



GOA INSTITUTE OF MANAGEMENT

SANQUELIM CAMPUS

PORIEM, SATTARI TALUKA, GOA 403506

MANDATORY DISCLOSURE

October 2020



www.gim.ac.in

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GOA INSTITUTE OF MANAGEMENT

Mandatory Disclosure – Updated as on October 01, 2020

AICTE FILE NO.: 431/MCP (M)/94; First Approval Letter: 24-1/B-II/BOS (M)/94 23232 dated March 31, 1994.

Date & Period of last approval: Date of AICTE approval F.No. Western/1-7014323734/2020/EOA Date: 15-Jun-2020; Period of approval for academic year 2020-2021.

NIRF Ranking – Indian Rankings 2020: Ranked 48 in Management Category.

1. **Name of the Institution:** GOA INSTITUTE OF MANAGEMENT

Total area in acres = 50 acres

Latitude & Longitude Latitude – 15, 25, 5 Longitude – 73, 59, 0 Address including telephone, Fax, e-mail.

Registered Office & Campus

Goa Institute of Management

Sanquelim, Poriem, Sattari, Goa 403505

Tel: 0832-2366700 Fax:0832-2366710

Email:admin@gim.ac.in Website: www.gim.ac.in

Office Hours of Institution: 8:45 AM to 5:30 PM

Academic Hours at the Institution: 8:45 AM to 5:30 PM, except Saturdays &

Sundays Institute Library: 24 x 7

Institute Weekly Offs (Office): Saturdays & Sundays

- A. Nearest Railway Station (distance in Km): Tivim Railway Station to Sanquelim Campus - 17 kms
- B. Nearest Airport (distance in Km): Dabolim Airport to Sanquelim Campus - 55 kms

Type of Institution: Private-Self Financed

Category (1) of the Institution:

Non-Minority Category (2) of the Institution: Co-Ed

2. **Name of the Organization running the Institution:** GOA INSTITUTE OF MANAGEMENT

Type of the organization : Society

Address of the organization : Goa Institute of Management
Sanquelim, Poriem Sattari, Goa, India, 403505

Registered with : The District Registrar and Head of
Notary Services Office of Inspector
General Societies, Panaji, Goa

Registration No. & date : 35/Goa/94; February 16, 1994

Website of Organization : www.gim.ac.in

Goa Institute of Management Society
(As on October 01, 2020)

<u>PRESIDENT</u>	<u>VICE PRESIDENT</u>	<u>SECRETARY</u>
Mr. Ashank Desai Founder, Mastek Ltd., Mumbai Email: ashankd@mastek.com	Mr. Raman Madhok Chairman-GEA Process Engineering (India) Pvt Ltd Former Executive President – Zuari Industries Ltd Former Division Head – Niro A/S Denmark Email: madhokraman0@gmail.com	Mr. Peter F.X. D’Lima Former Director, Goa Institute of Management Former Chairman EDC, Panaji, Goa Former Director, Sesa Goa Ltd Email: pfxdlima@gmail.com

MEMBERS

Ms. Kiran Dhingra, IAS (Retd) Ex-Chief Secretary, Government of Goa Email id: kiran.dhingra@gmail.com	Mr. Dattaraj V. Salgaocar Managing Director V. M. Salgaocar & Bro. Ltd., Goa Email: ds@vmsalgaocarcorp.com
Mr. Nasser Munjee Chairman, Development Credit Bank Former MD and CEO, IDFC Ltd Email: nasser@dcbbank.com	Mr. Dean Menezes Director, Cosme Matias Menezes Email: deanmenezes@cmmgroup.in
Mr. Pratapsingh R Rane, MLA Former Chief Minister of Goa Sanquelim, Goa Email: patrane@hotmail.com	Dr. Satish Shetye. Ex-Vice Chancellor, Goa University, Goa. Email id: satishrshetye@gmail.com
Prof. Ashoka Chandra Former Special Secretary to the Government of India, Ministry of HRD, New Delhi Email: prof_ashoka_chandra@yahoo.com	Mr. Yatin Kakodkar. Director, Apex Packing Products Pvt.Ltd, Goa. Email: yatinkakodkar@gmail.com
Mr. Shrinivas V. Dempo Chairman and Managing Director V.S. Dempo & Co. Ltd., Goa Email: Shrinivas.Dempo@dempos.com	Mr. Ketan Hajarnavis Founder & Managing Director, ScaleFactor Consulting Labs Pvt. Ltd., Yerwada, Pune, Maharashtra, 411006, India Email: ketanhajarnavis@gmail.com
Mr. Shivanand V. Salgaocar Managing Director V. M. Salgaocar & Bro., Ltd., Goa Email: svs@vmsalgaocar.com / svs@vmsbgoa.com	Ms. Swati Salgaoncar President V.M. Salgaocar & Bro. Pvt. Ltd. Goa Email : swati@vmsbgoa.com
Mr. Dale Menezes Director CMM Group of companies Goa Email: dalemenezes@cmmgroup.in	Ms. Kshama Fernandes Managing Director and CEO IFMR Capital 10th Floor-Phase 1, IIT-Madras Research Park, Chennai, India Email: kshama.fernandes@gmail.com

3. **Name & Address of the Director:**

Dr. Ajit Parulekar

Director

Goa Institute of Management

Poriem, Sattari, Goa 403 505

Ph: (0832) 2366 701(Dir), 2366 708 (Off), 2366700 (EPABX); Fax 2366710

Email: director@gim.ac.in

Highest Degree: Ph.D.

Field of Specialization: Marketing

Contact Person: **Dr. Ajit Parulekar**

Director

Goa Institute of Management

Poriem, Sattari, Goa 403 505

Ph: (0832) 2366 701(Dir), 2366708 (Off), 2366 700 (EPABX);

Fax :(0832) 2366 710

Email: director@gim.ac.in

Brief profile of the Director:

Dr. Ajit Parulekar - Director GIM

B. Pharm, M. Pharm (Pharmacology), MBA (Marketing), M.Sc (Health Economics, Policy and Management) Ph.D.

Dr. Ajit Parulekar has twenty years of experience in academics and as a brand manager in the pharmaceuticals sector. He has consulted with the Government of Goa, India Post, UNDP and many private sector organizations. He has published books, chapters, cases and journal articles. He is visiting faculty at S.P.Jain, Mumbai and Antwerp Management School, Belgium. He is Assistant Dean for the two-year fulltime Healthcare Management program. His areas of interest are Branding, Consumer Behavior, Marketing Strategy and Healthcare Financing.

4. **Name of the affiliating University:** Not applicable

5. **Governance:**

Members of the **Board of Governors** (As on 1st October 2020)

Frequency of Meetings – Four Meetings in a year; Last Meeting held on September 26, 2020.

GOVERNING BOARD: GOA INSTITUTE OF MANAGEMENT (As on Oct, 2020)

<u>CHAIRMAN</u> Prof. Ashoka Chandra Former Special Secretary to the Government of India, Ministry of HRD, New Delhi <u>Address:</u> A – 15, Sector – 15, NOIDA, 201301 Email: prof_ashoka_chandra@yahoo.com	<u>SECRETARY</u> Dr. Ajit Parulekar Director, Goa Institute of Management Ph. 0832 2366 708 Email: director@gim.ac.in ; ajitp@gim.ac.in
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MEMBERS

Ms. Kiran Dhingra. IAS (Retd) Ex-Chief Secretary Government of Goa Email id: kiran.dhingra@gmail.com	Dr. T. V. Rao Chairman, T.V.Rao Learning Systems Pvt. Ltd. Former Professor - IIMA; Founder & First President NHRDN Email: tvrao@tvrao.com
Shri Parimal Rai, IAS Chief Secretary Government of Goa Secretariat, Porvourim Goa Email : cs-go@nic.in	Mr. Rahul Kanodia CEO & Vice Chairman Datamatics Global Services Limited Knowledge centre, Plot No. 58, Street No. 17, MIDC, Andheri (East), Mumbai 400 093, India Email: Rahul.Kanodia@datamatics.com
Mr. Peter F.X. D'Lima Former Director, GIM Former Chairman EDC, Panaji, Goa Former Director, Sesa Goa Ltd., Goa Email: pfxdlima@gmail.com	(AICTE Representative) Dr. Sebastin Morris Professor Indian Institute of Management Vastrapur, Ahmedabad – 380015 email (off): morris@iima.ac.in
Mr. Raman Madhok Chairman-GEA Process Engineering (India) Pvt Ltd Former Executive President – Zuari Industries Ltd Former Division Head – Niro A/S Denmark Email: madhokraman0@gmail.com	Mr. Sagnik Ghosh Executive Vice President & Business Head Star Jalsha & Jalsha Movies (Bengal Cluster) at Star TV Network Kolkata, West Bengal, India, Rene Tower ,1842, Rajdanga main Road. RB connector, Kasba, Kolkata 700107 Email : Sagnik.Ghosh@startv.com
Mr. Shivanand V. Salgaocar Managing Director V. M. Salgaocar & Bro., Ltd., Vasco-Da-Gama, Goa - 403 802 Email: svs@vmsalgaocar.com	Dr. Anand Teltumbde Goa Institute of Management Sanquelim Campus, Poriem Sattari, Goa 403 505 Email : anand@gim.ac.in
Mr. Yatin Kakodkar. Director, Apex Packing Products Pvt.Ltd, Goa. Email: yatinkakodkar@gmail.com	Dr. Neeraj Amarnani Dean Academic Goa Institute of Management Sanquelim Campus, Poriem Sattari, Goa 403 505 Email : dean.academics@gim.ac.in

Academic Advisory Council Meeting: Minimum four meetings in a year. Last Meeting of AAC held on 8th October, 2020)

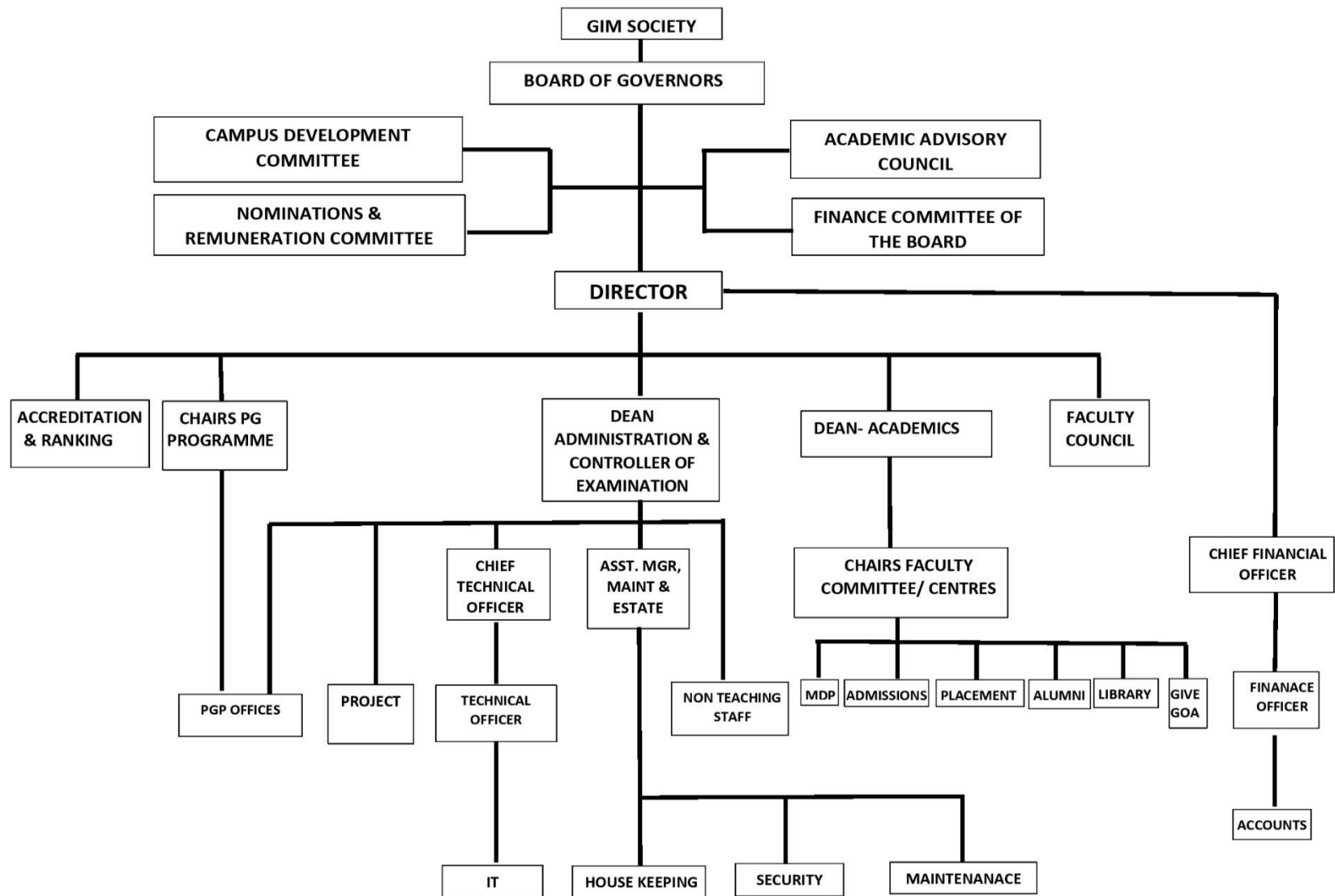
ACADEMIC ADVISORY COUNCIL (As on October 1, 2020)

<u>CHAIRMAN</u> Dr. T. V. Rao Chairman, TVRLS, Former Professor - IIMA; Founder & First President NHRDN Email: tvrao@tvrao.com	<u>SECRETARY</u> Dr. Neeraj Amarnani Dean - Academics Goa Institute of Management Email : dean.academics@gim.ac.in
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MEMBERS

Mr. P.F.X. D'Lima Former Director, Goa Institute of Management Former Chairman EDC, Panaji, Goa Former Director, Sesa Goa Ltd., Goa Email : pfxdlima@gmail.com	Mr. Anil Bhavnani Sr. Vice President and Branch Banking Head, HDFC Bank Ltd. Mumbai - 400013. Email: anil.bhavnani@hdfcbank.com
Dr. Ajit Parulekar Director Goa Institute of Management Email: director@gim.ac.in ; ajitp@gim.ac.in	Mr. Vivek Padgaonkar Director Organization of Pharmaceutical Producers of India (OPPI) Mumbai 400 013. Email: vmpadgaonkar@yahoo.co.in
Dr Eknath B. Chakurkar Director ICAR Research Complex for Goa ELA. Old Goa, Goa – 403 402, (India) Email : director.ccari@icar.gov.in	Prof. Arif Raza PGDM-HCM-Chair Goa Institute of Management Email: arif@gim.ac.in
Dr. Anand Teltumbde PGDM - BDA-Chair Goa Institute of Management Email: anand@gim.ac.in	Dr. Amiya Kumar Sahu PGDM PT – Chair Goa Institute of Management Email: amiyasahu@gim.ac.in
Dr. Sumit Datta Dean (Administration) Goa Institute of Management Email: sumitdatta@gim.ac.in	Dr. NandaKumar Mekoth FPM – Chair Goa Institute of Management Email: mekoth@gim.ac.in
Mr. Ketan Hajarnavis Founder & Managing Director, ScaleFactor Consulting Labs Pvt. Ltd., Email: ketanhajarnavis@gmail.com	Dr. P. D. Jose Professor, IIM – Bangalore Email: jose@iimb.ac.in
Dr. S. Ramnarayan, Ph.D. Indian School of Business Email: s_ramnarayan@isb.edu	Dr. Ramadhar Singh, PhD (Purdue) Distinguished University Professor Amrut Mody School of Management Ahmedabad University, Gujarat, India Email: singhr@ahduni.edu.in
Dr. Manas Mayur CER – Chair Goa Institute of Management Email: manasmayur@gim.ac.in	Dr. Sebastin Morris Professor, Indian Institute of Management Vastrapur, Ahmedabad – 380015 Email: morrissebastian@gmail.com
Dr. Abhishek Ranga PGDM BFSI – Chair Goa Institute of Management Email: abhishek@gim.ac.in	Dr. Rohit Mutkekar MDP – Chair Goa Institute of Management Email: rohitrm@gim.ac.in

Organisational chart and processes



Student Feedback Mechanism:

Student Advisory Committee (SAC) a representative body of the student community participate in matters relating to student affairs.

