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# Mandatory Disclosure – Updated as on 1st October 2023

AICTE File number: 431/MCP (M)/94; First Approval Letter: 24-1/B-II/BOS (M)/94 23232 dated March 31, 1994

<u>Date & Period of last approval</u>: AICTE approval F.No. Western/1-36523842384/2023/EOA dated 10-Jun-2023; Period of approval for academic year 2023-2024

NIRF Ranking – GIM was ranked 33<sup>rd</sup> in the Management Category of the National Institutional Ranking Framework (NIRF) 2023 rankings conducted by the Ministry of Education, Government of India

## 1. About the Institution

Name of the Institution: GOA INSTITUTE OF MANAGEMENT

Total area in acres: 50 acres

Latitude & Longitude: Latitude – 15, 25, 5 Longitude – 73, 59, 0

Address (including telephone, Fax, e-mail):

Office & Campus: Goa Institute of Management, Sanquelim, Poriem, Sattari, Goa 403505

Telephone: 0832-2366700 Fax: 0832-2366710

Email: diroffice@gim.ac.in Website: www.gim.ac.in

Office Hours of Institution: 8:45 AM to 5:45 PM

Academic Hours at the Institution: 8:45 AM to 5:45 PM, except Saturdays & Sundays

Institute Library: 24 x 7

Institute Weekly Offs (Office): Saturdays & Sundays

Nearest Railway Station (distance in km): Tivim Railway Station to GIM Sanquelim Campus - 17 kms / Karmali Railway Station to GIM Sanquelim Campus - 20 kms

Nearest Airport (*distance in km*): Manohar International Airport, Mopa to GIM Sanquelim Campus – 36 km / Goa International Airport, Dabolim to GIM Sanquelim Campus - 55 kms

Type of Institution: Private-Self Financed-Standalone

Category (1) of the Institution: Non-Minority; Category (2) of the Institution: Co-Ed

#### 2. About the Organization running the Institution

Name of the Institution: GOA INSTITUTE OF MANAGEMENT

Type of the organization: Society

Address of the organization: Goa Institute of Management, Sanquelim, Poriem Sattari,

Goa, India, 403505

Registered with: The District Registrar and Head of Notary Services Office of

Inspector General Societies, Panaji, Goa

Registration number & date: 35/Goa/94; February 16, 1994

Website of Organization: www.gim.ac.in

Goa Institute of Management Society:

(As on October 01, 2023)

Members:

The composition of the GIM Society is as below:

• President: Mr. Peter F.X. D'Lima

Former Director, Goa Institute of Management Former Chairman EDC, Panaji, Goa Former Director, Sesa Goa Ltd

• Vice-President: Mr. Raman Madhok

Chairman, GEA Process Engineering (India) Pvt Ltd Former Executive President – Zuari Industries Ltd Former Division Head – Niro A/S Denmark

Secretary: Mr. Dale Menezes

Director, Cosme Matias Menezes (CMM) Group of Companies

• Treasurer: Mr. Shivanand V. Salgaocar

Managing Director, V. M. Salgaocar & Bro., Ltd., Goa

Members:

Mr. Pratapsingh R Rane

Former Chief Minister of Goa

Ms. Kiran Dhingra, IAS

Retd. Chief Secretary, Govt. of Goa

• Mr. Nasser Munjee

Chairman, Development Credit Bank Former MD and CEO, IDFC Ltd Former Chairman, BoG Goa Institute of Management

#### Mr. Ashank Desai

Founder, Mastek Ltd., Mumbai Current Chairman, BoG Goa Institute of Management

## • Mr. Dattaraj V. Salgaocar

Managing Director, V. M. Salgaocar & Bro. Ltd., Goa

#### Mr. Shrinivas V. Dempo

Chairman and Managing Director, V.S. Dempo & Co. Ltd., Goa

#### • Dr. Satish Shetye

Ex-Vice Chancellor, Goa University, Goa

#### • Mr. Yatin Kakodkar

Director, Apex Packing Products Pvt Ltd

#### • Ms. Kshama Fernandes

Managing Director and CEO, IFMR Capital

#### • Mr. Arjun Deepak Gadre

Managing Director, Gadre Marine Export Pvt. Ltd

#### • Mr. Ketan Hajarnavis

Founder & Managing Director, ScaleFactor Consulting Labs Pvt. Ltd.

#### • Mr. Dean Menezes

Director, Cosme Matias Menezes (CMM) Group of Companies

#### • Ms. Swati Salgaoncar

President, V.M. Salgaocar & Bro. Pvt. Ltd. Goa

#### 3. Name & Address of the Director

# Dr. Ajit Parulekar

Goa Institute of Management, Poriem, Sattari, Goa 403505 Telephone: 0832 2366 701(Direct), 08322366 708 (Office) 0832 2366700 (EPABX) Fax: 0832 2366710

Email: director@gim.ac.in

Highest Degree: Ph.D.

Field of Specialization: Marketing

Contact person: Dr. Ajit Parulekar

Goa Institute of Management, Poriem, Sattari, Goa 403505 Telephone: 0832 2366 701(Direct), 08322366 708 (Office)

0832 2366700 (EPABX) Fax: 0832 2366710

Email: director@gim.ac.in

#### Brief profile of the Director:

#### Dr. Ajit Parulekar - Director GIM

Dr. Ajit Parulekar is an accomplished academician, renowned for his extensive experience in both the corporate and academic realms. Currently serving as the Director of the prestigious Goa Institute of Management (GIM), he holds the position of Professor of Marketing with the Health Care Management Programme. With a diverse background in brand management within the pharmaceutical industry, Dr. Ajit Parulekar brings a unique perspective to his role.

Joining GIM in the year 2000, Dr. Parulekar has played a pivotal role in shaping the institution's success. He spearheaded the establishment of the Health Care Management program in 2013, showcasing his commitment to addressing the evolving needs of the industry. Additionally, he has actively contributed to various areas of academic administration, including program management, admissions chair, placement chair, and chair of alumni affairs.

Beyond his academic endeavours, Dr. Ajit Parulekar has made significant contributions as a consultant, working with prestigious corporations, government departments, and international organizations. His expertise has been sought by entities such as the Government of Goa, Indiapost, UNDP, and the Ministry of Health & Family Welfare, among others.

Dr. Parulekar's academic contributions are extensive and diverse, with publications ranging from books, book chapters, and journal articles to winning two best paper awards. He has also been a valuable faculty member at renowned business schools, including S.P Jain Mumbai, select IIMs, Antwerp Management School in Belgium, and Southampton University in the UK.

As a testament to his leadership and expertise, Dr. Ajit Parulekar serves on the Board of Directors for three organizations and is an esteemed member of the advisory board for two non-profit organizations. His areas of professional interest span branding, consumer behavior, health care financing, and the future of higher education.

With his wealth of industry experience, outstanding academic contributions, and commitment to driving positive change, Dr. Ajit Parulekar continues to excel as a visionary leader, inspiring students and fellow academicians at GIM and leaving a profound impact on the field of management education

See item No.8: Faculty Profiles for more information on Director

# 4. Name of the Affiliating University:

Not applicable

# 5. Governance

Goa Institute of Management Board of Governors (As on October 01, 2023)

Frequency of Meetings – Four Meetings in a year; Last Meeting held on September 30, 2023

Members of the GIM Board of Governors (As on October 01, 2023)

#### Members:

The composition of the GIM Board is as below:

 Chairman: Mr. Ashank Desai Founder, Mastek Ltd., Mumbai

#### • Secretary: Dr. Ajit Parulekar

Director, Goa Institute of Management

#### Members:

#### • Ms. Kiran Dhingra, IAS

Retd. Chief Secretary, Govt. of Goa

# Dr. Puneet Kumar Goel, IAS

Chief Secretary, Government of Goa

#### • Mr. Dean Menezes

Director, Cosme Matias Menezes (CMM) Group of Companies

#### • Dr. T. V. Rao

Chairman, T. V. Rao Learning Systems Pvt. Ltd.

### • Mr. Arjun Deepak Gadre

Managing Director, Gadre Marine Export Pvt. Ltd

#### • Dr. Furqan Qamar

Former Secretary General of Association of Indian Universities (AIU)
Professor of Management, Centre for Management Studies, Jamia Millia Islamia,
New Delhi

# Mr. Ketan Hajarnavis

Founder & Managing Director, ScaleFactor Consulting Labs Pvt. Ltd.

#### **GIM Alumnus**

#### • Mr. Sahil Barua

Managing Director/CEO/Co-Founder, Delhivery Ltd

#### Dr. Venkatesh Naga

Dean Academics, Goa Institute of Management

#### • Ms. Rituparna Chakraborty

Co-founder and EVP, Team Lease Services Ltd. *GIM Alumnus* 

#### • Dr. Divya Singhal

Faculty, Goa Institute of Management

#### • Ms. Swati Salgaoncar

President, V.M. Salgaocar & Bro. Pvt. Ltd. Goa

Academic Advisory Council Meetings: Minimum four meetings in a year

ACADEMIC ADVISORY COUNCIL (As on October 1, 2023)

#### Members:

The composition of the GIM Academic Advisory Council (AAC) is as below:

#### • Chairman: Dr. Furqan Qamar

Former Secretary General of Association of Indian Universities (AIU)
Professor of Management, Centre for Management Studies, Jamia Millia Islamia,
New Delhi

# Secretary: Dr. Venkatesh Naga

Dean Academics, Goa Institute of Management

## Members:

#### Dr. Ajit Parulekar

Director, Goa Institute of Management

#### • Dr. Parveen Kumar

Director, ICAR Research Complex for Goa

#### • Dr. T. V. Rao

Chairman, T. V. Rao Learning Systems Pvt. Ltd.

## • Mr. Vivek Padgaonkar

Paddy Advisory Services LLP Former-Director OPPI (Project & Policy), Former GSK (Sales & Marketing)

#### • Dr. Sumit Datta

Registrar & Controller of Examinations, Goa Institute of Management

#### • Dr. P. Balasubramanyam

PGDM - BDA Chair, Goa Institute of Management

#### Mr. Anil Bhavnani

Sr. Vice President and Branch Banking Head, HDFC Bank Ltd.

#### • Dr. NandaKumar Mekoth

• FPM – Chair, Goa Institute of Management

## • Mr. Ketan Hajarnavis

Founder & Managing Director, ScaleFactor Consulting Labs Pvt. Ltd.

# • Dr. Ajay Vamadevan

PGDM-HCM Chair, Goa Institute of Management

#### • Dr. S. Ramnarayan

Professor, Indian School of Business

#### • Dr. Rohit Prabhudesai

PGDM-Hybrid Chair, Goa Institute of Management

#### • Prof. P. D. Jose

Professor, IIM - Bangalore

## • Dr. Prakash Singh

Center for Excellence in Research (CER) Chair, Goa Institute of Management

#### • Dr. Ramadhar Singh

Distinguished University Professor, Amrut Mody School of Management

#### • Prof. Rakesh Shrivastava

Management Development Programs (MDP) Chair, Goa Institute of Management

#### • Dr. Sebastian Morris

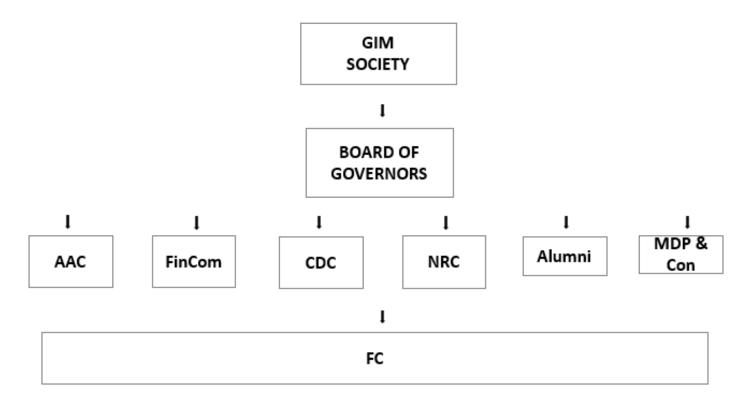
Senior Professor, Goa Institute of Management

#### Dr. Abhishek Ranga

PGDM-BIFS Chair, Goa Institute of Management

# Dr. Manas Mayur

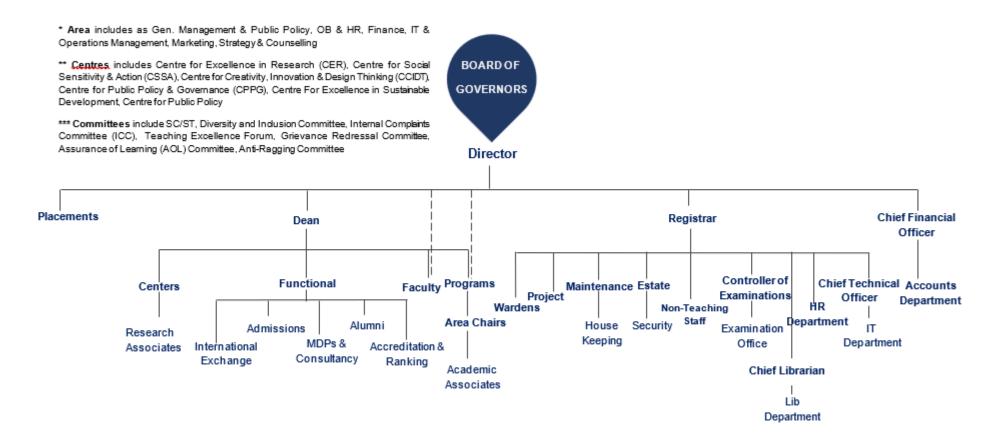
PGDM Chair, Goa Institute of Management



- · The Board of Governors meets at least once every quarter in a year.
- · The Committees of the Board meet at least four, if not six times a year.

AAC - Academic Advisory Council, FinCom — Finance Committee, CDC - Campus Development Committee, NRC - Nomination & Remuneration Committee, Alumni — Alumni Engagement Committee, MDP & Con — MDP & Consultancy Committee, FC — Faculty Council

### GIM Organisational structure and processes:



#### **Student Feedback Mechanism:**

Student Advisory Committee (SAC) a representative body of the student community participate in matters relating to student affairs.

Course Feedback from the students is taken after two weeks of the beginning of a course and at the end of the course. The Director discusses with the individual faculty the feedback obtained from the students.

# **Grievance redressal mechanism for faculty, staff and students:**

Goa Institute of Management Sanquelim, Poriem, Sattari, Goa

Subject: Constitution of Grievance Redressal Committee

#### **GRIEVANCE REDRESSAL COMMITTEE 2023-24**

As per the directions of the All-India Council for Technical Education (Establishment of Mechanism for Grievance Redressal Regulations, 2012) the Committee comprises the following Members:

#### **CHAIRMAN**

Dr. Sumit Datta,

Registrar & Controller of Examination, GIM

Mobile: 8895504384; Office-(0832)2366735; Fax-(0832)2366710

Email: sumitdatta@gim.ac.in

#### **MEMBERS**

Prof. Venkatesh Naga Dear (Academics)

Mobile: 7757042244 Office - 2366 876

Email: venkateshdn@gim.ac.in

Prof. Divya Singhal, Member, Professor, GIM

Mobile: 9922910939; Office-(0832)2366725; Fax-(0832) 2366710

Email: divyasinghal@gim.ac.in

Mr. Ashish Marathe, Member, non – Teaching Staff, GIM

Mobile: 8806664475; Office (0832) 2366709; Fax-(0832) 2366710

Email: ashish@gim.ac.in

Edu grievance URL: www.gim.edugrievance.com

# **Establishment of Anti Ragging Committee**

# Constitution of Anti-Ragging Committee & Anti-Ragging Squad 2023-24

CHAIRMAN	MEMBERS
Dr. Ajit Parulekar	Dr. Sumit Datta
Director	Registrar and Controller of Examinations
Mobile: 9922910926 Office - 2366 701	Mobile: 8895504384 Office - 2366 735

Email: director@gim.a c.in; ajitp@gim.ac.in	
Prof. Venkatesh Naga Dean (Academics) Mobile: 7757042244 Office - 2366 876 Email: venkateshdn@gim.ac.in	Prof Kiran K Assistant Professor & Hostel Warden, GIM Mobile: 9886947540 Office - 2366 713 Email: kiran.k@gim.ac.in
Prof. Shelly Pandey Assistant Professor & Hostel Warden, GIM Mobile: 9312303337 Office No: 2366 950 Email: shellypandey@gim.ac.in	Prof. Alekh Gour Assistant Professor & Hostel Warden, GIM Mobile: 9425053310 Office No: 2366 886 Email: alekh@gim.ac.in
Mr. Mukesh Kumar Chief Technical Officer, GIM Mobile: 8806665732 Office - 2366 861 Email: mkumar@gim.ac.in	Mr. Harish Gawas, PI Valpoi Police Station 210, Nagargaon Rd, Valpoi, Goa 403506 Email: pivalpoi@goapolice.gov.in Mobile: 7875756034 Office: 2374255
Ms. Sulata Lotlikar Student Counsellor, GIM Mobile: 9158738734 Email: sulata@gim.ac.in	Ms. Gayathri Konkar Student Counsellor, GIM Mobile: 9423316395 Email: gayathri@gim.ac.in
Dr. Archana Kamat Medical Practitioner & Institute Doctor Mobile: 9823444327 Email: archanakamat27@gmail.com Ms. Skitter Faia	Dr. Vikas Shirodkar Institute Doctor Email: vikasshirodkar9@gmail.com Mobile: 9423060063 Adv. Asha Desai (Parent of First Year Student)
Perfect Relations, Panaji, Goa Mobile: 9823350629 Email: skitterfaia@gmail.com	Panjim, Goa Mobile No: 9422065456 Email: mariapgdias@gmail.com
Jai Kumar Jain (Parent of First Year Student) City: New Delhi Mobile: 9810156411 Email: Jaikumarjain@hotmail.com	Ms. Maria P G Dias (Parent of Second Year Student) Vasco da Gama, Goa Mobile: 9922026461 Email: mariapgdias@gmail.com
Mr. Aaron Nigel Dsouza-PGDM (First Year GIM Student Representative) Mobile: 9975122000 Email: aaron.dsouza23@gim.ac.in	Mr. Anany Purwar-BDA (First Year GIM Student Representative) Mobile: 7905328787 Email: anany.purwar23b@gim.ac.in
Ms. Shatakshi Gupta (HCM), SAC (GIM Second year Student Representative) Mobile: 7767887418 Email: shatakshi.gupta22h@gim.ac.in	Ms. Vidhi Godani (BIFS), SAC (GIM Second year Student Representative) Mobile:9977636390 Email: vidhi.godani22bifs@gim.ac.in

# Internal Complaints Committee 2023-24

With reference to the Supreme Court's direction, all workplaces are required to constitute an Internal Complaints Committee with regard to Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. The Committee officials are as given below:

#### **PRESIDING OFFICER**

Prof Divya Singhal

Faculty, Goa Institute of Management

Mobile: 9922910939 Office: 2366 725

Email: divyasinghal@gim.ac.in

Adv. Emidio Pinho	Prof. Vikram Chowdhary
Advocate & External Member	Assistant Professor, Goa Institute of
C/o Casa Pinho	Management
Corte de Oiteiro	Mobile: 9109130963 Office: 2366 932
Emidio Gracia Road	Email: vikram@gim.ac.in
Panaji Goa.	
Mobile: 9422389926	
Email: adv.emidio@gmail.com	
Prof. Sreerupa Sengupta	Prof. Aamna Khan
Assistant Professor, Goa Institute of	Assistant Professor, Goa Institute of
Management	Management
Mobile: 09051167310, 9052010239 Office:	Mobile: 9582284136 Office: 2366 934
2366 750	Email: aamna@gim.ac.in
Email: sreerupa@gim.ac.in	
Mrs Jennifer Fernandes	Ms Emendra Moniz
Admissions Executive, Goa Institute of	Academic Associates, Goa Institute of
Management	Management
Mobile 9922444698 Office: 2366 769	Mobile: 9011860153 Office: 2366 931
Email: jennifer@gim.ac.in	Email: emendra@gim.ac.in
Ms. Aayushi Singh	Mr. Shreeyash Khambete,
Student Representative (PGDM), Goa	Student Representative (HCM), Goa Institute of
Institute of Management	Management
Mobile : 7987586387	Mobile : 9967163012
Email: aayushi.singh22@gim.ac.in	Email: shreeyash.khambete22h@gim.ac.in
Mr. Anany Purwar	Radhika K R, (FPM)
Student Representative (BDA), Goa Institute	FPM representative (FPM scholar),
of Management	Goa Institute of Management
Mobile: 7905328787	Mobile : 8217717286
Email: anany.purwar23b@gim.ac.in	Email: radhika.k.r20fpm@gim.ac.in

# Constitution of the SC/ST, Diversity and Inclusion Committee 2023-24

As per the directions of the All-India Council for Technical Education the SC/ST Committee comprises the following Members:

CHAIRPERSON	MEMBERS
Prof. Mantasha Firoz	Prof. Sreerupa Sengupta,
Senior Lecturer (OB/HR)	Assistant Professor, GIM
Mobile: 8562941986; Office-	Mobile: 9051167310; Office (0832) 2366750;
(0832)2366756;	Email: sreerupa@gim.ac.in
Email: mantashafiroz@gim.ac.in	
Prof. Andy Silveira,	Prof. Vedprakash Meshram
Assistant Professor, GIM	Assistant Professor, GIM
Mobile: 9985124630; Office-(0832)2366741;	Mobile: 8884163344; Office-(0832)2366878;
Email: andy@gim.ac.in	Email: vedprakash@gim.ac.in
Mr. Sameer K Gaude	
Accounts Manager, GIM & Liaison officer	
Mobile: 9765412635; Office (0832) 2366707;	
Email: sameer.g@gim.ac.in	

# **Internal Quality Assurance Cell (IQAC)**

The IQAC comprises the following Members:

**MEMBERS** 

Prof. Shivnath Sinha

Prof. Arif Raza

Prof. Hanish Rajpal

#### 6. Programs

# Courses approved by AICTE:

# I. POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM)

Level: POSTGRADUATE

1st Year of Approval by Council: 1994

Duration – Two Years

Approved Academic Fees for two years: Rs. 18,31,200/-

Hostel Fee for two years: Rs.1,78,900/- (FY Double; SY Single Room)

Accreditation Status:

PGDM Full Time -- NBA Accredited till 30th June, 2025 (Applied for SAR). AlU recognized as equivalent to MBA.

Eligibility: 50% (45% in case of candidate belonging to reserved category) as per the prescribed AICTE regulation in a three-year Bachelor's degree (Or equivalent) recognized by the Association

of Indian Universities/AICTE. Candidates who would complete all requirements for the degree by 6th June 2023 could also apply.

Number of seats: 300

Cut off mark for admission during the last 3 years:

2023-25 = XAT: 80 percentiles; CAT: 87 percentiles; CMAT 99 percentile; GMAT: 600 plus profile-based shortlisting for distinguished candidates.

2022-24 = XAT: 80 percentiles; CAT: 87 percentiles; CMAT 511(AIR) percentile; GMAT: 600 plus profile-based shortlisting for distinguished candidates.

2021-23 = XAT: 82 percentiles; CAT: 89 percentiles; CMAT 98.5 percentile; GMAT: 600 plus profile-based shortlisting for distinguished candidates.

2020-22 = XAT: 82 percentiles; CAT: 88 percentiles; CMAT 98 percentile; GMAT: 600 plus profile-based shortlisting for distinguished candidates.

Laboratory Facilities Available: Finance Lab

Campus placement in last three years with minimum salary, maximum salary and average salary.

Post Graduate Diploma in Management	2023	2022	2021
Sanctioned intake	300	300	240
Year wise actual admission*	314	212	243
% Students passed with distn **	12.18%	7.44%	8.40%
% Students passed with first class***	73.11%	76.86%	76%
Students Placed	240	241	233
Average pay package Rs in lakhs/yr	Rs. 14.87 LPA	Rs.12.14LPA	Rs. 10.71LPA

<sup>\*</sup> Including tuition fee waiver students

\*\* Distinction equivalent: CQPI 6 or more

\*\*\* First class equivalent: CQPI 4.8 or more but less than 6

Laboratory Facilities Available: Finance Lab

Campus placement in last three years with minimum salary, maximum salary and average salary:

Year	Minimum	Maximum	Average
2023	NA	Rs. 55.00 LPA	Rs. 14.87 LPA
2022	NA	Rs. 27.83 LPA	RS. 12.14 LPA

2021	NA	Rs. 25.60 LPA	Rs.10.71 LPA

## II. Post Graduate Diploma in Management Healthcare (PGDM-HCM)

Level: POSTGRADUATE

1st Year of Approval by Council: 1994

**Duration – Two Years** 

Approved Academic Fees for two years: Rs. 18,31,200/-

Hostel Fee for two years: Rs.1,78,900/- (FY Double; SY Single Room)

Accreditation Status:

PGDM Full Time -- NBA Accredited till 30th June, 2025 (Applied for SAR). AIU recognized as equivalent to MBA.

Eligibility: 50% (45% in case of candidate belonging to reserved category) as per the prescribed AICTE regulation in a three-year Bachelor's degree (Or equivalent) recognized by the Association of Indian Universities/AICTE. Candidates who would complete all requirements for the degree by 6th June 2023 could also apply.

Number of seats: 300

Cut off mark for admission during the last 3 years:

2023-25 = XAT: 80 percentiles; CAT: 87 percentiles; CMAT 99 percentile; GMAT: 600 plus profile-based shortlisting for distinguished candidates.

2022-24 = XAT: 80 percentiles; CAT: 87 percentiles; CMAT 511(AIR) percentile; GMAT: 600 plus profile-based shortlisting for distinguished candidates.

2021-23 = XAT: 82 percentiles; CAT: 89 percentiles; CMAT 98.5 percentile; GMAT: 600 plus profilebased shortlisting for distinguished candidates.

2020-22 = XAT: 82 percentiles; CAT: 88 percentiles; CMAT 98 percentile; GMAT: 600 plus profilebased shortlisting for distinguished candidates.

Laboratory Facilities Available: Finance Lab

Campus placement in last three years with minimum salary, maximum salary and average salary.

Post Graduate Diploma in –	2023	2022	2021
Management			
(Healthcare)			
Sanctioned intake	60	60	60
Year wise actual admission	62	52	60
% Students passed with distn **	12.5%	NIL	6.45%

% Students passed with first class***	71.4%	89.28%	75.8%
Students Placed	57	56	100%
Average pay package Rs in lakhs/yr	Rs. 15 LPA	Rs.10.4 LPA	10LPA

\*Including tuition fee waiver students

\*\* Distinction equivalent: CQPI 6 or more

\*\*\* First class equivalent: CQPI 4.8 or more but less than 6

Laboratory Facilities available: Not applicable

Campus placement in last three years with minimum salary, maximum salary and average salary.:

Year	Minimum	Maximum	Average
2023	Not disclosed	Rs. 60.14 LPA (International)	Rs. 15 LPA
2022	Not disclosed	Rs.26 LPA	Rs.10.4 LPA
2021	Not disclosed	Rs.17.5 LPA	Rs.10 LPA
2020	Not disclosed	Rs 25 LPA	Rs. 10.1 LPA

# III. POST GRADUATE DIPLOMA IN MANAGEMENT – BIG DATA ANALYTICS (PGDM- BDA):

Level: POSTGRADUATE

1st Year of Approval by Council: 2018

**Duration – Two Years** 

Approved Academic Fees for two years: Rs. 18,31,200/-

Hostel Fee for two years: Rs.1,78,900/- (FY Double; SY Single Room)

Accreditation Status: NBA Accredited till June 30, 2026. Renewal application to NBA for SAR

submitted and visit dates awaited.

Eligibility: 50% (45% in case of candidate belonging to reserved category) as per the

prescribed AICTE regulation in a three-year Bachelor's degree (Or equivalent) recognized by the Association of Indian Universities/AICTE. Candidates who would complete all requirements for the degree by June 6th 2023 could also apply.

Number of seats: 180

The cut-off mark for admission during the last 3 years:

2023-25: The short listing for interview is based on the profile of candidate, including qualification, academic record, work experience and performance in competition examination (XAT/CAT/CMAT/GMAT) and GIM's aptitude test (GAAT).

2022-24: The short listing for interview is based on the profile of candidate, including qualification, academic record, work experience and performance in competition examination (XAT/CAT/CMAT/GMAT) and GIM's aptitude test (GAAT).

2021-23: The short listing for interview is based on the profile of candidate, including qualification, academic record, work experience and performance in competition examination (XAT/CAT/CMAT/GMAT) and GIM's aptitude test (GAAT).

2020-22: The short listing for interview is based on the profile of candidate, including qualification, academic record, work experience and performance in competition examination (XAT/CAT/CMAT/GMAT) and GIM's aptitude test (GAAT).

Post Graduate Diploma in Management – Big Data Analytics	2023	2022	2021
Sanctioned intake	150	120	120
Year wise actual admission	144	119	103
% students passed with distn	16.5%	22.76%	21.55%
% students passed with first class	69.9%	71.54%	74.13%
Students Placed	102	121	116
Average pay package Rs in lakhs/yr	Rs. 17.2 LPA	Rs.12.8 LPA	Rs.11.72 LPA

<sup>\*</sup>Including tuition fee waiver student

Campus placement in last three years with minimum salary, maximum salary and average salary. :

Year	Minimum	Maximum	Average
2023	Not disclosed	Rs. 40.2 LPA	Rs. 17.2 LPA
2022	Not disclosed	Rs. 30.2 LPA	Rs. 12.8 LPA
2021	Not disclosed	Rs.21.60 LPA	Rs.11.72 LPA
2020	Not disclosed	Rs.16 LPA	Rs.12.25 LPA

Laboratory facilities available: BDA Lab with 128 terminals.

# IV. POST GRADUATE DIPLOMA IN MANAGEMENT – BANKING INSURANCE & FINANCIAL SERVICE (PGDM- BIFS):

Level: POSTGRADUATE

1st Year of Approval by Council: 2020

**Duration – Two Years** 

Approved Academic Fees for two years: 18,31,200/-

Hostel Fee for two years: Rs.1,78,900/- (FY Double; SY Single Room)

Accreditation Status: Preliminary. Application to NBA acceptable in 2023

Eligibility: 50% (45% in case of candidate belonging to reserved category) as per the

prescribed AICTE regulation in a three-year Bachelor's degree (Or equivalent) recognized by the Association of Indian Universities/AICTE. Candidates who would complete all requirements for the degree by June 6th 2023 could also apply.

Number of seats: 60

Cut off mark for admission during the last 3 years:

2023-25: Profile Based

2022-24: Profile Based

2021-23: Profile Based

2020-22: Profile Based

2019-21: NA

The short listing for interview is based on the profile of candidate, including qualification, academic record, work experience and performance in competition examination (XAT/CAT/CMAT)

Post Graduate Diploma in Management – Banking Insurance & Financial Service	2023	2022	2021
Sanctioned intake	60	60	60
Year wise actual admission*	60	61	59
% Students passed with distn**	12.73%	16.66%	NA
% Students passed with first class***	70.91%	80%	NA
Students Placed	60	31	NA
Average pay package Rs in lakhs/yr.	Rs. 14.61 LPA	11.35 LPA	NA

<sup>\*</sup>Including one tuition fee waiver student and one repeater

Campus placement in last three years with minimum salary, maximum salary and average salary. :

Year	Minimum	Maximum	Average
2023	NA	Rs. 22 LPA	Rs. 14.61 LPA
2022	NA	Rs. 17.2 LPA	Rs. 11.35 LPA
2021	NA	NA	NA
2020	NA	NA	NA

Laboratory facilities available: BIFS Lab with 62 terminals.

# V. FELLOW PROGRAMME IN MANAGEMENT (FPM):

Level: DOCTORAL

<sup>\*\*</sup> Distinction equivalent: CQPI 6 or more

<sup>\*\*\*</sup> First class equivalent: CQPI 4.8 or more but less than 6

1st Year of Approval by Council: 2020

**Duration – FOUR Years** 

Approved Academic Fees: Rs.10,000/- annual registration fee

Hostel Fee: NA

# Monthly stipend:

1 <sup>st</sup> & 2 <sup>nd</sup> Year	Rs.35,000/- per month
3 <sup>rd</sup> Year	Rs.37,000/- per month
4 <sup>th</sup> Year	Rs.40,000/- per month

Accreditation Status: NA

Eligibility: 60% marks as per the prescribed AICTE regulation in master's degree (or equivalent) recognized by the Association of Indian Universities/AICTE, and 60% marks in Higher Secondary schooling (10+2) or equivalent.

Selection of candidates done based on academic performance, work experience, tentative research proposal and statement of purpose, personal interview.

Two letters of recommendation are required along with the application. The recommenders can email their recommendations directly to the email id: <a href="mailto:fpm@gim.ac.in">fpm@gim.ac.in</a> mentioning the candidate's name in the subject line.

Number of seats: 20

Cut off mark for admission during the last 4 years:

2023: 60% 2022: 78% 2021: 66% 2020: 68%

Fellow Programme in Management	2023	2022	<u>2021</u>
Sanctioned intake	20	20	20
Year wise actual admission	06	04	04
% Students passed with distn	NA	NA	NA
% Students passed with first class	NA	NA	NA
Students Placed	NA	NA	NA
Average pay package Rs in lakhs/yr	NA	NA	NA

Campus placement in last three years with minimum salary, maximum salary and average salary.: NA

# Laboratory facilities available: Behavioural Lab, Database and Software Lab

# VI. Hybrid

Intake approved 2023-24 - 240 Intake in 2023 - 60

Fee Structure - Rs.5,00,000/Duration - Two years
Year started - 2023

Fee Structure - 5,10,000/-Duration - Two years

# VII. ODL Course:

Program -Management

Name of Course -Management

Year Started - 2023

Intake approved 2023-24 - 60

Intake in 2023 - NIL

# 7. Faculty

Area-wise list of Faculty Members (As on October 01, 2023)

# **GIM FACULTY**

# **Director: Ajit Parulekar**

## • Finance

Neeraj Amarnani	Professor	Finance
Amiya Kumar Sahu	Associate Professor	Finance
Abhishek Ranga	Professor	Finance
Kaushik Desarkar	Assistant Professor	Finance
Manas Mayur	Associate Professor	Finance
Arpita Amarnani	Associate Professor	Finance
Manju Tripathi	Associate Professor	Finance
Neetant Sinai Shirodkar	adjunct Faculty	Finance
Vedprakash Meshram	Assistant Professor	Finance
Hanish Rajpal	Associate Professor	Finance
Ashay Kadam	Professor	Finance
Subhamitra Patra	Assistant Professor	Finance

## General Management

Divya Singhal Professor	General Management & Public Policy
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Joy Chowdhury	Assistant Professor	General Management & Public Policy
Chinmaya Behera	Associate Professor	General Management & Public Policy
Prakash Singh	Assistant Professor	General Management & Public Policy
Sebastian Morris	Senior Professor	General Management & Public Policy
Kingshuk Sarkar	Visiting Associate Professor	General Management & Public Policy
Dipankar Das	Assistant Professor	General Management & Public Policy
Swarna Parameswaran	Assistant Professor	General Management & Public Policy
Abhishek Naresh	Assistant Professor	General Management & Public Policy

# • Healthcare Management

Arif Raza	Associate Professor	Health Care Management
Nafisa Fatima Maria Vaz e Desouza	Assistant Professor	Health Care Management
Alekh Gour	Associate Professor	Health Care Management
Kheya Furtado	Associate Professor	Health Care Management
Shawnn Melicio Coutinho	Associate Professor	Health Care Management
Vilasini Devi Nair	Assistant Professor	Health Care Management
Supriya Phadnis	Assistant Professor	Health Care Management
Sreerupa Sengupta	Assistant Professor	Health Care Management
Ajay V	Professor	Health Care Management

# Marketing

Ajit Parulekar	Professor	Marketing
Ranbir Singh Sodhi	Assistant Professor	Marketing
Pravat Surya Kar	Associate Professor	Marketing
Kanupriya Katyal	Professor	Marketing
Kapil Khandeparkar	Associate Professor	Marketing
Anubhav Mishra	Professor	Marketing
Diya Guha Roy	Assistant Professor	Marketing
Shantanu Prasad	Associate Professor	Marketing
Anurag Dugar	Associate Professor	Marketing
Nandakumar Mekoth	Professor	Marketing
Purvendu Sharma	Assistant Professor	Marketing
Yukti Sharma	Assistant Professor	Marketing
Mauli Soni	Assistant Professor	Marketing
Vikram Choudhary	Assistant Professor	Marketing

# • OB & HRM

Naga Venkatesh Devaguptapu	Professor	OB & HR
Anamika Sinha	Professor	OB & HR

Padhmanabhan V	Associate Professor	OB & HR
Muneeb UI Lateef	Assistant Professor	OB & HR
Shelly Pandey	Assistant Professor	OB & HR
Saswata Barpanda	Associate Professor	OB & HR
Israel Fortin	Assistant Professor	OB & HR
Mantasha Firoz	Assistant Professor	OB & HR
Aamna Khan	Assistant Professor	OB & HR

# • IT & Operations Management

Name	Designation	Area	
Rakesh Shrivastava	Professor	IT and Operation Management	
Raj V.Amonkar	Professor	IT and Operation Management	
Lakshmi Vishnu Murthy Tunuguntla	Professor	IT and Operation Management	
Vithal S Sukhathankar	Associate Professor	IT and Operation Management	
Rohit Mutkekar	Associate Professor	IT and Operation Management	
Sumit Datta	Professor	IT and Operation Management	
Kiran K	Associate Professor	IT and Operation Management	
Vishwesh Singbal	Assistant Professor	IT and Operation Management	
Deepti Mohan	Senior Lecturer	IT and Operation Management	

# • BDA

Anup Kumar Maurya	Assistant Professor	BDA
Soumen Kumar Manna	Assistant Professor	BDA
P. Balasubranyam	Associate Professor	BDA
Suman Sanyal	Associate Professor	BDA
Manoj Kumar	Assistant Professor	BDA
Dnyanesh Khedekar	Lecturer	BDA

# • BIFS

Deepali Kalia	Assistant Professor	BIFS
Abhinav Sharma	Assistant Professor	BIFS
Aanchal Singh	Assistant Professor	BIFS

Number of Faculty employed and left during the last three years:

# **FACULTY JOINIG**

Sr.No	Name	Designation
1	Dhanshyam Mahavadi	Assistant Professor

2	Sravani Bharandev	Assistant Professor	
3	Deepali Kalia	Senior Lecturer	
4	Abhinav Sharma	Assistant Professor	
5	Mauli Soni	Assistant Professor	
6	Subhamitra Patra	Assistant Professor	
7	Aman Bhuwania	Assistant Professor	
8	Aamna Khan	Assistant Professor	

# FACULTY LEFT

Allan Bird	Senior Professor	OB & HR
Shikha Aggarwal	Associate Professor	IT and Operation Management
Avik Sinha	Associate Professor	General Management & Economics
Dhanshyam Mahavadi	Assistant Professor	IT and Operation Management
Hemant Kumar Padhiari	Associate Professor	General Management & Economics
Amit Ram Puniyani	Associate Professor	BDA
Vinit Ghosh	Assistant Professor	OB & HR
Ranjan DasGupta	Associate Professor	Finance
Bhanu Pratap Singh	Assistant Professor	Finance
Anand Teltumbde	Senior Professor	IT and Operation Management
P R Seshadri	Adjunct Faculty	Finance

Permanent Faculty: Full-Time Student Ratio – 1:1

# 8. Faculty Profiles

GIM Faculty (As on October 01, 2023)

i.	Name	Aamna Khan	
	(First name Middle name Last name)		
ii.	Date of Birth	24/06/1993	
	(DD/MM/YY)		
iii.	Unique id		
	(employee code)	0000303	
iv.	Educational Qualifications	M.A. Human Resource Man	agement
V.	Work Experience		(Months/years)
		Teaching	-
		Research	4+ years
		Industry	-
		Others	-
vi.	Area of Specialization	Human Resource Managem	ent
vii.	Courses taught at Post Graduate Diploma level	N/A	
viii.	Research guidance	No. of papers	(in nos.)
		published in National/ International Journals/	
		Conferences	8
		☐ National	Nil
		☐ International Journals	3
		☐ Conferences	5
		Master	0
		• Ph.D.	3
ix.	Projects carried out	Nil	I
х.	Patents	Nil	
L	I	L	

xi.	Technology Transfer	Nil
xii.	Research Publications	3
xiii.	No. of Books published with details	Nil

i.	Name	Abhinav Sharma	
	(First name Middle name Last name)		
ii.	Date of Birth	09/11/1990	
	(DD/MM/YY)		
iii.	Unique id		
	(employee code)		
iv.	Educational Qualifications	PhD (Finance) , M.A (Finance Economics	ial Economics), B.A (H)
V.	Work Experience		(Months/years)
		Teaching	8 Months
		Research	
		• Industry	16 Months
		• Others	
vi.	Area of Specialization	Finance	
vii.	Courses taught at Post Graduate Diploma level	Financial Institutions and Markets, Corporate Valuation	
viii.	Research guidance	<ul> <li>No. of papers         published in National/         International Journals/         Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International Journals	
		□ Conferences	3
		Master	
		• Ph.D.	
ix.	Projects carried out	NA	1
x.	Patents	NA	

xi.	Technology Transfer	NA
xii.	Research Publications	Working Papers currently at Revise and Resubmit Stage
xiii.	No. of Books published with details	N.A

i.	Name	Abhishek Naresh	
	(First name Middle name Last name)		
ii.	Date of Birth	11.06.1991	
	(DD/MM/YY)		
iii.	Unique id	0000310	
	(employee code)		
iv.	Educational Qualifications	PhD, Economics and Social S	Sciences (IIM Bangalore)
		M.A, Economics (IGNOU)	
		B.Tech, Mechanical Enginee	ring (NIT, Jamshedpur)
V.	Work Experience		(Months/years)
		Teaching	2 years
		Research	7 years (PhD + post PhD)
		• Industry	3 years
		• Others	-
vi.	Area of Specialization	Macroeconomics, Climate Change Economics, Labour Economics	
vii.	Courses taught at Post Graduate Diploma level	Time Series Econom     Regression Method	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International  Journals	1
		☐ Conferences	-
		Master	-
		• Ph.D.	-
ix.	Projects carried out	-	

x.	Patents Technology Transfer	-
xii.	Research Publications	2 (1 Journal + 1 Book Chapter)  1. Bansal, M. & Naresh, A. (2021). Effect of Rural Roads on Migration Patterns in India: An Instrumental Variable Approach. Empirical Economics Letters, 20(6), 1047-1056.  2. "Yield Curve and Economic Activity" (with J.K Shin and Chetan Subramanian), (forthcoming in 2023) Contemporary of Indian Economy, Edited by Prof. Soumyen Sikdar (IIM Calcutta), (Orient Black Swan Pvt. Ltd.)
xiii.	No. of Books published with details	-

Name	Abhishek Ranga	
(First name Middle name Last name)		
Date of Birth	27/04/79	
(DD/MM/YY)		
Unique id	0000139	
Educational Qualifications	PhD, FCMA, CPA, MBA, BSc	
Work Experience		(Months/years)
	Teaching	14 years, 4 months
	Research	
	• Industry	4 years, 1 month
	Others	
Area of Specialization	Accounting and Finance	
Courses taught at Post Graduate	Financial Accounting	
Diploma level	Cost and Management Accounting	
	Financial Management	
	Financial Reporting and Analys	sis
	Corporate Taxation	
Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	14
	□ National	3
	☐ International Journals	7
	☐ Conferences	4
	Master	
	• Ph.D.	
Projects carried out		1

Patents	
Technology Transfer	
Research Publications	
No. of Books published with details	

I.	Name	Ajay V S	
	(First name Middle name Last name)		
II.	Date of Birth	20-04-1976	
	(DD/MM/YY)	20 01 1370	
III.	Unique id		
	(employee code)	Unique Id	
		10495/275	
IV.	Educational Qualifications	BVSc& AH, MPH, PhD, DLSH	TM
V.	Work Experience		(Months/years)
		Teaching	18 Months
		Research	3 months/20 years
		• Industry	1 Months/4 years
		Others	
VI.	Area of Specialization	Non-communicable diseases, Digital Health, Health Services	
VII.			e Technology,
	Post Graduate Diploma level	Healthcare Information Syst	tems
VIII.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		☐ National	2
		☐ International Journals	55
		□ Conferences	0
		Master	3
		• Ph.D.	
IX.	Projects carried out	Multimorbidity in Prima	alth-enabled Intervention for tackling ary care in India (MC_PC_MR/T038004/1). Medical Research Council, UK.

X.	Patents	<ol> <li>A cluster-randomized trial of an mHealth integrated model of hypertension, diabetes and antenatal care in primary care settings in India and Nepal. Funding Agency: Medical Research Council-UK, Department of Biotechnology, India</li> <li>5U01HL138635 Integrated Tracking, Referral, And Algorithmic Management (I-TREC) System For Hypertension And Diabetes</li> <li>Effects of a yoga-based cardiac rehabilitation programme (Yoga-CaRe) on cardiovascular health: a clinical trial (India) and mechanistic study (UK). Funding Agency: Indian Council for Medical Research &amp; Medical Research Council – UK</li> <li>mPower Heart Trial: a cluster randomized control trial. Funding Agency: Indian Council for Medical Research</li> <li>mPOWER – HEART model NCD Initiative for Tripura. Funding Agency: Government of Tripura</li> <li>Development of mPEN App (iOS version) for implementing PEN Protocols for Clinical Management of NCDs in Maldives</li> <li>Development of mPEN App for implementing PEN Protocols for Clinical Management of NCDs in Maldives</li> <li>Tool for assessment of country capacity for health research; Role: Co-PI; Funding: World Health Organization</li> <li>Bibliometric Analysis of Publications from SEAR</li> <li>mPOWER – HEART model NCD Initiative for Mizoram. Funding Agency: Ministry for Development of North Eastern Region (DoNER)</li> <li>m-WELLCARE: an integrated mHealth system for the prevention and care of chronic diseases</li> <li>InterTxt2Heart pilot: A trial to evaluate efficacy of text message to improve adherence to cardiovascular medications in secondary prevention</li> <li>Solan Surveillance Study; Funding Agency: Indian Council for Medical Research</li> <li>SIMPLIFIED CARDIOVASCULAR MANAGEMENT (SimCard) STUDY. A Cluster-Randomized Trial to Evaluate the Effects of a Simplified Cardiovascular Management Program in China and India</li> <li>Development of a Smartphone enabled hypertension and diabetes management package to facilitate evidence-b</li></ol>
X.	Patents	CARDIOMETCARE-m – (No: L-61376/2015)
XI.	Technology Transfer	
XII.	Research Publications	<ol> <li>Jindal D, Sharma H, Gupta Y, Ajay VS, Roy A, Sharma R, Ali M, Jarhyan P, Gupta P, Srinivasapura Venkateshmurthy N, Ali MK, Narayan KMV, Prabhakaran D, Weber MB, Mohan S, Patel SA, Tandon N. Improving care for hypertension and diabetes in india by</li> </ol>

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- Kondal D, Patel SA, Ali MK, Mohan D, Rautela G, Gujral UP, Shivashankar R, Anjana RM, Gupta R, Kapoor D, Vamadevan AS, Mohan S, Kadir MM, Mohan V, Tandon N, Prabhakaran D, Narayan KMV. Cohort Profile: The Center for cArdiometabolic Risk Reduction in South Asia (CARRS). Int J Epidemiol. 2022 Feb 9:dyac014. doi: 10.1093/ije/dyac014. Epub ahead of print. PMID: 35138386.
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- Fatmi Z, Kondal D, Shivashankar R, Iqbal R, Khan AA, Mohan D, Pradeepa R, Gupta R, Ali MK, Ajay VS, Mohan V, Kadir MM, Venkat Narayan KM, Prabhakaran D, Tandon N. Prevalence of dyslipidaemia and factors associated with dyslipidaemia among South Asian adults: The Center for Cardiometabolic Risk Reduction in South Asia Cohort Study. Natl Med J India. 2020 May-Jun;33(3):137-145. doi: 10.4103/0970-258X.314005. PMID: 33904416.
- Gupta P, Singh K, Shivashankar R, Singh K, Vamadevan A, Mohan V, Kadir MM, Tandon N, Narayan KM, Prabhakaran D, Ali MK. Healthcare utilisation and expenditure patterns for cardiometabolic diseases in South Asian cities: the CARRS Study. BMJ Open. 2020 Sep 30;10(9):e036317. doi: 10.1136/bmjopen-2019-036317. PMID: 32998917.
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- Trial Investigators. Yoga-Based Cardiac Rehabilitation After Acute Myocardial Infarction: A Randomized Trial. J Am Coll Cardiol. 2020 Apr 7;75(13):1551-1561. doi: 10.1016/j.jacc.2020.01.050. PMID: 32241371; PMCID: PMC7132532.
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- Shah MK, Kondal D, Patel SA, Singh K, Devarajan R, Shivashankar R, Ajay VS, Menon VU, Varthakavi PK, Viswanathan V, Dharmalingam M, Bantwal G, Sahay RK, Masood MQ, Khadgawat R, Desai A, Prabhakaran D, Narayan KMV, Tandon N, Ali MK. Effect of a multicomponent intervention on achievement and improvements in quality-of-care indices among people with Type 2 diabetes in South Asia: the CARRS trial. Diabet Med. 2019 Sep 3. doi: 10.1111/dme.14124. [Epub ahead of print] PubMed PMID: 31479537.
- 10. Rawal I, Ghosh S, Hameed SS, Shivashankar R, Ajay VS, Patel SA, Goodman M, Ali MK, Narayan KMV, Tandon N, Prabhakaran D. Association between poor oral health and diabetes among Indian adult population: potential for integration with NCDs. BMC Oral Health. 2019 Aug 20;19(1):191. doi: 10.1186/s12903-019-0884-4. PubMed PMID: 31429749; PubMed Central PMCID: PMC6701092.
- 11. Redfern J, Kaur H, Adedoyin RA, Ofori S, Anchala R, Vamadevan AS, De Andrade L, Zelaya J, Balabanova D, Sani MU. Equivalence in Active Pharmaceutical Ingredient of Generic Antihypertensive Medicines Available in Nigeria (EQUIMEDS): A Case for Further Surveillance. Glob Heart. 2019 Sep;14(3):327-333. doi: 10.1016/j.gheart.2019.07.006. PubMed PMID: 31451241.
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- 13. Jindal D, Roy A, Ajay VS, Yadav SK, Prabhakaran D, Tandon N. Strategies for Stakeholder Engagement and Uptake of New Intervention: Experience From State-Wide Implementation of mHealth Technology for NCD Care in Tripura, India. Glob Heart. 2019 Jun;14(2):165-172. doi: 10.1016/j.gheart.2019.06.002. PubMed PMID: 31324371.
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I.	Name	Ajit Parulekar	
	(First name Middle name Last name)		
II.	Date of Birth	06/03/1972	
	(DD/MM/YY)		
III.	Unique id	0000059	
IV.	Educational Qualifications	Bachelor of Pharmacy	
		Master of Pharmacy	
		Master of Marketing Manag	ement
		Master of Science in Ho Management	ealth Economics, Policy &
		PhD (Marketing)	
V.	Work Experience		(Months/years)
		Teaching	21 years
		Research	-
		Industry	5 years
		• Others	-
VI.	Area of Specialization	Marketing & Healthcare	
VII.	Courses taught at Post Graduate Diploma level	Branding	
VIII.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		□ National	03
		☐ International Journals	03
		☐ Conferences	09
		Master	200
		• Ph.D.	01
IX.	Projects carried out	08	1
X.	Patents	-	

XI.	Technology Transfer	-
XII.	Research Publications	16
XIII.	No. of Books published with details	1

i.	Name	Akshay Bhat	
	(First name Middle name Last name)		
ii.	Date of Birth	03/12/1986	
	(DD/MM/YY)		
iii.	Unique id	0000218	
iv.	Educational Qualifications	Fellow (Ph.D) XLRI Ja	mshedpur; B.E. MIT
V.	Work Experience		(Months/years)
		Teaching	5 Years
		Research	5 Years
		• Industry	3 Years
		• Others	
vi.	Area of Specialization	Strategy	
vii.	Courses taught at Post Graduate Diploma level	Strategy, Research Methods, Business Ethics	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		☐ National	4
		☐ International  Journals	
		☐ Conferences	6
		Master	
		• Ph.D.	
ix.	Projects carried out	MDP – 2	1
x.	Patents		
xi.	Technology Transfer		

xii.	Research Publications	<ul> <li>Motivations for Strategic Alliances, (FIIB Business Review; ISSN 2319-7145, Volume 1, Special Issue, October - December 2012)</li> <li>Evaluation of Need, Motivation and Study of Strategic Alliances among Corporates, (ISSN: 0974 - 3928 (IMR)) Vol 9, No 1 (2015), Pagination: 4-15</li> <li>A RUDIMENTARY UNDERSTANDING TO RESEARCH IN THE SOCIAL SCIENCES. Voice of Research - Volume 7 Issue 4, 3/1/2019.</li> <li>DO NETWORK ADVANTAGES EXIST BEING ZOROASTRIAN SMALL SCALE ENTREPRENEUR IN MODERN INDIA</li> <li>BOUNDED RATIONALITY, MOTIVATION &amp; PRIVATE INFORMATION AND ITS IMPLICATIONS ON CONTRACTS</li> <li>Theoretical Explanation Of The Phenomena Of Joint Ventures In The Indian Commercial Vehicle Industry (1990-2013)</li> <li>MAHEM ENTERTAINMENT SOCIETY: STRATEGIC ALTERNATIVES AND CHANGE MANAGEMENT</li> </ul>
xiii.	No. of Books published with details	

i.	Name	Alekh Gour	
	(First name Middle name Last name)		
	D	24/24/4227	
ii.	Date of Birth (DD/MM/YY)	01/04/1987	
iii.	Unique id	10495/224	
iv.	Educational Qualifications	PhD, M.Tech, B.E	
V.	Work Experience		(Months/years)
		Teaching	4 years 6 months
		Research	4 years 5 months
		Industry	
		Others	
vi.	Area of Specialization	Machine Learning, Soft Con Data	mputing, Data Analytics, Big
vii.	Courses taught at Post Graduate Diploma level	Healthcare, Healthcare	and Social Media Analytics,
viii.	Research guidance	No. of papers published in National/ International Journals/ Conferences  National International Journals Conferences  Master  Ph.D.	06
ix.	Projects carried out	NA	

X.	Patents	NA
xi.	Technology Transfer	NA
xii.	Research Publications	6
xiii.	No. of Books published with details	NA

i.	Name (First name Middle name Last name)	Aman Bhuwania	
ii.	Date of Birth	29/08/91	
	(DD/MM/YY)		
iii.	Unique id	0000302	
	(employee code)		
iv.	Educational Qualifications	PhD (IIM Bangalore, Thesis	Defended in Sep' 2023)
		MBA (FMS Delhi, 2017)	
		B.Engg (Jadavpur University	, 2014)
٧.	Work Experience		(Months/years)
		Teaching	4 months
		Research	4 months
		Industry	22 months
		• Others	
vi.	Area of Specialization	Entrepreneurship	
vii.	Courses taught at Post Graduate Diploma level	Capstone Business Simulation	on
viii.	Research guidance	<ul> <li>No. of papers         published in National/         International Journals/         Conferences</li></ul>	(in nos.)
		Master	
		• Ph.D.	

## 2022-23

ix.	Projects carried out	-
X.	Patents	-
xi.	Technology Transfer	-
xii.	Research Publications	-
xiii.	No. of Books published with details	-

## 8. Profile of Faculty

2022-23			
i.	Name (First name Middle name Last name)	AMIYA KUMAR SAHU	
ii.	Date of Birth (DD/MM/YY)	07/07/1973	
iii.	Unique id	10495/143	
iv.	Educational Qualifications	PHD	
V.	Work Experience		(Months/years)
		Teaching	00/23
		Research	08/01
		Industry	10/01
		Others	
vi.	Area of Specialization	FINANCE	
vii.	Courses taught at Post Graduate Diploma level		VALUATION, INVESTING & INICAL ANALYSIS, Financial es
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		□ National	6
		☐ International Journals	5
		☐ Conferences	12
		Master	48
		• Ph.D.	
ix.	Projects carried out	<ol> <li>Valuation of Magsons Super Centre, Goa, 2019</li> <li>Improving the Occupancy Rate of the Hospitality Division, ICG, Goa, 2014</li> <li>Study of Grade – III and IV UCBs in Odisha:         <ul> <li>Action Plan for Revival for NAFCUB, New Delhi, 2011-12</li> </ul> </li> <li>Evaluation of ICDP Project in two districts of Odisha, Cooperation Department, Govt. of Odisha, 2010</li> </ol>	

## 2022-23

X.	Patents	
xi.	Technology Transfer	
xii.	Research Publications	11
xiii.	No. of Books published with details	

i.	Name	Dr. Anamika Sinha	
	(First name Middle name Last name)		
ii.	Date of Birth	18.12.73	
	(DD/MM/YY)	10.12.73	
		20000105	
iii.	Unique id	00000196	
iv.	Educational Qualifications	PhD	
V.	Work Experience		(Months/years)
		Teaching	16
		Research	0
		• Industry	4
		• Others	2
vi.	Area of Specialization	HR and OB	
vii.	Courses taught at Post Graduate Diploma level	OB, IGP, OSD, L and D, PASA HRM, Diversity at workplace	A, Psychometric Instruments,
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	
		☐ National	4
		☐ International Journals	18
		☐ Conferences	3
		Master	100
		• Ph.D.	7
ix.	Projects carried out	10	
x.	Patents	0	

xi.	Technology Transfer	0
xii.	Research Publications	25
xiii.	No. of Books published with details	

i.	Name	Andy Stephen Silveira	
	(First name Middle name Last name)		
ii.	Date of Birth	22/09/1979	
	(DD/MM/YY)		
iii.	Unique id	Cont000029	
iv.	Educational Qualifications	PhD in Film Studies and Visi	ual Culture
V.	Work Experience		(Months/years)
		Teaching	3 years
		Research	
		• Industry	12 years
		Others	
vi.	Area of Specialization	Communication, Lit Autoethnography	erature, Storytelling,
vii.	Courses taught at Post Graduate Diploma level	Business Communication, Management Communication, Introduction to Film, History of English Literature, Effective Negotiations	
viii.	Research guidance	<ul> <li>No. of papers         published in National/         International         Journals/ Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International Journals	
		☐ Conferences	1
		Master	
		• Ph.D.	
ix.	Projects carried out		
x.	Patents		

xi.	Technology Transfer	
xii.	Research Publications	<ul> <li>Canon. "Giving a Queer Account of the Self and Culture. The New School for Social Research, New York, Spring 2010</li> <li>Amaladass, Anand Ed., "Abel, Maddela" Indian Christian Thinkers, Vol 2., Satya Nilayam Publications, 2006</li> </ul>
xiii.	No. of Books published with details	

<u> 2022-23</u>	1		
i.	Name (First name Middle name Last name)	ANUBHAV ANAND MISHRA	
ii.	Date of Birth	09/01/1983	
	(DD/MM/YY)		
iii.	Unique id	0000228	
iv.	Educational Qualifications	B. Com (Hons.), M. Com. (N M. Phil. (Marketing), Ph.D.	larketing), MBA (Marketing), (Marketing)
V.	Work Experience		(Months/years)
		Teaching	15
		Research	
		Industry	1
		• Others	
vi.	Area of Specialization	MARKETING	
vii.	Courses taught at Post Graduate Diploma level	BRAND MANAGEMENT, MA	ARKETING RESEARCH
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		☐ National	3
		☐ International Journals	15
		☐ Conferences	6
		Master	50
		• Ph.D.	3
ix.	Projects carried out		

x.	Patents	
	To also also as Tue wefer	
xi.	Technology Transfer	
xii.	Research Publications	
		18
xiii.	No. of Books published with	1, Customer Satisfaction and Retail Banking: An Indian
	details	Experience. LAP Academic Publishing GmbH & Co. KG,
		Germany. ISBN: 978-3-8443-9423-8

2022-23	3,		
i.	Name (First name Middle name Last name)	Anup Kumar Maurya	
ii.	Date of Birth	04/07/1988	
	(DD/MM/YY)		
iii.	Unique id	10495/236	
iv.	Educational Qualifications	Ph.D., M.Tech. M.C.A, B.Sc.	
V.	Work Experience		(Months/years)
		Teaching	3 Year
		Research	5 Year
		Industry	
		Others	
vi.	Area of Specialization	Artificial Intelligence, Machine Learning, Cloud Computing, Big Data Analytics and Information Security for Business Management	
vii.	Courses taught at Post Graduate Diploma level	Machine Learning, Big Data Analytics, Cloud Computing and Cyber Security	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	
		☐ National	
		☐ International Journals	2
		☐ Conferences	5
		Master	0
	Duningto coming out	• Ph.D.	0
ix.	Projects carried out		
х.	Patents		
xi.	Technology Transfer		
xii.	Research Publications	7	

кііі.	No. of Books published	with
	details	

2022-23

ii. Date of Birth (DD/MM/YY)  iii. Unique id 0000251  iv. Educational Qualifications PhD  v. Work Experience (Months/years)  • Teaching 21  • Research • Industry 3  • Others  vi. Area of Specialization Marketing  vii. Courses taught at Post Graduate Diploma level  viii. Research guidance • No. of papers published in National/ International Journals/ Conferences   National   8    International   8	
(DD/MM/YY)	
(DD/MM/YY)	
iv. Educational Qualifications  PhD  V. Work Experience  • Teaching • Research • Industry • Others  vi. Area of Specialization  Wii. Courses taught at Post Graduate Diploma level  viii. Research guidance  • No. of papers published in National/ International Journals/ Conferences  National  National  8	
v. Work Experience  • Teaching • Research • Industry • Others  vi. Area of Specialization  Vii. Courses taught at Post Graduate Diploma level  viii. Research guidance  • No. of papers published in National/ International Journals/ Conferences  National  National  8	
Teaching     Research     Industry     Area of Specialization  Vi. Area of Specialization  Vii. Courses taught at Post Graduate Diploma level  Viii. Research guidance  Post Graduate Diploma level  No. of papers published in National/International Journals/Conferences  National  National  National	
Research     Industry 3     Others  vi. Area of Specialization Marketing  vii. Courses taught at Post Graduate Diploma level  viii. Research guidance  No. of papers published in National/International Journals/Conferences  National  National  8	
Industry     Others  vi. Area of Specialization  vii. Courses taught at Post Graduate Diploma level  viii. Research guidance  No. of papers published in National/ International Journals/ Conferences  National  National  National  National	
vi. Area of Specialization Marketing  vii. Courses taught at Post Graduate Diploma level  viii. Research guidance  • No. of papers published in National/ International Journals/ Conferences  • National 8	
vi.       Area of Specialization       Marketing         vii.       Courses taught at Post Graduate Diploma level       Brand Mgt, Services Mktg, Consumer Behavior         viii.       Research guidance       • No. of papers published in National/International Journals/Conferences       (in nos.)	
vii. Courses taught at Post Graduate Diploma level  Viii. Research guidance  • No. of papers published in National/ International Journals/ Conferences  □ National 8	
Diploma level  viii. Research guidance  • No. of papers published in National/ International Journals/ Conferences  □ National 8	
published in National/ International Journals/ Conferences   National  8	
□ International 5	
Journals	
□ Conferences 3	
• Master	
Ph.D.     1 Completed	
1 Ongoing	
ix. Projects carried out NA	
x. Patents NA	
xi. Technology Transfer NA	
xii. Research Publications Given above	
xiii. No. of Books published with NA	

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uetans	

2022-23			
i.	Name (First name Middle name Last name)	Mohd Arif Raza	
ii.	Date of Birth (DD/MM/YY)	03/12/1981	
iii.	Unique id	0000171	
iv.	Educational Qualifications	Ph.D.,M.Phil., PG Diploma in Hospital and Healthcare Management, Bachelor of Occupational Therapy	
V.	Work Experience		(Months/years)
		Teaching	9 years 6 months
		Research	9 years 6 months
		Industry	9 years
		Others	
vi.	Area of Specialization	Hospital and Healthcare Management	
vii.	Courses taught at Post Graduate Diploma level	<ul> <li>Managing Hospital Services</li> <li>Quality Management in Healthcare</li> <li>Hospital Planning and Design</li> <li>Research Methods in Healthcare</li> <li>Healthcare Structure, Delivery and Distribution</li> <li>Accreditation of Healthcare Organizations</li> <li>Medical Tourism</li> <li>Project Management in Healthcare</li> </ul>	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> <li>International Journals</li> <li>Conferences</li> <li>Master</li> </ul>	(in nos.)  6  3  5
		• Ph.D.	
ix.	Projects carried out	15	
Х.	Patents	-	
xi.	Technology Transfer	-	
xii.	Research Publications	9	
xiii.	No. of Books published with	Three	

details	1. Accreditation for Healthcare Organization – Jaypee Medical Publishers	
	2. Contemporary approaches in doctor patient relationship – SCDL	
	3. Hospital Planning and Management - SCDL	

2022-23				
i.	Name (First name Middle name Last name)	Arpita Neeraj Amarnani		
ii.	Date of Birth	03/12/72		
	(DD/MM/YY)			
iii.	Unique id	0000182	0000182	
iv.	Educational Qualifications	o International Teach	ers Programme, 2018,	
		o Ph.D. in Manageme	nt, 2013	
		o MBA (Finance), 199	97	
		o BE (Electrical), 1994	ļ	
V.	Work Experience		(Months/years)	
		Teaching	15 years full-time and 5 years as a visiting faculty	
		Research	No full-time research exp.	
		• Industry	2 years	
		Others	NA	
vi.	Area of Specialization	Finance		
vii.	Courses taught at Post Graduate Diploma level	Financial Management-I and II, Management of Financial Services, Project financing and Appraisal, Infrastructure financing, Fintech		
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> </ul>	(in nos.)	
		☐ International ☐ Journals ☐ Conferences		
		Master	55	
		• Ph.D.	None	
ix.	Projects carried out	Ongoing Projects:		
		<ol> <li>Title: FinTech Developments: Cases on lending business models         Funding: Goa Institute of Management         Date of approval: 12<sup>th</sup> September 2018</li> <li>Title: Sustainable Campus Developmen</li> </ol>		
		Funding: Goa Institute of		

		Date of approval: 5 <sup>th</sup> February 2019.	
X.	Patents	None	
xi.	Technology Transfer	None	
xii.	Research Publications	10	
xiii.	No. of Books published with details		

1.	Name (First name Middle name Last name)	Ashay Kadam	
II.	Date of Birth (DD/MM/YY)	24/04/1970	
III.	Unique id (employee code)	0000276	
IV.	Educational Qualifications	PhD New York University	
		MBA IIM Ahmedabad	
		BTech IIT Bombay	
V.	Work Experience		(Months/years)
		Teaching	
		Research	
		• Industry	
		• Others	
VI.	Area of Specialization	Derivatives, Credit Risk	
VII.	Courses taught at Post Graduate Diploma level		
VIII.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International	
		Journals  Conferences	
		Master	
		• Ph.D.	
IX.	Projects carried out		
X.	Patents		
XI.	Technology Transfer		
XII.	Research Publications	Research Publications	
		1. Supply Portfolio Risk, with Cagri Haksoz, Journal of Operational Risk (2009), 4(1), 59-77.	
		2. Bayesian Inference for I Credit Ratings Migration	ssuer Heterogeneity in n, with Peter Lenk, Journal of

