



GOA INSTITUTE OF MANAGEMENT



PGDM-BANKING, INSURANCE & FINANCIAL SERVICES (BIFS)

PLACEMENT BROCHURE

2022-2023

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MESSAGE FROM THE DIRECTOR



The Covid pandemic has brought havoc on economies across the world. India, too, has been adversely affected, and the economy is inching back. The backbone that must & will drive the revival across industry sectors will be the Banking & Financial Services sector. The lockdowns, social distancing & working from home have accelerated transformation of the Banking & Financial Services sector to technology-driven banking & financial services, powered by AI, delivered digitally, driven by Data Analytics and led by technological advances in payment systems, wealth management, insurance, and blockchain. When GIM decided to embark on this programme 2 years back, the expected speed of this ongoing transformation wasn't envisaged to be at the pace that the covid pandemic and resultant digitalization has brought about.

GIM began a journey about a decade back of setting up cutting-edge verticals in MBA-level education. This started

with a Health Care Management programme in 2013, followed by a Big Data Analytics programme in 2018 and now a new-age Banking, Insurance & Financial Services (BIFS) programme in 2020. The HCM programme is now the country's top-ranked Health Care Management programme and the BDA programme was ranked as the 2nd ranked Data Analytics Management programme in the country by Analytics India magazine in 2020. After intense and extensive research of 18 months, we launched a two-year full-time PGDM programme in Banking, Insurance, and Financial Services with a special emphasis on technology in 2020. This is the first management programme that is focused on new-age banking, and its first batch is already interning and trying to get hold of the industry. We envisage that our new-age BIFS programme will also emerge as the leading programme in Banking & Financial Services, especially in providing the best talent to lead & manage the technological transformation of this sector.

BIFS has emerged as the sector that recruits the highest percentage of GIM graduates, evident from our placement figures and we have a large number of recruiters from the BIFS space who participate every year in our placement process. With the rapid change that the sector has gone through in the past two decades, we at GIM believe that this sector has a dire need for talent to lead and manage this technology-driven transformation of the BIFS Sector.

Our BIFS programme has been conceptualized and framed by a board of studies comprised of leading academicians and industry leaders from the BIFS sector. This course has been designed keeping in mind AI focus on hands-on experience that is required and the course meets this requirement by focusing on five-month-long internships. The programme not only focuses on having the hard skills for new-age banking but also prepares our graduates for resilience, innovation, problem-solving, critical thinking, and an ethically strong etiquette.

I welcome you to participate in the 2021-22 PGDM-BIFS placements process and be our pioneering industry partners to work with the first batch of students from this unique programme.

Dr. Ajit Parulekar

Director

Goa Institute of Management

ABOUT GOA INSTITUTE OF MANAGEMENT

“Goa institute of management (GIM) is among the top business management schools of the country with the rich legacy of 29 years.”



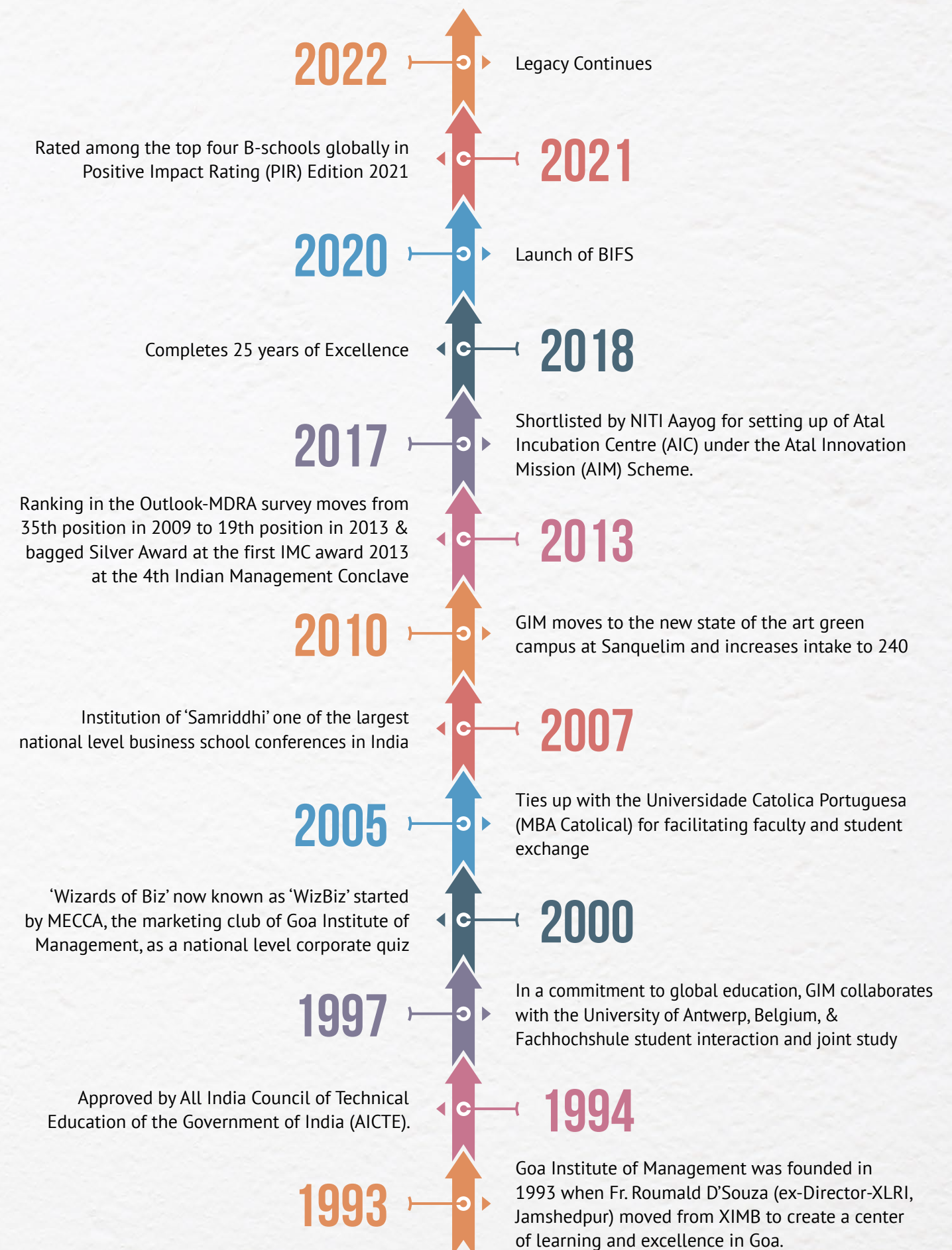
Goa institute of management (GIM) is among the top business management schools of the country with the rich legacy of 29 years. It was founded in 1993 by Fr. Romuald D'Souza after he had set up XIM Bhubaneswar. He was also the former director of XLRI Jamshedpur. The institute helps in the overall development of the students and the proficient faculty helps the students to develop the values and skills as well as acquire knowledge required for a better tomorrow.

GIM is a student driven campus and a total of 27 clubs and societies which helps in learning outside the boundaries of classroom and enables the students to

understand the functioning of the real world and they get an opportunity to learn and apply the trades of management.