Course Feedback from the students is taken after two weeks of the beginning of a course and at the end of the course. The Director discusses with the individual faculty the feedback obtained from the students.

Grievance redressal mechanism for faculty, staff and students:

GOA INSTITUTE OF MANAGEMENT SANQUELIM, PORIEM, SATTARI, GOA

Subject: Constitution of Grievance Redressal Committee

GRIEVANCE REDRESSAL COMMITTEE 2020-21

As per the directions of the All India Council for Technical Education (Establishment of Mechanism for Grievance Redressal Regulations, 2012) the Committee will comprise of the following Members:

CHAIRMAN

Dr. Sumit Datta,

Dean (Administration), GIM

Office-(0832)2366735; Fax-(0832)2366710

Email: sumitdatta@gim.ac.in

MEMBERS

Dr. Divya Singhal, Member, Professor, GIM

Office-(0832)2366725; Fax-(0832) 2366710

Email: divyasinghal@gim.ac.in

Dr. Neeraj Amarnani, Professor, GIM

Office (0832) 2366716; Fax-(0832) 2366710

Email: neeraj@gim.ac.in

Ms. Celine Pereira, Member, Non – Teaching Staff, GIM

Office (0832) 2366700; Fax-(0832) 2366710

Email: celinep@gim.ac.in

On-line Grievance Redressal Mechanism available to students.

Establishment of Anti Ragging Committee

Constitution of Anti-Ragging Committee & Anti-Ragging Squad 2020-21

ANTI-RAGGING COMMITTEE 2020-21

As per the directions of the Honourable Supreme Court of India, an Anti-Ragging Committee is being constituted as follows. This Committee will be responsible for ensuring that ragging in any form does not take place within the GIM Campus.

CHAIRMAN

Dr. Ajit Parulekar
Director, Goa Institute of Management
Office – 2366 708
Email: director@gim.ac.in; ajitp@gim.ac.in

MEMBERS

Dr. Sumit Datta Dean, Administration Office- 2366 735 Email: sumitdatta@gim.ac.in	Ms. Skitter Fia, Perfect Relations, Panaji, Goa Mobile: 9823350629 Email: skitterfaia@gmail.com
Prof. Umesh Mahtani Program Chair, PGDM-FT Mobile: 9845639205 Office - 2366 740 Email: umesh@gim.ac.in	Mr. Filipe Dionizio, Parent of First Year BDA Student Mobile: 9049863878 Email: carl.fernandes19b@gim.ac.in
Dr. Vinit Ghosh Asst. Professor & Hostel Warden, GIM Mobile: 9101545422 Office - 2366 732 Email: vinit@gim.ac.in	Parent of First year HCM student
Dr. Kiran K Asst. Professor & Hostel Warden, GIM Mobile: 9886947540 Office - 2366 713 Email: kiran.k.@gim.ac.in	Parent of First year PGDM student
Dr. Shikha Agarwal Asst. Professor & Hostel Warden, GIM Office No: 2366 879 Email: shikha@gim.ac.in	First Year Student Representative
Mr. Mukesh Kumar, Chief Technical Officer, GIM Mobile: 8806665732, Office – 2366 861 Email: mkumar@gim.ac.in	Ms. Akshata Shenoy, SAC (GIM Student Representative) Mobile: 9757030311 Email : akshata.shenoy19h@gim.ac.in
Mr. Shivram Vaigankar - PI Valpoi Police Station 210, Nagargaon Rd, Valpoi, Goa 403506 Mobile: 7875756034; Office: 2374255 Email: pivalpoi@goapolice.gov.in	Mr. Umesh Jhavar, SAC (GIM Student Representative) Mobile: 9322882711 Email: umesh.jhavar19@gim.ac.in
Ms. Sulata Lotlikar, Student Counsellor, GIM Mobile : 9158738734 Email : sulata@gim.ac.in	Dr. Archana Kamat, Medical Practitioner & Institute Doctor, Sanquelim Mobile: 9823444327 Email: archanakamat27@gmail.com

ANTI-RAGGING SQUAD

The Anti –Ragging Squad will function under the guidance and supervision of the Anti-Ragging Committee. It will carry out raids periodically and, if requested, resort to surprise raids, to detect and prevent ragging. The Anti-Ragging Squad is being constituted as follows:

Dr. Vinit Ghosh Asst. Professor & Hostel Warden, GIM Mobile: 9101545422 Office - 2366 732 Email: vinit@gim.ac.in	Ms. Jennifer Fernandes, Staff Member Mobile: 9922444698, Office – 2366 704 Email: jennifer@gim.ac.in
Dr. Kiran K Asst. Professor & Hostel Warden, GIM Mobile: 9886947540 Office - 2366 713 Email: kiran.k.@gim.ac.in	First Year Student Representative
Dr. Shikha Agarwal, Asst. Professor & Hostel Warden, GIM Mobile: 7838377075; Office No: 2366 879 Email: shikha@gim.ac.in	Ms. Akshata Shenoy, SAC (GIM Student Representative) Mobile: 9757030311 Email: akshata.shenoy19h@gim.ac.in
Mr. Mukesh Kumar, Chief Technical Officer, GIM Mobile: 9922 910 931, Office – 2366 861 Email: mkumar@gim.ac.in	Mr. Umesh Jhawar, SAC (GIM Student Representative) Mobile: 9322882711 Email: umesh.jhawar19@gim.ac.in

Internal Complaints Committee 2020-21

With reference to the Supreme Court’s direction, all workplaces are required to constitute an Internal Complaints Committee with regard to Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. Committee officials are as given below.

PRESIDING OFFICER

Dr. Anamika Sinha
Faculty, Goa Institute of Management
Mobile: 9909963360 Office: 2366 746
Email: anamika@gim.ac.in

MEMBERS

Adv. Emidio Pinho Advocate & External Member Panaji Goa. Mobile: 9422389926 Email: adv.emidio@gmail.com	Ms. Poorva Vete Administrative & Ex. Assistant, Goa Institute of Management Mobile: 7588459560 Office: 2366 865; Email: poorva@gim.ac.in
Dr. Andy Silveira Adjunct Assistant Professor, GIM Mobile: 9985124630 Office: 2366 741 Email: andy@gim.ac.in	Dr. Vikas Kumar Patnaik Naguru (Student Representative, HCM), GIM Mobile: 7893883079 Email: vikas.naguru19h@gim.ac.in

Dr. Sreerupa Sengupta Assistant Professor, GIM Mobile: 09051167310 Office: 2366 750 Email: sreerupa@gim.ac.in	Ms. Mansi Gandhi (Student Representative) Mobile : 7982579797 Email : mansi.gandhi19@gim.ac.in
Ms. Nayana Talaulikar Librarian, Goa Institute of Management Mobile: 8412866335 Office: 2366 997; Email: nayan@gim.ac.in	Ms. Shruthi Arunkumar (Student Representative, BDA), GIM Mobile: 9944621934 Email: shruthi.arunkumar19b@gim.ac.in
Dr. Shiv Nath Sinha Assistant Professor, GIM Mobile: 9764249520 Office: 2366 716 Email: shiv@gim.ac.in	

6. Programmes

Courses approved by AICTE:

I. POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM-FT)

Level: POSTGRADUATE

1st Year of Approval by Council: 1994

Duration – Two Years

Approved Academic Fees for two years: Rs.15,98,000/-

Hostel Fee for two years: Rs.1,54,535/- (FY Double; SY Single Room)

Accreditation Status:

PGDM Full Time -- NBA Accredited till 30th June, 2022. AIU recognized as equivalent to MBA.

Eligibility: 50% (45% in case of candidate belonging to reserved category) as per the prescribed AICTE regulation in a three-year Bachelor's degree (Or equivalent) recognized by the Association of Indian Universities/AICTE. Candidates who would complete all requirements for the degree by 1st June 2020 could also apply.

Number of seats: 240

Cut off mark for admission during the last 3 years:

2020-22 = XAT: 82 percentiles; CAT: 88 percentiles; CMAT 98 percentile; GMAT: 600 plus profile-based shortlisting for distinguished candidates.

2019-21 = XAT: 81 percentiles; CAT: 87 percentiles; CMAT 97.5 percentile; GMAT: 600 plus profile-based shortlisting for distinguished candidates.

2018-20 = XAT: 80 percentiles; CAT: 85 percentiles; CMAT: 95 percentiles, GMAT:

600, plus profile-based shortlisting for distinguished candidates

Post Graduate Diploma in Management – Full Time	<u>2020</u>	<u>2019</u>	<u>2018</u>
Sanctioned intake	240	240	240
Year wise actual admission*	246	247	245
% students passed with distn **	6.56%	5.31%	7.75%
% students passed with first class***	74.18%	77.14%	77.1%
Students Placed	241	238	232
Average pay package Rs in lakhs/yr	Rs. 25.6	Rs.11.22	Rs.10.58

* Including tuition fee waiver students

** Distinction equivalent: CQPI 6 or more

*** First class equivalent: CQPI 4.8 or more but less than 6

Laboratory Facilities Available: Finance Lab

Campus placement in last three years with minimum salary, maximum salary and average salary.

Year	Minimum	Maximum	Average
2020	NA	Rs. 25.6 lakhs p.a	Rs. 11.72 lakhs p.a
2019	NA	Rs. 34 lakhs p.a.	Rs. 11.22 lakhs p.a.
2018	NA	Rs. 22 Lakhs p.a.	Rs. 10.58 lakhs p.a.

II. **POST GRADUATE DIPLOMA IN MANAGEMENT – PART TIME (PGDM-PT)**

Level: POSTGRADUATE

1st Year of Approval by Council: 1994

Duration – Three years. Class interaction will be for two years while the independent project work will spread to the third year. Classes generally on weekends (Saturdays: 2:30 pm to 8:00 pm; Sundays: 8:30 am to 6:30 pm) There may be some alterations in the class timings especially during the second year, when students with few exceptions attend only the sessions of the electives of their choice.

Eligibility – (a) Minimum 50% marks in a three-year Bachelor's degree or equivalent in any discipline, recognized by the UGC/AICTE/AIU as eligible for post-graduate studies in management; and (b) full time work experience of at least three years in an executive/supervisory position after graduation.

Approved Academic Fees for Part-time course: Rs.4,44,000/-

Accreditation Status: Not Applicable

Number of seats: 60

Cut off mark for admission during the last 3 years:

2020: Profile based admissions
 2019: Profile based admissions
 2018: Profile based admissions

Post Graduate Diploma in Management – Part time	2020	2019	2018
Sanctioned intake	60	60	60
Year wise actual admission	28	25	26
% students passed with distn *	25%	25 %	15%
% students passed with first class**	67.85%	67.85%	50%
Students Placed	NA	NA	NA
Average pay package Rs in lakhs/yr	NA	NA	NA

* Distinction equivalent: CQPI 6 or more

** First class equivalent: CQPI 4.8 or more but less than 6

Laboratory facilities available: Not applicable

III. **POST GRADUATE DIPLOMA IN MANAGEMENT - HEALTHCARE – (PGDM HCM)**

Level: POSTGRADUATE

1st Year of Approval by Council: 2013

Duration – Two Years

Approved Academic Fees for two years: Rs.14,35,000/-

Hostel Fee for two years: Rs.1,54,535/- (FY Double; SY Single Room)

Accreditation Status: NBA Accredited /AIU recognized as equivalent to MBA.

Eligibility: 50% (45% for ST/SC) aggregate marks in a three-year Bachelor's degree (or equivalent) recognized by the Association of Indian Universities / AICTE. Candidates, who would complete all requirements for the degree by June 1st, 2020 could also apply.

Number of seats: 60

Cut off mark for admission during the last 3 years:

2020: Profile based admissions

2019: Profile based admissions

2018: Profile based admissions

The short listing for interview is based on the profile of candidate, including qualification, academic record, work experience and performance in competition examination (XAT/CAT/CMAT)

Post Graduate Diploma in Management – (Healthcare)	2020	2019	2018
Sanctioned intake	60	60	60
Year wise actual admission*	57	63	62
% students passed with distn **	4.83%	8.77 %	6.89%
% students passed with first class***	72.58%	66.66%	89.66%
Students Placed	100%	100%	100%
Average pay package Rs in lakhs/yr	10.1	9.5	9.5

**Including tuition fee waiver students*

Laboratory Facilities available: Not applicable

Campus placement in last three years with minimum salary, maximum salary and average salary. :

Year	Minimum	Maximum	Average
2020	Not disclosed	Rs 25 lakhs	Rs. 10.1 lakhs
2019	Not disclosed	Rs.23 lakhs	Rs.9.5 lakhs
2018	Not disclosed	Rs.16 lakhs	Rs.9.5 lakhs

IV. POST GRADUATE DIPLOMA IN MANAGEMENT – BIG DATA ANALYTICS (PGDM-BDA):

Level: POSTGRADUATE

1st Year of Approval by Council: 2018

Duration – Two Years

Approved Academic Fees for two years: Rs.15,98,000/-

Hostel Fee for two years: Rs.1,54,535/- (FY Double; SY Single Room)

Accreditation Status: Preliminary. Application to NBA acceptable in 2021

Eligibility: 50% (45% in case of candidate belonging to reserved category) as per the prescribed AICTE regulation in a three-year Bachelor's degree (Or equivalent) recognized by the Association of Indian Universities/AICTE. Candidates who would complete all requirements for the degree by June 1st, 2020 could also apply.

Number of seats: 60+60

Cut off mark for admission during the last 3 years:

2020-22: The short listing for interview is based on the profile of candidate, including qualification, academic record, work experience and performance in competition examination (XAT/CAT/CMAT/GMAT) and GIM's aptitude test (GAAT).

