



# GOA INSTITUTE OF MANAGEMENT



## PGDM-BANKING, INSURANCE & FINANCIAL SERVICES (BIFS)

PLACEMENT BROCHURE

2023-2024



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## MESSAGE FROM THE DIRECTOR



“ ***Our BIFS programme has been conceptualized and framed by a board of studies comprised of leading academicians and industry leaders from the BIFS sector.*** ”

The Covid pandemic has wrought havoc on economies across the world. India, too, has been adversely affected, and the economy is inching back. The backbone that must & will drive the revival across industry sectors will be the Banking & Financial Services sector. The lockdowns, social distancing & working from home have accelerated the transformation of the Banking & Financial Services sector to technology-driven banking & financial services, powered by AI, delivered digitally, driven by Data Analytics and led by technological

advances in payment systems, wealth management, insurance, and blockchain. When GIM decided to embark on the BIFS programme 3 years back, the expected speed of this ongoing transformation wasn't envisaged to be at the pace that the Covid pandemic and resultant digitalization has brought about.

GIM began a journey about a decade back of setting up cutting-edge verticals in MBA-level education. This started with a Health Care Management programme in 2013, followed by a Big Data Analytics programme in 2018 and the new-age Banking, Insurance & Financial Services (BIFS) programme in 2020.

After intense and extensive research of 18 months, we launched a two-year full-time PGDM programme in Banking, Insurance, and Financial Services with a special emphasis on

technology in 2020. This is the first management programme that is focused on new-age banking. We envisage that our new-age BIFS programme will also emerge as the leading programme in Banking & Financial Services, especially in providing the best talent to lead & manage the technological transformation of this sector.

BIFS has emerged as the sector that recruits the highest percentage of GIM graduates, evident from our placement figures and we have a large number of recruiters from the BIFS space who participate every year in our placement process. With the rapid change that the sector has gone through in the past two decades, we at GIM believe that this sector has a dire need for talent to lead and manage this technology-driven transformation of the BIFS Sector.

Our BIFS programme has been conceptualized and framed by a board of studies comprised of leading academicians and industry leaders from the BIFS sector. This course has been designed keeping in mind AI focus on hands-on experience that is required and the course meets this requirement by focusing on five-month-long internships. The programme not only focuses on having the hard skills for new-age banking but also prepares our graduates for resilience, innovation, problem-solving, critical thinking, and an ethically strong etiquette.

I welcome you to participate in the 2023-24 PGDM-BIFS placements process and be our pioneering industry partners to work with the first batch of students from this unique programme.

**Dr. Ajit Parulekar**

Director

Goa Institute of Management



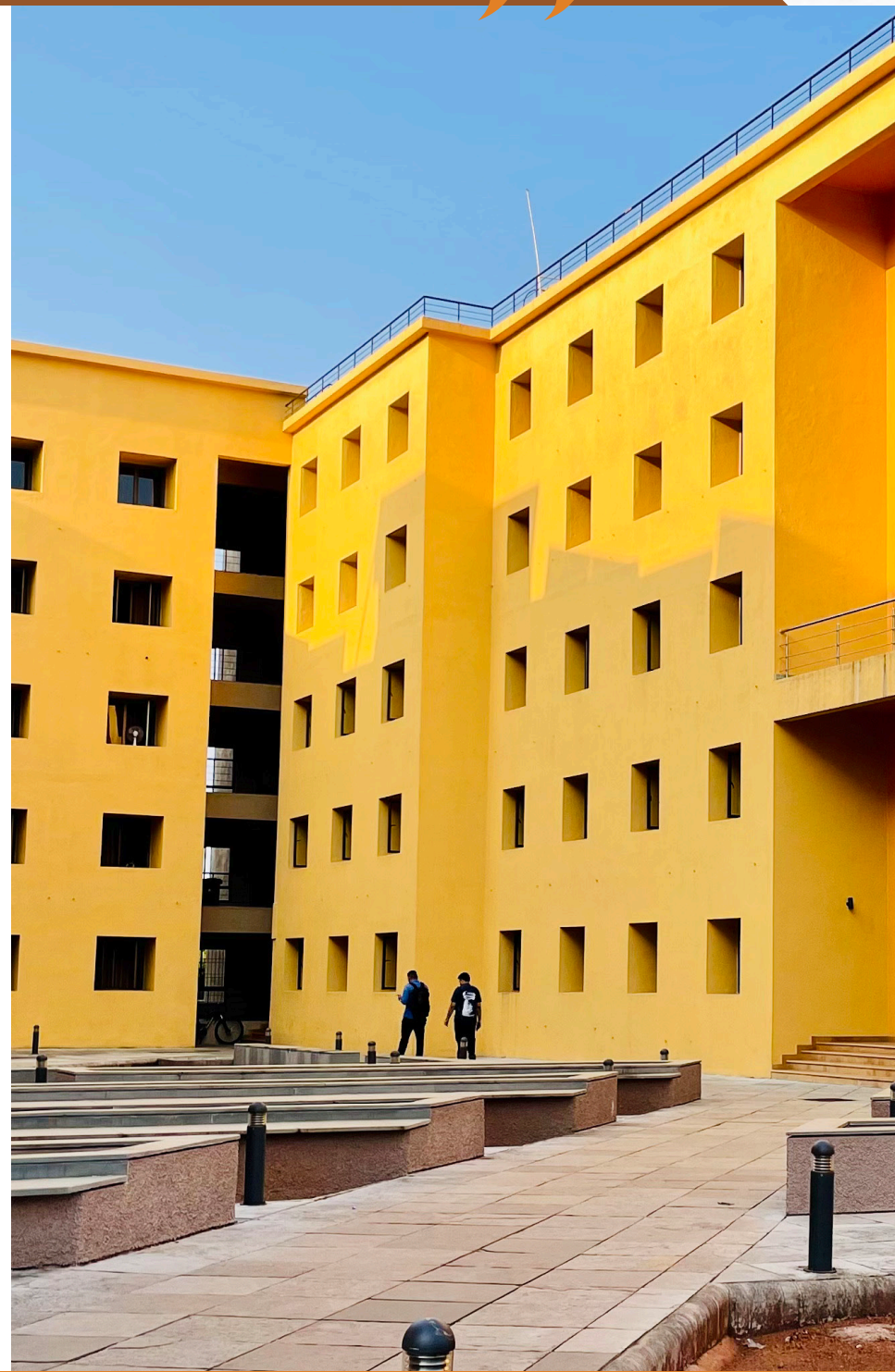
# ABOUT GOA INSTITUTE OF MANAGEMENT

*Goa institute of management (GIM) is among the top business management schools of the country with the rich legacy of 30 years.*

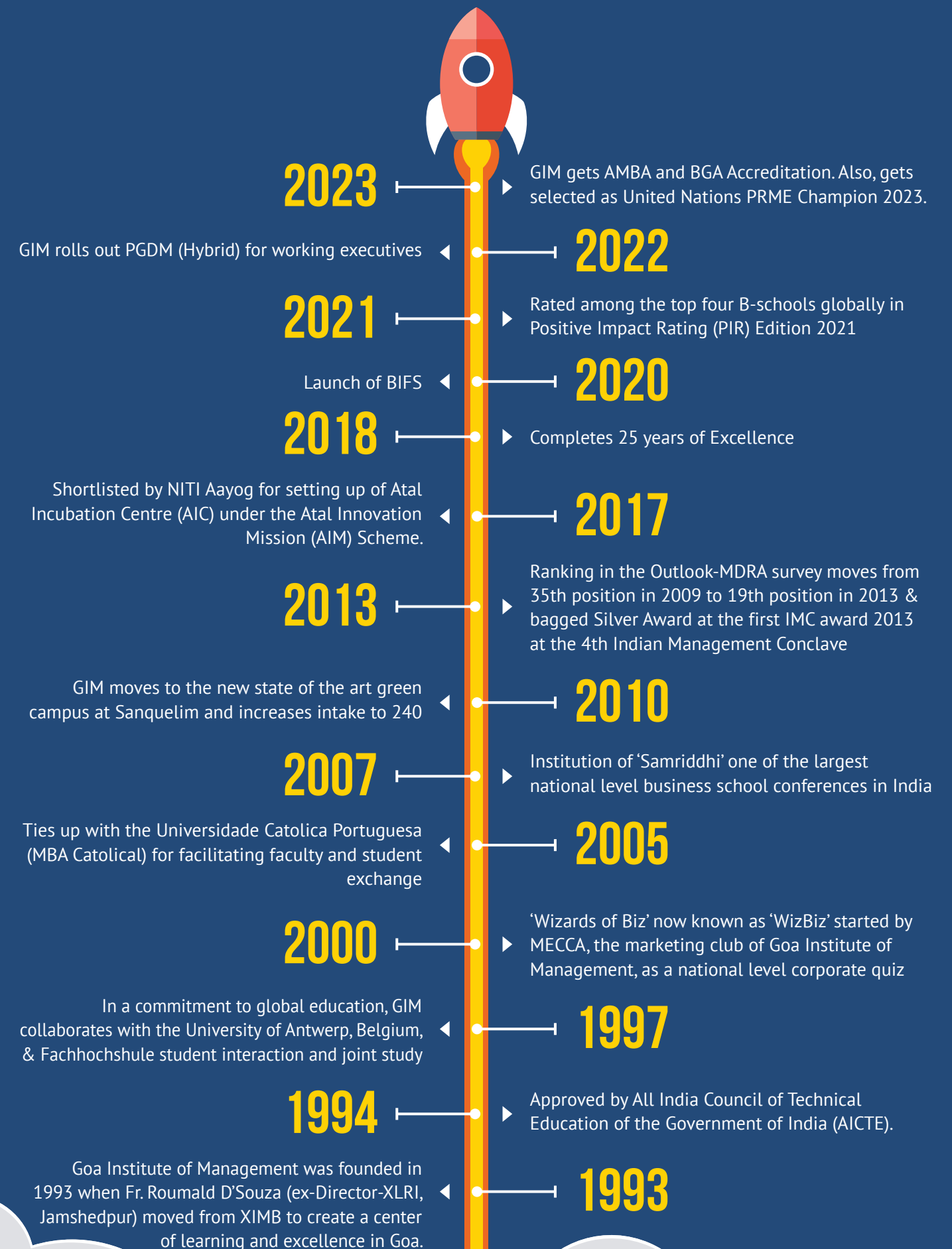
Goa institute of management (GIM) is among the top business management schools of the country with the rich legacy of 30 years. It was founded in 1993 by Fr. Romuald D'Souza after he had set up XIM Bhubaneswar. He was also the former director of XLRI Jamshedpur. The institute helps in the overall development of the students and the proficient faculty helps the students to develop the values and skills as well as acquire knowledge required for a better tomorrow.