Two years prior, the institute started a new program which is dedicated to the domain of Banking, Insurance and Financial Services. The structure of this program is mainly focused on bridging the gap between Technology and traditional methods used in the Financial Services Industry along with a strong focus on digital banking, fintech (block chain, payment technology, wealth tech, Insure-tech & reg tech) & artificial intelligence for banking along with fundamental courses related to financial services.

GIM TIMELINE



ABOUT BANKING, INSURANCE & FINANCIAL SERVICES (BIFS)


The battleground of the digital revolution demands technological underpinnings of the new age banking. A centralized approach is adopted in designing the course content mapped according to the industry requirements. Apart from fundamental courses related to the financial services industry, the inclusion of digital banking, fintech (blockchain, payment technology, wealth-tech, insurtech) and AI for banking will help soup up the industry's appetite. This gives a

distinct edge to the program on the podium of BIFS as a course. The objective is to ensure flexibility in quickly adapting to the changing dynamics of the financial ecosystem. Regular engagement of students with industry stalwarts by way of classroom lectures, seminars, and one-on-one mentorship will help them gain exposure, make them field ready, and equip them with a better understanding of the employing banks and institutions.

Apart from fundamental courses related to the financial services industry, the inclusion of digital banking, fintech (blockchain, payment technology, wealth-tech, insurtech) and AI for banking will help soup up the industry's appetite.




ADMISSION PROCESS




OBJECTIVE ASSESSMENT

Applications are accepted entrance exam scores.
Exams- CAT, XAT, CMAT & GMAT



FACE TO FACE EVALUATION

Group Discussion followed by personal interview.



FINAL SELECTION

Shortlisting on the bases of:

Examination score	45%
Academic Performance	15%
Work Experience (if any)	10%
GD and PI	30%



MESSAGE FROM THE PROGRAM CHAIR

“ ***This is primarily a sector-focused program with a mix of sector-specific and generalized subjects.*** ”



The Banking, Insurance and Financial Services program at Goa Institute of Management is unique in that it bridges the gap between sector-specific concepts and the technology required to enter the new age banking space. This is a sectoral program that emphasizes domain knowledge from the start and prepares students to understand the banking space and the financial services business model. Additionally, the course includes highly specialized electives that aid in the acquisition of in-depth knowledge about the sector. This is primarily a sector-focused program with a mix of sector-specific and generalized subjects.

To meet the sector's advanced needs, the curriculum includes core subjects in R, Python, Machine learning, Excel VBA, and IFRS. Each week, students interact with industry professionals who guide and assist them in comprehending how the BFSI sector has evolved and

the opportunities that await. The structure of the program is the result of extensive research and consultation with prominent industry leaders. Additionally, rather than a two-month internship, the program requires a five-month internship.

This program recognizes the need for a digital space for the BIFS sector while also emphasizing the importance of the services it provides and focuses on creating an experience around it. The PGDM BIFS program is designed to provide specialists with a fundamental understanding of the domain, including its products, services, and processes.

Dr. Abhishek Ranga

Program Chair
FCMA, CPA, MBA, PhD (Finance)

MESSAGE FROM THE PLACEMENT CHAIR

“ ***Success in business requires training and discipline and hard work.*** ”
— **David Rockefeller**



Our endeavour at PGDM – BIFS programme is to inculcate the three prominent prerequisites, *training, discipline, and hard work*, while grooming our students for a successful career in the industrial world. It gives me immense pleasure and a sense of satisfaction to showcase that our first batch of PGDM BIFS (2020-22) has secured their rightful place in the industry. A hundred percent placement at competitive remunerations, defying the pandemic woes, is a milestone that speaks volumes.

The *niche programme*, aimed at grooming managerial talent exclusively for the financial sector, is being nurtured with a concerted effort from accomplished faculties, enthusiastic students, and the board of Directors. Industry connect is developed through *Aspire*, a series of “corporate speak” sessions with experts in Finance and HR domains. PGDM-BIFS programme follows a dynamic and industry driven curriculum that aptly

covers Digital Banking, Fintech, Wealth-tech, Analytics, and Insurtech, apart from the core finance and marketing courses. The financial rigour and the depth of knowledge attained through the curriculum that maps the industry requirement is unparalleled. In addition, the extensive five months of internship in varied roles with esteemed financial institutions has significantly contributed to making them industry-ready. An overall personality development is enabled by encouraging participation in numerous extracurricular activities.

We are extending invitations to firms interested in reviewing our second batch of “*industry-ready finance enthusiasts*” to work with them and another set of *financially savvy* students to be trained as interns.

Dr. Manju Tripathi

Placement Chair
Ex Senior Vice President, HSBC
PhD (Finance - IIT Delhi), MBA (Finance), BSc (Physics)

MESSAGE FROM FACULTY MEMBERS



Banking, insurance and financial services are a continuously evolving space. The development and devolution of technology have been felt quite intensely in these sectors and business processes are rapidly changing, to the extent of creating exciting new business models altogether. This is evident in the fact that of the 100 unicorns in India currently, around 20 percent are from the finance space, in what is popularly called the fintech domain. Such rapid transition and development will but naturally require the right people to helm the responsibilities of taking their organisations forward. This has been the inspiration and rationale behind GIM developing the PGDM-BIFS programme – to create a pool of trained personnel with a specialised skill set in finance, financial services and financial technologies.

The programme is predicated on two dimensions to help differentiate GIM's offering in the space: first, strategic tie-ups with industry partners and longer tenure internships, and second, a focus on the technological underpinnings of the new age of banking and financial services. The emphasis is on a blend of underpinnings of foundations of finance and financial institutions suitably complemented by practical and application-oriented learning. The curriculum and delivery modalities have been developed with a lot of inputs from our corporate collaborators in the BIFS sector.

The curriculum includes Digital Banking and Financial Services, Fintech (Block Chain, Payment Technology, Wealth-tech, Insurtech and Regtech), hands-on software skills such as Financial Modelling using Spreadsheets, R and Python for finance as well as Artificial

Intelligence for Banking, apart from fundamental courses related to financial services industry that offers a distinct edge to GIM's programme from other contemporary options. Students are also exposed to capital market gaming applications to augment the theoretical knowledge of market operations, an essential learning for the BIFS industry. Continual engagement is undertaken with partners for delivery of applied content to ensure that it is primarily industry driven with flexibility in quickly adapting to the changing dynamics of the industry. At the end of the programme, we believe our students will be fully capable of comprehending actual business situations and devising ideal solutions to issues in the BIFS domain. The substantial five-month internship provides greater insight to the students apart from a hands-on familiarity with the processes and workflows in the financial services industry, and builds effectively on the rigorous pedagogy of the programme. This coupled with advanced sector-specific electives in the areas of BIFS in the second year leads to well-rounded and industry ready graduates, as has been recognised by the industry which has validated our efforts with the first batch achieving a hundred percent placement track record with very reputed organisations in the BIFS sector.

It is with this assurance that I recommend our graduates of the BIFS programme to the organisations in the BIFS and BIFS consulting space.