		<ul> <li>Banking and Finance (2008) 32(10), 2267-2274.</li> <li>Supply Risk in Fragile Contracts, with Cagri Haksoz, Sloan Management Review (2008) 49(2), 7-8.</li> <li>Perpetual call options with non-tradability, with Peter Lakner and Anand Srinivasan, Optimal Control Applications &amp; Methods (2005) 26(3), 107-127.</li> <li>Continuous-time mover-stayer model for bond rating evolution, with Halina Frydman, Applied Stochastic Models in Business and Industry (2004) 20(2), 155-170.</li> <li>Optimal bankruptcy time and consumption/investment policies, on an infinite horizon with continuous debt repayment until bankruptcy, with Monique JeanBlanc and Peter Lakner, Mathematics of Operations Research (2004) 29(3), 649-671.</li> </ul>	
		Working Papers	
		(seminar presentation paper)     Quality vs. Quantity: priority sector lending and economy-wide credit risk with Magdalena Pisa at the WHU Otto Beisheim School of Management, Germany	
		Dynamic loss modelling for heterogeneous credit portfolios with Martin Hillebrand at the European Stability Mechanism (ESM), Luxembourg and Sojung Kim at Institut für Mathematische Stochastik, Leibniz Universitat, Hannover	
		Journals Refereed	
		Journal of Economic Dynamics and Control, Review of Derivatives Research, Journal of Banking and Finance, Journal of Credit Risk, The Financial Review	
VIII	No. of Pooks published with		
XIII.	No. of Books published with details		

i. Name Chinmaya Behera			
	(First name Middle name Last name)		
ii.	Date of Birth	06/08/1984	
	(DD/MM/YY)		
iii.	Unique id	10495/235	
iv.	Educational Qualifications	PhD(Economics)	
V.	Work Experience		(Months/years)
		Teaching	9.9Years
		Research	14
		Industry	0
		Others	0
vi.	Area of Specialization	Finance and Macroeconomic	ics
vii.	Courses taught at Post Graduate	Managerial economics, Global Financial Market, Money	
	Diploma level	Banking and Financial Market, Financial Engineering a Derivative, International Commodity Management a Decision Model in Finance, Financial Analytics, Mac economics, Business Economics and Business Econom and Policy, SAPM, Financial Statement Analysis a Behavioural Finance.	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> </ul>	3
		<ul><li>International</li><li>Journals</li></ul>	7
		□ Conferences	30
		Master	20
		• Ph.D.	0
ix.	Projects carried out	2	ı
X.	Patents	0	
xi.	Technology Transfer	0	
xii.	Research Publications	11	
xiii.	No. of Books published with	1. Commodity Futures Market: APH Publishing	

details	House 2016(ISBN: 978-93-85876-06-6)
	2. Applied Economics and Finance, APH Publishing House, 2016(ISBN:978-93-313-2733-8

i.	Name (First name Middle name Last name)	Deepali Kalia	
ii.	Date of Birth	08.08.1994	
	(DD/MM/YY)		
iii.	Unique id	0000297	
	(employee code)		
iv.	Educational Qualifications	Phd, IIM Ranchi, MBA Panjab University, Bcom Delhi university	
V.	Work Experience		(Months/years)
		Teaching	9 months
		Research	9 months
		Industry	
		• Others	
vi.	Area of Specialization	Accounting and Finance	
vii.	Courses taught at Post Graduate Diploma level	Financial Reporting  Management Accounting	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International Journals	3
		☐ Conferences	5
		Master	
		• Ph.D.	
ix.	Projects carried out	NA	
Х.	Patents	NA	

xi.	Technology Transfer	NA
xii.	Research Publications	<ol> <li>Examining impact of ESG score on financial performance of healthcare companies</li> <li>Board characteristics and demand for audit quality: a meta-analysis</li> <li>Well-connected directors: When do they really matter?</li> <li>Examining comovement and causality between producer price index for P&amp;C insurance premium and uncertainty indices: Wavelet and non-parametric quantile causality approach</li> </ol>
xiii.	No. of Books published with details	

i.	Name (First name Middle name Last name)		
		Deepti Mohan	
ii.	Date of Birth	15/05/86	
	(DD/MM/YY)		
iii.	Unique id	0000307	
	(employee code)		
iv.	Educational Qualifications	B.Tech, MBA, PhD (expected	d 2023)
V.	Work Experience		(Months/years)
		Teaching	
		Research	
		• Industry	4 years
		• Others	
vi.	Area of Specialization	Information Technology and	d Operations Management
vii.	Courses taught at Post Graduate	Basic Statistics	
	Diploma level	Quantitative Analysis for M	anagement
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International	
		Journals	
		☐ Conferences	3
		Master	
		• Ph.D.	
ix.	Projects carried out		

X.	Patents	
xi.	Technology Transfer	
xii.	Research Publications	
xiii.	No. of Books published with details	Book Chapter titled "A Neighborhood Search Algorithm for the Tool Indexing Problem without Tool Duplication" in Springer's upcoming edited book volume titled "Optimization Techniques - Theory and Practice"

8. Profile of Faculty

i.	Name	Dnyanesh Jyotindra Khedek	ar
	(First name Middle name Last name)		
ii.	Date of Birth	30/06/1991	
	(DD/MM/YY)		
iii.	Unique id	0000308	
	(employee code)		
iv.	Educational Qualifications	B.E(Information Technology), M.E(Computer Science and Engineering), Ph.D. (Pursuing, BITS Pilani)	
V.	Work Experience		(Months/years)
		Teaching	5.5 years
		Research	1 years
		• Industry	1.5 years
		• Others	
vi.	Area of Specialization	Big Data Analytics and Artif	icial Intelligence
vii.	Courses taught at Post Graduate Diploma level	Programming for Analytics ( Learning, Data Visualization Data Analytics, Advanced Ex Applications of Data Visuali Storytelling with Data and G	, Power BI, Tableau, Big ccel for Business, Business zation and Databases,
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> <li>International Journals</li> <li>Conferences</li> </ul>	(in nos.)
ix.	Projects carried out	• Ph.D.	
IX.	Frojects carried out	IVA	

X.	Patents	NA	- Recent passport size photograph
xi.	Technology Transfer	NA	
xii.	Research Publications	NA	
xiii.	No. of Books published with details	NA	

# 8. Profile of Faculty

(First name Middle name Last name)  Date of Birth  (DD/MM/YY)  Unique id	12/08/1977	
(DD/MM/YY)	12/08/1977	
Unique id		
(employee code)		
Educational Qualifications	PhD	
Work Experience		(Months/years)
	Teaching	10
	• Research	12
	• Industry	2
	• Others	
Area of Specialization	Organizational Theory	
Courses taught at Post Graduate Diploma level	Organization Design & Structure; Innovation, Organization Theory; Human Resource Management; Organization Development & Change Management; People, Process & Leadership	
Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
	□ National	0
	☐ International Journals	4
	☐ Conferences	16
	Master	8
	• Ph.D.	5
Projects carried out	2	
	Area of Specialization  Courses taught at Post Graduate Diploma level  Research guidance	Work Experience

X.	Patents	0	Recent passport size
xi.	Technology Transfer	0	passport size photograph
xii.	Research Publications	5	
xiii.	No. of Books published with details	0	

8. Profile of Faculty

I.	Name	Hanish Rajpal	
	(First name Middle name Last name)		
II.	Date of Birth (DD/MM/YY)	Nov 9,1979	
III.	Unique id	271	
	(employee code)		
IV.	Educational Qualifications	Ph.D., CA., MBA., FRM	
V.	Work Experience		(Months/years)
		Teaching	11 years 8 months
		Research	
		• Industry	7 years 1 month
		• Others	
VI.	Area of Specialization	Finance and Accounting	,
VII.	Courses taught at Post Graduate Diploma level	Cost and Management Acco Management, Financial Stat Business Valuation, Financia Income Securities	tement Analysis and
VIII.	Research guidance	No. of papers     published in National/     International Journals/     Conferences	(in nos.)
		☐ National	
		☐ International  Journals	4
		□ Conferences	
		Master	
		• Ph.D.	
IX.	Projects carried out		1

X.	Patents	
XI.	Technology Transfer	
XII.	Research Publications	Rajpal, H. and Jain, P. (2018). AUDITOR'S CHARACTERISTICS AND EARNINGS MANAGEMENT IN INDIA. Accounting and Finance Research, 7(4). ABDC (2017) Category C Journal
		• Rajpal, H. and Jain, P. (2015). EARNINGS MANAGEMENT, INSTITUTIONAL SHAREHOLDING AND IDIOSYNCRATIC VOLATILITY: EVIDENCE FROM INDIA. Corporate Ownership and Control, 12(4). ABDC (2013) Category B Journal (Scopus Listed)
		• Rajpal, H. (2016). STOCK RETURNS AND IDIOSYNCRATIC VOLATILITY: EVIDENCE FROM INDIA. Academy of Taiwan Business Management Review, 12(1). ABDC (2013) Category B Journal
		• Rajpal, H. (2015). OWNERSHIP STRUCTURES, BOARD INDEPENDENCE AND AUDITOR'S REMUNERATION: EVIDENCE FROM INDIA. European Journal of Business and Management. 7(10).
		• Rajpal, H. (2012). INDEPENDENT DIRECTORS AND EARNINGS MANAGEMENT- EVIDENCE FROM INDIA. International Journal of Accounting and Financial Management Research. 2(4).
		• Rajpal, H. and Jain, P. (2017). EARNINGS MANAGEMENT AND AUDITOR'S CHARACTERITICS: A PRELIMINARY STUDY ON INDIAN COMPANIES. International Research Journal of Management and Commerce. 4(9).
		• Rajpal, H.(2017). TESTING THE EFFICIENCY OF OSCILLATORS IN INDIAN STOCK MARKET. International Journal of Research in Business Management. 5(5)
		• Rajpal, H.(2017). GOODS AND SERVICES TAX AND ITS IMPACT ON SELECTED INDUSTRY IN INDIA. International Journal of Management, Information Technology and Engineering. 5(5).
		• Rajpal, H. (2013). PERSISTENCE IN MUTUAL FUND PERFORMANCE – EVIDENCE FROM INDIA. International Journal of Business Management & Research. 3(3).

		Case Publications
		• Rajpal, H. (2018) TCOMM LIMITED – CALLABLE BONDS ISSUE. The Case Center
		• Rajpal, H. (2018) TARA CHAND & SONS. The Case Center
		• Rajpal, H. (2017). CNG FURNITURE PVT LTD (A). The Case Center.
		• Rajpal, H. (2017). CNG FURNITURE PVT LTD (B). The Case Center.
		• Rajpal, H. (2010). INDIAN COASTAL POWER LTD. In H. Halve, K.R. Jayasimha, and R. Nargundkar (Eds.) Emerging Markets Case Study Collection (pp.45-47). New Delhi. India: Excel Books.
		• Indukoori, R. and Rajpal, H. (2010). SKS Micro Finance and MBTs. In H. Halve, K.R. Jayasimha, and R.
		Nargundkar (Eds.) Emerging Markets Case Study Collection (pp.71-74). New Delhi. India: Excel Books.
		Concession (pp.71 74). New Delin. India. Exect Books.
XIII.	No. of Books published with details	
<u> </u>		

	3			
i.	Name (First name Middle name Last name)	Joy Chowdhury		
.:	•	24-05-1977		
ii.	Date of Birth	24-05-1977		
	(DD/MM/YY)			
iii.	Unique id	0000130		
iv.	Educational Qualifications	PhD – Awarded		
		PG		
		UG		
V.	Work Experience		(Months/years)	
		Teaching	16	
		Research	16	
		• Industry		
		• Others		
vi.	Area of Specialization	Economics		
vii.	Courses taught at Post Graduate Diploma level	Managerial Economics, Macroeconomics, International Economics, Business Economics, Forecasting, Game Theory, Revenue Management		
viii.	Research Publications	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> </ul>	(in nos.)	
			4	
		☐ International Journals		
		☐ Conferences		
		Master		
		• Ph.D.		
ix.	Projects carried out	Impact of mining ban o	on Goa's Economy	
X.	Patents			

xi.	Technology Transfer	
xii.	Research guidance	
xiii.	No. of Books published with details	

i.	Name (First name Middle name Last name)	Kanupriya Katyal		
ii.	Date of Birth (DD/MM/YY)	26/08/1976		
iii.	Unique id	0000159		
iv.	Educational Qualifications	FPM, PGDM, BE		
٧.	Work Experience		(Months/years)	
		Teaching	16	
		Research	16	
		Industry	10months	
		Others		
vi.	Area of Specialization	Marketing		
vii.	Courses taught at Post Graduate Diploma level	Marketing Management; product development; consmodels	research methods; new sumer judgment and choice	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)	
		□ National	2	
		☐ International Journals	7	
		☐ Conferences	10	
		Master	2	
		• Ph.D.	1	
ix.	Projects carried out	7		
X.	Patents			
xi.	Technology Transfer			

xii.	Research Publications	
xiii.	No. of Books published with details	

i. Name (First name Middle name Last name)  ii. Date of Birth (DD/MM/YY)  iii. Unique id  Kapil Laxman Khandeparkar  Kapil Laxman Khandeparkar	ING MORE RETRIPLIS
(DD/MM/YY)	
(DD/MM/YY)	
iii. Unique id 0000914	
iv. Educational Qualifications IIM- Ahmedabad FPM in Mark	keting
v. Work Experience (	(Months/years)
• Teaching 5	5
• Research 5	5
• Industry 3	3
• Others -	
vi. Area of Specialization Marketing	
vii. Courses taught at Post Graduate Consumer behaviour, Sales retailing	and distribution, luxury
published in National/ International Journals/ Conferences	in nos.)
□ International 5	
Journals	
☐ Conferences 4	4
• Master	
• Ph.D.	
ix. Projects carried out	
x. Patents	
xi. Technology Transfer	

xii.	Research Publications	
xiii.	No. of Books published with details	

2022-23				
i.	Name (First name Middle name Last name)	Karman Kapil Khanna		
ii.	Date of Birth (DD/MM/YY)	27/05/1991		
iii.	Unique id	10495/232		
iv.	Educational Qualifications	Bachelor of Mass Media – A Master of Arts in Communic FPM - C, MICA (2021)	dvertising (2012) cation and Journalism (2015)	
V.	Work Experience	<ul><li>Teaching</li><li>Research</li><li>Industry</li><li>Others</li></ul>	(Months/years) 5 years 6 years 1 year	
vi.	Area of Specialization	Communication		
vii.	Courses taught at Post Graduate Diploma level	Business Communication		
viii.	Research guidance	No. of papers     published in National/     International Journals/     Conferences     National     International     Journals     Conferences      Master	9 1 4 6	
		Ph.D. / FPM		
ix.	Projects carried out	<ul><li>Communication S</li><li>Restorex.in (2021)</li><li>Kalimba workshops for</li></ul>	Strategy Formulation for rover 100 students	
x.	Patents			
	•	•		

xi.	Technology Transfer	
xii.	Research Publications	4
xiii.	No. of Books published with details	2 Books chapter

2022-23				
i.	Name	KAUSHIK DESARKAR	· ·	
	(First name Middle name Last name)			
ii.	Date of Birth	17 / 12 / 1968		
	(DD/MM/YY)			
iii.	Unique id	0000150		
iv.	Educational Qualifications	B.Sc.(Hons), PGDM , N FRM(GARP USA). Pursuing F	•	
٧.	Work Experience		(Months/years)	
		Teaching	12 years	
		Research	Nil	
		• Industry	12 years 7 months	
		Others	Nil	
vi.	Area of Specialization	Finance		
vii.	Courses taught at Post Graduate Diploma level	Financial Risk Managemen Financial Derivatives, Portfo	nt, Fixed Income Securities, Dio Management	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)	
		☐ National	Nil	
		☐ International Journals	Nil	
		☐ Conferences	Nil	
		Master	Nil	
		• Ph.D.	Nil	
ix.	Projects carried out	Nil		
X.	Patents	Nil		
xi.	Technology Transfer	Nil		

xii.	Research Publications	Nil
xiii.	No. of Books published with	Nil
	details	

Name  (First name Middle name Last name)  Date of Birth (DD/MM/YY)  Unique id	30-12-198	Kheya Melo Furtado  80-12-1985  10495/225			
Educational Qualifications	PhD Healt	h Sciences, Master of Public He	alth		
Work				(Months/years)	
Experience	Teachi	ing		9 years	
	Research			5 years	
	• Industry		4 years		
	• Others	5			
Area of Specialization	Public Health and Health Financing Systems				
Courses taught at Post Graduate Diploma level				lthcare system, Public Health Advisory and	
v Research guidance		papers published in National/ ational Journals/ Conferences		(in nos.)	
garana a	□ Natio			2	
	☐ Inter	☐ International Journals		3	
	☐ Conf	□ Conferences		7	
	Maste	Master		2	
• Ph.D.				-	
Projects	Year	Name of sponsor	Proj	ject title	
carried out 2022 World Health		World Health Organization	Uni	egration of health insurance schemes for versal Health Coverage: A guide for low and Idle-income countries	

	2021	Harvard University (sub- contract)	Learning case study on digital financial payments to frontline health workers in India
	2021	World Health Organization	Health systems research for PMJAY- Assessment of implementation models in six states
	2020	World Health Organization	Harmonization of strategic purchasing functions for the health insurance schemes of the Government of Assam
	2019	World Health Organization	Health systems research for PMJAY- Assessment of the trust and insurance models
Patents	-		
Technology Transfer	-		
Research Publications	• F F F F F F F F F F F F F F F F F F F	essessment of the trust and insustates. World Health Organization https://apps.who.int/iris/handleworld Health Organization. Countrust and insurance models of Aldealth Organization. Countrust and insurance models of Aldealth Organization. Country Offettps://apps.who.int/iris/handleworld KM, Raza A, Mathur D, Nordels of healthcare purchasing Arogya Yojana in India: early find Serv Res. 2022 Aug 18;22(1):105. Furtado KM, Kar A. Private Sector Mixed Health Systems: Lessons findia. Journal of Health Manager McConnell M, Mahajan M, Bauh Mehndiratta A, Farzana M, Rash does it matter? Conceptualising worker payments. BMJ Glob Health Manager McConnell M, Bhide P, Mathur D, Achungura Kabaniha G, DeGraev models of AB PMJAY implements. Purtado KM, Bhide P, Mathur D, Achungura Kabaniha G, DeGraev models of AB PMJAY implements. Available at: https://apps.who.ir Raza A, Furtado KM, Mathur D, Stabaniha G, DeGraeve H. Harmo	/10665/363948.https://pmjay.gov.in/policy-briefs htry Office for India. (2022). An assessment of the B PM-JAY implementation in six states. World fice for India. /10665/363947. https://pmjay.gov.in/Reports /az N, Agrawal R, Shroff Z. The trust and insurance g in the Ayushman Bharat Pradhan Mantri Jan lings from case studies of two states BMC Health 6. In Engagement for Infectious Disease Surveillance in from a Model Dengue Reporting Network in from a Model Dengue Reporting Network in from a Model Dengue S, Castro MC, Furtado KM, fid SF, Cash R. How are health workers paid and the potential implications of digitising health filth. 2022 Jan;7(1):e007344. doi: 10.1136/bmjgh- PMCID: PMC8796226. Gedam P, Jha R, Agrawal R, Singh Anand J, fie H. An Assessment of the trust and insurance fation in six states. Policy Brief. World Health https://apps.who.int/iris/handle/10665/363948 Gedam P, Jha R, Agrawal R, Singh Anand J, fie H. An Assessment of the trust and insurance fation in six states. World Health Organization 2022.

- : https://apps.who.int/iris/bitstream/handle/10665/363944/9789290229131-eng.pdf?sequence=1
- Furtado KM, Raza A, Mathur D, Vaz N. (2020) Assessing the Trust and Insurance Models of Healthcare Purchasing under the Pradhan Mantri Jan Arogya Yojana: early insights from two States. Working Paper. Available at <a href="https://pmjay.gov.in/sites/default/files/2020-02/WP">https://pmjay.gov.in/sites/default/files/2020-02/WP</a> GIM study 3.pdf
- Kumar A, Furtado KM et al. The Malady in Healthcare: Agenda for Action. In: Debroy B, Desai KA, ed. On the Trail of the Black. New Delhi: Rupa Publications; 2017.
- Jain N, Kumar A, Nandraj S, Furtado KM. (2015) NSSO 71st Round: Same Data, Multiple Interpretations. Economic and Political Weekly 50(46-47): 84-87
- Furtado KM, Kar A. (2014) Health resources in a 200,000 urban Indian population argues the need for a policy on private sector health services. Indian Journal of Community Medicine 39:98-102
- Furtado KM, Kumar A. (2015) Disease surveillance: Engaging the private sector. NITI technical articles. Available at: <a href="https://www.niti.gov.in/sites/default/files/2019-01/Disease surveillanc...">https://www.niti.gov.in/sites/default/files/2019-01/Disease surveillanc...</a>

I.	Name		
	(First name Middle name Last name)	KINGSHUK SARKAR	
II.	Date of Birth	08/04/1971	
	(DD/MM/YY)		
III.	Unique id	Cont000076	
	(employee code)		
IV.	Educational Qualifications	Educational Qualification	
		PhD in Economics	
		M.Phil in Economics	
		M.Sc. in Economics	
		B.Sc. in Economics	
V.	Work Experience		(Months/years)
		Teaching	8 years
		Research	15 years
		Industry	23 years
		• Others	
VI.	Area of Specialization	Labour Economics	
VII.	Courses taught at Post Graduate Diploma level	Macroeconomics, Developn	nent Economics
VIII.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> </ul>	(in nos.)
			3
		☐ International Journals	
		☐ Conferences	12
		Master	
		• Ph.D.	

IX.	Projects carried out	10
X.	Patents	
XI.	Technology Transfer	
XII.	Research Publications	21
XIII.	No. of Books published with details	3

i.	Name	KIRAN K	
	(First name Middle name Last name)		
ii.	Date of Birth	15/02/87	
	(DD/MM/YY)		
iii.	Unique id	0000237	
iv.	Educational Qualifications	FPM (PhD) from IIM Bangal	ore
V.	Work Experience		(Months/years)
		Teaching	4 years
		Research	40 months
		Industry	
		Others	
vi.	Area of Specialization	IT and Operation Management	
vii.	Courses taught at Post Graduate Diploma level	Operations Management, Materials Management, Advanced Supply Chain Management, Supply Chain Analytics, Operations Management and Operations Research.	
viii.	Research guidance	<ul> <li>No. of papers         published in National/         International Journals/         Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International Journals	3
		□ Conferences	4
		Master	
		• Ph.D.	
ix.	Projects carried out		•
х.	Patents		
xi.	Technology Transfer		

xii.	Research Publications	4
xiii.	No. of Books published with details	

2022-23			
i.	Name (First name Middle name Last	Manas Mayur	
	name)		1
ii.	Date of Birth	03/07/1981	
	(DD/MM/YY)		
iii.	Unique id	0000155	
iv.	Educational Qualifications	PhD	
V.	Work Experience		(Months/years)
		Teaching	11 Yrs
		Research	12 Yrs
		Industry	
		• Others	
vi.	Area of Specialization	Finance	
vii.	Courses taught at Post Graduate Diploma level	Financial Management, Se Management, Behavioura Finance	ecurity Analysis & Portfolio al Finance, International
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		□ National	5
		☐ International Journals	25
		☐ Conferences	8
		Master	
		• Ph.D.	
ix.	Projects carried out		
X.	Patents		
xi.	Technology Transfer		

xii.	Research Publications	
xiii.	No. of Books published with details	

2022-23	)			
i.	Name	Manju Tripathi	Manju Tripathi	
	(First name Middle name Last name)			
ii.	Date of Birth	30/06/1964		
	(DD/MM/YY)			
iii.	Unique id	10495/234		
iv.	Educational Qualifications	B.Sc. (Physics Honours), MB	A (Finance), Ph.D. (Finance)	
V.	Work Experience		(Months/years)	
		Teaching	6 years 5 months	
		Research	5 years	
		Industry	19 years	
		Others		
vi.	Area of Specialization	Finance		
vii.	Courses taught at Post Graduate Diploma level	Corporate Finance, Banking, International Finance, Cost and Management Accounting		
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)	
		☐ National	2	
		☐ International Journals	4	
		□ Conferences	6	
		Master	NIL	
		• Ph.D.	NIL	
ix.	Projects carried out	Many during Industrial Employment		
X.	Patents	NIL		
xi.	Technology Transfer	NIL		

xii.	Research Publications	Details available at <a href="https://www.gim.ac.in/faculty-details.php?f">https://www.gim.ac.in/faculty-details.php?f</a> id=207
xiii.	No. of Books published with details	Book Chapters – 2  Construction industry: Poised to take off, 2008, HSBC Guide to Cash and Treasury Management Asia Pacific 2008, ISBN: 978- 988-17026-3-0  Tata Motors Finance – Warehousing of  Post Dated Cheques, 2007, HSBC Guide to Cash and Treasury Management Asia Pacific 2007, ISBN: 13:978-988-99326-0-2

i.	Name	Manoj Kumar	
	(First name Middle name Last name)		
ii.	Date of Birth	17/10/1983	
	(DD/MM/YY)		
iii.	Unique id	0000304	
	(employee code)		
iv.	Educational Qualifications	B.Tech(CSE), M.Tech(CSE) a	nd PhD(CSE)
V.	Work Experience		(Months/years)
		Teaching	14yrs
		Research	
		• Industry	1 yr
		• Others	
vi.	Area of Specialization	Blockchain, Cyber Security and Big data	
vii.	Courses taught at Post Graduate Diploma level	Blockchain, Cyber Security, AWS, IOT and Big data	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> </ul>	(in nos.)
			3
		☐ International  Journals	5
		☐ Conferences	6
		Master	2
		• Ph.D.	Ongoing 1
ix.	Projects carried out		
x.	Patents		

xi.	Technology Transfer	
xii.	Research Publications	
		12
xiii.	No. of Books published with details	

Name	Dipankar Das	
(First name Middle name Last name)		
Date of Birth	23/01/1985	
(DD/MM/YY)		
Unique id	0000305	
(employee code)		
Educational Qualifications	M.Com.(Finance), MA(Economics), Ph.D., Post-Doctoral Research Fellowship (UGC)	
Work Experience		(Months/years)
	Teaching	6.5 years
	Research	1 year
	• Industry	0
	• Others	0
Area of Specialization	Economics	
Courses taught at Post Graduate Diploma level	Mathematical Economics, Growth and Development, Mathematical Analysis and its Application, Optimization and Operations Research, Industrial Organization, Game Theory, Probability Theory and Applications, Microeconomics, Econometrics, Financial Economics.	
Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
	□ National	6
	☐ International Journals	4
	□ Conferences	4
	Master	3
	• Ph.D.	0
	(First name Middle name Last name)  Date of Birth (DD/MM/YY)  Unique id (employee code)  Educational Qualifications  Work Experience  Area of Specialization  Courses taught at Post Graduate Diploma level	CFirst name Middle name Last name

ix.	Projects carried out	1	
x.	Patents	0	
xi.	Technology Transfer	0	
xii.	Research Publications	14	
xiii.	No. of Books published with details	0	

## 8. Profile of Faculty

2022-2	.5		
i.	Name	DIVYA SINGHAL	
	(First name Middle name Last name)		
ii.	Date of Birth	06/04/78	
	(DD/MM/YY)		
iii.	Unique id	0000087	
iv.	Educational Qualifications	Ph.d., M.A. (Economics), M.J. (Mass Communication), ITP, CEIBS, China; FDPM (IIMA)	
V.	Work Experience		(Months/years)
		Teaching	20 years +
		Research	5 years
		• Industry	4 years
		Others	
vi.	Area of Specialization	Management	
vii.	Courses taught at Post Graduate Diploma level	Business Research Methods, Social Responsibility and Action, Music and Management and Sustainability	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		☐ National	51+
		☐ International  Journals	24+
		□ Conferences	19+
		Master	150+
		• Ph.D.	
ix.	Projects carried out	Collaborated with University of Leeds, UK on a joint Research Project "Tackling Slavery, Human Trafficking and Child Labour in Modern Business" in the year 2017-19. Dr. Divya Singhal was a co-investigator in this project and she coordinated the project from GIM which received grants from British Academy. The project was related to Sustainable Development Goal (SDG) 8.7, which aims to end forced labour and modern slavery. The objective of	

		the project was to develop insights into potential challenges implementing the UK legislation in the global clothing supply chains, as well as gather examples of how Indian industry is engaging with it and understand potential issues around social challenges.
		2020-2021 - Dr. Divya Singhal worked as co-investigator on a project with University of Leeds funded as part of the Modern Slavery PEC by Arts and Humanities Research Council (AHRC) UK. The Project explored the impact of Covid-19 on Indian fashion supply chains.
		2021-2024— Currently leading the Indian component of the AHRC/PEC funded project with the University of Leeds on the Cottons Hidden Voices: Stories from the makers of your clothes. (£ 44419 funding)
x.	Patents	NIL
xi.	Technology Transfer	-
xii.	Research Publications	75+ Some listed below:
		Sengupta, S and Singhal, D (2023) "Pandemic, MOOCs and Responsible Management Education" in Hauser, C (ed.) Responsible Management Education and the Digital Transformation. Palgrave Macmillan. ISBN: 978-3-031-15631-1 https://link.springer.com/book/10.1007/978-3-031-15632-8
		Davis, M. C., Voss, H., Sumner, M. P., & Singhal, D. (2023).  Sorting It Out: Identifying and Addressing Conflicts and Business Ethics in Global Value Networks. Management Teaching Review, 8(2), 128–151. https://doi.org/10.1177/23792981211054848

Singhal, Divya, Bhatt, Neeraj , Swain, Rahul, Kulthe, Shravani, Keny (2023) Music and Management: Sound Strategies . Using Music to Drive Management Success Creatively, 10 June 2023, www.amazon.in/Music-Management-Strategies-Success-Creatively-ebook/dp/B0C7P18BY3/ref=sr 1 1?qid=1688208315.

Sinha Anamika and Singhal Divya (2023) Sexual Harassment Prevention: Ways to strengthen safety at workplace, The Goan (17 Jan 2023). https://www.thegoan.net/tg-life/%EF%BB%BFsexual-harassment-prevention-ways-to-strengthen-safety-at-workplace/94057.html

Sumner Mark, Singhal Divya, Bide Bethan (Guest) (2023, April, 17) Research and Innovation, University of Leeds [audio podcast] https://open.spotify.com/episode/3rwyA4MJnY23nEdDR DL2GM

Singhal Divya and V Padhmanabhan (June 2023). Towards Developing Responsible Managers: Goa Institute of Management's GiveGoa Initiative in Singh Manju et al (ed) Community Engagement in Higher Education: From Theory to Practice. Routledge

Caspersz, D., Cullen, H., Davis, M. C., Jog, D., McGaughey, F., Singhal, D., Sumner, M., & Voss, H. (2022). Modern slavery in global value chains: A global factory and governance perspective. Journal of Industrial Relations, 64(2), 177–199. https://doi.org/10.1177/00221856211054586 (ABDC A)

Barron Millar E, Singhal D, Vijayaraghavan P, Seshadri S, Smith E, et al. (2021) Health anxiety, coping mechanisms and COVID 19: An Indian community sample at week 1 of lockdown. PLOS ONE 16(4): e0250336. https://doi.org/10.1371/journal.pone.0250336 (ABDC B)

Jog, Deepti and Singhal, Divya (2021). "Greenwashing Understanding Among Indian Consumers and Its Impact on Their Green Consumption", Global Business Review, Sage Journal, https://journals.sagepub.com/doi/10.1177/0972150 920962933

Singhal Divya and D'souza Athena (2020), "Creating a safe working environment: The Zatlar's struggle against sexual harassment", Sage Business Case, http://dx.doi.org/10.4135/9781529712919

Jog, D. and Singhal, D. (2019), "Pseudo green players and their greenwashing practices: a differentiating strategy for real green firms of personal care category", Strategic Direction, Vol. ahead-of-print No. ahead-of-print. https://doi.org/10.1108/SD-07-2019-0143

Hinrich Voss, Matthew Davis, Mark Sumner, Louise Waite, Ilse A Ras, Divya Singhal and Deepti Jog(2019) International supply chains: compliance and engagement with the Modern Slavery Act, Journal of the British Academy, 7(s1), 61–76. DOI https://doi.org/10.5871/jba/007s1.061 Posted 18 June 2019

Singhal Divya (2018) Combating Inequality for achieving Global Goals in India: Understanding SDG 10, its Linkages, Dimensions, Indicators and Measures, AT Business Management Review Academy of Taiwan Business Management Review Vol 14 (1) Pages 47-54

Lawande Radhika & Singhal Divya (2018) Sustaining the Lawande Super Store Amidst Growing Competition, Journal of Contemporary Research in Management (JCRM), PSG Institute of Management Vol 13, No. 4 Oct – Dec 2018 – Case with Teaching Note

Chou, Hsuan-Yi and Singhal Divya (2017), Nostalgia Advertising and Young Indian Consumers: The Power of Old Songs, Asia Pacific Management Review DOI:

http://dx.doi.org/10.1016/j.apmrv.2016.11.004 Volume 22, Issue 3, September 2017, Pages 136-145

Singhal Divya (2017). Understanding Student- Centered Learning and Philosophies of Teaching Practices, International Journal of Scientific Research and Management Vol 5 Issue 2 February DOI: http://dx.doi.org/10.18535/ijsrm/v5i2.02

Singhal, D., Career, Moving beyond boardrooms. Retrieved December 28, 2015, from http://www.thestatesman.com/mobi/news/108299-moving-beyond-boardrooms.html. (2015)

Singhal, D., Education Entrepreneurship: Not so easy. Parts (A), (B), (C) and (D) Available at http://www.babson.edu/Academics/teaching-research/gvv/Pages/curriculum.aspx. (2014-15)

Singhal, D. Women Empowerment through Social Initiatives: An Indian Story. DLSU Business & Economics Review, 35-44. (2014).

Swamy, R., Singhal, D., & Sahu, A. Towards Inculcating Social Responsibility among Future Managers: GiveGoa Initiative. Management in Government, 47(2), 1-8. (2014).

Härtel, C. E. J., Lloyd, S. & Singhal, D. (2010). Intercultural competencies across cultures: Same or different? In M. Ozbilgin and J. Syed (Eds.), Diversity Management in Asia: A Research Companion, Edward Elgar Publishing, Cheltenham UK.

Singhal Divya and Singhal K. R. Revised Edition (2015) Implementing ISO 9001:2008 Quality Management System: A Reference Guide, Prentice Hall, New Delhi, Second edition. ISBN: 9788120335974

xiii.	No. of Books published with details	1. Implement ISO9001:2008 Quality Management System: A Reference Guide, PHI Learning Pvt. Ltd, 2015 Second Edition Revised ISBN 8120345746, 9788120345744 2. Implementing ISO 9001:2000 Quality Management System: A Reference Guide (1st ed., Vol. 1, p. 160). New Delhi: Prentice Hall. (2008). 3. Singhal, D. Kyonki Mai Stree Hu (Hindi Poem Collection) Ajmer, Rajasthan: Krishna Brothers. (2006). 4. Singhal, D., Abhi Chalna Baki Hai (p. 50). Ajmer, Rajasthan: Krishna Brothers. (1999).  IMPLEMENTING ISO 9001:2008 QUALITY MANAGEMENT SYSTEM  OVERSTONE GIVEN  DELYA SINGHAL  REFERENCE GIVEN  DELYA SINGHAL  DELY

2022-23	3		
i.	Name	Dr. Diya Guha Roy	
	(First name Middle name Last name)		
ii.	Date of Birth	19/01/1981	
	(DD/MM/YY)		
iii.	Unique id	0000231	
iv.	Educational Qualifications	PhD (IIT Kharagpur, MBA (Olin Business School, MO, USA), BE Civil Engg (Jadavpur University)	
V.	Work Experience		(Months/years)
		Teaching	5 years
		Research	8 Years
		Industry	Eight Years
		• Others	Internships (6 months)
vi.	Area of Specialization	Marketing (Neuromarketing, Consumer Behaviour, Branding, Text Analytics)	
vii.	Courses taught at Post Graduate Diploma level	Neuromarketing, Consumer Behavior, Retail, CRM, tourism management, digital marketing	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	8
		□ National	1
		☐ International Journals	7
		□ Conferences	8
		Master	MBA (USA)
		• Ph.D.	Marketing (IIT KGP)
ix.	Projects carried out	NA	
X.	Patents	NA	
xi.	Technology Transfer		

xii.	Research Publications	7 in International Journals
		1 in Indian Journal.
xiii.	No. of Books published with details	

i.	Name	Mantasha Firoz	
	(First name Middle name Last name)		
ii.	Date of Birth	03/08/1991	
	(DD/MM/YY)		
iii.	Unique id	10495/287	
	(employee code)		
iv.	Educational Qualifications	Ph. D (Thesis Submitted)	
V.	Work Experience		(Months/years)
		Teaching	4.6 years
		Research	-
		• Industry	-
		• Others	-
vi.	Area of Specialization	Organisational Behaviour/ Human Resource Management	
vii.	Courses taught at Post Graduate Diploma level	Interpersonal Group Process  Human Resource Management	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		☐ National	-
		☐ International Journals	4
		☐ Conferences	5
		Master	
		• Ph.D.	
ix.	Projects carried out	NA	,

x.	Patents	NA	
xi.	Technology Transfer	NA	
xii.	Research Publications	All with the past institution	
xiii.	No. of Books published with details	NA	

## 8. Profile of Faculty

i.	Name	Mauli Soni	
	(First name Middle name Last name)		
ii.	Date of Birth	20/03/89	
	(DD/MM/YY)		
iii.	Unique id	300	
	(employee code)		
iv.	Educational Qualifications	Ph.D., PGDM, BE	
V.	Work Experience		(Months/years)
		Teaching	4.5/0
		Research	
		• Industry	0/2
		• Others	
vi.	Area of Specialization	Marketing	
vii.	Courses taught at Post Graduate Diploma level	Services Marketing, Marketing Strategy and Innovation	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		□ National	NA
		☐ International Journals	NA
		☐ Conferences	NA
		Master	NA
		• Ph.D.	NA
ix.	Projects carried out	NA	
x.	Patents	NA	

xi.	Technology Transfer	NA CONTRACTOR OF THE PROPERTY
xii.	Research Publications	Sharma, A., Soni, M., Borah, S. B., & Ha From silos to synergies: A systematic re marketing research. <i>Journal of Busines</i> : 893-907.  Sharma, A., Soni, M., Borah, S. B., & Saboo, A. R. (2020). Identifying the drivers of luxury brand sales in emerging markets: An exploratory study. <i>Journal of Business Research</i> , 111, 25-40.
xiii.	No. of Books published with details	NA

# 8. Profile of Faculty

2022-23			
i.	Name (First name Middle name Last name)	Dr. Nandakumar Mekoth	
ii.	Date of Birth (DD/MM/YY)	1/29/1964	
iii.	Unique id	10495/257	
iv.	Educational Qualifications	M. Com., Ph. D.	
V.	Work Experience		(Months/years)
		Teaching	35 Years
		Research	32 years
		• Industry	0
		Others	0
vi.	Area of Specialization	Marketing	
vii.	Courses taught at Post Graduate Diploma level	Marketing Management Research Methodology	
viii.	Research guidance	No. of papers     published in National/     International Journals/     Conferences	(in nos.)
		☐ National	26
		<ul><li>International</li><li>Journals</li></ul>	23
		☐ Conferences	3
		Master	Many
		• Ph.D.	10
ix.	Projects carried out	3	
х.	Patents	0	
xi.	Technology Transfer	0	
xii.	Research Publications	49	
		i .	

I.	Name	Muneeb UI Lateef Banday	
	(First name Middle name Last name)		
II.	Date of Birth (DD/MM/YY)	10/08/1990	
III.	Unique id (employee code)	0000265	
IV.	Educational Qualifications	PhD, Organizational Behavio	our
V.	Work Experience		(Months/years)
		Teaching	
		Research	
		Industry	
		• Others	
VI.	Area of Specialization	Critical management studie subjectivity; Global product	s; Power, discourse and ion networks; Neoliberalism
VII.	Courses taught at Post Graduate Diploma level		
VIII.	Research guidance	<ul> <li>No. of papers         published in National/         International Journals/         Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International	
		Journals  Conferences	
		Master	
		Ph.D.	
IX.	Projects carried out		
X.	Patents		
XI.	Technology Transfer		
XII.	Research Publications	Publications:	
		D'Cruz, P., Noronha, E., Ban Chakraborty, S (2021). Place	e matters: Id labourers' experiences of

production networks. Journal of Business Ethics.

Noronha, E., D'Cruz, P., & Banday, M. U. L. (2020). Navigating embeddedness: Experiences of Indian IT suppliers and employees in the Netherlands. Journal of Business Ethics, 164(1), 95-113.

#### Books:

### **Book Chapters:**

Noronha, E., D'Cruz, P., Chakraborty, S & Banday, M. U. L. (Forthcoming). Drawing one's lifeworld: A methodological technique for researching bullied child workers. In E. Bell, S. Singh & T. Butcher (Eds.). Empowering Methods in Organizational and Social Research. Routledge, India.

Banday, M. U. L., Chakraborty, S., D'Cruz, P., & Noronha, E. (2018). Abuse faced by child labourers: Novel territory in workplace bullying. In P. D'Cruz, E. Noronha, A. Mendonca & N. Mishra (Eds.). Indian Perspectives on Workplace Bullying: A Decade of Insights. (pp. 173-204). Springer, Singapore.

Peer-Reviewed Conference Papers/Presentations:

Banday, M. U. L., Noronha, E., & D'Cruz, P. (2020). Being 'young': Learning and slogging practices among Indian IT sector workers. 38th International Labour Process Conference (ILPC), Newcastle. (Paper selected. Conference postponed due to Covid-19. To be held in April, 2021).

Banday, M. U. L., Noronha, E., Chakraborty, S., & D'Cruz, P. (2019). At the far ends of global production networks (GPNs): Child labour in hybrid cottonseed production in western India. 37th International Labour Process Conference (ILPC), Vienna.

Banday, M. U. L., Noronha, E., Chakraborty, S., & D'Cruz, P. (2019 – Accepted - Withdrawn). Towards an embedded and dialectic approach to labour agency: The case of hybrid cottonseed farming industry in Western India. 37th International Labour Process Conference (ILPC), Vienna.

Noronha, E., D'Cruz, P., Banday, M. U. L., & Chakraborty, S. (2019). Abuse of child workers in Bt cottonseed global production networks: A study from India. Modern Slavery Symposium, Crawley, Australia.

Noronha, E., Banday, M. U. L., Chakraborty, S., & D'Cruz,

		P. (2018). Children's portrayal of employers' power on
		BT cottonseed farms in India. 36th Annual International
		Visual Sociology Association (IVSA) Conference, Evry,
		France.
XIII.	No. of Books published with details	

2022-23 i.	Name	Nafisa F.M. Vaz	
	(First name Middle name Last name)		
ii.	Date of Birth	13/05/1987	
	(DD/MM/YY)		
iii.	Unique id	10495/199	
iv.	Educational Qualifications	Masters in Healthcare Management, Masters in CRM, Ph. D	
V.	Work Experience		(Months/years)
		Teaching	7 years 9 months
		• Research	10 years 6 months
		• Industry	6 years
		• Others	
vi.	Area of Specialization	Healthcare-Marketing, Hospital-Operations, Branding, Service Marketing, Design Thinking, Marketing Research and Analytics	
vii.	Courses taught at Post Graduate Diploma level	Hospital-Management, Services-Marketing, Marketing Research & Analytics in Health Care, Design Thinking	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	09
		□ National	01
		☐ International Journals	07
		☐ Conferences	03 (National)
		Master	120
		• Ph.D.	NIL
ix.	Consultancy Activities	6	
X.	Patents	Nil	
xi.	Technology Transfer	Nil	
xii.	Research Publications	06 papers,02 Book Chapters, 01 Article**	
xiii.	No. of Books published with details	Vaz,N. M- Health Literacy to Improve Health Outcomes in Low-Middle Income Countries, International Journal of Reliable and Quality E-Healthcare (IJRQEH),(2017).	

Dehury RK, Samal J, **Desouza NV**, Dehury P. Status of Women's Health in Goa and Sikkim: A Comparative Analysis of State Fact Sheets of National Family Health Survey (NFHS)-3 And 4. Int J Med Public Health. 2017;7(4):196-202.

Furtado, K. M., Raza, A., Mathur, D., & **Vaz, N**. An Assessment of the Trust and Insurance model of Healthcare Purchasing under PMJAY: Examining two States.

Vaz,N, R.Venkatesh (2021). Fostering Brand Trust in Healthcare Organization's through Design Thinking in COVID times, Journal of Huazhong University of Science and Technology 50 (April) (Scopus Q3)

Vaz,N,R.Venkatesh (2021). E-Consumer behavior:

Exploring the gaps of E-Pharmacy in India, International Journal of Pharmaceutical Research, Jul - Sep 2021, Vol 13, Issue 3 (Scopus Q2)

**Vaz,N**,R.Venkatesh (2021). Service design in the healthcare space with a special focus on non-clinical service departments: A synthesis and future directions, Health Services Management Research (ScopusQ3 and ABDC-C)

**Vaz, N,**R.Venkatesh (2022). Hospital Service Online Branding during the pandemic-Leading a new way forward, Asia Pacific Journal of Health Management (Scopus and ABDC-C- Accepted)

Kheya Melo Furtado, Arif Raza, Devasheesh Mathur, **Nafisa Vaz**, Ruchira Agrawal and Zubin Cyrus Shroff (2022). The trust and insurance models of healthcare purchasing in the Ayushman Bharat Pradhan Mantri Jan Arogya Yojana in India: early findings from case studies of two states, BMC Health Services Research (Scopus Q1 and ABDC-B)

**Vaz, N.,** & Venkatesh, R. (2022). Hospital Online Branding During the Pandemic: A healthy change in India. Asia

Pacific Journal of Health Management, 17(2).

https://doi.org/10.24083/apjhm.v17i2.1569 (Scopus and ABDC-C)

Book Chapter

Vaz,N, Patient Satisfaction, "Healthcare Administration for Patient Safety and Engagement.",(2017).

Vaz,N, Branding and Marketing In the Pharmaceutical Industry (2020)

2022-23			
i.	Name (First name Middle name Last	Neeraj Amarnani	
	name)		
ii.	Date of Birth	13/03/74	
	(DD/MM/YY)		
iii.	Unique id	0000174	
iv.	Educational Qualifications	BSc, MBA, PhD	
٧.	Work Experience		(Months/years)
		Teaching	23 years
		Research	-
		Industry	3 years
		• Others	-
vi.	Area of Specialization	Finance	
vii.	Courses taught at Post Graduate Diploma level	Fintech, Financial Modelling using Spreadsheets, Financial Management, Security Analysis & Portfolio Management, Behavioural Finance	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International Journals	
		☐ Conferences	5
		Master	75
		Ph.D.	1
ix.	Projects carried out	1 (pursuing) – a research proje the area of Fintech business m	
x.	Patents	-	
xi.	Technology Transfer	-	
xii.	Research Publications	Peer Reviewed Journals: 5	
		Book Chapters: 5	
xiii.	No. of Books published with	Books (edited volumes): 4	
	details	Amarnani, Neeraj and Parag Rijwani (2014): Perspec on Financial Markets and Systems – Market Effici Behavioural Finance and Financial Inclusion, (Ahmedabad – Institute of Management, Nirma University / Print Quick)	

Rijwani, Parag and Neeraj Amarnani (2014): Emerging Paradigms in Corporate Finance and Regulatory Framework, (Ahmedabad – Institute of Management, Nirma University / Print Quick)
Mehta, Shantanu and Neeraj Amarnani (2010): Sustaining Shareholder Value – Role of Investors and Regulations, (New Delhi: Excel Books)
Mehta, Shantanu and Neeraj Amarnani: (2010) Sustaining Shareholder Value – Corporate Finance Practices, (New Delhi: Excel Books)

I.	Name	Neetant Sinai Shirodkar	•
	(First name Middle name Last name)		
II.	Date of Birth (DD/MM/YY)	12/11/1977	
III.	Unique id (employee code)	Cont000047	
IV.	Educational Qualifications	MBA Finance	
V.	Work Experience		(Months/years)
		Teaching	14years
		Research	
		• Industry	14 years
		• Others	20 years
VI.	Area of Specialization	Finance, Taxation	I
VII.	Courses taught at Post Graduate Diploma level	Financial Accounting for Management, Corporate Taxation, Financial Management, Cost and Management Accounting	
VIII.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> <li>International Journals</li> <li>Conferences</li> <li>Master</li> <li>Ph.D.</li> </ul>	(in nos.)
IX.	Projects carried out		<u> </u>
X.	Patents		
XI.	Technology Transfer		
XII.	Research Publications		
XIII.	No. of Books published with details		

i.	Name		
	(First name Middle name Last name)	P Balasubramanyam	
ii.	Date of Birth	01/06/1972	
	(DD/MM/YY)		
iii.	Unique id		
iv.	Educational Qualifications	M.Sc., M.Phil., Ph D	
٧.	Work Experience		(Months/years)
		Teaching	5
		Research	
		• Industry	18
		Others	
vi.	Area of Specialization	Artificial Intelligence, Mach Analytics, Customer analyti	nine learning, Manufacturing cs
vii.	Courses taught at Post Graduate Diploma level	Operations Research, Data Preparation, Managerial Statistics, Customer Analytics and Big Data Analytics	
viii.	Research guidance	<ul> <li>No. of papers         published in National/         International Journals/         Conferences</li> <li>National</li> </ul>	(in nos.) 10
		☐ International	3
		Journals  Conferences	7
		Master	
		• Ph.D.	
ix.	Projects carried out		1
x.	Patents		
xi.	Technology Transfer		
xii.	Research Publications		
xiii.	No. of Books published with	"On Some Aspects of Forec	=

details	Models"
	<ul> <li>Publisher: LAP LAMBERT Academic Publishing</li> <li>Language: English</li> <li>ISBN-10: 3659389692</li> <li>ISBN-13: 978-3659389696</li> </ul>
	Book Title: "Multicollinearity in Econometric models"
	<ul> <li>Authors: Dr K Chandrasekher Reddy, Dr P Balasubramanyam</li> <li>Publishers: KY Publications, India</li> <li>Language: English</li> <li>ISBN No: 978-81-948075-4-4</li> </ul>

	Τ	T	
i.	Name	Padhmanabhan Vijayaraghavan	
	(First name Middle name Last name)		
ii.	Date of Birth	18/09/1977	
	(DD/MM/YY)		
iii.	Unique id	10495/138	
iv.	Educational Qualifications	MBA, MPhil, FDP (IIM-A), Pł	nD
V.	Work Experience		(Months/years)
		Teaching	17
		Research	
		• Industry	5
		Others	
vi.	Area of Specialization	Organizational Behavior Management	and Human Resources
vii.	Courses taught at Post Graduate	1) OB-I	
	Diploma level	2) Interpersonal and Group	Process
		3) Human Resources Manag	gement
		4) Organizational Structure	and Design
		5) Organizational Developm	ent
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		☐ National	
		☐ International Journals	16
		☐ Conferences	
		Master	NA
		• Ph.D.	
ix.	Projects carried out	-	1
x.	Patents	-	

xi.	Technology Transfer	-
xii.	Research Publications	1
xiii.	No. of Books published with details	NA

l.	Name	Prakash Singh	
	(First name Middle name Last name)		
II.	Date of Birth	01/07/1979	
	(DD/MM/YY)	01,07,1373	
III.	Unique id	10495/259	
	(employee code)		
IV.	Educational Qualifications	M. A. (Applied Econometric (Planning and Development (Economics-Delhi University Fellowship and Delhi Schoo Government	:- IIT Bombay) PhD y) Post Doc: Sir Ratan Tata
V.	Work Experience		(Months/years)
		Teaching	132
		Research	108
		• Industry	
		• Others	
VI.	Area of Specialization	Electricity Market, Access to Performance, Finance and F Growth, MSME and Liveliho	Firm Export, Finance and
VII.	Courses taught at Post Graduate Diploma level	Managerial Economics, Macroeconomics, Business Economics, Applied Econometrics with R, Applied Econometrics and Dealing with Data to Indian Economic Service Officer Trainees at Institute of Economic Growth, New Delhi, India.	
VIII.	Research guidance	<ul> <li>No. of papers         published in National/         International Journals/         Conferences</li> <li>National</li> </ul>	1
		☐ International Journals	8

		□ Conferences	
		Master	6
		• Ph.D.	1
IX.	Projects carried out	Funded Project: 5	
		Consultancy Project: 3	
X.	Patents		
XI.	Technology Transfer		
XII.	Research Publications	Paper in Refereed Journal:9	
		Book Chapter:5	
		Working Paper: 9	
		Book:1	
XIII.	No. of Books published with	Inflation and Growth: Evide	·
	details	Academic Publishing, Germ	any. ISBN-9/838433/6969.

i.	Name (First name Middle name Last	Pravat Surya Kar	
	name)		
ii.	Date of Birth	10/06/1976	
	(DD/MM/YY)		
iii.	Unique id	0000151	
iv.	Educational Qualifications	MBA, PhD	
V.	Work Experience		(Months/years)
		Teaching	19 Years
		Research	4 Years
		Industry	6 years
		• Others	
vi.	Area of Specialization	Marketing	
vii.	Courses taught at Post Graduate Diploma level	Marketing core & Electives like - B2B, Services, Rural and Social Marketing	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		□ National	5
		☐ International Journals	9
		☐ Conferences	15
		Master	60 +
		• Ph.D.	
ix.	Projects carried out	5 Industry financed	
X.	Patents	NA	
xi.	Technology Transfer		
xii.	Research Publications	Peer Reviewed Publications	;

- Kar, P.S. (2023), "Luxury home market and pre-sales challenges: Aldeola-de-Siolim, Goa", Vol. 13 No. 1, Emerald Emerging Markets Case Studies. (Scopus listed)
- 2. Kar, Pravat Surya (2022). "The International Film Festival of India: Improving Service Encounters and Differentiation." published in SAGE Business Cases.
- Kar, Pravat Surya with Radhika K. R. (2022). Toyota Kirloskar Motors: Labor Unrest and Crisis Management." Accepted for publication in SAGE Business Cases.
- Kar, Pravat Surya (2021). Mahem Entertainment Society: Strategic Alternatives and Change Management, Emerald Emerging Markets Case Studies. (Scopus listed)
- Kar, Pravat Surya, Dasgupta, M. (2021). Imaging Goa's B2B sales dilemma: Provoke or Justify! Emerald Emerging Markets Case Studies. (Scopus listed)
- 6. Kar, Pravat Surya (2020). Vi-John's Ideation for New Product Development and Dilemmas, SAGE Business Cases, A peer-reviewed case collection.
- 7. Kar, Pravat Surya (2019). Air Pollution in Delhi and Six Blind Men, SAGE Business Cases, A peer-reviewed case collection.
- 8. Kar, Pravat Surya (2013). Mortein Vaporizer: What Lies beneath Brand Positioning? Case Analysis III; Vikalpa, Volume 38, No 3, July September 2013
- Kar, Pravat Surya with R.D. Bikash, & Sreekumar (2010). Factors Influencing Purchase of 'NANO' the Innovative Car from India-An Empirical Study, Asian Journal of Business Management 2(3)

#### **Book Chapters:**

Kar, Pravat Surya (2018), "Sustainability Research,
Practice and Role of 'Community Orientation'" in an
edited book volume of the Sustainability Summit
2017, published by the Xavier University Press.

#### Other Published Cases and Teaching Aids:

- Kar, Pravat Surya (2018). "A Case Study Positioning GABC Foodtech". Published at ECCH, The Case Center. Reference number 518-0013-1. "Teaching note - Reference number 518-0013-8.
- Kar, Pravat Surya (2018). "A business game Pricing Feni". Published at ECCH, The Case Center.
   Reference number 518-0008-1. "Teaching note -

		518-0008-8". "Exercise - Reference number 518- 0008-1B. "Background note - Reference number 518-0008-5.
		<ul> <li>Kar, Pravat Surya (2018). "GABC Foodtech Start-Up's Marketing Challenges". Published at ECCH, The Case Center. Reference number 517-0147-1. Teaching note Reference number 517-0147-8</li> </ul>
xiii.	No. of Books published with details	Kar, P.S. et al. (2009). "Marketing in Emerging Markets" Eds. Excel First Edition: New Delhi, India, (ISBN: 978-81-7446-758-4).

l.	Name	Purvendu Sharma	
	(First name Middle name Last name)		
II.	Date of Birth	24-04-1987	
	(DD/MM/YY)		
III.	Unique id		
	(employee code)		
IV.	Educational Qualifications	FPM(IIM-Indore), MBA, ME, BE	
V.	Work Experience		(Months/years)
		Teaching	15 months
		Research	
		• Industry	
		• Others	
VI.	Area of Specialization	Marketing	,
VII.	Courses taught at Post Graduate Diploma level	Digital Marketing, Services Marketing	
VIII.	Research guidance	<ul> <li>No. of papers         published in National/         International Journals/         Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International Journals	
		☐ Conferences	
		Master	
		• Ph.D.	
IX.	Projects carried out		<u> </u>
X.	Patents		

XI.	Technology Transfer	
XII.	Research Publications	2
XIII.	No. of Books published with details	

i.	Name		
	(First name Middle name Last name)	Raj Vishwanath Amonkar	
ii.	Date of Birth (DD/MM/YY)	06/05/1962	
iii.	Unique id	10495/145	
iv.	Educational Qualifications	B. Tech; Post Graduate Diploma in Operations Management; Process Business Management; Ph.D.	
٧.	Work Experience		(Months/years)
		Teaching	17 years
		Research	10 Years
		Industry	26 years
		Others	-
vi.	Area of Specialization	Operations Management/Supply Chain Management	
vii.	Courses taught at Post Graduate Diploma level	Operations Management, Supply Chain Management, Project Management	
viii.	Research guidance	No. of papers published in National/ International Journals/ Conferences     National     International Journals     Conferences      Master     Ph.D.	(in nos.) 4 4
ix.	Projects carried out	Training in respect of Directorate of Skill Development, Govt. of Goa.  Planning, organizing and implementing conclaves and meetings with industry professionals.	
X.	Patents	Nil	

xi.	Technology Transfer	Nil
xii.	Research Publications	4 papers presented at International Conferences; 3 book chapters.; 4 international publications
xiii.	No. of Books published with details	Nil

## 2022-23

2022-23	•		
i.	Name	Rakesh Shrivastava	fa.
	(First name Middle name Last name)		
ii.	Date of Birth	23/11/54	
	(DD/MM/YY)		
iii.	Unique id	0000133	
iv.	Educational Qualifications	B Tech (IIT Delhi) '75; PGDM	1 (IIM Cal) '77
V.	Work Experience		(Months/years)
		Teaching	15 Years
		Research	
		Industry	30
		Others	
vi.	Area of Specialization	Operations & Information T	echnology
vii.	Courses taught at Post Graduate Diploma level		Management Information , I T Consulting, Operations
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		☐ National	2
		☐ International Journals	
		☐ Conferences	
		Master	
		• Ph.D.	
ix.	Projects carried out		
X.	Patents		
xi.	Technology Transfer		

xii.	Research Publications	One case study, Two papers
xiii.	No. of Books published with details	

2022-23

2022-23			
i.	Name (First name Middle name Last name)	Ranbir Singh Sodhi	
ii.	Date of Birth	30/09/1971	
	(DD/MM/YY)		
iii.	Unique id	0000112	
iv.	Educational Qualifications	B.E., M.B.A., (Pursuing Ph.D	.)
V.	Work Experience		(Months/years)
		Teaching	14 years
		Research	4 years
		Industry	15 years
		• Others	
vi.	Area of Specialization	Marketing	
vii.	Courses taught at Post Graduate Diploma level	Marketing Management, Entrepreneurship, Business	_
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		☐ National	-
		☐ International Journals	-
		☐ Conferences	-
		Master	
		• Ph.D.	
ix.	Projects carried out	-	
X.	Patents	-	
xi.	Technology Transfer	-	
xii.	Research Publications	1	

xiii.	No. of Books published widetails	th

<del>2022-23</del> i.	Name	R Rathish Bhatt	
	(First name Middle name Last name)		
ii.	Date of Birth	09/01/83	
	(DD/MM/YY)		
iii.	Unique id	0000195	
iv.	Educational Qualifications	PhD (IIT Kharagpur), MBA, E	BE (Mechanical)
٧.	Work Experience		(Months/years)
		Teaching	8 years
		Research	60/5 years
		Industry	32/3 years
		Others	
vi.	Area of Specialization	Strategic Management	
vii.	Courses taught at Post Graduate Diploma level	Analytics     Corporate Governal     International Busine     Strategy Implement     Operations Strategy     The Science of Happ     Capsim Capstone Si	nce issues in Big data nce ess tation / piness mulation es and Simulations (Harvard
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> <li>International</li> </ul>	(in nos.) 3 2
		Journals  Conferences	11
		Master	-
		• Ph.D.	-
ix.	Projects carried out	-	
X.	Patents	-	

xi.	Technology Transfer	-
xii.	Research Publications	5
xiii.	No. of Books published with details	P. O. Żylicz, V. Dutta, R.R. Bhatt (2023). Mapping Manager Development: Current and Upcoming Trends. Peter Lang.