2019-21: The final selection for PGDM (BDA) was made on the basis of objective assessment, past academic performance, work experience, if any, and performance

in face-to-face evaluation. This was subject to obtaining desired proficiency in written communication and minimum score for each evaluation component, except work experience. The objective assessment for BDA was based on GMAT score and XAT, CAT, GMAT, or CMAT score.

2018-20: XAT = 80 percentile; CAT: 85 percentiles; CMAT: 93 percentiles, GMAT: 600

Post Graduate Diploma in Management – Big Data Analytics	<u>2020</u>	<u>2019</u>	<u>2018</u>
Sanctioned intake	120	120	60
Year wise actual admission*	121	117	60
% students passed with distn	23.3%	NA	NA
% students passed with first class	65%	NA	NA
Students Placed	55	NA	NA
Average pay package Rs in lakhs/yr	12.25 lakhs	NA	NA

**Including tuition fee waiver student*

Campus placement in last three years with minimum salary, maximum salary and average salary. :

Year	Minimum	Maximum	Average
2020	Not disclosed	16 lakhs	12.25 lakhs
2019	NA	NA	NA
2018	NA	NA	NA

Laboratory facilities available: BDA Lab with 60 terminals.

V. POST GRADUATE DIPLOMA IN MANAGEMENT – BANKING INSURANCE & FINANCIAL SERVICE (PGDM- BIFS):

Level: POSTGRADUATE

1st Year of Approval by Council: 2020

Duration – Two Years

Approved Academic Fees for two years: Rs.15,98,000/-

Hostel Fee for two years: Rs.1,54,535/- (FY Double; SY Single Room)

Accreditation Status: Preliminary. Application to NBA acceptable in 2023

Eligibility: 50% (45% in case of candidate belonging to reserved category) as per the prescribed AICTE regulation in a three-year Bachelor's degree (Or equivalent) recognized by the Association of Indian Universities/AICTE. Candidates who would complete all requirements for the degree by June 1st 2020 could also apply.

Number of seats: 60

Cut off mark for admission during the last 3 years:

2020-22: Profile Based

2019-21: NA

2018-20: NA

Post Graduate Diploma in Management – Banking Insurance & Financial Service	<u>2020</u>	<u>2019</u>	<u>2018</u>
Sanctioned intake	60	NA	NA
Year wise actual admission	31	NA	NA
% students passed with distn	NA	NA	NA
% students passed with first class	NA	NA	NA
Students Placed	NA	NA	NA
Average pay package Rs in lakhs/yr	NA	NA	NA

Campus placement in last three years with minimum salary, maximum salary and average salary. :

Year	Minimum	Maximum	Average
2020	NA	NA	NA
2019	NA	NA	NA
2018	NA	NA	NA

Laboratory facilities available: BIFS Lab with 60 terminals.

VI. **FELLOWSHIP PROGRAMME IN MANAGEMENT (FPM):**

Level: DOCTORAL

1st Year of Approval by Council: 2020

Duration – FOUR Years

Approved Academic Fees: NA

Hostel Fee: NA

Accreditation Status: NA

Eligibility: Eligibility: 60% marks as per the prescribed AICTE regulation in Master's degree (Or equivalent) recognized by the Association of Indian Universities/AICTE , and 60% marks in Higher Secondary or equivalent.

Selection of candidates has been done based on academic performance, work experience, tentative research proposal and statement of purpose, personal interview and national eligibility test.

Number of seats: 20

Cut off mark for admission during the last 3 years:

2020: NA

2019: NA

2018: NA

Fellowship Programme in Management	<u>2020</u>	<u>2019</u>	<u>2018</u>
Sanctioned intake	20	NA	NA
Year wise actual admission	06	NA	NA
% students passed with distn	NA	NA	NA
% students passed with first class	NA	NA	NA
Students Placed	NA	NA	NA
Average pay package Rs in lakhs/yr	NA	NA	NA

Campus placement in last three years with minimum salary, maximum salary and average salary. : NA

Laboratory facilities available: NA

Foreign Collaborations & Linkages: For exchange of faculty and students.(See International Exchange Programs below)

International Accreditation

SAQS Accredited

Member of AACSB

Recurring program: GIM-WUTBS India Immersion Program

GIM's International Exchange Team conducted its first India Immersion Program. We hosted 5 participants from Warsaw University of Technology Business School, Poland for a one-week India immersion program. Major highlights of the visit:

- Round-table on Ease of doing Business in India: Industry & Ministry heads at CII
- Understanding Innovation & Research in Corporate India: Visit to Pfizer
- Understanding Challenges of Indian Retail: Visit to Magsons
- Round-table on business initiatives between Goan and Polish Industries: Discussion with Mr Raj Kumar Kamat and Vibrant Goa

This program allowed the participants to have a unique chance to experience the diversity and rich cultural heritage of India.

Revenue Generated: Approx Rs 4.30 Lakhs

Future plans for India Immersion Program:

To develop the program for more Universities like Sapir College and if possible explore for International firms venturing to India.

International Exchange Programs

Goa Institute of Management (GIM) has international tie-ups with leading educational institutions. They are

- University of Catholica, Portugal (AACSB, Equis, EFMD accredited)
- University of Antwerp, Belgium (AACSB accredited)
- Lappeenranta University of Technology, Finland (EFMD accredited)
- Warsaw University of Technology Business School, Poland (EPAS accreditation)
- ISCTE Business School, Portugal (AACSB; AMBA)
- The University of Kansas, USA (Higher Learning Commission (HLC) of the North Central Association of Colleges and Schools)

New Additions

- CUNEF, Spain (term-based student exchange to start in 2020)
- Sapir College, Israel

Faculty Visits so far:

1. Profs Ajit Parulekar, Umesh Mahtani visited various old and new partners to strengthen ties. Visits were made to WUTBS, Poland; CUNEF Business School, Spain; & LUT, Finland.

Future Plans & Process completed:

- Warsaw University of Technology Business School, Poland
 - A 2-week '**Certificate in Business - European Perspective**' for GIM students at WUTBS. The program has been finalized and will be opened to first year students from all the programs at GIM from the next academic year.

Professional Society Membership: Confederation of Indian Industry, Goa Chapter
Goa Management Association, India International Center, Goa NIPM

7. **Faculty:**

Area-wise list of Faculty Members

GIM FACULTY (As on 1st Oct, 2020)

Director: Ajit Parulekar

A. Finance & Accounting

	Designation
1. Neeraj Amarnani*	Professor & Dean Academics
2. Abhishek Ranga*	Associate Professor (PGDM BIFS - Chair)
3. Umesh Mahtani*	Visiting Associate Professor (PGDM FT - Chair)
4. Amiya Kumar Sahu*	Associate Professor (PGDM PT - Chair)
5. Kaushik Desarkar**	Assistant Professor
6. Arpita Amarnani*	Associate Professor (CESD – Chair)
7. Manas Mayur*	Associate Professor (CER – Chair)
8. Rajesh Pathak*	Associate Professor
9. Ranjan Das Gupta*	Associate Professor (Finance Area - Chair)
10. Manju Tripathi*	Associate Professor
11. Bhanu Pratap Singh*	Assistant Professor
12. D. N. Panigrahi*	Professor
13. Neetant Sinai Shirodkar	Adjunct
14. P. R Seshadri	Adjunct

B. General Management

15. Arindam Das-Gupta*	Senior Professor
16. Cedric Serpes	Associate Professor (CCIDT Chair)
17. Divya Singhal*	Professor (CSSA & DPS – Chair)
18. Hemant Padhiari*	Associate Professor
19. Joy Chowduary*	Assistant Professor (General Mgmt. Area - Chair)
20. Rathish Bhatt*	Associate Professor
21. Akshay Bhat*	Assistant Professor
22. Chinmaya Behera*	Assistant Professor
23. Avik Sinha*	Assistant Professor
24. Karman Khanna**	Senior Lecturer
25. Andy Silveira*	Adjunct Assistant Professor
26. Rohit Prabhudesai*	Assistant Professor
27. Shiv Nath Sinha*	Associate Professor
28. Prakash Singh*	Assistant Professor

C. Healthcare Management

29. Ajit Parulekar*	Director
30. Arif Raza*	Assistant Professor (PGDM HCM - Chair)
31. Nafisa Vaz**	Research Associate
32. Devasheesh Mathur**	Senior Lecturer
33. Alekh Gour*	Assistant Professor (Placement, BDA – Chair)
34. Khaya Furtado*	Assistant Professor (Placement, HCM – Chair)
35. Shawnn Coutinho**	Assistant Professor (Alumni - Chair)
36. Dr. Vilasini Devi Nair*	Assistant Professor
37. Supriya Phadnis*	Assistant Professor
38. Sreerupa Sengupta*	Assistant Professor

D. Marketing

39. Ranbir Singh Sodhi**	Assistant Professor (CED - Chair)
40. Kanupriya Katyal*	Associate Professor
41. Pravat Surya Kar*	Associate Professor
42. Kapil Khandeparkar*	Associate Professor (Marketing Area - Chair)
43. Subrata Majumdar	Adjunct
44. Anubhav Mishra*	Associate Professor
45. Diya Guha Roy*	Assistant Professor
46. Anurag Dugar*	Associate Professor
47. Shantanu Prasad*	Associate Professor
48. Nandakumar Mekoth*	Professor (FPM - Chair)

E. OB & HRM

49. Venkatesh Naga*	Professor (Placement, PGDM - Chair)
50. Anamika Sinha*	Associate Professor (OB/HR Area - Chair)
51. V Padmanabhan*	Associate Professor
52. Roshni Das*	Assistant Professor
53. Vinit Ghosh*	Assistant Professor (Hostel Warden)
54. Padmavati Shenoy*	Assistant Professor

F. POM

55. Vishnu Tunuguntla*	Professor (POM IT & Accreditation - Chair)
56. Raj V. Amonkar**	Associate Professor
57. Rohit Mutkekar*	Associate Professor (MDP & ICT – Chair)
58. Shikha Agarwal*	Assistant Professor (Hostel Warden)
59. Vivek Roy*	Assistant Professor (On Lien)
60. Sumit Datta*	Professor & Dean Administration
61. Tuhin Sengupta*	Senior Lecturer

G. Systems /IT

62. Rakesh Shrivastava#	Professor (Admissions - Chair)
63. Vithal Sukhathankar**	Associate Professor (Give Goa Chairperson)
64. Kiran K*	Assistant Professor (Hostel Warden)

F. BDA

65. Anand Teltumbde*	Senior Professor (BDA Chairperson)
66. Amit Puniyani*	Associate Professor
67. P. Balasubramanyam*	Associate Professor
68. Anup Kumar Maurya*	Assistant Professor
69. Soumen Kumar Manna*	Assistant Professor

Number of Faculty employed and left during the last three years:

2017			
Months	No of Faculty	Joined	Left
January	53		
February	51		CM Ramesh, Noel Noronha
March	51	Akshay Bhat	K Balakrishna
April	51		
May	50		Vishal Kumar Jani
June	50		
July	50		
August	49		Tarun Pasricha
September	49		
October	48		Parthasarathi B
November	46		Mrinmoy M, Meghna D
December	48	Vivek Roy, Shikha Aggarwal	
2018			
Months	No of Faculty	Joined	Left
January	51	Devasheesh M, Monika D, Alekh G	
February	52	Kheya Furtado	
March	52	Rajesh Pathak	Sumant Bishwas
April	51		Shawnn Coutinho
May	51	Ranjan DasGupta	K Ramachandran, N Meenakshi
June	49		
July	48		
August	49	Shawnn Coutinho	
September	50	Anubhav Mishra	
October	51	Sumit Dutta	
November	51	Amit Puniyani	Ranjit Dehury
December	55	Roshni Das, Diya Roy, Karman Khanna, Manju Tripathi	
2019			
Months	No of Faculty	Joined	Left
January	58	Anup Maurya, Chinmaya Behera, Kiran K.	
February	60	Rohan Mukherjee, Avik Sinha	
March	60		
April	61	Andy Silveira	
May	61		
June	60		Samveg Patel
July	55		Manish Parmar, Nitasha Borah, Krishn
August	57	Arindam Roy, Vilasini Devi	
September	59	Shiva Kakkar, Madan Lal Yadav	
October			

2020			
		Joined	Left
January	64	Anurag Dugar, Rohit Prabhudesai	Sarat Kumar Jena
February	67	Shivnath Sinha, D. N. Panigrahi, Shantanu Prasad	
March			
April	67	Nandakumar Mekoth	Shiva Kakkar
May	65		Monika Dhochak Rohan Mukherjee
June	64		Arindam Roy
July	67	Neetant Sinai Shirodkar, Prakash Singh, Soumen Kumar Manna	Nitin Upadhyay
August	67	P. R Seshadri	Madan Lal Yadav
September	68	Dr P Balasubramanyam	
October	69	Padmavathi Shenoy	
November			
December			


Permanent Faculty : Student Ratio – 1:15

8. Faculty Profile:

GIM Faculty (As on 01st October 2020)


FACULTY PROFILES


i.	Name (First name Middle name Last name)	Ajit Parulekar	
ii.	Date of Birth (DD/MM/YY)	06/03/1972	
iii.	Unique id	0000059	
iv.	Educational Qualifications	Bachelor of Pharmacy Master of Pharmacy Master of Marketing Management Master of Science in Health Economics, Policy & Management PhD (Marketing)	
v.	Work Experience		(Months/years)
		• Teaching	19 years
		• Research	-
		• Industry	5 years
		• Others	-
vi.	Area of Specialization	Marketing & Healthcare	
vii.	Courses taught at Post Graduate Diploma level		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	03
		<input type="checkbox"/> International Journals	03
		<input type="checkbox"/> Conferences	09
		• Master	200
		• Ph.D.	01
ix.	Projects carried out	08	
x.	Patents	-	
xi.	Technology Transfer	-	
xii.	Research Publications	16	
xiii.	No. of Books published with details		

i.	Name (First name Middle name Last name)	Abhishek Ranga		
ii.	Date of Birth (DD/MM/YY)	27/04/79		
iii.	Unique id	0000139		
iv.	Educational Qualifications	PhD, FCMA, CPA, MBA, BSc		
v.	Work Experience		(Months/years)	
		• Teaching	13 years, 4 months	
		• Research		
		• Industry	4 years, 1 month	
		• Others		
vi.	Area of Specialization	Accounting and Finance		
vii.	Courses taught at Post Graduate Diploma level	Financial Accounting Cost and Management Accounting Financial Management Financial Reporting and Analysis Corporate Taxation		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	14	
		<input type="checkbox"/> National	3	
		<input type="checkbox"/> International Journals	7	
		<input type="checkbox"/> Conferences	4	
		• Master		
		• Ph.D.		
ix.	Projects carried out			
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications			
xiii.	No. of Books published with details			

i.	Name (First name Middle name Last name)	Akshay Bhat		
ii.	Date of Birth (DD/MM/YY)	03/12/1986		
iii.	Unique id	0000218		
iv.	Educational Qualifications	Fellow (Ph.D) XLRI Jamshedpur; B.E. MIT		
v.	Work Experience		(Months/years)	
		• Teaching	3 Years	
		• Research	3 Years	
		• Industry	3 Years	
		• Others		
vi.	Area of Specialization	Strategy		
vii.	Courses taught at Post Graduate Diploma level	Strategy, Research Methods, Business Ethics		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	4	
		<input type="checkbox"/> International Journals		
		<input type="checkbox"/> Conferences	3	
		• Master		
		• Ph.D.		
ix.	Projects carried out	MDP – 2		
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications	<ul style="list-style-type: none"> • Motivations for Strategic Alliances, (FIIB Business Review; ISSN 2319-7145, Volume 1, Special Issue, October - December 2012) • Evaluation of Need, Motivation and Study of Strategic Alliances among Corporates, (ISSN: 0974 - 3928 (IMR)) Vol 9, No 1 (2015), Pagination: 4-15 • A RUDIMENTARY UNDERSTANDING TO RESEARCH IN THE SOCIAL SCIENCES. Voice of Research - Volume 7 Issue 4, 3/1/2019. • DO NETWORK ADVANTAGES EXIST BEING ZOROASTRIAN SMALL SCALE ENTREPRENEUR IN MODERN INDIA 		
xiii.	No. of Books published with details			