Dr. Neeraj Amarnani

Professor Finance
PhD, MBA (Finance)



Goa Institute of Management's (GIM) BIFS program is a program designed with detailed inputs from the industry. Hence the program serves to develop skills and knowledge that is relevant for entering and sustaining one's career in the fast-growing financial services sector of the country. The program is more intense than the flagship program and this is true across the globe. The 5-month summer internship (SIP) gives the students sterling opportunity to be immersed in a true corporate environment working with peers and seniors and thereby developing a strong bond with the organization leading to Pre-Placement Offers and the sound understanding of the demands of this sector. The financial sector is service oriented and enabled with strong IT support. Hence the BIFS program includes the chance to develop strong IT



skills in Python and R along with good support in Excel. Faculty members chosen to profess in the program have substantial experience both in corporate and through suitable research in the world of finance. The program across 2 years provides a comprehensive coverage of the different areas of finance related to the sector and provides suitable electives enabling the student to specialize in a domain she/he chooses to after the SIP.

Kaushik Desarkar, FRM

Assistant Professor (Finance)



"Education is the basic tool for the development of consciousness and the reconstitution of society."

– Mahatma Gandhi

Mahatma Gandhi's above quote provides the real meaning of education. I am happy that our BIFS batch curriculum focuses on holistic development that includes orientation towards societal challenges and inculcating consciousness. I am gratified that I interacted with the batch as part of the Social Responsibility and Action course.

As part of the course, we were fortunate to discuss business responsibility, profit and purpose, Circularity, ESG, Responsible investing and individual roles in achieving Agenda 2030.

Our students are good in the technical know-how of the financial sector, and they are equally good at



understanding the grand challenges. I hope that they have developed the empathy and humility that will provide them with perspective-taking.

Through this message, I wish them all the best for their future endeavours and hope that this BIFS batch brings more laurels to the institute.

Dr Divya Singhal

Professor (GM area) and Chairperson
Centre For Social Sensitivity and
Action at GIM



PEDAGOGY

The curriculum mapping the industry requirement is designed to help students grasp business essentials, emphasising practical and application-oriented learning supported by theories. The same is enabled by a significant proportion of domain courses being conducted by industry executives / practitioners. Further, the programme involves a regular engagement of students with industry experts through classroom lectures, seminars, and one-on-one mentorship that helps bridge the gap between academic and corporate life. The inclusion of digital banking, fin-tech (blockchain, payment technology, wealth-tech, insurtech, and regtech), and artificial intelligence for banking, apart from fundamental courses related to the financial services industry, offers a distinct edge. Additional tools like the capital market gaming applications are expected to augment the theoretical knowledge of market operations (essential for this industry). Recognising the importance of practical training, an extended summer internship of 4-5-months is part of the curriculum. The curriculum broadly follows the pattern proposed by AICTE.



MISSION

To be an eminent program developing new age, responsible leaders for the Banking, insurance, and financial services industry.



VISION

To develop future ready finance professionals, adept at managing the dynamic financial sector.

MISSION, VISION & PEDAGOGY

INFRASTRUCTURE



CAMPUS



Solar Panel Powered residential campus



Reduced Energy Consumption



Rain water harvesting



Zero waste campus

CLASSROOM

Wifi enabled campus



State-of-the-art video conferencing rooms



LCD Projectors, video Recording, video conferencing



Air-Conditioned classrooms, Ergonomically seating



LIBRARY



Over 15000 Management books



10000 Online Journals



Subscription to around 165 Indian and International journals



Access to annual reports of around 1000 companies, stock exchange directory, CMIE



A tie-up with the University of Ohio, USA, which assists in updating of titles



Finance Lab



COURSE STRUCTURE

COURSE STRUCTURE YEAR 1

- Financial Reporting
- Microeconomics
- Financial Markets and Institutions
- Marketing Management
- Introductory Statistics
- Business Law
- Corporate Finance
- Management Communication for BIFS 1
- Introduction to R
- Introduction to Spreadsheets

Term

I

- Macro Economics
- Commercial Banking Management
- Financial Derivatives
- Management Accounting
- Fixed Income Securities
- Introductory Econometrics
- Financial Modelling with Spreadsheets
- Management Communication for BIFS II
- Social Responsibility and Action

Term

II

- Corporate Banking
- Python for Finance
- Risk Management
- Services Marketing
- Insurance
- Data Visualisation
- FinTech.
- Management Communication for BIFS III
- Business Ethics

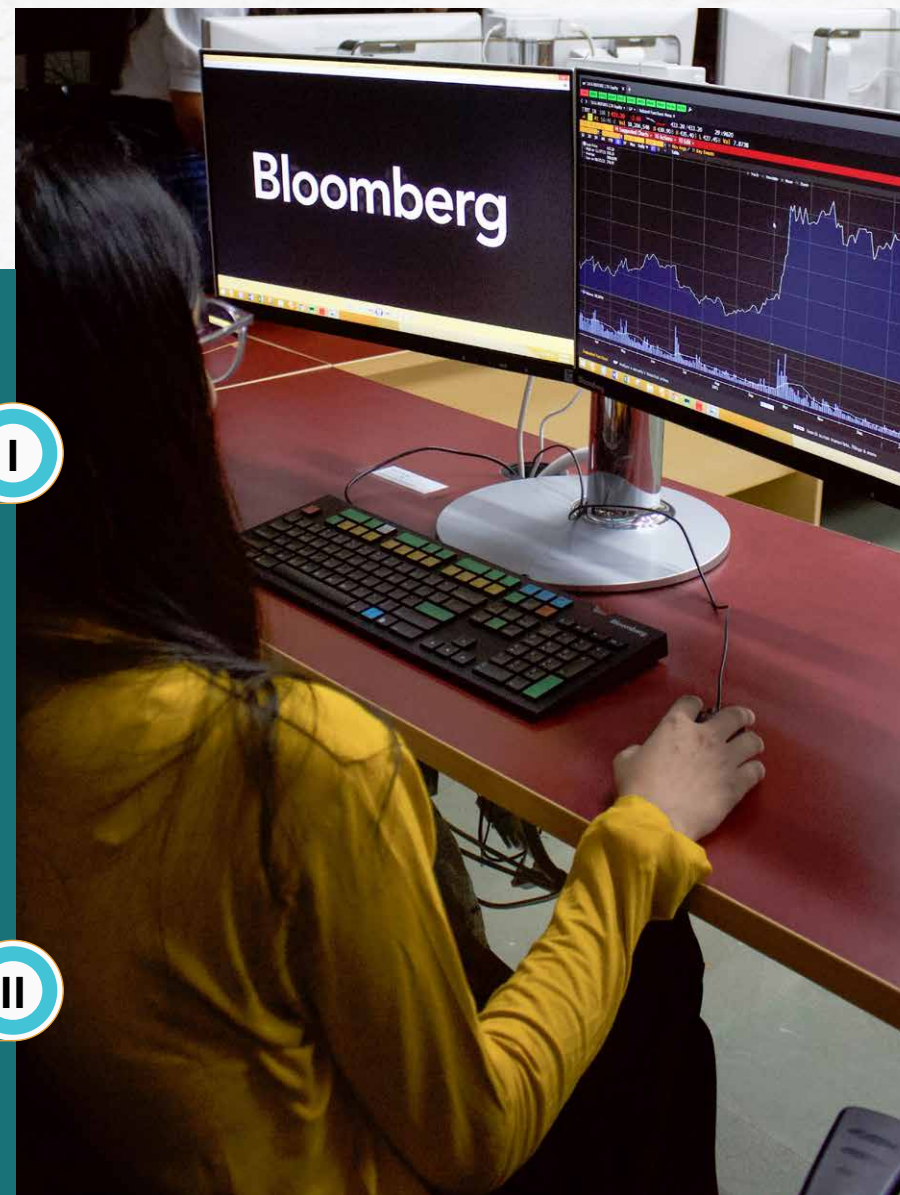
Term

III

- Summer Internship Project

Term

IV



COURSE STRUCTURE YEAR 2



CORE SUBJECTS

- Human Resource Management
- Organisational Behaviour
- Machine Learning
- Financial Econometrics
- Strategic Management
- IFRS
- Valuation

