



GOA INSTITUTE OF MANAGEMENT



PGDM-BANKING, INSURANCE & FINANCIAL SERVICES (BIFS)

PLACEMENT BROCHURE

2021-2022

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ABOUT GOA INSTITUTE OF MANAGEMENT



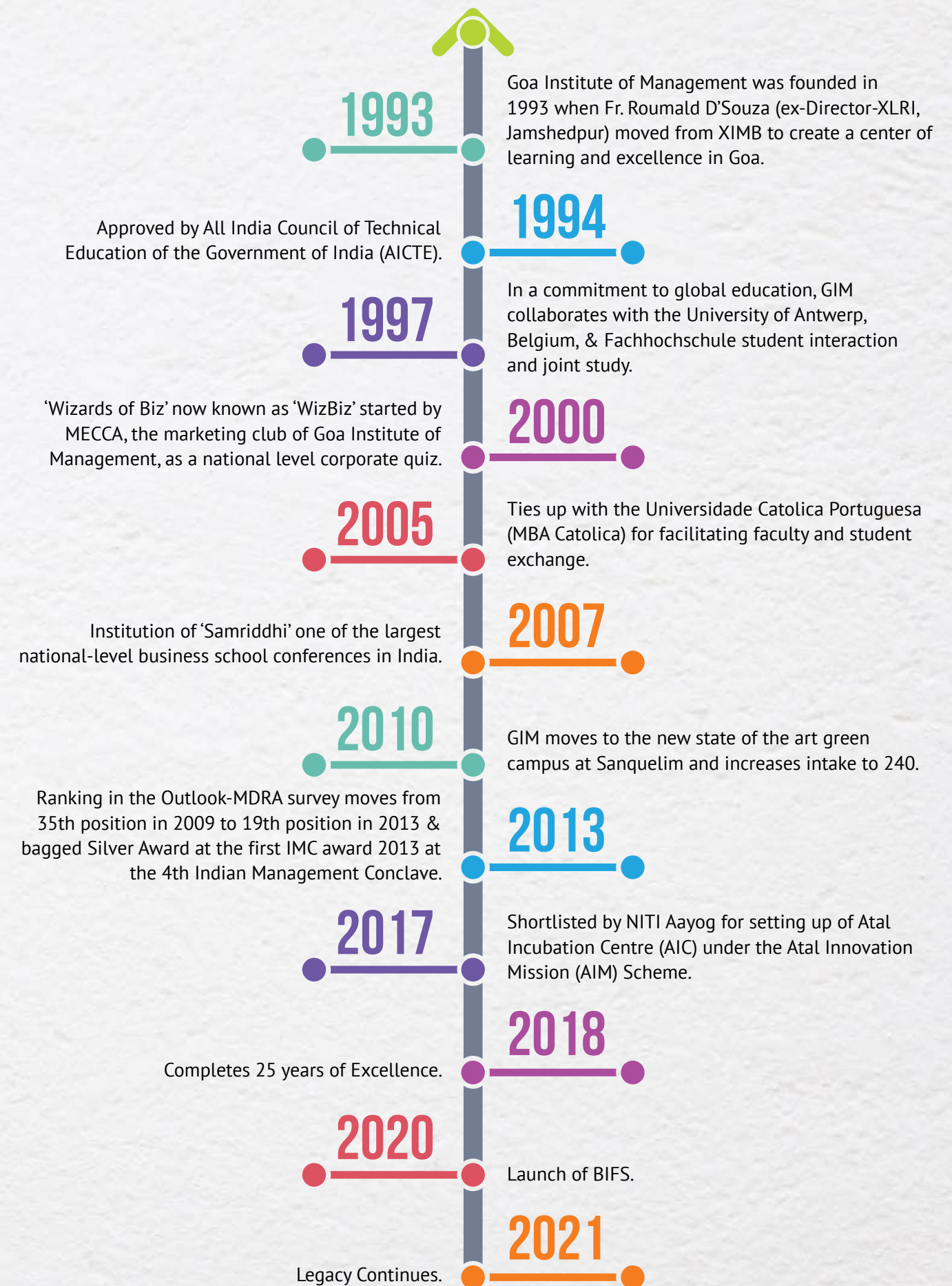
Goa Institute of Management (GIM) is among the top business management schools in the country with a rich legacy of 28 years. It was founded in 1993 by Late Fr. Romuald D'Souza after he had set up XIM Bhubaneswar. He was also the former director of XLRI Jamshedpur. The institute helps in the overall development of the students and the proficient faculty helps the students to develop the values and skills as well as acquire the knowledge required for a better tomorrow.

GIM is a student-driven campus and a total of 28 clubs and societies which helps in learning outside the boundaries of the classroom and enables the students to understand the functioning of the real world and they get an opportunity to learn and apply the trades of management.

Last year the institute started a new programme that is dedicated to the BIFS sector. The structure of this programme is mainly focused on digital banking, fintech (blockchain, payment technology, wealth tech, insure tech & reg tech) & artificial intelligence for banking along with fundamental courses related to financial services.

Goa Institute of Management (GIM) is among the top business management schools in the country with a rich legacy of 28 years.

GIM TIMELINE



ABOUT BANKING, INSURANCE & FINANCIAL SERVICES (BIFS)



“

Apart from fundamental courses related to the financial services industry, the inclusion of digital banking, fintech (blockchain, payment technology, wealth-tech, insurtech) and AI for banking will help soup up the industry's appetite. ”

The battleground of the digital revolution demands the technological underpinnings of the new age banking. A centralized approach is adopted in designing the course content mapped according to the industry requirements. Apart from fundamental courses related to the financial services industry, the inclusion of digital banking, fintech (blockchain, payment technology, wealth-tech, insurtech) and AI for banking will help soup up the industry's appetite. This gives a distinct edge to the programme on the podium of BIFS as a course. The objective is to ensure flexibility in quickly adapting to the changing dynamics of the financial ecosystem. Regular engagement of students with industry stalwarts by way of classroom lectures, seminars, and one-on-one mentorship will help them gain exposure, make them field-ready, and equip them with a better understanding of the employing banks and institutions.