GIM is a student driven campus and a total of 25 clubs and societies which helps in learning outside the boundaries of classroom and enables the students to understand the functioning of the real world and they get an opportunity to learn and apply the trades of management.

Three years prior, the institute started a new program which is dedicated to the domain of Banking, Insurance and Financial Services. The structure of this program is mainly focused on bridging the gap between Technology and traditional methods used in the Financial Services Industry along with a strong focus on digital banking, fintech (block chain, payment technology, wealth tech, Insure-tech & reg tech) & artificial intelligence for banking along with fundamental courses related to financial services.



## GIM TIMELINE





# ABOUT BANKING, INSURANCE & FINANCIAL SERVICES (BIFS)

The battleground of the digital revolution demands technological underpinnings of the new age banking. A centralized approach is adopted in designing the course content mapped according to the industry requirements. Apart from fundamental courses related to the financial services industry, the inclusion of digital banking, fintech (blockchain, payment technology, wealth-tech, insurtech) and AI for banking will help soup up the industry's appetite. This gives a distinct edge to the program on the podium of BIFS as a course.

The objective is to ensure flexibility in quickly adapting to the changing dynamics of the financial ecosystem. Regular engagement of students with industry stalwarts by way of classroom lectures, seminars, and one-on-one mentorship will help them gain exposure, make them field ready, and equip them with a better understanding of the employing banks and institutions.

“ *Apart from fundamental courses related to the financial services industry, the inclusion of digital banking, fintech (blockchain, payment technology, wealth-tech, insurtech) and AI for banking will help soup up the industry's appetite.* ”



# ADMISSION PROCESS

01



## OBJECTIVE ASSESSMENT

- Applications are accepted entrance exam scores.
- Exams- CAT, XAT, CMAT & GMAT

02



## FACE TO FACE EVALUATION

- Group Discussion followed by personal interview.

03



## FINAL SELECTION

Shortlisting on the bases of:

Examination score	40%
Academic Performance	15%
Work Experience (if any)	10%
GD and PI	30%
Profile Assessment Index	5%





## MESSAGE FROM THE PROGRAM CHAIR



“ *This is primarily a sector-focused program with a mix of sector-specific and generalized subjects.* ”

The Banking, Insurance and Financial Services program at Goa Institute of Management is unique as it bridges the gap between sector specific concepts and technology required to enter the new age banking space. This program is designed to equip you with the knowledge, skills, and expertise necessary to excel in the dynamic and ever-evolving field of banking, insurance, and financial services. The program offers practical exposure through internships, industry projects, and case studies. This hands-on experience allows students to apply their theoretical

knowledge to real-world scenarios, develop problem-solving skills, and gain a better understanding of the industry's challenges and dynamics.

To bridge the gap between academia and the industry, program often invite guest lecturers, industry experts, and professionals from the financial sector. These interactions provide students with insights into industry best practices, current trends, and emerging opportunities.

The curriculum is regularly updated to reflect the latest trends, regulations, and technological advancements in the financial sector. This ensures that graduates are well-prepared to meet the demands of the industry and are equipped with the skills needed for professional growth.

To meet the sector's advanced needs, the curriculum includes core subjects in R, Python, Machine learning, Excel VBA, and IFRS. The structure of the program is the result of extensive research and consultation with prominent industry leaders. Additionally, rather than a two-month internship, the program requires a five-month internship.

The program recognizes the need for a digital space for the BIFS sector while also emphasizing the importance of the services it provides and focuses on creating an experience around it. The PGDM BIFS program is designed to provide specialists with a fundamental understanding of the domain, including its products, services, and processes.

### **Dr. Abhishek Ranga**

Program Chair

FCMA, CPA, MBA, PhD (Finance)

## MESSAGE FROM THE PLACEMENT CHAIR



“ *Success in business requires training, discipline & hard work.* ”  
— *David Rockefeller*

Goa Institute of Management has emerged as a leading B-School in India providing best in class management education, delivered using effective B-School pedagogy. At GIM, we believe in nurturing future leaders by providing them operative, practical and theoretical exposure about the industry.

GIM has established its strong brand name in industry, as our students stood strong facing all challenges and proved themselves as the best fit for the organizations. The PGDM-BIFS is a premier and unique

domain specific course and prepares the students with the overall understanding of the financial sector, encompassing both domain and management. PGDM-BIFS program follows a dynamic and industry driven curriculum that aptly covers Digital Banking, Fintech, Wealth-tech, Analytics, and Insurtech, apart from the core finance and marketing courses among others.

The rigour and the depth of knowledge attained through the curriculum, maps the industry requirement and intends to plug the knowledge gap that exists in raw talent. In addition, the extensive five months of internship in varied roles with esteemed financial institutions has significantly contributed to making the students industry-ready. An overall personality development is enabled by encouraging participation in numerous extracurricular activities.

The current batch is passionate, sincere, showing a high-octane willingness to learn and always up for difficult life assignments.

We are enthusiastic about the Industry Connect initiative Aspire, a series of “corporate speak” sessions with experts in Finance and HR domains. We look forward to have a mutually beneficial collaboration with organizations such as yours, through multidimensional ties such as placements, summer internships, guest lectures, industry seminars and other initiatives that facilitate student learning and education. Goa Institute of Management will be pleased to associate with your organization and we look forward to building a strong partnership.

### **Prof. Shawnn Coutinho**

Placement Chair

Goa Institute of Management



## MESSAGE FROM FACULTY MEMBERS



The world of banking, insurance and financial services (BIFS) is a dynamic one, especially in current times. Much of the dynamism of today is rooted in the evolution of, and application of technologies such as big data analytics, artificial intelligence and machine learning. Add to that combination, developments in blockchain technologies, internet of things, and widespread adoption of biometrics, electronic forms of know-your-customer documentation, and we have an ecosystem that is in heightened transition. It is hence of no surprise that a number of unicorns over the past decade have been from the fintech space. While company valuations may fluctuate, rising and falling, what remains consistent is the changes that have been brought about in the domain of BIFS, for the betterment of customer experience and services.

The PGDM-BIFS programme at GIM has been designed and developed to provide this industry in transition with the appropriately-skilled manpower needed to successfully navigate these exciting and challenging times. The curriculum has been developed and further improved over the past few years in order to combine the two most important components in our perspective: a deep-rooted knowledge of finance and financial services, as well as keen appreciation and understanding of the technological underpinnings that are driving the changes as well as would be the bedrock for future generations of financial services.

To effectively combine these two dimensions, the curriculum consists of courses in Financial Markets and Institutions and Banking with an emphasis on the digital transformations they are undergoing. There is a dedicated course on Fintech that discusses the impact of blockchain, high speed internet, big data, machine learning

and artificial intelligence on creating new business models, products and services. There are courses that deliver core finance concepts in financial reporting and analysis, corporate finance, valuation, derivatives, fixed income securities and investments. To ensure hands-on familiarity and readiness of our students to contribute to the industry needs, there are technical-skill courses on Financial modelling using spreadsheets, R and Python for finance, as well as applications of machine learning in banking and financial services. These are further enhanced by specialized electives on sustainable finance, credit evaluation, portfolio management and wealth management. To consolidate these learnings into better appreciation of industry dynamics, the students further study courses on strategy, governance and ethics as well as business law and people management. As an institution we continuously engage with industry to refine our course offering and contents to better suit the corporate requirements.