BANKING



- Risk Management in Banks
- ALM and Treasury Management
- Trade and Working Capital Finance.
- Retail Banking
- Credit Management

FINANCIAL SERVICES



- Investment Analysis and Portfolio Management
- Mergers and Acquisition
- Commodities and Alternate Investments
- Behavioural Finance
- Sustainable Finance

INFORMATION TECHNOLOGY (IT)

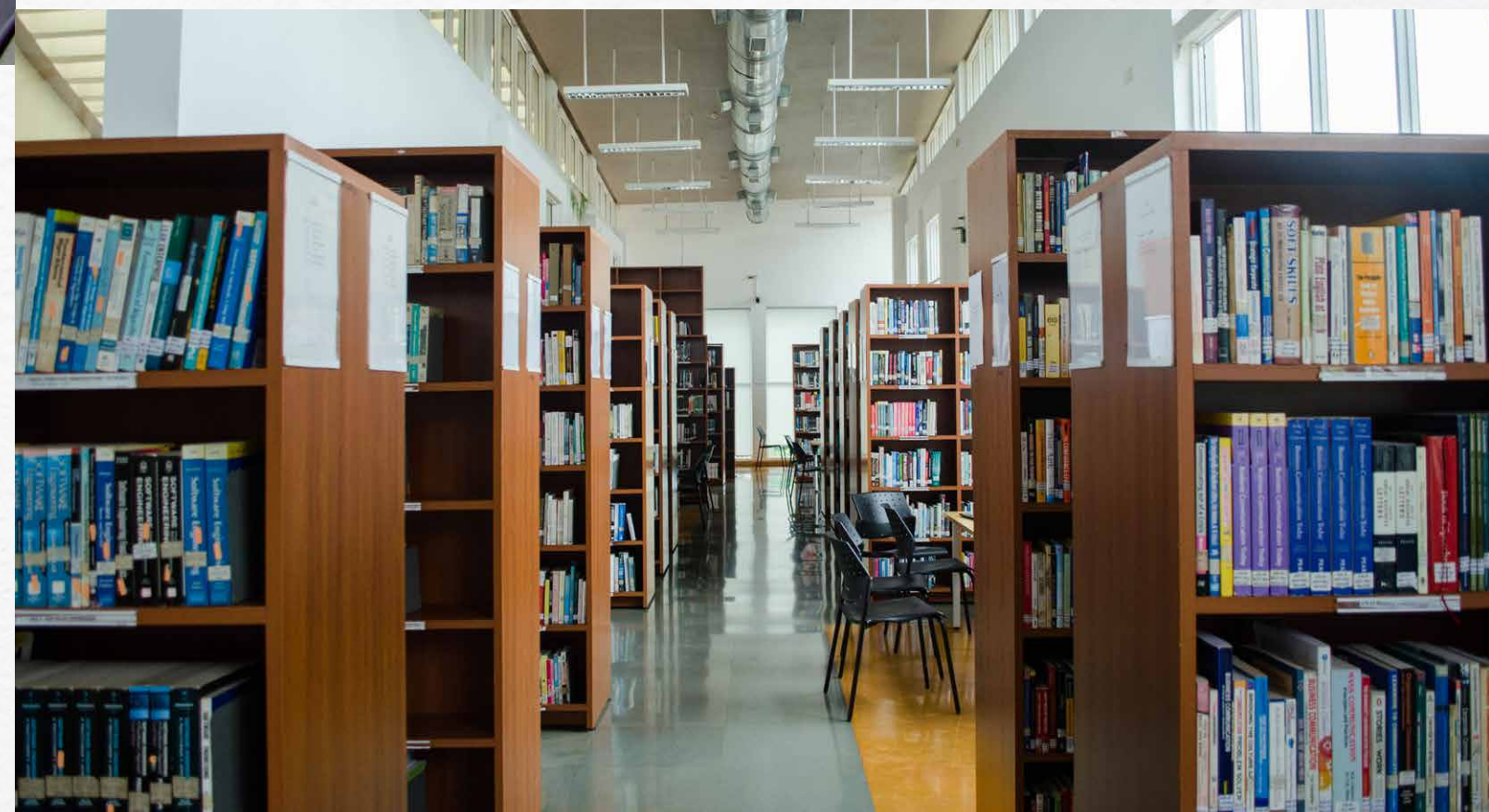


- Internet of Things
- Contemporary issues in FinTech (Seminar course)
- Payment Systems
- Digital Technology
- Cyber Security

INSURANCE



- Life Insurance
- General Insurance
- Re-Insurance Management
- Insurance Operations & Claims Management
- Underwriting of Insurance



LEARNING BEYOND CLASSROOM

STUDENT EXCHANGE PROGRAM

The International Exchange Programme has provided me with an immense opportunity to study at the GIM's partner University – Catolica Lisbon School of Business and Economics. With exposure to cross-cultural learning and knowledge, I have been able to accept and understand an array of different cultural and community perspectives. My analytical and problem-solving skills have also improved through a series of new techniques and better approaches to the problem. The best part of the exchange program is the inclusion of new subjects in the Catolica's course curriculum and I have had the opportunity to study two new cutting-edge technology subjects- Machine Learning in

Finance and Advanced Predictive Analytics with Deep Learning. The knowledge and the experience, that I have gained here through the assignments and especially the projects have added to my professional expertise and I strongly believe that this opportunity will give a boost to my management career.



AIM2FLOURISH

Aim2Flourish is a program of the Fowler Centre for Business as an Agent of World Benefit at the Weatherhead School of Management – Case Western Reserve University. It provides an opportunity for students to research sustainable businesses and connect with business leaders to capture their stories. These positive innovation stories are then published on the Aim2flourish

platform as an inspiration for others. Aim2Flourish also provides supplementary material for students and professors to facilitate a deeper understanding of sustainability and the UN Sustainability Development Goals (SDGs). Every year, the program celebrates select success stories through the Flourish Prizes which serves as an additional motivation for students and businesses.

FINTECH BUSINESS PROPOSAL

In Term 3 as a part of the BIFS coursework, students were introduced to the subject of Fintech under the guidance of Dr. Neeraj Amarnani and Dr. Arpita Amarnani. The 20-hour coursework concluded with students preparing a complete Business Proposal for a new and innovative FinTech product right from scratch. Students had to identify an existing unaddressed problem and provide scalable solutions while factoring in certain assumptions and preparing the same. The evaluation was done on three primary deliverables.