2022-23 Name Rohit Ramesh Mutkekar (First name Middle name Last name) 21/10/1981 ii. Date of Birth (DD/MM/YY) Unique id 10495/190 iii. **Educational Qualifications** Ph.D. (Statistics) iv. (Months/years) Work Experience ٧. Teaching 16 years Research 13 years Nil Industry Others vi. Area of Specialization Operations Courses taught at Post Graduate Managerial Statistics, Operations Research, Business vii. Diploma level Research Methods, Total Quality Management viii. Research guidance No. of papers (in nos.) published in National/ International Journals/ Conferences National 07 International 07 Journals 05 Conferences Master • Ph.D. Projects carried out Nil ix. Nil **Patents** х. Technology Transfer Nil xi. xii. **Research Publications** 18

No. of Books published with

xiii.

details

01

	Co-Editor of the book entitled "Business Ethics and Corporate Social Responsibility" (jointly with Dr. A. B. Kalkundrikar and Shailaja G. Hiremath), the International Conference proceeding publish by MacMillan Publishers India Ltd., New Delhi during International Conference on Business Ethics and CSR, 3 <sup>rd</sup> to 5 <sup>th</sup> December,2009 at KLS-IMER, Belgaum, Karnataka, India.
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2022-23			
i.	Name	Dr. Rohit Prabhudesai	
	(First name Middle name Last name)		
ii.	Date of Birth	7/28/1990	
	(DD/MM/YY)		
iii.	Unique id	0000252	
iv.	Educational Qualifications	PhD, MIB, BE	
V.	Work Experience		(Months/years)
		Teaching	3 year 6 months
		Research	2 year 6 months (excluding PhD duration)
		• Industry	1 year
		Others	
vi.	Area of Specialization	Strategic Management	
vii.	Courses taught at Post Graduate	Strategic Management	
	Diploma level	International Business	
		Business Analytics	
		Leadership & Capacity Build	ing
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		☐ National	4
		☐ International Journals	10
		☐ Conferences	8
		Master	6
		• Ph.D.	NIL
ix.	Projects carried out	NIL	
x.	Patents	NIL	
xi.	Technology Transfer	NIL	
xii.	Research Publications	10 (Scopus indexed)	
		i e e e e e e e e e e e e e e e e e e e	

details	xiii.	No. of Books published v	with	NIL
		details		

l.	Name	Saswat Barpanda	9.0
	(First name Middle name Last name)		
II.	Date of Birth (DD/MM/YY)	08 /07/1975	
III.	Unique id (employee code)	280	
IV.	Educational Qualifications	PhD	
V.	Work Experience		(Months/years)
		Teaching	7 years 9 months
		Research	6 years
		Industry	1
		• Others	6 months
VI.	Area of Specialization	HUMAN RESOURCE MANAC	GEMENT
VII.	Courses taught at Post Graduate Diploma level	HRM, OB, HR ANALYTICS, ST ENTREPRENEURSHIP, RESEA ETHICS	
VIII.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		□ National	4
		☐ International Journals	12
		□ Conferences	3
		Master	30
		• Ph.D.	1 completed, 4 continuing
IX.	Projects carried out	0	
X.	Patents	0	
XI.	Technology Transfer	0	
XII.	Research Publications	J1. Barpanda, S and Dwived Job Satisfaction: An Ethno-F with Reference to a Transpo International Journal of Bus (1), 82-101, ISSN:2155-6237 Press	Phenomenological Inquiry ortation and Utility Firm, iness Anthropology, VOL. 12

- J2. Barpanda. S, Athira.S (2022), Cause of Attrition in an Information Technology Enabled Services Company: A Triangulation Approach, International Journal of Human Capital and Information Technology Professionals (IJHCITP), Vol. 13, No.1 Web of Science (SCI), Scopus DOI: 10.4018/IJHCITP.296691
- J3. Barpanda.S (2021), Role of Human and Structural Capital on Performance through Human Resource Practices in Indian MFIs: A Mediation Moderation Approach. Knowledge and Process Management, Vol. 28, No. 2. 165-180, Wiley ABDC/ B, AJG-ABS 2021
- J4. Barpanda.S & Bontis, N (2021), Human resource practices and performance in microfinance organizations: Do intellectual capital components matter, Knowledge and Process Management, ABDC/B, Vol. 28, No. 3, 209-222, AJG-ABS 2021
- J5. Shivdas, A; Barpanda, S; Sivakumar, S (2021), Frugal Innovation Capability: Conceptualization and Measurement", Prometheus: Critical Studies in Innovation; Vol. 37, No. 3, 259-285 ABDC/B, AJG-ABS 2021
- J6. Barpanda.S and Kamal. A (2020), Associations of Personality and Emotional Intelligence with Political Skill: A study on Budding Managers, Indian Journal of Positive Psychology. Vol. 11, No.4, pp.354-364, ProQuest.
- J7. Barpanda.S and Kamal. A (2020), Energy Consumption Behaviour and the role of Cognitive Norms among the Higher Education Institution Students "Teri Information Digest on Energy and Environment (TIDEE) 19(3), pp. 267-280
- J8. Cornet. S and Barpanda. S (2020), Exploring Social Innovation through Co-Creation in Rural India using Action Research", Social Enterprise Journal, Vo. 17, No.2, 240-259, emerald ABDC/C, AJG-2021
- J9. Barpanda, S. and S. Mukhopadhyay (2020), Does Firmography patterns human resource practice? Evidence from microfinance industry of India. Asian Journal of Empirical Research, Vol. 10, No.1, pp. 24-39. Excellence in Research for Australia (ERA)
- J10. Barpanda,, S. and Sreekumar, N (2020), Performance Analysis of Hospitals in Kerala Using DEA Model, Journal of Health Management, Vol. 22, No.1,

		pp. 23-40 .Scopus
		J11. Barpanda, S. and Bhagyalakshmi, U. (2019), "Relationship of employee's perception on health and safety measures and job performance: the mediating effects of job satisfaction", International Journal of Environment, Workplace and Employment, Vol. 5, No. 2, pp. 107-127 (Scopus & ABDC/C).
		J12. Barpanda, S and Mridula T (2019), "Knowledge Transfer in Non-profit Organizations: A Qualitative Study" International Journal of Knowledge and Learning (IJKL). Vol. 13, No.1, pp. 25-44 (Scopus & ABDC/C).
		J13. Barpanda, S. and S. Mukhopadhyay (2016), Intellectual capital components in Indian microfinance sector: scale development and an empirical study, International Journal of Learning and Intellectual Capital (IJLIC), Vol. 13, No. 4, pp. 338-360 (Scopus & ABDC/C, AJG-2021)
		J14. Barpanda, S. and S. Mukhopadhyay (2015), A new perspective on performance in Indian microfinance institutions: an empirical study, International Journal of Sustainable Economies Management (IJSEM), Vol.4, No. 4, pp.1-17 (Index Copernicus, Google Scholar).
		J15. Barpanda, S. and S. Mukhopadhyay (2014), Human capital and organizational learning a study of Indian microfinance institutions, Int. J. Management Practice, Vol. 7, No. 3, pp.222 to 239 (Scopus & ABDC/C, AJG-2021).
		J16. Barpanda, S. and S. Mukhopadhyay (2012), A Case study on the ethical issues in MFIs, International Journal of Business Ethics in Developing Economies (IJBEDE), Vol 1, Issue 1, pp. 27-33, (EBSCO & ProQuest).
		Book Chapters
		BC1. Barpanda, S. and S. Mukhopadhyay (2014), "Turbulent Triggers Transformation, A case of Indian Microfinance Institutions," in edited book titled "Managing Business in Turbulent time: A case
XIII.	No. of Books published with details	0

I.	Name	Sebastian Morris	
	(First name Middle name Last name)		
II.	Date of Birth (DD/MM/YY)	26/08/1955	
III.	Unique id (employee code)	Cont000053	
IV.	Educational Qualifications	M.Sc. (Int., Phys.) IIT Bomba	ау
		Fellow of the Indian Institut	te of Management, Calcutta.
V.	Work Experience		(Months/years)
		Teaching	
		Research	
		• Industry	
		• Others	
VI.	Area of Specialization	Economics, Public Policy an	d Governance
VII.	Courses taught at Post Graduate Diploma level		
VIII.	Research guidance	No. of papers published in National/ International Journals/ Conferences  National International Journals Conferences  Master  Ph.D.	(in nos.)
IX.	Projects carried out		
X.	Patents		
XI.	Technology Transfer		
XII.	Research Publications	Publications:	
		Financial Crisis - Trends, Economic Revival Post-COV (Published by Springer, Sing	n India Since the Global Policies and Challenges in ID"- by Dr. Sebastian Morris, gapore)
		Co-authored the books di	OWEN AND TRANSPORTINGUISTON

		Small Firms in India", New Delhi, Oxford University Press, 2001
		"Infrastructure Development and Financing -Towards a Public Private Partnership", MacMillan 1999
		edited "The India Infrastructure Report-2001: Issues in Regulation and Market Structure"
		"The India Infrastructure Report -2002: Governance Issues for Commercialization"
		"The India Infrastructure Report 2003: Government Expenditure Allocation and Accountability"
		"India Infrastructure Report 2004 - Ensuring Value for Money" all published by Oxford University Press and 3inetwork.
		Coordinated the IIMA-McGill University collaboration for research on "Reform of State-Owned Enterprise in India".
XIII.	No. of Books published with details	

2022-23			
i.	Name (First name Middle name Last name)	Shantanu Prasad	
ii.	Date of Birth	11/24/1976	
	(DD/MM/YY)	11/24/19/6	
iii.	Unique id	Adhar No. 8199 3815 9243	
iv.	Educational Qualifications	PhD, NET (Management), M	BA, B.Sc (Physics Honours)
V.	Work Experience		(Months/years)
		Teaching	16 years
		• Research	
		• Industry	4 years
		• Others	
vi.	Area of Specialization	Marketing	
vii.	Courses taught at Post Graduate Diploma level	Marketing Analytics, Mark Management	keting Research, Marketing
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		□ National	1
		☐ International Journals	1
		☐ Conferences	0
		Master	
		• Ph.D.	0
ix.	Projects carried out	0	
х.	Patents	0	
xi.	Technology Transfer	0	
xii.	Research Publications	7	
xiii.	No. of Books published with details	0	

<del>2022-23</del>		Charres Maliaia Carri	
1.	Name (First name Middle name Last name)	Shawnn Melicio Coutir	nno
ii.	Date of Birth	09-10-1979	
	(DD/MM/YY)		
iii.	Unique id	0000203	
iv.	Educational Qualifications	BE (MECH), MBA (GIN	1)
V.	Work Experience		(Months/years)
		Teaching	
		Research	
		Industry	11.5 YEARS
		• Others	
vi.	Area of Specialization	Healthcare Manageme	ent
vii.	Courses taught at Post Graduate Diploma level		
viii.	Research guidance	No. of papers published in National/ International Journals/ Conferences     National     International Journals     Conferences      Master      Ph.D.	(in nos.)
ix.	Projects carried out		
X.	Patents		
xi.	Technology Transfer		

xii.	Research Publications	
xiii.	No. of Books published with details	

I.	Name (First name Middle name Last	Dr. Shelly Pandey	in A	
	name)			
II.	Date of Birth	07/05/82		
	(DD/MM/YY)			
III.	Unique id	10495/268		
	(employee code)			
IV.	Educational Qualifications	Ph.D.		
V.	Work Experience		(Months/years)	
		Teaching	5 years	
		Research	5 years 10 months	
		• Industry		
		• Others		
VI.	Area of Specialization	Leadership, Gender, Organ and Management	izational Behavior, Humor	
VII.	Courses taught at Post Graduate	Interpersonal Group Proces	sses	
	Diploma level	Leadership in Action		
		Gender Organization and M	lanagement (	
		Managing People in Organi	zation	
		Management Essentials		
		Theory of Health (4 credits)		
		Gender, Work and Labor (4 credits),		
		Introduction to Research Methods (2 credits)		
		Masculinities (2 credits)		
		Sexualities (2 credits)		
VIII.	Research guidance	No. of papers published in National/	(in nos.)	

		International Journals/ Conferences	8
		☐ National	3
		☐ International Journals	5
		□ Conferences	15
		Master	12
		• Ph.D.	2 ongoing
IX.	Projects carried out	Information Comm Study of Afghan S funded by Ambedka Lakh).  2. (2016) Ethnograph Locating Gender and Sikh Migrants, under and Library (Post-E level of Assistant Pr 3. (2014) Gender and the Public Arena: A	ives of Refugees through munication Technology: A ikh Refugees in Delhi City, ar University Delhi (INR- One y of Kabulis in Delhi City: d Cultural Practices of Afghan er Nehru memorial Museum Occ research project at the ofessor for Two years). I Decision-Making Power in Comparative Study of India funded by Indo-Sri Lanka .5 Lakh).
X.	Patents		
XI.	Technology Transfer		
XII.	Research Publications	Stuck between Idea Experiences of Mo COVID -19 Pandemi and Inclusion. En Category).  2. Kataria, P. and Pand gender inclusive Konnect, 11(3), 31- 3. Pandey, Shelly. (20)	021). Personal gets Political: ddle-Class women in India.

		4.	Pandey, Shelly & Ilavarasan, P. V. (2019). People,
			information and culture: Locating forms of
			capital by Afghan Sikh refugees in India through
			ICTs. Technological Forecasting and Social
			Change, 146, 331-338. (Ranked A in ABDC list)
		5.	Tara, Shelly. (2011). Private space in public
			transport: Locating gender in the Delhi
			metro. Economic and Political Weekly, XLVI (51),
			71-74.(Ranked B in ABDC list)
		6.	Tara, Shelly., & Ilavarasan, P. V. (2011). Marriage
			and midnight work: A qualitative study of
			unmarried women call center agents in
			India. Marriage & Family Review, 47(4), 197-
			212. <b>(PRJ)</b>
		7.	, , , , , , , , , , , , , , , , , , , ,
			male drivers & mid-night commuting: Public
			space of unmarried women call center
			employees in India, AI & Society: Journal of
			Knowledge, Culture and
			Communication., 27(1):157-163. (PRJ)
		8.	, , ,
			not have been working here!" Parental Support
			to Unmarried Daughters as Call Center Agents in
			India. Gender, Technology and
			Development, 13(3), 385-406. (PRJ)
XIII.	No. of Books published with	1.	Vij, M., Bhatia, M. and <b>Pandey, Shelly</b> . (2014).
	details		Women's Studies in India: A Journey of 25 Years,
			Rawat: New Delhi.

2022-23	T	ı	
i.	Name (First name Middle name Last name)	SHIV NATH SINHA	
ii.	Date of Birth	12/9/1975	
	(DD/MM/YY)		
iii.	Unique id	10495/253	
iv.	Educational Qualifications	PhD	
V.	Work Experience		(Months/years)
		Teaching	11 Years
		Research	10 Years
		Industry	8 Years
		• Others	
vi.	Area of Specialization	Business Law, Corporate Sustainability	e Governance, CSR and
vii.	Courses taught at Post Graduate Diploma level	Business Law, Corporate G Responsibility	overnance, Corporate Social
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		☐ National	6
		☐ International Journals	2
		☐ Conferences	0
		Master	0
		• Ph.D.	
ix.	Projects carried out		
х.	Patents		
xi.	Technology Transfer		
xii.	Research Publications		
xiii.	No. of Books published with		

details	

2022-23			
i.	Name (First name Middle name Last name)	Soumen Kumar Manna	
ii.	Date of Birth	9/11/1983	
	(DD/MM/YY)		
iii.	Unique id	0000260	
iv.	Educational Qualifications	PhD	
V.	Work Experience		(Months/years)
		Teaching	9 years
		Research	7 years 6 months
		• Industry	4 years
		Others	
vi.	Area of Specialization		Decision Science, Machine nce, Business Analytics. Data
vii.	Courses taught at Post Graduate Diploma level		achine Learning & A.I., Text a Analysis, A.I. for Managers, lanagement Decisions, etc.
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		☐ National	1
		☐ International Journals	1
		□ Conferences	1
		Master	110
		• Ph.D.	
ix.	Projects carried out		age visit prediction, Drone process optimization, East
x.	Patents		
<u> </u>		l	

xi.	Technology Transfer		
xii.	Research Publications	1.	Soumen Manna, Ashish Das, Optimal two-level designs for partial profile choice experiments, Statistics & Probability Letters, 116:80–87, 2016.
		2.	F-S Chai, Ashish Das, Soumen Manna, Characterization and Optimal Designs for Discrete Choice Experiments, Statist. and Applications, 17., 2019.
		3.	Soumen Manna, Anand Narasimhamurthy, A route planning strategy for commercial deliveries using drones, Innovative Design, Analysis and Development Practices in Aerospace and Automotive Engineering, Springer: 317-324., 2020.
		4.	Soumen Manna, Ashish Das, Optimal choice designs for the main effects plus specified two and three factor interaction effects model, Journal of Choice Modelling (Under Review), 2021.
		5.	Soumen Manna, Estimating maximum number of factorial effects from an optimal choice design with 2 <sup>α</sup> choice sets (Submitted), ICMC 2022.
xiii.	No. of Books published with details	1.	Soumen Manna, Shubha Sharma and Others, Elements of ICMR JRF Life Sciences, Atlantic Books Pvt. Ltd, New Delhi (2021).
		2.	Soumen Manna, Sumit Mukherjee and others, Elements of GATE Biotechnology, Notion Press, Chennai (2021).

i.	Name	Dr. Sreerupa Sengupta	
	(First name Middle name Last name)		
ii.	Date of Birth	20.12.1979	
	(DD/MM/YY)		
iii.	Unique id	10495/256	
iv.	Educational Qualifications	PhD, Women's Studies, Jadavpur University, Kolkata (2014)	
		MPhil, Women's Studies, Jad. (2006)	avpur University, Kolkata
		M.A., Sociology, Delhi School of Delhi (2003)	of Economics, University
		B.A., Sociology, Presidency Calcutta (2001)	College, University of
V.	Work Experience		(Months/years)
		Teaching and Training	6 years
		Research	4
		• Industry	2 years
		Others	
vi.	Area of Specialization	Health and Human Rights; Gender and Development, M	
vii.	Courses taught at Post Graduate	Gender and Education	
	Diploma level	Qualitative Research Method	S
		Gender and Sustainable Deve	lopment
		Ethics and Corporate Governa	ance
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International Journals	
		☐ Conferences	
		Master	
		• Ph.D.	
ix.	Projects carried out	PI – <b>4</b>	
	,		

		Co-PI – <b>6</b>
		Team Member - 8
х.	Patents	NA
xi.	Technology Transfer	NA
xii.	Research Publications	9
xiii.	No. of Books published with details	NA

i.	Name	Subhamitra Patra	
	(First name Middle name Last name)		
ii.	Date of Birth	21/07/1991	
	(DD/MM/YY)		
iii.	Unique id	0000301	
	(employee code)		
iv.	Educational Qualifications	Ph.D.	
V.	Work Experience		(Months/years)
		Teaching	2 Years 4 Months (Post- Ph.D.)
		Research	2 Years 4 Months (Post- Ph.D.)
		• Industry	Nil
		• Others	Nil
vi.	Area of Specialization	Financial Markets; Banking;	Financial Econometrics
vii.	Courses taught at Post Graduate Diploma level	Financial Markets (Currently teaching in Term II of PGDM)	
		Fixed Income Securities (Taught at my previous institution, i.e. at VIT)	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		□ National	2
		☐ International Journals	4
		☐ Conferences	9
		Master	3 at my previous institution, VIT
		• Ph.D.	Nil

## 2022-23

ix.	Projects carried out	Nil	
X.	Patents	Nil	
xi.	Technology Transfer	Nil	
xii.	Research Publications	6	
xiii.	No. of Books published with details	1 Book:  Patra, S., Das M.K. (2020). Productivity and Efficiency of Indian Banking Sectors: A DEA Approach, S.K. Book Agency, New Delhi, ISBN: 978-93-8896-732-7.	

## 8. Profile of Faculty

I.	Name	Suman Sanyal	
	(First name Middle name Last name)		
II.	Date of Birth	28/06/1978	
	(DD/MM/YY)		
III.	Unique id  (employee code)	10495/278	
IV.	Educational Qualifications	Ph.D., M.Sc., B.Sc.	
V.	Work Experience		(Months/years)
		Teaching	15 years
		Research	15 years
		Industry	0
		• Others	
VI.	Area of Specialization	Big Data Analytics	
VII.	Courses taught at Post Graduate Diploma level	Inferential Statistics for Analytics, Graph Machine Learning, Machine Learning with Business Application.	
VIII.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		□ National	0
		☐ International Journals	9
		☐ Conferences	1
		Master	0
		• Ph.D.	0
IX.	Projects carried out	0	
X.	Patents	0	

XI.	Technology Transfer	0
XII.	Research Publications	10
XIII.	No. of Books published with details	0

2022-23			
i.	Name (First name Middle name Last name)	SUMIT DATTA	
ii.	Date of Birth	05/09/58	
	(DD/MM/YY)		
iii.	Unique id	Cont000027	
iv.	Educational Qualifications	Ph.D. B. Met. Engineering (	Honours)
V.	Work Experience		(Months/years)
		Teaching	29 Years
		Research	29 Years
		Industry	38 Years
		• Others	03 Years
vi.	Area of Specialization	Operations Management	
vii.	Courses taught at Post Graduate Diploma level	Operations Management, Leadership, Project Management, TQM	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(16.)
		☐ National	Eleven
		☐ International  Journals	Three
		☐ Conferences	Two
		Master	
		• Ph.D.	One
ix.	Projects carried out	Ten	
X.	Patents	Nil	
xi.	Technology Transfer	Nil	
xii.	Research Publications	Two	

xiii. No. of Books published with Four Annual Case Books, edited and published		Four Annual Case Books, edited and published
	details	

2022-23			
i.	Name	Dr. Supriya Chinmay Phadn	is
ii.	Date of Birth	05/01/1985	
	(DD/MM/YY)	, ,	
		0000247	
iii.	Unique id	0000247	
iv.	Educational Qualifications	Ph.D. Health Sciences, Mast	ter of Public Health (M.P.H.)
V.	Work Experience		(Months/years)
		Teaching	7 years 5 months
		Research	7 years
		Industry	3 years 11 months
		Others	-
vi.	Area of Specialization	Public Health, Health Research, Qualitative Research	
vii.	Courses taught at Post Graduate Diploma level	Management Communication, Research Methods, Public Health, Qualitative Research	
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	9
		□ National	1
		☐ International Journals	4
		□ Conferences	4
		Master	4
		• Ph.D.	0
ix.	Projects carried out till date	<ol> <li>Impact of Endometriosis on life of women:         Experiences from India</li> <li>Health Systems Research for PMJAY: Mainstreaming quality of care in empanelled hospitals under PMJAY</li> <li>Health and Safety during Work from Home:         Understanding Employee Needs and Organisational Engagement.</li> <li>A study to determine the out of pocket expenditure of families for the treatment of children affected with major and minor anomalies.</li> <li>A study to determine the impact of a psychosocial</li> </ol>	

		<ul><li>6.</li><li>7.</li></ul>	support intervention on the quality of life of parents of children with hemophilia.  A cross-sectional study to determine the point prevalence of morbidities and treatment seeking by families of children between 0-5 years of age in urban slums of Pune city.  Treatment decisions and out of pocket expenditure for treatment of bleeding episodes by families of Indian patients with hemophilia: A cohort study.
X.	Patents	-	
xi.	Technology Transfer	-	
xii.	Research Publications	9	
xiii.	No. of Books published with details	1	

# 2022-21

# 8. Profile of Faculty



	72"		
4.	Name d'Estaman Midde euro Las messo	SWARNA PARAMESWARAN	
ii.	Date of Birth stocker's	26/08/1993	
34.	Unique id templeser code)	309	
th.	Educational Qualifications	m Management - ILM Ahmedatad	
9	Work Experience	Teaching	/Monthsparia 2 menths
		Research	5 Years Zwambia
		Industry     Others	
¥4.	Area of Specialization	COMMISSIONS GET	FUBLIC POLICY
VII.	Courses single at Post Graduite Diploma level	Militage and Economic Economic by visiones Chief I Technolis	L (16 DM) . Respondition
SHILL	Research guidance	Na. of papers published in National International Journals Conferences	110 mm.1 ( Pt. 5
		National	
		Engreational Journals Conferences	14
		Master	
		<ul> <li>Ph.D.</li> </ul>	
ję.	Projects carried out	+.	
4.	Paleira .		
Ni.	Econology Transfer		
68.	Research Publications		

I.	Name (First name Middle name Last name)	Vedprakash Vasantrao Mes	hram
II.	Date of Birth (DD/MM/YY)	04/04/1987	
III.	Unique id (employee code)	10495/264	
IV.	Educational Qualifications	Ph. D. (IIM Lucknow) PGDM (IIM Lucknow)	
V.	Work Experience	<ul><li>Teaching</li><li>Research</li><li>Industry</li><li>Others</li></ul>	(Months/years)  11 months  0  60 months
VI.	Area of Specialization	Finance and accounting	
VII.	Courses taught at Post Graduate Diploma level	Financial Accounting  Cost and Management Acco	ounting
VIII.	Research guidance	No. of papers published in National/ International Journals/ Conferences  National International Journals Conferences  Master  Ph.D.	(in nos.)  3 2
IX.	Projects carried out	NA	
X.	Patents	NA	

XI.	Technology Transfer	NA
XII.	Research Publications	<ol> <li>"The Cross-section of Indian Stock Returns:         Evidence using Machine Learning" with Vaibhav         Lalwani, Applied Economics. [ABDC A]</li> <li>"Accounting Constructs and Economic</li> </ol>
		Consequences around IFRS adoption in India" with Jagriti Arora, Journal of International Accounting, Auditing and Taxation. [ABS-3 / ABDC B]
		3. "Predicting Intraday Cryptocurrency Returns – A Sparse Signals Approach" with Vaibhav Lalwani, The Journal of Prediction Markets. [ABDC B]
XIII.	No. of Books published with details	NA

# 2022-23

i.	Name	Venkatesh Naga Devagupta	pu
	(First name Middle name Last name)		
ii.	Date of Birth	26/08/1971	
	(DD/MM/YY)		
iii.	Unique id	0000192	
iv.	Educational Qualifications	BSC(MPC), MBA, LLB, PhD, I	DipT&D, Fellow(AHRB)
V.	Work Experience		(Months/years)
		Teaching	6 years
		Research	16 years
		Industry	20 years
		Others	
vi.	Area of Specialization	HRM	
vii.	Courses taught at Post Graduate Diploma level	_	re & design, HR Analytics, Compensation & Benefits, Learning & Development
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International Journals	
		☐ Conferences	
		Master	
		• Ph.D.	
ix.	Projects carried out	HR consulting Projects for K	RCL, Mumbai
X.	Patents	Nil	
xi.	Technology Transfer	Nil	

xii.	Research Publications	45	papers	in	national	and	international
		confe	erences/joi	urnals			



i.	Name	VIKRAM SAMPURNANAND	CHOUDHARY
	(First name Middle name Last name)		
ii.	Date of Birth	02/05/1981	
	(DD/MM/YY)		
iii.	Unique id	0000306	
	(employee code)		
iv.	Educational Qualifications	PH.D, MBA, B.E	
V.	Work Experience		(Months/years)
		Teaching	6 months
		Research	3 years
		Industry	14 years
		• Others	
vi.	Area of Specialization	Marketing	
vii.	Courses taught at Post Graduate Diploma level	Marketing Management	
viii.	Research guidance	<ul> <li>No. of papers         published in National/         International Journals/         Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International  Journals	2
		☐ Conferences	2
		Master	
		• Ph.D.	2
ix.	Projects carried out	None	
X.	Patents	None	

xi.	Technology Transfer	None
xii.	Research Publications	Choudhary, V., & Aithal, R. K. (2022). "Low-cost Technologies for Kirana (Small) Retail:  A Game Changer?" IIM Kozhikode Society & Management Review, 22779752221099130.  DOI: 10.1177/22779752221099128. – ABS - 2, ABDC – C  Aithal, R. K., Choudhary, V., Maurya, H., Pradhan, D., & Sarkar, D. (2022). "Factors influencing technology adoption among small retailers: Insights from thematic analysis,"  International Journal of Retail & Distribution Management (Accepted). – ABS - 2, ABDC –
xiii.	No. of Books published with details	None

## 8. Profile of Faculty

He is a Ph.D. from the Indian Institute of Management, Lucknow. He also holds degrees of B.E(Electrical) & MBA(Marketing) from Pune University. Prior to joining the Ph.D. program, he worked in various industries comprising firms such as Force Motors Ltd, Indian Oil Corporation Ltd, Bosch Ltd, and Blue Star Ltd in Channel & B2B sales. His last assignment was with Blue Star Ltd where he was the Branch Manager of Chhattisgarh state.

His research work pertains to Small Retail, specifically to low-cost technology adoption and its effect on the channel structure and the conflict arising out of its use.

His teaching interest includes Sales & Distribution, Marketing Channels, Consumer Behaviour, Retail Management, Marketing Management, and B2B sales.

i.	Name	Vilasini Devi Nair	
	(First name Middle name Last name)		
ii.	Date of Birth	04/02/1962	
	(DD/MM/YY)		
iii.	Unique id	10495/242	
iv.	Educational Qualifications	Financing, PhD (Health Fellowship in Health Care F	alth Economics, Policy and Economics-TISS, Mumbai), inancing (Monash, Australia, Care (FPM- WHO, IPM-
V.	Work Experience		(Months/years)
		Teaching	23 Years+ 6 months
		Research	17 years
		Industry	12 years- hospital (10 years as CEO in abroad and 2 years in India)
		Others	Clinical practice- 9 years
vi.	Area of Specialization	Health Economics, Hospital	Administration, HTA
vii.	Courses taught at Post Graduate	Health Economics at -Maste	ers level
	Diploma level	Hospital Administration -Ma	asters level
		Health Technology Assessm	ent – Masters level
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(16)
		☐ National	2
		☐ International Journals	15
		☐ Conferences	15
		Master	12
		• Ph.D.	
ix.	Projects carried out	15 Research projects compl	eted

X.	Patents	
xi.	Technology Transfer	
xii.	Research Publications	
		17
xiii.	No. of Books published with details	1 Book on Health economics published by carter center, Ethiopia- review

i.	Name	Lakshmi Vishnu Murthy Tur	nuguntla
	(First name Middle name Last name)		
ii.	Date of Birth	14/05/1964	
	(DD/MM/YY)		
iii.	Unique id	0000186	
iv.	Educational Qualifications	B.Tech, PGDM (full time),Ph	nD, PMP, CSSBB
V.	Work Experience		(Months/years)
		Teaching	10 yr 8 months
		Research	9 yr 8 months
		Industry	23 yr 8 months
		• Others	
vi.	Area of Specialization	Operations and IT	
vii.	Courses taught at Post Graduate Diploma level		ness analysis, QE-Lean six iness analytics, Technological t
viii.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> <li>National</li> </ul>	(in nos.)
		☐ International	
		Journals  Conferences	4
		Master	
		Ph.D.	
ix.	Projects carried out	Guided about 100 academic	projects
x.	Patents		
xi.	Technology Transfer		

xii.	Research Publications	
		29
xiii.	No. of Books published with details	

I.	Name	Vishwesh Eknath Singbal		
	(First name Middle name Last name)			
II.	Date of Birth (DD/MM/YY)	01/10/1984		
III.	Unique id (employee code)	281	281	
IV.	Educational Qualifications	B.E. in Mechanical Engineering		
		P.G.D.M.		
		M.E. in Industrial Engineeri	ng	
		Ph.D.		
V.	Work Experience		(Months/years)	
		Teaching	7 months	
		Research	7 months	
		• Industry	7 years 10 months	
		Others	-	
VI.	Area of Specialization	Operations management		
VII.	Courses taught at Post Graduate Diploma level	Introductory statistics, Biostatistics		
VIII.	Research guidance	No. of papers		
		□ National	0	
		☐ International	4	
		Journals  Conferences	1	
		Master	0	
		• Ph.D.	1	
IX.	Projects carried out	0	1	
X.	Patents	0		
XI.	Technology Transfer	0		
XII.	Research Publications	1. Singbal, V. and Adil, G. K. (2019). "A flexible approach to designing a single crane, multi-aisle automated storage/retrieval system considering storage policies,		

		transport equipment, and demand skew," International Journal of Computer Integrated Manufacturing 32(11), 1053-1066. [ABDC: B, Impact factor 2.861] doi: https://doi.org/10.1080/0951192X.2019.1686169
		2. Singbal, V. and Adil, G. K. (2021). "Designing an automated storage/retrieval system with a single aislemobile crane under three new turnover based storage policies" International Journal of Computer Integrated Manufacturing 34(2), 212-226. [ABDC: B, Impact factor 2.861] doi: https://doi.org/10.1080/0951192X.2021.1872104
		3. Singbal, V. and Adil, G. K. (2021). "Comparison of discrete and continuous travel time models for a multiaisle AS/RS under different operating conditions," International Journal of Services and Operations Management 40(1), 87-108. [listed in ARC 2018, Scopus CiteScore 1.2] doi: https://doi.org/10.1504/IJSOM.2021.117658
		4. Singbal, V. and Adil, G. K. (2019). A simulation analysis of impact of design and storage policy on performance of single-crane multi-aisle AS/RS. IFAC-PapersOnLine 52(13), 1620–1625 [Scopus citescore: 2.1]. doi: https://doi.org/10.1016/j.ifacol.2019.11.432
XIII.	No. of Books published with details	0

i.	Name	VITHAL SUKHATHANKAR	
	(First name Middle name Last name)		
ii.	Date of Birth	24/03/1965	
	(DD/MM/YYYY)		
iii.	Unique id	0000026	
iv.	Educational Qualifications	MCA, FDP (IIM, Ahmedabad	d) , M. PHIL.
V.	Work Experience		(Months/years)
		Teaching	25 YEARS
		Research	16 YEARS
		• Industry	3 MONTHS
		Others	
vi.	Area of Specialization	IT AND BDA	
vii.	Courses taught at Post Graduate Diploma level	<ol> <li>MIS</li> <li>DBMS</li> <li>MANAGERIAL STATISICS</li> <li>DATA ANALYSIS USING MS EXCEL</li> <li>INTRODUCTION TO IT.</li> <li>E-COMMERCE</li> <li>DBMS-II</li> <li>E-GOVERNMENT</li> <li>PROGRAMING CONCEPT AND ALGORITHM DEVELOPMENT</li> <li>IT FOR MANAGERS</li> <li>C PROGRAMING.</li> <li>IT for Business</li> <li>Spreadsheet Design</li> <li>Advance Spreadsheet Modeling for Finance.</li> <li>Basics of Spreadsheet</li> </ol>	
viii.	Research guidance	No. of papers published in National/ International Journals/ Conferences  National  International Journals  Conferences  Master  Ph.D.	6  25 63
ix.	Projects carried out	6	

X.	Patents	
xi.	Technology Transfer	1
xii.	Research Publications	6
xiii.	No. of Books published with details	

i.	Name	Vivek Roy		
	(First name Middle name Last name)			
ii.	Date of Birth	26/10/87		
	(DD/MM/YY)			
iii.	Unique id	00 00 219	00 00 219	
iv.	Educational Qualifications	Ph.D, M.Tech, B.E		
V.	Work Experience		(Months/years)	
		Teaching	21 Months	
		Research	0	
		• Industry	0	
		Others	0	
vi.	Area of Specialization	Operations Management		
vii.	Courses taught at Post Graduate Diploma level	Logistics Management, Service Operations Management, Technology and Logistics		
viii.	Research guidance	No. of papers published in     National/ International     Journals/ Conferences      (in nos.)		
		□ National 0		
		☐ International Journals	13	
		□ Conferences	1	
		Master	0	
		Ph.D.	0	
ix.	Projects carried out			
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications	Last two publications:		
		<ul> <li>Roy, V., Schoenherr, T. and Charan, P., 2018.         The thematic landscape of literature in sustainable supply chain management (SSCM) A review of the principal facets in SSCM development. International Journal of Operations &amp; Production Management, 38(4), pp.1091-1124.     </li> </ul>		

		<ul> <li>Roy, V. 2019. Decoding the elemental arcs of superior performance in sustainable supply chains: A knowledge-based view. Management Decision, In press.</li> </ul>
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I.	Name	Yukti Sharma	
	(First name Middle name Last name)		
II.	Date of Birth (DD/MM/YY)	01/03/1989	
III.	Unique id (employee code)	10495/272	
IV.	Educational Qualifications	Post Doctoral research fellow (IIM Calcutta)  Ph.D. (Department of Management, Jamia Hamdard)  M.Com (Delhi School of Economics, University of Delhi)  B.Com (Hons) (University of Delhi)	
V.	Work Experience	a Tooching	(Months/years)  7 years 6 months
		<ul><li>Teaching</li><li>Research</li><li>Industry</li><li>Others</li></ul>	1 Year 11 Months
VI.	Area of Specialization	Marketing	
VII.	Courses taught at Post Graduate Diploma level	Retail Marketing (V Term) A	dvertising (VI term)
VIII.	Research guidance	<ul> <li>No. of papers published in National/ International Journals/ Conferences</li> </ul>	(in nos.)
		□ National	1
		☐ International Journals	4
		☐ Conferences	1
		Master	
		• Ph.D.	

IX.	Projects carried out	
X.	Patents	
XI.	Technology Transfer	
XI.	reciniology transfer	
XII.	Research Publications	Sanyal, S.N., Mazumder, R., Singh, R. and Sharma, Y. (2021). Uncertainty
		and affluent teenagers' luxury buying-decision: The role of avoidance-related
		indecisiveness. Journal of Retailing and Consumer Services, 58 (1),
		https://doi.org/10.1016/j.jretconser.2020.102305
		Singh, R., Sharma Y. and Kumar, J. (2021). A road less traveled in nostalgia marketing:
		Impact of spiritual wellbeing on effect of nostalgic advertisements. Journal of Marketing
		Theory and Practice, 29 (3), https://doi.org/10.1080/10696679.2020.1836975
		Jaikumar, S. and Sharma, Y. (2021). Consuming beyond means: Debt
		trap of conspicuous consumption in an emerging economy. Journal of Marketing
		Theory and Practice. 29(2), https://doi.org/10.1080/10696679.2020.1816476
		Jaikumar, S., Sharma, Y. and Silal, P (2021). Impact of education on
		health-beliefs in an emerging economy: Understanding the role of urbanisation and
		social capital. Health Marketing Quarterly, 37 (4), https://doi.org/10.1080/07359683.2021.1947077.

		Sharma, Y., Nasreen, R. and Kumar, A. (2019). Role of social network in defining the impact of marketing - mix on satisfaction from food items at subsistence marketplace. Indian Journal of Marketing, 49(2), p.7.  10.17010/ijom/2019/v49/i2/141579
XIII.	No. of Books published with details	

#### 9. Fees: For Courses in the 2023-25 Session

#### Details of fee as approved by State Fee Committee:

PGDM – FT Rs.17,95,000/-for two years
PGDM – HCM Rs.17,95,000/- for two years
PGDM – BDA Rs.17,95,000/- for two years
PGDM – BIFS Rs.17,95,000/- for two years

ONLINE-MANAGEMENT Rs.5,00.000/- for two years

## • <u>Time Schedule for payment of fee for entire programme</u>:

Fees are paid at the beginning of every term. It is a trimester programme of 10 weeks duration so the fees are paid three times in a year.

• Number of Fee waivers granted with amount and name of students:

#### **TUITION FEE AWARDEES**

Tuition Fee Waiver (TFW) yet to be awarded to batch of 2023-25 session

2022-24

Sl. No.	NAME	COURSE	AMOUNT (RS.)
1.	Sachin Govenker	PGDM	11,78,000
2	Dipraj Dhuri	PGDM	11,78,000
3	Christy Mitra	BIFS	11,78,000
4	Sai Kumar Diguvapatnam	BDA	11,78,000
5	Tanvi Chauhan	НСМ	11,78,000
6	Akshay Ganga	PGDM	11,78,000

#### 2021-23

SI. No.	NAME	COURSE	AMOUNT (RS.)
1.	Hardik Nai	PGDM	11,10,000/-
2	Prasad Chavan	PGDM	11,10,000/-
3	Syed Kashif Mahedi	PGDM	11,10,000/-

4	Amitava Chatterjee	PGDM	11,10,000/-
5	Aman Gandhi	HCM	11,10,000/-
6	Laxman Krishna Bist	BDA	11,10,000/-

#### 2020-22

Tuition Fee Waivers (TFW) granted to PGDM (FT) 2020-22 batch with amount and name of student:

Sl. No.	NAME	AMOUNT (RS.)
1	Shobha Digambar Dhond	Rs.10,92,000/-
2	Tanva Arora	Rs.10,92,000/-
3	Shubham Chaudhary	Rs.10,92,000/-
4	Soorai Prabhakar	Rs.10,92,000/-

Tuition Fee Waivers (TFW) granted to PGDM (Healthcare) 2020-22 batch with amount and name of student

SI. No.	NAME	AMOUNT (RS.)
1	Nikita Natha Mane	Rs.8,29, 290/-

Tuition Fee Tuition Fee Waivers (TFW) granted to PGDM (BDA) 2020-22 batch with amount and name of student

Sl. No.	NAME	AMOUNT (RS.)
1	Nipun Pradip Allurwar	Rs.10,92,000/-

Tuition Fee Waivers (TFW) granted to PGDM (BIFS) 2020-22 batch with amount and name of student

Sl. No.	NAME	AMOUNT (RS.)
1	Pooja Deshwali	Rs.10,92,000/-

#### 2019-21

Tuition Fee Waivers (TFW) granted to PGDM (FT) 2019-21 batch with amount and name of students:

SI. No.	NAME	AMOUNT (RS.)
1	Mr. Mital Sharma	Rs.10,27,800/-
2	Miss. Margi D. Thaker	Rs.10,27,800/-
3	Mr. Bidhi Prasad Nayak	Rs.10,27,800/-
4	Mr. Sindhoor Mu V	Rs.10,27,800/-

5	Miss. Trupti Bhalchandra Joshi	Rs.10,27,800/-
6	Mr. Uddhav Dilip Kulkarni	Rs.10,27,800/-
7	Mr. Shubham Ahuja	Rs.10,27,800/-

Tuition Fee Waivers (TFW) granted to PGDM (Healthcare) 2019-21 batch with amount and name of students

Sl. No.	NAME	AMOUNT (RS.)
1	Miss. Ujwala Ramnarayan Pande	Rs.6,25.800/-
2	Mr. Pranjul Srivastava	Rs.6,25.800/-
3	Mr. Kenneth Ryan Fernandes	Rs.6,25.800/-

<u>2018-20</u>

Tuition Fee Waivers (TFW) granted to PGDM (FT) 2018-20 batch with amount and name of students:

SI. No.	NAME	AMOUNT (RS.)
1	Mr. Chaitanya Phanse	Rs.9,78,900/-
2	Mr. Mahesh Ogania	Rs.9,78,900/-
3	Mr. Rohit Punuganti	Rs.9,78,900/-
4	Mr. Saivallabh Salgaonkar	Rs.9,78,900/-
5	Mr. Satyoki Chatterjee	Rs.9,78,900/-

Tuition Fee Waivers (TFW) granted to PGDM (Healthcare) 2018-20 batch with amount and name of students

Sl. No.	NAME	AMOUNT (RS.)
1.	Mr. Arjun Gole	Rs.5,11,200/-
2	Mr. Prashantkumar Gupta	Rs.5,11,200/-

2017-19

Tuition Fee Waivers (TFW) granted to PGDM (FT) 2017-19 batch with amount and name of students:

Sl. No.	NAME	AMOUNT (RS.)
1	Mr. Atish Vithal Palav	Rs.9,78,900/-
2	Mr. Dhanraj Rajeshbhai Suryavanshi	Rs.9,78,900/-
3	Mr. Mukul Madhav	Rs.9,78,900/-
4	Mr. Ghebson T Baby	Rs.9,78,900/-
5	Mr. Bedouin Paul	Rs.9,78,900/-
6	Miss. Barkha Jain	Rs.9,78,900/-
7	Miss. Trishna Shamba Kouthankar	Rs.9,78,900/-

Tuition Fee Waivers (TFW) granted to PGDM (Healthcare) 2017-19 batch with amount and name of students

SI. No.	NAME	AMOUNT (RS.)
1.	Baigadda Shamiulla	Rs.5.04,000/-

2016-18

Tuition Fee Waivers (TFW) granted to PGDM (FT) 2016-18 batch with amount and name of students:

SI. No.	NAME	AMOUNT (RS.)
1	Mr. Sarvesh Nadkarni	Rs.8,91,000/-
2	Ms. Shraddha Gupta	Rs.8,91,000/-
3	Mr. Vedang Kulkarni	Rs.8,91,000/-
4	Mr. Rohit D Mahagaonkar	Rs.8,91,000/-
5	Mr. Vishnu D.R.	Rs.8,91,000/-
6	Mr. Durgakumar Samant	Rs.8,91,000/-
7	Mr. Saswata Banik	Rs.8,91,000/-
8.	Mr. Harsheet A Suryavanshi	Rs.8,91,000/-
9,	Ms. Saima Baig	Rs.8,91,000/-
10.	Ms. Alphina F Gracias	Rs.8,91,000/-

Tuition Fee Waivers (TFW) granted to PGDM (Healthcare) 2016-18 batch with amount and name of students:

Sl. No.	NAME	AMOUNT (RS.)
1	Ms. Ruchi S. Furtado	Rs.4,20,510/-

2015-17

Tuition Fee Waivers (TFW) granted to PGDM (FT) 2015-17 batch with amount and name of students:

SI. No.	NAME	AMOUNT (RS.)
1	Mr. Raj Pradeephan SM	Rs.7,80,000/-
2	Mr Saurabh Joshi	Rs.7,80,000/-
3	Mr. Sreerag M. Namboodiri	Rs.7,80,000/-
4	Mr. Rajat Tiwari	Rs.7,80,000/-
5	Ms. Preeti Shibu	Rs.7,80,000/-
6	Mr. Mohit Rawat	Rs.7,80,000/-
7	Mr Rohit Bhuwania	Rs.7,80,000/-

8.	Mr. Aditya Kumar Voona	Rs.7,80,000/-

Tuition Fee Waivers (TFW) granted to PGDM (Healthcare) 2015-17 batch with amount and name of students:

Sl. No.	NAME	AMOUNT (RS.)
1	Ms. Shirley Judith Vaz	Rs.4,20,000/-
2	Mr. Priyankit Panwar	Rs.4,20,000/-

## • Number of scholarships offered by the Institution, duration and amount: -

Access Scholarships at Rs.4 lakhs each per student offered to meritorious students who excel in selection process and demonstrate a positive attitude to learning and with a promise for a good use of the award.

The Institute offers up to five scholarships each amounting to Rs.4 lakhs to candidates holding MBBS degree and admitted into PGDM Healthcare course (GAMS SCHOLARSHIP)

PGDM 2023-25 ACCESS WINNERS

SI. No.	Application No	Full Name	Roll Number	Amount (in Rs.)
1	303749	Jane Thomas	2023184	5,00,000
2	303158	Mayuri Rajan Manjrekar	2023134	5,00,000
3	310839	Ijnara Begum	2023237	5,00,000
4	303456	Divya Singh	2023015	5,00,000
5	305684	Pankaj Mehta	2023251	5,00,000
6	307235	Julian Arthur Fernandes	2023239	5,00,000
7	310091	Pushpanjali Nayak	2023200	5,00,000
8	305929	Syed Maroof Hassan	2023157	5,00,000
9	302991	Harshit Kumar Tiwari	2023180	5,00,000
10	300639	Shravan Kulkarni	2023153	5,00,000
11	310661	Ankur Tripathi	2023117	5,00,000
12	308689	Sakshi More	2023150	5,00,000
13	303922	Viddesh Santu Padiyar	2023220	5,00,000
14	300095	Nakul Balwant Shelke	2023086	5,00,000

BIFS 2023-25 ACCESS WINNERS

SI. No.	Application No	Full Name	Roll Number	Amount (in Rs.)
1	301884	Pranjal Dave	F2023032	5,00,000
2	320332	Himanshu Chachad	F2023018	5,00,000

# GIM-MBBS Scholarship (GMS) – PGDM (Healthcare) HCM 2023-25 WINNERS

SI. No.	Application No	Full Name	Amount (in Rs.)
1	300016	Arun Kavi	5,00,000
2	307790	Manish Kumar	5,00,000
3	301455	Shwetha Krishnan	5,00,000
4	300014	Dr Hemchandra Maenkar	5,00,000

\* Student will join the 2024-26 batch

#### PGDM 2022-24 ACCESS WINNERS

SI. No.	Application No	Full Name	Amount (in Rs.)
1	201861	Aaveg	4,00,000/-
2	200589	Moitreyee Biswas	4,00,000/-
3	200290	Reeya Bhandiye	4,00,000/-
4	208046	Saraswathi Srinivas Saketh	4,00,000/-
5	203266	Soumya	4,00,000/-
6	212337	Turaga Venkata Kesava Pranav	4,00,000/-
7	202807	Veena J Manjooran	4,00,000/-
8	206153	Anahita Singh	4,00,000/-
9	202793	Dhuri Dipraj Digamber	4,00,000/-
10	207862	Mitali Jain	4,00,000/-
11	202828	Monalisa Mishra	4,00,000/-
12	201237	Nishanta Das	4,00,000/-
13	207678	Qadir Sadriwala	4,00,000/-
14	202661	Sakshi Agarwal	4,00,000/-
15	209035	Sidharth Kapoor	4,00,000/-
16	203057	Soumita Goswami	4,00,000/-
17	204473	Srishti Asthana	4,00,000/-
18	208731	Srishti Sobti	4,00,000/-
19	206763	Zoya Tapia	4,00,000/-

GIM-MBBS Scholarship (GMS) – PGDM (Healthcare) HCM 2022-24 Winners

SI. No.	Application No	Full Name	Amount (in Rs.)
1	200206	Harshawardhan M Hejmadi	4,00,000/-
2	200591	Janhavee Kolhe	4,00,000/-
3	200748	Mohammed Tahir Riaz	4,00,000/-

## PGDM 2021-23 ACCESS WINNERS

SI. No.	Application No	Full Name	Amount (in Rs.)
1	100141	SANJANA BASU	4,00,000
2	100329	SREYA SARAH GEEJO	4,00,000
3	100333	HIRAL SANJEEV BULSARA	4,00,000
4	100463	KARTIK PATIL	4,00,000
5	100623	ARINDAM DEEPAK SINHA	4,00,000
6	101652	SHYAM SUNDAR S	4,00,000
7	101669	TANISHQ JAIN	4,00,000
8	102455	SACHIN T V	4,00,000
9	102746	SHRAVANI KULTHE	4,00,000
10	103018	SOMYA SHARMA	4,00,000
11	103106	RAHUL DESAI	4,00,000
12	105522	NAMAN SONI	4,00,000
13	105703	STEVE SALDANHA	4,00,000
14	108001	RHYTHM KAUSHAL	4,00,000
15	108476	ANJITHA ANN K	4,00,000
16	108822	REDIJ ADITYA KAILAS	4,00,000
17	109555	DRASHTEE MISTRY	4,00,000
18	110804	PARTH KOTHARI	4,00,000
19	110929	URJA ALEGAONKAR	4,00,000

## **PGDM 2020-22 ACCESS WINNERS**

Sl. No.	Application No	Full Name	Amount (in Rs.)
1	000135	Sankalp Milin	Rs.4 lakhs
2	000456	Nihal Alias Ashish Shet Narvenkar	Rs.4 lakhs
3	000747	Vishan Khatavkar	Rs.4 lakhs
4	001173	Sonali Gagneja	Rs.4 lakhs
5	001390	Sandeep S	Rs.4 lakhs

6	002149	Nikhil Prem Chandwani	Rs.4 lakhs
7	002253	Divesh Paliwal	Rs.4 lakhs
8	002757	Darvi	Rs.4 lakhs
9	002859	Jitesh Dipak Parate	Rs.4 lakhs
10	003359	Bharadwaj Mahanti	Rs.4 lakhs
11	004652	Pooja	Rs.4 lakhs
12	004893	Bhaskar Deka	Rs.4 lakhs
13	005346	Shubham Vijay Nanewar	Rs.4 lakhs
14	006447	Yash Jalan	Rs.4 lakhs
15	006652	Harshika Mohindra	Rs.4 lakhs
16	007465	Avi Mahajan	Rs.4 lakhs
17	008423	Ajay Dhakad	Rs.4 lakhs
18	008591	Kashish Goel	Rs.4 lakhs
19	008747	Avinash Sanjeeva Mendon	Rs.4 lakhs
20	009268	Amam Arun	Rs.4 lakhs
21	009303	Saurav Tiwari	Rs.4 lakhs
22	009348	Shibika	Rs.4 lakhs
23	009706	Arpit Radhakant Gaur	Rs.4 lakhs
24	009742	Akshita Dubey	Rs.4 lakhs
25	009794	Meenal Jain	Rs.4 lakhs
26	009857	Anustha	Rs.4 lakhs
	•		

# GIM-MBBS Scholarship (GMS) – PGDM (Healthcare) 2020-22 Session

SI. No.	Full Name	Amount (in Rs.)
1	Aman Tayal	Rs.4,00,000/-

# PGDM 2019-21 ACCESS WINNERS

SI. No.	Application No	Full Name	Amount (in Rs.)	
1	900010	Ramya Ramakrishnan	Rs.4 lakhs	
2	900558	Pavan Rao Hb	Rs.4 lakhs	
3	900647	Rahul Kumar	Rs.4 lakhs	
4	901642	Aditya Ashok Balande	Rs.4 lakhs	
5	902464	Prabhav Agarwal	Rs.4 lakhs	
6	902507	Surabhi Gupta	Rs.4 lakhs	
7	902739	Subhasmita Swain	Rs.4 lakhs	

8	902844	N Subrahmanyam	Rs.4 lakhs
9	902867	Abhishek Sharma	Rs.4 lakhs
10	904096	Cavan Lino Santiago	Rs.4 lakhs
11	904553	Swetha Sundararajan	Rs.4 lakhs
12	904558	Sukanya Sunil Bhatt	Rs.4 lakhs
13	905776	Somit	Rs.4 lakhs
14	906028	Kunal Pramanik	Rs.4 lakhs
15	906098	Tanushka Malhotra	Rs.4 lakhs
16	906894	Rabprit Singh	Rs.4 lakhs
17	907801	Anurudra	Rs.4 lakhs
18	907992	Shubham Srivastava	Rs.4 lakhs
19	908386	Sweta Burnwal	Rs.4 lakhs
20	908527	Aakash Deep Singh	Rs.4 lakhs
21	908617	Gopal Krishan Dixit	Rs.4 lakhs
22	908958	Shivani Agrawal	Rs.4 lakhs
23	910033	Om Prakash Verma	Rs.4 lakhs
24	908184	Sachin Mukeshkumar Jain	Rs.4 lakhs

# GIM-MBBS Scholarship (GMS) – PGDM (Healthcare) 2019-21

SI. No.	Full Name	Amount (in Rs.)
1	Dr. Sarangi Vyomeshkumar Bhalan	Rs.4 lakhs
2	Dr. Suneeth Raja	Rs.4 lakhs
3	Dr. Sathish R	Rs.4 lakhs
4	Dr. Swathi Nageswaran	Rs.4 lakhs

## **PGDM 2018-20 ACCESS WINNERS**

SI. No.	Application No	Full Name	Amount (in Rs.)
1	801827	Aekansh Tripathi	Rs. 4 Lakhs
2	801969	Anwesha Pal	Rs. 4 Lakhs
3	802026	Chetan Sunil Pangavane	Rs. 4 Lakhs
4	803405	Arti Kesari	Rs. 4 Lakhs
5	803487	Aishwarya Prashant Kamat	Rs. 4 Lakhs
6	803620	Ajita Chakladar	Rs. 4 Lakhs
7	804044	Ravi Dilipbhai Kamani	Rs. 4 Lakhs

8	804470	Palak Kakkar	Rs. 4 Lakhs
9	804580	Sidharth Suman Bhuyan	Rs. 4 Lakhs

## PGDM 2017-19 ACCESS WINNERS

SI. No.	Application No	Full Name	Amount (in Rs.)
1	700124	Miss. Sneha Sandip Sardesai	Rs. 4 Lakhs
2	700176	Mr. Deepak Peter Alvares Rodricks	Rs. 4 Lakhs
3	700199	Mr. Sarvesh Santosh Nigalye	Rs. 4 Lakhs
4	700217	Miss. Surya Agrawal	Rs. 4 Lakhs
5	700744	Mr. Amit Joshi	Rs. 4 Lakhs
6	701798	Miss. Mayonka Mukherjee	Rs. 4 Lakhs
7	702125	Mr. Zishan Shaikh	Rs. 4 Lakhs
8	702616	Miss. Pragya Malhotra	Rs. 4 Lakhs
9	702843	Mr. Joel Jerry Menezes Gama	Rs. 4 Lakhs
10	703067	Miss. Ashwini Kumar Rana	Rs. 4 Lakhs
11	703122	Miss. Deepshika Rana	Rs. 4 Lakhs
12	703266	Miss. Anamika Misra	Rs. 4 Lakhs
13	703411	Mr. Prasad Balavant Patil	Rs. 4 Lakhs
14	703685	Mr. Arjun Gupta	Rs. 4 Lakhs
15	704565	Miss. R Priti	Rs. 4 Lakhs
16	704804	Mr. Aakash Gupta	Rs. 4 Lakhs
17	705013	Mr. Rohit Mondal	Rs. 4 Lakhs
18	705501	Miss. Arka Mitra	Rs. 4 Lakhs
19	705553	Miss. Ramya Gupta	Rs. 4 Lakhs
20	705644	Mr. Saket Upadhyay	Rs. 4 Lakhs
21	705671	Miss. Srividya Mukunthan	Rs. 4 Lakhs
22	706526	Miss. Jigyasa Manojkumar Jain	Rs. 4 Lakhs
23	707087	Mr. Krishna kanth Thota	Rs. 4 Lakhs
24	708089	Menka Sunil Chandani	Rs. 4 Lakhs
25	708268	Miss. Nikhil Abraham Jacob	Rs. 4 Lakhs
26	708762	Mr. Prafull Kumar Aeron	Rs. 4 Lakhs
27	709199	Miss. Mahalaxmi Subramanian	Rs. 4 Lakhs
28	709324	Miss. Anushri Bhargava	Rs. 4 Lakhs
29	709375	Mr. Manish Kumar	Rs. 4 Lakhs

<u>Criteria for Fee Waiver</u>: The Institute follows the criteria as laid down by AICTE for Tuition Fee Waiver.

<u>Estimated cost of Boarding & Lodging in Hostels</u>: Approximate hostel fee for two years: Hostel Fee for two years: Rs.1,69,050/- (FY Double; SY Single Room); Food approximately Rs.5000/- per month.

#### 10. Admissions

Number of seats sanctioned

Approval year: 2023-24

Post Graduate Diploma in Management: 300

Post Graduate Diploma in Management (Healthcare): 60

Post Graduate Diploma in Management (Big Data Analysis): 180

Post Graduate Diploma in Management (Banking Insurance & Financial Service): 60

Fellow Program in Management: 20

ODL Course in Management: 60

Online Course in Management: 240

- Number of Students admitted under various categories each year in the last three years: *See item no. 06 Programs*
- Number of applications received during last two years for admission under Management Quota and number admitted: Not Applicable

#### 11. Admissions Procedure

+ Mention the admission test being followed, name and address of the Test Agency and its URL (website):

CAT (www.iimcat.ac.in)

XAT (www.xatonline.in)

CMAT (www.ntacmat.ac.in)

GMAT (www.mba.com)

+ Number of seats allotted to different Test Qualified candidate separately (AIEEE/ CET (State conducted test/ University tests/ CMAT/ GPAT)/ Association conducted test):

There are no seats allotted for individual exams. We create a merit list considering all from competitive examinations

Calendar for admission against Management/vacant seats: NA for batch 2023-25

→ Last date of request for applications: 19th January 2023

- + Last date of submission of applications: 19<sup>th</sup> January 2023
- → Dates for announcing final results: April 2023
- ★ Release of admission list (main list and waiting list shall be announced on the same day): April 2023
- → Date for acceptance by the candidate: (time given shall in no case be less than 15 days): April/May 2023
- → Last date for closing of admission: 31<sup>st</sup> July 2023
- → Starting of the Academic session: July, 2023
- ★ The waiting list shall be activated only on the expiry of date of main list
- → The policy of refund of the fee, in case of withdrawal, shall be clearly notified: policy mentioned in the offer letter: 31<sup>st</sup> July 2023

#### 12. Criteria and Weightages for Admission

Describe each criterion with its respective weightages i.e. Admission Test, marks in qualifying examination etc.

- The final selection for Achievers round shall be made on objective and leadership assessment (40% weightage), the candidate's past academic performance (15% weightage), work experience, if any (10% weightage), performance in face to face evaluation process (30 % weightage) and composite diversity index (5% weightage). This is subject to obtaining a desired proficiency in written communication and a minimum score for each evaluation component, except work experience. The objective assessment shall be based on XAT, CAT, GMAT or CMAT score.
- The final selection for Regular Round of PGDM shall be made on the basis of objective assessment (40% weightage), past academic performance (15% weightage), work experience, if any (10% weightage), performance in face-to-face evaluation (30% weightage), and Composite Diversity Index (5% weightage). This is subject to obtaining desired proficiency in written communication and minimum score for each evaluation component, except work experience. The objective assessment for PGDM shall be based on XAT, CAT, GMAT, or CMAT score.
- → All candidates who have applied for admission to PGDM(HCM), PGDM(BDA), and PGDM (BIFS) will be shortlisted for face to face evaluation on the basis of their profile consisting of the entrance test scores, past academic performance and work experience for Interviews.
- The final selection for PGDM (HCM) shall be made on the basis of objective assessment (40% weightage), past academic performance (15% weightage), work experience, if any (10% weightage), performance in face-to-face evaluation (30% weightage) and Profile Assessment Index (5% weightage). This is subject to obtaining desired proficiency in written communication and minimum score for

- each evaluation component, except work experience. The objective assessment for HCM shall be based on XAT, CAT, GMAT or CMAT score.
- + The final selection for PGDM (BDA) shall be made on the basis on the competitive exam (CAT/XAT/CMAT or GMAT) and GAAT (45% weightage), past academic performance (15% weightage), work experience, if any (10% weightage), and performance in faceto-face evaluation (30% weightage). This is subject to obtaining desired proficiency in written communication and minimum score for each evaluation component, except work experience. The objective assessment for BDA shall be based on GAAT sore and XAT, CAT, GMAT, or CMAT score.
- The final selection for PGDM (BIFS) shall be made on the basis of objective assessment (40% weightage), past academic performance (15% weightage), work experience, if any (10% weightage), performance in face-to-face evaluation (30% weightage) and Profile Assessment Index (5% weightage). This is subject to obtaining desired proficiency in written communication and minimum score for each evaluation component, except work experience. The objective assessment for BIFS shall be based on XAT, CAT, GMAT, or CMAT score.
- ★ Mention the cutoff level of percentage and percentile score of the candidates in the admission test for the last three years: See item no. 06 Programs
- → Mention the minimum level of acceptance, if any Cut offs for PGDM:

2023-25: CAT: 87 XAT: 80 CMAT: 99 GMAT: 600

PGDM (HCM), PGDM (PT), PGDM (BDA) and PGDM (BIFS) are profile based

2022-24 CAT: 87 XAT: 80

CMAT: 511 (AIR) GMAT: 600

PGDM (HCM), PGDM (PT), PGDM (BDA) and PGDM (BIFS) are profile-based

2021-23 CAT: 89 XAT: 82 CMAT: 98.5 GMAT: 600

PGDM (HCM), PGDM (PT), PGDM (BDA) and PGDM (BIFS) are profile-based

#### 13. List of Applicants

+ List of candidates whose applications have been received along with percentile/percentage score for each of the qualifying examination in separate categories for open seats:

We received 13320 applications for the 2023-25 batch

★ List of candidates who have applied along with percentage and percentile score for Management quota seats: – None

## 14. Results of admission under management seats/vacant seats

Not applicable

#### 15. <u>Information on infrastructure and other resources available</u>

## 15.1 Infrastructural Information:

SI.	Document No	Date of	Plot No	Address (Vi	illage).	Area in
No		Registration		Dist		acres
1	348/2008	16/10/2008	58/1-C		ORIEM, DIST	25 ACRES
				NORTH GO	A	
2	81/2010	9/2/2010	58/1-C		ORIEM, DIST	25 ACRES
				NORTH GO	A	
S.N o	Room Type			Completi	Completio	Completion
	(Functions)		TOTAL Sq.		n of	_
	(Functions)		m.	of Flooring	Wall s and	
				liooning	Painting	n and lighting
	PHASE	1			1 411161118	ligitting
Α	ACADEMIC BLOCK		3675.22	YES	YES	YES
В	CAFETERIA	•	744.78	YES	YES	YES
С	LIBRARY & GUEST	POOM	828.58	YES	YES	YES
D	HOSTEL 1	ROOM	2009.89	YES	YES	YES
E	HOSTEL 2		2009.89	YES	YES	YES
F	HOSTEL 3		1207.33	YES	YES	YES
G	HOSTEL 4		1521.71	YES	YES	YES
Н	HOSTEL 5		1521.71	YES	YES	YES
1	FACULTY HOUSING	<u> </u>	1892.34	YES	YES	YES
J	MULTI PURPOSE I		1306.90	YES	YES	YES
J				_	ILJ	ILJ
	TOTAL BUILT UP AREA IN SQ.M.		16803.60			
	(PHASE 1)					
	PHASE 2					

А	INTERNATIONAL STUDENTS HOSTEL	1255.75	YES	YES	YES
В	VISITING FACULTY ACCOMMODATION	734.86	YES	YES	YES
С	CAFETERIA EXTENSION	171.27	YES	YES	YES
D	PRAYER ROOM	108.34	YES	YES	YES
Е	FACULTY HOUSING 2	2498.45	YES	YES	YES
F	INTERNATIONAL STUDENTS HOSTEL (MDP EXTENSION)	292.07	YES	YES	YES
Α	KITCHEN AND DINING BLOCK	182.00	YES	YES	YES
В	FACULTY OFFICE EXTENSION BLOCK	429.45	YES	YES	YES
С	HOSTEL 7A	1250.28	YES	YES	YES
D	FACULTY HOUSING 3A	1630.30	YES	YES	YES
Е	HOSTEL 7B	1870.8	YES	YES	YES
F	ACADEMIC BLOCK EXTENSION (Phase 1-BDA)	1415.4	YES	YES	YES
G	ACADEMIC BLOCK EXTENSION (Phase 1-BDA) REVISED	59.82	YES	YES	YES
Н	HOSTEL 9A (G+2)	3665.33	YES	YES	YES
I	ACADEMIC BLOCK EXTENSION (PHASE 3-BIFS)	707.70	YES	YES	YES
J	ATAL INCUBATION CENTRE	464.02	YES	YES	YES
К	CAFETERIA 2	1355.02	YES	YES	YES
L	HOSTEL 9B (G+2)	1367.11	YES	YES	YES
М	HOSTEL 9C (G+2)	1238.35	YES	YES	YES
N	HOSTEL 9A UPP FLRS (3 <sup>rd</sup> & 4 <sup>th</sup> )	2403.46	YES	YES	YES
0	FACULTY HOUSING 3B (FH4)	2608.99	YES	YES	YES
Р	DRY WASTE SHED	151.50	YES	YES	YES
Q	BREAKOUT ROOMS	245.30	YES	YES	YES
	TOTAL BUILT UP AREA IN SQ.M. (PHASE 2)	26105.57			
	PHASE 3				
Α	ABE PHASE 3	2276.97	YES	YES	YES
В	FACULTY HOUSING 5	2947.92	YES	YES	YES
С	BIOGAS PLANT	47.07	YES	YES	YES
	TOTAL BUILT UP AREA IN SQ.M. (PHASE 3)	5271.96			

TOTAL BUILT UP AREA IN SQ.M.	48181.13		
(PHASE 1 + PHASE 2 + PHASE 3)			

Academic Block				
Classroom no.	Length (M)	Breadth(M)	Area	Capacity
1	13.71	9	123.39	60
2	13.71	9	123.39	60
3	13.71	9	123.39	60
4	13.71	9	123.39	60
5	9.3	7.87	73.22	30
6	9.2	8.73	80.31	30
11	9	6.2	55.8	30
12	13.71	9	123.39	60

BDA Classroom no.	Length (M)	Breadth(M)	Area	Capacity
lab 1	11.23	15.25	171.2575	64
classroom 1	11.23	15.25	171.2575	65
lab 2	11.23	15.25	171.2575	64
classroom 2	11.23	15.25	171.2575	65

## **BIFS CLASSROOM**

BISF Classroom no.	Length (M)	Breadth(M)	Area	Capacity
lab 1	11.23	15.25	171.2575	64
classroom 1	11.23	15.25	171.2575	65

## ABE PHASE 3

		- 1.1.42.43	_	
ABE PHASE 3	Length	Breadth(M)	Area	Capacity
	(M)			

ABE CR 1 & 2 (CLASSROOM)	21.45	19.21	412.055	156 + 156
ABE CR 3 & 4 (CLASSROOM)	21.45	19.21	412.055	77 + 77

Open breakout rooms = 128.7 sqm; Closed breakout rooms 12 nos. area for each room 9.9 sqm.

- → Number of Laboratories and size of each: Not applicable
- → Number of drawing halls and capacity of each: Not applicable
- + Number of Computer Centres and capacity of each: 4 NOS, 77.50 sqm in Academic block, 75.5 sq.m on the First floor of Library & two labs of 171.25 sq.m each in New Academic Block.
- + Central Examination facility, number of rooms and capacity of each:

  Examinations are held in the MPH having CCTV, area 985 sqmts, capacity 120 examinees, and in classrooms mentioned above having CCTV facility.
- Exam Control Office located on ground floor of Faculty Block with area of 34.25 Sq.M
- → Barrier free built environment for disabled and elderly persons: Yes.

Placement office located on LGF of Faculty with area of 32.50 Sq.M

## 1.2 Information Occupancy certificate:



# VILLAGE PANCHAYAT PORIEM

Taluka : Sattari - GOA. ग्राम पंचायत पर्ये

ता. सत्तरी - गोवा.

Ref. No.: VP/P/SATT/998/2010-11

Date: 30/11/10

# OCCUPANCY CERTIFICATE

The construction of Management Institute in survey no. 58/1C-1 & 58/1C-2 by the Goa Institute of Management at Poriem permitted by this Panchayat under license No. 01/2009-10 dated 07/10/2009 has been completed Academic block (Ground floor) ,Hostel block 1 & 2 ,Cafeteria block & Library Block and he had applied to get occupancy certificate from this office and referred the same to the concern technical officer vide our office letter No. VPP/SAT/901/2010-11 dated 01/11/2010 as per clause(B) (C) of Regulation of building rules. The planning officer under his letter No. DD/1922/BICh/TCP-10/948 dated 09/11/2010 issued NOC from planning point of view. As per our resolution no. 2(2) dated 30/11/2010.

After considering the above this occupancy certificate is issued to the said construction to The Goa Institute of Management of Ribandar Goa.

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# VILLAGE PANCHAYAT PORIEN

Taluka : Sattari - GOA. ग्राम पंचायत पर्ये

ता. सत्तरी - गोवा.

BH. No .: VP/P/SATT/ 2418 49/00494/875

Date: 29/11/2018

## **OCCUPANCY CERTIFICATE**

Occupancy certificate is hereby Granted to you for the Construction of Acadamic Block extension BDA (Part) approved vide License No. VPP/SAT/2018-19/124 Dated 30/04/2018, in Survey No.58/1-C-2 & 58/1-C-3, of Village Poriem, Taluka Sattari Goa in pursuance of Resolution No. 3(12) duly approved by the Village Panchayat Poriem in its meeting held on date 05/11/2018 and based on the Completion Order issued by the Dy. Town Planner vide Letter No.DD/1922/BICH/TCP-18/776 dated 09/07/2018 and as per the NOC for issue of Occupancy Certificate issued by the Health Officer vide Letter No.PHCS/NOC-Const/2018-2019/1371 dated 20/08/2018 and as per the NOC for issue of Occupancy Certificate issued by the Assistant Engineer Electricity S/D-II(R). Sankhali Goa vide Letter No.AE/V-II(R)Tech-4/(D)/2018-2019/1523 dated 09/08/2018.