MESSAGE FROM THE DIRECTOR

extensive research of 18 months, we launched a two-year full-time PGDM programme in Banking, Insurance, and Financial Services with a special emphasis on technology in 2020. This is the first management programme that is focused on new-age banking, and its first batch is already interning and trying to get hold of the industry. We envisage that our new-age BIFS programme will also emerge as the leading programme in Banking & Financial Services, especially in providing the best talent to lead & manage the technological transformation of this sector.

BIFS has emerged as the sector that recruits the highest percentage of GIM graduates, evident from our placement figures and we have a large number of recruiters from the BIFS space who participate every year in our placement process. With the rapid change that the sector has gone through in the past two decades, we at GIM believe that this sector has a dire need for talent to lead and manage this technology-driven transformation of the BIFS Sector.

Our BIFS programme has been conceptualized and framed by a board of studies comprised of leading academicians and industry leaders from the BIFS sector. This course has been designed keeping in mind AI focus on hands-on experience that is required and the course meets this requirement by focusing on five-month-long internships. The programme not only focuses on having the hard skills for new-age banking but also prepares our graduates for resilience, innovation, problem-solving, critical thinking, and an ethically strong etiquette.

I welcome you to participate in the 2021-22 PGDM-BIFS placements process and be our pioneering industry partners to work with the first batch of students from this unique programme.

Dr. Ajit Parulekar

Director

Goa Institute of Management

The Covid pandemic has brought havoc on economies across the world. India, too, has been adversely affected, and the economy is inching back. The backbone that must & will drive the revival across industry sectors will be the Banking & Financial Services sector. The lockdowns, social distancing & working from home have accelerated transformation of the Banking & Financial Services sector to technology-driven banking & financial services, powered by AI, delivered digitally, driven by Data Analytics and led by technological advances in payment systems, wealth management, insurance, and blockchain. When GIM decided to embark on this programme 2 years back, the expected speed of this ongoing transformation wasn't envisaged to be at the pace that the covid pandemic and resultant digitalization has brought about.

GIM began a journey about a decade back of setting up cutting-edge verticals in MBA-level education. This started with a Health Care Management programme in 2013, followed by a Big Data Analytics programme in 2018 and now a new-age Banking, Insurance & Financial Services (BIFS) programme in 2020. The HCM programme is now the country's top-ranked Health Care Management programme and the BDA programme was ranked as the 2nd ranked Data Analytics Management programme in the country by Analytics India magazine in 2020. After intense and





MESSAGE FROM THE PROGRAM CHAIR

The Banking, Insurance and Financial Services program at Goa Institute of Management is unique in that it bridges the gap between sector-specific concepts and the technology required to enter the new age banking space. This is a sectoral program that emphasizes domain knowledge from the start and prepares students to understand the banking space and the financial services business model. Additionally, the course includes highly specialized electives that aid in the acquisition of in-depth knowledge about the sector. This is primarily a sector-focused program with a mix of sector-specific and generalized subjects.

To meet the sector's advanced needs, the curriculum includes core subjects in R, Python, Machine learning, Excel VBA, and IFRS. Each week, students interact with industry professionals who guide and assist them in comprehending how the BFSI sector has evolved

and the opportunities that await. The structure of the program is the result of extensive research and consultation with prominent industry leaders. Additionally, rather than a two-month internship, the program requires a five-month internship.

This program recognizes the need for a digital space for the BIFS sector while also emphasizing the importance of tangibilizing the services it provides and focuses on creating an experience around it. The PGDM BIFS program is designed to provide specialists with a fundamental understanding of the domain, including its products, services, and processes.

Dr. Abhishek Ranga

Program Chair

FCMA, CPA, MBA, PhD (Finance)



MESSAGE FROM THE PLACEMENT CHAIR

“Transitions themselves are not the issue, but how well you respond to their challenges!”

— Jim George.



The BIFS programme of GIM is a well-timed and befitting response to the series of fundamental transitions witnessed by the financial services sector over the past decade globally. From the barter system of the bygone era to technology-driven service systems, be it Digital Banking, Fintech, Wealth-tech, or Insurtech, every segment reflects the dominance of technology overseen by Finance Enthusiasts. Moreover, the pace of evolution stands accentuated for the Insurance and Banking sector because of the pandemic Covid-19 set in last year that entailed considerable scaling up of operations and innovations in the industry. In view of this, our BISF programme has groomed the first batch of Finance Enthusiasts who are ready to join the mainstream finance professionals with minimal on-the-job training needs. The financial rigour and the depth of knowledge attained through the curriculum that maps the industry requirement is unparalleled. Besides, the extensive five months of internship in varied roles with esteemed financial institutions

has significantly contributed to making them industry-ready.

The incumbent second batch is also aspirants for a finance career, currently seeking internship opportunities with firms in the financial sector. The longer tenure internship has been mutually beneficial; it has helped firms better identify the potential of the candidate, whereas the students have got acclimatized to corporates way of functioning.

We are extending invitations to firms interested in reviewing our “*industry-ready finance enthusiasts*” to work with them and another set of financially savvy students to be trained as interns.