- Innovation Roadmap Document
- Video of an Elevator Pitch
- Presentation of PPT in the theme of a pitch deck

A total of 12 groups were formed and regular feedback was provided to each group based on the progress achieved by them.



Winners of the Fintech Business Proposal, Team Oogway along with Dr Neeraj and Dr. Arpita Amarnani and Krishna Pereira

The objective of this activity was to foster the entrepreneurial spirit and a research driven mindset within students along with honing their presentation and rebuttal skills.

The activity concluded with all the groups presenting in front of our faculty members and Mr. Rajesh Joshi, CEO of Atal Incubation Centre, Goa Institute of Management.

INTERACTION WITH LEADERS



Anupriya Krishnan
Talent Acquisition Leader
Upstox



Siddharth Sharma
Partnerships
Cred



Akshay Mathur
Talent Acquisition
S&P Global



Sanjay Datta
Chief Underwriting Officer,
Reinsurance & Claims,
Icici Lombard General
Insurance Co. Ltd.



Priyadarshi Dutta
Senior VP
RBL Bank



Kaushik Aiyer
Manager Talent and
Development
Leading Financial Services
firm



Gaurava Gupta
Senior VP
Marsh India



Arup Majumder
CEO
Trariti Consulting Group



Amit Rathi
Managing Director
Unitus Capital

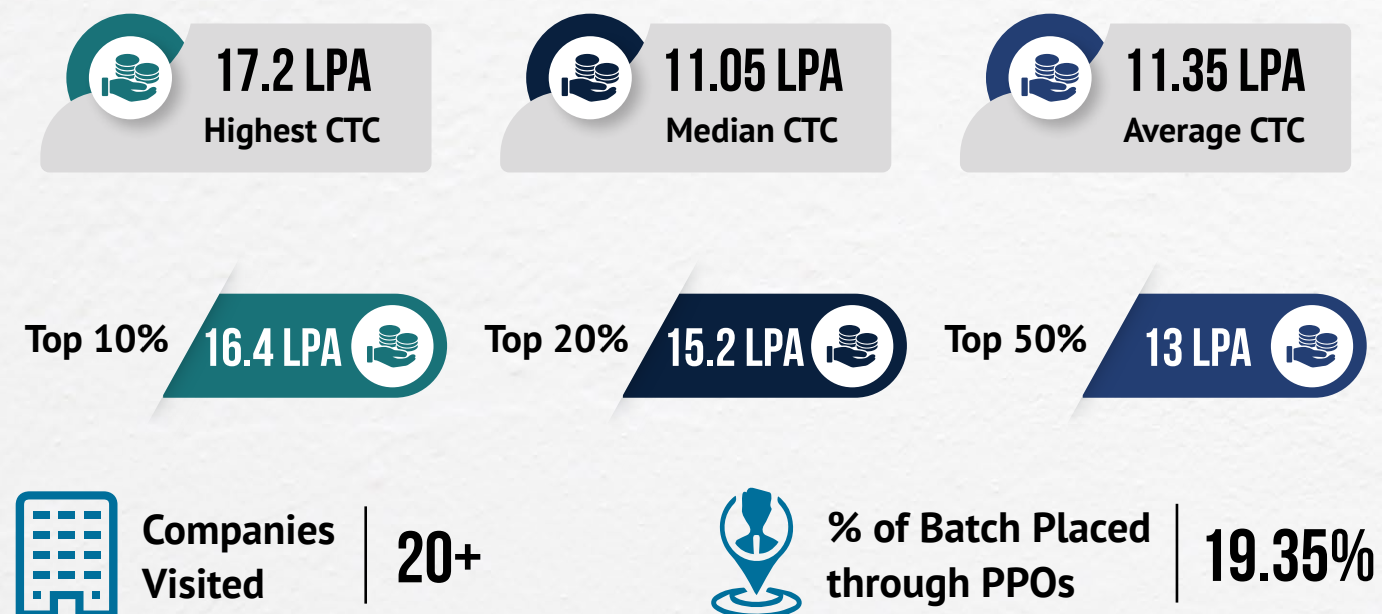


Ajit Deshmukh
Managing Director &
Co-Head Investment
Banking
Equirus

SUMMER PLACEMENT HIGHLIGHTS



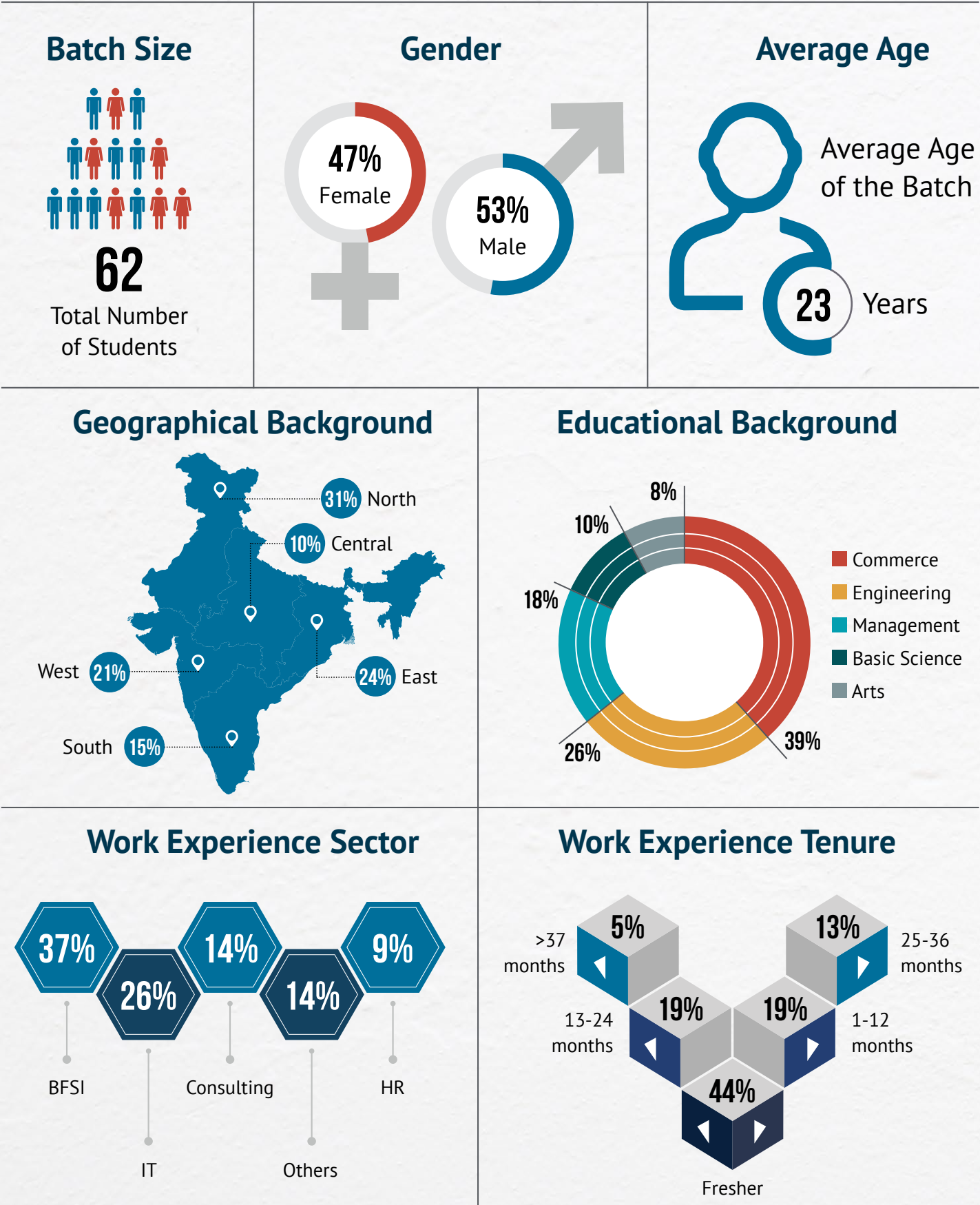
FINAL PLACEMENT HIGHLIGHTS



OUR PROMINENT RECRUITERS

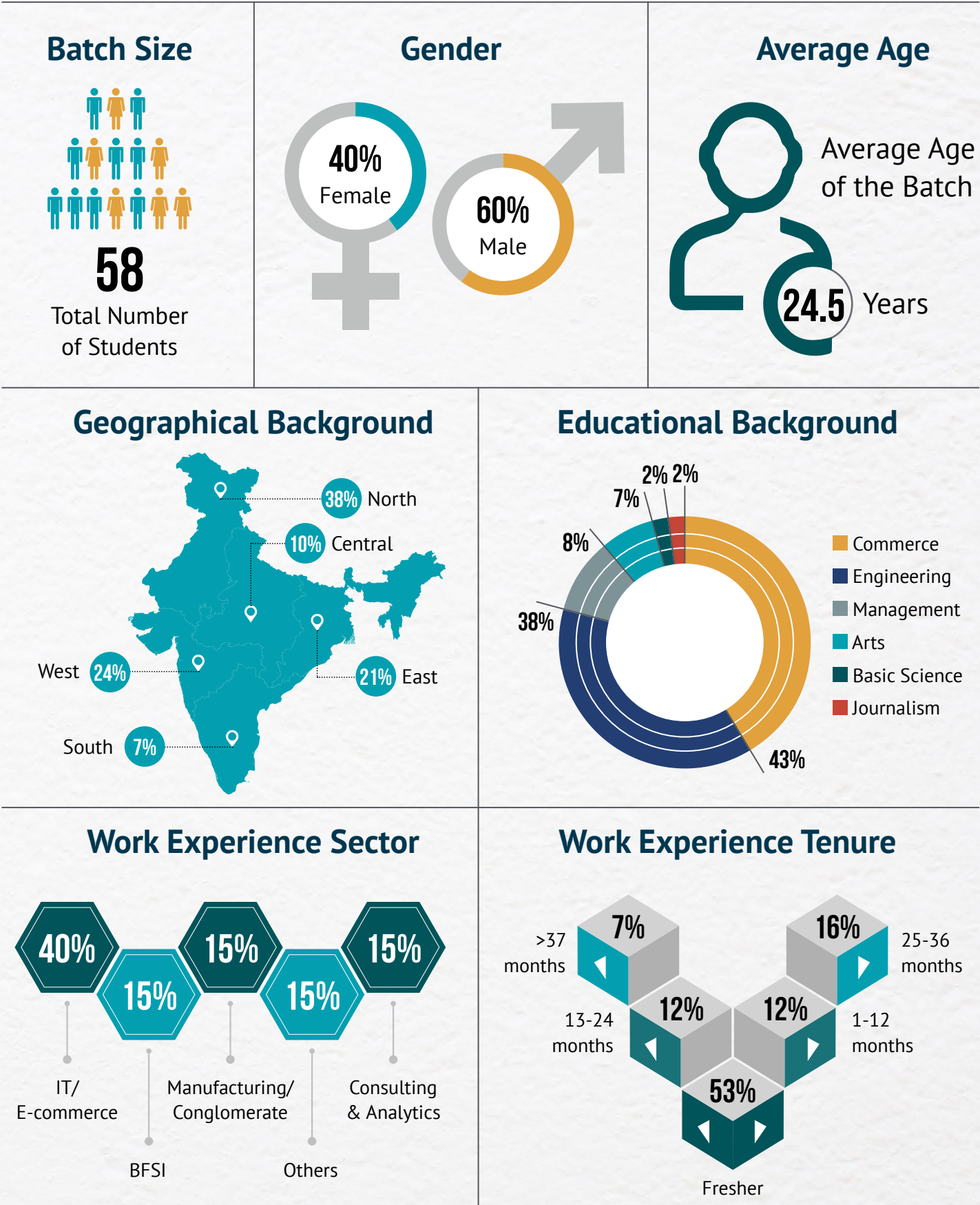
BATCH DEMOGRAPHICS

(CLASS OF 2024)



BATCH DEMOGRAPHICS

(CLASS OF 2023)



BATCH PROFILE 2021-2023

Aayushi Sharma, 27 years

B.Tech

Govind Ballabh Pant Engineering College

Work Experience: 39 months

TATA Consultation Services Limited,
System Engineer