Given all the efforts that go into the structuring and delivery of the programme, coupled with the presence of bright, motivated, carefully selected talented individuals, it gives me great confidence to recommend the graduates of our BIFS programme to organisations in the BIFS and BIFS consulting industry.

**Dr. Neeraj Amarnani**  
Professor Finance  
PhD, MBA (Finance)



There is a connection between the current class of students (2022–24) and myself. We both started our journey at GIM at the same time. Being a professor at GIM has been an amazing journey of development for both my personal and professional life. It is incredibly fulfilling to guide and coach young minds who have begun their journey towards successful careers. The conversations and learnings have not only taken place in formal academic settings at GIM. While students and instructors work up a sweat on the cricket pitch, these discussions flow over to topics like the beaches and shacks to visit. At GIM, we like to claim that learning never stops. Collaboration and intellectual discussion with colleagues have been another component of



professional development. This has expanded to include discussions about new trends in business, emerging pedagogical approaches to enhance student learning, and joint collaborative research and consulting projects. Being a part of such a vibrant academic community is truly a gift.

**Dr. Avinash Ghalke**  
Associate Professor  
Finance & Accounting







## VISION

To develop future ready finance professionals, adept at managing the dynamic financial sector.



## MISSION

To be an eminent program developing new age, responsible leaders for the Banking, insurance, and financial services industry.



## PEDAGOGY

The curriculum mapping the industry requirement is designed to help students grasp business essentials, emphasising practical and application-oriented learning supported by theories. The same is enabled by a significant proportion of domain courses being conducted by industry executives / practitioners. Further, the programme involves a regular engagement of students with industry experts through classroom lectures, seminars, and one-on-one mentorship that helps bridge the gap between academic and corporate life. The inclusion of digital banking, fin-tech (blockchain, payment technology, wealth-tech, insurtech, and regtech), and artificial intelligence for banking, apart from fundamental courses related to the financial services industry, offers a distinct edge. Additional tools like the capital market gaming applications are expected to augment the theoretical knowledge of market operations (essential for this industry). Recognising the importance of practical training, an extended summer internship of 4-5-months is part of the curriculum. The curriculum broadly follows the pattern proposed by AICTE.

## INFRASTRUCTURE

### CAMPUS

Solar Panel Powered residential campus



Reduced Energy Consumption



Rain water harvesting



Zero waste campus



### CLASSROOM

Wifi enabled campus



State-of-the-art video conferencing rooms



LCD Projectors, video Recording, video conferencing



Air-Conditioned classrooms, Ergonomically seating



### LIBRARY

Over 15000 Management books



Subscription to around 165 Indian & International journals



10000 Online Journals



Access to annual reports of around 1000 companies, stock exchange directory, CMIE



Finance Lab



A tie-up with the University of Ohio, USA, which assists in updating of titles





# COURSE STRUCTURE

## COURSE STRUCTURE YEAR 1

TERM

I

- Financial Reporting
- Financial Markets and Institutions
- Business Statistics
- Business Economics
- Introduction to R
- Business Communication
- Marketing Management

TERM

II

- Corporate Finance
- Econometrics
- Management Accounting
- Banking
- Business Law
- Financial Derivatives
- Financial Modelling using Spreadsheet

TERM

III

- Corporate Valuation
- Risk Management
- Fixed Income Securities
- Data Visualization
- Machine Learning
- Insurance
- FinTech
- Give Goa + SRA
- Business Research Methods

## COURSE STRUCTURE YEAR 2

### CORE SUBJECTS



- Human Resource Management
- Organisational Behaviour
- Machine Learning
- Financial Econometrics
- Strategic Management
- IFRS
- Valuation



## ELECTIVES FOR YEAR 2



> BANKING

- Risk Management in Banks
- ALM and Treasury Management
- Trade and Working Capital Finance
- Retail Banking
- Credit Management



> FINANCIAL SERVICES

- Investment Analysis and Portfolio Management
- Mergers and Acquisition
- Behavioural Finance
- Commodities and Alternate Investments
- Sustainable Finance



> INFORMATION TECHNOLOGY (IT)

- Internet of Things
- Contemporary issues in FinTech (Seminar course)
- Payment Systems
- Digital Technology
- Cyber Security



> INSURANCE

- Life Insurance
- General Insurance
- Re-Insurance Management
- Insurance Operations & Claims Management
- Underwriting of Insurance



# LEARNING BEYOND CLASSROOM

## Unleashing Business Potential: A Transformative Country Immersion Program in Athens, Greece

In an era where education transcends traditional classroom boundaries, Goa Institute of Management (GIM) prides itself on fostering learning experiences that go beyond the ordinary. One such exceptional initiative is the country immersion program organised by GIM in collaboration with the renowned Alba School of Business in Athens, Greece. Four students from PGDM-BIFS embarked on a 10-day immersion program in Athens, where they not only gained invaluable insights into the Greek business landscape but also contributed to a local company's expansion plans into India. The GIM students were exposed to the vibrant Athenian business environment, gaining firsthand knowledge about the local market, culture, and economic dynamics. Through engaging lectures, workshops, and interactions with renowned faculty members and industry experts, they delved into various aspects of Greek business practices, including marketing, operations, and strategic management.

During their time at the company, the students were assigned specific tasks that required them to conduct in-depth market research, analyse industry trends, and devise comprehensive strategies to navigate the Indian market successfully. They worked closely with the company's management team, exchanging ideas, brainstorming solutions, and presenting their findings and recommendations. This collaborative approach enriched the students' learning and contributed to the company's growth aspirations.

The immersion program provided the GIM students with a holistic learning experience beyond the confines of a classroom. They were exposed to the rich cultural heritage of Greece through guided tours, visits to historical sites, and interaction with residents. These interactions not only broadened their understanding of Greek culture and society but also fostered cross-cultural competence and global awareness, essential traits for aspiring business leaders in today's interconnected world.



The country immersion program at Alba School of Business in Athens, Greece, facilitated by the Goa Institute of Management, exemplified the institute's commitment to providing students with transformative learning experiences.

This program served as a stepping stone in their personal and professional development, equipping them with the skills, knowledge, and cross-cultural competence necessary to excel in global business.

## Fintech Startup Foundry: Paving the Path to Innovation

The Goa Institute of Management witnessed an exceptional event that left a lasting impression on its PGDM BIFS students. The Fintech Startup Foundry, organized by the esteemed professors Neeraj Amarnani and Arpita Amarnani, provided an unparalleled platform for aspiring entrepreneurs to unleash their creativity and dive into the world of fintech innovation.

This event presented a golden opportunity for students to translate their theoretical knowledge into real-world applications. Professors Neeraj Amarnani and Arpita Amarnani meticulously designed the event, ensuring that each stage of the process exposed students to the practical aspects of the startup ecosystem. From identifying market gaps to creating robust business models and addressing potential challenges, the students were immersed in a comprehensive learning experience.

By participating in the Fintech Startup Foundry, students acquired invaluable skills that extend beyond the classroom. The Fintech Startup Foundry was a transformative event that propelled the PGDM BIFS students at the Goa Institute of Management into the realm of fintech innovation. It not only provided them with a platform to explore their entrepreneurial aspirations but also imparted practical skills and industry insights, making them well-equipped for the challenges and opportunities that lie ahead.

The Fintech Startup Foundry was a resounding success, serving as a testament to the unwavering commitment of Professors Neeraj Amarnani and Arpita Amarnani to the growth and development of their students. As these budding entrepreneurs embark on their professional journeys, they carry with them the knowledge, skills, and experiences gained from this remarkable event.

## AIM2FLOURISH

Aim2Flourish is a program of the Fowler Centre for Business as an Agent of World Benefit at the Weatherhead School of Management – Case Western Reserve University. It provides an opportunity for students to research sustainable businesses and connect with business leaders to capture their stories. These positive innovation stories are then published on the Aim2flourish platform as an inspiration for others. Aim2Flourish also provides supplementary material for students and professors to facilitate a deeper understanding of sustainability and the UN Sustainability Development Goals (SDGs). Every year, the program celebrates select success stories through the Flourish Prizes which serves as an additional motivation for students and businesses.