Dr. Manju Tripathi

Placement Chair

Ex Senior Vice President, HSBC

PhD (Finance - IIT Delhi), MBA (Finance), BSc (Physics)



MESSAGE FROM FACULTY MEMBERS



The Banking and Financial Services space has grown significantly over the past couple of decades. And the last few years have seen a rapid and still continuing transformation in terms of technology adoption and the consequent emergent business models and services in the space. Keeping this transformational landscape in mind, GIM has developed a programme with the objective of creating a pool of trained personnel with a specialised skill set in finance, financial services and financial technologies. The programme emphasises two-fold dimensions to make GIM's offering differentiated from the existing programmes in the space: first, strategic tie-ups with industry partners and longer tenure internships, and second, focus on the technological underpinnings of the new age of banking. Prominence is placed on practical and application-oriented learning supported by theories

and experiential learning. The overall structure of the programme is one that is developed with a high involvement of our organisational collaborators. The curriculum includes Digital Banking and Financial Services, Fintech (Block Chain, Payment Technology, Wealth-tech, Insurtech and Regtech), hands-on software skills such as Financial Modelling using Spreadsheets, R and Python for finance as well as Artificial Intelligence for Banking, apart from fundamental courses related to financial services industry that offers a distinct edge to GIM's programme from other contemporary options. Students are also exposed to Capital Market Gaming Applications to augment the theoretical knowledge of market operations (that is essential for the BIFS industry). Continual engagement is undertaken with partners for delivery of applied content to ensure that it is primarily industry driven with flexibility in quickly adapting to the changing dynamics of the industry. At the end of the programme, we believe our students will be fully capable of comprehending actual business situations and devising ideal solutions to issues in the BIFS domain.

The rigorous pedagogy of the programme is greatly augmented by having the students undertake a close to 5 months internships with organisations in the BIFS domain, leading to a greater insight into the working of the industry, better role clarity and scope of work for a new entrant in the management tier of this sector. This coupled with advanced sector-specific electives in the areas of BIFS in the second year will lead to well-rounded and industry-ready graduates who will be a significant value-addition to the human resources of the organisation they join and work with. I hence, have the greatest confidence in recommending these graduating students to all organisations in the BIFS space.

Dr. Neeraj Amarnani

Dean Academics

PhD, MBA (Finance), BSc (Electronics)



GIM's PGDM-BIFS programme aims at supplying industry-ready talent to fill managerial roles in banking, insurance and financial services sectors. The programme has four buckets areas, namely, bank management, insurance management, financial services management and fintech & financial analytics. The courses are taught by professors with long exposure in the banking, insurance and financial services sector with an emphasis on activity-based learning methods.

In banking domain, student managers are groomed to take up positions in varied profiles such as branch banking operations, credit appraisal and management covering corporate and retail lending, domestic and international trade finance, treasury and investment management, asset-liability management and risk management etc. In insurance domain, student managers are trained to take up roles in various profiles such as insurance operations, accounts and finance, underwriting and claims management etc., both in life as well as non-life insurance. In financial services domain, student

managers are prepared to take up roles in different segments like financial planning & advising, investment advisory services, wealth management and mutual funds, equity and fixed income research and fintech etc.

The programme design is benchmarked with internationally acclaimed certifications on banking, financial services and insurance supplemented by inputs on business management so as to ensure in-depth understanding of business finance decisions. The programme provides strong industry linkage by arranging summer internship placements for the students with our various partners in the BFSI industry as well as guest lectures by industry experts.

Dr. D N Panigrahi

Senior Banker Turned Academician

PhD, MBA (FMS, DU), CAIIB & DFS (IIBF, Mumbai)
CFA & MS-Finance (ICFAI-India)

I have had the pleasure of interacting with the current batch of BIFS students as part of Social Responsibility and Action course. This is the pioneer batch of BIFS at GIM.

GIM's educational philosophy has always emphasized the development of socially responsible managers. This course on Social Responsibility & Action (SRA) is designed to help the students to understand the concept of responsibility and the challenges/opportunities that a business would face while balancing profitability with societal wellbeing. We know that the BFSI sector plays an important role in financial improvement of a country.

However, we also know that the idea that business is only about money doesn't hold true in the twenty-first century and all kinds of organisations are now working towards creating both financial and social value to contribute towards Agenda 2030.

Our students are not only aware about the technical know-how of the financial sector but they also have gained orientation towards social responsibility and related issues. During our sessions, we had discussions around Sustainable Development Goals, Circularity, ESG Reporting, Impact Investing and different theoretical positions on the responsibility of business towards the wellbeing of society.

Based on my interactions with them during the course, I must say that this is a highly motivated group. I believe this group has been sensitized on the area of responsible management action and they will be able to significantly contribute to the organisation which they will eventually join. I wish them all the very best in their endeavours.

Dr. Divya Singhal

Professor (GM area) and Chairperson

Centre For Social Sensitivity and Action at GIM





MISSION

To be an eminent program developing new age, responsible leaders for the Banking, Insurance and Financial Services Industry.



VISION

To develop future ready finance professionals, adept at managing the dynamic financial sector.



PEDAGOGY

The curriculum mapping the industry requirement is designed to help students grasp business essentials, emphasising practical and application-oriented learning supported by theories. The same is enabled by a significant proportion of domain courses being conducted by industry executives/practitioners. Further, the programme involves a regular engagement of students with industry experts through classroom lectures, seminars, and one-on-one mentorship that helps bridge the gap between academic and corporate life. The inclusion of digital banking, fin-tech (blockchain, payment technology, wealth-tech, insurtech, and regtech), and artificial intelligence for banking, apart from fundamental courses related to the financial services industry, offers a distinct edge. Additional tools like the capital market gaming applications are expected to augment the theoretical knowledge of market operations (essential for this industry). Recognising the importance of practical training, an extended summer internship of 4-5-months is part of the curriculum. The curriculum broadly follows the pattern proposed by AICTE.

BOARD OF STUDIES

Mr. Sharad Sharma

Managing Director & CEO
BNP Paribas Mutual Fund

Mr. Saibal Ghosh

Chief Investment Officer
Aegon Life

Mr. Ashok Hegde

Vice President & Delivery Head
Domain Consulting Group
Financial Services Infosys

Mr. Mukul Sharma

Founder – Optimus Capital
Co-founder – Lendingkart

Mr. Yogesh Sharma

Vice President
MSCI Inc.