Summer Internship: Bajaj Finserv Health Limited



www.linkedin.com/in/ayusharma102



Abhishek Shrivastava, 24 years

B.Com (Hons.)

Christ (Deemed to be University)

Summer Internship: Morgan Stanley



www.linkedin.com/in/abhishek-shrivastava-aa85ba110



Adhvaryu Srivastava, 23 years

B.Com (Hons.)

Dyal Singh College, University of Delhi

Summer Internship: Bajaj Finserv Health Limited



www.linkedin.com/in/adhvaryu-srivastava-85870a1a1



Aditya Kumar Gautam, 22 years

B.Com

Lalit Narayan Mishra Institute of Economic
Development and Social Change

Work Experience: 12 months

Maa Janki Toofan Agro Ind. Private
Limited, Credit Officer

Summer Internship: Tradeshala, IDBI Bank, IndusInd Bank



www.linkedin.com/in/aditya-gautam-4173b1176



Akshay Rakesh Yadav, 24 years

B.E.

St. Francis Institute Of Technology

Work Experience: 22 months

L&T Infotech Consultant, Package
Implementation

Summer Internship: ICICI Bank



www.linkedin.com/in/akshay-yadav-b03745108



Amruta Ranaware, 24 years

B.Tech

Department of Technology, Shivaji University

Summer Internship: Brickwork Ratings



www.linkedin.com/in/amruta-ranaware-13007b206/



Ananya Gupta, 23 years

B.B.A.

University of Petroleum and Energy Studies

Summer Internship: Cohnreznick LLP



www.linkedin.com/in/ananya-gupta-976110165/



Anirudh Reddy Tumu, 25 years

B.Tech

Manipal Institute of Technology

Work Experience: 5 months

Adani Power, Graduate Engineer Trainee

Summer Internship: Bajaj Finserv Health Limited



www.linkedin.com/in/anirudh-reddy-tumu-a708b49a



BATCH PROFILE 2021-2023

Anjali Verma, 23 years

B.B.A.

School Of Commerce (DAVV)

Summer Internship: Cohnreznick LLP



www.linkedin.com/in/anjali-verma-a0390515b



Anuj Singhal, 25 years

B.E.