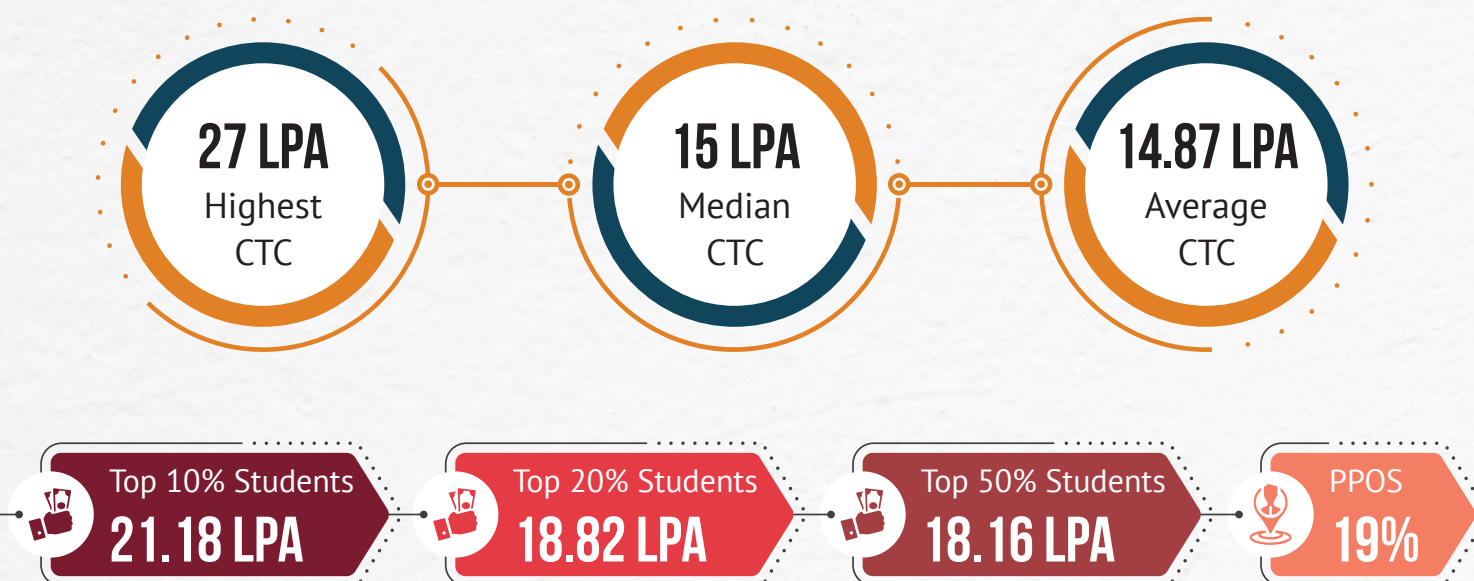
**GIM wins the International Flourish Award in its third consecutive year and is recognized as the sole Indian recipient for the "Access for All" SDG 10 story.**

## STUDENT EXCHANGE PROGRAM

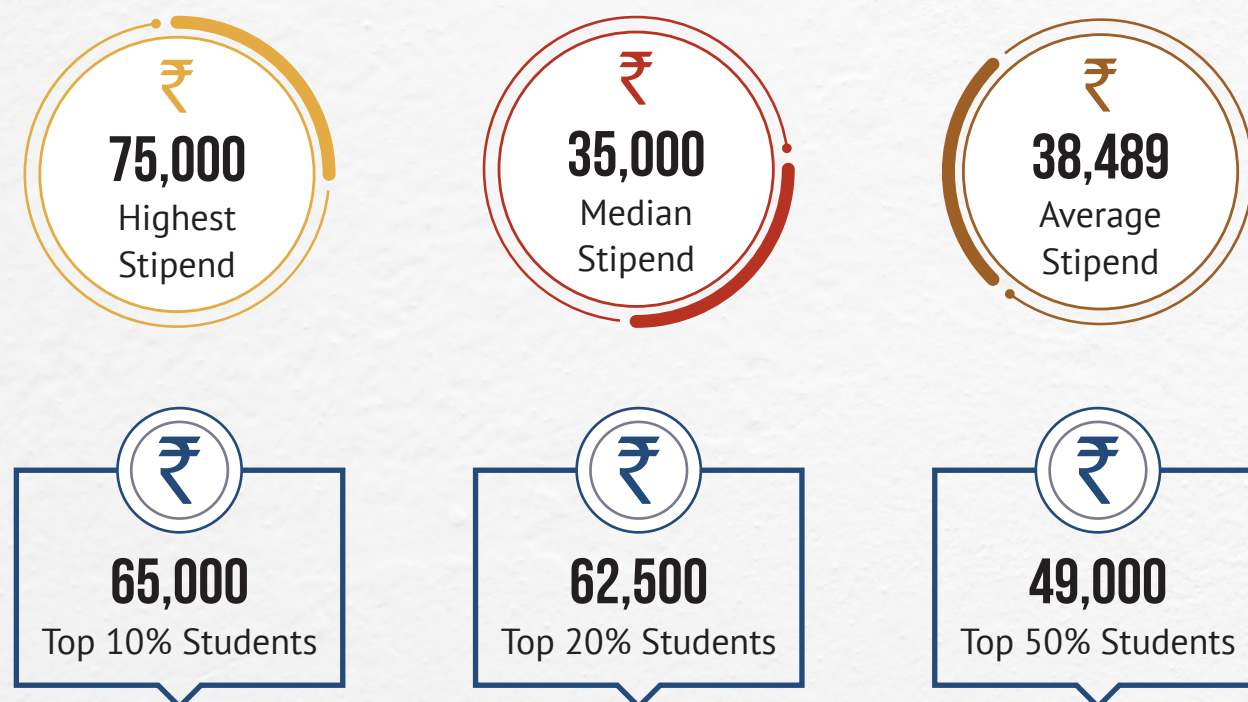
The International Exchange Programme has provided me with an immense opportunity to study at the GIM's partner University – Catolica Lisbon School of Business and Economics. With exposure to cross-cultural learning and knowledge, I have been able to accept and understand an array of different cultural and community perspectives. My analytical and problem-solving skills have also improved through a series of new techniques and better approaches to the problem. The best part of the exchange program is the inclusion of new subjects in the Catolica's course curriculum and I have had the opportunity to study two new cutting-edge technology subjects- Machine Learning in Finance and Advanced Predictive Analytics with Deep Learning. The knowledge and the experience, that I have gained here through the assignments and especially the projects have added to my professional expertise and I strongly believe that this opportunity will give a boost to my management career.