INFRASTRUCTURE



Solar Panel powered residential campus



Reduced Energy Consumption



Rain Water Harvesting



Zero Waste campus



Wifi enabled campus



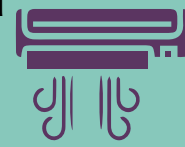
LCD Projectors, Video Recording, Video Conferencing



State-of-the-art video conferencing rooms



Air-Conditioned Classrooms, Ergonomical Seating



Over **15,000** Management Books



10,000 Online Journals

ADMISSION PROCESS



OBJECTIVE ASSESSMENT

Applications are accepted entrance exam scores.
Exams- CAT, XAT, CMAT and GMAT



FACE TO FACE EVALUATION

Group Discussion followed by personal interview.



FINAL SELECTION

Shortlisting on the bases of:

- Examination score: 45%
- Academic Performance: 15%
- Work Experience (if any): 10%
- GD and PI: 30%



COURSE STRUCTURE



TERM-I



- Financial Reporting
- Microeconomics
- Financial Markets and Institutions
- Marketing Management
- Introductory Statistics
- Business Law
- Corporate Finance
- Management Communication for BFSI-I
- Introduction to Spreadsheets

TERM-II



- Macro Economics
- Financial Derivatives
- Management Accounting
- Fixed Income Securities
- Introductory Econometrics
- Financial Modelling with Spreadsheets
- Management Communication for BFSI-II
- Commercial Bank Management

TERM-III



- Corporate Banking
- Python for Finance
- Risk Management
- Services Marketing
- Insurance
- Data Visualization
- FinTech
- Management Communication for BFSI-III
- Advanced Spreadsheet Modelling
- Social Responsibility and Action



Core Subjects

- Human Resources Management
- Organizational Management
- Machine Learning for Finance
- Financial Econometrics
- Strategic Management
- IFRS/IndAs
- Valuation
- Banking Tech



Financial Service Specialization Courses

- Investment Analysis and Portfolio Management
- Mergers and Acquisition
- Commodities and Alternative Investments
- Behavioural Finance
- Sustainable Finance



Insurance Specialization Courses

- Life Insurance
- General Insurance
- Re-Insurance Management
- Insurance Operations & Claims Management
- Underwriting of Insurance



Information Technology Specialization Courses

- Internet of Things
- Contemporary issues in FinTech
- Payment Systems
- Digital Technology in Lending Operations
- Cyber Security and Defence



Banking Specialization Courses

- Basel Regulations & Risk Management in Banks (Pillar 1 & II risk modelling)
- ALM and Treasury Management
- Trade and Working Capital Finance
- Retail Banking
- Credit Management



THOUGHTS OF ALUMNI



Ruchir Khanna
Executive Director
Goldman Sachs



Goa Institute of Management has a deep and profound impact on me and my professional career. As a fresher it gave me the right platform to prepare for the corporate world through a balanced curriculum and interactions with talented batch mates, experienced professors and college administration, who were all always ready to help. The sail through two years of academic pressure was made memorable and fun by a spacious and well laid out green campus and the cultural activities by students from very diverse backgrounds. The learnings are everywhere, endless and enough to build a strong foundation for future professionals.

Sidhartha Parida
Assistant Vice President
Barclays



GIM has always held a special place in my journey so far and will continue to do so. The best takeaway from GIM was the strong foundation it built in finance specialization and gave me the confidence to apply them in the corporate world. The curriculum was broad based, relevant, matched industry needs and was delivered by good faculty. The pedagogy in GIM was good in finance and the learning out of that that has really helped in my progress so far. Today GIM has setup a specialized program in finance, a lab equipped with new terminals - this I believe will make students competent, skilled, industry ready and better professional. GIM continues to do better in multiple parameters YOY and I hope this becomes an everlasting trend. I wish all success to current and future batches.

Samrat Banerjee
Assistant Vice President
HSBC



"My recollection of the two years at Goa and GIM are marked by the images of the broad Mandovi river and the keen professional networking capability that got instilled in us. Most of us were still fresh from graduation or with relatively fledging work experience, and professional interaction within corporate circles for mutually gainful outcomes was the number one takeaway from GIM. The core educational content as well as the delivery methodology ensures students were empowered with a strong and robust academic base, which yields rich dividends on their future corporate careers. In fact, now as a recruiter, I still find reiteration of this fact among GIM alumni. The high-quality faculty, delivering fit-for-use curriculum through often unconventional means leaves "GIMites" prepared for those moments in the corporate world when you simply need to think out of the box."

INTERACTION WITH LEADERS



Rakesh Singhania
Ex-CFO
Wells Fargo India



Rakesh P
President- Debt Capital
Market
Yes Bank



Varun Sridhar
CFO
Paytm Money



Arun Thukral
Practice Leader, Financial
Services
Praxis Global Alliance



Ajay Pandey
Co-Founder
Thinkthrough Consulting



Mandar Mhatre
CEO
Apex Fund Services



Vinit Teredesai
CFO
Mindtree



Karthikeyan Ramaswamy
Senior VP (Head - Collections
& small business lending)
Capital Float



Rahul Bagati
Financial Services
Domain Leader
EY



Arpit Saraf
Senior Manager
ICRA



STUDENTS CLUBS AND ACTIVITIES



I3 Club

Industry institute interaction club is a student-driven club that focuses on bridging the gap between the industry & students using live projects. It seeks to provide quality solutions to the industry & develops projects that cater to their needs the club is committed to provide corporate projects to each & every student at GIM.

Sofia

Society of Finance at GIM personifies the concept of 'learning with fun'. It is a platform for people from different walks of life to develop an understanding of the dynamic financial world of finance. The primary aim of SOFIA is to give students an understanding of the finance industry, i.e., the scopes & opportunities available in the field of finance and directing their efforts in terms of preparation to achieve the same.

Ribandar Talks

Since its inception in 2004, at Ribandar campus the club has been dedicated to host industry leaders and business professionals to conduct talks at GIM. Interacting with renowned speakers who are pioneers of excellence in their fields provides students with much-needed industry exposure & practical insights into the outer world.