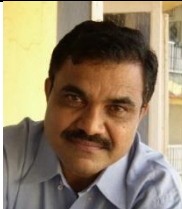
i.	Name (First name Middle name Last name)	Alekh Gour		
ii.	Date of Birth (DD/MM/YY)	01/04/1987		
iii.	Unique id	10495/224		
iv.	Educational Qualifications	PhD, M.Tech, B.E		
v.	Work Experience		(Months/years)	
		• Teaching	3 years 6 months	
		• Research	3 years 5 months	
		• Industry		
		• Others		
vi.	Area of Specialization	Machine Learning, Soft Computing, Data Analytics, Big Data		
vii.	Courses taught at Post Graduate Diploma level	Advanced Business Analytics, Machine Learning for Healthcare, Healthcare Analytics, Predictive and Prescriptive Analytics, Web and Social Media Analytics, Data Mining, Database and Management System		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	06	
		<input type="checkbox"/> National		
		<input type="checkbox"/> International Journals		
		<input type="checkbox"/> Conferences		
		• Master		
		• Ph.D.		
ix.	Projects carried out	NA		
x.	Patents	NA		
xi.	Technology Transfer	NA		
xii.	Research Publications	6		
xiii.	No. of Books published with details	NA		

i.	Name (First name Middle name Last name)	Amit Ram Puniyani		
ii.	Date of Birth (DD/MM/YY)	30/10/75		
iii.	Unique id	000029		
iv.	Educational Qualifications	PhD		
v.	Work Experience		(Months/years)	
		• Teaching	2	
		• Research	5	
		• Industry	11	
		• Others		
vi.	Area of Specialization	Financial Analytics, Risk Management, Software development		
vii.	Courses taught at Post Graduate Diploma level	Quantum Mechanics, Biostatistics, Financial Mathematics,		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	5	
		<input type="checkbox"/> National		
		<input type="checkbox"/> International Journals		
		<input type="checkbox"/> Conferences		
		• Master		
		• Ph.D.		
ix.	Projects carried out	Migration of Risk calculation engine code from sensitivity based to full revaluation-based implementation		
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications	4		


i.	Name (First name Middle name Last name)	AMIYA KUMAR SAHU		
ii.	Date of Birth (DD/MM/YY)	07/07/1973		
iii.	Unique id	10495/143		
iv.	Educational Qualifications	PHD		
v.	Work Experience		(Months/years)	
		• Teaching	00/17	
		• Research	08/01	
		• Industry	10/01	
		• Others		
vi.	Area of Specialization	FINANCE		
vii.	Courses taught at Post Graduate Diploma level	FINANCIAL MANAGEMENT, VALUATION, INVESTING & WEALTH CREATION, FINANCIAL STATEMENT ANALYSIS, TECHNICAL ANALYSIS		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	4	
		<input type="checkbox"/> International Journals	0	
		<input type="checkbox"/> Conferences	3	
		• Master	34	
		• Ph.D.		
ix.	Projects carried out	1. Valuation of Magsons Super Centre, Goa 2. Improving the Occupancy Rate of the Hospitality Division, ICG, Goa 3. Study of Grade – III and IV UCBs in Odisha: Action Plan for Revival for NAFCUB, New Delhi, 2011-12 4. Evaluation of ICDP Project in two districts of Odisha, Cooperation Department, Govt. of Odisha, 2010		
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications	7		
xiii.	No. of Books published with details			

i.	Name (First name Middle name Last name)	Dr. Anamika Sinha	
ii.	Date of Birth (DD/MM/YY)	18.12.73	
iii.	Unique id	00000196	
iv.	Educational Qualifications	PhD	
v.	Work Experience		(Months/years)
		• Teaching	16
		• Research	0
		• Industry	4
		• Others	2
vi.	Area of Specialization	HR and OB	
vii.	Courses taught at Post Graduate Diploma level	OB, IGP, OSD, L and D, PASA, Psychometric Instruments, HRM, Diversity at workplace	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	
		<input type="checkbox"/> National	4
		<input type="checkbox"/> International Journals	18
		<input type="checkbox"/> Conferences	3
		• Master	100
		• Ph.D.	7
ix.	Projects carried out	10	
x.	Patents	0	
xi.	Technology Transfer	0	
xii.	Research Publications	25	
xiii.	No. of Books published with details		




i.	Name (First name Middle name Last name)	Anand Bapurao Teltumbde		
ii.	Date of Birth (DD/MM/YY)	05.07.1950		
iii.	Unique id	0000207		
iv.	Educational Qualifications	BE (Mech); PGDM (MBA), IIM, Ahmedabad; Ph D (Management), Mumbai; FIE (I), FACS (USA); D Litt (Hon Causa)		
v.	Work Experience		(Months/years)	
		• Teaching	9	
		• Research	(Concurrent Teaching in Industry)	
		• Industry	38	
		• Others	-	
vi.	Area of Specialization	Operations Management Project Management Information Systems Business Analytics Strategic Management Quantitative Methods		
vii.	Courses taught at Post Graduate Diploma level	Strategic Analytics, Operations Management,		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	20	
		<input type="checkbox"/> National	2	
		<input type="checkbox"/> International Journals	2	
		<input type="checkbox"/> Conferences	16	
		• Master	-	
		• Ph.D.	1	
ix.	Projects carried out	Many industry level projects		
x.	Patents	Nil		
xi.	Technology Transfer	Nil		
xii.	Research Publications	20		
xiii.	No. of Books published with details			

i.	Name (First name Middle name Last name)	Andy Stephen Silveira	
ii.	Date of Birth (DD/MM/YY)	22/09/1979	
iii.	Unique id	Cont000029	
iv.	Educational Qualifications	PhD in Film Studies and Visual Culture	
v.	Work Experience		(Months/years)
		• Teaching	1
		• Research	
		• Industry	12
		• Others	
vi.	Area of Specialization	Communication, Literature, Storytelling, Queer Studies	
vii.	Courses taught at Post Graduate Diploma level	Business Communication, Management Communication, Introduction to Film, History of English Literature, Queer Studies	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	
		<input type="checkbox"/> International Journals	
		<input type="checkbox"/> Conferences	1
		• Master	
		• Ph.D.	
ix.	Projects carried out		
x.	Patents		
xi.	Technology Transfer		
xii.	Research Publications	<ul style="list-style-type: none"> ○ Canon. "Giving a Queer Account of the Self and Culture. The New School for Social Research, New York, Spring 2010 ○ Amaladass, Anand Ed., "Abel, Maddela" Indian Christian Thinkers, Vol 2., Satya Nilayam Publications, 2006 	
xiii.	No. of Books published with details		


i.	Name (First name Middle name Last name)	ANUBHAV ANAND MISHRA		
ii.	Date of Birth (DD/MM/YY)	09/01/1983		
iii.	Unique id	0000228		
iv.	Educational Qualifications	M. Com. (Marketing), MBA (Marketing), M. Phil. (Marketing), Ph.D. (Marketing)		
v.	Work Experience		(Months/Years)	
		• Teaching	11	
		• Research		
		• Industry	1	
		• Others		
vi.	Area of Specialization	MARKETING		
vii.	Courses taught at Post Graduate Diploma level	BRAND MANAGEMENT, MARKETING RESEARCH		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	3	
		<input type="checkbox"/> International Journals	13	
		<input type="checkbox"/> Conferences	4	
		• Master	50	
		• Ph.D.	1	
ix.	Projects carried out			
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications	16		
xiii.	No. of Books published with details	1, Customer Satisfaction and Retail Banking: An Indian Experience. LAP Academic Publishing GmbH & Co. KG, Germany. ISBN: 978-3-8443-9423-8		

i.	Name (First name Middle name Last name)	Anurag Dugar	
ii.	Date of Birth (DD/MM/YY)	21 May 1976	
iii.	Unique id	0000251	
iv.	Educational Qualifications	PhD	
v.	Work Experience		(Months/years)
		• Teaching	19
		• Research	
		• Industry	3
		• Others	
vi.	Area of Specialization	Marketing	
vii.	Courses taught at Post Graduate Diploma level	Brand Mgt, Services Mktg, Consumer Behavior	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	8
		<input type="checkbox"/> International Journals	5
		<input type="checkbox"/> Conferences	3
		• Master	
		• Ph.D.	1 Completed 1 Ongoing
ix.	Projects carried out	NA	
x.	Patents	NA	
xi.	Technology Transfer	NA	
xii.	Research Publications	Given above	
xiii.	No. of Books published with details	NA	


i.	Name (First name Middle name Last name)	Anup Kumar Maurya		
ii.	Date of Birth (DD/MM/YY)	04/07/1988		
iii.	Unique id	10495/236		
iv.	Educational Qualifications	Ph.D., M.Tech. M.C.A, B.Sc.		
v.	Work Experience		(Months/years)	
		• Teaching	2 Year	
		• Research	5 Year	
		• Industry		
		• Others		
vi.	Area of Specialization	Artificial Intelligence, Machine Learning, Cloud Computing, Big Data Analytics and Information Security for Business Management		
vii.	Courses taught at Post Graduate Diploma level	Machine Learning, Big Data Analytics, Cloud Computing and Cyber Security		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences		
		<input type="checkbox"/> National		
		<input type="checkbox"/> International Journals	2	
		<input type="checkbox"/> Conferences	5	
		• Master	0	
		• Ph.D.	0	
ix.	Projects carried out			
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications	7		
xiii.	No. of Books published with details			

i.	Name (First name Middle name Last name)	Mohd Arif Raza	
ii.	Date of Birth (DD/MM/YY)	03/12/1981	
iii.	Unique id	0000171	
iv.	Educational Qualifications	Ph.D.,M.Phil., PG Diploma in Hospital and Healthcare Management, Bachelor of Occupational Therapy	
v.	Work Experience		(Months/years)
		• Teaching	6 years 6 months
		• Research	6 years 6 months
		• Industry	10 years
		• Others	
vi.	Area of Specialization	Hospital and Healthcare Management	
vii.	Courses taught at Post Graduate Diploma level	<ul style="list-style-type: none"> • Managing Hospital Services • Quality Management in Healthcare • Hospital Planning and Design • Research Methods in Healthcare • Healthcare Structure, Delivery and Distribution • Accreditation of Healthcare Organizations • Medical Tourism • Project Management in Healthcare 	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	4
		<input type="checkbox"/> International Journals	1
		<input type="checkbox"/> Conferences	4
		• Master	
		• Ph.D.	
ix.	Projects carried out	11	
x.	Patents	-	
xi.	Technology Transfer	-	
xii.	Research Publications	5	
xiii.	No. of Books published with details	Three 1. Accreditation for Healthcare Organization – Jaypee Medical Publishers 2. Contemporary approaches in doctor patient relationship – SCDL 3. Hospital Planning and Management - SCDL	

i.	Name (First name Middle name Last name)	Arindam Das-Gupta		
ii.	Date of Birth (DD/MM/YY)	08/10/1953		
iii.	Unique id	cont000012		
iv.	Educational Qualifications	PhD		
v.	Work Experience		(Months/years)	
		• Teaching	42 years	
		• Research	34 Years	
		• Industry	8 months	
		• Others	2 years	
vi.	Area of Specialization	Economics		
vii.	Courses taught at Post Graduate Diploma level	10		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	2	
		<input type="checkbox"/> International Journals	Nil	
		<input type="checkbox"/> Conferences	Nil	
		• Master	12	
		• Ph.D.	2	
ix.	Projects carried out	31		
x.	Patents	Nil		
xi.	Technology Transfer	Nil		
xii.	Research Publications	70		
xiii.	No. of Books published with details			


i.	Name (First name Middle name Last name)	Arpita Neeraj Amarnani	
ii.	Date of Birth (DD/MM/YY)	03/12/72	
iii.	Unique id	0000182	
iv.	Educational Qualifications	<ul style="list-style-type: none"> o International Teachers Programme, 2018, o Ph.D. in Management, 2013 o MBA (Finance), 1997 o BE (Electrical), 1994 	
v.	Work Experience		(Months/years)
		• Teaching	14 years full-time and 5 years as a visiting faculty
		• Research	No full-time research exp.
		• Industry	2 years
		• Others	NA
vi.	Area of Specialization	Finance	
vii.	Courses taught at Post Graduate Diploma level	Financial Management-I and II, Management of Financial Services, Project financing and Appraisal, Infrastructure financing, Fintech	
viii.	Research guidance	<ul style="list-style-type: none"> • No. of papers published in National/ International Journals/ Conferences 	(in nos.)
		<input type="checkbox"/> National	
		<input type="checkbox"/> International Journals	
		<input type="checkbox"/> Conferences	
		• Master	55
		• Ph.D.	None
ix.	Projects carried out	<p>Ongoing Projects:</p> <p>1) Title: FinTech Developments: Cases on online lending business models Funding: Goa Institute of Management Date of approval: 12th September 2018</p> <p>2) Title: Sustainable Campus Development Funding: Goa Institute of Management Date of approval: 5th February 2019.</p>	
x.	Patents	None	
xi.	Technology Transfer	None	
xii.	Research Publications	10	
xiii.	No. of Books published with details		

i.	Name (First name Middle name Last name)	Avik Sinha	
ii.	Date of Birth (DD/MM/YY)	11/09/1982	
iii.	Unique id	0000239	
iv.	Educational Qualifications	<ul style="list-style-type: none"> FPM in Economics (Indian Institute of Management Indore) PGDM in Finance and Service Operation (Institute for Technology and Management Mumbai) B.E. in Electronics and Communication Engineering (National Institute of Technology Durgapur) 	
v.	Work Experience		(Months/years)
		• Teaching	24 months
		• Research	30 months
		• Industry	35 months
		• Others	
vi.	Area of Specialization	Economics	
vii.	Courses taught at Post Graduate Diploma level	Managerial Economics – PGP (Full time) Managerial Economics – PGP (Part time) Business Economics – PG in Big Data Analytics Microeconomics – PG in Banking, Insurance, and Financial Services	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences <input type="checkbox"/> National <input type="checkbox"/> International Journals <input type="checkbox"/> Conferences • Master • Ph.D.	(in nos.) 66 3 55 8 NIL NIL
ix.	Projects carried out	NA	
x.	Patents	NA	
xi.	Technology Transfer	NA	
xii.	Research Publications	Attached in a separate sheet	
xiii.	No. of Books published with details	1. Sinha, A., 2015. Capital Market Returns, Utility Price, and Exchange Rate Movements: Evidences from India after Credit Crisis in 2008. Saarbrücken, Germany: Scholar's Press. 2. Sinha, A., 2014. R.E.CALL. New Delhi: Partridge Publications.	