## FINAL PLACEMENT HIGHLIGHTS



## SUMMER INTERNSHIP HIGHLIGHTS



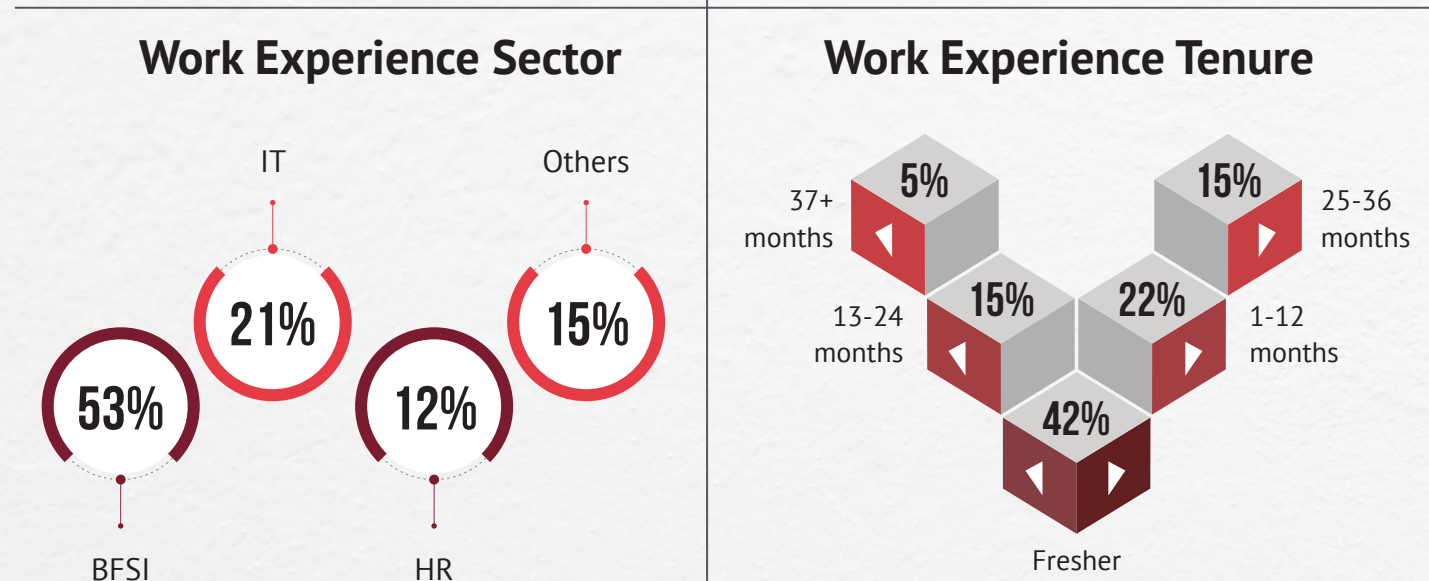
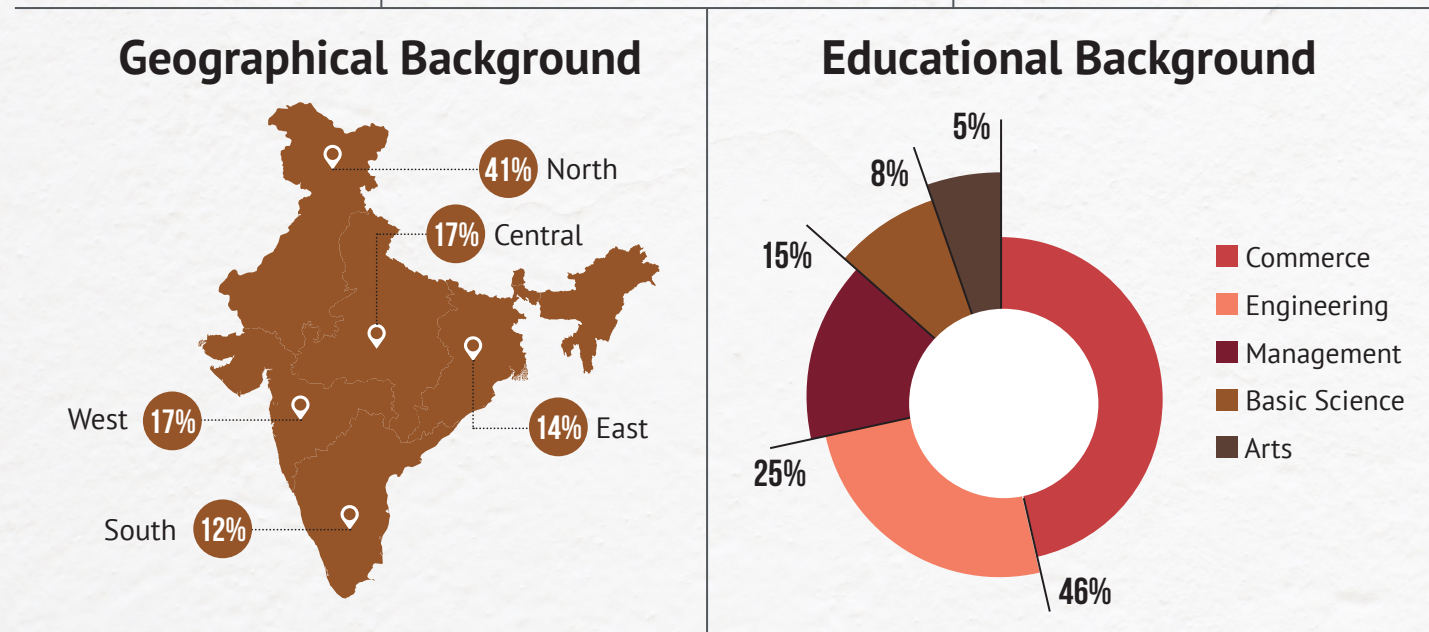
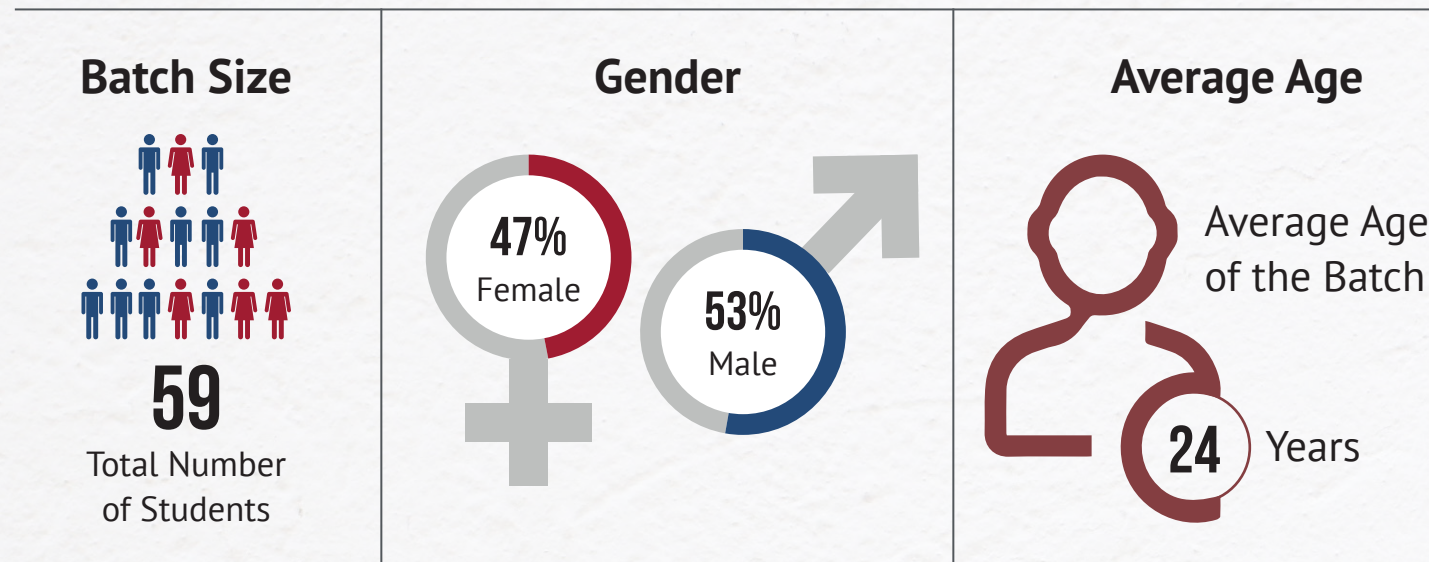
All values in INR per month