## Subject to the following conditions:-

- All conditions stipulated in the Completion Order/Technical Clearance Order from PDA/TCP should be strictly adhered to.
- This Certificate shall be treated as NOC for obtaining water and Electricity Connection.
- The Applicant should make independent provision for Garbage disposal within the Plot Area by constructing Compost pit and dispose the same properly in scientific manner.



# **VILLAGE PANCHAYAT PORIEN**

Taluka : Sattari - GOA. ग्राम पंचायत पर्ये

ता. सत्तरी - गोवा.

Ref. No.: VP / P / SATT /

Date:

8. The House Number allotted to the Structure and the yearly House Tax assessed is as below:-

House No 348/20 House Tax assessed is Rs. 8175/- (Rupees Eight Thousand One Hundred and Seventy Five Only)

VILLAGE PANCHAYAT PORIEN

Village Panchayat Poriem Sattari Goa Sattari Goa SECRETARY
VILLAGERAYGHAYAT PORIEM
SATTARI - GOA.
Village Panchayat Poriem

To, The Director, Goa Institute of Management, Poriem sattari Goa.

Copy for information to:-

- 4. The Dy.Town & Country Planning Department Bicholim -Goa
- 5. The Assistant Engineer, PWD( PHE) Valpoi Sattari- Goa
- 6. The A assistant Engineer, Electricity Department Valpoi Sattari -Goa



# VILLAGE PANCHAYAT PORIEM

TALUKA: SATTARI GOA PHONE NO. 0832-2368248

Date 3 /01/2021

Ref.No.VPP/SAT/2020-21/ 1059

## OCCUPANCY CERTIFICATE

Occupancy certificate is hereby Granted to you for the Construction of Academic Block Extension ground floor approved vide License No. VPP/SAT/01/2018-19/124 Dated 30/04/2018, in Survey No.58/1-C-2 & 58/1-C-3, of Village Poriem, Taluka Sattari Goa in pursuance of Resolution No. 6(10) duly approved by the Village Panchayat Poriem in its meeting held on date 15/12/2020 and based on the Completion Order issued by the Dy. Town Planner vide Letter No.DD/1922/SATT/TCP-19/4212 dated 10/10/2019 and as per the NOC for issue of Occupancy Certificate issued by the Health Officer vide Letter No.CHCS/DHS/NOC /2020-21/2144 dated 28/11/2020 and as per the NOC for issue of Occupancy Certificate issued by the Assistant Engineer Electricity S/D-II(R). Sankhali Goa vide Letter No.AE/V-II(R)Tech-4/(D)/2019-20/2081 dated 05/11/2019.

## Subject to the following conditions:-

- All conditions stipulated in the Completion Order/Technical Clearance Order from PDA/TCP should be strictly adhered to.
- This Certificate shall be treated as NOC for obtaining water and Electricity Connection.
- The Applicant should make independent provision for Garbage disposal within the Plot Area by constructing Compost pit and dispose the same properly in scientific manner.
- 4. The House Number allotted to the Structure and the yearly House Tax assessed is as below:-

House No 348/21 House Tax assessed is Rs.21231/- (Rupees Twenty One Thousand Two Hundred and Thirty One Only)

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VILLAGE PASSIPATION PORIEM
VILLAGE PASSIPATION PORIEM
VIllage Panichayat Poriem Sattari Goa

SECRETARY
VILLAGE PANCHAYAT PORIEM
SECRETARY

Village Panchayat Poriem Sattari Goa

To,
The Director,
Goa Institute of Management,
Poriem sattari Goa.

Copy for information to:-

- 1. The Dy.Town & Country Planning Department Bicholim -Goa
- 2. The Assistant Engineer, PWD( PHE) Valpoi Sattari- Goa
- 3. The A assistant Engineer, Electricity Department Valpoi Sattari -Goa

#### **15.3 Fire and Safety Certificate:**



## Government of Goa Directorate of Fire & Emergency Services

Central Zone, Ponda, Goa - 403401 - India



Date:31-08-2023

File No.: DFES/DOCEN/2023/16

# NO OBJECTION CERTIFICATE

(Rule No. 26)

Sub:- Uses of places and trades for purpose involving risk from fires. Renewal of No Objection Certificate issued under Goa State Fire Force Act 1986 and Rules 1997 to Academic block, Cafeteria, Library, MPH, NA NA Poriem Sattari Developed by Ajit Parulekar , Academic block, Cafeteria, Library, MPH, Poriem Poriem Sattari

Ref:- Application No. FES2304429 dated 04-Aug-2023

Consequent upon the Fire Prevention Inspection of the premises of M/s. Goa Institude of Management-Academic Block, Cafeteria, Library and Multipurpose Hall, Sanquelim campus, Poreim, Sattari - Goa, it is certified that there is No Objection from Fire Safety point of view to renew the No Objection Certificate No. DFES/FP/EDU/24/22-23/287, dated. 25.10.2022 of the said premises for the contemplated use.

The Management of M/s. Goa Institude of Management-Academic Block, Cafeteria, Library and Multipurpose Hall, Sanquelim campus, Poreim, Sattari - Goa, shall further ensure that the Fire Protection Arrangements installed are maintained which can be safely and effectively used at all material times during the certificate validity period.

The maximum number of persons(staff and students) permitted to use the premises in any one time will not exceed 995 persons.

The No Objection Certificate is valid for a period of One year. The next date of inspection for renewal shall be on 30-AUGUST -2024.

To, Dr. Ajit Parulekar Director M/s. Goa Institude of Management, Sanquelim campus, Poreim, Sattari - Goa.

RAJENDRA ANANT Digitally signed by RAJENDRA **HALDANKAR** 

ANANT HALDANKAR Date: 2023.08.31 15:50:31 +05'30'

> Phone Nos.:+91 (832) 2714600 Fax No.:+91 (832) 2312044 www.dfes.goa.gov.in Email:dir-fire.goa@nic.in

#### **15.4 Hostel Facilities**

Each Hostel Block, totalling to 9 blocks, have a common room equipped with cable TV and indoor games. Each hostel block has solar heated water, washing machines and dryers.

Double Occupancy Rooms	No. of rooms	Area per room in Sq.mtr.
Hostel 1	60	14.4
Hostel 2	60	14.4
Hostel 8	67	14.4
Hostel 9	134	14.4
Single Occupancy Rooms	No. of rooms	Area per room in Sq.mtr.
Hostel 3	70	8.96
Hostel 4	85	8.96
Hostel 5	85	8.96
Hostel 6 (AC with bath attached)	23	14.54
Hostel 7	61	8.96
Hostel 9	281	8.96

**15.5 Library:** Number of Library books: 56410. (Number of books: 24576 hard copy printed books+ bound volumes 3167 + Number of Book Bank Books 5530 + Number of e-Books from Pearson: 48 + Number of e-Book Business collection from EBSCO:23289)

E-books: e-Library is an e-book reference collection for libraries published by Pearson India Education. It is customized collection of 48 books subscribed by GIM.

EBSCOhost -eBook Business Collection: 23289

eBook Business Collection: This collection offers more than 23000 + eBook titles selected to assist students and scholars with various business research, special project and entrepreneurial needs, and to help students understand general business concepts. A key resource for academic and business school libraries, content within the *eBook Business Collection* encompasses a variety of business topics, such as marketing, finance, supply chain management and entrepreneurship, with additional focus on career growth, personal development, communication and networking.

Titles are available from many noteworthy academic and business/association publishers, including Oxford

University Press, Pearson, Cengage, McGraw Hill, Sage, Routledge, John Wiley & Sons, MIT, Harvard Univ. Press, Cambridge Scholars Publishing, Booker Research Institute, World Scientific Publishing Company, Princeton University Press, Morgan James Publishing and Ashgate Publishing

Number of titles (Books): 19100+48+23289=42437 hard + e books.

Number of Library Journals in hard copy:

( Total no of Journals:85 (Nationals Journals: 74, International Journals:11) Total no of Magazines: 13 (National Magazines: 22 and international magazines: 6 i.e., Total number of Journals and Magazines are 113

No separate list of books and Journals can be provided program-wise as courses are interdisciplinary and interrelated. Mostly for first year all programs same curriculum is used.

List of online National/International Journals subscribed

#### EBSCO:

**Services** is a division of <u>EBSCO Industries, Inc.</u>, one of the largest privately held and family-owned companies in the United States. EBSCO Industries, Inc. has been in business since 1944. Starting out as a small subscription agency, EBSCO quickly became a pioneer in the library services industry. Through vision, action, innovation and a commitment to continuous improvement, EBSCO invests in the library business to ensure the long-term growth of products, services, and technologies for our customers.

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## Benefits of EBSCOhost for users are as follows—

#### Basic and advanced search options

EBSCO*host* serves both new and experienced researchers with a variety of features to refine search results.

## • Reliable, peer-reviewed content

EBSCO*host* offers high-quality articles licensed from reputable publishers recognized by library professionals, chosen to meet the specific needs of researchers.

#### Citation assistance

Users can view, save, print, email or export citations in many formats directly from the database.

## Ability to save searches and results

Users can save searches and articles in a password-protected folder for later reference.

#### Customization

Modify EBSCO*host* interface branding and features, including search limiters and expanders, language preferences, print options, link options and more. Use **EBSCO apps** to further enhance your EBSCO*host* experience.

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#### Accessibility

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COPPA compliance means EBSCO does not ask for or require personal information to access its databases.

## **About the Databases**

## **Academic Search Complete**

Academic Search Complete is the world's most valuable and comprehensive scholarly, multi-disciplinary full-text database, with more than 8,800 full-text periodicals, including more than 7,600 peer-reviewed journals. In addition to full text, this database offers indexing and abstracts for more than 18,700 journals including 16,500 peerreviewed content and more than 13,200 publications including monographs, reports, conference proceedings, etc. The database features PDF content going back as far as 1887, with the majority of full text titles in native (searchable) PDF format. Searchable cited references are provided for more than 1,400 journals.

## **Business Source Ultimate**

Business Source Ultimate works for your students like a solid business plan – it offers an unprecedented wealth of peer-reviewed, full-text journals and other resources that provide historical information and current trends in business that spark discussion on future developments and changes in the business world. It contains more than 5,600 full-text periodicals, including more than 3,000 peer-reviewed journals. In addition to full text, this database offers indexing and abstracts for more than 7,200 periodicals including 4,100 peer-reviewed content

#### **Communication Source**

Communication Source is the most comprehensive resource on the market for communication research. Communication Source was developed from a merger of high-quality EBSCO databases, Communication and Mass Media Complete and Communication Abstracts (formerly published by Sage), and includes many unique sources not previously available in other databases. Communication Source offers abstracts and indexing as well as full-text content from publications worldwide pertaining to Communication, Linguistics,

Rhetoric and Discourse, Speech-Language Pathology, Media Studies and other fields relevant to the discipline. It contains more than 1,300 full-text periodicals, including more than 1250 peer-reviewed journals. In addition to full text, this database offers indexing and abstracts for more than 1,600 periodicals including 1,400 peer-reviewed content, conference proceedings, books/ monographs, reports.

#### **eBook Business Collection**

EBooks are selected for this collection to assist students and scholars with various business research, special project and entrepreneurial needs, and to help students understand general business concepts. The eBook Business Collection encompasses a variety of business topics, such as marketing, finance, supply chain management and entrepreneurship, with additional focus on career growth, personal development, communication and networking. It contains more than 23,200 titles with new titles added every quarter.

## **Entrepreneurial Studies Source**

Entrepreneurial Studies Source provides the latest insight into topics relevant to entrepreneurship and small business. This database offers users full text for more than 125 key periodicals, 135 reference books, case studies, thousands of company profiles and over 600 videos with transcripts and related articles from the Harvard Faculty Series and Vator.TV.

## **GreenFILE**

GreenFILE offers well-researched information covering all aspects of human impact to the environment. Its collection of scholarly, government and general-interest titles includes content on global warming, green building, pollution, sustainable agriculture, renewable energy, recycling, and more. The database provides indexing and abstracts for more than 384,000 records, as well as Open Access full text for more than 4,700 records.

## **Library, Information Science & Technology Abstracts**

Library, Information Science & Technology Abstracts (LISTA) indexes more than 560 core journals, nearly 50 priority journals, and nearly 125 selective journals; plus, books, research reports and proceedings. Subject coverage includes librarianship, classification, cataloguing, bibliometric, online information retrieval, information management and more. Coverage in the database extends back as far as the mid-1960s.

## **Newswires**

EBSCO's Newswires provides near real-time access to top world-wide news from Associated Press, United Press International, PR Newswire, Xinhua, CNN Wire, and Business Wire on a continuous basis. This content is monitored by EBSCO and relevant results are provided when users enter searches in EBSCOhost. This collection includes AP Financial News, AP Top News, AP World Stream, AP U.S. Politics & Government, AP 50 State Reports, UPI Security Industry, UPI Emerging Threats, UPI Business, UPI Entertainment, UPI Sports, UPI Top News, Arabia 2000, and more. End users can immediately access the full text of the web content, by following the link in the record. The index to the full text content in EBSCO Newswires is held for a rolling 30-day archive by EBSCO, so users can enjoy the previous 30 days of news relating to their search interests.

## **Psychology and Behavioral Sciences Collection**

Psychology & Behavioral Sciences Collection is an essential full-text database for psychologists, counsellors, researchers, and students. It provides hundreds of full-text psychology journals, including many indexed in APA PsycInfo. Psychology & Behavioral Sciences Collection is a comprehensive database

covering information concerning topics in emotional and behavioral characteristics, psychiatry & psychology, mental processes, anthropology, and observational & experimental methods, child and adolescent psychology and counselling. This is the world's largest full text psychology database offering full text coverage for nearly 470 full-text periodicals, including more than 440 peer-reviewed journals. In addition to full text, this database offers indexing and abstracts for more than 600 periodicals including 575 peer-reviewed content.

#### **Teacher Reference Center**

Teacher Reference Center provides indexing and abstracts for 280 of the most popular teacher and administrator journals and magazines to assist professional

#### **EBSCO** Healthcare Elite

This database provides comprehensive journal content detailing all aspects of healthcare administration and other non-clinical aspects of healthcare institution management. It is indispensable resource for both healthcare professionals and researchers.



ProQuest provides seamless access to and navigation of more than 125 billion digital pages of the world's scholarship, delivering it to the desktop and into the workflow of serious researchers in multiple fields, from arts, literature, and social science to general reference, business, science, technology, and medicine.

ProQuest's vast content pools are available to researchers through libraries of all types and include the world's largest digital newspaper archive, periodical databases comprising the output of more than 9,000 titles and spanning more than 500 years, the pre-eminent dissertation collection, and various other scholarly collections.

## **About ABI/INFORM Complete**

Launched in the early 1970s, ABI/INFORM remains the gold standard when it comes to business research databases. ABI/INFORM Complete massive content set—which includes important full-text journals and much sought-after titles from the business press as well as key trade publications, dissertations, conference proceedings, and market reports—will help today's researchers resolve tomorrow's problems.

ABI/INFORM Complete includes all content found in ABI/INFORM Global, ABI/INFORM Dateline, and ABI/INFORM Trade and Industry. It also includes ABI/INFORM Archive, which offers a deep back file of many of the most important business journals of the last century.

Through agreements with some of the world's most prestigious publishers—including Cambridge University Press, Dow Jones & Company, Emerald Group Publishing, Dun and Bradstreet, Palgrave MacMillan, the Financial Times Group, and the Economist Intelligence Unit—ProQuest provides access to hundreds of key business titles.

Featuring around 5000 journals, ABI/INFORM Complete™ is the most comprehensive business database on the market today. The combination of products forms a business database package that offers nearly 3,900 full-text titles covering business and economic conditions, corporate strategies, management techniques, as well as competitive and product information. Its international coverage gives researchers a complete picture of companies and business trends around the world.

## Key ongoing full-text journals include:

Journal of Business Ethics

Journal of Economic Literature

Journal of International Business Studies

**Organization Science** 

Journal of Economic Perspectives

American Economic Review

Asia Pacific Journal of Management

**Supply Chain Management** 

MIT Sloan Management Review

China Quarterly

**Review of Accounting Studies** 

## **Key ongoing full-text periodicals include:**

Wall Street Journal

**Christian Science Monitor** 

The Economist

**Fast Company** 

**Financial Times** 

Maclean's

U.S. News & World Report

Women's Wear Daily (WWD)

## Key ongoing full-text analyses include market and industry reports from:

**Economist Intelligence Unit** 

Hoovers/Dunn and Bradstreet

**Business Monitor International** 

Oxford Analytica

Oxford Economic Forecasting

**Emerging Markets Direct** 

Experian

Euromonitor

Acquisdata

## **Subject coverage**

- Business
- Economic conditions
- Corporate strategies
- Management theory
- Management techniques
- Business trends
- Competitive landscape and product information
- Accounting
- Finance
- Etc.

#### **Product Summary**

Source Type	Count
Scholarly Journals	3457
Report	2659
Trade Journals	2,363
Magazines	478
Blogs, Podcasts, & Websites	241
Wire Feeds	158
Newspaper	125
Other Sources	86
Conference Paper & Proceedings	36,406
Books	29
Working Papers	669,746
Audio & Video Works	10

#### Included databases

- <u>ABI/INFORM Dateline</u>
- ABI/INFORM Global
- ABI/INFORM Trade & Industry

## **ABI/INFORM Dateline**

The focus of ABI/INFORM Dateline™ is full-text regional titles useful in studying business. It specializes in hard-tofind regional business publications with news and analysis of local companies and markets. Through ABI/INFORM Dateline, users can research employment opportunities, compile data on benefits and compensation, learn about corporate strategies, and examine a wide array of business topics from local and regional perspectives. ABI/INFORM Dateline includes major business tabloids, magazines, daily newspapers, wire services, and area business publications.

#### Titles include:

- McClatchy Tribune Business News
- Crain's Chicago Business
- Business Journal Central New York
- Smart Business Pittsburgh
- Sacramento Business Journal
- Texas Business Review
- Expansion
- Cinco Dias

#### Subject coverage

- Local and regional business information
- Local company news
- Local markets
- Local employment opportunities
- Benefits and compensation
- Corporate strategies

ABI/INFORM Dateline™ delivers almost 200 journals, a majority of which are available in full text. It includes hardto-find local and regional business publications with news about local companies, analysis, information on local markets, and more. ABI/INFORM Dateline allows users to research employment opportunities, compile data on benefits and compensation, learn about corporate strategies, and other topics from a local and regional perspective. ABI/INFORM Dateline includes major business tabloids, magazines, daily newspapers, wire services, and area business publications.

#### Titles include:

- Crain's Chicago Business
- Business Journal Central New York
- Smart Business Pittsburgh
- Sacramento Business Journal
- Texas Business Review

## **Subject coverage**

- · Local and regional business information
- Local company news
- Local markets
- Local employment opportunities
- · Benefits and compensation
- Corporate strategies

#### **About ABI/INFORM Global**

Launched in the early 1970s, ABI/INFORM remains the gold standard when it comes to business research databases. ABI/INFORM Complete's massive content set - which includes important full-text journals and

much sought-after titles from the business press as well as key trade publications, dissertations, conference proceedings, and market reports - will help today's researchers resolve tomorrow's problems.

ABI/INFORM Global™ is one of the most comprehensive business databases on the market, offering the latest business and financial information for researchers at all levels. It includes in-depth coverage from thousands of publications, most of them in full-text. With ABI/INFORM Global, users can find out about business conditions, management techniques, business trends, management practice and theory, corporate strategy and tactics, and competitive landscape. ABI/INFORM Global includes ABI/INFORM Archive, which offers a deep back file of many of the most important business journals of the last century.

Through agreements with some of the world's most prestigious publishers—including Cambridge University Press, Dow Jones & Company, Emerald Group Publishing, Palgrave MacMillan, the Financial Times Group, and the Economist Intelligence Unit—ProQuest provides access to hundreds of key business titles.

## Key ongoing full-text journals include:

- Journal of Economic Literature
- Journal of International Business Studies
- Organization Science
- Journal of Economic Perspectives
- Academy of Marketing Science Journal
- American Economic Review
- Accounting Review
- Supply Chain Management
- MIT Sloan Management Review
- China Quarterly

## **About ABI/INFORM Trade & Industry**

With thousands of titles, most of them in full text, ABI/INFORM Trade & Industry™ provides business professionals with critical information about companies, products, and executives as well as in-depth news and analysis of industry trends and developments. With ABI/INFORM Trade & Industry, users can study and compare specific industries such as food & drink, pharmacy, telecommunications, computing, transportation, construction, and petrochemicals.

#### Key market research reports are available from publishers and analysts including:

Economist Intelligence Unit

**Dun & Bradstreet** 

**Business Monitor International** 

Euromonitor

**Emerging Markets Direct** 

Experian

Organization for Economic Cooperation and Development (OECD)

**Progressive Digital Media** 

Acquisdata

Oxford Economics

Other major publishers of magazines and trade journals include:

NewsRx

Cygnus Business Media, Inc

Penton Media, Inc., Penton Business Media, Inc.

**BNP** Media

Euromoney Institutional Investor PLC

Incisive Media Plc

Inside Washington Publishers

Advanstar Communications, Inc.

Reed Business Information Limited

Aspen Publishers, Inc. SourceMedia

Interfax-America, Inc.

Access Intelligence LLC

Questex Media Group LLC

Haymarket Business Publications Ltd.

Nielsen Business Media

Rogers Publishing Limited

American Bar Association

Gardner Business Media Inc.

Hart Energy

SNL Financial LC

Crain Communications, Incorporated

## **ProQuest Indian Journals**

ProQuest Indian Journals is a comprehensive, multidisciplinary resource providing full-text, scholarly journals, all published in India. These scholarly sources support many academic fields of study, such as business, medicine, science, technology, social sciences and humanities. Providing a unique source of the very best scholarly periodical output from India, ProQuest Indian Journals is a current resource, with most coverage from the last five years and updated daily with new content.

#### You have access to:

ProQuest Indian Journals: Business

ProQuest Indian Journals: Health & Medicine

ProQuest Indian Journals: History

ProQuest Indian Journals: Literature & Language

ProQuest Indian Journals: Science & Technology

ProQuest Indian Journals: Social Sciences

ProQuest Indian Journals: The Arts

Subject coverage

- Business and Economics
- Medical Sciences
- Science
- Technology
- Agriculture
- Social Sciences
- Arts
- Humanities

Science Direct (Elsevier): 140

(Business Management and Accounting: 70 Journals and Economics and Finance: 70 Journals)

## Subscribed to Two (2) Major Subjects given below:

## **Business, Management and Accounting**

- Accounting
- Business and International Management
- Business, Management and Accounting (General)
- Management Information Systems
- Management of Technology and Innovation
- Marketing
- Organizational Behavior and Human Resource Management
- Strategy and Management
- Tourism, Leisure and Hospitality Management
- Decision Sciences

#### **Economics, Econometrics and Finance**

- Economics and Econometrics
- Economics, Econometrics and Finance (General)
- Finance

## Following Journals are subscribed print as well as digital subscription.

Sage journals: 31 (Asian journal of Management cases, Asia Pacific Journal & Management research & Management, Business perspectives and Research, Emerging Economy Studies, Emerging Economics cases journal,, FIIB Business review, Foreign Trade Review, Global Business Review, IIM Kozhikode society & Management review, Indian Journal of Corporate Governance, International Journal of rural Management, JINDAL journal of Business Research, Journal of Emerging market finance, journal of creating value, Journal of Entrepreneurship & Innovation Emerging Economics, Journal of Health management, Journal of Heritage

Management, Journal of Human values, Journal of New Business Ventures, Management & Labour studies, Metamorphosis: A Journal of Management Research, NHRD Network Journal, Paradigm, Science technology & society, SEDME, South Asian Journal of Business & Management cases, South Journal of

Human Resource Management, The Journal of Entrepreneurship, VIKALAPA, THE JOURNAL FOR DECISION MAKERS, VISION, The

Journal of Business Perspective.)

E-Library facilities:

Entire book collection of Library is **computerized** and catalogue is available in ERP. Library has inbuilt **ERP** software (e-varsity).

Library is open 24X7. Issue and return of books is computerized using RFID (Radio Frequency Identification

Technology) and users can issue and return any time of the day and night. DATABASES AVAILABLE



#### **CMIE**

CMIE, or the Centre for Monitoring Indian Economy, is a leading business information company. Established in 1976, it straddles the entire information food chain - from primary data collection through analytics and forecasting. It provides services to the entire spectrum of business information consumers that includes governments, academia, financial markets, business enterprises, professionals and the media.

CMIE produces economic and business databases and develops specialised analytical tools to deliver these to its customers for decision-making and for research. It analyses the data to decipher trends in the economy.

CMIE has built India's largest database on the financial performance of individual companies; it conducts the largest survey to estimate household incomes, pattern of spending and savings; it runs a unique monitoring of new investment projects on hand and it has created the largest integrated database of the Indian economy.

With over three decades of experience, CMIE has honed its skills in analysing the current and prospective trends in the Indian economy. It delivers these insights through its services to its customers.

All databases and research work are delivered to customers through subscription services.

CMIE is a privately owned and professionally managed company head-quartered at Mumbai.

## ProwessIQ



Better than a Google search!

If you are looking for companies that meet a set of criteria based on their performance, then you need ProwessIQ, not a Google search. Not even Google Finance!

ProwessIQ is an interactive querying system that runs on the Prowess database. The Prowess database contains financial performance data of around 50,000 Indian companies. It contains data from 1989.

In ProwessIQ you can conduct a search to find all non-government companies with a market capitalisation of over Rs.1,000 million, a P/E ratio between 5 and 10, a dividend yield of over 2 per cent and a debt:equity ratio of less than 1. Prowess will find all companies that meet such a set of conditions and display their names with values of all the variables stated in the conditions. This is just an example, of course.

Articulating a query completely or unambiguously is often a challenge while searching for companies. The ProwessIQ user interface helps the user in articulating the requirements completely and unambiguously.

Reap the benefits of interactive querying with ProwessIQ.

Industry Outlook

## **Industry Outlook**

Industry Outlook helps you anticipate trends in 209 industries

Industry Outlook is your risk management tool. It helps you prepare to better ride the business cycles while anticipating the future.

Expected creation of new capacities, projected financial performance, price movements of commodities, demand supply balances or gaps in the future - these are some of the indicators that Industry Outlook provides information on.

Industry Outlook is particularly useful in understanding the current and expected trends in the economic environment that your industry operates in. These are your suppliers' industries, your customers' industries or your competing industries.

These are the industries that credit officers lend to. These are the industries that fund managers invest in. For business schools, these are the industries that the students will get into. Industry Outlook is indispensable because it is comprehensive.

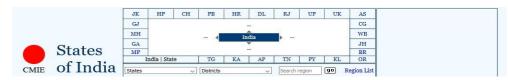


Economic Outlook is the solution to your requirement of reliable data, independent analysis and short to medium term projections on the Indian economy.

The service brings together time-series of over half a million indicators from several official and reliable sources. These are well organised and can be accessed easily to meet your regular requirements of economic data. And, the database keeps growing to keep pace with your requirements.

Economic Outlook presents projections five years ahead. It is a comprehensive service which provides a complete picture of the past, the present and the future of the Indian economy.

Get a good view of where the Indian economy stands today and where it is headed by reading short analytical essays on Economic Outlook. Be empowered with the huge data bank and keep abreast of the latest and prospective developments on the Indian economy by including Economic Outlook as your preferred resource.



If you need a source of reliable and comprehensive information on the Indian markets, then, States of India is your best option. The service is designed to meet your regular requirements of regional data and news.

India consists of 37 states and union territories, or more importantly, it consists of 724 districts. States of India provides comprehensive data and news on these.

States of India is the service that you will always require when you are looking for the size and composition of the Indian markets.

It is the service you will look-up every day to be up to speed on the relevant business events in the regions of India.

There are over 139 million time-series in States of India. All information is available in a clean and easily useable form so that when you need it, you find it without much ado.

Scores of news items are posted every day to keep you abreast of the markets that matter to you.



A fast-frequency portrayal of living standards of Indian households.

The Consumer Pyramids Household Surveys (CPHS) conducted by the private agency, Centre for Monitoring Indian Economy (CMIE), are high-frequency large-scale surveys that have come to be used widely, particularly to assess the short-term changes in the economic conditions of households.

The Consumer Pyramids Household Surveys (CPHS) is a continuous survey to measure household well-being in India. It covers a longitudinal survey which is a large panel of sample households surveyed repeatedly over time. It's a fast-frequency survey which is a survey conducted comprehensively thrice every year.





CEIC Data provides the most expansive and accurate data insights into more than 200 economies through 6+ million series. With analysts on the ground in more than 18 countries, we are the service of choice for economic and investment research by economists, analysts, investors, corporations, and universities around the world.

Helping analysts, economists and academicians make sense of the world economy,

CEIC Database has been the gold standard for knowledge of developed and developing markets around the world. With access to this vast database, users have the opportunity to gain insight into the everchanging dynamics of world economies on a level of depth unrivalled by any other competitor.

One stop solution for information on:

Macroeconomic Data

- Macroeconomic Data
- •IMF and World Bank Data and Forecasts
- Exclusive math function library like Forecasting, Splicing, etc
- Advanced Excel Plug-in
- International Associations Data

#### **Key Features:**

The CEIC data has 3 variants covering data from various perspectives on Global Economies viz. Global Database, World Trend Plus and Premium Database. The key features of these are as mentioned below:

#### Global Database **World Trend Plus** Premium Database 1. CEIC's Global 1. Designed to be a detailed. 1. Deep, Database contains single access point for comprehensive macro over 3.6 million time benchmarking -economic and and industry series covering 200+ reference data data for economies providina in-depth leadina BRIIC 2. Contains detailed into economies: insights the data for key indicators China performance of such as GDP as well as developed India and insightful information emerging countries Indonesia on inflation, exports, 2. It provides proprietary, Brazil and tourism normalized Russia and key 2. In addition to the standardized. 3. Empowers you with valuable, hard-to-find economic indicators comprehensive Global the Database coverage data on emerging under **GEM** economies dataset (Global of these countries, 4. Thousands of primary databases Economic Monitor). premium 3. Provides data from additional, local sources and include reputable third-party ASFAN **Economic** detailed extremely information going up data from Monitor international 4. Country Competitiveness Data organizations, such as State/District/Province the IMF and World from World Economic levels. Bank Forum for 140+ economies 5. Data from various International Organizations which include data sourced from the Bank for International Settlements (BIS), World Steel Association (Worldsteel), Organization of the Petroleum Exportina Countries (OPEC), etc.

## **Key Sources:**

CEIC obtains data from over 1,500 primary sources

•Official Statistics Agencies National Statistics Bureau

**Government Statistical Agencies** 

**IMF** 

World Bank

**OECD** 

Eurostat

**ASEAN** 

Central Banks of the Countries like Federal Reserve, RBI, etc.

•Industry Associations World Steel Association (Worldsteel)

Global Semiconductor Alliance

Bank for International Settlements (BIS)

Organization of the Petroleum Exporting Countries(OPEC)

Organization of Motor Vehicle Manufacturers (OICA)

• Research Institutions China Venture

**Oxford Economics** 

•Financial Information Providers Dow Jones

**MSCI** 

S&P

**Financial Times** 

• Covers Major Sectoral Data from Local Associations/Govt Agencies/Authorities: Society of Indian Automobile Manufacturers (SIAM)

European Environmental Agency (EEA)

Insurance Regulatory and Development Authority (IRDA)

Food Corporation of India (FCI)



http://indiabusinessinsight.com/ibi/index/

#### India Business Insight (IBI)

Today, everything means business, and an insight into business is a factor of incessant acquisition of intuitive knowledge through many sources of information.

Business information is essential to everyone, not just B-Schools, business executives and industries, who require it for boosting their business acumen and decision-making. But, how does a knowledge-thirsty student, or a busy executive obtain accurate and succinct business information with ease, and in real-time?

India Business Insight - IBI, a product of Informatics (India) Ltd, is the key. A compilation of vital information on Indian business and industry from various business magazines and newspapers. IBI saves your time and keeps you constantly in touch with the fast-changing business environment.

IBI is the only product of its kind to offer rich and rare insights into developments in Indian business and industry from both local and global perspectives. It is a comprehensive database covering news and analysis of informationrich stories on Indian industry judiciously chosen from leading business and industry sources. By presenting an uninterrupted, continually updated and complete view of the Indian economic scenario, with ready capsules of critical information, IBI keeps the business world in live touch with the realities that affect them directly.

**Selection of Articles:** The selection of news articles is based on the following selection criteria:

- The news articles shall primarily focus on Indian companies and businesses, including business services, finance, trade, commerce and economy.
- Monthly, quarterly, half yearly, annual performance data of companies in the public, private or joint sector or group companies, performance analysis, investment research, market surveys, projections.
- Acquisitions, amalgamations, mergers, demergers and diversifications.
- Capacity expansion, modernization, new products, new processes, collaborations, including technical, financial, marketing, distributorship, representative/liaison, and technology transfer.
- Contracts, orders, restrictive trade practices, MRTPC investigations.
- New business firms and/or formation of joint ventures between Indian companies and government, Indian companies and foreign companies, Indian companies and Indian companies; Indian companies setting up plants overseas or acquiring overseas plants/ manufacturing facilities, consortia.
- Yearly, half yearly and quarterly export data on all types of Indian produce.
- Data on Indian agriculture, forestry, fisheries, transportation (land, rail sea), petroleum products, power.
- Gross domestic product, gross national product, industrial production output, forex, money market, inflation, wholesale price index, stock exchanges, interest rates and any other information relating to national economy.
- Industrial accidents, natural calamities, epidemics.
- Employment, unemployment, labour, strikes, disputes, lockouts.
- Credit rating of companies.
- Indian consultancies, ad agencies.

- Indian aerospace and defence.
- All government policies that affect business, trade, commerce, balance of payments forex reserves, social welfare programmes (both corporate and government).
- Indian educational institutions.

#### Unique Features of India Business Insight

Following are the enhanced features of the new version of India Business Insight:

- 1) Trending news: A collection of news to keep the user in touch with the latest trends in companies and industries and updated on day-to-day basis.
- 2) Post Search Filters: For better relevancy of results, post-search filters are provided with industries, companies, products, business terms and sources. It facilitates the user to narrow down his search results based on his area of interest.
- 3) User-friendly interface: The new interface has been designed to provide the user a platform to carry out his search query and access results in a seamless manner.
- 4) Content-rich summaries: The article summary indexed in India Business Insight will be more of a digest than just a simple reflection of the articles. It can be used for the project and research work without the necessity of going back to the full-text original article IBI's team of editors and business analysts scan through thousands of business stories covering company and industry news and analysis, from leading Indian, foreign magazines and newspapers. **Database statistics**

Period Covered: 1993 to Current

**Number of Records :** Over 12,89,378 records.

Records Added: 1,000 plus every week

**Sources Scanned :** Over 312 newspapers & magazines

Indexed by: 85,889 organizations; 44 industry segments; 12,213 products; 75 business concepts



www.Indiastat.com

Indiastat.com serves with authentic and perhaps the most comprehensive compilation of secondary level socioeconomic statistical information about India and its states on various socio-economic parameters. These parameters are: General Info, Demographics, Economy, Agriculture, Civil Supplies and Consumer Affairs, Environment and Forest, Industries, Infrastructure, Companies, Education, Health, Housing, Labour & Workforce, Polity, Media, Insurance, Tourism, Crime & Law, Social Welfare & Developmental Schemes etc.

Indiastat.com provides secondary level socio-economic statistical information about India, its states, regions and sector. Indiastat.com is a cluster of 56 associate websites wherein 19 websites are sector-specific, 6 are regional websites and 31 websites are state-specific. Subscribing Indiastat.com will give an automatic access of its 56 associate sites. Indiastat.com contains all the statistical information available on its 56 associate websites. However, data is made available separately on these 56 associate sites just for an ease of navigation. If require, subscription to these associate can also be taken separately.

<u>Datanet India h</u>as also ventures into eBooks world and launched 12 e-Books providing information about Elections



Results and other compilations.

EBSCOhost is a powerful online reference system accessible via the Internet. It offers a variety of proprietary full text databases and popular databases from leading information providers.

The comprehensive databases range from general reference collections to specially designed, subject-specific databases for public, academic, medical, corporate and school libraries.

EBSCO Information Services is a division of <u>EBSCO Industries, Inc.</u>, one of the largest privately held and familyowned companies in the United States. EBSCO Industries, Inc. has been in business since 1944. Starting out as a small subscription agency, EBSCO quickly became a pioneer in the library services industry. Through vision, action, innovation and a commitment to continuous improvement, EBSCO invests in the library business to ensure the long-term growth of products, services and technologies for our customers.

## **EPWRF** India Time Series



http://www.epwrfits.in

## **EPWRF India Time Series**

The EPWRF India Times Series (EPWRFITS), interactive online database launched in January 2011, is an initiative taken by the EPW Research Foundation (EPWRF) with an aim to provide credible time series data facilitating research across various sectors of Indian Economy.

Perceiving the indispensable role of and need for authentic time series data in socio-economic research and analysis, the EPW Research Foundation has built the EPWRF India Time Series based on the core values - ACCURACY, TIMELINESS and COMPLETENESS.

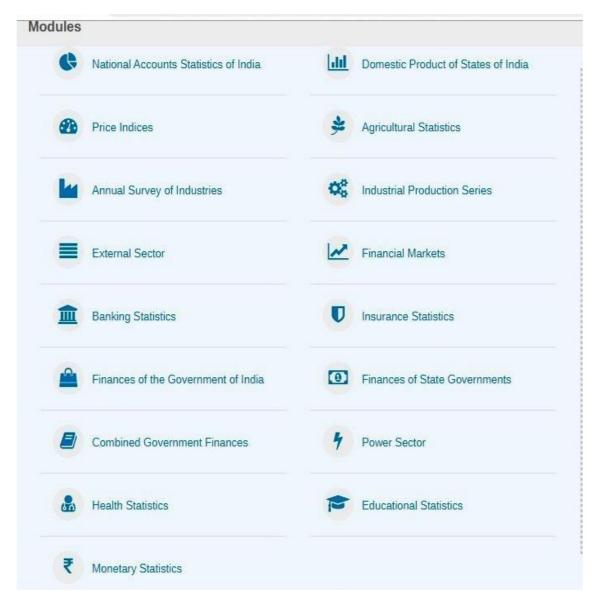
EPWRF India Time Series is a unique online database with its comprehensive coverage of Indian economy for a fairly long time period and it comprises over 30,000 variables capsuled in 16 modules. The database tries to provide in continuous time series from 1950 depending on the availability.

The database is well accepted by the research community in India as well as abroad. Major subscribers include all Indian Council of Social Science Research (ICSSR) institutes, several Universities (central, state and private), IIMs, IITs, Banks and top-ranked management institutes.

## **Salient Features**

•	Time series data
О	Comprising major sectors with various periodicities
О	Timely updating of data
•	User-friendly interactive online system
О	Ease of identifying variables
О	Versatility of data variables/series selection
О	Easy to download and export to excel file
•	Enhancing Research
О	Saves time spent on data compilation
О	Plotting of data variables/series
0	Availability of 'Meta Data' at a click

# **EPWRF** India Time Series



A new module "Labour Statistics" has been added online data base, EPWRF India Time Series (EPWRF ITS).

This module broadly covers issues such as employment training, wages and earnings, average labour cost per man-day worked in organised and unorganised sectors, trade unions, industrial injuries, absenteeism and labour turnover, social security provided to workers, industrial disputes, and international comparison.

Data are available at both State and All-India level from 1951 onwards depending upon their availability.



#### **JSTOR**

#### **About JSTOR**

JSTOR is a highly selective digital library of academic content in many formats and disciplines. The collections include top peer-reviewed scholarly journals as well as respected literary journals, academic monographs, research reports from trusted institutes, and primary sources.

JSTOR is part of ITHAKA, a not-for-profit organization helping the academic community use digital technologies to preserve the scholarly record and to advance research and teaching in sustainable ways.

#### **Journals**

**JSTOR** provides access to more than 12 million journal articles, books, images, and primary sources in 75 disciplines. It provides articles of core scholarly journals in the humanities, social sciences, and sciences. You can search the full text, titles, authors, and abstracts, or browse by journal title or discipline. We add new issues of existing titles and new titles on an ongoing basis.

Full runs of more than 2,000 top scholarly journals in the humanities, social sciences, and sciences. JSTOR works with a diverse group of nearly 1,200 publishers from more than 57 countries to preserve and make their content digitally available.

JSTOR is a digital library for the intellectually curious. We help everyone discover, share, and connect valuable ideas. It's a digital library of academic journals, books, and primary sources. JSTOR helps people discover, use, and build upon a wide range of content through a powerful research and teaching platform, and preserves this content for future generations. JSTOR is part of ITHAKA, a not-for-profit organization that also includes Ithaka S+R and Portico.

#### **BOOKS AT JSTOR**

Books at JSTOR offers more than 50,000 eBooks from renowned scholarly publishers, integrated with journals and primary sources on JSTOR's easy-to-use platform.

All titles offered in Books at JSTOR are available exclusively in DRM-free, unlimited-user model. The eBooks work just like the journals on JSTOR, with unlimited simultaneous use, downloads, and printing, and no need to log in or use special software

#### **Business & Economics**

- <u>Business</u>
- Development Studies
- Economics
- Finance
- Labor & Employment Relations
- Management & Organizational Behavior
- Marketing & Advertising



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#### We have subscribed to Two (2) Major Subjects given below:

#### 1. Business, Management and Accounting

- Accounting
- · Business and International Management
- Business, Management and Accounting (General)
- Management Information Systems
- Management of Technology and Innovation
- Marketing
- Organizational Behavior and Human Resource Management
- Strategy and Management
- Tourism, Leisure and Hospitality Management
- Decision Sciences

## 2. Economics, Econometrics and Finance

- Economics and Econometrics
- Economics, Econometrics and Finance (General)
- Finance

#### **Bloomberg**

Bloomberg provides current and historical financial information on individual equities, stock market indices, fixed-income securities, currencies, commodities, and futures for both international and domestic markets. Also provides company profiles and financial statements, analysts' forecasts, news on worldwide financial markets, and audio and video interviews and presentations by key players in business and finance. Real Time Market and Execution and real time pricing for over 5 million securities world-wide plus extensive historical pricing and stock charts. Providing current and historical financial quotes, business newswires, and descriptive information, research and statistics on over 52,000 companies worldwide, data on more than 120 indicators for approximately 5,000 publicly-listed companies globally, and is increasing coverage every day

## **Thomson Reuters Eikon**

Provides current data of exchange-traded instruments including stocks, warrants, options, futures, indexes, etc. around the world, historical equity data ranging from several months to over 20 years, government and corporate bonds information from over 100 countries, foreign exchange rates for 175 currencies, comprehensive coverage on commodities and energy, economic indicators (e.g., consumer price index) for many countries, extensive business and financial information for listed companies. Eikon - over 88,000 companies (58,000+ active and 30,000+ inactive) traded in more than 164 exchanges in over 120 countries, representing more than 99% of the world's market cap. Coverage includes fastest growing Frontier markets not covered by the competition

#### **ET Prime**

ETPrime is business storytelling platform that provides business stories for its readers and delivers them straight into their inbox daily. It provides specialized information on technology, media, telecom, pharmaceuticals,

automobiles, finance, economic trends, and even climate change, etc. Users can read ETPrime on the desktop and mobile websites, ET Android and iOS apps.

## Grammarly

Grammarly is a tool designed to evaluate writing and offer suggestions for improving grammar and punctuation. It's help with subject-verb agreement pronoun reference comma use and many other grammatical issues, make vocabulary suggestions, make recommendations to avoid wordiness and check work for plagiarism against documents on the Internet.

## **Scopus**

Scopus is the largest abstract and citation database of peer reviewed literature: scientific journals, books and conference proceedings. Scopus delivering a comprehensive overview of the world's research output in the fields of science, technology, medicine, social sciences, and arts and humanities, Scopus features smart tools to track, analyse and visualize research

#### **Sage Journals**

SAGE- Management & Organization Studies Subject Collection e-Journals – 125.

## 15.6 Computing Facilities:

## A. SERVERS

Server	Description
2 HP Servers (Big Data)	HP ProLiant DL 160 Gen 9 860912-375 1U rack Server: (Sr. No: SGH752V122/SGH752V11Y) Intel Xeon Processor E5-2620V4(2.1GHz, 8 cores, 20 MB L3 cache, 85W), 256GB RAM (HP 32GB x 8 Dualrank X4 DDR4-2400 Memory kit), 3.6TB HDD(HP 1.2TB 12G SAS 10k rpm (2.5 inch.) Hard Disk — 3Nos), DVD RW, 2 X HP 900W AC 240VDC Power Module, HPE Ethernet 1GB 2-Port 36Li Adapter, Lenovo 19.5" TFT, HP combo USB KB & Mouse Y5G54PA#ACJ, Digisol 4 Port KVM Switch DG- KU1004.
1 HP Server (ERP)	HP ProLiant DL 180e Gen 9 M6D52A: /Intel Xeon Processor E5-2630 v3(2.4 GHz, 8-Core, 20MB, 85W), 32 GB DDR4, 8SFF (2.5 inch) Hot plug SAS/SATA h240 Smart HBA without key, DVD RW, Redundant 800W/900W Gold Ht Plg Pwr, HP 300 GB 6G SAS 10K rpm SFF 3 Nos
5 HP Servers AIS D-view Databases Data RFID	HP ProLiant DL 180 G6/Intel Xeon Processor E5520(2.26GHz, 8MB L3 Cache, 4-core-80W, DDR3-1066,HT, Turbo 1/1/2/2)/32 GB RAM/3 X 300 GB HDD/ HP SMART Array P410/256 MB Controller (RAID 0/1/1+0/5/5+0) /DVD/Remote Management Software, Digisol 8 Port DGKB4208D KVM Switch

## B. Number of Computers with Configuration:

Sr.	Number of	Configuration
No.	Computers	

1	1	MacBook Pro, 14 inch, 1TB SSD, M1 Pro chip with 10 core CPU, 16 core GPU, Space Gray (MKGQ3HN/A) with Charger
2	17	Laptop - Dell Latitude 3420:11th Generation Intel® Core™ i7-1165G7/16GB DDR4 RAM/512 SSD /intel dual-band Wi-Fi 6 AX 201 2x2 802.11ax 160MHz + Bluetooth 5.1/3 Cell battery/ McAfee/FPR/UBUNTU/14" HD/NO ODD/3 Years Warranty+ 3years ADP/backlit KB/essential backpack
3	10	Laptop - Dell Latitude 3420:11th Generation Intel® Core™ i5-1135G7/8GB DDR4 RAM/512 SSD M.2 NVME/intel dual-band Wi-Fi 6 AX 201 2x2 802.11ax 160MHz + Bluetooth 5.1/3 Cell battery/ McAfee/UBUNTU/14" HD/NO ODD/3 Years Warranty+ 3years ADP/backlit KB/essential backpack
4	65	Laptop – Dell Latitude 3400 Laptop /14" HD /8th Generation Intel® Core™ i5- 8265u Processor (6M Cache, up to 3.90 GHz) /8GB RAM/450GB-(45Nos)/512GB- (20Nos) SSD OPAL 2 (self-encryption) /3 Cell 45 W/720 P HD CAM with Microphone/ WiFi BT/HDMI/Spill resistant KB/Dell Backpack- 1 laptop upgraded to 16GB RAM.
5	13	Laptop – Lenovo - ThinkPad E480 20KNS0E200/14" HD /8th Generation Intel® Core™ i5-8250u Processor/8GB RAM/256GB SSD OPAL 2 (self-encryption) /3 Cell 45 W/720 P HD CAM with Microphone/ WiFi BT/HDMI/Spill resistant KB/Lenovo Backpack (1 Laptop Upgraded with 16GB RAM and 512 SSD HDD-25-10-21)
6	6	Laptop – Dell Latitude 3450 –5 <sup>th</sup> generation Itel® Core™ i5-5200U/ CPU @ 2.2 GHz, 8 GB (2 x 4GB)1600MHz DDR3L Memory, Intel HD 4400 Graphics, 14 inch Display, 500GB SATA Hard drive, Integrated 802.11b/g/n, Integrated HD camera, Bluetooth, 40WHr-4cell, 65W power adapter.
7	9	Laptop – Dell Vostro V3446 – 4 <sup>th</sup> generation Intel® Core™ i5-4210U CPU, 8 GB (1 x 4GB)1600MHz DDR3 SDRAM, NV 820M Graphics, 35.56cm HD WLED-backlit Anti-Glare, 500GB SATA Hard drive, DVD+/-RW, Integrated 802.11b/g/n, Integrated HD camera, Bluetooth, 40WHr-4cell, 65W power adapter.
8	11	Laptop – Dell Vostro 2420 –3rd generation Intel® Core™ i5-3210M CPU (3M cache up to 3.10 GHz), 8 GB DDR3 RAM 1600MHz, 14.0" WLED Anti-Glare, 500GB SATA Hard drive, DVD+/-RW, Integrated 802.11b/g/n, Integrated Web Camera & Microphone, 6 cell Lithium Ion Battery, 65W power adapter.
9	2	Laptop – Dell Vostro 1450 – Intel® Core™ i5-2410M CPU @ 2.30 GHz, 8 GB 1DIMM DDR3 RAM, 14.0" WLED Anti-Glare, 500GB SATA Hard drive, DVD+/-RW, Integrated 802.11b/g/n, Integrated Web Camera & Microphone, 6 cell Lithium Ion Battery
10	4	Laptop - Compaq Presario CQ42-462TU Portable - Intel ® Core ™ i5 Mobile Processor i5-460M (2.53 GHz), 3MB integrated Intel Smart Cache, Intel HM55 Express Chipset, 8 GB PC3-8500 DDR3-1066 (8663MB/S), 320GB SATA HDD, 8X SuperMulti Lightscibe Double layer(8.5GB) DVD Writer 14.0" LED Blacklit WideScreen, Integrated 10/100 BaseT, Integrated 802.11n, Integrated Web Camera & Microphone, 6 cell Lithium Ion Battery.
11	35	Workstation - Dell Precision T3660 Tower, Intel Core 12 <sup>th</sup> Gen I7-12700(12 Core)/ 16 GB RAM/512 GB M.2.2280 PCIe NVME SDD/DVD ROM 9.5MM optical disk drive/500W Internal power supply unit 3years Pro Support/Dell Monitor D2020H 19.5 inch/Keyboard and Mouse. (Lab1 and 2 -BDA Lab)
12	1	<b>Dell Workstation T3650</b> - <b>Core i7 11th Gen</b> / Workstation Motherboard/16GB : 8 GB (64 GB Support)+8GB(separate)/1TB (certified HD DVDRW/PCI/PCIe+ EVM SSD 250GB M.2 NVME/ASUS Graphic card GTX 1650 4GB Dual DDR5Serial Port/USB Workstation chasis+ 90% certified 500W/3 years warranty, keyboard, mouse, DELL TFT 24" S2421HN Monitor/IPS/Full HD/2 HDMI port/AMD free sync

13	3	Workstation - Dell Precision 3640 Tower i7, Ubuntu Intel Core I7-10700(8 Core)/ 8x2 Gb/1 TB HDD/DVDRW/250GB M.2 NVME 3years/MDP Port/460W/Dell Monitor S2721HN 27 inch/Keyboard and Mouse. (Bloomberg)
14	65	Workstation Dell T3630 Intel Core i7-8700 8th Gen CPU@3.2 GHz /16GB (8GB x 2) DDR4 RAM / 1TB 7200RPM SATA HDD/ 8 X DVDRW 9.5 mm optical disk drive/Intel I210 1GB Ethernet adapter (1X1 GbE) Dell USB laser 6-Button mouse Wired keyboard KB216 black Dell 19.5" TFT Monitor/Cadyce Mini DP to VGA Display converter (Lab3-BIFS Lab)
15	67	ThinkStation P330 Tower: Intel core i7-8700 3.2G 6C, (8x2) 16GB DDR4 RAM, 1TB 7200 RPM 3.5" SATA 3 HDD, Intel UHD Graphics 2 x Display Port, 8 USB Port. Lenovo V 19.5" Monitor / Display port to VGA Adapter (Lab2 -BDA Lab)
16	67	Workstation HP Z240T (3XV95PA#ACJ): Intel core i7-7700 3.6 8M 4C TWR CPU, (4x2+8) 16GB DDR4 non-ECC RAM, Intel HD Graphics 630, 1TB 7200 RPM SATA 1st HDD, 9.5MM slim Supermulti DVDRW/ HP V203-19.5" LED Monitor/Hp Keyboard and Mouse/ HP Display port to VGA Adapter (Lab1-BDA Lab)
17	20	Desktop Dell Optiplex 5000- 12th Generation Intel® Core™ i5-12500, 8 GB, 1 x 8 GB, DDR4 RAM /WD 250GB SSD NVME SN570 / 1 TB, 7200 RPM, SATA HDD, DVD RW/Integrated Graphics/USB Keyboard & Mouse/3yrs Onsite warranty / 10 Desktops Without Monitors/10 Desktops with 21.5″ E2220H monitor (FPM Lab/Classrooms)
18	15	Desktop Dell Optiplex 5090 - Intel core i5-11500 processor/ 8GB RAM /ADATA 256GB SSD swordfish NVME GEN3X4 /1 TB HDD/ Dell Monitor 19.5inch E020H/DVD RW/3yrs/Mcafee 12av 12months/Chassis Intrusion
19	36	<b>Desktop</b> -DELL OptiPlex 3020MT- Intel core i5-4590 processor, DVD-RD, 8 GB DDR3-RAM, 500 GB-HDD, 18.5" Dell Monitor, keyboard, Mouse
20	10	Desktop -DELL OptiPlex 3020 CAD015X320716IN8 - Intel core i5-4570 processor, Intel H81 Expansion Slots, Integrated10/100/1000GBE network con., Intel HD Graphics 4600, wired optical mouse and keyboard, DVD-RD, 4+4 GB DDR3-1600 UDIMM Memory, 500 GB7200RPM sata-HDD, ports: 4 USB 2.0, 3 USB 3.0, 2 Microphone, 1 Headphone, 1 Audio line in, 1 Audio line out, 1VGA, 1RJ45. 18.5" TFT Monitor (Finance Lab)
21	2	Desktop – HP 202G1 – Corei3 3240 3rd Gen, 4GB RAM, 500 GB HDD, DVDRW, 21.5" LED Monitor, Small speaker.
22	1	<b>Desktop</b> - Creative Lab PC : Intel Core i5 2400 Processor, Intel DH67BLB3 Desktop board, 16 GB DDR III memory, 1TB SATA HDD, DVD-WR, XFX 6570/1GB graphic card, creative 5.1 Speakers, 24"benq TFT, creative sound blaster X-FI Titanium Fatality Champ.

23	12	<b>Desktop</b> – Compaq Presario CQ3430IX – Intel Pentium Dual Core Processor E5700 with EM64T(2MB Cache, 3.00 GHz,800 MHz FSB), Intel G41 Express chipset, 8 GB RAM, 320 GB Sata II HDD(300MB/Sec @ 7200 RPM ), 16X SuperMulti Lightscibe Double layer(8.5GB) DVD Writer
24	25	<b>Desktop</b> – Machines with Intel Core 2 Quad 8400 @2.6 GHz, (Each Machine is connected via LG network Card to 5 Network Monitors to make a set of 6 workstations. Total 5 Machines makes 30 Workstations) Cabinet, Intel G41 Chipset, Motherboard, Gigabit LAN, Front USB, Audio, 4GB DDR 800, 500 GB SATA HDD,DVDWR, LG 18.5 TFT (Softlibrary)

Total Computers: 497 (1 MacBook ,130 Laptops, 245 Workstations and 121 Desktops)

## Supporting license software

We have signed "Campus Agreement" with Microsoft for the Latest Operating System and Office.

- 1. Windows 11 Education
- 2. Windows 10 Education
- 3. Windows 10 LTSP 2016
- 4. Microsoft Office Professional Plus 2021
- 5. Microsoft Office Professional Plus 2019
- 6. ESET Endpoint Protection Advanced
- 7. Zoom Meetings -10 Nos and Zoom Rooms 1 No. (1Year Subscription)
- 8. Koha-Integrated Library System
- 9. DSpace Digital Library Software
- 10. ERP: Modules: Accounts, Administration, Alumni, Guest House, Hostel, Leave Management, Library, Placement, Purchase, Workforce.
- 11. EduGrievance Software: Online Grievance redressal System by Orell Software Solutions Pvt. Ltd.
- 12. QuestionPro Online survey software
- 13. Microsoft Visio Professional- 50 licenses yearly subscription
- 14. Microsoft Visual Studio.net Professional
- 15. Microsoft Visual Studio 6.0 1 license yearly subscription
- 16. Sensys Easy TDS Enterprise (997331) (Multiuser with Excel Linking for Salary & Non-Salary)
- 17. Tally 9ERP
- 18. Flip PDF for Windows (Aug 2020)
- 19. Microsoft M365 A3 for Faculty ELIC
- 20. Business in a Box (Templates to Start, Run and Grow Your Business) one license perpetual.

## Printers/Copier/Multifunctional Printers

Total Printers: 39 Nos.

#### B. Online UPS

4 Nos (40 KVA UPS of Numeric – 2Nos, 20 KVA UPS of Numeric – 1 No., 15 KVA-1No of Quantum).

All the nodes that are not connected to central UPS are having individual UPS.

# Other Equipment's

## **Firewall**

Sr. No.	Details
1	Firewall - Gajshield Hardware Appliance - GS1160nu (Includes Firewall, VPN, Bandwidth
	Management, Reporting, Load Balancing & failover Module).

# **Projectors/Presenters/Interactive Monitor and Presentation Systems:**

Sr. No.	Details
1	ViewSonic IFP 65-inch Interactive Display along with built-in PC(i5)- 4Nos ABE
2	Interactive Monitor with Wooden Podium in classrooms(18)+Studio(6) + standby(1) =Total 25
3	Projectors – 35 Nos. [60 seater -21, 30 seater – 4, mph-1, FPM-1, Events-1,ABE-4
4	Wireless USB Integrative Presenter – 25 Nos
5	Wireless Presentation System WiPG 1000 – 8 Nos.

# **Audio Systems and System Integration:**

Sr. No.	Details
1	Bose FS4CE ceiling speakers-32 Nos, Bose P2600A Power amplifier -2 Nos, Bose EX1280C DSP(sound processor)-2Nos, Bose CC-PS1 universal power supply- 2Nos, Sennheiser XSw1 825+ME2 wireless microphone- 4Nos, Kramer VS- 88H2A Presentation Switcher-2Nos, Kramer TP-580T HDMI Transmitter- 8 Nos, Kramer TP-580R HDMI Receiver-8Nos, Kramer WP-20CT 4K60 4:2:0 HDMI and USB C – 4 Nos, Kramer SL-280 master Controller:32 port-2Nos, Kramer RC-308 Control keypad 8 button I/O– 4 Nos, Audio rack 22U-2Nos, Apple iPad for controlling AV
2	System-2Nos ABE Auditorium and classrooms ( ABE CR1,2,3,4)
2	Sound System with Bose Speakers, Amplifiers, Shure Wired Mics, Handheld and collar Mic in addition to that we have Sound System – Yamaha Mixer and speakers for Amphitheatre Audio Mixer Yamaha MG10X and MG16XU (MPH)
3	Yamaha Power Amplifier, Yamaha Speakers— 4Nos, Yamaha SubWoofer, 6 Channel Yamaha Mixer — 6 Nos (CR1,12,17,NAB Lab3, NAB CR3,NAB CR4)
4	2 Class Rooms are equipped with a BOSCH mixer Amplifier, 4 No Yamaha speakers, Studio master Dual PA Wireless Microphone 1 Collar and Cordless MIC) (NAB-CR2, LAB2)
5	Yamaha Power Amplifier, Yamaha Speakers – 4Nos, Yamaha SubWoofer Sennheiser Cordless Microphone (MDP CR) (CR5)
6	Studio Master Dual PA Wireless Color Mic, hand Held Mic, Wireless Receiver, Studio Master ARC-120A Mixer Amplifier (CR13)
7	8 Class Rooms are equipped with Ahuja Amplifier 6 Speakers and Ahuja Dual PA Wireless Microphone 1 Collar mic + 1 Cordless MIC (CR 2,3,4,14,15,16,NAB Lab1, NAB CR1)
8	Creative Speakers – 4 Nos
9	Audio Splitter with Inbuilt Processor, Microphone cable

10	Headphones: Logitech Stereo Headset H151 – 34 Nos, iPod ZV-E708MP noise cancelling earphone - 9 Nos.
11	Audio Voice Recorders – 4 Nos.
12	Studio master XR40HH two handheld microphones for events

# RFID Access control gates and Display clocks:

Sr. No.	Details
1	RFID Readers Symbol XR 480/FX 7400/FX7500 with adapters and Antennas connected – 26 Nos, Areas covered: Admin block, Main Gate, MPH Gate, Academic Block, Faculty block, Breakout-Acad, Faculty block Extension, Program Offices and Library.
2	Digital Clock with counter in CR - 18Nos, Digital Clock (Big) - 2 Nos , RFID Displays old – 4Nos

# Video and Digital Cameras and streaming Devices and TV:

Sr. No.	Details
1	Movie Cameras: 2 Nos (Panasonic AC 90 Digital Camera, DVX 102A)
2	Samsung QB65/HG65AU800 65inch Samsung Display for Faculty- 4Nos- ABE
3	VU TV (43 inches) full HD UltraAndroid LED TV 43GA – 5No
4	VU TV (65 inches) full HD UltraAndroid LED TV 65VCONF – 7No
5	Camera Peoplelink Model: PPU-PVC-FHD-H264-10X :17 Nos
6	Conference speaker Phone Peoplelink Model: PPU-PVC-UVC-25 – 17 Nos
7	Camera Nikon Coolpix P520/32GB with Benro Tripod. +4GB Original card.
8	Freedocast Pro Streaming device
9	D'Link MirrorStreamer TV Adpator for Miracast Wireless Display DSM
11	Simplex VCT 888 RM Heavy duty Video and photo Professional Tripod Kit

# Video Conferencing Equipment's:

Sr. No.	Details
1	Video Conferencing system VU 75inch UHD 4k corporate Interactive display with built in PC+AV. Core i5, Hen-8/8GB/128GB with windows 10 Prof. VU202112099, 12X speaker tracking camera, Dual large Wireless Audio, Wireless Keyboard with Trackpad mouse and Stylus pen.
2	Video Conferencing Equipment's: 3 Nos. (Tanberg MXP -990 -Integrated Camera with Codec, Tandberg Edge 95 includes HD Codec, POLYCOM VSX7000)

# **CCTV Equipment's:**

Sr. No.	Details
1	CCTV Equipment's: 239 cameras and 13 NVR's
	Areas Covered: Main Gate and MPH Gate, MPH, Administrative Block, Academic block,
	BDA Block, Faculty Block & Library, Faculty Housing 1,2,3,4,5, Hostel 2, 4 and 9, Creche,
	new cafeteria, Program Office, Exam control office, Store and nearby area, H9 common
	rooms, Academic Block Extension(ABE)

## iPad and accessories:

Sr. No.	Details
1	iPad Pro, 11 inch, 64GB, WIFi, S.G 5Nos, iPad Cover - 2 Nos, Apple Pencil – 4Nos, iPad Pro
	Smart Keyboard Folio – 1Nos

## **Other Devices:**

Sr. No.	Details
1	eSSL biometric reader-2nos.
2	iScribe Digital Paper writing Pad and USB Slot-A4 Size unit, Digital pen with USB slot for
	charging, USB cable, spare refills-2 numbers, refill replacement tool.
3	Logitech M170 Wireless Mouse -100 Nos.
4	Power Adapter for MacBook 45W MagSafe - 1No
5	Ticker Display for Finance Lab - 1 No
6	OMR Scanner Plustek PS 286- 2Nos with Remark Office OMR 2014 Software Full version
	Single user License – 1No.
7	Motorola XiR P3688 VHF Handset radio with Battery charger Antenna 6 –Nos.
8	Mobile Jammers: 3G,DCS,CDMA and GSM Jammers – Total 5 Nos.
9	EPABX System: NEC Model SV8100, Product CHS2U-EU (3 Nos)
10	Samsung Professional Display (reception)
11	JioFi Personal Hotspot (Router JMR815-Black+router M2S) – 2+2Nos
14	Eureka Forbes Super Clean Handheld Vacuum Cleaner.
15	Clapbox Adjustable Snare Cajon CB 65- Birch Wood.

## **External Equipment's and Devices:**

Sr. No.	Details
1	DELL 24" MONITOR: E2420HS – 55 Nos/ S2421HN – 13 Nos.
2	C922 web camera – 1 Nos, Web Camera Peoplelink i7-1No, Web Camera C270H- 3Nos.
3	iBall Card Reader/Writer CR222 – 2Nos.
4	D-Link DWA Adapter – 11 Nos.
5	HP External DVD RW – 1Nos
6	External HDD: (Seagate/Toshiba 1TB Freeagent External HDD – 6 Nos and WD My passport 2TB– 1 No., WD 4TB – 3Nos, Seagate 4TB – 4Nos, 4TB HDD with casing as EXT HDD – 1No., Samsung External SSD 500GB
7	Pendrive (35 Nos): Toshiba 32 GB – 1 No, SanDisk 4 GB Pendrive (17 Nos), Sandisk 16 GB – 12, Sandisk 32 GB – 5 Nos.

## A. Databases

- 1. Prowess IQ from CMIE
- 2. Industry Outlook from CMIE
- 3. Economic Outlook from CMIE
- 4. Consumer Pyramids Household Survey Dx
- 5. States of India from CMIE
- **6. IndiaStat** Single user license
- **7. EPWRF** India Time series (ITS) online database.