Vinidhan

It is a student investment fund that conceptualized in 2013 with the main objective of providing students a platform to learn through the experience of managing a real investment fund. It is solely managed by the students at GIM under the guidance of Prof. Amiya Sahu with a goal to be recognized as a professionally managed fund in the financial world.

E-Cell

Uplifts and celebrates the entrepreneurial spirit amongst the students by providing them with hands-on exposure to the entrepreneurial world, by conducting numerous workshops, seminars, events and interactive sessions with eminent Entrepreneurs, thereby motivating students to be budding entrepreneurs.



Samridhi

It is the annual business symposium organized by Goa Institute of Management. With its idiosyncratic blend of games aiming towards different facets of a business, Samridhi offers an opportunity for the best and brightest business professionals and entrepreneurs to display their inherent talent on a national platform. With the envious legacy of tasting phenomenal success through the past 11 years, Samriddhi boasts of the privilege to host some of the most eminent speakers of diverse fields of our nation, addressing issues touching various spheres of Business and its development.

Sankhya

With an aim to provide a dais to congregate and update/share with colleague's current data analysis techniques through workshops, competitions and various other avenues, Sankhya aids students to garner necessary statistical and computational skills to draw meaningful conclusions from generated data.



Other Clubs that help in development and growth are:

Mecca, CCIDT, RaZzMaTaZz, Parigyan, Brainvista, Hriday, Inception, Student Alumni relations cell, Health club, Prayas, Student advisory council, SCOPES, Sprockets, Student PR cell, Samarthan, GIM Agora speakers International, The Systems and Consulting Club, and Public Policy Center.



LEARNING BEYOND CLASSROOM



GIVE GOA INITIATIVE

Apart from the academic part, it is essential for managers today to be socially responsible. A manager needs to exhibit leadership skills as people look up to them to change the way things are done.

Keeping the idea of responsible management education in mind, GIM inculcates in its students a sense of social responsibility through its CSR initiative 'Give Goa'. It is a part of the curriculum, and GIMs much appreciated and awarded social sensitivity and community engagement program. Students work with various NGOs, schools, organizations, hospitals, etc., to understand some of their problems and help them with their cause. In the process, students learn that each individual has a responsibility to contribute to society. Therefore, we must all work towards a common goal of continual improvement in society by creating an impact in any way possible.

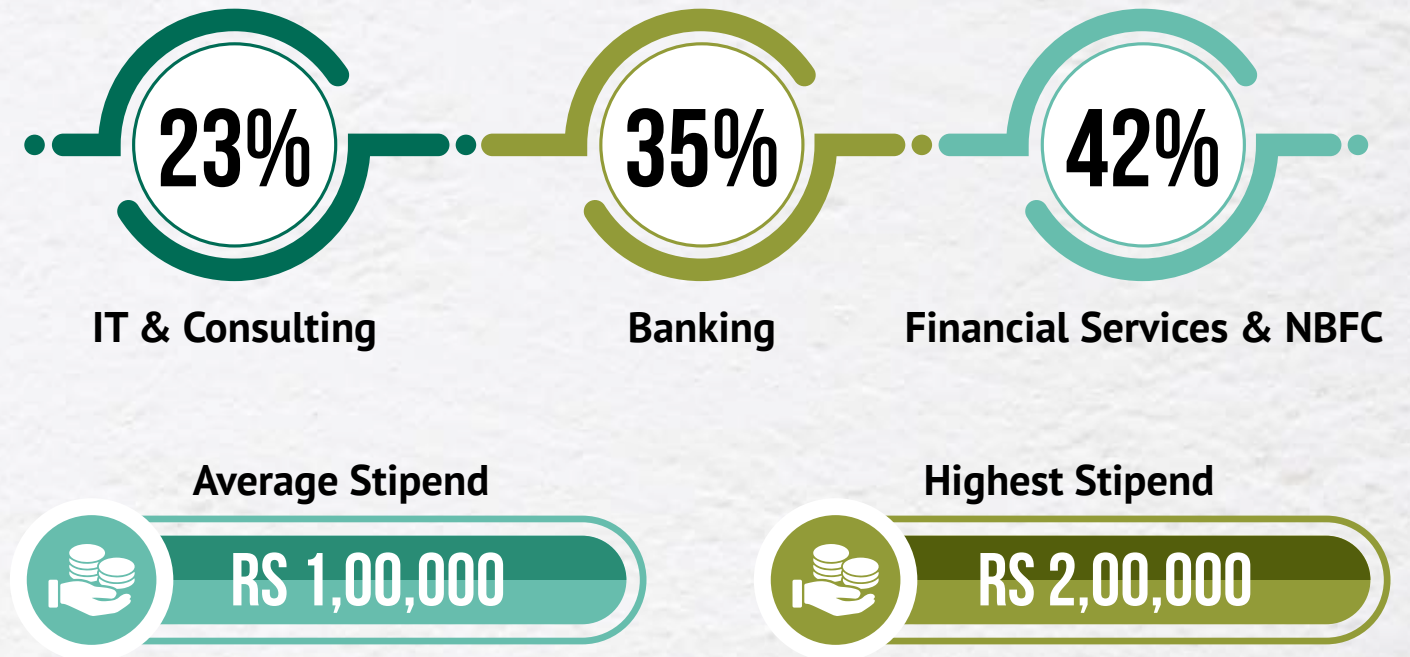


STUDENT EXCHANGE PROGRAM

Summer Internship Program (SIP) is an integral part of the curriculum. However, as per the mandate set by the Institute, we can choose to study a semester abroad in lieu of the SIP. Thus, some students may choose to go for Foreign Exchange Program. This exchange program helps in understanding - how education, as well as transactions, are conducted in this part of the world along with the change in policy and approach required in order to penetrate different geographical markets and segments.