## OUR PROMINENT RECRUITERS

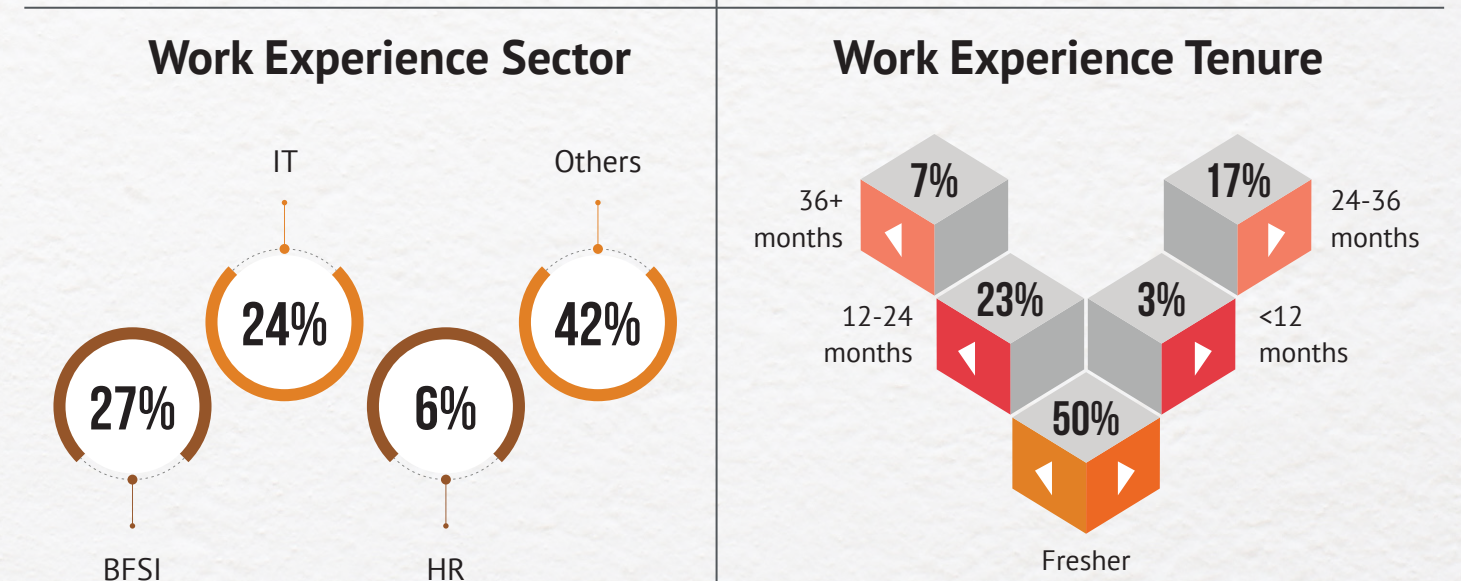
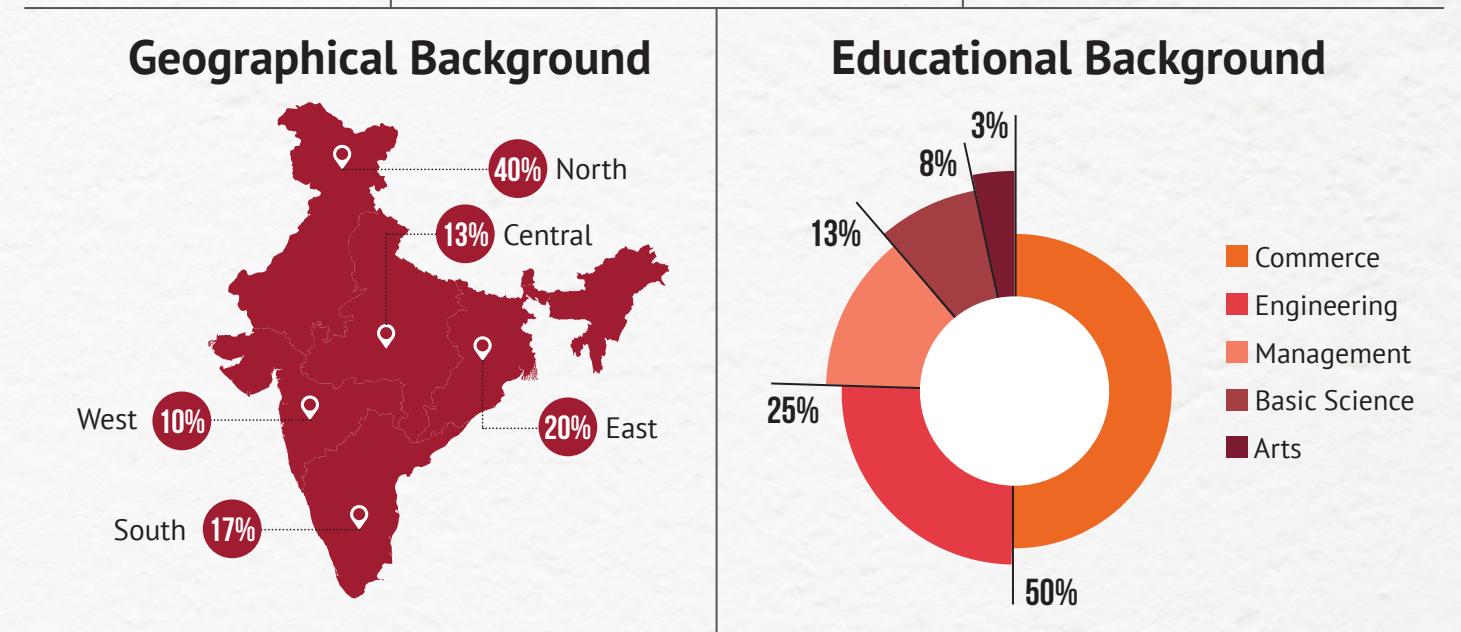
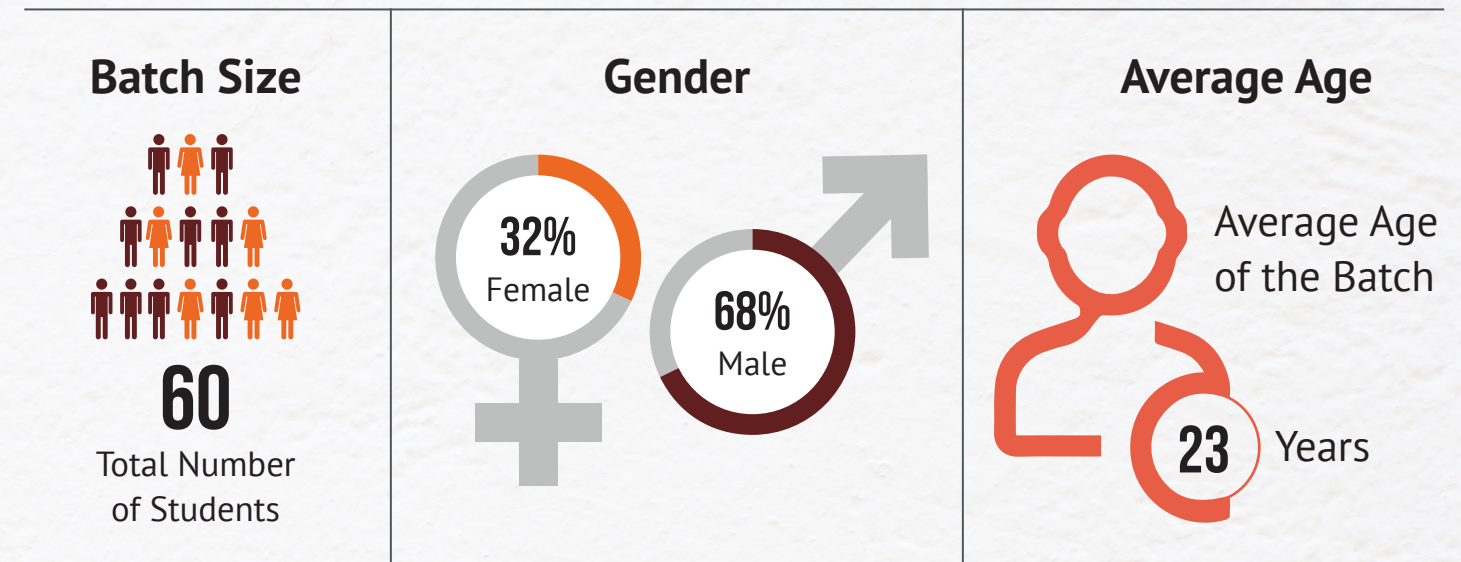
DE Shaw & Co	CRISIL An S&P Global Company	BANK OF AMERICA	Goldman Sachs
WELLS FARGO	Morgan Stanley	ADITYA BIRLA CAPITAL	JPMORGAN CHASE & CO.
Tally POWER OF SIMPLICITY	EY	BCG	TATA CAPITAL Count on us
EXL	BARCLAYS	AXIS BANK	pwc
Standard Chartered	Mahindra FINANCE	CareEdge Ratings • Advisory • Research • Risk Solutions	CRIF Together to the next level
Deloitte.	भारतीय रिज़र्व बैंक RESERVE BANK OF INDIA	RBiH	B Health
Arcesium	BRIGHTBRIDGE Advisors Private Limited	KOMPASS	OXANE — PARTNERS —
ICICI Bank	IDFC FIRST Bank	SUTHERLAND	TTC Thinkthrough Consulting



## BATCH DEMOGRAPHICS (CLASS OF 2022-2024)



## BATCH DEMOGRAPHICS (CLASS OF 2023-2025)





## BATCH PROFILE 2022-2024

**Aayush Mishra, 21 years**

**B.Com (Hons.)**  
D.A.V. School of Business Management



**Summer Internship:** Reserve Bank of India

[www.linkedin.com/in/aayush-mishra-6742a9244/](https://www.linkedin.com/in/aayush-mishra-6742a9244/)

**Abhishek Divyadarshi, 23 years**

**B.B.A.**  
Alliance University  
**Work Experience:** 27 months  
A.K Jewellers - Administrative Assistant



**Summer Internship:** Wells Fargo

[www.linkedin.com/in/abhishek-divyadarshi-86804314b](https://www.linkedin.com/in/abhishek-divyadarshi-86804314b)

**Akhil Narang, 22 years**

**B.Sc. Mathematics (Hons.)**  
Hindu College, University of Delhi



**Summer Internship:** Reserve Bank innovation hub

[www.linkedin.com/in/akhil-narang-477573195](https://www.linkedin.com/in/akhil-narang-477573195)

**Aman Akshat, 22 years**

**B.B.A.**  
Birla Institute of Technology Mesra



**Summer Internship:** Central Coalfields Limited, Tata AIA Life Insurance Company Limited

[www.linkedin.com/in/aman-akshat-12776019b](https://www.linkedin.com/in/aman-akshat-12776019b)

**Abhijith A, 24 years**

**B.Tech**  
Federal Institute of Science and Technology



**Summer Internship:** Hedge Equities

[www.linkedin.com/in/abhijith-ajanthan/](https://www.linkedin.com/in/abhijith-ajanthan/)

**Aditya Parashar, 24 years**

**B.Tech**  
Chitkara University



**Summer Internship:** Reserve Bank of India

[www.linkedin.com/in/adityaaparashar/](https://www.linkedin.com/in/adityaaparashar/)

**Akshita Sharma, 24 years**

**B.A. Economics (Hons.)**  
Dr. Bhim Rao Ambedkar College, University of Delhi



**Summer Internship:** Barclays

[www.linkedin.com/in/akshita2898](https://www.linkedin.com/in/akshita2898)

**Ananya Goswami, 24 years**

**B.Com (Hons.)**  
Trinity Institute Of Professional Studies  
**Work Experience:** 10 months  
Accenture solutions Pvt Ltd - Transaction Processing New Associate



**Summer Internship:** Encore Asset Reconstruction Company

[www.linkedin.com/in/ananya-goswami-193394184](https://www.linkedin.com/in/ananya-goswami-193394184)

## BATCH PROFILE 2022-2024

**Ankita Giria, 24 years**

**B.Com**  
Christ University  
**Work Experience:** 10 months  
PricewaterhouseCoopers Services LLP - Specialist



**Summer Internship:** JP Morgan Chase & Company

[www.linkedin.com/in/ankita-giria-1157a9161/](https://www.linkedin.com/in/ankita-giria-1157a9161/)

**Aryan Bhageria, 23 years**

**B.Com**  
Indra Gandhi National Open University  
Mithibai College  
**Work Experience:** 12 months  
Kamal Kumar Jalan Sec Pvt Ltd - Equity Trader



