

GOA INSTITUTE OF MANAGEMENT



Certificate Course on  
**Timing the Market and Profiting from It**

Weekends: Sundays, 16 Jan to 27 Feb, 2022. 2 hours each

Sunday. 10: 30 to 12:30

Mode : Online



# Executive Learning @ GIM

## ABOUT

The MDPs & EDPs at GIM provides an intense and transformative learning experience meeting the requirements of business executives, entrepreneurs and the self employed. The programmes are designed to enhance decision making capabilities of the participants on critical issues to succeed in a dynamic business environment.

Our programmes are led and facilitated by experienced faculties who share with the participants their research- driven insights and their knowledge of current industry best practices.



## THIS PROGRAMME

### WHY

To develop the skills of timing the markets using charting/ technical analysis in choosing right trade opportunities.

# PEDAGOGY

Lectures, discussions, live charting, practice and feedback.



# PROSPECTIVE PARTICIPANTS

This programme is designed for those who wish to develop an understanding of the use of charts and indicators to trade in different markets viz. equity, forex and other asset classes. Any prior knowledge or experience in trading is not required.



## LAST DATE FOR NOMINATION

5<sup>th</sup> Jan 2022

# Course Coverage

## 1. Introduction

Understanding Big picture  
Possibilities and Motivation  
Introduction to Technical Analysis (TA), and  
TA vs. Fundamental Analysis.

## 2. Understanding Candlestick Charts

## 3. Gauging demand and supply in charts

## 4. Analysing Trends

## 5. Trade set-ups on various frequencies

## 6. Application of Moving averages and bands

## 7. Understanding retracement and its role

## 8. Interpreting Indicators and Oscillators

## 9. Practice sessions

## 10. Trade management; position sizing, risk management

Practice trades and feedback after two weeks.



PROGRAMME

# COORDINATOR

**Dr. Amiya Kumar Sahu**

Associate Professor

Finance & Accounting

Email: [amiyasahu@gim.ac.in](mailto:amiyasahu@gim.ac.in)

Phone (O): + 91-832-2366873

Dr. Amiya Sahu has over 20 years of experience. He teaches courses in finance viz. corporate finance, valuation, financial modelling & analytics, financial statement analysis, and technical analysis. He has developed unique pedagogical methods focusing on 'Learning by Doing' using projects, research and debates on contemporary issues. His areas of research are 'institutional activism', equity market, corporate governance, and Wealth Creation. He has got several publications in leading journals. He has written case studies in finance.

He mentors 'VINIDHAN' the student investment fund of Goa Institute of Management. He is advisor to business ventures and start-ups in Goa. He is also a certified stock trader.

PROGRAMME

# COORDINATOR

**Hanish Rajpal**

Associate Professor

Finance & Accounting

Email: [hanish@gim.ac.in](mailto:hanish@gim.ac.in)

Phone (O): + 91-832-2366871

Dr. Hanish Rajpal is working as an Associate Professor in the area of Finance and Accounting. He holds an MBA from FMS, Delhi University and a Ph.D. from National Law University, Jodhpur. Dr. Rajpal is a Chartered Accountant and a Certified FRM (GARP, US). He also earned a certification in Fintech from National University of Singapore as well as certification in Forensic Accounting and Fraud Detection from the Institute of Chartered Accountants of India.

Dr. Rajpal has eleven years of experience in teaching and research. Before joining GIM, he worked with IMT, Nagpur. Prior to academics, he worked in the industry for around nine years with companies including American Express, Genpact, Whirlpool and Sharp.

## COURSE FEE

- Rs 14990/- per participant inclusive of GST
- The course fee covers Certificate of participation
- The registration fees are received through NEFT/IMPS.

Following are the bank details:

Bank Account Number: **23611450000016**

Beneficiary Name: Goa Institute of Management

Bank Name: HDFC Bank (Sanquelim Branch)

IFSC Code: **HDFC0002361**

Account Type: Savings Account

Now you may also pay the fees directly through the website.



# FOR **REGISTRATIONS**

**MDP OFFICE  
GOA INSTITUTE OF MANAGEMENT  
GOA**

**Mail: [mdpoffice@gim.ac.in](mailto:mdpoffice@gim.ac.in),**

**Mobile: 9834111649**