- 8. India Business Insight (IBI)
- 9. **CEIC:** Data Insight Power (A Comprehensive Value Proposition.)
- **10.** Knimbus eLibrary
- 11. Scopus Abstract and Citation database
- 12. ET Prime Business News Platform
- 13. Edzter

#### B. E-Journals

- **1. EBSCO** (Business Source Ultimate, Academic Search Complete, Health Business Elite, Entrepreneurial Studies Source, Psychology and Behavioral Sciences Collection)
- **2. ProQuest (**ABI/INFORM Dateline information, ABI/INFORM Global information, ABI/INFORM Trade & Industry information)
- 3. JSTOR
- 4. Science Direct
- 5. Sage Journals
- 6. DELNET

#### C. E-Books

- 1. EBSCO eBook Business Collection
- 2. eBook collection (custom collection of 47 books) by Pearson India Education Service

## D. Legacy Software

- 1. Windows Server 2003
- 2. Windows 8.1 Enterprise
- 3. Windows 7 Enterprise
- 4. Windows Server 2012 Standard
- 5. Windows Server 2008
- 6. Microsoft Office 2016 Professional Plus
- 7. Microsoft Office 2013 Professional Plus
- 8. Microsoft Office 2010 Professional Pro
- 9. Microsoft Office 2007
- 10. Microsoft Office 2003
- 11. Microsoft One Note 2003
- 12. Microsoft Office 2000 Standard Version.
- 13. Microsoft COBOL 4.50 (5.25)
- 14. QSOM
- 15. Borland C++ Builder 6.0 Win XP/NT/98
- 16. Microsoft FORTRAN Development System 5.1
- 17. Borland Paradox 5.0
- 18. Lotus SmartSuite 2.1 (Win)
- 19. Borland dBase IV 2.0 for DOS
- 20. Borland dBase Complier 2.0 for DOS
- 21. WordStar 6.0
- 22. Dragon Naturally Speaking Preferred
- 23. IBM DB2 Software
- 24. Borland C++ 4.0
- 25. First Aid 95 Deluxe
- 26. Mathcad for Win3X Version 3.11
- 27. PC Tools for Dos.
- 28. Artificial life
- 29. Borland Quatho Pro ver 5.0 for DOS
- 30. Insi Ver 3.0.0
- 31. Managing Customers For Profits (Harvard Business School Publishing)
- 32. Building Service, Driving Profits (Harvard Business School Publishing)
- 33. Win A& D (Software Engineering Made Easy)
- 34. Solid PDF tools

		Organiser	Result	Student	(s) detai	ls
Date	Event	details	(e.g 1st/2nd/3rd /			_
		T. E	Finalist/Participated/etc.)	Name	Batch	Course
20	Consulere:	The Flagship				
30-	Nationwide	Management		Chair and		
09-	Consulting Case	Conclave of	et It . i	Shriyansh	24.22	DCD14
2022	Study Competition	IIT Kanpur	Finalist	Jain	21-23	PGDM
02-	#SayHelloToUnstop			Chalast		
09-	Meme making		4.1	Chahat	22.24	DD 4
2022	Competition	Unstop	1st	Bindra	22-24	BDA
02-		Aditya Birla				
10-	The Characterist	Fashion and	Notice of Fire Para (Tere 40)	Harshda	22.24	DCDAA
2022	The Showstopper	Retail Ltd	National Finalists (Top 10)	Gholve	22-24	PGDM
05-	N. C I.B I.					
10-	V-Guard Big Idea	V Guard		Shyam		
2022	Challenge	Industries	National Finalists	Sundar S	21-23	PGDM
26-				Laxman		
10-				Dnyaneshwar		
2022	Ops Samasya	IIM Udaipur	Final Round (Top 6)	Kavitkar	22-24	HCM
19-	V-Guard Big Idea			Bhavik		
11-	Business Plan			Rajendra		
2022	Contest 2022	V-Guard	National Finalist	Pagi Mirashi	22-24	PGDM
19-	V-Guard Big Idea					
11-	Business Plan			Utkarsh		
2022	Contest 2022	V-Guard	National Finalist	Haldankar	22-24	PGDM
				Akshat		
				Gupta,		
		FINAX - The		Shubham		
04-		Finance		Jain, Rajdeep		
12-		Society of		Nagesh		
2022	What If?, Crescita	XLRI, Delhi	3rd	Gosavi	22-24	PGDM
05-	IIT Guwahati	Quiz Club IIT				
12-	Business and Tech	ISM,		Sundeep		
2022	Quiz	Dhanbad	2nd	Kamath	21-23	PGDM
10-		Quiz Club IIT				
12-		ISM,		Sundeep		
2022	General Quiz	Dhanbad	1st	Kamath	21-23	PGDM
16-						
12-				Aamir		
2022	Veditum 2022	HRiday, GIM	1st	Manzoor	22-24	PGDM
18-						
12-				Harshda		
2022	Veditum 2022	HRiday, GIM	Winner	Gholve	22-24	PGDM
16-						
01-	FUJITSU 100 future			Md Rameez		
2023	leaders	FUJITSU	National Finalist	Mullick	22-24	PGDM

				Utkarsh		
				Haldankar,		
28-				Bhavik Pagi		
01-	Adwiteeya - Ethos	IIM		Mirashi, Rani		
2023	2023	Sambalpur	National Finalist	Bhatt	22-24	PGDM
09-		Reliance		Sunaina		
01-	Reliance the	Industries		Manohar		
2023	Ultimate Pitch 8.0	Limited (RIL)	Campus Winner	Bhagat	21-23	BDA
28-				Aarushi		
01-			1st position (National	Raghav,		
2023	Coherence 4.0	IIM Kashipur	Winner's)	Hariprasath	22-24	BDA
10-						
02-		Darvix, XLRI				
2023	The Metrix	Delhi	1st - National Winners	Rohan Tiwary	22-24	BDA
10-						
02-						
2023	The Metrix	XLRI Delhi	2nd - National Winners	Shakti Singh	22-24	BDA
18-				Utsav Raj,		
02-	Coalesce'23,	Cognition,		Reeya		
2023	PRATYAKSH	GIM	2nd	Bhandiye	22-24	BDA
		HighQ - The				
		HR Club -				
		Department				
		of				
26-		Commerce				
02-		Delhi School		Hariprasath,		
2023	Build the Guild 2.0	of Economics	1st	Tanya	22-24	BDA
		HighQ - The				
		HR Club -				
		Department				
		of				
26-		Commerce				
02-		Delhi School		Reeya		
2023	Build the Guild 2.0	of Economics	Finalists	Bhandiye	22-24	BDA
16-						
02-				G Pooja		
2023	Datathon	IIM Calcutta	5th	Chowdhary	21-23	HCM
18-						
02-	Debate			G Pooja		
2023	Competition	Prabhaav	1st	Chowdhary	21-23	HCM

# 15.8 Student Club activities:

# • <u>VINIDHAN- The Student Investment Fund of GIM</u>.

Details of the campus event organized by VINIDHAN- The Student Investment Fund of GIM.

Event Name	Detail
Analysis Workshop. (By Murugan Muthukrishnan)	The workshop's objective was to educate the attendees about how to use Fundamental and Technical Analysis to manage their portfolios. The workshop was attended by over 80 students of GIM from all the streams.

## COGNITION

Events conducted by Cognition in the academic year 2022-23:

<u>Avinya:</u> National level Case study competition where the participants were supposed to analyse the dataset and come up with sustainable solution using technology and digitization and explain how it will affect the environment. The event was conducted as a part of Samriddhi 2022 organized by Aarohan. We had participants from various prestigious institutes such as IIM Calcutta, SCMHRD Pune, NITIE Mumbai, SIBM Bangalore, IIT madras, IIT Varanasi etc.

<u>Tathya - The Data Challenge:</u> A case study competition conducted specifically for the undergrad students. The goal of this competition was to encourage undergrad students towards pursuing career in data science and promoting our Big Data Analytics Program. We had participation from various prestigious institutes like IIT Kharagpur, IIT Varanasi, IIT Madras, IIT Bombay, and a Few NIT's and other undergrad universities.

<u>Coalesce</u>: Our Flagship event a two-day data science summit. Coalesce has been conducted every year since its inception in 2019. As a part of Coalesce 2023 we had conducted 3 events under the Theme of **Sports Analytics** 

## • HRiday- the HR club of GIM

Events conducted by HRiday- the HR club of GIM for the Academic Year of 2022-2023

Campus Activities/Symposiums	Date	Brief Description
1. I KNOW WHAT YOU DID LAST	15 <sup>th</sup> Sept '22	An interactive session where second year
SUMMER		students shared their experiences during
		Summer Internship and answer queries of
		the newly joined first year students.
2. SANJEEVANI	30 <sup>th</sup> Nov'22	An annual blood donation camp organized
		in collaboration with Goa Medical College
		and HDFC Credila. This year it saw 90+
		participation.
3. VEDITUM	16 <sup>th</sup> Dec'22	In collaboration with Aarohan for GIM's
		flagship event-Samriddhi, we conducted
		Veditum- a national level case study
		competition.
4. HR CONCLAVE	4 <sup>th</sup> Jan'23	To understand how Industry 4.0 has
		impacted the Human Resource
		Management,4 eminent speakers gathered
		in a discussion.
5. ABHAAR	26 <sup>th</sup> Jan'23	Organized annually on Republic Day, this
		event is to felicitate the support staff on
		campus who help the students sustain on
		campus.
6. ANVESHAN	11 <sup>th</sup> -12 <sup>th</sup>	The flagship event of HRiday was
	Feb'23	conducted, the theme for this year being
		"Reimagining HR in Metaverse" where, in
		the subevent- <b>Gyaanodaya</b> , we hosted our
		speaker from 24x7 A.I. to share his
		business expertise and journey.
		We also conducted national level live HR
		Case study competition under our
		subevent named <b>Samiksha</b> .
		We collaborated with Brainvista and
		conducted <b>InQuizitive</b> - a national level quiz
		competition.
7. FAHRENHEIT	24 <sup>th</sup> Feb'23	A knowledge sharing session where seniors
	& 17 <sup>th</sup>	guide their juniors on their choice of
	Mar'23	electives for the second year.

• Prayas

Events conducted by Prayas for the academic year 2022-2023

Grandmaster (Chess)	Week-long event for the game of wits, where GIM finds out its astute
	brains.
Kickoff (Football)	The first PGP 1 v PGP 2 event of the calendar year. It is a best of 3 (1
	per term) and PGP 1 won the initial two.
Gully Cricket	10-day long event for the students to relive their street cricket days.
Dahi Handi	GIM's most challenging yet exciting event, where teams gather around
	and try to break the Matki.
Playoff (Basketball)	The PGP 1 v PGP 2 event filled with intensity and emotions as teams
	battle it out on the court. It is a best of 3 (1 per term) and PGP 2 won
	the initial two.
Smash (Badminton)	It is an 8 days Badminton event with 5 categories and all fighting of the
	Glory of Feathers.
Tug-of-War	A one-day event that may seem like a display of might, teaches us
	much more.
Veeru Cup (Volleyball)	A single day mixed team Volleyball event.
Street Football	Another 10 day-long event where swift footwork and skilful dribbles
	are on display. Extremely aggressive and high intensity in nature.
Kai Po Che	A single day event where students gather for an exhilarating kite flying
	event.
Basanti Cup (Cricket)	Our two-week-long flagship event saw over 20 teams in highly
	competitive cricket, give it their all for the coveted Basanti Cup.
Ping Pong	A table tennis event conducted for students to showcase their skills,
	compete with their peers, and have fun while doing it.
Cyber Chaos	It consisted of four games namely FIFA 2k19, Counterstrike - Global
	Offensive, Need for Speed - Most Wanted and Codenames.
Sports Fest	This fest consisted of five sports:
	1. Rabona: A 7 v 7 football tournament
	2. Feathers OF Glory: PGP1 v PGP2 Badminton event
	3. GIM open: Lawn Tennis event
	4. Hoops: 3 v 3 Half court Basketball events
	5. Over the Net: Women's Throwball event.
Candle Passing	Prize distribution ceremony of all sports events of the year plus the
	SCCs pass on the baton of responsibilities to their JCCs.

## • Aarohan

Activities conducted by Aarohan for the Academic Year 2022-23.

> Samriddhi, the Annual International Business Symposium of GIM.

Samriddhi 2022 witnessed a footfall of 1600+ students from all the IIM's, other premier BSchools across India and abroad. Students got to interact and learn from prominent speakers and industry leaders like:

- Mr Satish Pradhan: Independent consultant and Ex Executive VP of Tata Sons
- Mr Birender Ahluwallia: CEO of The Positivity Co.
- Mr R Srinivasan, PGP Chair of IIM Bangalore
- Mr Sharad Vivek Sagar, Social entrepreneur
- Dr. Dan Le Clair, CEO of Global Business School Network

The theme for academic year was Tryst with Destiny. The 3 days event gave students a plethora of opportunities to showcase their talent by competing in 5 national and international competitions conducted in collaboration with various Clubs & Committees of GIM that witnessed more than 4000+ registrations globally.

- ➤ Ribandar Talks Series is a series of events that is a part of Aarohan's activities, which invites eminent personalities to conduct talks, lectures or workshops. Since the series' inception in 2004, it has endeavored to provide a forum for students to interact with industry leaders and experts. This year student had the opportunity to interact with Siddhant Shah, Satish C Mehta & Rajesh Srivastava.
- ➤ Wine & Cheese Tasting Etiquette (WTE) is Aarohan's annual 2-day event that draws a footfall of more than 1000 people including students and academicians of the Goa Institute of Management from diverse states of India. WTE 2023 witnessed immense support from Fratelli Wines as our title sponsor. The event was facilitated by Mr. Rakesh Awaghade, a certified sommelier by the court of Master Sommeliers, who introduced the students to the art and etiquette of tasting and savouring wine. Students also learnt to pair various wines with appropriate hors d'oeuvres like cheese, dark chocolate, olives and crackers. This event aims to prepare future business leaders of GIM to understand and adapt to the corporate culture.

## • RaZzMaTaZz

<u>List of campus activities conducted by RaZzMaTaZz during academic year 2022-23:</u>

S.No	Name of the Event Date		No of Days	Description
1	La Fiesta (Fresher's party)	23/07/2022	1	A welcome to the juniors on campus who got a chance to showcase their talents.
2	Janmashtami Puja	19/08/2022	1	A puja was organized.
3	Garba Night	30/09/2022	1	A fun-filled night showcasing Garba performances by the students of GIM.

4	Bengali Bhoj	05/10/2022	1	An evening of mouth-watering Bengali food followed by some singing & dancing.
5	Diwali	21 to 24/10/2022	4	A four-day flagship event to make the campus feel like a home away from home.
6	Prom Night	02/12/2022	1	An interesting ice-breaking session for the juniors and seniors.
7	Christmas	18/12/2022	1	Carol singing, Christmas gifts, hot chocolate and movie screening.
9	Lohri	13/01/2023	1	Welcoming the harvest season with a truly authentic Punjabi night.
10	Deccan Carnival	26/01/2023	1	A fun-filled event celebrating the culture of the southern states of India.
13	Holi	03/03/2023	1	The campus came alive as GIM played Holi in desi style with colours.
14	Cheerio (Farewell)	06/03/2023	1	An event where we bid farewell to our much-loved seniors.

## • Samarthan Activities

**GiveGoa** (August 2022 – March 2023) – Samarthan worked closely with management, GiveGoa Chairman Prof. V Padmanabhan, Ashely Furtado Sir and Poorva Vete ma'am, to effectively coordinate and manage all the activities under the GiveGoa initiative. This activity begun on August 2022 and lasted till end of third trimester i.e., March 2023. Under this activity, we had to ensure smooth functioning and hassle-free travel experience for 35 Give Goa groups.

**Paws Up** (2<sup>nd</sup> October 2022)- Team Samarthan, in collaboration with PAWS (Panjim Animal Welfare Society) organised PawsUp. During the visit, the students helped out around the shelter by doing various chores such as cleaning, feeding and providing care to the animals.

**Daan Utsav – Beach Cleaning Drive** (27th November 2022) - Samarthan organised a Beach Cleaning Drive, at Baga Beach on 27<sup>th</sup> November, 2022. It was a fun filled event where volunteers set out for the drive early on a Sunday morning to make Baga cleaner and beautiful. It was a part of Daan Utsav where the students donated their time for the cause. We also interacted with tourists and shack owners around the beach speaking about maintaining cleanliness.

**Avinya** (17th December 2022) – Samarthan and Cognition, in association with Aarohan, hosted Avinya, a national-level case study competition as part of Samriddhi 2022. The competition aimed to allow the participants to be change-makers by coming up with innovative solutions by analyzing

datasets about climate hazards. More than 500 teams from different B-Schools all over India participated in the competition.

**Distributing Christmas Gifts to Orphans** (25th December 2022) – Samarthan celebrated Christmas with the little orphans of Matruchhaya, an orphanage in North Goa. We distributed Christmas gifts to around 50 orphans in the age group of 3-16.

**Make A Wish** (31<sup>st</sup> January 2023) – Samarthan organised its Flagship event, Make A Wish, on 31st January 2022. In this event, students of GIM donated money to buy gifts for children of Bethesda Life Centre, Goa. We visited the NGO on 1<sup>st</sup> March 2023 and distributed gifts to over 100 children in the age group of 9-16 from the NGO.

## • BrainVista events:

- QuizFlix: Event for PGP 1 conducted based on Quiz on TV Series
- Indipedia: Inter College National level quiz on India (Culture and Diversity)
- Brandholic: Most awaited College level quiz on Brands (Equivalent to Flagship event of Brainvista) for all students of GIM
- Khelbaaz: Inter College National level quiz on Sports for enthusiasts.
- Reel n Frames : College level quiz on Movies for all GIM students.
- Q-Fiesta: 2 day Flagship Quiz marathon involving various Quiz themes and difficulty level

### **Collaboration**:

- Inquisitive and Veditum (HRiday): National level Quiz on HR related practices
- Qriosity (Invicta): National level Operations and Consulting Quiz

## **ALUMNI CONNECT**

**GIM Alumni Offsite Meeting** 

GIM Alumni offsite meeting was organized on 20-21 August 2022, at GIM, Sanquelim campus. The purpose of the meeting was to strengthen the relationship of the alumni with the institute and the discuss ways in which alumni and faculty can collaborate for teaching, research and consultancy. The meeting also included discussions on how alumni can benefit from Atal Incubation Centre at GIM, what MDP can be designed for alumni for upskilling themselves, to initiate Alumni Mentorship Program and Alumni Buddy Program. The two-day meeting included brainstorming sessions on developing a single online database for alumni,



leveraging social media for better networking with alumni, enhancing alumni visibility, revamping webpage on alumni association and about endowment funds.

The meeting was attended by 16 alumni members who are part of GIM Governing Board, Academic Advisory Committee, GIM Alumni Association Executive Committee, Batch President and Vice Presidents.

## **Annual General Body Meeting (AGM)**

The 06th Annual General Body Meeting of the Goa Institute of Management Alumni Association (GIMAA), was held on 26th November 2022 from 11.00 am to 12.00 pm virtually via zoom platform. This Annual General Meeting was attended by 90 alumni.

## **Elections for the position of Batch President and Batch Vice-President**

In the last one year, SARC in collaboration with the Alumni office has successful conducted the election for the position of Batch President and batch Vice- President for the batch of 2019, 2020,2021,2022,2023.

- Batch President (Class of 2019) Mr. Adhiraj Vivek Sinai Mopkar
- Batch Vice-President (Class of 2019) Mr. Sairaj Gawas
- Batch President (Class of 2020) Mr. Hemant Suresh
- Batch Vice-President (Class of 2020) Mr. Mukul Dhamija
- Batch President (Class of 2021) Ms. Aashi Gaur
- Batch Vice-President (Class of 2021) Mr. Pratish Pradeep Prabhudessai
- Batch President (Class of 2022) Mr. Sandeep S
- Batch Vice-President (Class of 2022) Mr. Naveen Yakkundi
- Batch President (Class of 2023) Mr. Kris Mendonsa
- Batch Vice-President (Class of 2023) Mr. Manavendra Mehta

## **OPPORTUNITIES FOR ALUMNI**

#### **Career Advancement Synopsis**

We are delighted to announce that the Student Alumni Relations Cell facilitated 148 Job Opportunities for our esteemed Alumni from June 2022 to February 2023. Career openings across diverse domains and specialties for middle and senior levels of management were shared with our alumni.

#### **NEW INITIATIVES FOR ALUMNI ENGAGEMENT**

### **Alumni Mentorship Program**

We announced Alumni mentorship Program from November to 1st year students of PGDM-FT. GIM has designed a program where students will be interacting with senior alumni who have a rich industry experience and have earned several accolades in their careers. Each student will have an opportunity to be mentored by distinguished alumnus who will share their career experiences and provide invaluable insights on how to carve out a niche in the industry.

#### **Alumni Buddy Program for PGDM HCM**

As part of the 10th Anniversary, HCM started an Alumni Buddy Program in the month of March 2023. GIM is immensely proud of its alumni and firmly believes Senior Alumni with their rich industry experience are perfectly poised to be mentors (Alumni Buddy) for the current students.

#### **Masterclass by Alumni**

Masterclass by Alumni is a new initiative which was launched in March 2023. Alumni with over 12 years of experience are invited as speakers for the masterclass. The masterclass aims to orient students towards contemporary business and management topics. Masterclass has been planned to facilitate students to improve their performance during Summer Internship Program and provide additional guidance during Placement. Masterclass 1: Digital Marketing Speaker: Ms. Debjani Ghosh Designation: Associate Marketing Director, Johnson & Johnson Batch: 2011 This masterclass was organized for the students of Healthcare Management. The session happened virtually and was immensely appreciated by the students as they found the discussion extremely insightful. Masterclass 2: Brand Management Speaker: Mr. Chitresh Sinha Designation: Brand consultant for Chlorophyll & Founder, The Plated Project Batch: 2009 This masterclass was organized for the second-year students to enhance their knowledge about brand management and help them prepare better for their placement interviews. The session was attended by students who have interest in branding and marketing.

#### **Lifelong Learning for Alumni**

Alumni Office with support from Professor Venkatesh Naga, Dean Academics organized a webinar for alumni on "Trends in Business Analytics and Project Management in USA". The purpose of this initiative is to create a culture of continuous learning among the alumni. This is a new initiative and the first event was held on 12th May 2023. The speaker for the session was Professor Shivendu Pratap Singh, Assistant professor at Southern Illinois University. Prior to moving to USA, he was associated with the University of Waikato, New Zealand as a faculty. He has worked with Wipro Technologies as a Data Centre Architect, where he commissioned technology transformation projects in the UK and Germany. The session gave our alumni an in-depth knowledge of opportunities in the USA in Business Analytics and Project Management.

**CAREER CAFÉ: ALUMNI INTERACTION WITH 1ST YEAR STUDENTS** 

The induction team had invited Mr. Chitresh Sinha (batch 2009) and Ms. Vidhi Singhal (batch 2010) to share their journey at GIM, their career trajectory and nuggets of wisdom with the 1st year students.

#### **EVENTS FOR ALUMNI**



## <u>Imprints 2022 & 2023</u>

In 2022, GIMAA in collaboration with SARC organized *Imprints* 2022 at five locations –Mumbai, Bengaluru, Goa, Pune & Delhi. The purpose of these city meets was to provide a space for alumni to enhance their connect with their peers. Imprints also served as an opportunity for networking for both junior and senior alumni.

In 2023, *Imprints* was organized in Mumbai, Delhi, Bengaluru and Goa. In each city, *Imprints* saw a large participation from the alumni.

#### **Grand Alumni Meet 2023**

After a hiatus of two years, the Annual Grand Alumni Meet (GAM) was held at the GIM campus on 28th January 2023. GAM was attended 79 alumni. The event started off under the scintillating lights at the MPH with Director's address, followed by the launch of the 22nd edition of our Official Alumni Newsletter - Vibhuthi by the hands of our dignitaries. The panel discussion "Looking Back, Moving Forward" was very insightful. The day ended with a gala dinner with Alumni taking back loads of memories from The Grand Alumni Meet 2023

## 10 year Reunion - class of 2012

10 Year Reunion for the Class of 2012 happened on 3rd December, 2022. The event was conducted on campus after 3 Years. We had the privilege of hosting Domestic and International Alumni from various cities and countries. A total of 21 Alumni had registered for the event along with 9 guests.

## 20 Year Reunion Class of 2003

20 Year Reunion for the class of 2003 was organized between 13-15<sup>th</sup> January 2023. On 14<sup>th</sup> January around 09 alumni visited Sanquelim campus. They witnessed how GIM has transformed not only in terms of progress in Student Welfare but also on the front of Sustainability.

## International Alumni Meet

#### **Alumni Meet in Singapore**

Singapore Alumni Meet was organized on 10th June 2022. Around 19 alumni participated. Prof. Ajit Parulekar & Prof Vishnu Tunuguntla attended the meet and



briefed them about the latest developments at GIM.

#### Alumni Meet in UK

UK Alumni Meet was organized on 18<sup>th</sup> April 2022, Alumni in UK had organized an Alumni meet. The attendance of 11 was recorded.

## **ALUMNI MEET IN DUBAI (28th August 2022)**

An Alumni Meet in Dubai was organized on 28th August 2022. The Alumni Meet was attended by 30 Alumni with their families. From GIM Professor Divya Singhal, Professor Sreerupa Sengupta, Prof. Shawnn Coutinho and Prof. Saswata Barpanda along with four students from the Placement Cell attended the Meeting. Welcome address was delivered by Prof. Ajit Parulekar online.

## **ALUMNI MEET IN TORONTO, CANADA (02nd October 2022)**

Goa Institute of Management held Imprints 2022 - Alumni City Meets in the third International City the year 2022, TORONTO. The meet had turnout of over 50 Alumni along with Dr. Ajit Parulekar (Director, GIM)

## **ALUMNI MEET IN NEW YORK (03rd October 2022)**

The Goa Institute of Management - GIM held Imprints 2022 - Alumni City Meets in the fourth International City this year, NEW YORK

#### **ACTIVITIES FOR ALUMNI**

## Alumni requests for transcripts and official documents

All alumni requests for transcripts and official documents are well handled in coordination with respective PGP offices and completed timely.

#### **Alumni in News**

## Mr. Vijay Thomas, Class of 1999

Mr. Vijay Thomas, Class of 1999, won the Best RPA (Robotic Process Automation) solution at the third edition of GAISA (Global Artificial Intelligence Summit) held on 7th and 8th October 2022. Tangentia's Autonomous Enterprise platform was awarded by AICRA- All India Council for Robotics & Automation, the Ministry of Electronics & IT Government of India, and the National Mission for Artificial Intelligence. Additionally, Tangentia has been felicitated by Goa Government for this outstanding achievement.

## Mr. Rohit Bhandiye, Class of 2011 PGDM PT

Mr. Bhandiye, EMBA Class of 2011, has always been passionate about sports. In addition to that, he had a knack for writing. Following his passion for both sports and writing, he wrote his maiden book on sports- "My Take on Sports". He has also served as a sports columnist for various newspapers and magazines like Times of India and The Navhind Times. More than 250 of his sports related articles have been published. He has also covered several national and international sports events such as IPL, ISL and U-17 FIFA World Cup.

#### Mr. Ashutosh Sinha, Class of 2000

Mr. Ashutosh Sinha, Class of 2000, has recently being awarded the prestigious HR Icons Award for being 'The Most Influential HR leaders from the Middle East'.

In his own words, "A simple rule in career and life for me has been to "help others win" and that mantra has it's own rewards, but more importantly it brings a huge sense of professional and personal satisfaction. The ETHR HR Icons 2023 Award just reinforced my lifelong motto. And like any industry award it is truly encouraging to contribute with greater zeal to the success of my firm, the HR fraternity and definitely towards the career journeys, at various stages."

## **Alumni and Entrepreneurship**

## Mr. Rishabha Nayyar, Class of 2002

"Building your own Brand is a joy of a different order."

Mr. Rishabha Nayyar, Class of 2002, created FATMEN which they proudly address as the world's smallest agency which boasts of Quality over Quantity. The title FATMEN is an ode to people who feel insecure about their bodies with a subtle intent of encouraging them to be unapologetic and guilt-free. Mr. Nayyar started as a Management Trainee in Lintas.

### Ms. Zenelyn Afonso, Class of 2017,

"Follow a career that you are genuinely passionate about and one that makes you happy." Back in 2019, Ms. Zenelyn Afonso, Class of 2017, realised that many of the reputed agencies in Goa charged a hefty amount for digital marketing, which small enterprises cannot afford. This gave her the impetus to set up **Cutting Chai Creatives**, which offers marketing solutions at competitive pricing to SMEs.

#### Mr. Chitresh Sinha

Mr. Chitresh Sinha, Class of 2009, succeeded in Shark Tank India and impressed the Sharks by securing 75 Lakhs for a 3.75% stake from Aman Gupta, Vineeta Singh, Namita Thapar.

The Plated Project is the brainchild of Chitresh. Through this project our alumnus collaborates with 100+ national and global artists to create limited edition art infused products highlighting social issues and a minimum of 10 meals are donated from each sale.

## Mr. Raul Rebello

Mahindra Finance recently announced Mr. Raul Rebello, Class of 2002 as the Managing Director & Chief Executive Officer-Designate. of Mahindra Finance, one of India's leading and diversified non-banking finance companies.

His journey started with Axis Bank as a Deputy Manager, assuming various senior roles and leading his teams to success during his tenure of 19 Years. He was responsible for incubating and scaling various businesses at Axis Bank and the bank also won the Financial Inclusion Award at the Asian Banking and Finance Recognition in 2019 and 2021.

#### Mr. Rahul Kumar

Mr. Rahul Kumar, Class of 2021, has been recognized at the Nationwide Awards Under 30 Emerging Industry Experts - 2023 by Business Mint. He received the award in the Financial Technology Category for his work as the Product Owner at Solifi.

## Prof. Kanupriya Katyal

We are proud to share that Prof. Kanupriya Katyal, Class of 2002, has been recognized by Warsaw University of Technology Business School, Poland at the 30 Years Celebration of the institute for her efforts in promoting active engagement between Goa Institute of Management and WUTBS.

## Alumni newsletter "Vibhuthi"

Alumni newsletters are a great way to add communication touch points throughout the year. We have launched the 22<sup>nd</sup> Edition of our Alumni newsletter "Vibhuthi" on 28<sup>th</sup> January 2023 on the occasion Grand Alumni Meet.



# **15.9 Teaching Learning Process:**

- Curricula and syllabus for each of the programmes as approved by the Academic Advisory Council
- Academic Time Table with the name of the Faculty members handling the Course
- Teaching Load of each Faculty
- Internal Continuous Evaluation: System in place

## PGDM

<u>Program</u>	Faculty name	Academic Year	<u>Term</u>	Course name	Total number of sessions held	Total Credits	Core/Elective/ Induction/Others	Faculty type
PGDM	Vedprakash Meshram	2022-23		Introduction to Accounting	8		Induction	Full-time Faculty
PGDM	Abhishek Ranga	2022-23		Introduction to Accounting	4		Induction	Full-time Faculty
PGDM	Neetant Shirodkar	2022-23		Introduction to Accounting	4		Induction	Adjunct Faculty
PGDM	V.Padmanabhan	2022-23		CAREERCAFE	2		Induction	Full-time Faculty
PGDM	Divya Singhal & CSSA Members	2022-23		Center for Social Sensitivity in Action	1		Induction	Full-time Faculty
PGDM	Sebastian Morris	2022-23		Center for Public Policy	1		Induction	Full-time Faculty
PGDM	Arpita Amarnani	2022-23		Center for Excellence in Sustainable Development	4		Induction	Full-time Faculty
PGDM	Shelly Pandey & Prof. Rohit Prabhudesai	2022-23		Discovering the Leader within You	Trekking session		Induction	Full-time Faculty
PGDM	Vithal Sukhathankar	2022-23		Training in Excel	12		Induction	Full-time Faculty
PGDM	Shelly Pandey & Ms. Sulata Lotlikar	2022-23		Emotional Wellness	1		Induction	Full-time Faculty
PGDM	Muneeb UI Lateef Banday & Prof. Purvendu Sharma	2022-23		General Database	2		Induction	Full-time Faculty

PGDM	Divya Singhal	2022-23	Introduction to Business	12	Induction	Full-time
			Research Methods			Faculty
PGDM	Siddhartha Kushwaha	2022-23	Introduction to Probability	4	Induction	Full-time
			theory			Faculty
PGDM	Anup Kumar Maurya	2022-23	Introduction to Python	4	Induction	Full-time
						Faculty
PGDM	Alekh Gour	2022-23	Introduction to R	4	Induction	Full-time
						Faculty
PGDM	Padmavathi Shenoy	2022-23	Plagiarism + Turnitin	4	Induction	Full-time
						Faculty
PGDM	Shelly Pandey	2022-23	Proactive for Her	1 session	Induction	Full-time
				(Common for		Faculty
				all program)		
PGDM	Shikha Aggarwal &	2022-23	Prevention of Sexual	1	Induction	Full-time
	Team		Harassment			Faculty
PGDM	Kiran K.	2022-23	Role of data in decision	8	Induction	Full-time
			making			Faculty
PGDM	Pravat Surya Kar	2022-23	MS Team orientation and	1	Induction	Full-time
			Online etiquette			Faculty
PGDM	Kanupriya Katyal,	2022-23	International Exchange	4	Induction	Full-time
	Prof. Supriya Pahdnis		Programme			Faculty
	& IEP Members					
PGDM	Padmanabhan & Prof	2022-23	Social Emotional Ethical	12	Induction	Full-time
	Divya Singhal		Approach			Faculty
PGDM	Rohit Prabhudesai &	2022-23	CAREERCAFE II	1	Induction	Full-time
	Supriya Phadnis (along					Faculty
	with Alumni)					
PGDM	Avik Sinha	2022-23	Understanding the world	1	Induction	Full-time
			of Business & Economic			Faculty
PGDM	Anamika Sinha	2022-23	Reading and Analysing	8	Induction	Full-time
			case study			Faculty

PGDM	Karman Khanna &	2022-23		Center for Creativity,	1		Induction	Full-time
	Prof. Andy Silveira			Innovation & Design Thinking				Faculty
PGDM	Sebastian Morris	2022-23		Economic Database	1		Induction	Full-time Faculty
PGDM	Andy Silveira & Prof. Karman Khanna	2022-23		Effective interpersonal Communication	4		Induction	Full-time Faculty
PGDM	Vithal Sukhathankar	2022-23		Give Goa	4		Induction	Full-time Faculty
PGDM	Rohit Prabhudesai,Shelly Pandey & Team	2022-23		CAREERCAFE III	2 sessions (Common for all program)		Induction	Full-time Faculty
PGDM	Vedprakash V Meshram	2022-23	1	Financial Accounting for Management	40	5	Core	Full-time Faculty
PGDM	Abhishek Ranga	2022-23	1	Financial Accounting for Management	20	2.5	Core	Full-time Faculty
PGDM	Neetant Shirodkar	2022-23	1	Financial Accounting for Management	20	2.5	Core	Adjunct Faculty
PGDM	Andy Silveira	2022-23	1	Business Communication	24	3	Core	Adjunct Faculty
PGDM	Karman Khanna	2022-23	1	Business Communication	24	3	Core	Full-time Faculty
PGDM	Avik Sinha	2022-23	1	Managerial Economics	24	3	Core	Full-time Faculty
PGDM	Prakash Singh	2022-23	1	Managerial Economics	24	3	Core	Full-time Faculty
PGDM	Joy Chowdhury	2022-23	1	Managerial Economics	24	3	Core	Full-time Faculty
PGDM	Kingshuk Sarkar	2022-23	1	Managerial Economics	24	3	Core	Full-time Faculty
PGDM	Rohit Mutkekar	2022-23	1	Managerial Statistics	48	6	Core	Full-time Faculty

PGDM	Siddhartha Kushwaha	2022-23	1	Managerial Statistics	24	3	Core	Full-time
								Faculty
PGDM	V. Sukhathankar	2022-23	1	Managerial Statistics	24	3	Core	Full-time
								Faculty
PGDM	Kiran K.	2022-23	1	Operation Management	24	3	Core	Full-time
								Faculty
PGDM	Raj Amonkar	2022-23	1	Operation Management	24	3	Core	Full-time
								Faculty
PGDM	Rakesh Shrivastava	2022-23	1	Operation Management	24	3	Core	Full-time
								Faculty
PGDM	Sumit Datta	2022-23	1	Operation Management	24	3	Core	Full-time
								Faculty
PGDM	Ranbir Sodhi	2022-23	1	Marketing Management -I	40	5	Core	Full-time
								Faculty
PGDM	Nandakumar Mekoth	2022-23	1	Marketing Management -I	40	5	Core	Full-time
								Faculty
PGDM	Anamika Sinha	2022-23	1	Individual Behavior (OB -I)	8	1	Core	Full-time
								Faculty
PGDM	Israel Fortin	2022-23	1	Individual Behavior (OB -I)	8	1	Core	Full-time
								Faculty
PGDM	Vinit Ghosh	2022-23	1	Individual Behavior (OB -I)	16	2	Core	Full-time
								Faculty
PGDM	Shelly Pandey	2022-23	1	Individual Behavior (OB -I)	16	2	Core	Full-time
								Faculty
PGDM	Saswat Barpanda	2022-23	1	Individual Behavior (OB -I)	16	2	Core	Full-time
								Faculty
PGDM	Hanish Rajpal	2022-23	2	Cost and Management	32	4	Core	Full-time
				Accounting				Faculty
PGDM	Vedprakash V	2022-23	2	Cost and Management	32	4	Core	Full-time
	Meshram			Accounting				Faculty
PGDM	Manju Tripathi	2022-23	2	Financial Management I	40	5	Core	Full-time
								Faculty

PGDM	Arpita Amarnani	2022-23	2	Financial Management I	20	2.5	Core	Full-time
								Faculty
PGDM	Amit Puniyani	2022-23	2	Financial Management I	9	1.13	Core	Full-time
								Faculty
PGDM	Avinash Ghalke	2022-23	2	Financial Management I	5	0.62	Core	Full-time
								Faculty
PGDM	Neetant Shirodkar	2022-23	2	Financial Management I	6	0.75	Core	Adjunct Faculty
PGDM	Andy Silveira	2022-23	2	<b>Business Communication</b>	24	3	Core	Adjunct Faculty
PGDM	Karman Khanna	2022-23	2	Business Communication	24	3	Core	Full-time Faculty
PGDM	Sebastian Morris	2022-23	2	Macro Economics	40	5	Core	Full-time Faculty
PGDM	Prakash Singh	2022-23	2	Macro Economics	20	2.5	Core	Full-time
								Faculty
PGDM	Chinmay Behra	2022-23	2	Macro Economics	20	2.5	Core	Full-time
								Faculty
PGDM	Siddhartha Kushwaha	2022-23	2	Operations Research	48	6	Core	Full-time
								Faculty
PGDM	Rohit Mutkekar	2022-23	2	Operations Research	48	6	Core	Full-time
								Faculty
PGDM	Pravat Surya Kar	2022-23	2	Marketing Management II	20	2.5	Core	Full-time
								Faculty
PGDM	Kanupriya Kaytal	2022-23	2	Marketing Management II	20	2.5	Core	Full-time
								Faculty
PGDM	Kapil Khandeparkar	2022-23	2	Marketing Management II	20	2.5	Core	Full-time
								Faculty
PGDM	Ranbir Singh Sodi	2022-23	2	Marketing Management II	20	2.5	Core	Full-time
								Faculty
PGDM	Mantasha Firoz	2022-23	2	Human Resource	16	2	Core	Full-time
				Management				Faculty
PGDM	Saswat Barpanda	2022-23	2	Human Resource	16	2	Core	Full-time
				Management				Faculty

PGDM	Israel Fortin	2022-23	2	Human Resource	16	2	Core	Full-time
				Management				Faculty
PGDM	V Padmanabhan	2022-23	2	Human Resource	16	2	Core	Full-time
				Management				Faculty
PGDM	Muneeb UI Lateef	2022-23	2	Interpersonal & Group	24	3	Core	Full-time
	Banday			Process				Faculty
PGDM	Mantasha Firoz	2022-23	2	Interpersonal & Group	24	3	Core	Full-time
				Process				Faculty
PGDM	Manas Mayur	2022-23	3	Financial Management-II	8	1	Core	Full-time
								Faculty
PGDM	Shailesh Gandhi (VF)	2022-23	3	Financial Management-II	24	3	Core	Visiting Faculty
PGDM	Manju Tripathi	2022-23	3	Financial Management-II	16	2	Core	Full-time
								Faculty
PGDM	Sravani	2022-23	3	Financial Management-II	16	2	Core	Full-time
								Faculty
PGDM	Rathish Bhatt	2022-23	3	Business Ethics	12	1.5	Core	Full-time
								Faculty
PGDM	Akshay Bhat	2022-23	3	Business Ethics	36	4.5	Core	Full-time
								Faculty
PGDM	Shiv Nath Sinha	2022-23	3	Business Law	64	8	Core	Full-time
								Faculty
PGDM	Akshay Bhat	2022-23	3	Research Methods	16	2	Core	Full-time
								Faculty
PGDM	Nandakumar Mekoth	2022-23	3	Research Methods	16	2	Core	Full-time
								Faculty
PGDM	Kanupriya Katyal	2022-23	3	Research Methods	16	2	Core	Full-time
								Faculty
PGDM	Divya Singhal	2022-23	3	Research Methods	16	2	Core	Full-time
								Faculty
PGDM	Anup Maurya	2022-23	3	Big Data Analytics	32	4	Core	Full-time
								Faculty

PGDM	Viswesh Singbal	2022-23	3	Big Data Analytics	32	4	Core	Full-time
								Faculty
PGDM	V. Sukhathanka	2022-23	3	Information System for	48	6	Core	Full-time
				Managers				Faculty
PGDM	Vishwesh Singbal	2022-23	3	Information System for	24	3	Core	Full-time
				Managers				Faculty
PGDM	Nishadh Amonkar (VF)	2022-23	3	Information System for	24	3	Core	Visiting Faculty
				Managers				
PGDM	Padmavati Shenoy	2022-23	3	Organizational structure &	16	2	Core	Full-time
				Design				Faculty
PGDM	Anamika Sinha	2022-23	3	Organizational structure &	16	2	Core	Full-time
				Design				Faculty
PGDM	Muneeb UI Lateef	2022-23	3	Organizational structure &	16	2	Core	Full-time
	Banday			Design				Faculty
PGDM	Israel Fortin	2022-23	3	Organizational structure &	16	2	Core	Full-time
				Design				Faculty
PGDM	Divya Singhal	2022-23	3	Social Responsibility and	32	4	Core	Full-time
				Action				Faculty
PGDM	Lakshmi Vishnu	2022-23	4	Business Analysis	24	3	Elective	Full-time
	Murthy Tunuguntla							Faculty
PGDM	L. N. Kompella (VF)	2022-23	4	Business Analysis	24	3	Elective	Visiting Faculty
PGDM	Hemant Kumar	2022-23	4	Capstone Business	48	6	Core	Full-time
	Padhiari			Simulation				Faculty
PGDM	Naga Venkatesh	2022-23	4	Compensation and Benefit	24	3	Elective	Full-time
	Devaguptapu							Faculty
PGDM	Ashay Kadam	2022-23	4	Computational Finance	24	3	Elective	Full-time
				with Python and R				Faculty
PGDM	R Rathish Bhatt	2022-23	4	Corporate Governance	8	1	Elective	Full-time
								Faculty
PGDM	Shiv Nath Sinha	2022-23	4	Corporate Governance	12	1.5	Elective	Full-time
								Faculty

PGDM	Purvendu Sharma	2022-23	4	Digital Marketing	60	7.5	Elective	Full-time
								Faculty
PGDM	Ashay Kadam	2022-23	4	Financial Derivatives	24	3	Elective	Full-time
								Faculty
PGDM	Abhishek Ranga	2022-23	4	Financial Reporting &	20	2.5	Elective	Full-time
				Analysis				Faculty
PGDM	Kaushik Desarkar	2022-23	4	Fixed Income Securities	24	3	Elective	Full-time
								Faculty
PGDM	Shelly Pandey	2022-23	4	Gender Organization and	16	2	Elective	Full-time
				Management				Faculty
PGDM	Pravat Surya Kar	2022-23	4	Industrial Selling and Key	16	2	Elective	Full-time
				Account Management				Faculty
PGDM	Kaushik Desarkar	2022-23	4	Investment Analysis &	24	3	Elective	Full-time
				Portfolio Management				Faculty
PGDM	Rakesh Shrivastava	2022-23	4	IT consulting	12	1.5	Elective	Full-time
								Faculty
PGDM	Suhas Ajgaonkar (VF)	2022-23	4	IT consulting	12	1.5	Elective	Visiting Faculty
PGDM	Shelly Pandey	2022-23	4	Leadership in Action	16	2	Elective	Full-time
								Faculty
PGDM	Anamika Sinha	2022-23	4	Learning and Development	24	3	Elective	Full-time
								Faculty
PGDM	Anubhav Mishra	2022-23	4	Marketing Research	48	6	Elective	Full-time
								Faculty
PGDM	Siddhartha Kushwaha	2022-23	4	Materials Management	24	3	Elective	Full-time
								Faculty
PGDM	Diya Guha Roy	2022-23	4	Neuro Marketing	48	6	Elective	Full-time
								Faculty
PGDM	Padhmanabhan V	2022-23	4	Organisational	24	3	Elective	Full-time
				Development				Faculty
PGDM	Shawnn Melicio	2022-23	4	Pricing	32	4	Elective	Full-time
	Coutinho							Faculty

PGDM	Lakshmi Vishnu	2022-23	4	Project Management	24	3	Elective	Full-time
	Murthy Tunuguntla							Faculty
PGDM	Suhas Rane (VF)	2022-23	4	Project Management	24	3	Elective	Visiting Faculty
PGDM	Naga Venkatesh Devaguptapu	2022-23	4	Recruitment and Selection	24	3	Elective	Full-time Faculty
PGDM	Subrata Majumdar (VF)	2022-23	4	Sales & Distribution Management	40	5	Elective	Visiting Faculty
PGDM	Anurag Dugar	2022-23	4	Service Marketing	48	6	Elective	Full-time Faculty
PGDM	R Rathish Bhatt	2022-23	4	Strategic Management	24	3	Core	Full-time Faculty
PGDM	Rohit Prabhudesai	2022-23	4	Strategic Management	48	6	Core	Full-time Faculty
PGDM	Akshay Bhat	2022-23	4	Strategic Management	24	3	Core	Full-time Faculty
PGDM	Shikha Aggarwal	2022-23	4	Supply Chain Management	48	6	Elective	Full-time Faculty
PGDM	Amiya Kumar Sahu	2022-23	4	Valuation	24	3	Elective	Full-time Faculty
PGDM	Alekh Gour	2022-23	5	Advanced Business Analytics	24	3	Elective	Full-time Faculty
PGDM	Anubhav Mishra	2022-23	5	Brand Management	76	9.48	Elective	Full-time Faculty
PGDM	Ajit Parulekar	2022-23	5	Brand Management	20	2.52	Elective	Full-time Faculty
PGDM	Padmanabhan V.	2022-23	5	Competency Mapping and Assessing Talent for Leadership Development	12	1.5	Elective	Full-time Faculty
PGDM	Allan Bird	2022-23	5	Competency Mapping and Assessing Talent for Leadership Development	12	1.5	Elective	Full-time Faculty

PGDM	Anurag Dugar	2022-23	5	Consumer Behaviour	24	3	Elective	Full-time
								Faculty
PGDM	Kapil Khandeparkar	2022-23	5	Consumer Behaviour	48	6	Elective	Full-time
								Faculty
PGDM	Neetant Sinai	2022-23	5	Corporate Taxation	24	3	Elective	Adjunct Faculty
	Shirodkar							
PGDM	Diya Guha Roy	2022-23	5	Customer Relationship	40	5	Elective	Full-time
				Management				Faculty
PGDM	Simran Oberoi (VF)	2022-23	5	Diversity at Workplace	8	1	Elective	Visiting Faculty
PGDM	Allan Bird	2022-23	5	Diversity at Workplace	8	1	Elective	Full-time
								Faculty
PGDM	Purvendu Sharma	2022-23	5	Destination, Hospitality	12	1.5	Elective	Full-time
				and Tourism Marketing				Faculty
PGDM	Neeraj Amarnani	2022-23	5	Financial Modelling using	48	6	Elective	Full-time
				Spreadsheets				Faculty
PGDM	Hanish Rajpal	2022-23	5	Financial Risk	24	3	Elective	Full-time
				Management				Faculty
PGDM	Saswat Barpanda	2022-23	5	HR Analytics	16	2	Elective	Full-time
								Faculty
PGDM	Yukti Sharma	2022-23	5	Integrated Marketing	40	5	Elective	Full-time
				Communication				Faculty
PGDM	Purvendu Sharma	2022-23	5	Marketing and Creativity	4	0.5	Elective	Full-time
				for Social Change				Faculty
PGDM	Andy Silveira	2022-23	5	Marketing and Creativity	4	0.5	Elective	Full-time
				for Social Change				Faculty
PGDM	Muneeb Banday	2022-23	5	Marketing and Creativity	4	0.5	Elective	Full-time
				for Social Change				Faculty
PGDM	Shiv Nath Sinha	2022-23	5	Merger and Acquisition	12	1.5	Elective	Full-time
								Faculty
PGDM	Avinash Ghalke	2022-23	5	Merger and Acquisition	12	1.5	Elective	Full-time
								Faculty
PGDM	Uday Sankar (VF)	2022-23	5	QE and Lean-Six Sigma	24	3	Elective	Visiting Faculty

PGDM	Yukti Sharma	2022-23	5	Retail Marketing	40	5	Elective	Full-time
								Faculty
PGDM	R Rathish Bhatt	2022-23	5	Strategy Implementation	16	2	Elective	Full-time
								Faculty
PGDM	Rajesh Thakur (VF)	2022-23	5	Technical Bid Management	16	2	Elective	Visiting Faculty
				And Pre-Sales in the IT				
				Industry				
PGDM	Lakshmi Vishnu	2022-23	5	Technological Innovations	24	3	Elective	Full-time
	Murthy Tunuguntla			in Management				Faculty
PGDM	Purvendu Sharma	2022-23	6	Advanced Digital	8	1	Elective	Full-time
				Marketing				Faculty
PGDM	Manas Mayur	2022-23	6	Behavioural Finance	60	7.5	Elective	Full-time
								Faculty
PGDM	Anurag Dugar	2022-23	6	Business to Business	32	4	Elective	Full-time
				Marketing				Faculty
PGDM	Muneeb Banday	2022-23	6	Change Management	16	2	Elective	Full-time
				Simulation				Faculty
PGDM	Allan Bird	2022-23	6	Cross Cultural	16	2	Elective	Full-time
				Management: Working				Faculty
				with differences				
PGDM	Karman Khanna	2022-23	6	Creativity, Innovation and	24	3	Elective	Full-time
				Design Thinking				Faculty
PGDM	Vamsidhar	2022-23	6	Credit Risk Analytics	16	2	Elective	Visiting Faculty
	Ambatipudi (VF)							
PGDM	Padmavathi Shenoy	2022-23	6	Design Thinking for	16	2	Elective	Full-time
				Leaders and Managers				Faculty
PGDM	Anamika Sinha	2022-23	6	Digital Transformation in	16	2	Elective	Full-time
				HR				Faculty
PGDM	Ranbir Singh Sodhi	2022-23	6	Entrepreneurship	24	3	Elective	Full-time
								Faculty
PGDM	Arpita Amarnani	2022-23	6	Fintech	12	1.5	Elective	Full-time
								Faculty

PGDM	Neeraj Amarnani	2022-23	6	Fintech	12	1.5	Elective	Full-time
								Faculty
PGDM	Siddhartha Kushwaha	2022-23	6	Green Supply Chain	12	1.5	Elective	Full-time
				Management				Faculty
PGDM	R Rathish Bhatt	2022-23	6	International Business	16	2	Elective	Full-time
								Faculty
PGDM	Shelly Pandey	2022-23	6	Managing People through	32	4	Elective	Full-time
				Humour				Faculty
PGDM	Divya Singhal	2022-23	6	Music and Management	16	2	Elective	Full-time
								Faculty
PGDM	Shantanu Prasad	2022-23	6	Marketing Analytics	24	3	Elective	Full-time
								Faculty
PGDM	Kanupriya Katyal	2022-23	6	Marketing Strategy	20	2.5	Elective	Full-time
								Faculty
PGDM	Shawnn Melicio	2022-23	6	New Product Development	32	4	Elective	Full-time
	Coutinho							Faculty
PGDM	Muneeb Banday	2022-23	6	Queering Management	8	1	Elective	Full-time
				and Organizations				Faculty
PGDM	Andy Silveira	2022-23	6	Queering Management	8	1	Elective	Full-time
				and Organizations				Faculty
PGDM	Rahul Altekar (VF)	2022-23	6	Revenue Management	24	3	Elective	Visiting Faculty
PGDM	Milind Fadnavis (VF)	2022-23	6	Rural and BoP Marketing	10	1.25	Elective	Visiting Faculty
PGDM	Pravat Surya Kar	2022-23	6	Rural and BoP Marketing	6	0.75	Elective	Full-time
								Faculty
PGDM	Vivek Roy (VF)	2022-23	6	Service Operation	24	3	Elective	Visiting Faculty
				Management				
PGDM	Prabir Bandopadhyay	2022-23	6	Servitization	12	1.5	Elective	Visiting Faculty
	(VF)							
PGDM	Gordhan Saini (VF)	2022-23	6	Social Marketing & Social	10	1.25	Elective	Visiting Faculty
				Engineering				
PGDM	Pravat Surya Kar	2022-23	6	Social Marketing & Social	6	0.75	Elective	Full-time
				Engineering				Faculty

PGDM	Saswat Barpanda	2022-23	6	Strategic Human Resource Management	24	3	Elective	Full-time Faculty
PGDM	Hanish Rajpal	2022-23	6	Strategic Management Accounting and Decision Making	12	1.5	Elective	Full-time Faculty
PGDM	Vedprakash Meshram	2022-23	6	Strategic Management Accounting and Decision Making	12	1.5	Elective	Full-time Faculty
PGDM	Amiya Kumar Sahu	2022-23	6	Technical Analysis	16	2	Elective	Full-time Faculty
PGDM	R Rathish Bhatt	2022-23	6	The Science of Happiness	16	2	Elective	Full-time Faculty
PGDM	Diya Guha Roy	2022-23	6	Tourism Management	20	2.5	Elective	Full-time Faculty

# PGDM HCM

<u>Program</u>	Faculty name	Academic Year	<u>Term</u>	Course name	Total number of sessions held	Total Credits	Core/Elective/ Induction/Others	Faculty type
PGDM-HCM	Arif Raza	2022-23	1	Managing Hospital Services	16	2	Core	Full-time Faculty
PGDM-HCM	Nafisa Fatima Maria Vaz e Desouza	2022-23	1	Managing Hospital Services	8	1	Core	Full-time Faculty
PGDM-HCM	Rohit Mutkekar	2022-23	1	Biostatistics	12	1.5	Core	Full-time Faculty

PGDM-HCM	Vishwesh Singbal	2022-23	1	Biostatistics	12	1.5	Core	Full-time Faculty
	Devasheesh			Operations Research &				
PGDM-HCM	Mathur	2022-23	1	Operations Management	12	1.5	Core	Full-time Faculty
				Operations Research &				
PGDM-HCM	Kiran K	2022-23	1	Operations Management	12	1.5	Core	Full-time Faculty
	Neetant Sinai							
PGDM-HCM	Shirodkar	2022-23	1	Financial Accounting	16	2	Core	Adjunct Faculty
	Padhmanabhan							
PGDM-HCM	V	2022-23	1	Organisational Behaviour	16	2	Core	Full-time Faculty
PGDM-HCM	Andy Silveira	2022-23	1	Management Communication	12	1.5	Core	Full-time Faculty
PGDM-HCM	Supriya Phadnis	2022-23	1	Management Communication	12	1.5	Core	Full-time Faculty
	Nafisa Fatima							
	Maria Vaz e			Know Your Healthcare Provider –	Field			
PGDM-HCM	Desouza	2022-23	1	Hospitals	Visit	2	Core	Full-time Faculty
	Shawnn Melicio			Marketing: Understanding the				
PGDM-HCM	Coutinho	2022-23	1	Consumer	12	1.5	Core	Full-time Faculty
	Vithal S			Spreadsheet Application for				
PGDM-HCM	Sukhathankar	2022-23	1	Business	12	1.5	Core	Full-time Faculty
	Vedprakash							
PGDM-HCM	Meshram	2022-23	2	Cost Accounting	16	2	Core	Full-time Faculty
PGDM-HCM	Supriya Phadnis	2022-23	2	Public Health	16	2	Core	Full-time Faculty
PGDM-HCM	Kheya Furtado	2022-23	2	Public Health	8	1	Core	Full-time Faculty
				Basics of Economics - Micro and				
PGDM-HCM	Vilasini Devi Nair	2022-23	2	Macro	16	2	Core	Full-time Faculty
	Padhmanabhan							
PGDM-HCM	V	2022-23	2	Human Resource Management	8	1	Core	Full-time Faculty
	Sreerupa							
PGDM-HCM	Sengupta	2022-23	2	Human Resource Management	8	1	Core	Full-time Faculty
	Devasheesh			Laws and Regulations in				
PGDM-HCM	Mathur	2022-23	2	Healthcare	12	1.5	Core	Full-time Faculty
				Laws and Regulations in				
PGDM-HCM	Sarita D'Souza	2022-23	2	Healthcare	12	1.5	Core	Visiting Faculty

	Shawnn Melicio							
PGDM-HCM	Coutinho	2022-23	2	Marketing Management	24	3	Core	Full-time Faculty
	Nafisa Fatima							
	Maria Vaz e			Know Your Healthcare Provider –	Field			
PGDM-HCM	Desouza	2022-23	2	Pharmaceuticals	Visit	2	Core	Full-time Faculty
	Resurge							
	Management							
	Consultant			Business Etiquettes and				
PGDM-HCM	(Sarita D'Souza)	2022-23	2	grooming	8	1	Core	Visiting Faculty
	Resurge							
	Management							
	Consultant							
	(Meenakshi			Business Etiquettes and				
PGDM-HCM	Sharma)	2022-23	2	grooming	8	1	Core	Visiting Faculty
PGDM-HCM	Supriya Phadnis	2022-23	3	Research Methods in Healthcare	16	2	Core	Full-time Faculty
PGDM-HCM	Arif Raza	2022-23	3	Research Methods in Healthcare	8	1	Core	Full-time Faculty
	Neetant Sinai							
PGDM-HCM	Shirodkar	2022-23	3	Financial Management	24	3	Core	Visiting Faculty
	Shawnn Melicio			Pharmaceutical and Medical				
PGDM-HCM	Coutinho	2022-23	3	Device Business	12	1.5	Core	Full-time Faculty
				Pharmaceutical and Medical				
PGDM-HCM	Meena Parulekar	2022-23	3	Device Business	12	1.5	Core	Visiting Faculty
PGDM-HCM	Ajay Vamadevan	2022-23	3	Healthcare Information Systems	24	3	Core	Full-time Faculty
PGDM-HCM	Vilasini Devi Nair	2022-23	3	Health Economics	16	2	Core	Full-time Faculty
				Healthcare Financing and				
PGDM-HCM	Maulik Chokshi	2022-23	3	Insurance	19	2.37	Core	Visiting Faculty
				Healthcare Financing and				
PGDM-HCM	Hiren Joshi	2022-23	3	Insurance	5	0.6	Core	Visiting Faculty
	Nafisa Fatima							
	Maria Vaz e			Know Your Healthcare Provider -	Field			
PGDM-HCM	Desouza	2022-23	3	Public health	Visit	2	Core	Full-time Faculty
PGDM-HCM	Rajesh Joshi	2022-23	3	From Ideas to Opportunity	4	0.5	Core	Visiting Faculty

PGDM-HCM	Supriya Phadnis	2022-23	3	Public Health Lab	12	1.5	Core	Full-time Faculty
PGDM-HCM	Alekh Gour	2022-23	4	Healthcare Analytics	24	3	Core	Full-time Faculty
PGDM-HCM	Arif Raza	2022-23	4	Hospital Planning & Design	24	3	Core	Full-time Faculty
	Nafisa Fatima Maria Vaz e							
PGDM-HCM	Desouza	2022-23	4	Healthcare Services Marketing	24	3	Core	Full-time Faculty
	Devasheesh							
PGDM-HCM	Mathur	2022-23	4	Health Policy & Systems	16	2	Core	Full-time Faculty
PGDM-HCM	Kheya Furtado	2022-23	4	Health Policy & Systems	8	1	Core	Full-time Faculty
	Sreerupa				Field			
PGDM-HCM	Sengupta	2022-23	4	Give-Goa - Health (part A)	Visit	0.25	Core	Full-time Faculty
					Field			
PGDM-HCM	Vilasini Devi Nair	2022-23	4	Give-Goa - Health (part A)	Visit	0.25	Core	Full-time Faculty
PGDM-HCM	Divya Singhal	2022-23	4	Give-Goa - Health (part A)	4	0.5	Core	Full-time Faculty
PGDM-HCM	Anubhav Mishra	2022-23	4	Branding in Healthcare	24	3	Elective	Full-time Faculty
	Shawnn Melicio			New Product Development and				
PGDM-HCM	Coutinho	2022-23	4	Pricing Strategy	24	3	Elective	Full-time Faculty
				An Introduction to the U.S.				
PGDM-HCM	Shivani Gupta	2022-23	4	Healthcare System	6	0.75	Elective	Visiting Faculty
	Josue Patien			An Introduction to the U.S.				
PGDM-HCM	Epane	2022-23	4	Healthcare System	4	0.5	Elective	Visiting Faculty
				An Introduction to the U.S.				
PGDM-HCM	Kheya Furtado	2022-23	4	Healthcare System	14	1.75	Elective	Full-time Faculty
				Quality Management in				
PGDM-HCM	Arif Raza	2022-23	5	Healthcare	12	1.5	Core	Full-time Faculty
				Quality Management in				
PGDM-HCM	Meena Parulekar	2022-23	5	Healthcare	12	1.5	Core	Full-time Faculty
				Advancements in healthcare				
PGDM-HCM	Ajay Vamadevan	2022-23	5	technology	24	3	Core	Full-time Faculty
	Rohit			Strategic Management in				
PGDM-HCM	Prabhudessai	2022-23	5	Healthcare	24	3	Core	Full-time Faculty

	Sreerupa				Field			
PGDM-HCM	Sengupta	2022-23	5	Give Goa - Health (part B)	Visit	0.5	Core	Full-time Faculty
					Field			
PGDM-HCM	Vilasini Devi Nair	2022-23	5	Give Goa - Health (part B)	Visit	0.5	Core	Full-time Faculty
				Marketing Research and				
PGDM-HCM	Anubhav Mishra	2022-23	5	Analytics in Healthcare	12	1.5	Elective	Full-time Faculty
	Nafisa Fatima							
	Maria Vaz e			Marketing Research and				
PGDM-HCM	Desouza	2022-23	5	Analytics in Healthcare	12	1.5	Elective	Full-time Faculty
PGDM-HCM	Raj V.Amonkar	2022-23	5	Supply Chain Management	14	1.75	Elective	Full-time Faculty
PGDM-HCM	Meena Parulekar	2022-23	5	Supply Chain Management	4	0.625	Elective	Visiting Faculty
PGDM-HCM	John Rodrigues	2022-23	5	Supply Chain Management	4	0.625	Elective	Visiting Faculty
	Devasheesh							
PGDM-HCM	Mathur	2022-23	5	Managing Healthcare Operations	24	3	Elective	Full-time Faculty
				Consulting Fundamentals in				
PGDM-HCM	Arif Raza	2022-23	5	Healthcare & Life sciences	8	1	Elective	Full-time Faculty
				Consulting Fundamentals in				
PGDM-HCM	Ashish Goel	2022-23	5	Healthcare & Life sciences	16	2	Elective	Visiting Faculty
	Shawnn Melicio			Sales and Distribution				
PGDM-HCM	Coutinho	2022-23	5	Management	16	2	Elective	Full-time Faculty
	Vivek			Sales and Distribution				
PGDM-HCM	Padgaonkar	2022-23	5	Management	8	1	Elective	Visiting Faculty
	Sreerupa			Ethics and Corporate				
PGDM-HCM	Sengupta	2022-23	6	Governance	20	2.5	Core	Full-time Faculty
	Devasheesh			Ethics and Corporate				
PGDM-HCM	Mathur	2022-23	6	Governance	4	0.5	Core	Full-time Faculty
				Management of Research and				
PGDM-HCM	Meena Parulekar	2022-23	6	Development	24	3	Core	Visiting Faculty
	The ACCESS							
	Health							
PGDM-HCM	International	2022-23	6	Public Health Advisory	20	2.5	Elective	Visiting Faculty
PGDM-HCM	Kheya Furtado	2022-23	6	Public Health Advisory	2	0.25	Elective	Full-time Faculty

PGDM-HCM	Alekh Gour	2022-23	6	Machine Learning in Healthcare	24	3	Elective	Full-time Faculty
	Devasheesh							
PGDM-HCM	Mathur	2022-23	6	The Science of Innovation	24	3	Elective	Full-time Faculty
				Design Thinking for innovations				
PGDM-HCM	Anamika Sinha	2022-23	6	in healthcare	12	1.5	Elective	Full-time Faculty
	Nafisa Fatima							
	Maria Vaz e			Design Thinking for innovations				
PGDM-HCM	Desouza	2022-23	6	in healthcare	12	1.5	Elective	Full-time Faculty
	Sreerupa				Field			
PGDM-HCM	Sengupta	2022-23	6	Give Goa - Health (part C)	Visit	0.5	Elective	Full-time Faculty
					Field			
PGDM-HCM	Vilasini Devi Nair	2022-23	6	Give Goa - Health (part C)	Visit	0.5	Elective	Full-time Faculty
				Basics of Human Biology and				
PGDM-HCM	Ajay Vamadevan	2022-23		medical terminologies	6	0.75	Induction	Full-time Faculty
				Basics of Human Biology and				
PGDM-HCM	Arif Raza	2022-23		medical terminologies	6	0.75	Induction	Full-time Faculty
	Santosh Kumar							
PGDM-HCM	Bhal	2022-23		Basics of Mathematics	12	1.5	Induction	Visiting Faculty
PGDM-HCM	Arif Raza	2022-23		Healthcare domain - Hospital	1	0.15	Induction	Full-time Faculty
	Shawnn Melicio			Healthcare domain-Medical				
PGDM-HCM	Coutinho	2022-23		devices	1	0.15	Induction	Full-time Faculty
PGDM-HCM	Supriya Phadnis	2022-23		Healthcare domain-Public Health	1	0.15	Induction	Full-time Faculty
PGDM-HCM	Meena Parulekar	2022-23		Healthcare domain-Pharma	1	0.15	Induction	Visiting Faculty
				Healthcare domain - Health				
PGDM-HCM	Kheya Furtado	2022-23		Financing and insurance	1	0.15	Induction	Full-time Faculty
				Healthcare domain-Healthcare IT				
PGDM-HCM	Alekh Gour	2022-23		and analytics	1	0.15	Induction	Full-time Faculty
PGDM-HCM	Sebastian Morris	2022-23		Centre for Public Policy	1	0.15	Induction	Full-time Faculty
				Research/Business article				
PGDM-HCM	Vilasini Devi Nair	2022-23		reading	1	0.15	Induction	Full-time Faculty
PGDM-HCM	Kanupriya Katyal	2022-23		International exchange Program	1	0.15	Induction	Full-time Faculty
PGDM-HCM	Pravat Surya Kar	2022-23		MS Teams/ Online Etiquettes	1	0.15	Induction	Full-time Faculty