Working with cross-cultural teams exposes students to multifaceted solutions to a single program which not only encourages the expression of new ideas but also propels them to think globally. Moreover, having an intuitive knowledge about the same, the exchange program inculcates an essence of adaptability and motivation in students to take up challenges.

SUMMER INTERNSHIP HIGHLIGHTS & OUR RECRUITERS



Above stipend figures are for five months

COMPANIES VISITED FOR INTERNSHIP



A Generation of Smart Achievers

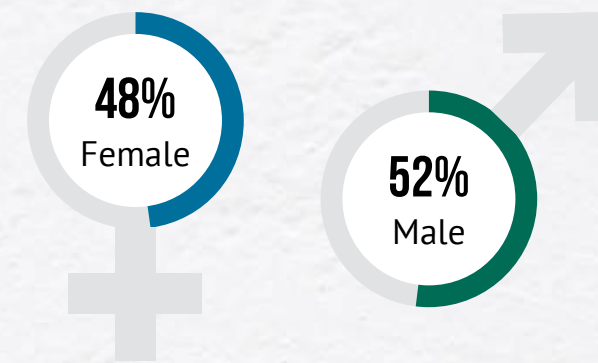
India is on a journey to move ahead into a smarter era of life. IT Innovation, digital lifestyle and integration of smart technology is making the Nation progressive and futuristic. Our students too are a step ahead in adapting to the changing times. Our industry driven course and tailor made program affirm the right path to develop skill sets for minds with the right aptitude. The curriculum, industry exposure, real world training to tackle challenges makes our students a breed of specialists the world requires today. Their Panache lies in being ready to conquer with wisdom.



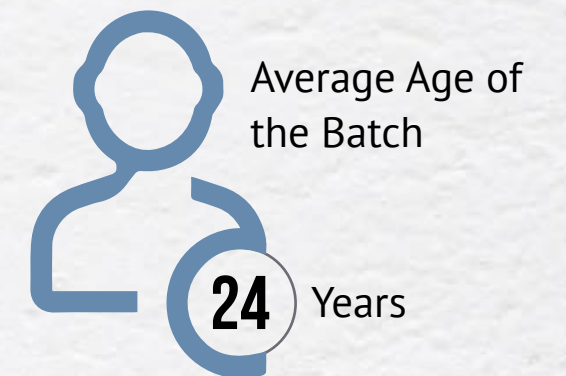
BATCH DEMOGRAPHICS (CLASS OF 2022)



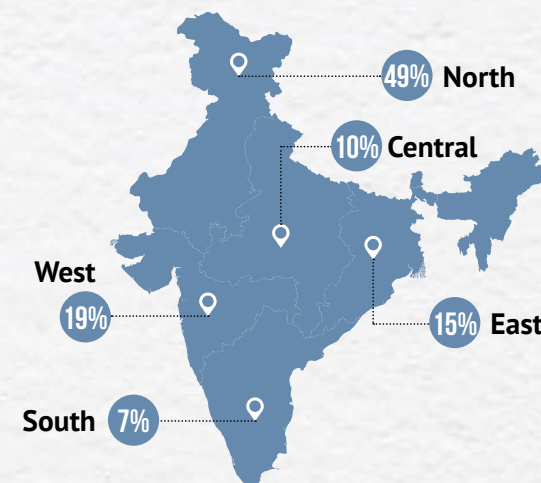
Gender



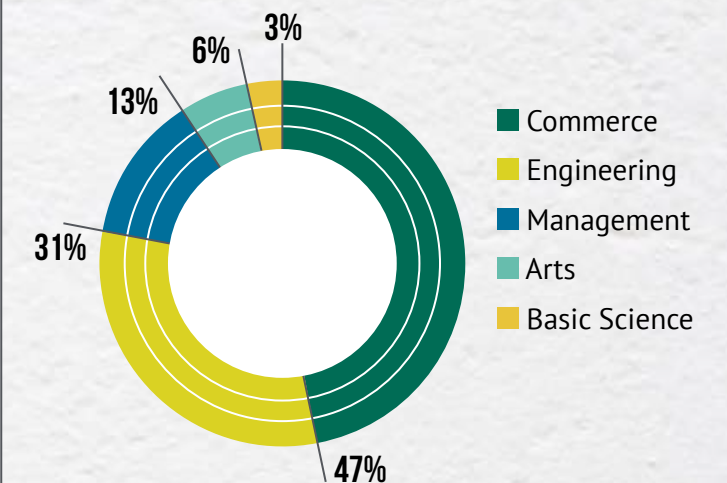
Average Age



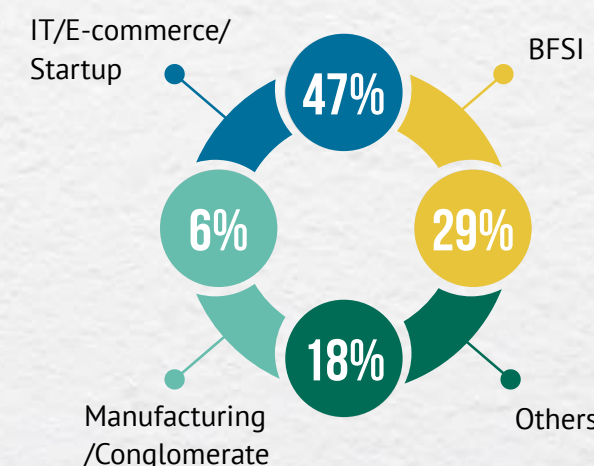
Geographical Background



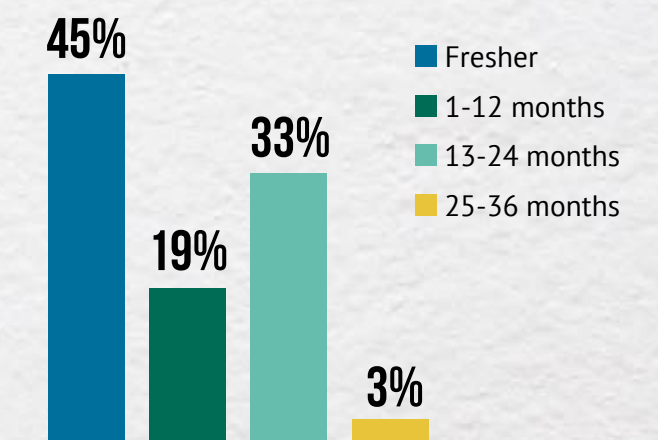
Educational Background



Work Experience Sector



Work Experience Tenure



Abhay Khare, 23 years

B.Tech

Kalinga Institute of Industrial Technology, Bhubaneswar

Work Experience: 4 months
BYJU'S (Think and Learn Pvt. Ltd.),
Business Development Trainee