i.	Name (First name Middle name Last name)	Bhanu Pratap Singh	
ii.	Date of Birth (DD/MM/YY)	29/07/86	
iii.	Unique id	0000248	
iv.	Educational Qualifications	Ph.D	
v.	Work Experience		(Months/years)
		• Teaching	3 Years
		• Research	
		• Industry	
		• Others	3 Years
vi.	Area of Specialization	Finance	
vii.	Courses taught at Post Graduate Diploma level	Corporate Finance, Valuation, Financial Derivatives, Statistics	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	6
		<input type="checkbox"/> National	NA
		<input type="checkbox"/> International Journals	6
		<input type="checkbox"/> Conferences	1
		• Master	NA
		• Ph.D.	NA
ix.	Projects carried out	NA	
x.	Patents	NA	
xi.	Technology Transfer	NA	
xii.	Research Publications	6	
xiii.	No. of Books published with details	NA	

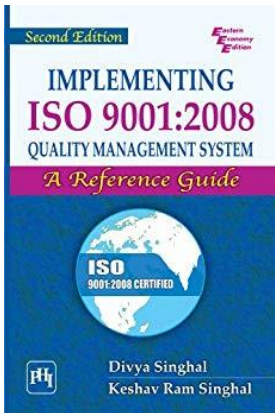
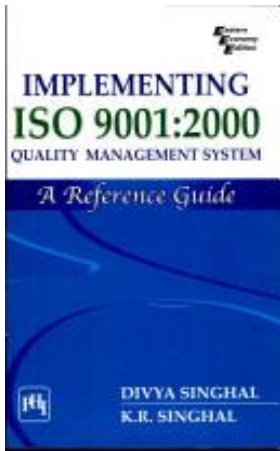
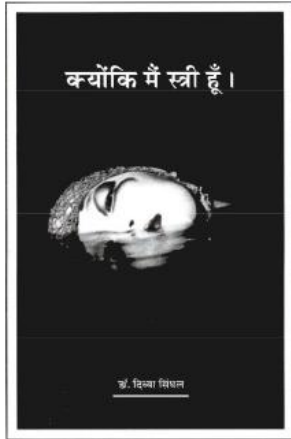
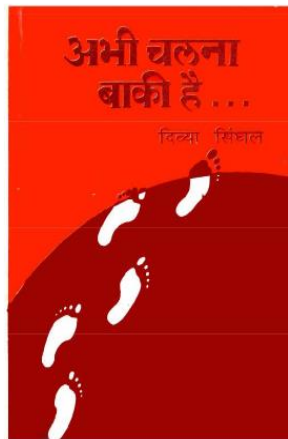
i.	Name (First name Middle name Last name)	Cedric Serpes		
ii.	Date of Birth (DD/MM/YY)	28-07-52		
iii.	Unique id	0000149		
iv.	Educational Qualifications	BA Litt; MS Communications		
v.	Work Experience		(Months/years)	
		• Teaching	9 years 7 months	
		• Research	4 publications	
		• Industry	22 years	
		• Others		
vi.	Area of Specialization	Marketing, Branding, Creativity		
vii.	Courses taught at Post Graduate Diploma level	Marketing Communication and Creativity Innovation		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences		
		<input type="checkbox"/> National	4	
		<input type="checkbox"/> International Journals		
		<input type="checkbox"/> Conferences		
		• Master		
		• Ph.D.		
ix.	Projects carried out			
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications	4 papers, National Journals		
xiii.	No. of Books published with details			

i.	Name (First name Middle name Last name)	Chinmaya Behera	
ii.	Date of Birth (DD/MM/YY)	06/08/1984	
iii.	Unique id	10495/235	
iv.	Educational Qualifications	PhD(Economics)	
v.	Work Experience		(Months/years)
		• Teaching	7 Years
		• Research	12
		• Industry	0
		• Others	0
vi.	Area of Specialization	Finance and Macroeconomics	
vii.	Courses taught at Post Graduate Diploma level	Managerial economics, Global Financial Market, Money Banking and Financial Market, Financial Engineering and Derivative, International Commodity Management and Decision Model in Finance, Financial Analytics, Macro econometric Modelling and Business Economics and Policy	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	
		<input type="checkbox"/> National	3
		<input type="checkbox"/> International Journals	2
		<input type="checkbox"/> Conferences	2
		• Master	17
		• Ph.D.	0
ix.	Projects carried out	1	
x.	Patents	0	
xi.	Technology Transfer	0	
xii.	Research Publications	9	
xiii.	No. of Books published with details	1. Commodity Futures Market: APH Publishing House 2016(ISBN: 978-93-85876-06-6) 2. Applied Economics and Finance, APH Publishing House, 2016(ISBN:978-93-313-2733-8)	

i.	Name (First name Middle name Last name)	Debendra Nath Panigrahi	
ii.	Date of Birth (DD/MM/YY)	21/03/1959	
iii.	Unique id	0000254	
iv.	Educational Qualifications	PhD, M.Sc., MBA, CAIIB, DFS, CFA & MS-Finance	
v.	Work Experience		(Months/years)
		• Teaching	17 Years/05 Months
		• Research	10 Years/05 Months
		• Industry	21 Years/01 Month
		• Others	NIL
vi.	Area of Specialization	Finance and Bank Management	
vii.	Courses taught at Post Graduate Diploma level	Corporate Finance, Investment Management, Commercial Bank Management, Personal Financial Planning & Wealth Management, Project Appraisal & Financing	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	12
		<input type="checkbox"/> International Journals	04
		<input type="checkbox"/> Conferences	10
		• Master	3 Nos.
		• Ph.D.	NIL
ix.	Projects carried out	NIL	
x.	Patents	NIL	
xi.	Technology Transfer	NIL	
xii.	Research Publications	Same as viii above	
xiii.	No. of Books published with details	NIL	


i.	Name (First name Middle name Last name)	Devasheesh Brijesh Mathur		
ii.	Date of Birth (DD/MM/YY)	24/09/83		
iii.	Unique id	0000222		
iv.	Educational Qualifications	B.Tech, M.Tech		
v.	Work Experience		(Months/years)	
		• Teaching	1 year 9 months	
		• Research	6 years 9 months (including FPM)	
		• Industry	3 years	
		• Others		
vi.	Area of Specialization	Public Policy		
vii.	Courses taught at Post Graduate Diploma level	Healthcare Innovations and Entrepreneurship, Health Policy, Healthcare Delivery and Distribution, Health Systems and Structures		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	1	
		<input type="checkbox"/> International Journals	2	
		<input type="checkbox"/> Conferences	6	
		• Master		
		• Ph.D.		
ix.	Projects carried out	1		
x.	Patents	0		
xi.	Technology Transfer	0		
xii.	Research Publications	3		
xiii.	No. of Books published with details	0		

i.	Name (First name Middle name Last name)	DIVYA SINGHAL		
ii.	Date of Birth (DD/MM/YY)	06/04/78		
iii.	Unique id	0000087		
iv.	Educational Qualifications	Ph.d., M.A. (Economics), M.J. (Mass Communication), ITP, CEIBS, China; FDP (IIMA)		
v.	Work Experience		(Months/Years)	
		• Teaching	16 years +	
		• Research	5 years	
		• Industry	4 years	
		• Others		
vi.	Area of Specialization	Management		
vii.	Courses taught at Post Graduate Diploma level	Business Research Methods, Social Responsibility and Action, Economics, Total Quality Management, Lyrics(Music) and Management		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	47+	
		<input type="checkbox"/> International Journals	18+	
		<input type="checkbox"/> Conferences	13+	
		• Master	30+	
		• Ph.D.		
ix.	Projects carried out	Collaborated with University of Leeds, UK on a joint Research Project "Tackling Slavery, Human Trafficking and Child Labour in Modern Business" in the year 2017-19. Dr. Divya Singhal was a co-investigator in this project and she coordinated the project from GIM which received grants from British Academy. The project was related to Sustainable Development Goal (SDG) 8.7, which aims to end forced labour and modern slavery. The objective of the project was to develop insights into potential challenges implementing the UK legislation in the global clothing supply chains, as well as gather examples of how Indian industry is engaging with it and understand potential issues around social		


		challenges.
x.	Patents	NIL
xi.	Technology Transfer	-
xii.	Research Publications	65+
xiii.	No. of Books published with details	<ol style="list-style-type: none"> 1. Implement ISO9001:2008 Quality Management System: A Reference Guide, PHI Learning Pvt. Ltd, 2015 Second Edition Revised ISBN 8120345746, 9788120345744 2. Implementing ISO 9001:2000 Quality Management System: A Reference Guide (1st ed., Vol. 1, p. 160). New Delhi: Prentice Hall. (2008). 3. Singhal, D. Kyonki Mai Stree Hu (Hindi Poem Collection) Ajmer, Rajasthan: Krishna Brothers. (2006). 4. Singhal, D., Abhi Chalna Baki Hai (p. 50). Ajmer, Rajasthan: Krishna Brothers. (1999). <div style="display: flex; justify-content: space-around; align-items: flex-start;">   </div> <div style="display: flex; justify-content: space-around; align-items: flex-start;">   </div>


i.	Name (First name Middle name Last name)	Dr. Diya Guha Roy	
ii.	Date of Birth (DD/MM/YY)	19/01/1981	
iii.	Unique id	0000231	
iv.	Educational Qualifications	PhD (IIT Kharagpur, MBA (Olin Business School, MO, USA), BE Civil Engg (Jadavpur University)	
v.	Work Experience		(Months/years)
		• Teaching	1.7 months
		• Research	4 Years
		• Industry	Eight Years
		• Others	Internships (6 months)
vi.	Area of Specialization	Marketing (Neuromarketing, Consumer Behaviour, Branding, Text Analytics)	
vii.	Courses taught at Post Graduate Diploma level	Neuromarketing, consumer behavior, Retail marketing, cRM	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	4
		<input type="checkbox"/> National	1
		<input type="checkbox"/> International Journals	3
		<input type="checkbox"/> Conferences	6
		• Master	MBA (USA)
		• Ph.D.	Marketing (IIT KGP)
ix.	Projects carried out	NA	
x.	Patents	NA	
xi.	Technology Transfer		
xii.	Research Publications	3 in International Journals 1 in Indian Journal.	
xiii.	No. of Books published with details		

i.	Name (First name Middle name Last name)	Hemant Kumar Padhiari		
ii.	Date of Birth (DD/MM/YY)	12/07/1973		
iii.	Unique id	10495/113		
iv.	Educational Qualifications	BE, NIT Silchar MTech, IIT BHU PhD/Fellow Institute of Rural Management, Anand		
v.	Work Experience		(Months/years)	
		• Teaching	10 years	
		• Research	5 years (Research for PhD/Fellowship)	
		• Industry	5 years	
		• Others		
vi.	Area of Specialization	Strategy and Policy		
vii.	Courses taught at Post Graduate Diploma level	Strategic Management; Capstone Business Strategy Simulation; Design Thinking; Business Ethics		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	9	
		<input type="checkbox"/> International Journals	1	
		<input type="checkbox"/> Conferences		
		• Master		
		• Ph.D.		
ix.	Projects carried out	1) State Disaster Management Plan for Goa 2010-2011, Govt. of Goa/National Institute of Disaster Management, Ministry of Home Affairs, Govt. of India. 2) Mid Term Appraisal of the 11 th Plan for the State of Goa 2009-2010, Govt. of Goa, Planning Commission Govt. of India 3) State of the Panchayats Report-An Independent Assessment 2007-2008 for the Ministry of Panchayati Raj, Govt. of India		
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications			
xiii.	No. of Books published with details			


i.	Name (First name Middle name Last name)	Joy Chowdhury	
ii.	Date of Birth (DD/MM/YY)	24-05-1977	
iii.	Unique id	0000130	
iv.	Educational Qualifications	PhD – Awarded PG UG	
v.	Work Experience		(Months/years)
		• Teaching	14
		• Research	14
		• Industry	
		• Others	
vi.	Area of Specialization	Economics	
vii.	Courses taught at Post Graduate Diploma level		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	5
		<input type="checkbox"/> International Journals	1
		<input type="checkbox"/> Conferences	
		• Master	
		• Ph.D.	
ix.	Projects carried out		
x.	Patents		
xi.	Technology Transfer		
xii.	Research Publications		
xiii.	No. of Books published with details		

i.	Name (First name Middle name Last name)	Kanupriya Katyal		
ii.	Date of Birth (DD/MM/YY)	26/08/1976		
iii.	Unique id	0000159		
iv.	Educational Qualifications	FPM, PGDM, BE		
v.	Work Experience		(Months/years)	
		• Teaching	15	
		• Research	15	
		• Industry	10months	
		• Others		
vi.	Area of Specialization	Marketing		
vii.	Courses taught at Post Graduate Diploma level	Marketing Management; research methods; new product development; consumer judgment and choice models		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National		
		<input type="checkbox"/> International Journals	5	
		<input type="checkbox"/> Conferences	10	
		• Master	5	
		• Ph.D.	1	
ix.	Projects carried out	7		
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications			
xiii.	No. of Books published with details			


i.	Name (First name Middle name Last name)	Kapil Laxman Khandeparkar		
ii.	Date of Birth (DD/MM/YY)	12/09/1986		
iii.	Unique id	0000914		
iv.	Educational Qualifications	IIM- Ahmedabad FPM in Marketing		
v.	Work Experience		(Months/years)	
		• Teaching	4	
		• Research	4	
		• Industry	3	
		• Others	-	
vi.	Area of Specialization	Marketing		
vii.	Courses taught at Post Graduate Diploma level	Consumer behaviour, Sales and distribution, luxury retailing		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	2	
		<input type="checkbox"/> International Journals	5	
		<input type="checkbox"/> Conferences	4	
		• Master		
		• Ph.D.		
ix.	Projects carried out			
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications			
xiii.	No. of Books published with details			