PGDM-HCM	Shelly Pandey	2022-23	Emotional wellness	1	0.15	Induction	Full-time Faculty
	Sreerupa		POSH				
PGDM-HCM	Sengupta	2022-23		1	0.15	Induction	Full-time Faculty
			Center for Social Sensitivity in				
PGDM-HCM	Divya Singhal	2022-23	Action	1	0.15	Induction	Full-time Faculty
			Center for Sustainable				
PGDM-HCM	Arpita Amarnani	2022-23	Development	1	0.15	Induction	Full-time Faculty
	Padmavati						
PGDM-HCM	Shenoy	2022-23	Plagarism & Turnitin	1	0.15	Induction	Full-time Faculty
PGDM-HCM	Divya Singhal	2022-23	Social Emotional Approach	1.5	0.225	Induction	Full-time Faculty
	Padhmanabhan						
PGDM-HCM	V	2022-23	Social Emotional Approach	1.5	0.225	Induction	Full-time Faculty
PGDM-HCM	Andy Silveira	2022-23	CCIDT	0.5	0.075	Induction	Full-time Faculty
PGDM-HCM	Karman Khanna	2022-23	CCIDT	0.5	0.075	Induction	Full-time Faculty
PGDM-HCM	Supriya Phadnis	2022-23	Film Review	1	0.15	Induction	Full-time Faculty
PGDM-HCM	Mantasha Firoz	2022-23	Gendatabase	1	0.15	Induction	Full-time Faculty
PGDM-HCM	Sebastian Morris	2022-23	Ecodatabase	1	0.15	Induction	Full-time Faculty

#### PGDM BDA

<u>Program</u>	Faculty name	Academic Year	<u>Te</u> <u>r</u> <u>m</u>	Course name	Total number of sessions held	Total Credit s	Core/Elective/ e/ Induction/Ot/ hers	Faculty type
PGDM-BDA	Kanupriya Katyal	2022-23	0	International exchange program	1	0	Induction	Full-time Faculty
PGDM-BDA	Pravat Surya Kar	2022-23	0	MS Team/ Online etiquettes	1	0	Induction	Full-time Faculty
PGDM-BDA	Andy Silveira	2022-23	0	Communication	1	0	Induction	Full-time Faculty
PGDM-BDA	Karman Khanna	2022-24	0	Communication	1	0	Induction	Full-time Faculty
PGDM-BDA	Andy Silveira	2022-23	0	Report writing	1	0	Induction	Full-time Faculty
PGDM-BDA	Karman Khanna	2022-23	0	Report writing	1	0	Induction	Full-time Faculty
PGDM-BDA	Divya Singhal	2022-23	0	Center for Social Sensitivity in Action	1	0	Induction	Full-time Faculty
PGDM-BDA	Arpita Amarnami	2022-23	0	Center for Sustanable Development	1	0	Induction	Full-time Faculty
	Padmavathi			Center for Excellence in Research -				
PGDM-BDA	Shenoy	2022-23	0	Topic- Plagiarism and Use of Turnitin	1	0	Induction	Full-time Faculty
PGDM-BDA	Shelly Pandey	2022-23	0	Emotional wellness	1	0	Induction	Full-time Faculty
PGDM-BDA	Sreerupa, Prof. Andy and Prof Shikha	2022-23	0	POSH	1	0	Induction	Full-time Faculty
PGDM-BDA	Dnyanesh Khedekar	2022-23	0	Introduction to Advance Excel	12	0	Induction	Full-time Faculty
PGDM-BDA	Anup Kumar Maurya	2022-23	0	Introduction to DBMS	20	0	Induction	Full-time Faculty
PGDM-BDA	Suman Sayal	2022-23	0	Statistics	6	0	Induction	Full-time Faculty
PGDM-BDA	Kapil Khandeparkar	2022-23	0	Reading & Analysing Case Studies	2	0	Induction	Full-time Faculty
PGDM-BDA	Sebestian Moris	2022-23	0	Centre for Public Policy	1	0	Induction	Full-time Faculty

				Centre for creativity, Innovation &				
PGDM-BDA	Karman/Andy	2022-23	0	Design	1	0	Induction	Full-time Faculty
PGDM-BDA	Prof. Shelly	2022-23	0	Proactive for her	1	0	Induction	Full-time Faculty
PGDM-BDA	Mantasha	2022-23	0	General Data Base	1	0	Induction	Full-time Faculty
PGDM-BDA	Sebastian Morris	2022-23	0	Economic Data Base	1	0	Induction	Full-time Faculty
	Prof.							
PGDM-BDA	BalaSubramanyam	2022-23	0	Give Goa	1	0	Induction	Full-time Faculty
PGDM-BDA	Prof. Cedric	2022-23	0	Creativity	2	0	Induction	Full-time Faculty
PGDM-BDA	Kiran K	2022-23	0	Role of data in Decision Making	4	0	Induction	Full-time Faculty
PGDM-BDA	V Padmanabhan	2022-23	0	Social Ethical Approach	3	0	Induction	Full-time Faculty
PGDM-BDA	Divya Singhal	2022-23	0	Social Ethical Approach	3	0	Induction	Full-time Faculty
PGDM-BDA	Amit Punyani	2022-23	0	Statistics	6	0	Induction	Full-time Faculty
PGDM-BDA	Amit Punyani	2022-23	1	Statistics for Analytics	24	3	Core	Full-time Faculty
PGDM-BDA	Hanish Rajpal	2022-23	1	Managerial Accounting	48	6	Core	Full-time Faculty
	Dnyanesh			Programming for Analytics (Python)-				
PGDM-BDA	Khedekar	2022-23	1	Lab Course (workshop)	32	0	Core	Full-time Faculty
				Data Preparation, Integration and				
PGDM-BDA	Balasubramanyam	2022-23	1	Querying with SQL	32	4	Core	Full-time Faculty
	Dnyanesh			Lab: Data Visualisation using Tableau				
PGDM-BDA	Khedekar	2022-23	1	and Power BI (workshop)	32	0	Core	Full-time Faculty
PGDM-BDA	Chinmay Behera	2022-23	1	Business Economics- Micro	16	2	Core	Full-time Faculty
PGDM-BDA	Pravat Surya Kar	2022-23	1	Marketing Management	48	6	Core	Full-time Faculty
PGDM-BDA	Suman Sanyal	2022-23	1	Statistics for Analytics	24	3	Core	Full-time Faculty
PGDM-BDA	Kingshuk Sarkar	2022-23	1	Business Economics- Micro	16	2	Core	Full-time Faculty
PGDM-BDA	Atanu Ghosh	2022-23	1	Introduction to Big Data Ecosystem	32	4	Core	Visiting Faculty
PGDM-BDA	Alekh Gour	2022-23	2	Predictive & Prescriptive Analytics	48	6	Core	Full-time Faculty
	Soumen Kumar			Mathematical Models for				
PGDM-BDA	Manna	2022-23	2	Management Decision	32	4	Core	Full-time Faculty
PGDM-BDA	Amiya Sahu	2022-23	2	Finance for Managers	48	6	Core	Full-time Faculty
PGDM-BDA	Soumen Manna	2022-23	2	Programming for Analytics using SAS	32	4	Core	Full-time Faculty
PGDM-BDA	Chinmay Behera	2022-23	2	Business Economics - Macro	16	2	Core	Full-time Faculty
PGDM-BDA	Kingshuk Sarkar	2022-23	2	Business Economics - Macro	16	2	Core	Full-time Faculty

PGDM-BDA	V. Padmanabhan	2022-23	2	Managing People in organization	24	3	Core	Full-time Faculty
PGDM-BDA	Shelly Pandey	2022-23	2	Managing People in organization	24	3	Core	Full-time Faculty
PGDM-BDA	Divya Singhal	2022-23	2	Social Responsibility and Action	8	1	Core	Full-time Faculty
	Sreerupa			,				,
PGDM-BDA	Sengupta	2022-23	2	Social Responsibility and Action	8	1	Core	Full-time Faculty
				Big Data Lab (Hadoop, Hive, Pig,				
PGDM-BDA	Mahesh Dubey	2022-23	2	Spark)	24	3	Core	Visiting Faculty
				Big Data Lab (Hadoop, Hive, Pig,				
PGDM-BDA	John Coutinho	2022-23	2	Spark)	24	3	Core	Visiting Faculty
	Anup Kumar							
PGDM-BDA	Maurya	2022-23	3	Machine Learning	48	6	Core	Full-time Faculty
PGDM-BDA	Padmavati Shenoy	2022-23	3	Data-Driven Design Thinking	24	3	Core	Full-time Faculty
				Production and Operations				
PGDM-BDA	Raj Amonkar	2022-23	3	Management	24	3	Core	Full-time Faculty
				Production and Operations				
PGDM-BDA	Kiran K	2022-23	3	Management	24	3	Core	Full-time Faculty
PGDM-BDA	Rohit Prabhudesai	2022-23	3	Strategic Management	32	4	Core	Full-time Faculty
				Natural Language Processing (Text				
PGDM-BDA	Soumen Manna	2022-23	3	Analytics)	32	4	Core	Full-time Faculty
PGDM-BDA	Soumen Manna	2022-23	3	Time series workshop	12	1.5	Core	Full-time Faculty
	Bala							
	Subramanyam							
	and other BDA							
PGDM-BDA	Faculty	2022-23	3	Give Goa	32	4	Core	Full-time Faculty
				Market Research & Analytics				
PGDM-BDA	Shantanu Prasad	2022-23	3	Applications	32	4	Core	Full-time Faculty
	Balasubramanyam			Market Research & Analytics				
PGDM-BDA	Р	2022-23	3	Applications	16	2	Core	Full-time Faculty
PGDM-BDA	Sonya Banerjee	2022-23	3	Data-Driven Design Thinking	8	1	Core	Visiting Faculty
	Prasenjit Das							
PGDM-BDA	Purkayastha	2022-23	3	Story Telling Using Data	32	4	Core	Visiting Faculty

	Anup Kumar							
PGDM-BDA	Maurya	2022-23	5	Deep Learning	32	4	Core	Full-time Faculty
PGDM-BDA	Hemant Padhiari	2022-23	5	Capstone Business Simulation	24	3	Core	Full-time Faculty
PGDM-BDA	Rathish Bhatt	2022-23	5	Capstone Business Simulation	24	3	Core	Full-time Faculty
				Ethics and Governance Issue in Big				·
PGDM-BDA	Rathish Bhatt	2022-23	5	Data	40	5	Core	Full-time Faculty
	Anup Kumar							
PGDM-BDA	Maurya	2022-23	5	AWS Cloud, IoT and Cyber Security	16	2	Core	Full-time Faculty
	Rakesh							
PGDM-BDA	Shrivastava	2022-23	5	Big Data Applications	12	1.5	Elective	Full-time Faculty
PGDM-BDA	Purvendu Sharma	2022-23	5	Digital Marketing	12	1.5	Elective	Full-time Faculty
PGDM-BDA	Amit Puniyani	2022-23	5	Credit Market Risk Analytics	16	2	Elective	Full-time Faculty
				Market Research and Analytics				
PGDM-BDA	Shantanu Prasad	2022-23	5	Application	32	4	Elective	Full-time Faculty
				Market Research and Analytics				
PGDM-BDA	P. Balasubranyam	2022-23	5	Application	16	2	Elective	Full-time Faculty
PGDM-BDA	Kiran K	2022-23	5	Supply Chain Analytics	12	1.5	Elective	Full-time Faculty
PGDM-BDA	Raj Amonkar	2022-23	5	Supply Chain Analytics	12	1.5	Elective	Full-time Faculty
PGDM-BDA	Anubhav Mishra	2022-23	5	Brand Management (Global Elective)	24	3	Elective	Full-time Faculty
PGDM-BDA	Yukti Sharma	2022-23	5	Retail Marketing (Global Elective)	24	3	Elective	Full-time Faculty
PGDM-BDA	Sujay Nandi	2022-23	5	AWS Cloud, IoT and Cyber Security	16	2	Core	Visiting Faculty
PGDM-BDA	Ragu Ramaswamy	2022-23	5	AWS Cloud, IoT and Cyber Security	16	2	Core	Visiting Faculty
PGDM-BDA	Atanu Ghosh	2022-23	5	Analytics Project Management	16	2	Elective	Visiting Faculty
PGDM-BDA	Suhas Ajgaonkar	2022-23	5	Big Data Applications	12	1.5	Elective	Visiting Faculty
PGDM-BDA	Sibendu Naag	2022-23	5	Conversion Rate Optimization	16	2	Elective	Visiting Faculty
	Prasenjit Das							
PGDM-BDA	Purkayastha	2022-23	5	Marketing Anaytics	48	6	Elective	Visiting Faculty
PGDM-BDA	Avinash Ghalke	2022-23	6	Analytics for Portfolio Management	8	1	Elective	Full-time Faculty
				Business Applications of Databases				
PGDM-BDA	Anup K Maurya	2022-23	6	and Data Visualization	16	2	Elective	Full-time Faculty
	Dnyanesh			Business Applications of Databases				
PGDM-BDA	Khedekar	2022-23	6	and Data Visualization	16	2	Elective	

PGDM-BDA	P. Balasubranyam	2022-23	6	Customer Analytics	32	4	Elective	Full-time Faculty
	•			Customer Analytics				
PGDM-BDA	Neeraj Amarnani	2022-23	6	FinTech	24	3	Elective	Full-time Faculty
PGDM-BDA	Arpita Amarnani	2022-23	6	FinTech	24	3	FinTech	Full-time Faculty
PGDM-BDA	Suman Sanyal	2022-23	6	Graph Machine Learning	16	2	Elective	Full-time Faculty
							Common	
	Devasheesh			The Science of Innovation (global			Elective-	
PGDM-BDA	Mathur	2022-23	6	elective-HCM)	24	3	HCM	Full-time Faculty
							Common	
				Cross Cultural Management: Working			Elective-PGP-	
PGDM-BDA	Allan Bird	2022-23	6	with differences (Global-PGP-FT)	16	2	FT	Full-time Faculty
							Common	
				Managing People through Humour			Elective-PGP-	
PGDM-BDA	Shelly Pandey	2022-23	6	(Global elective-PGPFT)	16	2	FT	Full-time Faculty
PGDM-BDA	Muneer Shaik	2022-23	6	Analytics for Portfolio Management	16	2	Elective	Visiting Faculty
PGDM-BDA	Vaishnavi T	2022-23	6	HR Analytics	32	4	Elective	Visiting Faculty
	Dr. Sumit							
PGDM-BDA	Shandilya	2022-23	6	Modelling in Operation Analytics	16	2	Elective	Visiting Faculty
PGDM-BDA	Vijay Nair	2022-23	6	Retail Analytics	32	4	Elective	Visiting Faculty
PGDM-BDA	Aditya Dutta	2022-23	6	Robotic Process Automation	8	1	Elective	Visiting Faculty
PGDM-BDA	Priyankar Malakar	2022-23	6	Robotic Process Automation	8	1	Elective	Visiting Faculty
	Gaurav							
PGDM-BDA	Sundarraman	2022-23	6	Sports Analytics	8	1	Elective	Visiting Faculty
PGDM-BDA	Sibendu Nag	2022-23	6	Web and Social Media Analytics	32	4	Elective	Visiting Faculty
PGDM-BDA	Manoj Kumar	2022-23	6	Blockchain	32	4	Core	Visiting Faculty

#### **PGDM BIFS**

<u>Program</u>	Faculty name	Academic Year	<u>Term</u>	Course name	Total number of sessions held	Total Credits	Core/Elective/ Induction/Others	Faculty type
PGDM-BIFS	Vishwesh Singbal	2022-23	1	Introductory Statistics	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Vithal S Sukhathankar Ranbir Singh	2022-23	1	Introduction to Spreadsheet	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Sodhi	2022-23	1	Marketing Management	24	3	Core	Full-time Faculty
PGDM-BIFS	Avik Sinha	2022-23	1	Microeconomics	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Hanish Rajpal	2022-23	1	Financial Reporting	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Mano Chabbra	2022-23	1	Financial Markets and Institutions	20	2.5	Core	Visiting Faculty
PGDM-BIFS	Avinash Ghalke	2022-23	1	Corporate Finance	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Andy Silveira	2022-23	1	Management Communication for BIFS-I	16	2	Core	Adjunct Faculty
PGDM-BIFS	Amit Puniyani	2022-23	1	Introduction to R	8	1	Core	Full-time Faculty
PGDM-BIFS	Joy Chowdhury	2022-23	2	Macroeconomics	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Pradipta Kumar Sanyal	2022-23	2	Financial Derivatives	20	2.5	Core	Visiting Faculty
PGDM-BIFS	Neetant Sinai Shirodkar	2022-23	2	Management Accounting	8	1	Core	Adjunct Faculty
PGDM-BIFS	Abhishek Ranga	2022-23	2	Management Accounting	8	1	Core	Full-time Faculty
PGDM-BIFS	Kaushik Desarkar	2022-23	2	Fixed Income Securities	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Joy Chowdhury	2022-23	2	Introductory Econometrics	20	2.5	Core	Full-time Faculty

				Financial Modelling using				
PGDM-BIFS	Neeraj Amarnani	2022-23	2	Spreadsheet	20	2.5	Core	Full-time Faculty
				Management Communication for				
PGDM-BIFS	Karman Khanna	2022-23	2	BIFS-II	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Divya Singhal	2022-23	2	Social Responsibility & Action	8	1	Core	Full-time Faculty
PGDM-BIFS	Manju Tripathi	2022-23	3	Banking	24	3	Core	Full-time Faculty
	Vamsidhar							
PGDM-BIFS	Ambetipudi	2022-23	3	Risk Management	16	2	Core	Visiting Faculty
	Nafisa Fatima							
	Maria Vaz e			Digital Marketing & Services				
PGDM-BIFS	Desouza	2022-23	3	Marketing	12	1.5	Core	Full-time Faculty
	Purvendu			Digital Marketing & Services				
PGDM-BIFS	Sharma	2022-23	3	Marketing	8	1	Core	Full-time Faculty
PGDM-BIFS	Avinash Singaraju	2022-23	3	Insurance	16	2	Core	Visiting Faculty
	Prasenjit Das							
PGDM-BIFS	Purkayastha	2022-23	3	Data Visualization	16	2	Core	Visiting Faculty
PGDM-BIFS	Neeraj Amarnani	2022-23	3	FinTech	12	1.25	Core	Full-time Faculty
PGDM-BIFS	Arpita Amarnani	2022-23	3	FinTech	20	1.25	Core	Full-time Faculty
	Sreerupa							
PGDM-BIFS	Sengupta	2022-23	3	Business Ethics	20	1.5	Core	Full-time Faculty
PGDM-BIFS	Shiv Nath Sinha	2022-23	3	Business Law	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Kaushik Desarkar	2022-23	3	Python for finance	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Anamika Sinha	2022-23	5	Organisational Behaviour	20	2.5	Core	Full-time Faculty
	Rohit							
PGDM-BIFS	Prabhudesai	2022-23	5	Strategic Management	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Abhishek Ranga	2022-23	5	IFRS	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Avinash Ghalke	2022-23	5	Valuation	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Shiv Nath Sinha	2022-23	5	Mergers and Acquisition	20	1.25	Elective	Full-time Faculty
PGDM-BIFS	Avinash Ghalke	2022-23	5	Mergers and Acquisition	24	1.25	Elective	Full-time Faculty
				Commodities and Alternate				·
PGDM-BIFS	Umang Somani	2022-23	5	Investments	20	2.5	Elective	Visiting Faculty
PGDM-BIFS	Arpita Amarnani	2022-23	5	Sustainable Finance	24	2.5	Elective	Full-time Faculty

PGDM-BIFS	Amit Puniyani	2022-23	5	Risk Analytics	20	2.5	Elective	Full-time Faculty
				Fundamentals of Systematic and				
PGDM-BIFS	Amit Puniyani	2022-23	5	Algorithmic Trading	20	1.5	Elective	Full-time Faculty
				Fundamentals of Systematic and				
PGDM-BIFS	Avinash Ghalke	2022-23	5	Algorithmic Trading	20	1.5	Elective	Full-time Faculty
	Lakshmi Vishnu							
	Murthy							
PGDM-BIFS	Tunuguntla	2022-23	5	Business Analytics	16	3	Elective	Full-time Faculty
	Naga Venkatesh							
PGDM-BIFS	Devaguptapu	2022-23	6	Human Resource Management	20	2.5	Core	Full-time Faculty
PGDM-BIFS	Alekh Gour	2022-23	6	Machine Learning	20	3	Core	Full-time Faculty
PGDM-BIFS	Avik Sinha	2022-23	6	Financial Econometrics		2.5	Core	Full-time Faculty
				Investment Analysis and Portfolio				
PGDM-BIFS	Kaushik Desarkar	2022-23	6	Management		2.5	Elective	Full-time Faculty
PGDM-BIFS	Manas Mayur	2022-23	6	Behavioural Finance		2.5	Elective	Full-time Faculty
	Purvendu							
PGDM-BIFS	Sharma	2022-23	6	Digital Marketing		2	Elective	Full-time Faculty
	Prasenjit Das							
PGDM-BIFS	Purkayastha	2022-23	6	Marketing Analytics		2.5	Elective	Visiting Faculty
				Financial Planning and Wealth				
PGDM-BIFS	Avinash Ghalke	2022-23	6	Management		2.5	Elective	Full-time Faculty
PGDM-BIFS	Hanish Rajpal	2022-23		Introduction to Accounting			Induction	Full-time Faculty
PGDM-BIFS	Andy Silveira	2022-23		Communication			Induction	Adjunct Faculty
PGDM-BIFS	Karman Khanna	2022-23		Communication			Induction	Full-time Faculty
PGDM-BIFS	kiran k	2022-23		Role of data in decision making-I			Induction	Full-time Faculty
PGDM-BIFS	Anamika Sinha	2022-23		Reading and analysing case study			Induction	Full-time Faculty
PGDM-BIFS	Arpita Amarnani	2022-23		Financial Markets			Induction	Full-time Faculty
	Purvendu							
PGDM-BIFS	Sharma	2022-23		General Database			Induction	Full-time Faculty
PGDM-BIFS	Divya Singhal	2022-23		Social Emotional Approach			Induction	Full-time Faculty
PGDM-BIFS	Padhmanabhan V	2022-23		Social Emotional Approach			Induction	Full-time Faculty

			Technological disruptions in			
PGDM-BIFS	Neeraj Amarnani	2022-23	Finance		Induction	Full-time Faculty
PGDM-BIFS	Anurag Dugar	2022-23	Financial Product Marketing		Induction	Full-time Faculty
PGDM-BIFS	kanupriya katyal	2022-23	New Product Development CIS		Induction	Full-time Faculty

#### PGDM FPM

<u>Batch</u>	Faculty name	Academic Year	<u>Ter</u> <u>m</u>	Course name	Total number of sessions held	Total Credit s	"Core/ Elective/	Faculty type
Induction/ Others"	No. of students							
2022-26	Kanupriya Katyal	2022-23	1	Research Methodology	24	3	Core	Full-time Faculty
2022-26	P. Balasubranyam	2022-23	1	Managerial Statistics	24	3	Core	Full-time Faculty
2022-26	Allan Bird	2022-23	1	Philosophy of Research	16	2	Core	Full-time Faculty
2022-26	Pravat Surya Kar	2022-23	2	General Management	24	3	Core	Full-time Faculty
2022-26	Akshay Bhat	2022-23	2	System Approach to Management	24	3	Core	Full-time Faculty
2022-26	Muneeb Lateef and Vedprakash Meshram	2022-23	2	Literature Review	16	2	Core	Full-time Faculty
2022-26	Divya Singhal	2022-23	2	Social Responsibility and Impact Research	8	1	Core	Full-time Faculty
2022-26	Sreerupa Sengupta & Supriya Phadnis	2022-23	3	Qualitative Research	16	2	Core	Full-time Faculty
2022-26	Nandakumar Mekoth	2022-23	3	Review paper based on literature	24	3	Core	Full-time Faculty

2022-26	Avik Sinha	2022-23	3	Academic Writing	16	2	Core	Full-time Faculty
2021-25	Joy Chowdhury	2022-23	4	Econometrics	16	2	Core	Full-time Faculty
2021-25	Soumen Kumar Manna	2022-23	4	Multivariate Data Analytics	16	2	Core	Full-time Faculty
2021-25	Shikha Aggarwal	2022-23	4	Case Writing	16	2	Core	Full-time Faculty
2021-25	Rohit Prabhudesai	2022-23	5	Structural Equations Modelling	16	2	Core	Full-time Faculty
2021-25	Rohit Prabhudesai	2022-23	6	Credit Seminar (general)	6	0.75	Core	Full-time Faculty
2021-25	Rohit Prabhudesai	2022-23	6	Credit Seminar (specific)	6	0.75	Core	Full-time Faculty
2021-25	Anubhav Mishra	2022-23	6	Credit Seminar (general)	6	0.75	Core	Full-time Faculty
2021-25	Anubhav Mishra	2022-23	6	Credit Seminar (specific)	6	0.75	Core	Full-time Faculty
2021-25	Kapil Khandeparkar	2022-23	6	Credit Seminar (general)	6	0.75	Core	Full-time Faculty
2021-25	Kapil Khandeparkar	2022-23	6	Credit Seminar (specific)	6	0.75	Core	Full-time Faculty
2021-25	Alek Gour	2022-23	6	Credit Seminar (general)	6	0.75	Core	Full-time Faculty
2021-25	Alek Gour	2022-23	6	Credit Seminar (specific)	6	0.75	Core	Full-time Faculty
2021-25	Yukti Sharma	2022-23	6	Experimental Research Design (extra workshop)	16	2	Core	Full-time Faculty
2020-24	Kapil Khandeparkar	2022-23		Comprehensive Viva (Term 7)	students work with guide	1	Core	Full-time Faculty

2020-24	Prakash Singh	2022-23	Comprehensive Viva (Term 7)	students work with	1	Core	Full-time Faculty
			(1011117)	guide			, acare,
2020-24	Nandakumar Mekoth	2022-23	Comprehensive Viva	students	1	Core	Full-time
			(Term 7)	work with			Faculty
			, ,	guide			
2020-24	Shelly Pandey	2022-23	Comprehensive Viva	students	1	Core	Full-time
			(Term 7)	work with			Faculty
				guide			
2020-24	Anubhav Mishra	2022-23	Comprehensive Viva	students	1	Core	Full-time
			(Term 7)	work with			Faculty
				guide			
2020-24	Muneeb Lateef	2022-23	Comprehensive Viva	students	1	Core	Full-time
			(Term 7)	work with			Faculty
				guide			
2020-24	Kapil Khandeparkar	2022-23	Research Proposal	students	3	Core	Full-time
			(Term 8)	work with			Faculty
				guide			
2020-24	Prakash Singh	2022-23	Research Proposal	students	3	Core	Full-time
			(Term 8)	work with			Faculty
				guide			
2020-24	Nandakumar Mekoth	2022-23	Research Proposal	students	3	Core	Full-time
			(Term 8)	work with			Faculty
				guide			
2020-24	Shelly Pandey	2022-23	Research Proposal	students	3	Core	Full-time
			(Term 8)	work with			Faculty
				guide	_	_	
2020-24	Anubhav Mishra	2022-23	Research Proposal	students	3	Core	Full-time
			(Term 8)	work with			Faculty
222224				guide			
2020-24	Muneeb Lateef	2022-23	Research Proposal	students	3	Core	Full-time
			(Term 8)	work with			Faculty
				guide			

2020-24	Pravat Surya Kar	2022-23	Pedagogy Training	Training	0.25	Others	Full-time
							Faculty
2020-24	Kanupriya Katyal	2022-23	Pedagogy Training	Training	0.25	Others	Full-time
							Faculty
2020-24	Ajit Parulekar	2022-23	Pedagogy Training	Training	0.25	Others	Full-time
							Faculty
2020-24	Kapil Khandeparkar	2022-23	Pedagogy Training	Training	0.25	Others	Full-time
							Faculty
2020-24	Allan Bird	2022-23	Pedagogy Training	Training	0.25	Others	Full-time
							Faculty
2020-24	Arpita Amarnani	2022-23	Pedagogy Training	Training	0.25	Others	Full-time
							Faculty

# Hybrid Teaching load

Program	Faculty name -	<u>Academic</u>	Term	Course name	Total number of	<u>Total</u>	Core/Elective/	<u>Faculty</u>
riogiani	racuity name -	<u>Year</u>	161111	<u>course manne</u>	sessions held	<u>Credits</u>	Induction/Others	<u>type</u>
	Chandran Vinoth			Supply Chain				
PGDM PT	Kumar	2022-23	6	Management	20	3	Elective	Visiting
								Full-
PGDM PT	Kanupriya	2022-23	6	Capstone	24	3	Core	time
				New Product				Full-
PGDM PT	Kanupriya	2022-23	6	Development	20	3	Elective	time
				Investing &				
				Wealth				Full-
PGDM PT	Amiya & Abhinav	2022-23	6	Creation	20	3	Elective	time
				Financial				
				Report				Full-
PGDM PT	Deepali & Sravani	2022-23	6	Analysis	20	3	Elective	time
				Consumer				
PGDM PT	Anurag Dugar	2022-23	6	Behaviour	20	3	Elective	Visiting
		2022-23		_				

			Sem	Business				Full-
PGDM HYBRID	Alekh Gour	2022-23	П	Analytics	24	3	Core	time
			Sem					Full-
PGDM HYBRID	Shelly Pandey	2022-23	П	Leadership	24	3	Core	time
	Raj V. Amonkar /							
	Vishwesh Eknath		Sem	Supply Chain				Full-
PGDM HYBRID	Singbal	2022-23	П	Management	24	3	Core	time
			Sem	Marketing				Full-
PGDM HYBRID	Anubhav	2022-23	П	Research	24	3	Elective	time
			Sem	Consumer				Full-
PGDM HYBRID	Diya	2022-23	П	Behaviour	24	3	Elective	time
			Sem	Operations				Full-
PGDM HYBRID	Rathish Bhat	2022-23	П	Strategy	24	3	Elective	time
				Service				
			Sem	Operations				
PGDM HYBRID	Guruprasad M	2022-23	П	Management	24	3	Elective	Visiting
				Organizational				
			Sem	Development				Full-
PGDM HYBRID	Israel Fortin	2022-23	П	& Change Mgt	16	2	Elective	time
				Competency				
				Mapping and				
				Assessment				
			Sem	Centre for				Full-
PGDM HYBRID	V padmanabhan	2022-23	11	Talent Mgt	16	2	Elective	time
				Financial				
			Sem	Statement				Full-
PGDM HYBRID	Chinmaya	2022-23	11	Analysis	16	2	Elective	time
				Working				
			Sem	Capital				Full-
PGDM HYBRID	Neetant	2022-23	П	Management	16	2	Elective	time
		2022-23						
			Sem	Strategic				Full-
PGDM HYBRID	Akshay Bhat	2022-23	Ш	Management	24	3	Core	time

			Sem					Full-
PGDM HYBRID	Akshay /Divya	2022-23	Ш	Ethics & CSR	24	3	Core	time
PGDM HYBRID	Sreerupa	2022-23	Sem III	Sustainability	24	3	Core	Full- time
PGDM HYBRID	Sanjoy	2022-23	Sem III	Sustainability				Visiting
PGDM HYBRID	Hitesh Motwani	2022-23	Sem III	Digital Marketing	24	3	Elective	Visiting
PGDM HYBRID	Ramchandra Salgaonkar	2022-23	Sem III	B2B Marketing	24	3	Elective	Visiting
PGDM HYBRID	Prasanjit Das	2022-23	Sem III	Marketing Analytics	24	3	Elective	Visiting
PGDM HYBRID	Guruprasad M	2022-23	Sem III	Inventory & Material Management	24	3	Elective	Visiting
PGDM HYBRID	Uday	2022-23	Sem III Sem	Quality Engineering & Six Sigma Maintainance	24	3	Elective	Visiting
PGDM HYBRID	Rudresh Sakhardande	2022-23	III	Management	24	3	Elective	Visiting
PGDM HYBRID	Vithal Sukhtankar	2022-23	Sem III	Emerging Technologies in Business	16	2	Elective	Full- time
PGDM HYBRID	Samveg	2022-23 2022-23	Sem III	Investment Management	16	2	Elective	Visiting
PGDM HYBRID	Divya Singhal/Kanupriya Katyal/Rohit Mutkekar	2022-23	Sem I	Quantitative & Research Methods	24	3	Core	Full- time
PGDM HYBRID	Siddharth Menon	2022-23	Sem I	Marketing Management	24	3	Core	Visiting

PGDM HYBRID	Swarna		Sem	Managerial				Full-
PGDIVI HYBRID	/Dipankar/Kingshuk	2022-23	1	Economics	24	3	Core	time
	V							
PGDM HYBRID	Padmanabhan/Aamna		Sem	People				Full-
	Khan	2022-23	1	Management	24	3	Core	time
DCDM LIVERID			Sem	Managerial				
PGDM HYBRID	Vinay Goyal	2022-23	1	Accounting	24	3	Core	Visiting
PGDM HYBRID			Sem	Operations				
PODIVI HTBRID	Bawa Singh	2022-23	1	Management	24	3	Core	Visiting
				Business				
PGDM HYBRID			Sem	Ethics & Corp				
	Rathish Bhatt	2022-23	1	Governance	16	2	Core	Visiting

#### Student's assessment of Faculty: System in place



# Goa Institute of Management (GIM)

# Student Feedback Report - End Term Feedback

Course	Merger and Acquisition	The second						
Faculty								
Term	Term IV No. of students registered : 43 / No. of students Given Feedback : 34							
Batch	Batch 2022-2024							
Ques No.	Question	Avg. Score						
1	Overall rating of the course? 1 - Extremely dissatisfied, 2, 3, 4, 5, 6, 7, 8, 9, 10 - Extremely satisfied							
2	Overall rating of the instructor?  1 - Extremely dissatisfied, 2, 3, 4, 5, 6, 7, 8, 9, 10 - Extremely satisfied	9.18						
3	Please provide feedback or suggestions for the improvement of the course for example extent of learning topics requiring more or less attention relevance and quality of reading material workload pedagogy components of evaluation etc.  \[ \textremely satisfied with the course structure. \textremely satisfied with the course structured with the course structured with the course as well and good learning outcome \textremely Instead of focusing more on Theory it should be more practical based \textremely it was great \textremely More Legal making it content heavy \textremely Na \textremely Pretty good \textremely The first half of course was different from the second one.  Not structured that well but overall good subject that will enhance our knowledge. \textremely The valution part is discussed in merger and acquisition class which is a separate subject to itself. \textremely Very good course	8						
4	Please provide any other feedback or suggestions for the instructor for example preparedness enthusiasm communication quality of teaching response to queries giving feedback discipline in class etc.  \ Discussed a lot of examples and cases happening in the real world. Good comprehensive slides. \ Extremely satisfied with the faculty teaching style, the case studies discussed. Ppt contains the real life examples which are quite helpful in understanding the concept. \ Good notes \ Kindly put less emphasis on theory \ Knowledgeable and teaches well. \ \ Na \ Proper structure is present \ sir could take it a bit slow							

Program Chair

Dean Academics

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# Goa Institute of Management (GIM)

# Student Feedback Report - End Term Feedback

Course	Financial Reporting	
Faculty	3.2.2	
Term	Term I No. of students registered : 308 / No. of students Given	
Batch	Batch 2023-2025 No. of students registered : 308 / No. of students Given	Feedback : 10
Ques No.	Question	Avg. Score
1	Overall rating of the course?  1 - Extremely dissatisfied, 2, 3, 4, 5, 6, 7, 8, 9, 10 - Extremely satisfied	8.38
2	Overall rating of the instructor?  1 - Extremely dissatisfied, 2, 3, 4, 5, 6, 7, 8, 9, 10 - Extremely satisfied	8.44
	Please provide feedback or suggestions for the improvement of the course for example extent of learning topics requiring more or less attention relevance and quality of reading material workload pedagogy components of evaluation etc.  \ Adequate \ all good \ All the things are apt. \ Could have used more in-depth conversations and give more real life examples to make us understand the analysis part. \ course can be improved by practicing more industry level financial statements to analyze financial conditions of companies \ Course is good, but topics are very basic in nature. \ Course is well structured \ Course was good. \ Deep study of finance should be there. \ Do not understand the need to do this course. For people coming from backgrounds other than commerce, and the ones who are not planning to pursue finance. There is no great purpose of this course. Could have just given a workshop on reading balance sheets, income statements, and cash flow analysis. \ Everything is great \ Excellant \ Felt basics of accounting which, I was lacking was covered very well \ Financial reporting course covers all the basic concepts that are needed to be followed in order to attain summer internship interviews. The composition is well maintained. \ Good \ good basics of financial accounting but they are hard to understand so quickly for non B.Com students. We should be given time to understand it better so we can score better \ Good course \ GOOD COURSE \ Good material and Practice sums provided by the professor \ Good Materials and cases provided. \ Good pace, good clarity but not challenging enough for commerce students. \ Good reading material. \ good teaching \ Good	360

Program Chair

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#### Academic calendar

#### PGDM:

#### PGDM I

TERM I: JUNE 16 TO SEPTEMBER 16,	
2023	
1 . 46 2022 (5.11. )	Builder
Jun 16, 2023 (Friday)	Registration
Jun 16 – Jul 02, 2023	Induction & Orientation Programme
Jul 03, 2023 (Monday)	Registration & Commencement of Classes
Jul 31 - Aug 05, 2023	Mid Term Exams
Aug 13 & 15, 2023	Student Club Recruitment
Aug 15, 2023 (Tuesday)	Independence Day (Institute Holiday)
Aug 18 – 20, 2023	Samriddhi 2023**
Sep 04 – 15, 2023	International Consulting Bootcamp
Sep 08 – 16, 2023	End Term Exams
TERM II: SEPTEMBER 18 TO DECEMBER 02, 2023	
Sep 18, 2023 (Monday)	Registration & Commencement of Classes
Sep 19, 2023 (Tuesday)	Ganesh Chaturthi (Institute Holiday)
Oct 2, 2023 (Monday)	Gandhi Jayanti (Institute Holiday)
Oct 16 – 21, 2023	Mid Term Exams
Oct 24, 2023 (Tuesday)	Dussehra (Institute Holiday)
Nov 12, 2023 (Sunday)	Deepavali (Institute Holiday)
Nov 27 – Dec 02, 2023	End Term Exams
TERM III: DECEMBER 04 TO MARCH 02, 2	
Dec 04, 2023 (Monday)	Registration* & Commencement of Classes
Dec 19, 2023 (Tuesday)	Goa Liberation Day (Institute Holiday)
Dec 24 - Jan 01, 2024	Term Break
Dec 25, 2023 (Monday)	Christmas (Institute Holiday)
Jan 11 – 13, 2024	INDAM Conference**
Jan 15 – 20, 2024	Mid Term Exams
Jan 26, 2024 (Friday)	Republic Day (Institute Holiday)
Jan 27 – 28, 2024	Prabodhan**
Jan 27, 2024 (Saturday)	GIM Alumni Meet
Feb 10 – 11, 2024	Anveshan**
Feb 10 or Feb 17, 2024	Wizbiz 2024**
Feb 17 – 18, 2024	Inception**
Feb 26 – Mar 02, 2024	End Term Exams
Mar 04 – 29, 2024	Give Goa
Mar 22, 2024 (Friday)	Convocation Rehearsal
Mar 23, 2024 (Saturday)	Convocation 2024

Mar 25, 2024 (Monday)	Holi (Institute Holiday)
Mar 29, 2024 (Friday)	Good Friday (Institute Holiday)
Mar 31, 2024 (Sunday)	Easter (Institute Holiday)
Apr 10, 2024 (Wednesday)	Id-Ul – Fitr (Institute Holiday)

Provision made for end term exams, term breaks, student club events, GIM Alumni Meet, (Convocation Rehearsal and Convocation ceremony for Batch 2024). Actual dates will however be confirmed and finalised prior to these events/activities.

#### PGDM II

TERM IV: JUNE 12 TO SEPTEMBER 09, 2023	
June 12 – 18, 2023	Registration*, SIP report completion and Place
	com training
June 19, 2023 (Monday)	Commencement of Classes
Jul 24 – 29, 2023	Mid Term Exams***
Aug 13 & 15, 2023	Student Club Recruitment
Aug 13 – 20, 2023	LIA course trekking
Aug 15, 2023 (Tuesday)	Independence Day (Institute Holiday)
Aug 18 – 20, 2023	Samriddhi 2023**
Sep 04 – 09, 2023	End Term Exams
TERMAN CERTIFIADER 44 TO DECEMBER 02 2022	
TERM V: SEPTEMBER 11 TO DECEMBER 02, 2023	Designation * 9 Commencement of Classes
Sep 11, 2023 (Monday)	Registration* & Commencement of Classes
Sep 19, 2023 (Tuesday)	Ganesh Chaturthi (Institute Holiday)
Oct 02, 2023 (Monday)	Gandhi Jayanti (Institute Holiday)
Oct 12 – 13, 2023	Placement**** Mid Term Exams***
Oct 16 – 21, 2023	Mid Term Exams****
Oct 24, 2023 (Tuesday)	Dussehra (Institute Holiday)
Nov 09 – 10, 2023	Placement****
Nov 12, 2023 (Sunday)	Deepavali (Institute Holiday)
Nov 27 – Dec 02, 2023	End Term Exams
TERM VI: DECEMBER 04, 2023 TO MARCH 02, 2024	
Dec 04, 2023 (Monday)	Registration* & Commencement of Classes
Dec 07 – 08, 2023	Placement****
Dec 19, 2023 (Tuesday)	Goa Liberation Day (Institute Holiday)
Dec 24 – Jan 01, 2024	Term Break
Dec 25, 2023 (Monday)	Christmas (Institute Holiday)
Jan 11 – 13, 2024	INDAM Conference**
Jan 15 – 20, 2024	Mid Term Exams***
Jan 26, 2024 (Friday)	Republic Day (Institute Holiday)
Jan 27, 2024 (Saturday)	GIM Alumni Meet

<sup>\*</sup> Respective term fees to be paid by Registration Day.

<sup>\*\*</sup> Classes will be scheduled.

	a 1 state
Feb 10 – 11, 2024	Anveshan**
Feb 17 – 18, 2024	Inception**
Feb 10 or Feb 17, 2024	Wizbiz 2024**
Feb 26 – Mar 02, 2024	End Term Exams
Mar 22, 2024 (Friday)	Convocation Rehearsal
Mar 23, 2024 (Saturday)	Convocation 2024
Mar 25, 2024 (Monday)	Holi (Institute Holiday)
Mar 29, 2024 (Friday)	Good Friday (Institute Holiday)
Mar 31, 2024 (Sunday)	Easter (Institute Holiday)
Apr 10, 2024 (Wednesday)	Id-UI – Fitr (Institute Holiday)

<sup>\*</sup> Respective term fees to be paid by Registration Day.

Provision made for end term exams, term breaks, student club events, GIM Alumni Meet, Placement related activities, Convocation Rehearsal and Convocation ceremony. Actual dates will however be confirmed and finalised prior to these events/activities. Placements dates are tentative, and the Placement team will consult the Placement Chair and Program Chair prior to any changes.

#### **PGDM HCM I**

TERM I: JULY 03 TO OCTOBER 02, 2023	
June 16, 2023(Thursday)	Registration
June 16 – July 2, 2023	Induction & Orientation Programme
July 3, 2023	Registration for Term I & Commencement of Classes
July 15, 2023	HCM Conclave
Aug 7-12, 2023	Mid Term Exams
Aug 13 & 15, 2023	Student Club Recruitment
Aug 15, 2023 (Tuesday)	Independence Day (Institute Holiday)
Aug 18- 20, 2023	Samriddhi 2023 **
Sep 4 -15, 2023	International Consulting Bootcamp
Sept 18 – 26, 2023	End Term Exams
Sept 19, 2023	Ganesh Chaturthi (Institute Holiday)
Sept 27 – Oct 1, 2023	Term Break
Oct 2, 2023 (Monday)	Gandhi Jayanti (Institute Holiday)

Term II: October 03, TO DECEMBER 23 2023	
Oct 03, 2023 (Tuesday)	Registration & Commencement of Classes
Oct 24, 2023 (Tuesday)	Dussehra (Institute Holiday)
Nov 6 – 11, 2023	Mid Term Exams
Nov 12, 2023 (Sunday)	Diwali (Institute Holiday)
Dec 18 - 23, 2023	End Term Exams
Dec 19, 2023 (Tuesday)	Goa Liberation Day (Institute Holiday)
Dec 24 - Jan 01, 2024	Term Break
Dec 25, 2023 (Monday)	Christmas (Institute Holiday)

Term II: JANUARY 02, TO MARCH 22 2024	

<sup>\*\*</sup> Classes will be scheduled.

<sup>\*\*\*</sup> Classes will be scheduled if there are few or no exams.

<sup>\*\*\*\*</sup> Classes will be scheduled if there are few or no placement activities on any given day.

Jan 02, 2024 (Tuesday)	Registration* & Commencement of Classes
Jan 11-13, 2024	INDAM Conference**
Jan 26, 2024 (Friday)	Republic Day (Institute Holiday)
Jan 27-28, 2024	Prabodhan**
Jan 27, 2024 (Saturday)	GIM Alumni Meet
Feb 05 – 10, 2024	Mid Term Exams
Feb 10 – 11, 2024	Anveshan**
Feb 17- 18 2024	Inception**
Feb 10 or Feb 17, 2024	Wizbiz 2023**
Mar 14 – 20, 2024	End Term Exams
Mar 23,2024 (Saturday)	Convocation 2024
Mar 25, 2024 (Monday)	Holi (Institute Holiday)
Mar 29, 2024 (Friday)	Good Friday (Institute Holiday)
Mar 31, 2024 (Sunday)	Easter (Institute Holiday)
Apr 10,2024 (Wednesday)	Id-Ul – Fitr (Institute Holiday)

<sup>\*</sup>Term III fees to be paid by Registration Day.

Provision made for end term exams, term breaks, student club events, GIM Alumni Meet, Placement related activities, and Convocation ceremony for Batch 2024. Actual dates will however be confirmed and finalised prior to these events/activities

#### PGDM-HCM:

#### **PGDM HCM I**

1 GDW HGW 1	
TERM I: JULY 03 TO OCTOBER 02, 2023	
June 16, 2023(Thursday)	Registration
June 16 – July 2, 2023	Induction & Orientation Programme
July 3, 2023	Registration for Term I & Commencement of Classes
July 15, 2023	HCM Conclave
Aug 7-12, 2023	Mid Term Exams
Aug 13 & 15, 2023	Student Club Recruitment
Aug 15, 2023 (Tuesday)	Independence Day (Institute Holiday)
Aug 18- 20, 2023	Samriddhi 2023 **
Sep 4 -15, 2023	International Consulting Bootcamp
Sept 18 – 26, 2023	End Term Exams
Sept 19, 2023	Ganesh Chaturthi (Institute Holiday)
Sept 27 – Oct 1, 2023	Term Break
Oct 2, 2023 (Monday)	Gandhi Jayanti (Institute Holiday)

Term II: October 03, TO DECEMBER 23 2023	
Oct 03, 2023 (Tuesday)	Registration & Commencement of Classes
Oct 24, 2023 (Tuesday)	Dussehra (Institute Holiday)
Nov 6 – 11, 2023	Mid Term Exams
Nov 12, 2023 (Sunday)	Diwali (Institute Holiday)
Dec 18 - 23, 2023	End Term Exams
Dec 19, 2023 (Tuesday)	Goa Liberation Day (Institute Holiday)
Dec 24 - Jan 01, 2024	Term Break

<sup>\*\*</sup>Classes will be scheduled on days of the events.

Dec 25, 2023 (Monday)	Christmas (Institute Holiday)
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Term II: JANUARY 02, TO MARCH 22 2024	
Jan 02, 2024 (Tuesday)	Registration* & Commencement of Classes
Jan 11-13, 2024	INDAM Conference**
Jan 26, 2024 (Friday)	Republic Day (Institute Holiday)
Jan 27-28, 2024	Prabodhan**
Jan 27, 2024 (Saturday)	GIM Alumni Meet
Feb 05 – 10, 2024	Mid Term Exams
Feb 10 – 11, 2024	Anveshan**
Feb 17- 18 2024	Inception**
Feb 10 or Feb 17, 2024	Wizbiz 2023**
Mar 14 – 20, 2024	End Term Exams
Mar 23,2024 (Saturday)	Convocation 2024
Mar 25, 2024 (Monday)	Holi (Institute Holiday)
Mar 29, 2024 (Friday)	Good Friday (Institute Holiday)
Mar 31, 2024 (Sunday)	Easter (Institute Holiday)
Apr 10,2024 (Wednesday)	Id-Ul – Fitr (Institute Holiday)

<sup>\*</sup>Term III fees to be paid by Registration Day.

Provision made for end term exams, term breaks, student club events, GIM Alumni Meet, Placement related activities, and Convocation ceremony for Batch 2024. Actual dates will however be confirmed and finalised prior to these events/activities

#### PGDM HCM II

TERM IV: JUNE 12 TO SEPTEMBER 9, 2023	
June 12 – 18, 2023	Registration* /SIP report completion
June 19, 2023 (Monday)	Commencement of Classes
July 15, 2023 (Saturday)	HCM Conclave
July 24 – 29 2023	Mid-term exams***
Aug 13 & 15 2023	Student Club Recruitment
Aug 15, 2023 (Tuesday)	Independence Day (Institute Holiday)
Aug 18- 20 2023	Samriddhi 2023**
Sept 04 – 09, 2023	End Term Exams

TERM V: SEPTEMBER 11 TO DECEMBER 02, 2023	
Sep 11, 2022 (Monday)	Registration* & Commencement of Classes
Sept 19, 2023 (Tuesday)	Ganesh Chaturthi (Institute Holiday)
Oct 2, 2023 (Monday)	Gandhi Jayanti (Institute Holiday)
Oct 12 – 13, 2023	Placement****
Oct 16 – 22, 2023	Mid-term exams***
Oct 24, 2023 (Tuesday)	Dussehra (Institute Holiday)
Nov 09 – 10, 2023	Placement****
Nov 12, 2023 (Sunday)	Diwali (Institute Holiday)
Nov 27 – Dec 02 2023	End Term Exams

<sup>\*\*</sup>Classes will be scheduled on days of the events.

TERM VI: DECEMBER 04 2023 TO MARCH 02, 2024	
Dec 04, 2023 (Monday)	Registration* & Commencement of Classes
Dec 07 – 08, 2023	Placement****
Dec 19, 2023 (Tuesday)	Goa Liberation Day (Institute Holiday)
Dec 24 – Jan 01 2024	Term Break
Dec 25, 2023 (Monday)	Christmas (Institute Holiday)
Jan 11-13, 2024	INDAM Conference**
Jan 15 – 20, 2024	Mid-term exams***
Jan 26, 2024 (Friday)	Republic Day (Institute Holiday)
Jan 27, 2024 (Saturday)	GIM Alumni Meet
Feb 10 – 11, 2024	Anveshan**
Feb 17- 18, 2024	Inception**
Feb 10 or Feb 17, 2024	Wizbiz 2024**
Feb 26 – Mar 02, 2024	End Term Exams
Mar 22, 2024 (Friday)	Convocation Rehearsal
Mar 23,2024 (Saturday)	Convocation 2024
Mar 25, 2024 (Monday)	Holi (Institute Holiday)
Mar 29, 2024 (Friday)	Good Friday (Institute Holiday)
Mar 31, 2024 (Sunday)	Easter (Institute Holiday)
Apr 10, 2024 (Wednesday)	Id-Ul – Fitr (Institute Holiday)

<sup>\*</sup>Term III fees to be paid by Registration Day.

#### **PGDM-BDA:**

#### **PGDM BDA I**

TERM I: JULY 16 TO OCTOBER 02, 2023	
June 16, 2023 (Thursday)	Reporting & Registration
June 17 – July 2, 2023	Induction & Orientation Programme
July 03, 2023 (Monday)	Registration for Term I & Commencement of
	Classes
Aug 07-12, 2023	Mid Term Exams
Aug 13 & 15, 2023	Student Club Recruitment
Aug 15, 2023 (Tuesday)	Independence Day (Institute Holiday)
Aug 18- 20, 2023	Samriddhi 2023 **
Sep 04 -15, 2023	International Consulting Bootcamp
Sept 18 – 26, 2023	End Term Exams
Sept 19, 2023 (Tuesday)	Ganesh Chaturthi (Institute Holiday)
Sept 27 – Oct 1, 2023	Term Break
Oct 02, 2023 (Monday)	Gandhi Jayanti (Institute Holiday)

<sup>\*\*</sup>Classes will be scheduled on days of the events.

<sup>\*\*\*</sup> Classes will be scheduled if there are few or no exams.

<sup>\*\*\*\*</sup> Classes will be scheduled if there are few or no placement activities on any given day.

Provision made for end term exams, term breaks, student club events, GIM Alumni

Meet, Placement related activities, and Convocation ceremony for Batch 2024. Actual
dates will however be confirmed and finalised prior to these events/activities.

Placements dates are tentative, and the Placement team will consult the Placement
Chair and Program Chair prior to any changes

TERM II: OCTOBER 03 TO DECEMBER 23, 2023	
Oct 03, 2023 (Tuesday)	Registration & Commencement of Classes
Oct 24, 2023 (Tuesday)	Dussehra (Institute Holiday)
Nov 06 – 11, 2023	Mid Term Exams
Nov 12, 2023 (Sunday)	Diwali (Institute Holiday)
	Bitathon Event 2023
Dec 18 - 23, 2023	End Term Exams
Dec 19, 2023 (Tuesday)	Goa Liberation Day (Institute Holiday)
Dec 24 - Jan 01, 2024	Term Break
Dec 25, 2023 (Monday)	Christmas (Institute Holiday)

TERM III: JANUARY 02 TO MARCH 22, 2024	
Jan 02, 2024 (Tuesday)	Registration* & Commencement of Classes
Jan 11-13, 2024	INDAM Conference
Jan 26, 2024 (Friday)	Republic Day (Institute Holiday)
Jan 27-28, 2024	Prabodhan**
Jan 27, 2024 (Saturday)	GIM Alumni Meet
Feb 05 – 10, 2024	Mid Term Exams
Feb 11 – 12 2024	Anveshan**
Feb 10 or Feb 17, 2024	Wizbiz 2023**
Feb 17- 18 2024	Inception**
Mar 14 – 20, 2024	End Term Exams
Mar 22, 2024 (Friday)	Convocation Rehearsal
Mar 23, 2024(Saturday)	Convocation 2024
Mar 25, 2024 (Monday)	Holi (Institute Holiday)
Mar 29, 2024 (Friday)	Good Friday (Institute Holiday)
Mar 31, 2024 (Sunday)	Easter (Institute Holiday)
Apr 10, 2024 (Wednesday)	Id-Ul – Fitr (Institute Holiday)

<sup>\*</sup>Term III fees are to be paid by Registration Day.

Provision made for end-term exams, term breaks, student club events, GIM Alumni Meet, Admission Interview (Achievers & Regular), Placement related activities, and Convocation ceremony for Batch 2024. Actual dates will however be confirmed and finalised prior to these events/activities.

#### **PGDM BDA II**

TERM IV: APRIL 1 TO AUGUST 31, 2023	
Apr 01-Aug 31, 2023	In Company Internship for Students
June 19, 2023 (Monday)	Registration*
Aug 13 & 15 2023	Student Club Recruitment
Aug 15, 2023 (Tuesday)	Independence Day (Institute Holiday)
Aug 18- 20 2023	Samriddhi 2023**

TERM V: SEPTEMBER 11 TO DECEN	IBER 02, 2023	

<sup>\*\*</sup>Classes will be scheduled

Sep 11, 2023 (Monday)	Registration* & Commencement of Classes
Sept 19, 2023 (Tuesday)	Ganesh Chaturthi (Institute Holiday)
Oct 2, 2023 (Monday)	Gandhi Jayanti (Institute Holiday)
Oct 12 – 13, 2023	Placement****
Oct 16 – 22, 2023	Mid-term exams***
Oct 24, 2023 (Tuesday)	Dussehra (Institute Holiday)
Nov 09 – 10, 2023	Placement****
Nov 12, 2023 (Sunday)	Diwali (Institute Holiday)
Nov 27 – Dec 02 2023	End Term Exams

TERM VI: DECEMBER 04 2023 TO MARCH 02, 2024	
Dec 04, 2023 (Monday)	Registration* & Commencement of Classes
Dec 07 – 08, 2023	Placement****
	Bitathon Event 2023
Dec 19, 2023 (Tuesday)	Goa Liberation Day (Institute Holiday)
Dec 24 – Jan 01, 2024	Term Break
Dec 25, 2023 (Monday)	Christmas (Institute Holiday)
Jan 15 – 22, 2024	Mid-term exams***
Jan 26, 2024 (Friday)	Republic Day (Institute Holiday)
Jan 27, 2024 (Saturday)	GIM Alumni Meet
Feb 10 – 11 2024	Anveshan**
Feb 10 or Feb 17, 2024	Wizbiz 2024**
Feb 17- 18, 2024	Inception**
Feb 26 – Mar 02, 2024	End Term Exams
Mar 22, 2024 (Friday)	Convocation Rehearsal
Mar 23, 2024 (Saturday)	Convocation 2024
Mar 25, 2024 (Monday)	Holi (Institute Holiday)
Mar 29, 2024 (Friday)	Good Friday (Institute Holiday)
Mar 31, 2024 (Sunday)	Easter (Institute Holiday)
Apr 10, 2024 (Wednesday)	Id-Ul – Fitr (Institute Holiday)

<sup>\*</sup>Term III fees are to be paid by Registration Day.

Provision made for end-term exams, term breaks, student club events, GIM Alumni Meet, Admission Interviews (Achievers & Regular), Placement related activities, and Convocation ceremony for Batch 2024. Actual dates will however be confirmed and finalised prior to these events/activities. Placements dates are tentative, and the Placement team will consult the Placement Chair and Program Chair prior to any changes.

#### **PGDM-BIFS:**

#### **PGDM BIFS I**

TERM I: JULY 03 TO OCTOBER 02, 2023	
June 16, 2023 (Thursday)	Reporting & Registration
June 17 – July 2, 2023	Induction & Orientation Programme

<sup>\*\*</sup>Classes will be scheduled

<sup>\*\*\*</sup> Classes will be scheduled if there are few or no exams.

<sup>\*\*\*\*</sup> Classes will be scheduled if there are few or no placement activities on any given day.

July 3, 2023	Registration for Term I & Commencement of
	Classes
Aug 7-12, 2023	Mid Term Exams
Aug 13 & 15, 2023	Student Club Recruitment
Aug 15, 2023 (Tuesday)	Independence Day (Institute Holiday)
Aug 18- 20, 2023	Samriddhi 2023 **
Sep 4 -15, 2023	International Consulting Bootcamp
Sept 18 – 26, 2023	End Term Exams
Sept 19, 2023	Ganesh Chaturthi (Institute Holiday)
Sept 27 – Oct 1 2023	Term Break
Oct 2, 2023 (Monday)	Gandhi Jayanti (Institute Holiday)

TERM II: OCTOBER 03 TO DECEMBER 23, 2023	
Oct 03, 2023 (Tuesday)	Registration & Commencement of Classes
Oct 24, 2023 (Tuesday)	Dussehra (Institute Holiday)
Nov 6 – 11, 2023	Mid Term Exams
Nov 12, 2023 (Sunday)	Diwali (Institute Holiday)
Dec 18 - 23, 2023	End Term Exams
Dec 19, 2023 (Tuesday)	Goa Liberation Day (Institute Holiday)
Dec 24 - Jan 01, 2024	Term Break
Dec 25, 2023 (Monday)	Christmas (Institute Holiday)

TERM III: JANUARY 02 TO MARCH 22, 2024	
Jan 02, 2024 (Tuesday)	Registration* & Commencement of Classes
Jan 26, 2024 (Friday)	Republic Day (Institute Holiday)
Feb 05 – 10, 2024	Mid Term Exams
Jan 27-28, 2024	Prabodhan**
Jan 27, 2024 (Saturday)	GIM Alumni Meet
Feb 11 – 12 2024	Anveshan**
Feb 17- 18 2024	Inception**
Feb 10 or Feb 17, 2024	Wizbiz 2023**
Mar 14 – 20, 2024	End Term Exams
Mar 22, 2024(Friday)	Convocation Rehearsal
Mar 23,2024(Saturday)	Convocation 2024
Mar 25, 2024 (Monday)	Holi (Institute Holiday)
Mar 29, 2024 (Friday)	Good Friday (Institute Holiday)
Mar 31, 2024 (Sunday)	Easter (Institute Holiday)
Apr 10,2024 (Wednesday)	Id-UI – Fitr (Institute Holiday)

<sup>\*</sup>Term III fees to be paid by Registration Day.

Provision made for end term exams, term breaks, student club events, GIM Alumni Meet, Admission Interview (Achievers & Regular), Placement related activities, and Convocation ceremony for Batch 2024. Actual dates will however be confirmed and finalised prior to these events/activities.

#### **PGDM BIFS II**

TERM IV. ARRIVA TO SERTEMBER 11, 2022	
TERM IV: APRIL 3 TO SEPTEMBER 11, 2023	

<sup>\*\*</sup>Classes will be scheduled on days of student events.

June 14 &15, 2023	SIP Mid Presentations***
Aug 13 & 15 2023	Student Club Recruitment
Aug 15, 2023 (Tuesday)	Independence Day (Institute Holiday)
Aug 18- 20 2023	Samriddhi 2023**
September 11, 2023	SIP Final Presentations

TERM V: SEPTEMBER 12 TO DECEMBER 02, 2023	
Sep 12, 2023 (Tuesday)	Registration* & Commencement of Classes
Sept 19, 2023 (Tuesday)	Ganesh Chaturthi (Institute Holiday)
Oct 2, 2023 (Monday)	Gandhi Jayanti (Institute Holiday)
Oct 12 – 13, 2023	Placement****
Oct 16 – 22, 2023	Mid-term exams***
Oct 24, 2023 (Tuesday)	Dussehra (Institute Holiday)
Nov 09 – 10, 2023	Placement****
Nov 12, 2023 (Sunday)	Diwali (Institute Holiday)
Nov 27 – Dec 02 2023	End Term Exams

TERM VI: DECEMBER 04 2023 TO MARCH 02, 2024	
Dec 04, 2023 (Monday)	Registration* & Commencement of Classes
Dec 07 – 08, 2023	Placement****
Dec 19, 2023 (Tuesday)	Goa Liberation Day (Institute Holiday)
Dec 24 – Jan 01 2024	Term Break
Dec 25, 2023 (Monday)	Christmas (Institute Holiday)
Jan 27, 2024 (Saturday)	GIM Alumni Meet
Jan 15 – 22, 2024	Mid-term exams***
Jan 26, 2024 (Friday)	Republic Day (Institute Holiday)
Feb 11 – 12 2024	Anveshan**
Feb 17- 18 2024	Inception**
Feb 10 or Feb 17, 2024	Wizbiz 2024**
Feb 26 – Mar 02, 2024	End Term Exams
Mar 22, 2024(Friday)	Convocation Rehearsal
Mar 23,2024 (Saturday)	Convocation 2024
Mar 25, 2024 (Monday)	Holi (Institute Holiday)
Mar 29, 2024 (Friday)	Good Friday (Institute Holiday)
Mar 31, 2024 (Sunday)	Easter (Institute Holiday)
Apr 10, 2024 (Wednesday)	Id-Ul – Fitr (Institute Holiday)

<sup>\*</sup>Term III fees to be paid by Registration Day.

Provision made for end term exams, term breaks, student club events, GIM Alumni Meet, Admission Interview (Achievers & Regular), Placement related activities, and Convocation ceremony for Batch 2024. Actual dates will however be confirmed and finalised prior to these events/activities. Placements dates are tentative, and the Placement team will consult the Placement Chair and Program Chair prior to any changes.

<sup>\*\*</sup>Classes will be scheduled on days of student events.

<sup>\*\*\*</sup> Classes will be scheduled if there are few or no exams.

<sup>\*\*\*\*</sup> Classes will be scheduled if there are few or no placement activities on any given day.

### PGDM-Hybrid:

## PGDM Hybrid – 1<sup>st</sup> Year

Date	Day	Particulars	
Immersion Programme			
30 <sup>th</sup> July 2023	Sun - Sat	On-campus component # 1 (Semester 1 Starts)	
		Semester 1	
12 <sup>th</sup> August 2023	Saturday	Online Teaching Starts	
15 <sup>th</sup> August 2023	Tuesday	Independence Day (Institute Holiday)	
19 <sup>th</sup> Sep 2023	Tuesday	Ganesh Chaturthi (Institute Holiday)	
2 <sup>nd</sup> Oct 2023	Monday	Gandhi Jayanti (Institute Holiday)	
24 <sup>th</sup> Oct 2023	Tuesday	Dussehra (Institute Holiday)	
12 <sup>th</sup> Nov 2023	Sunday	Deepavali (Institute Holiday)	
19 <sup>th</sup> Dec 2023	Tuesday	Goa Liberation Day (Institute Day)	
25 <sup>th</sup> Dec 2023	Monday	Christmas (Institute Day)	
14 <sup>th</sup> Jan 2024	Sunday	Semester 1 Teaching Ends	
26 <sup>th</sup> Jan 2024	Friday	Republic Day (Institute Day)	
20 <sup>th</sup> – 28 <sup>th</sup> Jan 2024	Saturday - Sunday	End Term for Semester 1	
3 <sup>rd</sup> – 4 <sup>th</sup> Feb 2024	Saturday - Sunday	Semester Break	
		Semester 2	
10 <sup>th</sup> Feb 2024	Saturday	Semester 2 Teaching Starts	
25 <sup>th</sup> March 2024	Monday	Holi (Institute Holiday)	
29 <sup>th</sup> March 2024	Friday	Good Friday (Institute Holiday)	
31st March 2024	Sunday	Easter (Institute Holiday)	
10 <sup>th</sup> April 2024	Wednesday	ld-UL-Fitr (Institute Holiday)	
20 <sup>th</sup> April - 27 <sup>th</sup> 2024	Saturday - Saturday	On-campus component # 2	
30 <sup>th</sup> June 2024	Sunday	Semester 2 Teaching Ends	
6 <sup>th</sup> – 14 <sup>th</sup> July 2024	Saturday - Sunday	End Term for Semester 2	
20 <sup>th</sup> & 21 <sup>st</sup> July 2024	Saturday - Sunday	Semester Break	

GOA INSTITUTE OF MANAGEMENT
ACADEMIC CALENDAR 2024-2025

# PGDM Hybrid – 2<sup>nd</sup> Year

Date	Day	Event
		Semester 3
27 <sup>th</sup> July 2024	Saturday	Semester 3 Teaching Starts
15 <sup>th</sup> Aug 2024	Thursday	Independence Day (Institute Holiday)
7 <sup>th</sup> Sep 2024	Saturday	Ganesh Chaturthi (Institute Holiday)
2 <sup>nd</sup> Oct 2024	Wednesday	Gandhi Jayanti (Institute Holiday)
12 <sup>th</sup> Oct 2024	Saturday	Dussehra (Institute Holiday)
31 <sup>st</sup> Oct 2024	Thursday	Deepavali (Institute Holiday)
19 <sup>th</sup> Dec 2024	Thursday	Goa Liberation Day (Institute Holiday)
25 <sup>th</sup> Dec 2024	Wednesday	Christmas (Institute Holiday)
25 <sup>th</sup> Jan 2025	Saturday	Semester 3 Teaching Ends
26 <sup>th</sup> Jan 2025	Sunday	Republic Day (Institute Holiday)
1 <sup>st</sup> – 9 <sup>th</sup> Feb 2025	Saturday - Sunday	End Term for Semester 3
15 <sup>th</sup> & 16 <sup>th</sup> Feb 2025	Saturday - Sunday	Semester Break
		Semester 4
22 <sup>nd</sup> Feb 2025	Saturday	Semester 4 Teaching Starts
14 <sup>th</sup> March 2025	Friday	Holi (Institute Holiday)
31 <sup>st</sup> March 2025	Monday	Id-UL-Fitr (Institute Holiday)
18 <sup>th</sup> April 2025	Friday	Good Friday (Institute Holiday)
20 <sup>th</sup> April 2025	Sunday	Easter (Institute Holiday)
20 <sup>th</sup> July 2025	Sunday	Semester 4 Teaching Ends
26 <sup>th</sup> July – 3 <sup>rd</sup> Aug 2025	Saturday - Sunday	End Term for Semester 4

<sup>\*</sup>On-campus component/semester timings mentioned above are indicative and subject to change as per contingency scenarios that may arise. Students shall be informed in advance on changes that may be planned.