Terna Engineering College

Work Experience: 36 months

Capgemini Technology Services India
Limited, Associate Consultant

Summer Internship: Thinkthrough Consulting Private
Limited



www.linkedin.com/in/anuj-singhal-007



Aparajita Adhikary, 25 years

B.Tech

Institute Of Technical Education and
Research

Work Experience: 32 months

Deloitte Consulting USI, Business
Analyst

Summer Internship: Exchange Program at Catolica
Lisbon School of Business and Economics, Research in
Machine Learning



www.linkedin.com/in/aparajita-adhikary-a7b093212/



Arushi Sachdev, 22 years

B.A. Economics (Hons.)

Vivekananda Institute of Professional
Studies

Summer Internship: Infosys Limited, Bajaj Finserv Health
Limited



www.linkedin.com/in/arushisach



Ansh Makker, 22 years

B.B.A.

Chitkara University

Work Experience: 6 months

Aditya Birla Fashion and Retail Limited,
Associate

Summer Internship: Brickwork Ratings



www.linkedin.com/in/anshmakker0712



Anurag Shukla, 22 years

B.Com

Galgotias University

Summer Internship: Infosys Limited



www.linkedin.com/in/anurag-shukla-59a965216/



Apurva Agarwal, 24 years

B.Tech

Jaypee Institute of Information Technology

Work Experience: 19 months

Evalueserve, Software Engineer

Summer Internship: Preferred Partners Insurance Broker
Private Limited



www.linkedin.com/in/apurva-agarwal-015/



Ayush Patri, 24 years

B.Sc.

University of London

Summer Internship: Morgan Stanley



www.linkedin.com/in/ayush-patri



BATCH PROFILE 2021-2023

Daisy Jagga, 22 years

B.Sc. Mathematics (Hons.)
Lovely Professional University



Summer Internship: Brickwork Ratings

www.linkedin.com/in/daisy-jagga-b1846b16b

Devanshu Malpani, 21 years

B.Com
Kesarbai Lahoti College of Commerce and Arts



Summer Internship: Brickwork Ratings, Bajaj Finserv Health Limited

www.linkedin.com/in/devanshu-malpani-769b89203

Harsh Chaudhari, 22 years

B.Com
Marathwada MitraMandal College of Commerce



Summer Internship: Standard Chartered, IDBI Bank

www.linkedin.com/in/harsh-chaudhari-a5510a1a1/

Kamaldeep Singh, 28 years

B.Tech
Kalinga Institute of Industrial Technology
Work Experience: 42 months
Cognizant Technology Solutions, Programmer Analyst



Summer Internship: Bajaj Finserv Health Limited

www.linkedin.com/in/kamaldeep-singh-6aa425102

Debanjan Endow, 25 years

B.Tech
S.R.M Institute of Science and Technology
Work Experience: 17 months
Neutral Fuels India, Plant Manager



Summer Internship: ICICI Bank

www.linkedin.com/in/debanjanendow

Dibyadeep Chowdhury, 24 years

B.Com (Hons.)
Christ (Deemed to be University)
Work Experience: 23 months
KPMG Global Services, Associate



Summer Internship: Thinkthrough Consulting Private Limited

www.linkedin.com/in/dibyadeep13/

Hitarth Rakundla, 21 years

B.B.A.
Christ (Deemed to be University)



Summer Internship: Bajaj Finserv Health Limited

www.linkedin.com/in/hitarth-rakundla-2a7446178

Karan Sutaria, 22 years

B.Com
Ahmedabad University



Summer Internship: Tally Solutions Private Limited, HDFC AMC

www.linkedin.com/in/karan-sutaria-9a5514149

BATCH PROFILE 2021-2023

Kritika Garg, 23 years

B.A. Economics (Hons.)
St. Xavier's College



Summer Internship: Crisil Limited

www.linkedin.com/in/kritika-garg-807682217/

Manasvi Satish Modi, 22 years

B.Com
KES Shroff College, University of Mumbai



Summer Internship: JP Morgan Chase & Company, IDFC Mutual Fund

www.linkedin.com/in/manasvi-m-384970117/

C.A Mansi Khaira, 27 years

B.Com
School of Open Learning- University of Delhi
Institute of Chartered Accountants of India (ICAI)
Work Experience: 4 months
ICICI Bank, Branch Credit Manager
Summer Internship: Morgan Stanley



www.linkedin.com/in/ca-mansi-khaira-b8418b8a

Mohit Patel, 22 years

B.Com
MIT World Peace University



Summer Internship: Infosys Limited, IDBI Bank, Tata Steel Limited

www.linkedin.com/in/mohit-patel-475b51170

Kritika Goyal, 22 years

B.Com
DAV College



Summer Internship: Tradeshala, Reserve Bank of India

www.linkedin.com/in/kritika-goyal-b85784142

Manjari Rawat, 26 years

B.Tech
Kalinga Institute of Industrial Technology
Work Experience: 36 months
Wipro Limited, Project Engineer



Summer Internship: ICICI Bank

www.linkedin.com/in/manjari-rawat-b19000118

Mayank Kishore Sharma, 25 years

B.Com
Hindu College, University of Delhi
Work Experience: 12 months
Deloitte Touche and Tohmatsu, Audit Assistant



Summer Internship: Crisil Limited

www.linkedin.com/in/mayank-sharma-33526a176

N N S V SHARMA, 26 years

B.E.
Matrusri Engineering college
Work Experience: 32 months
Stefanini IT Solutions, SAP Functional Consultant



Summer Internship: Morgan Stanley

www.linkedin.com/in/n-n-s-v-sharma-8870b5219

BATCH PROFILE 2021-2023

Namita Yadav, 21 years

B.Com
Kirori Mal College, University of Delhi



Summer Internship: Crisil Limited, Berkadia

www.linkedin.com/in/namitayadav25

Nidhi Priya, 22 years

B.Com
S. S. L. N. T. Mahila College



Summer Internship: Thinkthrough Consulting Private Limited

www.linkedin.com/in/nidhi-priya-a5682b1a0

Nikita Mishra, 25 years

B.Tech
Manipal Institute Of Technology
Work Experience: 8 months
Tata Consultancy Services Limited, Assistant System Engineer



Summer Internship: Brickwork Ratings

www.linkedin.com/in/nikita-mishra-178958140/

Pratyasha Pansari, 25 years

B.Com
Shri Shikshayatan College



Summer Internship: Infosys Limited

www.linkedin.com/in/pratyashapansari/

Neha Sharma, 24 years

B.Tech
IMS Engineering College
Work Experience: 22 months
Amazon, Quality Specialist



Summer Internship: Morgan Stanley

www.linkedin.com/in/neha1812/

Nikhil Thakur, 28 years

B.Tech
Kalinga Institute of Industrial Technology
Work Experience: 58 months
Shapoorji Pallonji & Company Private Limited, Senior Engineer



Summer Internship: Bajaj Finserv Health Limited

www.linkedin.com/in/nikhil-thakur-a33845140/

Nivedita Gupta, 23 years

B.B.A.
Narsee Monjee Institute of Management Studies



Summer Internship: Infosys Limited

www.linkedin.com/in/nivedita-gupta-ab0115178

Priyanka Sharma, 25 years

B.Tech
Jaipur Engineering College and Research Centre
Work Experience: 21 months
Accenture, Application Development Associate