i.	Name (First name Middle name Last name)	Karman Kapil Khanna		
ii.	Date of Birth (DD/MM/YY)	27/05/1991		
iii.	Unique id	10495/232		
iv.	Educational Qualifications	Master of Arts in Communication and Journalism FPM - C, MICA, (Defense pending only)		
v.	Work Experience		(Months/years)	
		• Teaching	2 years	
		• Research	5 years	
		• Industry	1 year	
		• Others		
vi.	Area of Specialization	Communication		
vii.	Courses taught at Post Graduate Diploma level	Business Communication		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences		
		<input type="checkbox"/> National		
		<input type="checkbox"/> International Journals		
		<input type="checkbox"/> Conferences		
		• Master		
		• Ph.D. / FPM		
ix.	Projects carried out			
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications			
xiii.	No. of Books published with details			

i.	Name (First name Middle name Last name)	KAUSHIK DESARKAR		
ii.	Date of Birth (DD/MM/YY)	17 / 12 / 68		
iii.	Unique id	0000150		
iv.	Educational Qualifications	B.Sc.(Honours), PGDM , M.Sc.(Finance, Distinction), FRM(GARP USA).		
v.	Work Experience		(Months/years)	
		• Teaching	9 years	
		• Research	Nil	
		• Industry	12 years 7 months	
		• Others	Nil	
vi.	Area of Specialization	Finance		
vii.	Courses taught at Post Graduate Diploma level	Financial Risk Management, Fixed Income Securities, Financial Derivatives		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	Nil	
		<input type="checkbox"/> International Journals	Nil	
		<input type="checkbox"/> Conferences	Nil	
		• Master	Nil	
		• Ph.D.	Nil	
ix.	Projects carried out	Nil		
x.	Patents	Nil		
xi.	Technology Transfer	Nil		
xii.	Research Publications	Nil		
xiii.	No. of Books published with details			


i.	Name (First name Middle name Last name)	Kheya Melo Furtado	
ii.	Date of Birth (DD/MM/YY)	30-12-1985	
iii.	Unique id	10495/225	
iv.	Educational Qualifications	PhD Health Sciences, Master of Public Health	
v.	Work Experience		(Months/years)
		• Teaching	5 years
		• Research	6 years
		• Industry	4 years
		• Others	
vi.	Area of Specialization	Public Health and Health Financing Systems	
vii.	Courses taught at Post Graduate Diploma level	Public Health, Epidemiology, Financing and Paying for Healthcare	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	2
		<input type="checkbox"/> International Journals	
		<input type="checkbox"/> Conferences	5
		• Master	2
		• Ph.D.	
ix.	Projects carried out	Assessment of Healthcare Purchasing under the Pradhan Mantri Jan Arogya Yojana- Trust and Insurance Model. Funded by WHO Alliance for Health Policy and Systems Research and conducted for the National Health Authority, Government of India (2019). 2. Harmonization of purchasing functions under health financing and insurance schemes of the Assam state. Funded by World Health Organization and conducted for the Government of Assam (2019-2020) 3. MSA Ventures Pvt. Ltd Smart medical pod preliminary market study 2018	
x.	Patents		


xi.	Technology Transfer	
xii.	Research Publications	<p>Furtado KM, Raza A, Mathur D, Vaz N. (2020) Assessing the Trust and Insurance model of Healthcare Purchasing under the Pradhan Mantri Jan Arogya Yojana: early insights from two States. Working Paper. Available at https://pmjay.gov.in/sites/default/files/2020-02/WP_GIM_study_3.pdf</p> <p>Kumar A, Furtado KM et al. The Malady in Healthcare: Agenda for Action. In: Debroy B, Desai KA, ed. On the Trail of the Black. New Delhi: Rupa Publications; 2017.</p> <p>Jain N, Kumar A, Nandraj S, Furtado KM. (2015) NSSO 71st Round: Same Data, Multiple Interpretations. Economic and Political Weekly 50(46-47): 84-87</p> <p>Furtado KM, Kar A. (2014) Health resources in a 200,000 urban Indian population argues the need for a policy on private sector health services. Indian Journal of Community Medicine 39:98-102</p>
xiii.		<p>[Book chapter] Kumar A, Furtado KM et al. The Malady in Healthcare: Agenda for Action. In: Debroy B, Desai KA, ed. On the Trail of the Black. New Delhi: Rupa Publications; 2017.</p>

i.	Name (First name Middle name Last name)	KIRAN K	
ii.	Date of Birth (DD/MM/YY)	15/02/87	
iii.	Unique id	0000237	
iv.	Educational Qualifications	FPM (PhD) from IIM Bangalore	
v.	Work Experience		(Months/years)
		• Teaching	24 months
		• Research	28 months
		• Industry	
		• Others	
vi.	Area of Specialization	IT and Operation Management	
vii.	Courses taught at Post Graduate Diploma level	Operations Management, Materials Management, Advanced Supply Chain Management, Supply Chain Analytics	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	1
		<input type="checkbox"/> International Journals	2
		<input type="checkbox"/> Conferences	4
		• Master	
		• Ph.D.	
ix.	Projects carried out		
x.	Patents		
xi.	Technology Transfer		
xii.	Research Publications	3	
xiii.	No. of Books published with details		


i.	Name (First name Middle name Last name)	Lakshmi Vishnu Murthy Tunuguntla	
ii.	Date of Birth (DD/MM/YY)	14/05/1964	
iii.	Unique id	0000186	
iv.	Educational Qualifications	B.Tech, PGDM (full time), PhD, PMP, CSSBB	
v.	Work Experience		(Months/years)
		• Teaching	7 yr 5 months
		• Research	7 yr 5 months
		• Industry	23 yr 8 months
		• Others	
vi.	Area of Specialization	Operations and IT	
vii.	Courses taught at Post Graduate Diploma level	Project management/Business analysis, QE-Lean six sigma, IT for managers, Business analytics, Technological innovations in management	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	
		<input type="checkbox"/> International Journals	
		<input type="checkbox"/> Conferences	4
		• Master	
		• Ph.D.	
ix.	Projects carried out	Guided about 70 academic projects	
x.	Patents		
xi.	Technology Transfer		
xii.	Research Publications	29	
xiii.	No. of Books published with details		


i.	Name (First name Middle name Last name)	Manas Mayur		
ii.	Date of Birth (DD/MM/YY)	03/07/1981		
iii.	Unique id	0000155		
iv.	Educational Qualifications	PhD		
v.	Work Experience		(Months/years)	
		• Teaching	10 Yrs	
		• Research	12 Yrs	
		• Industry		
		• Others		
vi.	Area of Specialization	Finance		
vii.	Courses taught at Post Graduate Diploma level	Financial Management, Security Analysis & Portfolio Management, Behavioural Finance, International Finance		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	5	
		<input type="checkbox"/> International Journals	25	
		<input type="checkbox"/> Conferences	8	
		• Master		
		• Ph.D.		
ix.	Projects carried out			
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications			
xiii.	No. of Books published with details			

i.	Name (First name Middle name Last name)	Manju Tripathi	
ii.	Date of Birth (DD/MM/YY)	30/06/1964	
iii.	Unique id	10495/234	
iv.	Educational Qualifications	B.Sc. (Physics Honours), MBA (Finance), Ph.D. (Finance)	
v.	Work Experience		(Months/years)
		• Teaching	3 years 2 months
		• Research	5 years
		• Industry	19 years
		• Others	
vi.	Area of Specialization	Finance	
vii.	Courses taught at Post Graduate Diploma level	Corporate Finance, Banking, International Finance, Cost and Management Accounting	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	2
		<input type="checkbox"/> International Journals	4
		<input type="checkbox"/> Conferences	5
		• Master	NIL
		• Ph.D.	NIL
ix.	Projects carried out	Many during Industrial Employment	
x.	Patents	NIL	
xi.	Technology Transfer	NIL	
xii.	Research Publications	Details available at https://www.gim.ac.in/faculty-details.php?f_id=207	

i.	Name (First name Middle name Last name)	Dr. Nandakumar Mekoth		
ii.	Date of Birth (DD/MM/YY)	1/29/1964		
iii.	Unique id	10495/257		
iv.	Educational Qualifications	M. Com., Ph. D.		
v.	Work Experience		(Months/Years)	
		• Teaching	32 Years	
		• Research	30 years	
		• Industry	0	
		• Others	0	
vi.	Area of Specialization	Marketing		
vii.	Courses taught at Post Graduate Diploma level	Marketing Management Research Methodology		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	25	
		<input type="checkbox"/> International Journals	20	
		<input type="checkbox"/> Conferences	3	
		• Master	Many	
		• Ph.D.	10	
ix.	Projects carried out	3		
x.	Patents	0		
xi.	Technology Transfer	0		
xii.	Research Publications	45		
xiii.	No. of Books published with details	0		

i.	Name (First name Middle name Last name)	Nafisa F.M. Vaz		
ii.	Date of Birth (DD/MM/YY)	13/05/1987		
iii.	Unique id	10495/199		
iv.	Educational Qualifications	Bachelors in Business Administration, Masters in Healthcare Management, Masters in CRM, Ph. D (Pursuing)		
v.	Work Experience		(Months/years)	
		• Teaching	4 years 7 months	
		• Research	9 years 4 months	
		• Industry	6 years	
		• Others		
vi.	Area of Specialization	Healthcare-Marketing, Hospital-Operations, Branding, Service Marketing, Design Thinking		
vii.	Courses taught at Post Graduate Diploma level	Hospital-Management, Services-Marketing, Marketing Research & Analytics in Health Care		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	02	
		<input type="checkbox"/> National	01	
		<input type="checkbox"/> International Journals	01	
		<input type="checkbox"/> Conferences	03(National)	
		• Master	30	
		• Ph.D.	NIL	
ix.	Consultancy Activities	4		
x.	Patents	Nil		
xi.	Technology Transfer	Nil		
xii.	Research Publications	02 papers,01 Article**		
xiii.	No. of Books published with details	02 book Chapters <ul style="list-style-type: none">• “Branding and Marketing in the Pharmaceutical Industry” submitted to the book New Techniques for Brand Management in the Healthcare Sector.• Vaz,N, Patient Satisfaction, "Healthcare Administration for Patient Safety and Engagement.",(2017).		

i.	Name (First name Middle name Last name)	Neeraj Amarnani		
ii.	Date of Birth (DD/MM/YY)	13/03/74		
iii.	Unique id	0000174		
iv.	Educational Qualifications	BSc, MBA, PhD		
v.	Work Experience		(Months/years)	
		• Teaching	21 years	
		• Research	-	
		• Industry	3 years	
		• Others	-	
vi.	Area of Specialization	Finance		
vii.	Courses taught at Post Graduate Diploma level	Financial Management, Security Analysis & Portfolio Management, Financial Modelling using Spreadsheets, Fintech, Behavioural Finance		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National		
		<input type="checkbox"/> International Journals		
		<input type="checkbox"/> Conferences	5	
		• Master	75	
		• Ph.D.	1	
ix.	Projects carried out	1 (pursuing) – a research project funded by the institute in the area of Fintech business models		
x.	Patents	-		
xi.	Technology Transfer	-		
xii.	Research Publications	Peer Reviewed Journals: 5 Book Chapters: 5		
xiii.	No. of Books published with details	Books (edited volumes): 4 Amarnani, Neeraj and Parag Rijwani (2014): <i>Perspectives on Financial Markets and Systems – Market Efficiency, Behavioural Finance and Financial Inclusion</i> , (Ahmedabad – Institute of Management, Nirma University / Print Quick) Rijwani, Parag and Neeraj Amarnani (2014): <i>Emerging Paradigms in Corporate Finance and Regulatory Framework</i> , (Ahmedabad – Institute of Management, Nirma University / Print Quick) Mehta, Shantanu and Neeraj Amarnani (2010): <i>Sustaining Shareholder Value – Role of Investors and Regulations</i> , (New Delhi: Excel Books) Mehta, Shantanu and Neeraj Amarnani: (2010) <i>Sustaining Shareholder Value – Corporate Finance Practices</i> , (New Delhi: Excel Books)		

i.	Name (First name Middle name Last name)	Padhmanabhan Vijayaraghavan		
ii.	Date of Birth (DD/MM/YY)	18/09/1977		
iii.	Unique id	10495/138		
iv.	Educational Qualifications	MBA, MPhil, FDP (IIM-A), PhD		
v.	Work Experience		(Months/years)	
		• Teaching	16	
		• Research		
		• Industry	5	
		• Others		
vi.	Area of Specialization	Organizational Behavior and Human Resources Management		
vii.	Courses taught at Post Graduate Diploma level	1) OB-I 2) Interpersonal and Group Process 3) Human Resources Management 4) Organizational Structure and Design 5) Organizational Development		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	NA	
		<input type="checkbox"/> International Journals	NA	
		<input type="checkbox"/> Conferences		
		• Master	NA	
		• Ph.D.	1	
ix.	Projects carried out	-		
x.	Patents	-		
xi.	Technology Transfer	-		
xii.	Research Publications	1		
xiii.	No. of Books published with details	NA		

i.	Name (First name Middle name Last name)	Pravat Surya Kar		
ii.	Date of Birth (DD/MM/YY)	10/06/1976		
iii.	Unique id	0000151		
iv.	Educational Qualifications	MBA, PhD		
v.	Work Experience		(Months/years)	
		• Teaching	14 Years	
		• Research	4 Years	
		• Industry	6 years	
		• Others		
vi.	Area of Specialization	Marketing		
vii.	Courses taught at Post Graduate Diploma level	Marketing core & Electives like - B2B, Services, Rural and Social Marketing		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	5	
		<input type="checkbox"/> International Journals	5	
		<input type="checkbox"/> Conferences	10	
		• Master	50 +	
		• Ph.D.		
ix.	Projects carried out	3 Industry financed		
x.	Patents	NA		
xi.	Technology Transfer			
xii.	Research Publications			
xiii.	No. of Books published with details			

i.	Name (First name Middle name Last name)	Raj Amonkar	
ii.	Date of Birth (DD/MM/YY)	06/05/1962	
iii.	Unique id	10495/145	
iv.	Educational Qualifications	B.Tech; Post Graduate Diploma in Operations Management; Process Business Management; PhD (pursuing).	
v.	Work Experience		(Months/years)
		• Teaching	13 years
		• Research	7 years
		• Industry	26 years
		• Others	-
vi.	Area of Specialization	Operations Management/Supply Chain Management	
vii.	Courses taught at Post Graduate Diploma level	Operations Management, Supply Chain Management, Project Management	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	
		<input type="checkbox"/> International Journals	1
		<input type="checkbox"/> Conferences	
		• Master	
		• Ph.D.	
ix.	Projects carried out	Nil	
x.	Patents	Nil	
xi.	Technology Transfer	Nil	
xii.	Research Publications	3 papers presented at International Conferences; 3 book chapters.; 1 international publication	
xiii.	No. of Books published with details	Chapter published in the book "Leadership Strategies for Global Supply Chain Management in Emerging Markets" of IGI Global.	