Summer Internship: Riskpro

www.linkedin.com/in/abhay-khare-9558761a1/



Abhishek Agarwal, 24 years

B.A (Hons.)

Zakir Husain Delhi College, University of Delhi

Work Experience: 22 months
Sanex Packaging Connections Pvt. Ltd,
Marketing Executive

Summer Internship: ICICI Bank

in.linkedin.com/in/abhishek-agarwal-b11862125



Jeenia Bhadra, 28 years

B.Tech, M.Tech

Dr. B. C. Roy Engineering College,
Durgapur

Work Experience: 22 months
Regent Education and Research
Foundation, *Assistant Professor*
Das Writing Services Pvt. Ltd., *Content Developer*

Summer Internship: Ruby Capital Advisors

www.linkedin.com/in/jeenia-b-9b005a1a2/



Jessica Roy, 26 years

B.E

Pune Institute of Computer Technology,
Pune

Work Experience: 21 months
BNY Mellon Technology Pvt. Ltd.,
Application Developer

Summer Internship: Hedge Equities

www.linkedin.com/in/jessica-roy-79976617b



Anushka Dhandharia, 24 years

B.B.A. (Hons.)

J.D. Birla Institute, Kolkata

Work Experience: 15 months
Gaurav Fashions, *Management Trainee*

Summer Internship: IDBI Bank | Ashika Stock Broking

www.linkedin.com/in/anushka-dhandharia-74685b1b5



Bhabya Jha, 23 years

B.Com (Hons.)

Patna Women's College, Patna

Work Experience: Fresher

Summer Internship: Samunnati Finance

www.linkedin.com/in/bhabya-jha-1a6a53181



Mukul Gupta, 24 years

B.Com (Hons.)

Dr. Bhim Rao Ambedkar College,
University of Delhi

Work Experience: 20 months
Bansal Traders, *Business Development
Manager*

Parampita Dealtrade Pvt. Ltd., *Director*

Summer Internship: PwC

www.linkedin.com/in/mukul-gupta-621793134



Nancy Srivastava, 23 years

B.Com (Hons.)

Amity Business School, Amity University,
Lucknow

Work Experience: Fresher

Summer Internship: Reserve Bank of India |
Tarrakki (Plutonomic Savtech Pvt. Ltd.)

www.linkedin.com/in/nancy-srivastava-a32a85111/



Charul Bansal, 22 years

B.B.A

Maharaja Surajmal Institute, Delhi

Work Experience: 12 months
Sanjiv Anju & Associates, *Data Analyst*

Summer Internship: Reserve Bank of India |
Samunnati Finance

www.linkedin.com/in/charul-bansal-69196b16b/



Chirayu Kushalkar, 22 years

B.E

Atharva College of Engineering, Mumbai

Work Experience: Fresher

Summer Internship: Thinkthrough Consulting

www.linkedin.com/in/chirayu-kushalkar-8a3320173



Nidhi Nare, 24 years

B.Com, CS- Executive

Mithibai College, Mumbai

Work Experience: 7 months
Ghosh Mirani and Associates,
Junior Auditor

Summer Internship: IDBI Bank | APAC Financial Services

in.linkedin.com/in/nidhi-nare-b32855172



Nikhil Jain, 23 years

B.A (Hons.)

Shaheed Bhagat Singh College,
University of Delhi

Work Experience: 3 months
Blackbuck (Zinka Logistics Pvt. Ltd.),
Senior Associate Customer Operations

Summer Internship: ICICI Bank

in.linkedin.com/in/nikhil-jain-89b176140



Devesh Dubey, 27 years

B.E

R.V. College of Engineering, Bangalore

Work Experience: 32 months
BYJU'S (Think And Learn Pvt. Ltd.),
Business Development Associate
Oliveboard Comptech Pvt. Ltd.,
Assistant Manager - Business Operations

Summer Internship: Thinkthrough Consulting

www.linkedin.com/in/devesh01dubey/



Ghanshyam Jhanwar, 23 years

B.Com

Christ Church College, Kanpur

Work Experience: Fresher

Summer Internship: Hedge Equities | CIIE.CO

www.linkedin.com/in/ghanshyam15/



Nikhilesh Joshi, 25 years

B.E

Adani Institute of Infrastructure
Engineering, Ahmedabad

Work Experience: 13 months
IBI Global Research Pvt. Ltd.,
Market Research Executive

Summer Internship: FrontPage

www.linkedin.com/in/nikhilesh-joshi-0b2893180/



Nikita Arora, 24 years

B.Com (Hons.)

Satyawati College, University of Delhi

Work Experience: Fresher

Summer Internship: Hedge Equities

www.linkedin.com/in/nikita-arora-1a3147a3



Pavan S, 25 years



B.Tech

PES Institute of Technology, Bangalore

Work Experience: 17 months

Rtbric Inc, *Network Engineer*

Summer Internship: PRM Fincon

www.linkedin.com/in/pavanshivraj69

Pooja Deshwali, 23 years



B.Sc.

Government Geetanjali Girls PG College, Bhopal

Work Experience: Fresher

Summer Internship: Hedge Equities

www.linkedin.com/in/pooja-deshwali-0a4b96187/

Shraddha Gupta, 23 years



B.Com (Hons.)