#### **ACADEMIC CALENDAR 2023-2024**

# PGDM Hybrid – 2<sup>nd</sup> Year

Date	Day	Particulars	
Semester 3			
2 <sup>nd</sup> September 2023	Saturday	Semester 3 Teaching Begins	

19 <sup>th</sup> Sep 2023	Tuesday	Ganesh Chaturthi (Institute Holiday)
2 <sup>nd</sup> Oct 2023	Monday	Gandhi Jayanti (Institute Holiday)
24 <sup>th</sup> Oct 2023	Tuesday	Dussehra (Institute Holiday)
12 <sup>th</sup> Nov 2023	Sunday	Deepavali (Institute Holiday)
19 <sup>th</sup> Dec 2023	Tuesday	Goa Liberation Day (Institute Day)
25 Dec 2023	Monday	Christmas (Institute Day)
26 <sup>th</sup> Jan 2024	Friday	Republic Day (Institute Day)
4 <sup>th</sup> Feb 2024	Sunday	Semester 3 Teaching Ends
10 <sup>th</sup> Feb 2024 – 18 <sup>th</sup> Feb 2024	Saturday- Sunday	End Term Exams for Semester 3
2 <sup>nd</sup> & 3 <sup>rd</sup> March 2024	Saturday - Sunday	Semester Break
	Semes	ster 4
9 <sup>th</sup> March 2024	Saturday	Semester 4 Teaching Starts
25 <sup>th</sup> March 2024	Monday	Holi (Institute Holiday)
29 <sup>th</sup> March 2024	Friday	Good Friday (Institute Holiday)
31st March 2024	Sunday	Easter (Institute Holiday)
10 <sup>th</sup> April 2024	Wednesday	Id-UL-Fitr (Institute Holiday)
14 <sup>th</sup> April – 20 <sup>th</sup> April 2024	Week	On-campus component # 2
11 <sup>th</sup> Aug 2024	Sunday	Semester 4 Teaching Ends
17 <sup>th</sup> Aug – 25 <sup>th</sup> Aug 2024	Saturday - Sunday	End Term Exams for Semester 4

• End Term Exams for open elective courses will be conducted as the course teaching ends.

#### FPM:

#### FPM I

#### TERM I: JUNE 16 TO SEPTEMBER 16, 2023

Jun 15, 2023 (Thursday) : Registration

Jun 16 – Jul 02, 2023 : Induction & Orientation Programme

Jul 03, 2023 (Monday) : Term Registration & Commencement of Classes

Jul 31 - Aug 05, 2023 : Mid Term Exams

Aug 15, 2023 (Tuesday) : Independence Day (Institute Holiday)

Sep 08 – 16, 2023 : End Term Exams

#### TERM II: SEPTEMBER 18 TO DECEMBER 02, 2023

Sep 18, 2023 (Monday) : Registration & Commencement of Classes

Sep 19, 2023 (Tuesday) : Ganesh Chaturthi (Institute Holiday)

Oct 2, 2023 (Monday) : Gandhi Jayanti (Institute Holiday)

Oct 16 – 21, 2023 : Mid Term Exams

Oct 24, 2023 (Tuesday) : Dussehra (Institute Holiday)

Nov 12, 2023 (Sunday) : Deepavali (Institute Holiday)

Nov 27 – Dec 02, 2023 : End Term Exams

#### TERM III: DECEMBER 04 TO MARCH 02, 2024

Dec 04, 2023 (Monday) : Registration & Commencement of Classes

Dec 19, 2023 (Tuesday) : Goa Liberation Day (Institute Holiday)

Dec 25, 2023 (Monday) : Christmas (Institute Holiday)

Jan 11 – 13, 2024 : INDAM Conference\*\*

Jan 15 – 20, 2024 : Mid Term Exams

Jan 26, 2024 (Friday) : Republic Day (Institute Holiday)

Feb 26 – Mar 02, 2024 : End Term Exams

Mar 26, 2024 (Tuesday) : Holi (Institute Holiday)

Mar 29, 2024 (Friday) : Good Friday (Institute Holiday)

Mar 31, 2024 (Sunday) : Easter (Institute Holiday)

Apr 10, 2024 (Wednesday) : Id-Ul – Fitr (Institute Holiday)

\*\* Classes will be scheduled.

#### **FPM II**

#### TERM IV: JUNE 19 TO SEPTEMBER 09, 2023

June 19, 2023 (Monday) : Registration & Commencement of Classes

Jul 24 – 29, 2023 : Mid Term Exams\*\*\*

Aug 13 – 20, 2023 : LIA course trekking

Aug 15, 2023 (Tuesday) : Independence Day (Institute Holiday)

Sep 04 – 09, 2023 : End Term Exams

#### TERM V: SEPTEMBER 11 TO DECEMBER 02, 2023

Sep 11, 2023 (Monday) : Registration\* & Commencement of Classes

Sep 19, 2023 (Tuesday) : Ganesh Chaturthi (Institute Holiday)

Oct 02, 2023 (Monday) : Gandhi Jayanti (Institute Holiday)

Oct 16 – 21, 2023 : Mid Term Exams\*\*\*

Oct 24, 2023 (Tuesday) : Dussehra (Institute Holiday)

Nov 12, 2023 (Sunday) : Deepavali (Institute Holiday)

Nov 27 – Dec 02, 2023 : End Term Exams

#### TERM VI: DECEMBER 04, 2023 TO MARCH 02, 2024

Dec 04, 2023 (Monday) : Registration\* & Commencement of Classes

Dec 19, 2023 (Tuesday) : Goa Liberation Day (Institute Holiday)

Dec 25, 2023 (Monday) : Christmas (Institute Holiday)

Jan 11 – 13, 2024 : INDAM Conference\*\*

Jan 15 – 20, 2024 : Mid Term Exams\*\*\*

Jan 26, 2024 (Friday) : Republic Day (Institute Holiday)

Feb 26 – Mar 02, 2024 : End Term Exams

Mar 26, 2024 (Tuesday) : Holi (Institute Holiday)

Mar 29, 2024 (Friday) : Good Friday (Institute Holiday)

Mar 31, 2024 (Sunday) : Easter (Institute Holiday)

Apr 10, 2024 (Wednesday) : Id-UI – Fitr (Institute Holiday)

#### List of Faculty Members as on October 1, 2023:

SI No	Name	Designation	Area
1	Ajit Parulekar	Professor	Marketing
2	Neeraj Amarnani	Professor	Finance
3	Rakesh Shrivastava	Professor	IT and Operation Management
4	Naga Venkatesh Devaguptapu	Professor	OB & HR

<sup>\*\*</sup> Classes will be scheduled.

<sup>\*\*\*</sup> Classes will be scheduled if there are few or no exams.

5	Raj V.Amonkar	Professor	IT and Operation Management
6	Amiya Kumar Sahu	Associate Professor	Finance
7	Abhishek Ranga	Professor	Finance
8	Lakshmi Vishnu Murthy Tunuguntla	Professor	IT and Operation Management
9	Anamika Sinha	Professor	OB & HR
10	Vithal S Sukhathankar	Associate Professor	IT and Operation Management
11	Divya Singhal	Professor	General Management & Public Policy
12	Padhmanabhan V	Associate Professor	OB & HR
13	Joy Chowdhury	Assistant Professor	General Management & Public Policy
14	Ranbir Singh Sodhi	Assistant Professor	Marketing
15	Kaushik Desarkar	Assistant Professor	Finance
16	Manas Mayur	Associate Professor	Finance
17	Pravat Surya Kar	Associate Professor	Marketing
18	Arpita Amarnani	Associate Professor	Finance
19	Kanupriya Katyal	Professor	Marketing
20	Kapil Khandeparkar	Associate Professor	Marketing
21	Rohit Mutkekar	Associate Professor	IT and Operation Management
22	R Rathish Bhatt	Associate Professor	Strategic & consulting
23	Arif Raza	Associate Professor	Health Care Management
24	Nafisa Fatima Maria Vaz e Desouza	Assistant Professor	Health Care Management
25	Akshay Bhat	Assistant Professor	Strategic & consulting
26	Alekh Gour	Associate Professor	Health Care Management
27	Kheya Furtado	Associate Professor	Health Care Management
28	Shawnn Melicio Coutinho	Associate Professor	Health Care Management
29	Anubhav Mishra	Professor	Marketing
30	Sumit Datta	Professor	IT and Operation Management
31	Diya Guha Roy	Assistant Professor	Marketing
32	Karman Khanna	Assistant Professor	Strategic & consulting
33	Manju Tripathi	Associate Professor	Finance
34	Chinmaya Behera	Associate Professor	General Management & Public Policy
35	Anup Kumar Maurya	Assistant Professor	BDA
36	Kiran K	Associate Professor	IT and Operation Management
37	Andy Silveira	Adjunct Assistant Faculty	Strategic & consulting
38	Vilasini Devi Nair	Assistant Professor	Health Care Management
39	Supriya Phadnis	Assistant Professor	Health Care Management

40	Rohit Prabhudesai	Assistant Professor	Strategic & consulting		
41	Shiv Nath Sinha	Associate Professor	Strategic & consulting		
42	Shantanu Prasad	Associate Professor	Marketing		
43	Anurag Dugar	Associate Professor	Marketing		
44	Sreerupa Sengupta	Assistant Professor	Health Care Management		
45	Nandakumar Mekoth	Professor	Marketing		
46	Soumen Kumar Manna	Assistant Professor	BDA		
47	Neetant Sinai Shirodkar	adjunct Faculty	Finance		
48	Prakash Singh	Assistant Professor	General Management & Public Policy		
49	P. Balasubranyam	Associate Professor	BDA		
50	Sebastian Morris	Senior Professor	General Management & Public Policy		
51	Vedprakash Meshram	Assistant Professor	Finance		
52	Muneeb UI Lateef	Assistant Professor	OB & HR		
53	Purvendu Sharma	Assistant Professor	Marketing		
54	Shelly Pandey	Assistant Professor	OB & HR		
55	Hanish Rajpal	Associate Professor	Finance		
56	Yukti Sharma	Assistant Professor	Marketing		
57	Ajay V	Professor	Health Care Management		
58	Ashay Kadam	Professor	Finance		
59	Kingshuk Sarkar	Visiting Associate Professor	General Management & Public Policy		
60	Suman Sanyal	Associate Professor	BDA		
61	Saswata Barpanda	Associate Professor	OB & HR		
62	Vishwesh Singbal	Assistant Professor	IT and Operation Management		
63	Israel Fortin	Assistant Professor	OB & HR		
64	Mantasha Firoz	Assistant Professor	OB & HR		
65	Deepali Kalia	Assistant Professor	BIFS		
66	Abhinav Sharma	Assistant Professor	BIFS		
67	Mauli Soni	Assistant Professor	Marketing		
68	Subhamitra Patra	Assistant Professor	Finance		
69	Aman Bhuwania	Assistant Professor	Strategic & consulting		
70	Aamna Khan	Assistant Professor	OB & HR		
71	Manoj Kumar	Assistant Professor	BDA		
72	Dipankar Das	Assistant Professor	General Management & Public Policy		
73	Vikram Choudhary	Assistant Professor	Marketing		
74	Deepti Mohan	Senior Lecturer	IT and Operation Management		
75	Dnyanesh Khedekar	Lecturer	BDA		
76	Swarna Parameswaran	Assistant Professor	General Management & Public Policy		
77	Abhishek Naresh	Assistant Professor	General Management & Public Policy		
78	Aanchal Singh	Assistant Professor	BIFS		

# 16. Enrolment of students in the last 3 years

PGDM COURSES	2022-24	2021-23
PGDM*	212	243
PGDM – HCM	52	60
PGDM – BDA	119	103
PGDM – BIFS*	61	59
FPM	5	4
ONLINE MANAGEMENT	24	NIL

# 17. List of research projects/consultancy works 17.1 Faculty Research & Publications:

Vaar	Peer-Reviewed Journals		Cases		Books		Conference Proceedings		Papers presented	Magazines/
Year	International	National	With teaching Note	Without Teaching Note	Books	Book chapters	International	National	at the conference	Newspapers/Others
2022- 23	69	3	8	0	4	5	4	0	75	34
2021- 22	101	2	13	2	7	10	30	2	37	26
2020- 21	69	0	5	1	0	5	0	0	10	4
2019- 20	63	2	4	0	4	6	9	0	11	11
2018- 19	67	0	4	0	0	2	9	0	9	14

# QUALITY OF PUBLICATIONS OVER THE LAST FOUR ACADEMIC YEARS (AS PER IMPACT FACTOR JOURNALS AND ABDC CATEGORIES)

Year	No. of publications (category-wise)				Total
	, , ,				
	(ABDC Ranking)				
	A*	Α	В	С	
2022-23	4*	16	14	17	52
2021-22	4	23	22	14	63
2020-21	2	31	7	6	46
2019-20	4	14	8	8	32
2018-19	2	5	17	17	41

Year	IMPACT Factor	IMPACT Factor								
	5 or above	3-4.99	1-2.99	— Total						
2022-23	2	4	15	21						
2021-22	17	11	14	33						
2020-21	8	8	12	28						
2019-20	3	4	7	14						
2018-19	0	2	4	6						
2017-18	0	1	7	8						

# **17.2 Sponsored Research Projects:**

Faculty	Project Title	Funding Organization	Total Funds (Amount)
Dr. Mark Sumner (PI) Prof.Divya Singhal, Dr. Matthew Davis, Dr. Hinrich Voss, Bethan Bide (Co-PI)	Cottons Hidden Voices: Stories from the makers of your clothes	Arts and Humanities Research Council (AHRC), UK	INR 45 lakh approx. (44419 British Pound)
Prof.Vithal Sukhathankar (PI) Prof.Padmavathi Shenoy (Co-PI)	Entrepreneurial empowerment support for the `MY PAD MY RIGHT `initiative in the state of Goa	National Bank of Agriculture and Rural Development	Fund allotted – Rs. 3,65,000/- + Rs.65,700/- (GST @18%) = Rs.4,30, 700 (total sanctioned fund including 18% GST)
Prof. Kheya Furtado (PI) Prof Arif Raza (Co-PI)	Integration of Health Insurance Schemes for Universal Health Coverage: a guide for low and middle- income countries	World Health Organization	INR 48,40,000
Prof Nafisa Vaz, (PI) Prof Arif Raza & Prof Kheya Furtado (Co-Pl's)	Process Evaluation of the Adoption & Use of Standard Treatment Guidelines (STGs) Under PMJAY	World Health Organization	INR 34,92,500
Prof.Kheya Furtado (PI) Abha Mehndiratta Margaret Mc Connell Sebastian Bauhoff (Co-PI)	Learning Case Study on Digital Financial Payments to Health Workers in India	Harvard University (sub-award of the Bill and Melinda Gates Foundation)	111,652 USD (INR 85 lakhs approx.)
Prof.Kheya Furtado (PI) Prof Joy Chowdhury (Co- PI)	Skilling Youth of Goa: An Assessment of the Short- Term Training under PMKVY 2.0	Azim Premji University, India	INR 6 lakhs
Pramod Kumar Mishra (PI) Prof Chinmaya Behera, B Rajasekhar, Pratap Kumar Jena (Co PI's)	Causal Link between Food Inflation and Supply Chain Management Practices in India	MHRD, IOE, UOH	Rs 35 Lakhs
Prof. Chinmaya Behera (PI) Badri Narayan Rath (Co-PI)	Trade Openness, COVID- 19 Shock and Macroeconomic Volatility in case of ASEAN-6	ERIA-Monash University	AUD 8600

Prof. Sreerupa Sengupta (PI) Prof Divya Singhal & Prof Kingshuk Sarkar (Co-PI)	Livelihood Opportunities for Women SHGs in Goa: Assessing Trend, Opportunities and Challenges	Administration and Rural	INR 4 lakhs
Prof Prakash Singh (PI)	International Trade, Uneven gains and the role of ICTs	CSSR-JSPS (JAPAN Govt)	INR 30 lakhs
Prof Prakash Singh (PI) Prof Sreerupa (Co-PI)	Skilling Youth of Goa: An Assessment of the Short- Term Training under PMKVY 2.0	•	INR 6 Lakhs
Prof Prakash Singh (PI)	The Impact of Covid-19 on the Tourism Sector in the Case of Pacific Islands	• • • • • • • • • • • • • • • • • • • •	5000 NZD (INR2.5 lakhs)

# 17.3 Faculty - Conferences attended:

Below given is the list of faculties who have attended the following conferences/trainings/workshops

# Conferences

- Akshay Bhat (2022). Beyond success and failure: An evolutionary study of joint ventures ", International Conclave on Globalizing Indian Thought (GIT 2022).
- Akshay Bhat (2022). Theoretical Explanation of Evolving Nature of Linkages between International and Domestic Indian Firms for Complementary Access to Technology & Markets. INDAM 23
- Akshay Bhat (2022). Findings from Strategic Alliances in the Indian Automotive Industry.
- Anamika Sinha (2023) Factors influencing financial reporting fraud under regulatory controls: Behavioural theory perspective, EURAM 2023, Ireland, Trinity College Dublin, Ireland.
- Andy Silveira (2022) LGBTQ Diversity within Management Education: Diversity in Action and Diversity through Policies, The 2023 International Critical Management Studies Conference, Nottingham City, UK.

- Andy Silveira (2022) Flowers that Bloomed in Fire: A Queer Theorization of Care in Relationship, 2023 International Symposium on Autoethnography and Narrative, Florida, USA.
- Andy Silveira (2022) Unencumbered care: Queer-feminist resistances, contestations, and solidarities within higher education in neoliberal times, Gender Studies Conference 2022: Feminist Matterings Indigenous and Arctic engagements, Oulu, Finland.
- Andy Silveira (2022) Sexuality-Assemblages: Organizing Porn Archives, Application
   Submission for 10th Austrian Early Scholars Workshop in Management, Graz, Austria.
- Ashay Kadam (2023) The role of gender and caste in accessing livelihood opportunities in India, INDAM, NMIMS, Mumbai.
- Ashay Kadam (2023) The role of gender and caste in accessing livelihood opportunities in India, ICEBM, BITS Pilani
- Avik Sinha (2022) Factors Influencing Financial Reporting Fraud Under Regulatory Controls: Behavioural Theory Perspective, Euram 2023, Ireland, Trinity College Dublin.
- Bird, A. (January, 2023). Crafting high-impact research. Academy of International Business – South Asia Chapter. Haryana, India.
- Bird, A. (January, 2023). Avoiding desk rejects at JIBS: How to get your paper in front of reviewers. Academy of International Business South Asia Chapter. Haryana, India.
- Menezes, A. & Bird, A. (January 2023). Developing inclusion competencies:
   Competency development in an Indian business school. 2023 Indian Academy of Management Meeting. Mumbai, India.
- Bird, A. (December, 2022). Avoiding desk rejects at JIBS, or how to get your paper in front of peer reviewers. Academy of International Business – MENA Chapter. Dubai, UAE.
- Bird, A. (November, 2022). Context matters: Tending a garden while not getting lost in the weeds. Academy of International Business Oceania Chapter. Brisbane, AU.
- Bird, A., Cartwright, C. & Osland, J. (October 2022). Developing global competence and employability. AAC&U Conference on Global Learning. Online.
- Bird, A., Cartwright, C. & Osland, J. (October 2022). Ways to link, develop, and measure global learning and inclusion. AAC&U Conference on Global Learning. Online.
- Bird, A. & Ekelund, B. (August, 2022). Diversity icebreaker: Co-creating an inclusive language of diversity. International Leadership Association Virtual Summit: Diversity, Equity, Inclusion & Belonging. Online.

- Bird, A. (July, 2022). Theorizing international organizational behavior research: A
  meeting ground for scholars in international business and organizational behavior.
  Academy of International Business. Miami, Florida, USA.
- Bird, A. (July, 2022). Developing inclusive competencies in global leaders. Academy of International Business.
- Chinmaya Behera (2022). 'The Crude Oil price-stock Return Connectedness and the Impact of the Russian-Ukraine War on Stock Returns in East Asian Countries'. 16th BMEB International Conference, Indonesia, 28-26 August, 2022.
- Chinmaya Behera (2022). 'The Interconnectedness between Crude Oil and Stock
  Market volatility in the Case of G20 countries. 3rd International Conference on
  Uncertainties and Financial Markets, Nanjing, China. November 5-6, 2022.
- Chinmaya Behera (2022). 'Trade Openness, COVID-19 Shock and Output Volatility in Case of ASEAN-6", 2nd ERIA-Monash University Workshop, Bangkok, Thailand, December 11-12, 2022.
- Chinmaya Behera (2023). 'Determinants of Inflation and Role of Monetary Policy:
   Evidence from Machine Learning Approach'. 57th TIES National Conference,
   University of Hyderabad, Hyderabad, India. 4th-6th January, 2023.
- Chinmaya Behera (2023). 'Impact of Monetary and Fiscal Stimulus on Stock Returns in Selected Countries from East Asia Summit during COVID-19: Evidence from Machine Learning Approach. National Conference at Madras School of Economics, Tamil Nadu, India. 20-21 January 2023.
- Chinmaya Behera (2023). 'Trade Openness, COVID-19 Shock and Output Volatility in Case of ASEAN-6'. 3rd ERIA-Monash University Workshop, Jakarta, Indonesia, March 22-23, 2023
- Mathur, D. (2022). "India's Covid-19 Vaccination Policy-An Analysis of Problem, Politics, and Policy", 4th Indian Public Policy Network Conference, Indian Institute of Management Ahmedabad, India, December 13-14, 2022.
- Mathur, D. (2023). "India's Covid-19 Vaccination Policy-An Analysis of Problem, Politics, and Policy", 6th International Conference on Public Policy. Faculty of Arts and Public Policy, Toronto Metropolitan University, Canada, June 27-29, 2023.
- Devasheesh Mathur, (2023) Drivers and Barriers Of Policy Innovation, The Role Of Actors, And Ecosystem Thinking- Fourteen Theorems From Public Health Policies, 6th International Conference on Public Policy. Faculty of Arts and Public Policy, Toronto Metropolitan University, Canada

- Divya Singhal (2022) PRME Event.
- Diya Guha Roy (2022). "Medical Tourism in India: A brief report", STAR Conference,
   Paris, Millennium Hotel Paris, September 22, 2022.
- Israel Fortin (2022) Cartooning the Integration of Interorganizational Coordination Types. Academy of Management, Seattle, US.
- Israel Fortin (2022) Invisible Organizational Elites, Sensemaking, and Conspiracy Theories:
   Toward a Continuum of Perceived Elitization, European Group for Organization Studies,
   Vienna, Austria.
- Israel Fortin (2022) Elitization, Sensemaking Narratives, and Conspiracy Theories, Academy of Management, Boston, US.
- Joy Chowdhury (2023) The Impact of Trade Liberalization on Economic Growth: Application of Quantile Regression, 57th ANNUAL CONFERENCE OF THE INDIAN ECONOMETRIC SOCIETY (TIES) Hyderabad Central University.
- Joy Chowdhury (2023) Trade Liberalization and Economic Growth: Empirical Analysis for Selected Countries, NMIMS, Mumbai...
- Kheya Furtado (2022) Private Insurers as Purchasing Intermediaries In Publicly Financed
  Health Insurance: Lessons From India's Ayushman Bharat Pradhan Mantri Jan Arogya Yojana
  Scheme, HSR 2022 Seventh Global Symposium On Health Systems Research, Bogota,
  Colombia. October 31 November 4, 2022, Bogota, Colombia.
- Kheya Furtado (2023) Community health worker payment matters! Can the use of digital payment systems in low and middle-income countries make things better? HSR 2022 Seventh Global Symposium on Health Systems Research, Bogota, Colombia,
- Kheya Furtado (2023) HSR 2022 Seventh Global Symposium on Health Systems Research, Bogota, Colombia.
- Kapil Khandeparkar, Sushil S. Chaurasia, Dhirendra Shukla, Aparna Venugopal, Manoj Motiani, and Kapil Khandeparkar, (2022). "The Effect of Sustainability Tension and Sustainability Synergy on Cooperative Performance", Proceedings,2022, https://doi.org/10.5465/AMBPP.2022.12998
   abstract.
- Kheya Melo Furtado, Abha Mehndiratta, Mansha Mahajan, Han Zhang, Peter Waiswa, Elizabeth Ekirapa, Sebastian Bauhoff, Margaret McConnell (2022). "Community health worker payment matters! Can the use of digital payment systems in low and middle-income countries make things better?", HSR 2022 Seventh Global Symposium on Health Systems Research, Bogota, Colombia, October 31 November 4, 2022.

- Kheya Melo Furtado, Prajkta Bhide, Devasheesh Mathur, Praveen Gedam, Rohit Jha, Jaidev Singh Anand, Grace Achungura Kabaniha (2022). "Private insurers as purchasing intermediaries in publicly financed health insurance: lessons from India's Ayushman Bharat Pradhan Mantri Jan Arogya Yojana scheme", HSR 2022 Seventh Global Symposium on Health Systems Research, Bogota, Colombia. October 31 November 4, 2022.
- Kingshuk Sarkar (2022). "Fishery Workers in India Confront Climate Change Challenges and Lack of Legislative Protection", 23rd North Eastern Economic Association Annual Conference, Tripura University, November 16-18, 2022.
- Kingshuk Sarkar (2022). "Focusing on Employment Prospects for the next 25 years",
   105 Annual Conference of the Indian Economic Association (IEA), CMS Business
   School Faculty of Management Studies, JAIN Deemed-to-be University, Bengaluru,
   Karnataka, December 27-29, 2022.
- Kingshuk Sarkar (2022). "Reskilling workers in the informal labour market for better livelihood opportunities in India", 3rd International Conclave on Globalising, Indian Thought, IIM Kozhikode, December 1-3, 2022.
- Kingshuk Sarkar (2022). Labour & Employment in India Today", 105 Annual Conference of the Indian Economic Association (IEA), CMS Business School Faculty of Management Studies, JAIN Deemed-to-be University, Bengaluru, Karnataka, December 27-29, 2022.
- Mantasha Firoz (2023) Evil boss equals ingenuity: The interplay of abusive supervision, workplace loneliness, creative performance and psychological safety. European Group of Organisational Colloquim, Cagliari Ital
- Mantasha Firoz (2023) When creativity suffers due to abusive supervision: The moderating role of psychological safety and mediating role of workplace loneliness. Academy of Management, Boston, Massachusetts, USA.
- Mantasha Firoz (2023) Personality, perceptions of organizational politics and behavior through the lens of protection-motivation theory, Southern Management Association, St. Pete Beach, Florida.
- Munneb -UI Lateef Bandey (2022) Unencumbered care: Queer-feminist resistances, contestations and solidarities within higher education in neoliberal times. Gender Studies Conference, University of Oulu, 2022, University of Oulu, Finland.
- Munneb -UI Lateef Bandey (2022) Problematizing 'digital gender gap': A feminist decolonial
  analysis of knowledge production on digital economy and gender, Gender Studies Conference,
  University of Oulu, Finland, University of Oulu, Finland.

- Nafisa Fatima Maria Vaz e Desouza (2023) Board Gender Diversity and Adoption of UNSDG 3:
   Evidence from The Global Healthcare Sector, 13th International Conference on Excellence in
   Research and Education (CERE 2023) IIM Indore
- Nafisa Fatima Maria Vaz e Desouza (2023) The Ethical Considerations of Social Media Marketing in the Hospital Industry During a Pandemic, "18<sup>th</sup> Annual International Symposium on Economic Theory, Policy and Applications" ATINER Greece
- Prakash Singh (2022). "Financial Inclusion, Young Women Entrepreneur and Rural Livelihood in India", Second Biennial Conference on Development--Sustainable Development Goals amidst Multiple Global Shocks: Progress, Challenges and Way Forward, IGIDR, December 21-23, 2022.
- Prakash Singh (2022). Women Entrepreneurship and Demand Side Heterogeneity in Financial Inclusion in Rural India, 2nd International Conference on Business and Management, Delhi School of Management, Delhi Technological University.
- Prakash Singh (2022). Does Access to Finance Influence MSMEs Performance? Evidence from Developing Countries, 15th Biennial Conference on Entrepreneurship, Entrepreneurship Development Institute of India, Ahmedabad.
- Prakash Singh (2022). Financial Inclusion, Young Women Entrepreneurs, and Rural Livelihood in India, 10th Conference on Asia and Pacific Economies, Xi'an Jiao tong-Liverpool University (XJTLU) Suzhou, China and Asian Development Bank Institute (ADBI)
- Prakash Singh (2022). Addressing the Digital Financial Services Gap in India within the G20
  Framework, International conference on India's Presidency of G20 and Sustainable
  Development Goals (SDGs): Challenges, Opportunities, and Strategies for India, Arun Jaitley
  National Institute of Financial Management.
- Prakash Singh (2023). Asymmetric effects of policy interventions, factor costs and economic policy uncertainty on electricity prices in India, FBSS Research Conference, Kingston University London.
- Prakash Singh (2023). Financial Inclusion, Young Women Entrepreneurs, and Rural Livelihood in India, Second Biennial Conference on Development--Sustainable Development Goals amidst Multiple Global Shocks: Progress, Challenges and Way Forward, IGIDR.
- Prakash Singh (2022). Access to Finance and Firm Productivity: What Cross-Country Data Suggests, Two-day Workshop on 75 Years of Productivity Growth in India, Centre for Development Economics, Dept. of Economics, Delhi School of Economics in collaboration with India KLEMS Project.

- Raj V. Amonkar (2022). "Blockchain integrated with Internet-of-Things: A solution for seaport logistics of the export supply chain of perishable agricultural products", Asian Logistics Round Table 2022.INHA University, South Korea, September 6, 2022.
- Raj V. Amonkar (2022). Findings from Strategic Alliances in The Indian Automotive Industry, Indam 23 Nmims.
- Rohit Prabhudesai (2022) Performance Impact of Behavioural Factors in Alliances by SMEs: An Empirical Analysis, Strategic Management Forum (SMF) IRMA Anand.
- Saswat Barpanda (2022) Unionization of IT workers A study in India, The State of Employment in India: Problems & Prospects, Centre for Public Policy and Governance Goa Institute of Management.
- Shantanu Prasad (2022) Quant Marketing Research, IIMU-Chicago Booth Quantitative
   Marketing Conference 2022, IIM, Udaipur
- Shelly Pandey (2023). "Organizational Practices to Navigate Communal Relationships at Virtual Workplace: Some Lessons from Two Waves of COVID-19 Pandemic in India", INDAM 2023, SBM-NMIMS Business School, Mumbai, January 6-8, 2023.
- Siddhartha Kushwaha (2022).'A model for collection channel selection under market territory disruption by lockdown in Hotspots'. International Conference in Emerging Trends in Supply Chain & Operations, 2022. IMT Ghaziabad & POMS India. 26 July 2022
- Sreerupa Sengupta (2022). "Transforming Higher Education for Encouraging Entrepreneurial Intentions: Narratives of Women Entrepreneurs from India." 9th PRME Responsible Management Research Conference, Innsbruck, Austria. 28 September 2022.
- Sreerupa Sengupta (2023). "Revisiting Employment Relation in Domestic Work from a Socio-Economic Perspective in the Context of Covid-19 Pandemic in India". 41st International Labour Process Conference. University of Strathclyde, Glasgow, April 12, 2023.
- Soumen Kumar Manna (2022) Small Sample Estimation of Classification Metrics,
   International Conference on Interdisciplinary Research in Technology and
   Management, IEEE -Explore Kolkata.
- V Padmanabhan (2022) The Tech HR conference
- Vilasini Devi Nair (2022) Old Age Economic Dependency in India: Do We Need a Comprehensive Geriatric Financing Policy, International Conference on Applied Economics and Finance (ICAEF), GIM.

 Vilasini Devi Nair (2022) Third International Health Care Conference, KJ Somaiya, Mumbai,

# 17.4 Faculty – Accolades:

- Prof Divya Singhal, Chairperson, Centre For Social Sensitivity and Action, GIM, has played a
  pivotal role in GIM's alignment with the United Nations Sustainable Development Goals (UN
  SDGs). We are proud to announce that she has been recognized for the "Runner Up" position
  at the prestigious "Principles for Responsible Management Education Faculty Awards" for SDG
  Integration.
- Profs Divya Singhal and V Padmanabhan (and their collaborator, Prof Hinrich Voss) secured the First Position in the GBSN Beyond CapsimInbox Microsimulation competition.
- Prof Avik Sinha, Assistant Professor at GIM, has been selected as one of the Global Top Young
  Economists by IDEAS. He was listed among the top 200 Economists in Asia and the Top 10
  Economists in India. He has been selected as one of the top 1% of researchers around the
  world by Clarivate (Web of Science group).
- PRME FACULTY AWARD:\_Based on the newly developed P-Rank (Publication Ranking)
   Mechanism, Prof. Avik Sinha of GIM was ranked 11th among Indian researchers and 19th among South Asian Researchers. This ranking is built on the ABDC Journal Quality List, which encircles all dimensions of management education
- Prof Kingshuk Sarkar's paper has been awarded the Best Paper Award for the paper titled 'Reskilling Workers in the Informal Labor Market for better livelihood opportunities in India" at GIT 2022.
- Prof Shelly Pandey's paper has been awarded the Best Paper Award at the INDAM 2023 conference held at NMIMS Mumbai.
- Prof Prakash Singh's co-authored paper received the best paper award in the Finance and Accounting Track of the 2nd International Conference on Business and Management organized by Delhi School of Management, Delhi Technological University, on the theme Digitalisation and Sustainable Development Goals held on 19-20 January 2023.
- Prof Chinmaya Behera's paper has been awarded the Best Research Paper in the international conference/research symposium on finance and economics organized by the IFMR Graduate School of Business, KREA University.

•	Prof Kheya Furtado was awarded the Postdoctoral Jamnalal Kaniram Bajaj Visiting Research
	Fellowship at Harvard University

# 17.5 Management Development Programmes (MDP) & Consultancy by GIM faculty in 2022-23:

Sr			No. of		Level of			
No	Name of the Client	Title	Participants	Dates	Participants	Sector	Brief Description	Faculty
1	Goa Institute of Public Administration & Rural Development (GIPARD)	Financial Statement and Analysis	42	16 July 2022	Lower Management	Govt.	The Program was designed to train the 'Junior auditors'. The topics covered during the MDP were Analysis of non-banking corporates and co-operatives * Analysis of banking firms including co-operative banks* Case studies on financial analysis and discussion on contemporary issues	Prof. Hanish Rajpal Prof.Vedprakash
2		Foundation Programme in Management	15	21-22 July 2022	Тор	Govt.	The Program was designed fordeputy directors and deputy collectors. The topics covered during the MDP were Corporate work culture and ethics Data analysis and interpretation Quality assurance Understanding financial statements	Prof Akshay Bhat Prof Vishwesh Singbal Prof Raj Amonkar Prof Avinash Ghalke
3		Learning Leadership, Team Building and Resilience from Nature		4-6 Aug 2022	Mid Management	Govt.	The Topics covered were >Leadership Styles >Understanding leadership >Group activities and relection >Experential learning through trekking in ghats >Creative team building	Prof.Shelly Pandey Prof Mantasha Firoz
4	Onen MDP	Introduction of new labour codes	6	6-7 Aug 2022	Mid Management	Pvt.	The topics covered were >Code on wages 2019 > Industrial relations code	Prof. Kingshuk Sirkar

Sr			No. of		Level of			
No	Name of the Client	Title	Participants	Dates	Participants	Sector	Brief Description	Faculty
							<ul><li>&gt; Draft Central Rules on Code on Wages</li><li>2019</li><li>&gt; Draft Rules on Industrial Relations Code</li><li>2020</li></ul>	
5	Arun Jaitley National Institute of Financial Management (AJNIFM)	Public Policy and Financial Management	33	17-19 Aug 2022	Mid Management	Govt.	Employment Policy > Introduction to Derivatives > Overview of the Indian Financial Market > Public Private Partnership (PPP) An Introduction > Financial Decision Making	Prof Kingshuk Sirkar Prof Ashay Kadam Prof Avinash Ghalke Prof Sebastian Morris Prof Hanish Rajpal Prof Padmavathi Shenoy
6	Wishtree Technologies Pvt. Ltd, Pune	Soft Skills Training for Business Analysts	8	17th, 23rd & 30th August and 6th Sept 2022	Mid Management	Pvt.	1)Managing Client Calls 2)Managing     Difficult Conversations 3)Designing     Presentations and Email Etiquette     4)Delivering Presentations	Prof. Andy Silveira
7	Open MDP	Timing Market using Technical Charts	4	Aug-Oct 2022(7 Sundays)	Mid Management	Govt. and Pvt.	The MDP was designed for people who wanted to gain knowledge about securities and how to time the market using various charts	Prof. Amiya Sahoo
8	Johnson & Johnson	Patient Pathway Excellence	25	Aug-Dec 2022	Mid Management	Pvt.	Patient pathway excellence	Prof. Gayatri

Sr.			No. of		Level of			
No	Name of the Client	Title	Participants	Dates	Participants	Sector	Brief Description	Faculty
9	Johnson & Johnson)	State Managers Leadership Development Program	11	5-7 <sup>th</sup> Sept 2022	Mid Management		Sales and territory management Diversity and inclusion Emotional intelligence Value based selling	Prof.Shawnn Coutinho Prof Anamika Sinha Prof Gayatri Prof Ajit Parulekar
10	PNB-Metlife	One-day training on Effective Team Building	200	10 Sept.2022	Mid Management	Pvt.	Insuring India Effective team building	Prof.Avinash Ghalke Prof V Padmanabhan
11	MetLife (GOSC)	Advanced Accounting & Finance 2022	31	17-18 Sept. 2022	Mid Management	Pvt.	Design thinking Digital disruptions in finance Understanding financial statements Procurement and contract negotiations	Prof.Padmavathi Shenoy Prof Neeraj Amarnani Prof Manju Tripathi Prof Akshay Bhat
12	Level Up to Lead	Designed to accelerate your career	16	18th-18th Nov 2022	Mid Management		The MDP had various crucial sessions such as river of life, discovering yourself, caselets, games, leadership styles, communication etc.	Prof. Allan Bird Mr.Steve Correa Mr.Ernest Luis
13	Task Initiatives Ltd.	Skillsir Boot Camp	8	24-26 Nov 2022	Entry level	Pvt.	Health Economics Strategic Management Healthcare Sevices Marketing Emerging trends in healthcare	Prof.Vilasini Prof Rohit Prabhudesai Prof Nafisa Vaz Prof Ajay Vamadevan
14	MetLife (GOSC)	Design thinking	6	5-8 Dec 2022	Top Management	Pvt.	Design thinking workshop	Prof. Padmavathi Shenoy

S	r.		No. of		Level of			
Ν	Name of the Client	Title	Participants	Dates	Participants	Sector	Brief Description	Faculty
1	Goa Institute of Public Administration & Rural Development (GIPARD)		9	11-12 Jan 2023	Entry	Govt.	The Program was designed for JSO'S. The topics covered during the MDP were Corporate work culture and ethics Data analysis and interpretation Quality assurance Understanding financial statements	Prof Akshay Bhat Prof Siddhartha Kushwaha Prof Vishnu T Prof Abhishek Ranga
1	6 British High Commission	Interpersonal effectiveness and team building	5	30-31 Jan 2023	Mid Level	Govt.	Effective business communication Design thinking Leadership excellence	Prof Karman Khanna Prof Anamika Sinha Prof Shelly Pandey
1	Powergrid Corporation of India Limited	Mastering the art of staying happy and healthy after retirement	28	07 Feb 2023	Top Management	Govt.	Diet and meditation Staying happy and healthy	Prof Shasikant sardesai Prof Sumit Datta
1	Warsaw University (WUTBS)	India Immersion Program		21-28 March 2023	Entry level	Pvt.	The India Immersion Program covered a variety of topics and sessions for the visiting students and faculty members from Warsaw University	ProfAjit,Prof Ratish,Prof Rohit P,Prof Morris,Prof Vishwesh,Prof Kanupriya,Prof Supriya,ProfRaj,Prof Prakash,Prof Padmavathi,Prof Karman
1	9 Ideck and Icap trusts	Writers workshop		2-3 Apr 2023	Mid Management	Pvt.	This program was conducted in a workshop format for various	Prof. Sebastian Morris

Sr.			No. of		Level of			
No	Name of the Client	Title	Participants	Dates	Participants	Sector	Brief Description	Faculty
							established writers on urban	
							governance and planning	
	Goa Institute of Public			17-19 Apr	Entry		Research Methods	Prof Divya Singhal
	Administration & Rural	Chief Minister's		2023			Sampling techniques	Prof Prakash Singh
20	Development	fellowship	10			Pvt.	Questionnaire design	Prof Kanupriya
	(GIPARD)	program					Qualitative research	Katyal
								Prof Supriya Phadnis
			34	21-22	Mix	Pvt.	To identify the training needs and	Prof. Shawnn
21	Embecta	Training		May 2023			analyse those of the organisation	Coutinho
		need analysis						
					Mix		The sessions focussed on two topics one	Prof Shawnn
22	Embecta	Selling and	25	May 2023			was selling skills and the other was	Coutinho and Prof
		coaching skills					coaching skills	Anamika Sinha
			28		Entry level		The India Immersion Program covered a	Prof Ajit,Prof Rohit
	Mondragon University			04 Jun			variety of topics and sessions for the	M,Prof Rohit P,Prof
		Immersion		2023			visiting students and faculty members	Padmanabhan,Prof
23		Program					from Mondragon University	Vishwesh,Prof
								Kanupriya,Prof
								Supriya,Prof
								Nafisa,Prof Shawnn
		5 1	22	20.24	_			,Prof Deepali
	Arun Jaitley National	Research	23		Тор		Literature review	Prof Yukti Sharma
		methods and		May 2023			Constructing hypothesis	Prof Kiran K
2.4	Management (AJNIFM)	techniques					Google forms	Prof Akshay Bhat
24							Sampling techniques	Prof Anubhav Mishra
							Structure and contents of a report	Prof Purvendu
							Report writing	Sharma
								Sildillid

Sr.			No. of		Level of			
No	Name of the Client	Title	Participants	Dates	Participants	Sector	Brief Description	Faculty
								Prof Mantasha Firoz
	Arun Jaitley National		38	7-9 June	Entry	Govt.	Pert/CPM and Decision theory	Prof Soumen Manna
	Institute of Financial	Public Policy and		23			Tools of public policy analysis	Prof Sebastian
	Management (AJNIFM)	Financial					Macroeconomic policy	Morris
25		Management					Financial technology	Prof Abhinav
								Sharma
								Prof Neeraj
								Amarnani
				17-18	Mix	Pvt.	Insurance analytics	Prof Anup Maurya
	MetLife (GOSC)	Procurement	50	June			Procurement and sourcing	Prof Vishwesh
		and Finance		2023			Strategic Management	Singbal
							Adaptive sourcing	Prof Akshay Bhat
26							Financial reporting	Prof Vishnu T
							Taxation	Prof Deepali Kalia
							Investment valuation	Prof Shivnath Sinha
								Prof Abhinav
								Sharma

	Teaching Assignment /Research Funded Project/Consultancy Assignments (Academic Year 2022-23)								
Sr.No.	Date	Organization	Details of the Assignment	Nature of Assignment	Faculty				
1	September 2022	Deakin University	CSSA-Cotton Project-Visit to Australia	Funded research project	Dr. Divya Singhal				

2	10-05-2023	Azim Premji University	Research Project on Skilling Youth of	Consultancy	Dr.Prakash Singh
			Goa: An Assessment of the Short-		
			Term Training under PMKVY 2.0		
3	March 2023	NABARD	Consultancy Charges for conducting	Consultancy	Dr. Padmavathi Shenoy and
			Entrepreneurial empowerment		Prof Vithal Sukhtankar
			support for the `MY PAD MY RIGHT		
			`initiative in the state of Goa -		
4	08-02-2023	World Health Organization	Process Evaluation of the	Consultancy Project	Prof. Nafisa vaz and HCM
			Adoption & Use of Standard		faculty
			Treatment Guidelines (STGs)		
			Under PMJAY		
5	30-04-2023	Sangath	Salary restructuring	Consultancy	Dr. Anamika Sinha
6	May 2023	Harvard T. H. Chan School of Public	Digital financial payments to health	Consultancy	Prof Kheya Furtado
		Health	workers in India		

# 17.6 Teaching assignments undertaken by individual faculty members:

	Name of the Faculty	Assignment	Details of the Programme	Organization
1	Prof Sebastian Morris	MDP	Indian Economy and Society in Comparative Perspective	IIM-A(e-PGP students)
2	Prof Sebastian Morris	MDP	Management in Government	Central Water Engineering Services Group-A
3	Prof Sebastian Morris	MDP	Mahatma Gandhi National Fellowship (MGNF) Programme	IIM-A
4	Prof Sebastian Morris	MDP	Executive program on Central Board of Direct Taxation	IIMA
4	Prof Sebastian Morris	MDP	Mid-Career Training Programme Phase 3	IRS Officers of Income Tax Department
5	Prof Sebastian Morris	MDP	Management Programme	BIPARD
6	Prof Sebastian Morris	MDP	Leadership Development Programme	Zydus Cadila
7	Prof Sebastian Morris	MDP	Regulatory Experience in Infrastructure Sector	SAFIR
8	Prof Sebastian Morris	MDP	Leadership Development Programme	HAL
9	Prof Sebastian Morris	MDP	Leadership Development Programme	In-Service officers of Indian Statistical Services(ISS)
10	Prof.Avinash Ghalke	MDP	Competencies in Financial Management	IIM Raipur
11	Prof.Avinash Ghalke	MDP	Competencies in Risk Management	IIM Raipur
12	Prof Shantanu Prasad	MDP	Training Program	IMT Nagpur
13	Prof Joy Chowdhury	MDP	Training Program	IIM Sambalpur

# 18. LOA and subsequent EOA till the current academic year

No.F. 24-4B-11/BOS(M)/94 23232 <u>Registered</u> March 31st 1994 The Secretary and commissioner Department of Higher & Technical Education Govt. opf Maharashtra Mantralaya Annexe Bombay - 400 032 Subject: Approval to the Goa Institute Panaji to conduct the PGD PGB course Management Sir. I am directed to state that on the recommendations of the Task Force for Management Education the All India Council for Technical Education, New Delhi has accorded approval to the conduct of following programmes at the Goa Institute of Management Studies, Panaji of GIM STD-TRUST. COURSE ANNUAL INTAKE PERIOD OF APPROVAL Fost Graduate Diploma in Business Administration 60(2yr.FT) 1994-95 Post Graduate Diploma in Business Administration 30(3yr.FT) 1994-95 The approval is subject to the fulfillment of the conditions as per Annexure. You are requested to kindly take necessary action in the matter and keep the Western Regional Officer, AICTE, Bombay and this office informed of the progress made in this regard. Yours faithfully, Shefali Gantam (Shefali Gautam) Assistant Director DIRECTOR

GOA INSTITUTE OF MANAGEMENT SANQUELIM CAMPUS, PORIEM, GOA





Date: 10-Apr-2018

# **APPROVAL PROCESS 2018-19**

# Extension of Approval (EoA)

F.No. Western/1-3508423931/2018/EOA

To,

The Secretary (Education)
Department of Hr. & School Education,
Govt. of Goa, New Secretariat complex, R. No. 207, 3rd Floor Porvorim, Goa-403521

### Sub: Extension of Approval for the Academic Year 2018-19

Ref: Application of the Institution for Extension of approval for the Academic Year 2018-19

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2016 notified by the Council vide notification number F.No.AB/AICTE/REG/2016 dated 30/11/2016 and amended on December 5, 2017 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Permanent Id	1-4166917	Application Id	1-3508423931
Name of the Institute	GOA INSTITUTE OF MANAGEMENT	Name of the Society/Trust	GOA INSTITUTE OF MANAGEMENT
Institute Address	SANQUELIM, PORIEM, SATTARI, NORTH GOA, Goa, 403505	Society/Trust Address	GOA INSTITUTE OF MANAGEMENT,RIBANDAR,NORTH GOA,Goa,403006
Institute Type	Unaided - Private	Region	Western

Opted for Change from Women to Co-Ed and vice versa	No	Change from Women to Co-Ed and vice versa Approved or Not	NA
Opted for Change of Name	No	Change of Name Approved or Not	NA
Opted for Change of Site	No	Change of Site Approved or Not	NA
Opted for Conversion from Degree to Diploma or vice versa	No	Conversion for Degree to Diploma or vice versa Approved or Not	NA
Opted for Organization Name Change	No	Change of Organization Name Approved or Not	NA

To conduct following Courses with the Intake indicated below for the Academic Year 2018-19

Program	Shift	Level	Course	FT/PT+	Affiliating Body (Univ/Body)	Intake Approved for 2018-19	NRI Approval Status	PIO / FN / Gulf quota/ OCI/ Approval Status	Foreign Collaboration /Twining Program Approval Status*
MANAGEMEN T	1st	POST GRADUATE DIPLOMA	POST GRADUATE DIPLOMA IN MANAGEMENT	FT	None	240	NA	NA	NA
MANAGEMEN T	1st	POST GRADUATE DIPLOMA	POST GRADUATE DIPLOMA IN MANAGEMENT	PT	None	60	NA	NA	NA
MANAGEMEN T	1st	POST GRADUATE DIPLOMA	POST GRADUATE DIPLOMA IN MANAGEMENT (HEALTHCARE)	FT	None	60	NA	NA	NA
MANAGEMEN	1st	POST	Post Graduate	FT	None	60	NA	NA	NA

Application No:1-3508423931 Note: This is a Computer generated Report. No signature is required. Printed By : ae855351

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Letter Printed On:26 April 2018

T	GRADUATE DIPLOMA	Diploma in Management - Big			
	DIFLOWA	Management - Big Data Analytics			

+FT -Full Time,PT-Part Time

In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.

Strict compliance of Anti-Ragging Regulation: - Approval is subject to strict compliance of provisions made in AICTE Regulation notified vide F. No. 37-3/Legal/AICTE/2009 dated July 1, 2009 for Prevention and Prohibition of Ragging in Technical Institutions. In case Institution fails to take adequate steps to Prevent Ragging or fails to act in accordance with AICTE Regulation or fails to punish perpetrators or incidents of Ragging, it will be liable to take any action as defined under clause 9(4) of the said Regulation.

Prof. A.P Mittal Member Secretary, AICTE

### Copy to:

- The Regional Officer,
   All India Council for Technical Education Industrial Assurance Building 2nd Floor, Nariman Road Mumbal - 400 020, Maharashtra
- The Director Of Technical Education\*\*, Goa
- 3. The Registrar\*\*, None
- The Principal / Director, GOA INSTITUTE OF MANAGEMENT SANQUELIM, PORIEM, SATTARI, NORTH GOA, Goa, 403505
- 5. The Secretary / Chairman, GOA INSTITUTE OF MANAGEMENT GOA INSTITUTE OF MANAGEMENT, RIBANDAR,NORTH GOA, GOA, 403006
- 6. Guard File(AICTE)

Note: Validity of the Course details may be verified at <a href="http://www.aicte-india.org/">http://www.aicte-india.org/</a>

Application No:1-3508423931 Note: This is a Computer generated Report. No signature is required. Printed By: ae855351

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Letter Printed On:26 April 2018

<sup>\*\*</sup> Individual Approval letter copy will not be communicated through Post/Email. However, consolidated list of Approved Institutions(bulk) will be shared through official Email Address to the concerned Authorities mentioned above.

# All India Council for Technical Education







# **APPROVAL PROCESS 2019-20**

### Extension of Approval (EoA)

F.No. Western/1-4259344576/2019/EOA

Date: 29-Apr-2019

The Secretary (Education)
Department of Hr. & School Education,
Govt. of Goa, New Secretariat complex,
R. No. 207, 3rd Floor Porvorim, Goa-403521

Sub: Extension of Approval for the Academic Year 2019-20

Ref: Application of the Institution for Extension of approval for the Academic Year 2019-20

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2018 notified by the Council vide notification number F.No.AB/AlCTE/REG/2018 dated 31/12/2018 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Permanent Id	1-4166917	Application Id	1-4259344576
Name of the Institute	GOA INSTITUTE OF MANAGEMENT	Name of the Society/Trust	GOA INSTITUTE OF MANAGEMENT
Institute Address	SANQUELIM, PORIEM, SATTARI, NORTH GOA, Goa, 403505	Society/Trust Address	GOA INSTITUTE OF MANAGEMENT, RIBANDAR, NORTH GOA, Goa, 403006
Institute Type	Unaided - Private	Region	Western

Opted for Change from Women to Co-Ed and vice versa	No	Change from Women to Co-Ed and vice versa Approved or Not	NA
Opted for Change of Name	No	Change of Name Approved or Not	NA
Opted for Change of Site/Location	No	Change of Site/Location Approved or Not	NA
Opted for Conversion from Degree to Diploma or vice versa	No	Conversion for Degree to Diploma or vice versa Approved or Not	NA
Opted for Organization Name Change	No	Change of Organization Name Approved or Not	NA
Opted for Merger of Institution	No	Merger of Institution Approved or Not	NA
Opted for Introduction of New Program/Level	No	Introduction of Program/Level Approved or Not	NA

To conduct following Courses with the Intake indicated below for the Academic Year 2019-20

Program	Shift	Level	Course	FT/PT+	Affiliating Body (Univ/Body)	Intake Approved for 2019-20	NRI Approval Status	PIO / FN / Gulf quota/ OCI/ Approval Status
MANAGEMENT	1st	POST GRADUA TE DIPLOMA	POST GRADUATE DIPLOMA IN MANAGEMENT	FT	None	240	NA	NA
MANAGEMENT	1st	POST		PT	None	60	NA	NA

Application No:1-4259344576 Note: This is a Computer generated Report. No signature is required. Printed By: ae855351

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Letter Printed On:5 May 2019

		GRADUA TE DIPLOMA	POST GRADUATE DIPLOMA IN MANAGEMENT					
MANAGEMENT	1st	POST GRADUA TE DIPLOMA	POST GRADUATE DIPLOMA IN MANAGEMENT (HEALTHCARE)	FT	None	60	NA	NA
MANAGEMENT	1st	POST GRADUA TE DIPLOMA	Post Graduate Diploma in Management - Big Data Analytics	FT	None	60	NA	NA
MANAGEMENT	1st	POST GRADUA TE DIPLOMA	Post Graduate Diploma in Management - Big Data Analytics##	FT	None	60	NA	NA

+FT -Full Time,PT-Part Time ## Approved New Courses

In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.

Strict compliance of Anti-Ragging Regulation: - Approval is subject to strict compliance of provisions made in AICTE Regulation notified vide F. No. 37-3/Legal/AICTE/2009 dated July 1, 2009 for Prevention and Prohibition of Ragging in Technical Institutions. In case Institution fails to take adequate steps to Prevent Ragging or fails to act in accordance with AICTE Regulation or fails to punish perpetrators or incidents of Ragging, it will be liable to take any action as defined under clause 9(4) of the said Regulation.

It is mandatory to comply all the essential requirements as given in APH 2019-20(appendix 6)

NOTE: If the State Government / UT / DTE / DME has a reservation policy for admission in Technical Education Institutes and the same is applicable to Private & Self-financing Technical Institutions, then the State Government / UT/ DTE / DME shall ensure that 10 % of Reservation for EWS would be operational from the Academic year 2019-20 without affecting the percentage reservations of SC/ST/OBC/General . However, this would not be applicable in the case of Minority Institutions referred to the clause (1) of Article 30 of Constitution of India.

Prof. A.P Mittal Member Secretary, AICTE

Copy to:

- 1. The Director Of Technical Education\*\*, Goa
- 2. The Registrar\*\*,

None

# 3. The Principal / Director,

Goa Institute Of Management Sanquelim, Poriem, Sattari,North Goa, Goa,403505

### 4. The Secretary / Chairman, Goa Institute Of Management

Goa Institute Of Management Goa Institute Of Management.

Application No:1-4259344576 Note: This is a Computer generated Report. No signature is required. Printed By: ae855351

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Ribandar,North Goa, Goa,403006

# 5. The Regional Officer,

Ine Regional Officer,
All India Council for Technical Education
Industrial Assurance Building
2nd Floor, Nariman Road
Mumbai - 400 020, Maharashtra

# 6. Guard File(AICTE)

Note: Validity of the Course details may be verified at <a href="http://www.aicte-india.org/">http://www.aicte-india.org/</a>

Application No:1-4259344576 Note: This is a Computer generated Report. No signature is required. Printed By: ae855351

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Letter Printed On:5 May 2019

<sup>\*\*</sup> Individual Approval letter copy will not be communicated through Post/Email. However, consolidated list of Approved Institutions(bulk) will be shared through official Email Address to the concerned Authorities mentioned above.

# All India Council for Technical Education

(A Statutory body under Ministry of HRD, Govt. of India)
Nelson Mandela Marg, Vasant Kunj, New Delhi-110070 Website: <a href="www.aicte-india.org">www.aicte-india.org</a>



Date: 15-Jun-2020

# APPROVAL PROCESS 2020-21

# Extension of Approval (EoA)

F.No. Western/1-7014323734/2020/EOA

To.

The Secretary (Education)
Department of Hr. & School Education,
Govt. of Goa, New Secretariat complex,
R. No. 207, 3rd Floor Porvorim, Goa-403521

Sub: Extension of Approval for the Academic Year 2020-21

Ref: Application of the Institution for Extension of Approval for the Academic Year 2020-21

Sir/Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2020 notified by the Council vide notification number F.No. AB/AICTE/REG/2020 dated 4<sup>th</sup> February 2020 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Permanent Id	1-4166917	Application Id	1-7014323734
Name of the Institute	GOA INSTITUTE OF MANAGEMENT	Name of the Society/Trust	GOA INSTITUTE OF MANAGEMENT
Institute Address	SANQUELIM, PORIEM, SATTARI, NORTH GOA, Goa, 403505	Society/Trust Address	GOA INSTITUTE OF MANAGEMENT,RIBANDAR,NORT H GOA,Goa,403006
Institute Type	Private-Self Financing	Region	Western

# To conduct following Courses with the Intake indicated below for the Academic Year 2020-21

Program	Level	Course	Affiliating Body (University /Body)	Intake Approved for 2019-20	Intake Approved for 2020-21	NRI Approval Status	PIO / FN / Gulf quota/ OCI/ Approval Status
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM	None	240	240	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM	None	60	60	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM(HEALTH CARE MANAGEMENT)	None	60	60	NA	NA

Application No:1-7014323734 ALL INDIA COUNCIL FOR TECHNICAL EDUCATION Note: This is a Computer generated Report. No signature is required.

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MANAGEMENT	POST GRADUATE DIPLOMA	PGDM(BIG DATA ANALYTICS)	None	60	60	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM(BIG DATA ANALYTICS)	None	60	60	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM(BANKING INSURANCE AND FINANCIAL SERVICE)	AUTONOMOUS	0	60##	NA	NA
MANAGEMENT	FELLOWSH IP	FELLOWSHIP PROGRAMME IN MANAGEMENT	AUTONOMOUS	0	20##	NA	NA

## Approved New Course(s)

It is mandatory to comply with all the essential requirements as given in APH 2020-21 (Appendix 6)

### Important Instructions

- 1. The State Government/ UT/ Directorate of Technical Education/ Directorate of Medical Education shall ensure that 10% of reservation for Economically Weaker Section (EWS) as per the reservation policy for admission, operational from the Academic year 2020-21 is implemented without affecting the reservation percentages of SC/ ST/ OBC/ General. However, this would not be applicable in the case of Minority Institutions referred to the Clause (1) of Article 30 of Constitution of India. Such Institution shall be permitted to increase in annual permitted strength over a maximum period of two years beginning with the Academic Year 2020-21
- 2. The Institution offering courses earlier in the Regular Shift, First Shift, Second Shift/Part Time now amalgamated as total intake shall have to fulfil all facilities such as Infrastructure, Faculty and other requirements as per the norms specified in the Approval Process Handbook 2020-21 for the Total Approval Intake. Further, the Institutions Deemed to be Universities/ Institutions having Accreditation/. Autonomy status shall have to maintain the Faculty: Student ratio as specified in the Approval Process Handbook. All such Institutions/ Universities shall have to create the necessary Faculty, Infrastructure and other facilities WITHIN 2 YEARS to fulfil the norms based on the Afficiavit submitted to AICTE.
- 3. In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.
- 4. Strict compliance of Anti-Ragging Regulation: Approval is subject to strict compliance of provisions made in AICTE Regulation notified vide F. No. 373/Legal/AICTE/2009 dated July 1, 2009 for Prevention and Prohibition of Ragging in Technical Institutions. In case Institution fails to take adequate steps to Prevent Ragging or fails to act in accordance with AICTE Regulation or fails to punish perpetrators or incidents of Ragging, it will be liable to take any action as defined under clause 9(4) of the said Regulation.

Prof.Rajive Kumar Member Secretary, AICTE

Copy to:

1. The Director Of Technical Education\*\*, Goa

Application No:1-7014323734 ALL INDIA COUNCIL FOR TECHNICAL EDUCATION Note: This is a Computer generated Report. No signature is required.

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### The Registrar\*\*, 2.

None

### 3.

The Principal / Director,
GOA INSTITUTE OF MANAGEMENT Sanquelim, Poriem, Sattari, North Goa, Goa, 403505

The Secretary / Chairman,
GOA INSTITUTE OF MANAGEMENT RIBANDAR, NORTH GOA Goa,403006

The Regional Officer, All India Council for Technical Education Industrial Assurance Building 2nd Floor, Nariman Road Mumbai - 400 020, Maharashtra

# 6. Guard File(AICTE)

Note: Validity of the Course details may be verified at <a href="http://www.aicte-india.org/">http://www.aicte-india.org/</a>

Application No:1-7014323734 ALL INDIA COUNCIL FOR TECHNICAL EDUCATION Note: This is a Computer generated Report. No signature is required. Printed By: ae855351

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Letter Printed On:19 June 2020

<sup>\*\*</sup> Individual Approval letter copy will not be communicated through Post/Email. However, consolidated list of Approved Institutions(bulk) will be shared through official Email Address to the concerned Authorities mentioned above.

# All India Council for Technical Education





Date: 07-Jul-2021

# **APPROVAL PROCESS 2021-22**

# Extension of Approval (EoA)

F.No. Western/1-9318403676/2021/EOA

To.

The Secretary (Education)
Department of Hr. & School Education,
Govt. of Goa, New Secretariat complex,
R. No. 207, 3rd Floor Porvorim, Goa-403521

Sub: Extension of Approval for the Academic Year 2021-22

Ref: Application of the Institution for Extension of Approval for the Academic Year 2021-22

Sir/Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Education) (1st Amendment) Regulations, 2021 notified on 24th February 2021 and other notifications as applicable and published from time to time, I am directed to convey the approval to

Permanent Id	1-4166917	Application Id	1-9318403676
Name of the Institution /University	GOA INSTITUTE OF MANAGEMENT	Name of the Society/Trust	GOA INSTITUTE OF MANAGEMENT
Institution /University Address	SANQUELIM, PORIEM, SATTARI, NORTH GOA, Goa, 403505	Society/Trust Address	GOA INSTITUTE OF MANAGEMENT,RIBANDAR,NORT H GOA,Goa,403006
Institution /University Type	Private-Self Financing	Region	Western

# To conduct following Programs / Courses with the Intake indicated below for the Academic Year 2021-22

Program	Level	Course	Affiliating Body (University /Body)	Intake Approved for 2020-21	Intake Approved for 2021-22	NRI Approval Status	FN / Gulf quota/ OCI/ Approval Status
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM	None	240	240	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM	None	60	60	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM(HEALTH CARE MANAGEMENT)	None	60	60	NA	NA

Application No:1-9318403676

ALL INDIA COUNCIL FOR TECHNICAL EDUCATION Note: This is a Computer generated Report. No signature is required.

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Letter Printed On:15 July 2021

MANAGEMENT	POST GRADUATE DIPLOMA	PGDM(BIG DATA ANALYTICS)	None	60	60	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM(BIG DATA ANALYTICS)	None	60	60	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM(BANKING INSURANCE AND FINANCIAL SERVICE)	AUTONOMOUS	60	60	NA	NA
MANAGEMENT	FELLOWSH IP	FELLOWSHIP PROGRAMME IN MANAGEMENT	AUTONOMOUS	20	20	NA	NA

It is mandatory to comply with all the essential requirements as given in APH 2021-22 (Appendix 6)

# **Important Instructions**

- 1. The State Government/ UT/ Directorate of Technical Education/ Directorate of Medical Education shall ensure that 10% of reservation for Economically Weaker Section (EWS) as per the reservation policy for admission, operational from the Academic year 2019-20 is implemented without affecting the reservation percentages of SC/ ST/ OBC/ General. However, this would not be applicable in the case of Minority Institutions referred to the Clause (1) of Article 30 of Constitution of India. Such Institution shall be permitted to increase in annual permitted strength over a maximum period of two years.
- 2. The Institution offering courses earlier in the Regular Shift, First Shift, Second Shift/Part Time now amalgamated as total intake shall have to fulfil all facilities such as Infrastructure, Faculty and other requirements as per the norms specified in the Approval Process Handbook 2021-22 for the Total Approved Intake. Further, the Institutions Deemed to be Universities/ Institutions having Accreditation/ Autonomy status shall have to maintain the Faculty: Student ratio as specified in the Approval Process Handbook.
- Strict compliance of Anti-Ragging Regulation, Establishment of Committee for SC/ ST, Establishment of Internal Compliant Committee
  (ICC), Establishment of Online Grievance Redressal Mechanism, Barrier Free Built Environment for disabled and elderly persons, Fire
  and Safety Certificate should be maintained as per the provisions made in Approval Process Handbook and AICTE Regulation notified
  from time to time.
- 4. In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.