i.	Name (First name Middle name Last name)	Rajesh Pathak		
ii.	Date of Birth (DD/MM/YY)	05/07/1984		
iii.	Unique id	0000226		
iv.	Educational Qualifications	PhD		
v.	Work Experience		(Months/years)	
		• Teaching	10 years	
		• Research	10 Years	
		• Industry	0.5Years	
		• Others		
vi.	Area of Specialization	Accounting, Corporate Finance, Financial Derivatives		
vii.	Courses taught at Post Graduate Diploma level	Accounting for Managers, Financial Statement Analysis, Corporate Finance, Financial Derivatives		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences		
		<input type="checkbox"/> National	4	
		<input type="checkbox"/> International Journals	21	
		<input type="checkbox"/> Conferences	01	
		• Master	01	
		• Ph.D.	01	
ix.	Projects carried out	NA		
x.	Patents	NA		
xi.	Technology Transfer	NA		
xii.	Research Publications	25		
xiii.	No. of Books published with details	0		


i.	Name (First name Middle name Last name)	Rakesh Shrivastava	
ii.	Date of Birth (DD/MM/YY)	23/11/54	
iii.	Unique id	0000133	
iv.	Educational Qualifications	B Tech (IIT Delhi) '75; PGDM (IIM Cal) '77	
v.	Work Experience		(Months/years)
		• Teaching	13
		• Research	
		• Industry	30
		• Others	
vi.	Area of Specialization	Operations & Information Technology	
vii.	Courses taught at Post Graduate Diploma level	Operations Management, Management Information Systems, I T for Managers, I T Consulting, Operations Research	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	2
		<input type="checkbox"/> International Journals	
		<input type="checkbox"/> Conferences	
		• Master	
		• Ph.D.	
ix.	Projects carried out		
x.	Patents		
xi.	Technology Transfer		
xii.	Research Publications	One case study, Two papers	
xiii.	No. of Books published with details		


i.	Name (First name Middle name Last name)	Ranbir Singh Sodhi		
ii.	Date of Birth (DD/MM/YY)	30/09/1971		
iii.	Unique id	0000112		
iv.	Educational Qualifications	B.E., M.B.A., (Pursuing EFPM from IIM Raipur)		
v.	Work Experience		(Months/years)	
		• Teaching	11 years	
		• Research	2 years	
		• Industry	15 years	
		• Others		
vi.	Area of Specialization	Marketing		
vii.	Courses taught at Post Graduate Diploma level	Marketing Management, Services Marketing, CRM, Entrepreneurship, Business Model		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	-	
		<input type="checkbox"/> International Journals	-	
		<input type="checkbox"/> Conferences	-	
		• Master		
		• Ph.D.		
ix.	Projects carried out	-		
x.	Patents	-		
xi.	Technology Transfer	-		
xii.	Research Publications	1		
xiii.	No. of Books published with details			


i.	Name (First name Middle name Last name)	RANJAN DASGUPTA		
ii.	Date of Birth (DD/MM/YY)	25/11/1975		
iii.	Unique id	0000227		
iv.	Educational Qualifications	Ph.D., M.Phil., M.Com.		
v.	Work Experience		(Months/years)	
		• Teaching	19 yrs. 4 months	
		• Research	-	
		• Industry	-	
		• Others	-	
vi.	Area of Specialization	Finance & Accounting		
vii.	Courses taught at Post Graduate Diploma level	FAM, COMA, ADM, FM, BF, SAPM, BV&FSA		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	15	
		<input type="checkbox"/> International Journals	20	
		<input type="checkbox"/> Conferences	13	
		• Master	20	
		• Ph.D.	02 (working)	
ix.	Projects carried out	One project under ILO		
x.	Patents	-		
xi.	Technology Transfer	-		
xii.	Research Publications	35		
xiii.	No. of Books published with details			


i.	Name (First name Middle name Last name)	R Rathish Bhatt		
ii.	Date of Birth (DD/MM/YY)	09/01/83		
iii.	Unique id	0000195		
iv.	Educational Qualifications	PhD (IIT Kharagpur), MBA, BE (Mechanical)		
v.	Work Experience		(Months/years)	
		• Teaching	63/5 years	
		• Research	60/5years	
		• Industry	32/3	
		• Others		
vi.	Area of Specialization	Strategic Management		
vii.	Courses taught at Post Graduate Diploma level	<ul style="list-style-type: none"> • Strategic Management • Business Ethics • Corporate Governance • International Business • Strategy Implementation • The Science of Happiness • Capsim Capstone Simulation • Management Games and Simulations (Harvard business publishing) 		
viii.	Research guidance	<ul style="list-style-type: none"> • No. of papers published in National/ International Journals/ Conferences 	(in nos.)	
		<input type="checkbox"/> National	3	
		<input type="checkbox"/> International Journals	2	
		<input type="checkbox"/> Conferences	7	
		• Master	-	
		• Ph.D.	-	
ix.	Projects carried out	-		
x.	Patents	-		
xi.	Technology Transfer	-		
xii.	Research Publications	5		
xiii.	No. of Books published with details	-		


i.	Name (First name Middle name Last name)	Rohit Ramesh Mutkekar	
ii.	Date of Birth (DD/MM/YY)	21/10/1981	
iii.	Unique id	10495/190	
iv.	Educational Qualifications	Ph.D. (Statistics)	
v.	Work Experience		(Months/years)
		• Teaching	14 years
		• Research	11 years
		• Industry	Nil
		• Others	
vi.	Area of Specialization	Operations	
vii.	Courses taught at Post Graduate Diploma level	Managerial Statistics, Operations Research, Business Research Methods, Total Quality Management	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	07
		<input type="checkbox"/> International Journals	04
		<input type="checkbox"/> Conferences	01
		• Master	
		• Ph.D.	
ix.	Projects carried out	Nil	
x.	Patents	Nil	
xi.	Technology Transfer	Nil	
xii.	Research Publications	12	
xiii.	No. of Books published with details	01 ○ Co-Editor of the book entitled "Business Ethics and Corporate Social Responsibility" (jointly with Dr. A. B. Kalkundrikar and Shailaja G. Hiremath), the International Conference proceeding publish by MacMillan Publishers India Ltd., New Delhi during International Conference on Business Ethics and CSR, 3 rd to 5 th December, 2009 at KLS-IMER, Belgaum, Karnataka, India.	

i.	Name (First name Middle name Last name)	Dr. Rohit Prabhudesai	
ii.	Date of Birth (DD/MM/YY)	7/28/1990	
iii.	Unique id	0000252	
iv.	Educational Qualifications	PhD, MIB, BE	
v.	Work Experience		(Months/years)
		• Teaching	1 year 6 months
		• Research	1 year 6 months (excluding PhD duration)
		• Industry	1 year
		• Others	
vi.	Area of Specialization	Strategic Management	
vii.	Courses taught at Post Graduate Diploma level	Strategic Management International Business Business Analytics Leadership & Capacity Building	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	3
		<input type="checkbox"/> International Journals	8
		<input type="checkbox"/> Conferences	8
		• Master	6
		• Ph.D.	NIL
ix.	Projects carried out	NIL	
x.	Patents	NIL	
xi.	Technology Transfer	NIL	
xii.	Research Publications	8 (Scopus indexed)	
xiii.	No. of Books published with details	NIL	


i.	Name (First name Middle name Last name)	Roshni Das		
ii.	Date of Birth (DD/MM/YY)	02/06/82		
iii.	Unique id	10495/230		
iv.	Educational Qualifications	Ph. D.		
v.	Work Experience		(Months/years)	
		• Teaching	8 months	
		• Research	4.5 years	
		• Industry		
		• Others		
vi.	Area of Specialization	OB & HRM		
vii.	Courses taught at Post Graduate Diploma level	NA		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National		
		<input type="checkbox"/> International Journals		
		<input type="checkbox"/> Conferences		
		• Master		
		• Ph.D.		
ix.	Projects carried out	NA		
x.	Patents	NA		
xi.	Technology Transfer	NA		
xii.	Research Publications	NA		
xiii.	No. of Books published with details	NA		

i.	Name (First name Middle name Last name)	Shantanu Prasad		
ii.	Date of Birth (DD/MM/YY)	11/24/1976		
iii.	Unique id	Adhar No. 8199 3815 9243		
iv.	Educational Qualifications	PhD, NET (Management), MBA, B.Sc (Physics Honours)		
v.	Work Experience		(Months/years)	
		• Teaching	15 years	
		• Research		
		• Industry	4 years	
		• Others		
vi.	Area of Specialization	Marketing		
vii.	Courses taught at Post Graduate Diploma level	Marketing Analytics, Marketing Research, Marketing Management		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	1	
		<input type="checkbox"/> International Journals	1	
		<input type="checkbox"/> Conferences	0	
		• Master		
		• Ph.D.	0	
ix.	Projects carried out	0		
x.	Patents	0		
xi.	Technology Transfer	0		
xii.	Research Publications	7		
xiii.	No. of Books published with details	0		

i.	Name (First name Middle name Last name)	Shawnn Melicio Coutinho		
ii.	Date of Birth (DD/MM/YY)	09-10-1979		
iii.	Unique id	0000203		
iv.	Educational Qualifications	BE (MECH), MBA (GIM)		
v.	Work Experience		(Months/years)	
		• Teaching		
		• Research		
		• Industry	11.5 YEARS	
		• Others		
vi.	Area of Specialization	Healthcare Management		
vii.	Courses taught at Post Graduate Diploma level			
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National		
		<input type="checkbox"/> International Journals		
		<input type="checkbox"/> Conferences		
		• Master		
		• Ph.D.		
ix.	Projects carried out			
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications			
xiii.	No. of Books published with details			

i.	Name (First name Middle name Last name)	Shikha Aggarwal		
ii.	Date of Birth (DD/MM/YY)	18-07-1989		
iii.	Unique id	0000221		
iv.	Educational Qualifications	MBA, FPM		
v.	Work Experience		(Months/years)	
		• Teaching	3 years	
		• Research	6 years	
		• Industry	1 year	
		• Others		
vi.	Area of Specialization	Operations Management		
vii.	Courses taught at Post Graduate Diploma level	Managerial Statistics, Supply Chain Management, Technological innovation in Management. Supply Chain Analytics		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National		
		<input type="checkbox"/> International Journals		
		<input type="checkbox"/> Conferences		
		• Master		
		• Ph.D.		
ix.	Projects carried out	0		
x.	Patents	0		
xi.	Technology Transfer	0		
xii.	Research Publications	5		
xiii.	No. of Books published with details	0		

i.	Name (First name Middle name Last name)	SHIV NATH SINHA		
ii.	Date of Birth (DD/MM/YY)	12/9/1975		
iii.	Unique id	10495/253		
iv.	Educational Qualifications	PhD		
v.	Work Experience		(Months/Years)	
		• Teaching	10	
		• Research	10 Years	
		• Industry	8 Years	
		• Others		
vi.	Area of Specialization	Business Law, Corporate Governance, CSR and Sustainability		
vii.	Courses taught at Post Graduate Diploma level	Business Law, Corporate Governance, Corporate Social Responsibility		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	6	
		<input type="checkbox"/> International Journals	2	
		<input type="checkbox"/> Conferences	0	
		• Master	0	
		• Ph.D.		
ix.	Projects carried out			
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications			
xiii.	No. of Books published with details			


i.	Name (First name Middle name Last name)	Soumen Kumar Manna	
ii.	Date of Birth (DD/MM/YY)	9/11/1983	
iii.	Unique id	0000260	
iv.	Educational Qualifications	PhD	
v.	Work Experience		(Months/years)
		• Teaching	6 years 4 months
		• Research	7 years 6 months
		• Industry	4 years
		• Others	
vi.	Area of Specialization	Statistics, Data Science, Decision Science, Machine Learning, Artificial Intelligence, Business Analytics. Data Mining.	
vii.	Courses taught at Post Graduate Diploma level	Statistics, Data Science, Machine Learning, Artificial Intelligence, Data Mining.	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	1
		<input type="checkbox"/> International Journals	1
		<input type="checkbox"/> Conferences	1
		• Master	
		• Ph.D.	80
ix.	Projects carried out	General Motors online page visit prediction, Drone scheduling project, Bislery process optimization, East Adapt.	
x.	Patents		
xi.	Technology Transfer		
xii.	Research Publications	Soumen Manna, Ashish Das, Optimal two-level designs for partial profile choice experiments, Statistics & Probability Letters, 116:80–87, 2016.; F-S Chai, Ashish Das, Soumen Manna, Characterization and Optimal Designs for Discrete Choice Experiments, Statist. and Applications, 17., 2019; Soumen Manna, Optimal choice designs for $N < n$ choice sets, Statistics & Probability Letters (Preprint Submitted), 2020; Soumen Manna, Ashish Das,	