Banaras Hindu University, Varanasi

Work Experience: Fresher

Summer Internship: Hedge Equities

www.linkedin.com/in/shraddha-gupta-6a751a1a0

Shruti Srivastava, 22 years



B.Com (Hons.)

National Post Graduate College, Lucknow

Work Experience: Fresher

Summer Internship: Hedge Equities

www.linkedin.com/in/shruti-s-a1310390

Pulkit Chandak, 22 years



B.B.A

St.Xavier's College, Jaipur

Work Experience: Fresher

Summer Internship: Qubit Capital

www.linkedin.com/in/pulkitchandak

Pushan Mukhopadhyay, 25 years



B.Com

Christ University, Bangalore

Work Experience: 21 months

Axis Bank, *Assistant Manager*

Summer Internship: Hedge Equities

www.linkedin.com/in/pushan-mukhopadhyay/

Shubhangi Agarwal, 21 years



B.B.A

Indore Professional Studies Academy, Indore

Work Experience: Fresher

Summer Internship: Qubit Capital

www.linkedin.com/in/shubhangi-agarwal-25b533152/

Sourabh Basandani, 21 years



B.B.A

University Commerce College, Jaipur

Work Experience: Fresher

Summer Internship: Hedge Equities

www.linkedin.com/in/sourabh-basandani-0130691a8/

Rishabh Barsaiyan, 22 years



B.M.S

University of Mumbai, Mumbai

Work Experience: Fresher

Summer Internship: Hedge Equities

www.linkedin.com/in/rishabh-barsaiyan-203b4116b

Rishika Sachan, 22 years



B.Com

National Post Graduate College, Lucknow

Work Experience: 13 months

Creative Convent College, *Coordinator (Junior Section)*

Summer Internship: Thinkthrough Consulting

www.linkedin.com/in/rishika-sachan-972b761b6

Vaidehee Salkade, 24 years



B.Com, M.Com

Mulund College of Commerce, Mumbai

Work Experience: 7 months

TATA Capital Financial Services Ltd., *Senior Finance Officer*

Summer Internship: IDBI Bank

www.linkedin.com/in/vaidehee-salkade-54b124179

Vishavjeet Mahajan, 24 years



B.Tech

Guru Nanak Dev University, Regional Campus, Gurdaspur

Work Experience: Fresher

Summer Internship: IDBI Bank

www.linkedin.com/in/vishavjeet-mahajan/

Sarthak Mendiratta, 25 years



B.Tech

Vellore Institute of Technology, Vellore

Work Experience: 13 months

Empower Retirement, *Associate Software Developer*

Summer Internship: ICICI Bank

www.linkedin.com/in/sarthak-mendiratta-4b54b1144

Sayali Mulay, 26 years



B.E

Sinhgad Academy of Engineering, Pune.

Work Experience: 7 months

ICICI Bank, *Deputy Manager*

Summer Internship: IDBI Bank | GrowthX Capital

www.linkedin.com/in/sayalimmulay/

Vishnu Teja Annamraju, 25 years



B.Com

Raghava Degree College, Ongole

Work Experience: Fresher

Summer Internship: IDBI Bank | AU Small Finance Bank

www.linkedin.com/in/vishnu-teja-annamraju/



PLACEMENT PROCESS & TIMELINE



01

Guidelines for Recruiters

The company must indicate their preferred dates for the pre-placement talks and final interview to the Placement Committee. It will then assign and confirm the campus interview dates and slots on the basis of following parameters:

- Company reputation
- Salary offered
- Profile offered
- Number of positions on offer

02

Pre-Placement Talks

A pre-placement talk provides companies with an opportunity to increase their visibility on campus. The company also gets a chance to interact with prospective employees, as well as throw light on various aspects of profiles being offered by them.

03

Placement Policy

A student can apply to any number of companies. Once an offer has been made, the student has to accept that offer. Students cannot withdraw from the selection process of a company once applied to. However, if a student has received an offer from another company, before the result of the current process is announced; they will have to accept the offer that was made first.

04

Pre-Placement Offers

Pre-placement offers made by the company are to be routed through the placement cell. Any company keen on making a PPO may get in touch with the placement cell.

05

Communication of Offers

All final offers made to successful candidates are to be communicated through the placement cell only.

PLACEMENT TIMELINE

| Activities | Jun | Jul | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May |
|---------------------------|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|-----|-----|
| Pre Placement Talks | | | | ✓ | ✓ | ✓ | ✓ | ✓ | | | | |
| Summer Internship Process | | | | | | ✓ | ✓ | ✓ | ✓ | ✓ | | |
| Final Placement Process | | | | | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | | |
| Campus Connect | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |

PLACEMENT TEAM



Dr. Abhishek Ranga

Program Chair
+91-8806766391
abhishek@gim.ac.in



Dr. Manju Tripathi

Placement Chair
+91-9582065369
manju@gim.ac.in



Anushka Dhandharia

+91-9830189207
anushka.dhandharia20bifs@gim.ac.in



Charul Bansal

+91-9711924835
charul.bansal20bifs@gim.ac.in



Devesh Dubey

+91-8792301792
devesh.dubey20bifs@gim.ac.in



Pushan Mukhopadhyay

+91-7406841184
pushan.mukhopadhyay20bifs@gim.ac.in



Rishika Sachan

+91-6387250884
rishika.sachan20bifs@gim.ac.in



Sarthak Mendiratta

+91-9944658807
sarthak.mendiratta20bifs@gim.ac.in

Email Id: placement.bifs@gim.ac.in





POST GRADUATE DIPLOMA IN MANAGEMENT
BANKING, INSURANCE & FINANCIAL SERVICES (BIFS)

Goa Institute of Management

Poriem, Sattari, Sanquelim, Goa-403505

Tel: 0832-2366745 | Email: placement.bifs@gim.ac.in | Website: www.gim.ac.in