Prof.Rajive Kumar Member Secretary, AICTE

# Copy \*\* to:

- 1. The Director of Technical Education\*\*, Goa
- 2. The Registrar\*\*,
  None

Application No:1-9318403676 ALL INDIA COUNCIL FOR TECHNICAL EDUCATION Note: This is a Computer generated Report. No signature is required. Printed By: ae855351

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Letter Printed On:15 July 2021

The Principal / Director,
GOA INSTITUTE OF MANAGEMENT Sanquelim, Poriem, Sattari, North Goa, Goa, 403505

The Secretary / Chairman, GOA INSTITUTE OF MANAGEMENT RIBANDAR,NORTH GOA Goa,403006

The Regional Officer, All India Council for Technical Education Industrial Assurance Building 2nd Floor, Nariman Road Mumbai - 400 020, Maharashtra

# 6. Guard File(AICTE)

Note: Validity of the Course details may be verified at  $\underline{\text{http://www.aicte-india.org/}}\ .$ 

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Application No:1-9318403676

ALL INDIA COUNCIL FOR TECHNICAL EDUCATION
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Letter Printed On:15 July 2021

<sup>\*\*</sup> Individual Approval letter copy will not be communicated through Post/Email. However, consolidated list of Approved Institutions(bulk) will be shared through official Email Address to the concerned Authorities mentioned above.

# All India Council for Technical Education





Date: 11-Jul-2022

# **APPROVAL PROCESS 2022-23**

# Extension of Approval (EoA)

F.No. Western/1-10974456733/2022/EOA

To.

The Secretary (Education)
Department of Hr. & School Education,
Govt. of Goa, New Secretariat complex,
R. No. 207, 3rd Floor Porvorim, Goa-403521

Sub: Extension of Approval for the Academic Year 2022-23

Ref: Application of the Institution for Extension of Approval for the Academic Year 2022-23

Sir/Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations, 2022 Notified on 4th February, 2022 and amended on 24th February 2022 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Permanent Id	1-4166917	Application Id	1-10974456733
Name of the Institution	GOA INSTITUTE OF MANAGEMENT	Name of the Society/Trust	GOA INSTITUTE OF MANAGEMENT
Institution Address	SANQUELIM, PORIEM, SATTARI, NORTH GOA, Goa, 403505	Society/Trust Address	GOA INSTITUTE OF MANAGEMENT,RIBANDAR,NORT H GOA,Goa,403006
Institution Type	Private-Self Financing	Region	Western
Year of Establishment	1994		

### To conduct following Courses with the Intake indicated below for the Academic Year 2022-23

Level	Program	Course	Affiliating Body (University /Body)	Intake Approved for 2021-22	Intake Approved for 2022-23	NRI Approval Status	FN / Gulf quota/ OCI/ Approval Status
POST GRADUATE DIPLOMA	MANAGEM ENT	PGDM	NOT APPLICABLE	300	300	NA	NA
POST GRADUATE DIPLOMA	MANAGEM ENT	PGDM(BANKING INSURANCE AND FINANCIAL SERVICE)	NOT APPLICABLE	60	60	NA	NA
POST GRADUATE DIPLOMA	MANAGEM ENT	PGDM(BIG DATA ANALYTICS)	NOT APPLICABLE	120	120	NA	NA

Application No:1-10974456733 ALL INDIA COUNCIL FOR TECHNICAL EDUCATION Note: This is a Computer generated Report. No signature is required. Printed By : ae855351

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Letter Printed On:1 August 2022

Level	Program	Course	Affiliating Body (University /Body)	Intake Approved for 2021-22	Intake Approved for 2022-23	NRI Approval Status	FN / Gulf quota/ OCI/ Approval Status
POST GRADUATE DIPLOMA	MANAGEM ENT	PGDM(HEALTH CARE MANAGEMENT)	NOT APPLICABLE	60	60	NA	NA
FELLOWSHIP	MANAGEM ENT	FELLOW PROGRAM IN MANAGEMENT	AUTONOMOUS	20	20	NA	NA

#### Approved ODL Courses for 2022-23:

Sr.No.	Program	Name of the Course	Year Started	Intake Approved 2022-23
1.	Management	Management	2022	60

# Approved Online Courses for 2022-23:

Sr.No.	Program	Name of the Course	Year Started	Intake Approved 2022-23	
1.	Management	Management	2022	60	

It is mandatory to comply with all the essential requirements as given in APH 2022-23 (Appendix 6)

#### **Important Instructions**

- 1. The State Government/ UT/ Directorate of Technical Education/ Directorate of Medical Education shall ensure that 10% of reservation for Economically Weaker Section (EWS) as per the reservation policy for admission, operational from the Academic year 2019-20 is implemented without affecting the reservation percentages of SC/ ST/ OBC (NCL)/ General. However, this would not be applicable in the case of Minority Institutions referred to the Clause (1) of Article 30 of Constitution of India. Such Institution shall be permitted to increase in annual permitted strength over a maximum period of two years.
- 2. The Institution offering courses earlier in the Regular Shift, First Shift, Second Shift/Part Time are now amalgamated as total intake and shall have to fulfil all facilities such as Infrastructure, Faculty and other requirements as per the norms specified in the Approval Process Handbook 2022-23 for the Total Approved Intake, Further, the Institutions Deemed to be Universities/ Institutions having Accreditation/ Autonomy status shall have to maintain the Faculty: Student ratio as specified in the Approval Process Handbook. All such Institutions/ Universities shall have to create the necessary Faculty, Infrastructure and other facilities WITHIN 2 YEARS to fulfil the norms based on the Affidavit submitted to AICTE beginning with the Academic Year 2022-23
- Strict compliance of Anti-Ragging Regulation, Establishment of Committee for SC/ ST, Establishment of Internal Complaint Committee
  (ICC), Establishment of Online Grievance Redressal Mechanism, Barrier Free Built Environment for disabled and elderly persons, Fire
  and Safety Certificate should be maintained as Approval Process Handbook and provisions made in AICTE Regulation notified from
  time to time.
- In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.

Pharmacy Institute: In compliance with the order dated 05.03.2020 passed by the Hon'ble Supreme Court of India in Transferred Petitions (CIVIL) No 87-101 of 2014, for the existing institutions offering courses in Pharmacy Programme, approval of Pharmacy Council of India (PCI) is mandatory and AICTE approval is NOT required. The requirements for running the Programme (Diploma / UG / PG) such as Land & Build-up Area, Student-faculty ratio, Intake etc. will be as per the respective regulatory body (PCI). In case of any inconsistency in the course name and intake for EoA issued by AICTE and the approval by PCI, the approval of PCI shall

Architecture Institute: In compliance with the order dated 08.11.2019 passed by the Hon'ble Supreme Court of Indian CA No.364/ 2005, for the existing Institutions offering Courses in Architecture Programme, approval by the Council of Architecture (CoA) is mandatory and AICTE approval is NOT required. The requirements for running the Programme (Diploma / UG / PG) such as Land & Build-up Area, Student-faculty ratio, Intake etc. will be as per respective regulatory body (CoA). In case of any inconsistency in the course name and intake for EoA issued by AICTE and the approval by CoA, the approval of CoA shall prevail.

Deemed to be University: Institutions Deemed to be Universities (Running Technical Education Programmes), it is mandatory to have AICTE approval from the Academic Year 2018-19 in compliance of the Hon'ble Supreme Court Order dated 03-11-2017 passed in CA No.17869-17870 /2017.

Prof.Rajive Kumar Member Secretary, AICTE

#### Copy to:

- 1. The Director Of Technical Education\*\*, Goa
- 2. The Registrar\*\*,

Not Applicable

 The Principal / Director, GOA INSTITUTE OF MANAGEMENT Sanquellm, Poriem, Sattari, North Goa, Goa, 403505

4. The Secretary / Chairman, GOA INSTITUTE OF MANAGEMENT RIBANDAR, NORTH GOA Goa. 403006

 The Regional Officer, All India Council for Technical Education Industrial Assurance Building

Application No:1-10974456733

ALL INDIA COUNCIL FOR TECHNICAL EDUCATION
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Letter Printed On:1 August 2022

2nd Floor, Nariman Road Mumbai - 400 020, Maharashtra

6. Guard File(AICTE)

Note: Validity of the Course details may be verified at <a href="http://www.aicte-india.org/">http://www.aicte-india.org/</a>

<sup>\*\*</sup> Individual Approval letter copy will not be communicated through Post/Email. However, consolidated list of Approved Institutions(bulk) will be shared through

# All India Council for Technical Education

(A Statutory body under Ministry of Education, Govt. of India)



Nelson Mandela Marg, Vasant Kunj, New Delhi-110070 Website: www.aicte-india.org

#### **APPROVAL PROCESS 2023-24**

#### Extension of Approval (EoA)

F.No. Western/1-36523842384/2023/EOA

To,

Date: 10-Jun-2023

The Secretary (Education)
Department of Hr. & School Education,
Govt. of Goa, New Secretariat complex,
R. No. 207, 3rd Floor Porvorim, Goa-403521

Sub: Extension of Approval for the Academic Year 2023-24

Ref. Online application of the Institution submitted for Extension of Approval for the Academic Year 2023-24

Sir/Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Education) Regulations, 2020 notified on 4th February 2020 and amended on 24th February 2021 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to:

Permanent Id	1-4166917	Application Id	1-36523842384
Name of the Institution	GOA INSTITUTE OF MANAGEMENT	Name of the Society/Trust	GOA INSTITUTE OF MANAGEMENT
Institution Address	SANQUELIM, PORIEM, SATTARI, NORTH GOA, Goa, 403505	Society/Trust Address	GOA INSTITUTE OF MANAGEMENT,RIBANDAR,NORT H GOA,Goa,403006
Institution Type	Private-Self Financing	Region	Western
Year of Establishment	1994		

#### To conduct following Courses with the Intake indicated below for the Academic Year 2023-24

Level	Program	Course	Affiliating Body (University /Body)	Intake Approved for 2022-23	Intake Approved for 2023-24	NRI Approval Status	FN / Gulf quota/ OCI/ Approval Status
POST GRADUATE DIPLOMA	MANAGEM ENT	PGDM	NOT APPLICABLE	300	300	NA	NA
POST GRADUATE DIPLOMA	MANAGEM ENT	PGDM(BANKING INSURANCE AND FINANCIAL SERVICE)	NOT APPLICABLE	60	60	NA	NA

Application No:1-36523842384

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Letter Printed On:16 June 2023

Level	Program	Course	Affiliating Body (University /Body)	Intake Approved for 2022-23	Intake Approved for 2023-24	NRI Approval Status	FN / Gulf quota/ OCI/ Approval Status
POST GRADUATE DIPLOMA	MANAGEM ENT	PGDM(BIG DATA ANALYTICS)	NOT APPLICABLE	120	180	NA	NA
POST GRADUATE DIPLOMA	MANAGEM ENT	PGDM(HEALTH CARE MANAGEMENT)	NOT APPLICABLE	60	60	NA	NA
FELLOWSHIP	MANAGEM ENT	FELLOW PROGRAM IN MANAGEMENT	AUTONOMOUS	20	20	NA	NA

## Approved New Course(s)

#### Approved ODL Courses for 2023-24:

Sr.No.	Level	Program	Name of the Course	Year Started	Intake Approved 2023-24
1.	POST GRADUATE DIPLOMA	Management	PGDM	2022	60

#### Approved Online Courses for 2023-24:

Sr.No.	Level	Program	Name of the Course	Year Started	Intake Approved 2023-24
1.	POST GRADUATE DIPLOMA	Management	PGDM	2022	240

It is mandatory to comply with all the essential requirements as given in APH 2023-24 (Appendix 6)

#### **Important Instructions**

- 1. The State Government/ UT/ Directorate of Technical Education/ Directorate of Medical Education shall ensure that 10% of reservation for Economically Weaker Section (EWS) as per the reservation policy for admission, operational from the Academic year 2019-20 is implemented without affecting the reservation percentages of SC/ ST/ OBC(NCL) / General. However, this would not be applicable in the case of Minority Institutions referred to the Clause (1) of Article 30 of Constitution of India. Such Institution shall be permitted to increase in annual permitted strength over a maximum period of two years.
- 2. The Institution offering courses earlier in the Regular Shift, First Shift, Second Shift/Part Time are now amalgamated as total intake and shall have to fulfil all facilities such as Infrastructure, Faculty and other requirements as per the norms specified in the Approval Process Handbook 2023-24 for the Total Approved Intake. Further, the Institutions Deemed to be Universities/ Institutions having Accreditation/ Autonomy status shall have to maintain the Faculty: Student ratio as specified in the Approval Process Handbook.
- Strict compliance of Anti-Ragging Regulation, Establishment of Committee for SC/ ST, Establishment of Internal Committee (IC), Establishment of Online Grievance Redressal Mechanism, Barrier Free Built Environment for disabled and elderly persons, Fire and Safety Certificate should be maintained as per the provisions made in Approval Process Handbook and AICTE Regulation notified from time to time.
- 4. In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.
- 5. As per the AICTE Notification dated 29.01.2014 and amended thereto, it shall be mandatory for each Technical Education Institution, University Department and Institution Deemed to be University imparting Technical Education to get accreditation (NBA) for at least 60% of the eligible courses in the next ONE (1) Years' time, otherwise EoA for the subsequent Academic Year (A.Y. 2024-25) shall not be issued by the Council
- 6. Deemed to be University: Institutions Deemed to be Universities (Running Technical Education Programmes), it is mandatory to have AICTE approval from the Academic Year 2018-19 in compliance of the Hon'ble Supreme Court Order dated 03-11-2017 passed in CA No.17869-17870 /2017.

Prof.Raiive Kumar Member Secretary, AICTE

Copy to:

- The Director Of Technical Education\*\*, Goa
- 2 The Registrar\*\*,

Not Applicable

The Principal / Director, GOA INSTITUTE OF MANAGEMENT Sanquelim, Poriem, Sattari, North Goa, Goa.403505

The Secretary / Chairman, GOA INSTITUTE OF MANAGEMENT RIBANDAR, NORTH GOA Goa,403006

5. Guard File(AICTE)

Note: Validity of the Course details may be verified at <a href="http://www.aicte-india.org/">http://www.aicte-india.org/</a>

This is a computer generated Statement. No signature Required

Application No:1-36523842384

Note: This is a Computer generated Report. No signature is required. Printed By: ae855351 ALL INDIA COUNCIL FOR TECHNICAL EDUCATION

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Letter Printed On:16 June 2023

<sup>\*\*</sup> Individual Approval letter copy will not be communicated through Post/Email. However, a consolidated list of Approved Institutions(bulk) may be downloaded from the respective login id's

#### 19. Accounted Audited Statement for the Last Three Years

#### **AVAILABLE**

Contact: Mr. Ashish Marathe, Chief Financial Officer, GIM

:+91-832-2366709
: ashish@gim.ac.in

# 20. Best practices adopted CENTERS OF EXCELLENCE AT GIM:

#### **Centre for Social Sensitivity and Action (CSSA):**

The Centre for Social Sensitivity and Action (CSSA) at GIM plays a crucial role in inculcating among students values of sensitivity, responsibility, and empathy to enable them to build a sustainable business and society.

CSSA contributes to GIM's mission of "create knowledge and develop responsible and agile leaders at the forefront of cutting-edge business practices" by inculcating among students values of sensitivity, responsibility, and empathy to enable them to build a sustainable business and society. CSSA Advisory Board was formed in November 2022 that includes Dr. Dan LeClair – CEO Global Business School Netwrok(GBSN), Mr. Ram Kolavennu, Head, Foundation for Excellence(FFE), Dr. Seema Fernandes – Assistant Director GIPARD and Mr. Aman Jaggi- Global Marketing Director Digital and Sustainability, Cognizant. The first meeting of the advisory board was held in-person at the GIM campus on 17 Dec 2022, and the second meeting was hosted virtually on 30 June 2023. CSSA has undertaken some priority SDGs- SDG 3, SDG 4, SDG 8, SDG 10, SDG 12 and SDG 17 as the main focus with an ambitious aim of transforming higher education as a force for good.

CSSA uses a four-pronged approach that includes-

(a) Generating knowledge about responsible management education practices- To develop responsible leaders, we need to understand responsible practices adopted at various levels and with the challenges faced by local, national and global levels. In 2022-2023 CSSA undertook the GiveGoa project at Poreim village to understand menstrual health and digital accessibility. CSSA faculty researched various issues ranging from sustainable development, community engagement, value chains and responsible management practices and published 10 papers/chapters in prestigious journals like the Journal of

Generating knowledge about responsible management education practices

Build capacities of future leaders and professionals

Disseminating knowledge among potential and actual managers and other stakeholders

Advocacy, networking and outreach programme

Industrial Relations, Routledge, Palgrave etc. CSSA also undertook two funded projects, one on "Skilling Youth of Goa: An Assessment of the Short-Term Training under PMKVY 2.0" Funded by: Azim Premji University, India with Prof. Prakash Singh (PI), Prof. Sreerupa Sengupta.

Another project was completed in 2022-2023 was on "Livelihood Opportunities for Women SHGs in Goa: Assessing Trend, Opportunities, and Challenges" Funded by GIPARD, Goa. Prof Sreerupa Sengupta was PI and Prof. Kingshuk Sarkar, Prof. Divya Singhal worked as Co-PI.

- (b) Disseminating knowledge among potential and actual managers and other stakeholders- A onecredit course on Social Responsibility and Action is led by CSSA faculty that is offered to GIM first-year students. In March 2023, the 7th issue of CSSA's newsletter SDG Samvaad was launched, which focuses on Social Innovation and Entrepreneurship. A non-credit course on Social Responsibility and Action Research was offered to FPM scholars for the first time in 2022. The aim of the course is to understand the concept of responsibility and the challenges/opportunities business faces in balancing profitability with societal well-being. And to explore related areas from the research point of view. CSSA, GIM, under its initiative 'Sahoyag' partnered with the ISCTE Business School where students from both institute worked on two projects related to ESG Reporting and Making Workplaces Resilient: Digitalisation of Occupational Health and Safety Management. CSSA Faculty members Prof. Sreerupa Sengupta, Prof. Anup Maurya and Prof. Prakash Singh were invited as experts to lead a discussion on the Impact of Research and how Technology can be used for social change in January 2023. Prof. Divya, CSSA Chairperson, was invited to a seminar on ESG and Sustainability hosted by the Institute of Company Secretaries of India Goa Chapter in Jan 2023. Prof. Sreerupa Sengupta was invited as a Panelist in the Executive Council Forum 2022 hosted by Woxsen University in Hyderabad (December 2022 to speak on the efforts of GIM towards social sustainability. CSSA hosted the first session for sustainability centres worldwide as part of Student Engagement Series planned by the Network for Business Sustainability (NBS), Canada. The session was hosted online on 14 Dec 2022 where CSSA Chairperson Prof. Divya Singhal and GiveGoa Chairperson, Prof. Padhmanabhan, shared the GiveGoa experience with representatives from 40 Business School sustainability Centers.
- (c) **Building capacities of students and professionals** –In 2022-23, CSSA conducted various training programs to build students' and professionals' capacities. CSSA planned and executed two batches of Goa Chief Ministers Research Fellows training on social impact research. The first training was

offered to 2 CM Fellows in Nov 2022, and then a three-day training to a new batch of 10 CM fellows. Prof. Divya Singhal coordinated the training, and sessions were facilitated by CSSA and GIM Faculty Member's Prof Divya Singhal, Prof Sreerupa Sengupta, Prof Prakash Singh, Prof. Anup Kumar Maurya and Prof Kanupriya Katyal. A half-day symposium on "SDGs and Responsible Management Practices" in collaboration with the Directorate of Higher Education, Government of Goa was hosted on 20th April 2023. The purpose of the symposium is to strengthen discussions on sustainability and SDGs within HEIs and to ensure participation of different stakeholders, and collaborations for mainstreaming sustainability-related topics in curricula and co-curricular activities. CSSA continued its ongoing partnership with AIM2Flourish, a program of Fowler Centre for Business as an Agent of World Benefit at the Weatherhead School of Management -Case Western Reserve University. In 2022-23, 41 new stories were published on the AIM2Flourish platform. One of GIM students' group story on "Access for All" under the Guidance of Prof Divya Singhal received the 2023 Flourish Prize Award for Global Goal 10 out of 694 stories.

CSSA continued its support to the Desh ke Mentor program by Delhi Government through the partnership with Samarthan. CSSA with the student club Samarthan, partnered with MyCommunIt and Choyal Industries on their Project LEAP under which GIM students provided guidance and mentorship to rural girls in Rajasthan through virtual sessions in August 2022.

(d) Advocacy, networking, and outreach programmes — CSSA adopts an interdisciplinary and collaborative approach in all its activities. In 2022, CSSA's Make the Case Competition: on reducing plastic pollution in India in collaboration with Commitments Accelerator for Plastic Pollution (CAPP), the Ocean Recovery Alliance (ORA), and the Indian Plastic Institute (IPI) has been included in a compendium published by United Nations Office of South-South Cooperation on 'Good Practices in South-South and Triangular Cooperation for Sustainable Development'— Volume 4, 2022, as an example of innovative ways to teach sustainability. Through a partnership with UK-based organisation AlphaZULU Advocates, CSSA continues promoting SDG awareness through international SDG Nugget Hour. On this virtual platform, international speakers provide their input on chosen SDGs every month. CSSA also partnered with Deakin Business School and participated in the launch of a digital hub for knowledge sharing in Melbourne in Nov 2022.

CSSA has designed its website to highlight all the activities of CSSA and enable funders, and other stakeholders to connect with CSSA. https://cssa.gim.ac.in/.

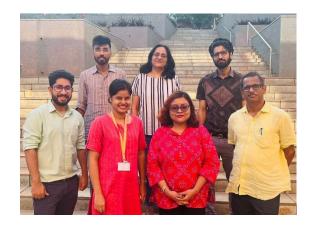
\_CSSA members are Prof. Divya Singhal, Prof Sreerupa Sengupta, Prof Anup Kumar Maurya, Prof Prakash Singh, Prof. Shiv Nath Sinha and Ms. Kay Karen Gomes. Those interested to know more can reach out to us at <a href="mailto:cssa@gim.ac.in">cssa@gim.ac.in</a> or follow us on social media.

#### CENTRE FOR EXCELLENCE IN SUSTAINABLE DEVELOPMENT (CESD)

The Centre for Excellence in Sustainable Development (CESD) was formed in July 2018 to contribute to GIM's quest for environmental sustainability. The core objectives of CESD are: knowledge creation, knowledge dissemination and knowledge application

The CESD team comprises of the following members:

- Prof. Arpita Amarnani, Chair
- Prof. Vithal Sukhathankar, Member
- Prof. Abinav Sharma, New Member joined in April 2023
- Prof. Mauli Soni, New Member joined in June 2023
- Prof. Ajay Vamadevan, Member
- Prof. Purvendu Sharma, Member
- Prof. Muneeb Ul Lateef Banday, Member
- Prof. Diya Guha Roy, Member
- Dr. Karen Fernandes, Senior Research Associate



#### **Student Engagement**

The CESD chair Prof. Arpita conducted induction sessions for the incoming batch of students for all programs. A team of around twenty students were selected by a panel that included Prof. Avik, Prof. Muneeb and Prof. Purvendu, after a round of interviews to check for passion and skills. On **25<sup>th</sup> August 2022**, the first meeting of the CESD team of faculty and students was held to prepare a calendar of events for the present Academic year. The CESD team now comprises of a total of seventeen students.

#### **Projects**

The following live projects were undertaken by the CESD Ambassadors. A Photography contest titled 'Sustainable Imprints – Capturing through the lens of GIM' was organized which was a success. Twenty participated in the contest which included two staff members. Four winners were selected and felicitated with prizes and certificates at an event organised on 23.11.2022. A Videography contest titled 'Reel it In' was organized on the theme Sustainability, Ecotourism and Wildlife on the 7<sup>th</sup> February 2023 with eight participants. The contest was promoted on Unstop platform where 16 registrations were received. This competition gained 7459 impressions on unstop. The results of the competition are as follows: Jay Jain- Goa Institute of Management secured the first place-2,500/- prize money, Prem Thale - KET's V.G.Vaze College (Autonomous) Mumbai - 1,500/- prize money, secured the second place and Vansh Chhetri- Indian Institute of Management, Ranchi- 1,000/- prize money secured the third place.

# **Green Industries Goa Campaign**

Under the Green Industries Goa Campaign, the Givegoa students on the 21st of January 2023 organised a webinar titled "Webinar on Sustainable Development for Micro, Small, and Medium-sized Enterprises (MSMEs)" This webinar was organised by the Givegoa students of GIM in collaboration with the Centre for Excellence in Sustainable Development (CESD), GIM. Two guest speakers namely Prof. Daniel Balsalobre Lorente (University of Castilla, Spain) spoke on Waste Management for Green MSMEs and Prof. Prakash Singh (Goa Institute of Management) spoke on Schemes and Incentives for Green MSMEs. A Research paper publication is in progress on the Eco- business registry



Webinar organised on Sustainable Development for MSME's

created to understand the drivers and challenges of eco-businesses in Goa.

# Sustainability Hackathon

On the **28**<sup>th</sup> **of February**, conducted the 2023 edition of their flagship event 'Sustainability Hackathon'. The theme of this year's event was 'Sustainable Tourism and Hospitality'. Prof Oana Driha, Associate Professor of Applied Economics at the University of Alicante (Spain) and member of the International Economy Institute as well as of the Tourism Research Institute was the keynote speaker for the event. Mr. Jack Sukhija (Working partner at M/s Tan Estates which owns and operates Goa's only classified Heritage hotel, Welcomheritage Panjim Inn, Chairman of Tourism committee - Goa Chamber of Commerce, Vice President (North) - Travel and Tourism Association of



Goa) and alumnus of GIM was the panelist for the panel discussion as well as judge for the event. Dr Jennifer Lewis e Kamat, Member of the Managing Committee of Goa Chamber of Commerce & Industry was also a panelist for the event.

Team Sankalp from the International Institute of Information Technology (IIIT), Hyderabad, won the first prize of INR 25,000 for their idea on E-bikes. A Team (Goa Institute of Management) and Team Ajax (BMS Institute of Technology and Management (BMSITM), Bangalore) were declared the first and second runner-ups, winning INR 15,000 and INR 10,000 respectively. A post event video was created and the event also saw coverage from the Times of India.

# Sustainability in the Curriculum at GIM

The center has attempted to link curriculum with the three core objectives of the center's quest for sustainability which is knowledge creation, knowledge dissemination and knowledge application. Therefore, courses were identified under various programs which directly or indirectly can be mapped to sustainability. This is the first step the centre has taken towards identifying what is the current status and how sustainability from various perspectives can be incorporated into the teaching-learning process.

CESD is currently, working on designing an FDP for GIM faculty on 'Sustainability in Management Education'. The members of the centre are also planning multiple workshops for students on Sustainability related topics like Climate Action in the coming Academic year 2023-24.

# 2. Campus Sustainability

Project 'Faunal Biodiversity Register of GIM'

Floral Biodiversity Coffee-table book





Faunal Biodiversity flyer

After successful completion of the first phase of the campus biodiversity register that photo-documented 150 floral species found on the GIM campus, the CESD took up the next project "Biodiversity Register of GIM Campus: Major Fauna". The project documented fauna on the Campus including birds, butterflies, reptiles, insects, and other animals in a phased manner. In March'22, CESD tied up with the Goa State Biodiversity Board (GSBB) and two private consultants for technical inputs in documenting and identification of various faunal species found on the campus. The output of this year-long project is envisaged to include a Faunal Biodiversity report in addition to flyers/ pamphlets that shall help to increase awareness about the rich biodiversity heritage of the area. On the 12<sup>th</sup> of October 2022, GSBB conducted an orientation and training program in connection with the

Faunal Biodiversity Register of the GIM campus. Prof I K Pai-Former Professor and Head, Department of Zoology, Goa University, Mr Parag Ragnekar- an ecologist based in Goa and Mr Shricharan Desai- a wildlife rescuer were the resource persons for the training program. A faunal biodiversity flyer was released on the **26**<sup>th</sup> **of January 2023** to increase awareness about the rich biodiversity heritage of the area and the *Coverage on print media* same was posted to 230 recipients. The release of the flyer was covered by various print media (Five Marathi newspapers). This project shall lead to the identification of key measures to conserve and enhance the biodiversity of the campus. The final report on faunal biodiversity is expected to be complete by the end of July 2023.

# Sustainability report

CESD has been instrumental in taking up the creation of a Sustainability Report for the Institute to report on various ESG aspects. The GRI Standards are a modular system of interconnected standards. They allow organizations to publicly report the impacts of their activities in a structured way that is transparent to stakeholders and other interested parties. According to a report in 2022, 74 out of 498 reporting organizations in India follow the GRI standards. The Sustainability Report makes GIM one of the first Institutes in the country to report its sustainability initiatives using the internationally acclaimed GRI framework. Currently CESD is working on updating the Sustainability report for the year 2023. The report was emailed to approx. 1200 recipients which included the faculty and staff of GIM. Hard copies were mailed to approx. 230 recipients which included various governmental agencies/departments, NGO's, private consultants, heads of institutions, civil authorities etc. CESD has already started the exercise of updating the report for the current academic year.

# World Environment Day: Sustainable Expedition and Interactive session- 5 June 2023

On the 5<sup>th</sup> of June 2023 the Centre for Excellence in Sustainable Development- Goa Institute of Management celebrated World Environment Day by organizing a Sustainable Expedition through GIM campus followed by an interactive session for the faculty and staff.

The Sustainable Expedition consisted of a walk through GIM campus to spread awareness about the various sustainable initiatives undertaken by the institute towards energy, water, waste and biodiversity. GIM faculty and staff shared information on various sustainable initiatives such as the biogas plant, waste management, solar energy etc.



The interactive session on environment focused on reptiles particularly snakes through a snake awareness cum show by Mr Charan Desai, a wildlife rescuer who sensitized the faculty and staff about snakes, precautionary measures to avoid encountering snakes and measures to be taken in the event of a snakebite.

A team of ten members from the Forest department- Sattari Valpoi headed by Range Forest Official Mr. Sangam Desai attended the event and shared information on sustainability with the audience after which saplings were distributed to faculty and staff. The event ended with the Prof Ajit Parulekar Director GIM sharing his thoughts and Prof Vithal Sukathankar delivering the Vote of thanks. The event saw a wide coverage from print media which included seven Marathi newspapers and two English newspapers.



#### 3 Stakeholder Interaction

#### 'Sustainability Horizon' newsletter

Sustainability Horizon, a quarterly newsletter by CESD collates contributions from students, academicians, and practitioners in the field of environmental sustainability and attempts to address the changing dynamism in the sector. For the current year 2023, the next four issues of Sustainability Horizon will be released on an overall theme for the year titled 'Global Impactful Events' with four sub-themes to cover each quarterly newsletter. Sixteen articles have been received till date. The four sub-themes include

- i. Impact of COP27/G20 Summit on Environmental Sustainability
- ii. Impact of Global Sports events (e.g., FIFA World Cup Issues of 2022 Soccer) on Environmental Sustainability
- iii. Impact of COVID-19 aftermath on Environmental Sustainability
- iv. Impact of Russia-Ukraine War on Environmental Sustainability

Presently, the newsletter is sent to around 1200 people, including the GIM community, corporates, start-ups, government agencies, etc. The Centre has received several appreciative messages/ emails from the recipients mentioning that the newsletter is a good resource in sustainability.

#### Social Media Engagement

CESD has been able to create an impact through social media posts on linkedin and Instagram. CESD plans to improve its social media presence with the help of the student group, by consistently posting quality content related to various themes in the domain of sustainability. The Student ambassadors organized Reel It In, a videography competition and this was promoted on 'Unstop' which gained the centre, **7420** impressions. The Sustainability Hackathon on Tourism and Hospitality which was also promoted on Unstop gained the centre an additional **17,804** impressions.

# Conference of Indian Industries (CII)

Prof Arpita Amarnani, Chair CESD is nominated as a member for CII panel on Solar Energy and Sustainable Development. Dr. Arpita Amarnani was recently the chairperson and moderator for the Green Finance session, at the Second Edition- CII Goa Conference on Clean Renewable Energy. Dr Karen Fernandes, Senior Research Associate was a participant at the conference and worked on writing a white paper for CII on the conference which was later submitted to CII.



# **CESD Advisory Board Formation and First Meeting**

The Centre formed its Advisory board comprising of five external advisory board members. The advisory board member are as follows; Dr. Ajit Parulekar- Director GIM, Dr. Arpita Amarnani -Chair CESD, Dr. Venkatesh Naga- Dean Academics, Dr. Isabella Allan Fellow: Institute for Social Innovation, Fielding Graduate University (USA), Dr. Abhinav Jindal- Deputy General Manager and Senior Faculty

NTPC-Power Management Institute India. Mr Levinson Martins-Director- Department of Science, Technology and Waste Management & Managing Director- Goa Waste Management Corporation, Mr Ashwin Kak- Procurement & Sustainablity Head — India & South East Asia AB InBev and Ms Wilma Rodrigues- Founder and CEO, Saahas Zero Waste. The first advisory board meeting was conducted through online mode on the 22<sup>nd</sup> of May 2023. These members are academicians, practitioners from the corporate sector, government officials, and experts working with various foundations. The CESD board members will provide advice relating to the various pursuits of the Centre as well as direction on how the Centre for Excellence in Sustainable Development (CESD) at GIM can reach greater heights in the future in the field of sustainable development.

# 4. International Collaboration: RISE Project and Development of Co-Life Project

CESD worked on an international project, Responsibility and Innovation via Social and sustainable Entrepreneurship (RISE) funded by Finnish National Agency, EDUFI. The objective of this Project is to co-develop a curriculum for partner Higher Education Institutions (HEIs) for capacity building in the field of social and sustainable entrepreneurship. The RISE project is led by LAB University of Applied Sciences (LAB UAS), Finland and the partnering institutions are from Finland, Denmark, Belgium and India. As a part of this Project, the team conducted a survey that aimed at understanding the richness of different views, interpretations and experiences about social and sustainable entrepreneurship. The insights from the survey helped understand and map the current situation and recognize gaps to be addressed, especially in education, training, skills to improve social and sustainable entrepreneurship in India. In 2022, the project received in-principle approval from the funding body but was put in the reserved category as higher-ranked projects got precedence due to budget constraints. A fresh application was prepared after strengthening the proposal based on detailed feedback received and the new application for Erasmus+ funding was submitted on 12th February 2023.

# 5. Research in environmental sustainability

The contribution of Prof. Avik Sinha from CESD during the year 2022-23 has been commendable as his publications include 36 research papers. Prof. Avik's most recent research paper titled Exploring the Dynamic Connectedness among Energy Transition and its Drivers: Understanding the Moderating Role of Global Geopolitical Risk is published in *Energy Economics* — an A\* category journal as per the ABDC rating system. A Case study titled 'Goa Institute of Management: campus water sustainability projects' was published by Prof. Arpita Amarnani and Prof. Vithal Sukhathankar in the journal 'Emerald Emerging Markets Case Studies' in January 2023. Another publication titled Service Supply Chain Environmental Performance Evaluation using Fuzzy TOPSIS method authored by Prof Diya Guha Roy was accepted for publication in February 2023. In addition, Prof. Avik Sinha was invited to join the Editorial Board of Energy Policy as an International Advisor, which is a coveted position for energy researchers. Prof Avik is also recognized as one of the top 1% of researchers around the world. This ranking is released by Clarivate (Web of Science group). Recently, Prof. Avik Sinha featured among the top 20 Global Economists in a pool of 15,075 economists whose first publication of any kind is 10 or fewer years ago.

# **CENTRE FOR PUBLIC POLICY AND GOVERNANCE (CPPG)**

The Centre for Public Policy and Governance (CPPG) is one of the new initiatives of the Goa Institute of Management (GIM) and has the objective of generating and leading intellectual capital and experience to inform public policy making and governance in India and in emerging economies. The Centre attempts to explore and understand the links between the fields of management, administration, and public policy. Its philosophy is predicated on the belief that effective public policy is always deeply contextualized. The Centre aims to serve as a platform to enable discussion and

analysis of public policies and their implementation. The Centre also contributes to development and governance by collaborating with the Government of Goa, other research and policy-oriented institutions and organisations besides a large number of Non-Government Organizations. Academics from all over the country and beyond, policymakers and others interested in public policy and governance interact and participate in its activities.

#### List of activities undertaken by the CPPG:

- i. In May 2022, the Centre organised an International Conference on 'The State of Employment in India: Problems and Prospects' in hybrid mode. The Conference witnessed 28 paper presentations and 12 keynote addresses from eminent experts, academicians and practitioners.
- ii. In June 2022, Prof. Sebastian Morris, Chair, CPPG released a book titled, 'Macroeconomic Policy in India Since the Global Financial Crisis: Trends, Policies and Challenges in Economic Revival Post-Covid'. For this, the Centre organized two book discussion sessions in the online and offline modes on 4<sup>th</sup> & 5<sup>th</sup> August 2022.
  - For the online session, Dr. Montek Singh Ahluwalia (former Dy. Chairman of the Planning Commission) was the keynote speaker. The discussants were Prof. Sudipto Mundle (Chairman, CDS & Senior Advisor, NCAER) and Dr. R. Nagaraj (Visiting Professor, CDS). While the offline session was held at the International Centre Goa (ICG) and had Prof. Achin Chakraborty (Director, IDSK) as the keynote speaker with Dr. Bornali Bhandari (Senior Fellow, NCAER) & Dr. Kingshuk Sarkar (Associate Professor, GIM) as discussants and Dr. Pushkar (Director, ICG) as the moderator.
- iii. In August 2022, the CPPG partnered with the Goa Chamber for Commerce & Industry (GCCI) for 'Invest Goa Summit 2022'. The Centre had written the 'Knowledge Paper on Goa' that serves as a basic guide for the State Government to attract investors to the State, especially in its core infrastructural sectors. An e-copy of the Knowledge Paper can be accessed at: <a href="https://issuu.com/gcci1908/docs/knowledge">https://issuu.com/gcci1908/docs/knowledge</a> paper e copy.
- iv. Prof. Sebastian Morris also participated in the ICG Annual Conference titled, "India @75 and Beyond New Ideas for the Present and Future" held on 26<sup>th</sup> & 27<sup>th</sup> August 2022. Prof. Morris was the Discussant for one of the sessions on 'India's Economy Planning & Development' which had papers from Sindhushree Khullar (former CEO, NITI Ayog), Alik Banerjee (from Dhirubhai Ambani Institute of Information and Communication Technology) and Keshab Das (Professor, Gujarat Institute of Development Research). Ms. Bernice de Souza from the Centre also participated in the Conference.
- v. CPPG and the General Management & Economics Area at GIM in association with V. V. Giri National Labour Institute (VVGNLI) organised a Half-Day Webinar on 'Female Labour Force Participation: Challenges and Way Out' on 2nd November 2022 from 2.30 to 5.30 pm. The webinar consisted of 2 detailed discussion sessions, one, Female Labour Force: Trends and Issues and two, Improving Female Labour Force Participation: Policy Implications. Prof. Morris presented during the first session. While Dr. Kingshuk Sarkar, Member, CPPG, moderated the second discussion. The webinar also witnessed other presentations from eminent practitioners, academics and policy-makers in the field of labour economics, namely, Professor Ritu Dewan (Vice President, Indian Society of Labour Economics), Ms. Amarjeet Kaur (General Secretary, AITUC, New Delhi), Mr. Ankur Dalal (Regional Labour Commissioner Ministry of Labour & Employment, New Delhi), Shri Barun Kumar Ray, IAS (Principal Secretary, Labour Department Government of West Bengal), Dr. Shikha Anand (Director, Directorate General of Employment (DGE), Ministry of Labour & Employment), Dr. Maya John (Assistant Professor, Jesus and

Mary College) and Prof. Santosh Mehrotra (Former Professor, Centre for Economic Studies and Planning, Jawaharlal Nehru University).

vi. The CPPG organized the 'Goa Development Group (GDG) Kickoff Meeting for the Goa – Economy & Society Seminar' on 6th & 7th Jan'23, in collaboration with the ICG, Dona Paula. The GDG is a group of all individuals – experts, professionals, practitioners and others with a deep interest in Goa, its people, its growth and development. The Centre had sent out personalized invitations to over 250 plus participants from various sectors. The Kickoff meeting witnessed overwhelming participation from around 60 plus participants from diverse professions & sectors (academia, industry, activists, civil society, bureaucracy, other experts and practitioners) some of whom were also presenters for the thematic sessions.

The 8 thematic sessions were on key issues and aspects in Goa's economy & society – Land & related issues, Mining, Forests & land-use, People, Economy, Politics, Public Service Delivery and Agriculture – covering about 29 presentations in total. The Centre has received around 20 commitments to write chapters/essays and brief pieces for the planned Goa Development Report.

- vii. CPPG organized an interactive session with Mr. K. Ashok Rao (Chief Patron, National Confederation of Officers' Associations of Central Public Sector and Patron, All India Power Engineers Federation) on 20th Jan 2023 from 12 noon to 1.30pm.
- viii. Prof. Sebastian Morris edited a book, 'The Difficulty of Being Gajendra Haldea Reflections on His Life and Legacy', published by Bloomsbury, and released on 29th January 2023 at New Delhi.
- ix. The CPPG organized a Half-day workshop on 'Recognizing Sex Work as Work in Goa', on 8th Feb'23 from 11.00 am to 1.30pm on campus. About 15 persons from 4 NGOs working among sex workers participated in the workshop. The participating NGOs were: Humsaath Trust, Sai Life Care, Darpan, Rishta, ARZ. The workshop encompassed two key presentations from Profs. Kingshuk Sarkar and Andy Silveira who work on issues in this space followed by discussions and deliberations with the participants to understand issues and challenges encountered in this form of work and how the NGOs engage in the field to mitigate the challenges, the way forward for policy and suggestions/recommendations.
- x. Prof. Kingshuk Sarkar, Member, CPPG co-edited a book titled, 'COVID-19 Pandemic, Public Policy, and Institutions in India Issues of Labour, Income and Human Development'. The book is published by Routledge (Taylor and Francis Group). The other co-authors are Indranil De, Soumyadip Chattopadhyay and Hippu Salk Kristle Nathan.
- xi. IIR Writers' Workshop: CPPG-GIM along with iDeCK organised a two days Writers' Workshop on 2nd and 3rd April in hybrid mode (NAB CR 2 & via Zoom) for the upcoming 'India Infrastructure Report 2023'. Prof. Sebastian Morris, Chair CPPG is the editor of the volume. The volume is expected to be released c. July/August 2023. The workshop was organised so as to discuss edits in the chapters, the structure of the report, planning etc. and witnessed the participation of the writers' of the volume from across India some of whom participated in person.
- xii. CPPG-GIM and the Living Waters Museum in May 2023 signed an MoU to collaborate on the 'Goa Water Initiative'. The project is broadly called the 'Goa Water Stories' and will seek to engage with students, researchers, academics, writers, artists and experts towards facilitating critical thinking on water in Goa. The key outcomes will be A volume/report on 'Water in Goa' and the development of an online water museum consisting photos, videos, snapshots etc. which will bring out various aspects of Water (rivers, estuaries, sea coasts), its use by people (for navigation, irrigation, household and industrial use) and its ecological aspects. CPPG GIM and the Living Waters Museum in early June

2023 launched a 'Fellowship Programme' for young interested candidates who work in the space of 'water in Goa'. The fellowship once awarded to about 6-8 candidates will involve working on documenting various aspects of 'Water in Goa' which will be utilized for development of the online library and the proposed volume.

- xiii. International Conference on 'Structural Transformation and Indian Labour Market' - 15th & 16th June 2023: This is the 2 nd edition of the CPPG's Labour Conference series that took place in hybrid mode in NAB CR 4 and via Zoom. The Conference witnessed 6 technical sessions on various sub-themes -Labour Regulation in India; Formalizing the Informal; Decent Work Deficit; The State of Social Security; The Industrial Relations Scenario; Occupational Safety Health & Working Conditions. The keynote speaker for the inaugural session was Mr. Mahesh Vyas, Managing Director and CEO, Centre for Monitoring Indian Economy Pvt. Ltd. (CMIE). Besides, there were also 9 keynote addresses from eminent academics, practitioners and labour policy experts across India. These are: Prof. Ravi Srivastava (Professor and Director, Centre for Employment Studies, Institute of Human Development), Prof Arup Mitra (Professor, South Asian University), Prof. Ashwini Deshpande (Professor of Economics, and Founding Director, CEDA, Ashoka University), Prof. Indraneel Bhowmik (Professor, Tripura University), Ms. Ananya Dutta Chowdhury (DLC, Govt. of West Bengal) and Prof Gopa Samanta (Professor, Burdwan University). The Conference also witnessed a special session to commemorate 300 years of Adam Smith with a keynote address from Prof. Alex M Thomas (Aziz Premji University) who spoke on 'Adam Smith & Labour'. Overall, we received around 50 submissions. The Conference had a total of about 30 paper presentations from scholars, academics and practitioners across India.
- xiv. The General Management & Economics Area and the CPPG in collaboration with the GCCI organized a seminar on 'Better Road Safety Ecosystem in Goa' on 13<sup>th</sup> June from 4.00 to 6.00 pm at the GCCI Hall in Panjim. A group of students from one of the Give Goa projects presented their work on 'Road Safety Blind Spot Reduction'. Prof. Sebastian Morris was one of the key speakers and Prof. Kingshuk Sarkar moderated the discussions. The Centre will be submitting a list of recommendations to the Govt. for better road safety ecosystem in Goa.
- xv. The General Management & Economics Area and the CPPG in collaboration with Caritas, Goa organized a workshop on 'The State of Migrant Workers in Goa: the Road Ahead' on 20th June from 10.00 am to 1.00 pm at Institute Nossa Senhora de Piedade, Panjim. Prof. Kingshuk Sarkar made a key presentation on the matter along with a group of students from the Give Goa project who also presented their study findings. The Centre will be submitting its recommendations to the govt. to tackle the various issues and challenges being faced by migrants.
- xvi. The CPPG is in discussion with the Captain of Port, GoG, Mr. Vikas Gaunekar and Secretary (Ports) Mr. V Candavelou IAS to discuss the Development of a Strategy for Water Resources Development for the State of Goa. CPPG has submitted a concept note to the Captain of Ports. Prof. Morris will be presenting the same to the Honorable Chief Minister of Goa shortly.
- xvii. Besides the above, the Centre has submitted several proposals to various government departments and agencies to study important aspects of policy and governance, a few of these are: a proposal to study the existing disability schemes in Goa, a proposal for a 'Survey Based Study of the Perceived Impact of Mining Activities and their Closure, and Attitudes and Opinions with Regard to Mining, including Reopening of Mines in Goa', a proposal to study the 'Issues in Higher Education in the Context of the New Education Policy, for Goa' etc.

#### Some upcoming projects and assignments:

- The CPPG is also in discussion with Mr. Rahul Basu from the Goa Foundation for an upcoming seminar/workshop on Mining and Public Finances in Goa.
- CPPG in collaboration with iDeCK is planning to organise a workshop on leveraging the
  potential of inland waterways in Goa to improve transport linkages and increase the tourism
  potential along these corridors. We are also working on development of a Strategy for Water
  Resources Development for the State of Goa.
- Journal on Public Policy & Governance
- Goa Development Report (1<sup>st</sup> edition).
- Conference on 'Fair and Decent Work in Global Economy'
- Development of a website for CPPG
- Initialise efforts to offer MDPs/Exec Education Programmes and training programmes
- Collaborate with Govt. of Goa and its various departments and agencies to undertake studies/research on policy and governance issues in the State.

#### Other initiatives

- 1. CPPG partnered with the GCCI for 'Invest Goa Summit 2022'. The Knowledge Paper serves as a basic guide for the State Government to attract investors to the State, especially in its core infrastructural sectors
- 2. CPPG participated in the 1st ICG Annual Conference India @75 and Beyond New Ideas for the Present and Future on 26th and 27th August 2022
- 3. CPPG organized an interactive session with Mr. K. Ashok Rao (Chief Patron, National Confederation of Officers' Associations of Central Public Sector and Patron, All India Power Engineers Federation) on 20th Jan 2023 from 12 noon to 1.30pm.
- 4. CPPG is also in conversation with the Captain of Ports, Govt. of Goa for 'Development of a Strategy for Water Resources Development for the State of Goa'. A concept note has been submitted.
- 5. CII Western Regional Council Meeting Prof. Sebastian Morris & Ms. Bernice de Souza attended the CII Western Regional Council Meeting on 20th January 2023. Prof. Morris addressed the council on 'State of the Economy'.
- 6. Prof. Sebastian Morris gave a Keynote Address at the 'Urban Renewal through Redevelopment Towards Building Sustainable Indian Cities' Conference organised by Center of Excellence in Urban and Real Estate Development (CURED), Adani University, Gujarat.
- 7. Prof. Sebastian Morris participated in a book discussion session at ICG on 18th August as one of the Discussants. This was for the book titled "Decisive Decade: India 2030, Gazelle or Hippo" by Kiran Karnik (former President NASSCOM).

# PROPOSALS SUBMITTED TO GOVERNMENT OF GOA

- A proposal to study the existing disability schemes in Goa with a view to make recommendations and possibly propose new schemes to the Office of the State Commissioner for Persons with Disabilities (GoG)
- A proposal for a 'Survey Based Study of the Perceived Impact of Mining Activities and their Closure, and Attitudes and Opinions with Regard to Mining, including Reopening of Mines in Goa',
- A proposal to study the 'Issues in Higher Education in the Context of the New Education Policy, for Goa'
- A proposal to the Corporation of the City of Panaji (CCP) to study it

#### **Centre for Creativity, Innovation & Design Thinking (CCIDT):**

# 1. External engagements of CCIDT

MoU signing with Goan Stratup, Vanillakart. This MoU facilitates collaboration on various fronts teaching, research and live projects for students. Currently this MoU will be focusing on following elements:

- Paid live projects for PGDM students which requires 2 hours/week of work that can be managed alongside their coursework
- Having live projects for students as part of the course "Creativity and Marketing for social change".

#### **External Engagements underway**

Prof. Amiya Sahu has been invited by CII Goa to be part of a panel on "Shipbuilding & Defence". He is also part of the team drafting a proposal for an MOU between GIM and a Credit Rating Agency.

**MoU with National co-operative Union of India (NCUI):** New Delhi has approached CCIDT to undertake studies and training programs for Goan self-help groups. It was decided that a comprehensive MoU be formed between NCUI and GIM. This MoU would focus on offering training programs for executives of NCUI and Goan SHGs, research and consulting projects, and any other fruitful areas of collaboration. MDP on Design Thinking for Public and not-for-profit sector would be part of this MoU.

#### 2. Research

**Funded research project** - Funded A research grant was provided by NABARD, Goa to study consumer and entrepreneur related challenges and to suggest entrepreneurial empowerment strategies for Goan self-help group (SHG) manufacturing biodegradable sanitary pads. Dr. Padmavathi Shenoy, Chair of CCIDT was co-PI of the project handed over the final project report to Shri. Milind R. Bhirud (GM-NABARD Goa) and Shri Vinay Deshpande (Asst. GM-NABARD Goa), along with Prof. Vithal Sukhathankar, PI of the research study at NABARD office on 24/03/2023.

**Publication-in-progress** Dr. Padmavathi Shenoy collaborated with India Rising Trust to write a case study of social innovation in public space restoration. This study illustrates how design thinking was deployed by "The Ugly Indian", a 13-year old anonymous social movement initiated from Bangalore. This case study is now complete and undergoing informal reviews for publication at peer-reviewed journals related to innovation and Social Entrepreneurship.

Three separate MDP sessions are underway by CCIDT for not-for-profit sectors - in collaboration with CSSA, For office-bearers of NABARD-funded farmer producer organizations and for an individual NGO.

3. **Establishment of Institute Innovation Council** – Now CCIDT has become part of Ministry of Education's Innovation Cell (MIC) through establishment of Institute Innovation Council (IIC) on 12/09/2022. Several Activities planned and executed to strengthen innovation and entrepreneurial activities at GIM. The first meeting of the IIC with external experts and members is planned to be held before 31<sup>st</sup> March, 2023 in this regard.

Details of some of the IIC activities are as below:

Innovation Boot Camp for students - Forum for Innovation Incubation Research and Entrepreneurship (FiiRE) and Goa State Innovation Council (GSInC) were invited to the campus on 18<sup>th</sup> August, 2022 (Thursday) to conduct Innovation Bootcamp for 1<sup>st</sup> year PGP students. An innovation assessment tool (designed by GSInc) was administered to students to assess their innovation quotient and to suggest improvement areas. On this occasion two startups, Vanilla Kart and Cognicue were also invited who encouraged the students to undertake certification and paid live projects with them.

Subsequently, meetings have been held with AIC-GIM and start-ups under FiiRE to identify potential areas of collaboration for conducting hackathons and live projects mentoring for students to enhance innovation.

#### 4. Student activities

- Event Name: GIMmericks 8.0, 21 to 26 November 2022 Number of participants/feedbacks: 60+ entries
- Event Name and Date: La Fete (JCC event), 29 November (Pre-event) and 1 December 2022 Number of participants/feedbacks: 97 teams of 2 registered
- Event Name and Date: Literati, 20 to 25 January 2023
   Spanning over 5 days with 3 enticing events, 1 Design Thinking Workshop and the grand online national-level Literature competition.
   Number of participants/feedbacks: 54 entries for games, 31 for Design Thinking Workshop, 404 for National Level Literature Competition. The workshop, nestled quietly between sheer curiosity and its applicability to Business cases.
- Event Name and Date: Abhinay, 26 January 2023
   Street theatre, also known as "nukkad natak" in Hindi, is a form of theatre that is performed in public spaces, often with a social or political message. To instill and evoke feelings of pride and patriotism Curio partnered and sponsored the performance of Arambh, the drama club
- Event Name and Date: Curio's Cut, Entries: 16 to 21 February 2023, Exhibition: 24,25 February 2023
  - Resource Person Details: Subham Paul a professional photographer for a decade with experience in journal and street photography was invited as resource person. Number of participants/feedbacks: 200+ entries
- Event Name and Date: CounterClock, 20 February to 5 March 2023 Number of participants/feedbacks: NA, It was an installation.

#### ATAL INCUBATION CENTRE (AIC-GIM)

Atal Incubation Centre at Goa Institute of Management (AIC-GIM Foundation) is a sector agnostic Startup Incubator based at the Goa Institute of Management campus. AIC-GIM Foundation (AIC-GIM) was established under the Atal Innovation Mission (AIM) aegis supported by NITI Aayog, Government of India.

In 2022-23, AIC GIM Foundation has incubated over 30 Startups. The incubated startups are offered an environment that suits their need, we do so by providing incubation support in 3 ways:

- 1) Physical Incubation (State of the art incubation facility at Goa Institute of Management)
- 2) Virtual Incubation (Providing support to startups not based in Goa)

3) On-Demand Incubation (Incubation support as and when the startups require)

# Startup ecosystem-building activities carried out in the year 2022-2023

- 1) AIC GIM being one of the disbursing partners of the Startup India Seed Fund Scheme disbursed INR 70+ lakhs of funds to start-ups in the Indian ecosystem. The start-ups receiving funding are innovating in sectors like CleanTech, HealthTech, and SaaS.
- 2) AIC GIM was also selected as the implementation partner for the SAMRIDH scheme by the Ministry of Electronics and Information Technology (MeitY) Startup Hub. Under the Scheme, AIC GIM will provide 8 start-ups with the opportunity to avail of matching funds of up to INR 40 Lakhs. The selected startups in the cohort also receive mentoring, finance and network access from AIC GIM as part of the incubation process.
- 3) AIC GIM participated in Digital India Week by the Government of India and the Ministry of Electronics and Information Technology to discuss the way forward to support the digital economy and become part of nation-building through the startup ecosystem
- 4) AIC GIM launched and successfully carried out a roadshow for the Atal New India Challenge and iDEX Challenge for the startups of India. The event Encouraged, go and start-ups to participate in the challenges and avail a chance to pilot their ideas in the defence sectors.
- 5) In August 2022, AIC GIM in collaboration with GirlScript.ai organised India's First Web3.0 Conference in Goa. The event was attended by Web3.0 Developers, enthusiasts, professionals in the Blockchain ecosystem and companies working on Web3.0 technologies and products. AIC GIM supported the event as the ecosystem partner for the event and provided startups with an opportunity to present their ideas to industry professionals.
- 6) AIC GIM in collaboration with the Climate Collective Foundation and Taj Hotels India organised the Single Use Plastic (SUP) challenge for startups working in the sustainability and clean tech sector. The event received recognition from national and international media and 2 start-ups from Goa were selected to be a part of the cohort and receive funding as well as knowledge support from Climate Collective Foundation. Taj Hotels India also provided the selected startups with an opportunity to pilot their ideas at multiple locations of the hotel.
- 7) The second cohort of FIERCE KITCHEN, our partner Incubator for culinary-based start-ups launched and received participation from 10+ startups in a cohort to undergo mentorship and assistance to scale their venture further.
- 8) FIERCE KITCHENS also participated in the AAHAR'22 International Food Festival held in Delhi where startups from the first cohort were showcased. FIERCE KITCHENS received overwhelming response from delegates across the world.
- 9) AIC GIM also represented the Goa startup ecosystem at the Startup20 events under the presidency of G20 at Hyderabad and Sikkim where Mr Abhishek Singh from AIC GIM was included in the "Alliances Taskforce" to suggest points to be added in the draft policy communique that will be presented to the G20 Participation countries.
- 10) AIC GIM carried a hackathon on AI Technologies for Shipbuilding, Marine Tech and Defence sectors in collaboration with Goa Shipyard Limited. The hackathon was launched by the hands of the Hon'ble Chief Minister of Goa, Dr. Pramod Sawant. The start-ups would get an opportunity to pilot their project with Goa Shipyard Ltd and also avail a chance to raise funding through government grants.
- 11) Goa hosted a one-of-a-kind event for Persons with Disability called Purple Fest. AIC GIM launched an 'Accessibility Hackathon' to engage start-ups in coming up with solutions for ease

- of daily challenges faced by person with disabilities. Startups from across India participated in the Hackathon to come up with solutions. The start-ups were showcased at the event and the winning startup was awarded at the function.
- 12) AIC GIM celebrated the National Startup Day on the 16th of January 2023 in collaboration with BITS Goa. The event hosted a pitching session for startups to lead investors from the Goa and India network
- 13) On National Startup Day, Shri. Rohan Khaunte, Minister for Information technology and tourism launched "Hack-A-Cashew", a unique Hackathon for startups to solve problems faced in the Cashew agriculture and production sectors. This hackathon by AIC GIM in collaboration with Confederation of Indian industries (CII) Goa is a part of the Goa Cashew Festival to be held on April 15th and 16th. Startups from across India have submitted applications to solve for various sectors in the Cashew industry.

Apart from these major events mentioned above, AIC GIM has been conducting ecosystem, building workshops, mentorship sessions and start up inventor meets across the year both internally with GIM as well as with external stakeholders.

# **Key highlights**

- Single Use Plastic Challenge launched in April 2022
- Selected by MeitY Startup Hub, Government of India & Started the process of selecting 8 Startup cohort
- Selected 4 Startups to fund under Seed Fund India Scheme
- Launched Atal New India Challenge in Goa
- Launched iDEX (Defense Sector Challenge)
- Participated in AIKAM festival of AIM @ Delhi
- Participated in Digital India Week in Gandhinagar
- Applied for 2nd Tranche from AIM
- Completed the assignment with Startup Promotion Cell, Government of Goa
- Organized India's 1st Web3.0 conference @ Goa
- Shortlisted 8 Startups for MeitY Startup Hub cohort
- Launched Hackathon with Goa Shipyard Ltd
- Launched Purple Fest Hackathon for PwD, Government of Goa
- Normalized compliances for AIM for 2nd Tranche & received approval that all documentation are in order from AIM Finance & project team.
- Signed SPA & SHA with FIERCE KITCHENS
- Organised National Startup Day event including Investor meet with BITS Pilani, Goa
- Asking Startups to solve problem in the Cashew industry
- Organised Hack-a-Cashew for the Goa Cashew Festival 2023, showcased startups from across India working in the cashew sector
- Organised Startup Showcase at the Purple Fest Goa showcasing startups innovating in the PwD accessibility sector
  - Represented Goa Startup Ecosystem at the Startup20 Sikkim Sabha under the G20 Presidency

GIM has taken a conscious step towards a sustainable future by setting up a state-of-theart solar facility on the campus. This solar facility was inaugurated by Honourable Power Minister of Goa, Mr. Nilesh Cabral.

With a power generating capacity of 675 kW, GIM meets 30% of its power needs. The facility boasts to be the largest one in the state. The solar cells installed are of the monocrystalline variety that ensures a better solar energy conversion and utilises a lesser roof area.

# **GIVEGOA AT GIM**

List of Projects & clients:

PGDM:

# Give Goa 2022-23

Sl.No	Project	Client
1	Elimination of Rabies Disease-South Goa	Mission Rabies
2	To visit the Lakes in Bengaluru to learn cleaning methods/techniques and apply to Lakes in Goa	Ugly Indian
3	CII-Masoom	CII - Masoom
4	Functioning of Internal Complaint Committee formed under the PoSH Act, 2013	GIPARD
5	Evaluation of government websites in terms of accessibility to the disabled individuals	Center for Public Policy
6	Queering Goa	Queering Goa
7	From Scribbles to Strokes	SPACE
8	Zoning and Mapping for effective door to door waste collection	GSUDA-Project 1
9	DOSTI – Developing Opportunities for Socialisation, Togetherness & Inclusion	TIES
10	Menstural Hygiene	CII - Health
11	Awareness, Advocacy for children in school n colleges about climate change	CII-Climate change
12	To understand textile reusability	ICCE
13	Green Industries Goa Campaign: Towards greener MSMEs in Goa	CESD
14	Impact of Self help groups on socio-economic development	GIPARD
15	Accessibility Audit	Center for Public Policy
16	Gamified Learning	Fun Minds Learning
17	English Language Club	SPACE
18	Organic Farming in Goa	ZAO Bicholim
19	Waste Management in GIM	Lila Digital
	Primary objective was the to have the effective learning outcomes-later fundamentals of Maths, Science and	
20	English conversation	GHS Morlem
21	To understand electronics usability	ICCE

22	CII - Finance	CII - Finance		
23	Community Kitchens for the Urban Poor	Flycatcher		
24	24 Provide digital and health education to the people of Poriem village CSSA			
25	Queering Goa	Queering Goa		
26	To understand the difficulties faced by the migrant workers in Goa	GIM- Center for Public Policy		
27	Audit	CII - Accessibility Project 1		
28	Awareness (Farishtey and Chota Cop)	CII - Road Safety-Project 1		
29	Black Spot Identification	CII - Road Safety-Project 2		
30	CII - Tourism	CII - Tourism		
31	Accessibility(employability)	CII-Accessibility(employability)		
32	CII - Vocal For Local	CII - Vocal For Local		
33	Elimination of Rabies Disease-North Goa	Mission Rabies		
34	Segregation of Waste / Garbage Management at Panchayats	GIPARD		
35	Energy Water & Electricity Conservation	GIM -Water Conservation		

# PGDM – HCM:

Title of the Project				
Implementing Ayushman Bharat Digital Mission in Goa				
Changing Diabetes Barometer				
Assessing Implementation of Quality Management Standards for Adverse Events				
following Immunisation				
Raising Awareness about Organ Donation				
Raising Awareness about First Aid and Emergency Measures				
Analysing Internet Addiction among Youth and Career Counselling				
Enhancing Awareness about Substance Abuse Among Youth in Goa: Developing IEC				
and Organising National Seminar on Prevention of Susbtance Abuse				
Developing IEC materials for training and Documentary on Yes to Life Campaign and				
Red Ribbon Fest				
Menstrual Health Management				
Developing Strategy for Improvement of Health Services among Selected Villages in				
Goa				

# PGDM – BDA:

Client	Project
Fisheries dept, Goa	Finding maximum sustainable yield (MSY)
Sankhalim Government	
College	Teaching Academia
GIM Library	Developing a Library Application
PGDM GiveGoa Team , GIM	GiveGoa Data Visualization project
Sankhalim Government	
College	Teaching Academia
Carmel College	Teaching Academia
Maintenance Team , GIM	Inventory Management System
Ministry of Statistics and	
Program Implementation	
(MOSPI)	Data Visualization on GDP
K-Star Food and Hospitality	
Services	Food Waste Prediction Model

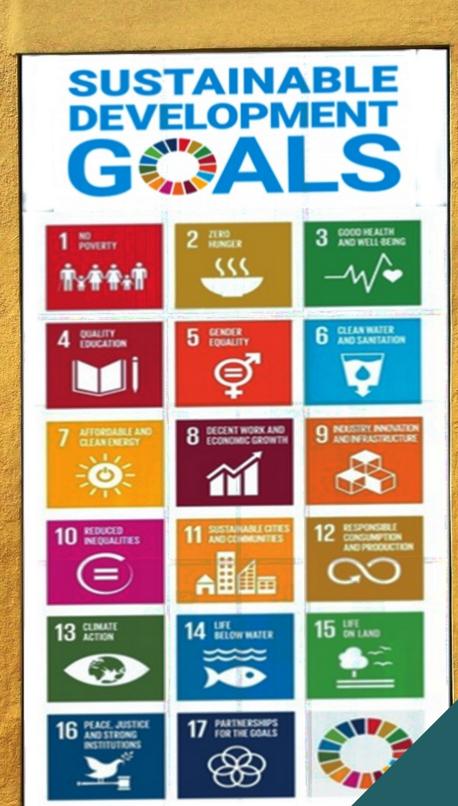
PGDM GiveGoa Team , GIM	Managing Give Goa for GIM

#### TEDxGIM

It was the 5<sup>th</sup> of February 2023, the commencement of the very first offline event of TEDxGIM and it the theme was "The Dawn of Disruption." The event hosted some eminent personalities who had brought about complete disruptions in their field of work.

In this spirit, TEDxGIM 2023 hosted 4 speakers and 2 performers:

- Kshitiz Aneja (Traveller | Diversity and Inclusion | Motivational Speaker)
- Sarrah Kapasi (Forbes Asia Under 30 Class of 2022 | Entrepreneur | Co-Founder at D-Alive Health Pvt Ltd)
- Ninad Daithankar (Santoor Player | Musician)
- Shivani Kalra (Airline Pilot with Airindia Ltd. | Influencer)
- Sudip Chakraborty (Kathak Dancer | Choreographer | Writer | Storyteller)
- Sargam Koushal (Mrs. World 2022-23)
- Priyal Agarwal the founder of StandWeSpeak





"The Learning never stops"