Summer Internship: Infosys Limited, Tavaga Advisory Services Private Limited

www.linkedin.com/in/priyanka-sharma-176339175

BATCH PROFILE 2021-2023

Punit Nyati, 25 years

B.F.M.
Mithibai College
Work Experience: 36 months
GEPL Capital Private Limited, Equity Dealer
KPMG India Services LLP, Analyst
Summer Internship: Infosys Limited, Tavaga Advisory Services Private Limited



www.linkedin.com/in/punit-nyati-582b03163

Rahul Sinha, 27 years

B.Tech
Kalinga Institute of Industrial Technology
Work Experience: 46 months
Capgemini, Associate Consultant



Summer Internship: TUCB Bank (Meghe Group), Bajaj Finserv Health Limited

www.linkedin.com/in/rahul-sinha-2b4674124/

Rishav Agarwal, 23 years

B.Com (Hons.)
The Bhawanipur Education Society College
Work Experience: 20 months
Teeja Pharmaceuticals, Accounting Assistant



Summer Internship: Infosys Limited, Bajaj Finserv Health Limited

www.linkedin.com/in/rishav-agarwal-1b3a4010b/

Samarth Srivastava, 22 years

B.A. Economics (Hons.)
Sri Venkateswara College, University of Delhi



Summer Internship: Paytm

www.linkedin.com/in/samarth-srivastava-72a537149/

Rahul Kumar, 26 years

B.M.M
KPB Hinduja College of Commerce
Work Experience: 23 months
ET Now, Reporter



Summer Internship: ICICI Bank, Upstox

www.linkedin.com/in/rahul-kumar-0910

Ratnesh Bisen, 24 years

B.Tech
S.R.M. Institute of Science and Technology



Summer Internship: Tradeshala, IDBI Bank

www.linkedin.com/in/ratnesh-bisen-bb2281141/

Samarth Gupta, 21 years

B.B.A.
Institute of Management Studies



Summer Internship: Brightbridge Advisors LLP

www.linkedin.com/in/samarth-gupta29/

Sankalp Yadav, 24 years

B.Com
Ness Wadia College of Commerce
Work Experience: 11 months
BDO India LLP, Assistant



Summer Internship: Cohnreznick LLP

www.linkedin.com/in/sankalp-yadav-538290199/

BATCH PROFILE 2021-2023

Saurav Sujit Kabra, 23 years

B.Tech

Dwarkadas J Sanghvi College of Engineering



Summer Internship: Infosys Limited

www.linkedin.com/in/saurav-kabra-48327a190/

Shivam Shrivastava, 23 years

B.A. Economics (Hons.)

Institute for Excellence in Higher Education



Summer Internship: Infosys Limited, Bajaj Finserv Health Limited

www.linkedin.com/in/shivam-shrivastava-441737156/

Sinal Pancholi, 23 years

B.B.A.

Ahmedabad University



Summer Internship: JP Morgan Chase & Company, Berkadia

www.linkedin.com/in/sinal-pancholi-7bab7b205/

Srishti Pandey, 26 years

B.Com

Shri Shikshayatan College

Work Experience: 27 months
ICICI Bank, Relationship Manager



Summer Internship: Aditya Birla Capital, Berkadia

www.linkedin.com/in/srishti-pandey-a956b016b/

Shivam Babasaheb Katkar, 24 years

B.E.

Don Bosco Institute of Technology

Work Experience: 20 months
Shree Momai Trading, Sales & Logistics Trainee

Pradman Engineering Services Private Limited, GET

Summer Internship: Brightbridge Advisors LLP



www.linkedin.com/in/shivamkatkar

Shreyash Avinash Nanoty, 22 years

B.Com

Mulund College of Commerce



Summer Internship: TUCB Bank (Meghe Group)

www.linkedin.com/in/shreyash-nanoty-5889b5206

Siva Sai Teja Allaka, 25 years

B.Tech

Gayatri Vidya Parishad College of Engineering

Work Experience: 32 months
Tata Consultancy Services Limited, System Engineer

Summer Internship: Cohnreznick LLP



www.linkedin.com/in/siva-sai-teja-870787148/

Talari Shivani, 22 years

B.Com

St Francis Degree College

Summer Internship: JP Morgan Chase & Company, Bajaj Finserv Health Limited



www.linkedin.com/in/talari-shivani-b0750a191/

BATCH PROFILE 2021-2023

Vineet Arora, 25 years

B.Tech

The NorthCap University

Work Experience: 6 months
Fidelity International, Graduate Programmer



Summer Internship: Goldman Sachs

www.linkedin.com/in/aroravineet02

Yashkumar Iyer, 25 years

B.Tech

S.R.M Institute of Science and Technology



Summer Internship: Thinkthrough Consulting Private Limited

www.linkedin.com/in/yashkumar-iyer-3181b1145/



PLACEMENT PROCESS & TIMELINE



Guidelines for Recruiters

The company must indicate their preferred dates for the pre-placement talks and final interview to the Placement Committee. It will then assign and confirm the campus interview dates and slots on the basis of following parameters:

- Company reputation
- Salary offered
- Profile offered
- Number of positions on offer



Pre-Placement Talks

A pre-placement talk provides companies with an opportunity to increase their visibility on campus. The company also gets a chance to interact with prospective employees, as well as throw light on various aspects of profiles being offered by them.



Placement Policy

A student can apply to any number of companies. Once an offer has been made, the student has to accept that offer. Students cannot withdraw from the selection process of a company once applied to. However, if a student has received an offer from another company, before the result of the current process is announced; they will have to accept the offer that was made first.



Pre-Placement Offers

Pre-placement offers made by the company are to be routed through the placement cell. Any company keen on making a PPO may get in touch with the placement cell.



Communication of Offers

All final offers made to successful candidates are to be communicated through the placement cell only.

PLACEMENT TIMELINE

Activities	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Pre Placement Talks				✓	✓	✓	✓	✓				
Summer Internship Process				✓	✓	✓	✓	✓	✓	✓		
Final Placement Process					✓	✓	✓	✓	✓	✓		
Campus Connect	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓



PLACEMENT TEAM

Standing (Left to Right) Rahul, Mayank, Dibyadeep, Shivam

Sitting (Left to Right) Srishti, Manjari

Programme Chair

Dr. Abhishek Ranga

91-8806766391
abhishek@gim.ac.in

Placement Chair

Dr. Manju Tripathi

91-9582065369
manju@gim.ac.in

Dibyadeep Chowdhury

+91-9830075665

Manjari Rawat

+91 9874430130

Rahul Kumar

+91 8452904947

Mayank Sharma

+91 8700803483

Srishti Pandey

+91 9874755799

Shivam Katkar

+91 8408863301

Email Id: placement.bifs@gim.ac.in



POST GRADUATE DIPLOMA IN MANAGEMENT
BANKING, INSURANCE &
FINANCIAL SERVICES (BIFS)

Goa Institute of Management

Poriem, Sattari, Sanquelim, Goa-403505

Tel: 0832-2366745 | Email: placement.bifs@gim.ac.in

Website: www.gim.ac.in