**Summer Internship:** BrightBridge Advisors LLP

[www.linkedin.com/in/aryan-bhageria-791584244/](https://www.linkedin.com/in/aryan-bhageria-791584244/)

**Charvi Bajaj, 26 years**

**B.Com (Hons.)**  
Ramjas College, University of Delhi  
**Work Experience:** 36 months  
Ernst and Young GDS India LLP - Lead Assurance Associate



**Summer Internship:** Ernst and Young LLP

[www.linkedin.com/in/charvi-bajaj-763ba3106](https://www.linkedin.com/in/charvi-bajaj-763ba3106)

**D Kaarthikeyan, 23 years**

**B.Com**  
St. Thomas college



**Summer Internship:** Outleap Technologies Private Limited

[www.linkedin.com/in/kaarthikeyan-d-7627b822b/](https://www.linkedin.com/in/kaarthikeyan-d-7627b822b/)

**Aparna, 22 years**

**B.A. (Hons.)**  
Patna Women's College



**Summer Internship:** Kompass Analytics Private Limited

[aparna-sharma-180a8b181](https://www.linkedin.com/in/aparna-sharma-180a8b181)

**Bhavik Shah, 26 years**

**BMS Finance**  
Narsee Monjee College of Commerce and Economics  
**Work Experience:** 29 months  
Viplav Agencies - Management Executive  
KPMG - Risk Analyst



**Summer Internship:** Wells Fargo

[www.linkedin.com/in/bhavik-shah-208621139/](https://www.linkedin.com/in/bhavik-shah-208621139/)

**Christy Mitra, 25 years**

**B.B.A.**  
Jagannath International Management School, Vasant Kunj (GGSIPU)  
**Work Experience:** 23 months  
Finvox Analytics LLP - Financial Analyst



**Summer Internship:** Wells Fargo

[www.linkedin.com/feed/](https://www.linkedin.com/feed/)

**Dinesh Sharma, 26 years**

**BMS**  
Malini Kishor Sanghvi College of Commerce and Economics  
**Work Experience:** 41 months  
Ernst and Young - Analyst Protiviti  
Consultant 2Deloitte - Consultant



**Summer Internship:** Wells Fargo

[www.linkedin.com/in/dinesh-sharma-37110b109/](https://www.linkedin.com/in/dinesh-sharma-37110b109/)



## BATCH PROFILE 2022-2024

**Dushanth Kumar, 23 years**

**B.Sc.**  
University of Agricultural Sciences,  
Bengaluru



**Summer Internship:** JP Morgan Chase & Company

[www.linkedin.com/in/dushanth-kumar-012a70194](https://www.linkedin.com/in/dushanth-kumar-012a70194)

**Gauri Vig, 23 years**

**B.A. Economics (Hons.)**  
Daulat Ram College, University of Delhi



**Summer Internship:** Gas Authority of India Limited

[www.linkedin.com/in/gauri-vig](https://www.linkedin.com/in/gauri-vig)

**Jai Agrawal, 24 years**

**B.Com**  
Agra University



**Summer Internship:** I cap financial services

[www.linkedin.com/in/jai-agrawal-7b2b2a197](https://www.linkedin.com/in/jai-agrawal-7b2b2a197)

**Kashish, 25 years**

**B.Com**  
Daulat Ram College, University of Delhi  
**Work Experience:** 15 months  
Deloitte USI - Audit Assistant



**Summer Internship:** Hedge Equities

[www.linkedin.com/in/kashish-11k12/](https://www.linkedin.com/in/kashish-11k12/)

**Esha Mittal, 24 years**

**B.Com (Hons.)**  
Mata Sundri College, University of Delhi  
**Work Experience:** 14 months  
Pacific IT Consulting Pvt. Ltd. -  
Recruitment Consultant



**Summer Internship:** BrightBridge Advisors LLP

[www.linkedin.com/in/eshamittal27](https://www.linkedin.com/in/eshamittal27)

**Harshwardhan Vipat, 23 years**

**B.B.A.**  
International Institute of Professional  
Studies, (DAVV University), Indore, (M.P.)



**Summer Internship:** Thinkthrough Consulting Private  
Limited

[www.linkedin.com/in/harshwardhan-vipat-6265a4239](https://www.linkedin.com/in/harshwardhan-vipat-6265a4239)

**Kanishka Gaur, 23 years**

**B.Sc. Biotechnology**  
Banasthali Vidyapith



**Summer Internship:** TATA CAPITAL

[www.linkedin.com/in/kanishka-gaur-1661b3249](https://www.linkedin.com/in/kanishka-gaur-1661b3249)

**Kaustubh Nimbalkar, 25 years**

**B.E.**  
All India Shri Shivaji Memorial Society's  
College of Engineering, Pune  
**Work Experience:** 12 months  
Walchandnagar Industries Limited -  
Planning Engineer



**Summer Internship:** Exchange Program at ISCTE University,  
Lisbon

[www.linkedin.com/in/kaustubh-nimbalkar-853a4a145](https://www.linkedin.com/in/kaustubh-nimbalkar-853a4a145)

## BATCH PROFILE 2022-2024

**Lavanya Sangwan, 23 years**

**B.Com (Hons.)**  
Amity University, Gurgaon



**Summer Internship:** JP Morgan Chase & Company

[www.linkedin.com/in/lavanya-sangwan-149b98212/](https://www.linkedin.com/in/lavanya-sangwan-149b98212/)

**Magesh Adithya V, 26 years**

**B.Tech**  
SASTRA University  
**Work Experience:** 35 months  
Ford Motor Private Limited - Senior  
Associate



**Summer Internship:** Ernst and Young LLP

[www.linkedin.com/in/magesh-adithya-8769a514b/](https://www.linkedin.com/in/magesh-adithya-8769a514b/)

**Mansi Malpani, 23 years**

**B.Com (Hons.)**  
Acharya Narendra Dev College



**Summer Internship:** Panasonic India Private Limited

[www.linkedin.com/in/mansi-malpani-3b3b10190](https://www.linkedin.com/in/mansi-malpani-3b3b10190)

**Prakhar Gupta, 23 years**

**B.B.A.**  
Institute of Management and  
Entrepreneurship Development  
**Work Experience:** 22 months  
Catabatic Technology Pvt. Ltd. - Junior UX  
Designer



**Summer Internship:** Oxane Partners

[www.linkedin.com/in/prakhar-gupta1810](https://www.linkedin.com/in/prakhar-gupta1810)

**Madhav Pandit, 26 years**

**B.Com**  
G.V.M's GGPR College of Commerce and  
Economics  
**Work Experience:** 10 months  
Praylady Goa - Accounts and Operations  
Assistant



**Summer Internship:** Hedge Equities

[www.linkedin.com/in/madhav-pandit-02119b1ab](https://www.linkedin.com/in/madhav-pandit-02119b1ab)

**Mangesh Mohanty, 26 years**

**B.Com**  
Buxi Jagabandhu Bidyadhar Autonomous  
College  
**Work Experience:** 44 months  
Godrej & Boyce Mfg Co Ltd - Graduate Trainee  
Black Knight Financial Services - Accounts Receivable Clerk



**Summer Internship:** Thinkthrough Consulting Private  
Limited

[www.linkedin.com/in/mangesh-mohanty-380694130/](https://www.linkedin.com/in/mangesh-mohanty-380694130/)

**Mayank Sharma, 25 years**

**B.Com (Hons.)**  
JIMS Kalkaji  
**Work Experience:** 35 months  
NatWest Group - Risk & Controls Analyst



**Summer Internship:** Wells Fargo

[www.linkedin.com/in/mayank-sharma-489919145/](https://www.linkedin.com/in/mayank-sharma-489919145/)

**Prakriti Arora, 22 years**

**B.Com (Hons.)**  
Amity University, Noida



**Summer Internship:** JP Morgan Chase & Company

[www.linkedin.com/in/prakriti-arora-9112791b3](https://www.linkedin.com/in/prakriti-arora-9112791b3)



## BATCH PROFILE 2022-2024

### Pranjal Thareja, 25 years

**B.Tech**

SRM Institute of Science and Technology

**Work Experience:** 26 months

Infosys Ltd - Test Engineer



**Summer Internship:** Ernst and Young LLP

[www.linkedin.com/in/pranjal-thareja-633560147](https://www.linkedin.com/in/pranjal-thareja-633560147)

### Preethi Pradeep, 23 years

**B.A. Economics**

Ethiraj College for Women

**Work Experience:** 7 months

Anova Corporate Services - Analyst



**Summer Internship:** Tally Solutions Private Limited

[www.linkedin.com/in/preethi-pradeep-03885317a/](https://www.linkedin.com/in/preethi-pradeep-03885317a/)

### Samiksha Gupta, 25 years

**B.Com**

Satyawati College

**Work Experience:** 11 months

KPMG India - Analyst

EXL Service - Reporting Analyst



**Summer Internship:** Thinkthrough Consulting Private Limited

[www.linkedin.com/in/samiksha-gupta-a34a86175](https://www.linkedin.com/in/samiksha-gupta-a34a86175)

### Sananda Maity, 27 years

**B.Tech**

Shiv Nadar University

**Work Experience:** 44 months

Cognizant Technology Solutions - Associate



**Summer Internship:** CRISIL Limited

[www.linkedin.com/in/sananda-maity-2364a2107](https://www.linkedin.com/in/sananda-maity-2364a2107)

### Pratyusha Bhattacharya, 25 years

**B.Tech**

Amity University, Kolkata

**Work Experience:** 17 months

Cognizant - Engineer trainee Amazon-transaction risk investigator



**Summer Internship:** JP Morgan Chase & Company

[www.linkedin.com/in/pratyusha-bhattacharya](https://www.linkedin.com/in/pratyusha-bhattacharya)

### Rajan Kumar Tiwari, 21 years

**B.Com**

The Bhawanipur Education Society College

**Work Experience:** 21 months

Wipro Limited - Project Engineer



**Summer Internship:** Kompass Analytics Private Limited

[www.linkedin.com/in/rajankumartiwari/](https://www.linkedin.com/in/rajankumartiwari/)

### Samruddhi Sathawane, 25 years

**B.E. (Mechanical)**

Government College of Engineering, Nagpur

**Work Experience:** 12 months

Epiroc Mining India Ltd - Quality Trainee



**Summer Internship:** Thinkthrough Consulting Private Limited

[www.linkedin.com/in/samruddhi-sathawane-362a8b178](https://www.linkedin.com/in/samruddhi-sathawane-362a8b178)

### Sanat Dattaprasad Naik Gaonkar, 23 years

**B.E.**

Goa Engineering College

**Work Experience:** 35 months

Tata consultancy services - Cyber security analyst



**Summer Internship:** Thinkthrough Consulting Private Limited

[www.linkedin.com/in/sanat-gaonkar-113492244/](https://www.linkedin.com/in/sanat-gaonkar-113492244/)

## BATCH PROFILE 2022-2024

### Sangeeta Gurnani, 24 years

**B.Com**

Sophia Girl's College, Ajmer

**Work Experience:** 12 months

Satguru Overseas - Accounts Executive



**Summer Internship:** Barclays

[www.linkedin.com/in/sangeetagurnani0609](https://www.linkedin.com/in/sangeetagurnani0609)

### Satyam Pandey, 25 years

**B.Tech**

SRM Institute of Science and Technology

**Work Experience:** 21 months

Wipro Limited - Project Engineer



**Summer Internship:** Thinkthrough Consulting Private Limited

[www.linkedin.com/in/satyam-pandey-09/](https://www.linkedin.com/in/satyam-pandey-09/)

### Shayak Maitra, 24 years

**B.Sc. Economics (Hons.)**

The Bhawanipur Education Society College

**Work Experience:** 12 months

South Eastern Coalfields Limited - Trainee



**Summer Internship:** Arohan Financial Services Limited

[www.linkedin.com/in/shayak-maitra-305886220](https://www.linkedin.com/in/shayak-maitra-305886220)

### Siddharth Gopal, 25 years

**B.Sc.**

Institute of Hotel management Bangalore

**Work Experience:** 17 months

Zzungry - Corporate Account & Service Manager  
Policybazaar - Associate Sales Consultant



**Summer Internship:** Tata Capital

[www.linkedin.com/in/siddharthgopal](https://www.linkedin.com/in/siddharthgopal)

### Sanmay Sunil Kude, 26 years

**B.E.**

Vidya Vikas Institute of Engineering and Technology

**Work Experience:** 12 months

Epiroc Mining India Ltd - Quality Trainee



**Summer Internship:** Thinkthrough Consulting Private Limited

[www.linkedin.com/in/sanmaykude/](https://www.linkedin.com/in/sanmaykude/)

### Saumya Gupta, 24 years

**B.B.A. (Hons.)**

GLA University, Mathura

**Work Experience:** 22 months

Wipro - HR Services



**Summer Internship:** ABP Networks Private Limited

[www.linkedin.com/in/saumya-gupta-786429149/](https://www.linkedin.com/in/saumya-gupta-786429149/)

### Shubham Chowdhury, 27 years

**B.Tech**

National Institute of Technology Raipur

**Work Experience:** 12 months

South Eastern Coalfields Limited - Trainee



**Summer Internship:** Hedge Equities

[www.linkedin.com/in/shubham-chowdhury25](https://www.linkedin.com/in/shubham-chowdhury25)

### Siddhi Sharma, 26 years

**B.Tech**

Gyan ganga institute of technology and sciences

**Work Experience:** 35 months

Tata consultancy services - Cyber security analyst



**Summer Internship:** Wells Fargo

[www.linkedin.com/in/siddhi-sharma-472b70149](https://www.linkedin.com/in/siddhi-sharma-472b70149)



## BATCH PROFILE 2022-2024

### Siddhi Shinde, 23 years

**B.A.F**

*S.M. Shetty College of Science, Commerce and Management Studies*

**Work Experience:** 11 months

Deloitte Haskins & Sells LLP - Audit Analyst  
Edelweiss Broking Ltd. - Preferred Relationship Manager

**Summer Internship:** Ernst and Young LLP



### Snigdha Pathak, 23 years

**B.Tech**

*Banasthali Vidyapith*

**Summer Internship:** Leap Finance



## BATCH PROFILE 2022-2024

### Titir Ghosh, 24 years

**B.Sc.**

*Asutosh College*

**Summer Internship:** Hedge School of Economics



### Vidhi Godani, 23 years

**B.B.A.**

*School of Commerce, DAVV*

**Summer Internship:** JP Morgan Chase & Company



### Soumyadeep Dutta, 24 years

**B.Com**

*Heramba Chandra College*

**Work Experience:** 12 months

Vedika Metals Private Limited -  
Management Trainee

**Summer Internship:** BrightBridge Advisors LLP



### Sriyansh Srivastava, 26 years

**B.Tech**

*Ajay Kumar Garg Engineering College*

**Work Experience:** 36 months

NEC - Member of Technical Staff Newgen -  
Software Engineer

**Summer Internship:** BrightBridge Advisors LLP



### Ziyadali Amlani, 25 years

**B.B.A. (Finance)**

*MIT School of Management*

**Work Experience:** 30 months

Property Matters and Solutions LLP -  
Business Development Executive

**Summer Internship:** Exchange Program at Católica Lisbon  
School of Business & Economics



### Sudeeksha Rathi, 22 years

**B.Com - Accounting and Finance**

*Narsee Monjee College of Commerce & Economics*

**Work Experience:** 10 months

Global Polythreads - Account Executive

**Summer Internship:** Wells Fargo



### Suraj Kumar Sharma, 23 years

**B.B.A. (Finance)**

*L.N.Mishra Institute of Economic Dev. & Social Change*

**Summer Internship:** Imperial Wealth Services.



### Surbhi Jain, 22 years

**B.Com**

*HL College of Commerce*

**Summer Internship:** Reserve Bank Innovation Hub



### Tanvi Sachdeva, 24 years

**B.A. Economics (Hons.)**

*Maharaja Agrasen Institute of Management Studies, GGSIPU*

**Work Experience:** 8 months

Revolution Information Technologies Pvt  
Ltd - Talent Acquisition Executive

**Summer Internship:** Thinkthrough Consulting Private  
Limited





# PLACEMENT PROCESS & TIMELINE



## Guidelines for Recruiters

The company must indicate their preferred dates for the pre-placement talks and final interview to the Placement Committee. It will then assign and confirm the campus interview dates and slots on the basis of following parameters:

- Company reputation
- Salary offered
- Profile offered
- Number of positions on offer



## Pre-Placement Talks

A pre-placement talk provides companies with an opportunity to increase their visibility on campus. The company also gets a chance to interact with prospective employees, as well as throw light on various aspects of profiles being offered by them.



## Placement Policy

A student can apply to any number of companies. Once an offer has been made, the student has to accept that offer. Students cannot withdraw from the selection process of a company once applied to. However, if a student has received an offer from another company, before the result of the current process is announced; they will have to accept the offer that was made first.



## Pre-Placement Offers

Pre-placement offers made by the company are to be routed through the placement cell. Any company keen on making a PPO may get in touch with the placement cell.



## Communication of Offers

All final offers made to successful candidates are to be communicated through the placement cell only.

## PLACEMENT TIMELINE

Activities	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Pre Placement Talks			✓	✓	✓	✓	✓	✓				
Summer Internship Process				✓	✓	✓	✓	✓	✓	✓		
Final Placement Process				✓	✓	✓	✓	✓	✓	✓		
Campus Connect	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓



## PLACEMENT TEAM

Standing (Left to Right) Bhavik, Magesh, Mayank

Sitting (Left to Right) Sudeeksha, Charvi, Tanvi

### Programme Chair

**Dr. Abhishek Ranga**

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### Placement Chair

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**Charvi Bajaj**  
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**POST GRADUATE DIPLOMA IN MANAGEMENT**

**BANKING, INSURANCE &  
FINANCIAL SERVICES (BIFS)**

**Goa Institute of Management**

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