		Optimal choice designs for practical choice models, Journal of Choice Modelling (Submitted)., 2020; Soumen Manna, Anand Narasimhamurthy, A route planning strategy for commercial deliveries using drones, Innovative Design, Analysis and Development Practices in Aerospace and Automotive Engineering, Springer: 317-324., 2020.
xiii.	No. of Books published with details	

i.	Name (First name Middle name Last name)	Dr. Sreerupa Sengupta	
ii.	Date of Birth (DD/MM/YY)	20.12.1979	
iii.	Unique id	10495/256	
iv.	Educational Qualifications	PhD, Women's Studies, Jadavpur University, Kolkata (2014) MPhil, Women's Studies, Jadavpur University, Kolkata (2006) M.A., Sociology, Delhi School of Economics, University of Delhi (2003) B.A., Sociology, Presidency College, University of Calcutta (2001)	
v.	Work Experience		(Months/years)
		• Teaching and Training	6 years
		• Research	4
		• Industry	2 years
		• Others	
vi.	Area of Specialization	Health and Human Rights; Health Communication; Gender and Development, Monitoring and Evaluation	
vii.	Courses taught at Post Graduate Diploma level	Gender and Education Qualitative Research Methods Gender and Sustainable Development Ethics and Corporate Governance	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences <input type="checkbox"/> National <input type="checkbox"/> International Journals <input type="checkbox"/> Conferences • Master • Ph.D.	(in nos.)
ix.	Projects carried out	PI – 4 Co-PI – 6 Team Member - 8	
x.	Patents	NA	
xi.	Technology Transfer	NA	
xii.	Research Publications	9	
xiii.	No. of Books published with details	NA	


i.	Name	Dr. Supriya Chinmay Phadnis		
ii.	Date of Birth (DD/MM/YY)	05/01/1985		
iii.	Unique id	0000247		
iv.	Educational Qualifications	Ph.D. Health Sciences, Master of Public Health (M.P.H.)		
v.	Work Experience		(Months/Years)	
		• Teaching	4 years 5 months	
		• Research	5 years	
		• Industry	3 years 11 months	
		• Others	-	
vi.	Area of Specialization	Public Health, Health Research		
vii.	Courses taught at Post Graduate Diploma level	Management Communication, Research Methods, Public Health		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	7	
		<input type="checkbox"/> National	1	
		<input type="checkbox"/> International Journals	3	
		<input type="checkbox"/> Conferences	3	
		• Master	4	
		• Ph.D.	0	
ix.	Projects carried out till date	<ol style="list-style-type: none"> 1. Health and Safety during Work from Home: Understanding Employee Needs and Organisational Engagement. 2. A study to determine the out of pocket expenditure of families for the treatment of children affected with major and minor anomalies. 3. A study to determine the impact of a psychosocial support intervention on the quality of life of parents of children with hemophilia. 4. A cross-sectional study to determine the point prevalence of morbidities and treatment seeking by families of children between 0-5 years of age in urban slums of Pune city. 5. Treatment decisions and out of pocket expenditure for treatment of bleeding episodes 		

		by families of Indian patients with hemophilia: A cohort study.
x.	Patents	-
xi.	Technology Transfer	-
xii.	Research Publications	4
xiii.	No. of Books published with details	-


i.	Name (First name Middle name Last name)	SUMIT DATTA		
ii.	Date of Birth (DD/MM/YY)	05/09/58		
iii.	Unique id	Cont000027		
iv.	Educational Qualifications	Ph.D. B. Met. Engineering (Honours)		
v.	Work Experience		(Months/Years)	
		• Teaching	26 Years	
		• Research	26 Years	
		• Industry	38 Years	
		• Others		
vi.	Area of Specialization	Operations Management		
vii.	Courses taught at Post Graduate Diploma level	Operations Management, Leadership, Project Management, TQM		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(16.)	
		<input type="checkbox"/> National	Eleven	
		<input type="checkbox"/> International Journals	Three	
		<input type="checkbox"/> Conferences	Two	
		• Master		
		• Ph.D.	One	
ix.	Projects carried out	Ten		
x.	Patents	Nil		
xi.	Technology Transfer	Nil		
xii.	Research Publications	Two		


i.	Name (First name Middle name Last name)	Umesh S. Mahtani		
ii.	Date of Birth (DD/MM/YY)	28/02/1958		
iii.	Unique id	10495/180		
iv.	Educational Qualifications	BE, PGDM, CPA(USA) ,ACMA (CIMA-UK), PhD		
v.	Work Experience		(Months/years)	
		• Teaching	6yrs	
		• Research		
		• Industry	29 yrs	
		• Others		
vi.	Area of Specialization	Finance/Accounting		
vii.	Courses taught at Post Graduate Diploma level	Finance and Accounting Courses		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.) 4	
		<input type="checkbox"/> National		
		<input type="checkbox"/> International Journals	4	
		<input type="checkbox"/> Conferences	1	
		• Master		
		• Ph.D.		
ix.	Projects carried out	Nil		
x.	Patents	Nil		
xi.	Technology Transfer	Nil		
xii.	Research Publications	4 Nos		
xiii.	No. of Books published with details	Nil		

i.	Name (First name Middle name Last name)	Venkatesh Naga Devaguptapu	
ii.	Date of Birth (DD/MM/YY)	26/08/1971	
iii.	Unique id	0000192	
iv.	Educational Qualifications	BSC(MPC), MBA, LLB, PhD, DipT&D, Fellow(AHRB)	
v.	Work Experience		(Months/years)
		• Teaching	5 years
		• Research	16 years
		• Industry	20 years
		• Others	
vi.	Area of Specialization	HRM	
vii.	Courses taught at Post Graduate Diploma level	HRM, Organization Structure & design, HR Analytics, Recruitment & Selection, Compensation & Benefits, Performance Management, Learning & Development	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)
		<input type="checkbox"/> National	
		<input type="checkbox"/> International Journals	
		<input type="checkbox"/> Conferences	
		• Master	
		• Ph.D.	
ix.	Projects carried out	HR consulting Projects for KRCL, Mumbai	
x.	Patents	Nil	
xi.	Technology Transfer	Nil	
xii.	Research Publications	45 papers in national and international conferences/journals	


i.	Name	Dr. Vinit Ghosh		
ii.	Date of Birth	22/04/1980		
iii.	Unique id	0000246		
iv.	Educational Qualifications	PhD (IIT Guwahati)		
v.	Work Experience		11 years	
		• Teaching	2 years	
		• Research	1 year	
		• Industry	8 years	
		• Others		
vi.	Area of Specialization	OB and HR		
vii.	Courses taught at Post Graduate Diploma level	OB, HRM and HR Analytics		
viii.	Research Publications	• No. of papers published in National/ International Journals/ Conferences	7	
		<input type="checkbox"/> National	1	
		<input type="checkbox"/> International Journals	6	
		<input type="checkbox"/> Conferences		
		• Master		
		• Ph.D.		
ix.	Projects carried out			
x.	Patents			
xi.	Technology Transfer			
xii.	Research Guidance			
xiii.	No. of Books published with details			

i.	Name (First name Middle name Last name)	Vilasini Devi Nair		
ii.	Date of Birth (DD/MM/YY)	04/02/1962		
iii.	Unique id	10495/242		
iv.	Educational Qualifications	MHA, PG Diploma in Health Economics, Policy and Financing PHD (Health Economics), Fellowship in Health Care Financing.		
v.	Work Experience		(Months/years)	
		• Teaching	18 Years	
		• Research	15 years	
		• Industry	2 years	
		• Others	Clinical practice- 9 years	
vi.	Area of Specialization	Health Economics, Hospital administration		
vii.	Courses taught at Post Graduate Diploma level	Health Economics at -Masters level Hospital Administration -Masters level		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National		
		<input type="checkbox"/> International Journals	9	
		<input type="checkbox"/> Conferences	10	
		• Master	12	
		• Ph.D.		
ix.	Projects carried out	7 completed. 1 ongoing International project by MaCgill, Canada approved		
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications	12		
xiii.	No. of Books published with details	1 book on health economics published by carter center ,Ethiopia- reviewed		

i.	Name (First name Middle name Last name)	VITHAL SUKHATHANKAR		
ii.	Date of Birth (DD/MM/YYYY)	24/03/1965		
iii.	Unique id	0000026		
iv.	Educational Qualifications	MCA, FDP, M. PHIL.		
v.	Work Experience		(Months/Years)	
		• Teaching	25 YEARS	
		• Research	15 YEARS	
		• Industry	3 MONTHS	
		• Others		
vi.	Area of Specialization	IT AND BDA		
vii.	Courses taught at Post Graduate Diploma level	1. MIS 2. DBMS 3. MANAGERIAL STATISTICS 4. DATA ANALYSIS USING MS EXCEL 5. INTRODUCTION TO IT. 6. E-COMMERCE 7. DBMS-II 8. E-GOVERNMENT 9. PROGRAMING CONCEPT AND ALGORITHM DEVELOPMENT 10. IT FOR MANAGERS 11. C PROGRAMING.		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	6	
		<input type="checkbox"/> National	6	
		<input type="checkbox"/> International Journals	--	
		<input type="checkbox"/> Conferences	25	
		• Master	63	
		• Ph.D.	---	
ix.	Projects carried out	3		
x.	Patents	---		
xi.	Technology Transfer	1		
xii.	Research Publications	6		

i.	Name (First name Middle name Last name)	Vivek Roy		
ii.	Date of Birth (DD/MM/YY)	26/10/87		
iii.	Unique id	00 00 219		
iv.	Educational Qualifications	Ph.D, M.Tech, B.E		
v.	Work Experience		(Months/years)	
		• Teaching	21 Months	
		• Research	0	
		• Industry	0	
		• Others	0	
vi.	Area of Specialization	Operations Management		
vii.	Courses taught at Post Graduate Diploma level	Logistics Management, Service Operations Management, Technology and Logistics		
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National	0	
		<input type="checkbox"/> International Journals	13	
		<input type="checkbox"/> Conferences	1	
		• Master	0	
		• Ph.D.	0	
ix.	Projects carried out			
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications	Last two publications: <ul style="list-style-type: none"> Roy, V., Schoenherr, T. and Charan, P., 2018. The thematic landscape of literature in sustainable supply chain management (SSCM) A review of the principal facets in SSCM development. International Journal of Operations & Production Management, 38(4), pp.1091-1124. Roy, V. 2019. Decoding the elemental arcs of superior performance in sustainable supply chains: A knowledge-based view. Management Decision, In press. 		

i.	Name (First name Middle name Last name)	P Balasubramanyam	
ii.	Date of Birth (DD/MM/YY)	01/06/1972	
iii.	Unique id		
iv.	Educational Qualifications	M.Sc., M.Phil., Ph D	
v.	Work Experience		(Months/years)
		• Teaching	4
		• Research	
		• Industry	18
		• Others	
vi.	Area of Specialization	Artificial Intelligence, Machine learning, Manufacturing Analytics	
vii.	Courses taught at Post Graduate Diploma level	Operations Research, Quantitative Techniques, Data Preparation, Managerial Statistics	
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.) 9
		<input type="checkbox"/> National	
		<input type="checkbox"/> International Journals	3
		<input type="checkbox"/> Conferences	6
		• Master	
		• Ph.D.	
ix.	Projects carried out		
x.	Patents		
xi.	Technology Transfer		
xii.	Research Publications		
xiii.	No. of Books published with details	“On Some Aspects of Forecasting Methods: A Comparative Performance of Advanced Forecasting Models” <ul style="list-style-type: none"> • Publisher: LAP LAMBERT Academic Publishing • Language: English • ISBN-10: 3659389692 • ISBN-13: 978-3659389696 	

i.	Name (First name Middle name Last name)	Subrata Majumdar		
ii.	Date of Birth (DD/MM/YY)	30-05-1956		
iii.	Unique id	cont000011		
iv.	Educational Qualifications	PGCGM		
v.	Work Experience		(Months/years)	
		• Teaching	42 Years	
		• Research		
		• Industry		
		• Others		
vi.	Area of Specialization	Marketing		
vii.	Courses taught at Post Graduate Diploma level			
viii.	Research guidance	• No. of papers published in National/ International Journals/ Conferences	(in nos.)	
		<input type="checkbox"/> National		
		<input type="checkbox"/> International Journals		
		<input type="checkbox"/> Conferences		
		• Master		
		• Ph.D.		
ix.	Projects carried out			
x.	Patents			
xi.	Technology Transfer			
xii.	Research Publications			

9. Fee: For courses in 2019-21 session

▪ Details of fee as approved by State Fee Committee:

PGDM – FT Rs.15,98,000/-for two years

PGDM – PT Rs.4,44,000/- for three-year part time

PGDM – HCM Rs.14,35,000/- for two years

PGDM – BDA Rs.15,98,000/- for two years

PGDM – BIFS Rs.15,98,000/- for two years

▪ Time Schedule for payment of fee for entire programme:

Fees are paid at the beginning of every term. It is a trimester programme of 10 weeks duration so the fees are paid three times in a year.

▪ Number of Fee waivers granted with amount and name of students:

TUITION FEE AWARDEES

2020-22

Tuition Fee Waiver (TFW) yet to be awarded to batch of 2020-22

2019-21

Tuition Fee Waivers (TFW) granted to PGDM (FT) 2019-21 batch with amount and name of students:

Sl.	Name	TFW Amount (Rs.)
1	Mr. Mital Sharma	Rs.10,27,800/-
2	Miss. Margi D. Thaker	Rs.10,27,800/-
3	Mr. Bidhi Prasad Nayak	Rs.10,27,800/-
4	Mr. Sindhoor Mu V	Rs.10,27,800/-
5	Miss. Trupti Bhalchandra Joshi	Rs.10,27,800/-
6	Mr. Uddhav Dilip Kulkarni	Rs.10,27,800/-
7	Mr. Shubham Ahuja	Rs.10,27,800/-

Tuition Fee Waivers (TFW) granted to PGDM (Healthcare) 2019-21 batch with amount and name of students

Sl.	Name	TFW Amount (Rs.)
1	Miss. Ujwala Ramnarayan Pande	Rs.6,25.800/-
2	Mr. Pranjul Srivastava	Rs.6,25.800/-
3	Mr. Kenneth Ryan Fernandes	Rs.6,25.800/-

Sl.	Name	Amount (Rs.)
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1	Dr. Sarangi Vyomeshkumar Bhalan	Rs.4 lakhs
2	Dr. Suneeth Raja	Rs.4 lakhs
3	Dr. Sathish R	Rs.4 lakhs
4	Dr. Swathi Nageswaran	Rs.4 lakhs

GIM-MBBS Scholarship (GMS) – PGDM (Healthcare) 2019-21 Session

2018-20

Tuition Fee Waivers (TFW) granted to PGDM (FT) 2018-20 batch with amount and name of students:

Sl.	Name	TFW Amount (Rs.)
1	Mr. Chaitanya Phanse	Rs.9,78,900/-
2	Mr. Mahesh Oganias	Rs.9,78,900/-
3	Mr. Rohit Punuganti	Rs.9,78,900/-
4	Mr. Saivallabh Salgaonkar	Rs.9,78,900/-
5	Mr. Satyoki Chatterjee	Rs.9,78,900/-

Tuition Fee Waivers (TFW) granted to PGDM (Healthcare) 2018-20 batch with amount and name of students

Sl	Name	TFW Amount (Rs.)
1.	Mr. Arjun Gole	Rs.5,11,200/-
2	Mr. Prashantkumar Gupta	Rs.5,11,200/-

2017-19

Tuition Fee Waivers(TFW) granted to PGDM (FT) 2017-19 batch with amount and name of students:

Sl. no	Name	TFW Amount (Rs.)
1	Mr. Atish Vithal Palav	Rs.9,78,900/-
2	Mr. Dhanraj Rajeshbhai Suryavanshi	Rs.9,78,900/-
3	Mr. Mukul Madhav	Rs.9,78,900/-
4	Mr. Ghebson T Baby	Rs.9,78,900/-
5	Mr. Bedouin Paul	Rs.9,78,900/-
6	Miss. Barkha Jain	Rs.9,78,900/-
7	Miss. Trishna Shamba Kouthankar	Rs.9,78,900/-

Tuition Fee Waivers (TFW) granted to PGDM (Healthcare) 2017-19 batch with amount and name of students

S1	Name	TFW Amount (Rs.)
1.	Baigadda Shamiulla	Rs.5.04,000/-

TUITION FEE AWARDEES 2016-18

Tuition Fee Waivers (TFW) granted to PGDM (FT) 2016-18 batch with amount and name of students:

Sl.	Name	TFW Amount (Rs.)
1	Mr. Sarvesh Nadkarni	Rs.8,91,000/-
2	Ms. Shraddha Gupta	Rs.8,91,000/-
3	Mr. Vedang Kulkarni	Rs.8,91,000/-
4	Mr. Rohit D Mahagaonkar	Rs.8,91,000/-
5	Mr. Vishnu D.R.	Rs.8,91,000/-
6	Mr. Durgakumar Samant	Rs.8,91,000/-
7	Mr. Saswata Banik	Rs.8,91,000/-
8.	Mr. Harsheet A Suryavanshi	Rs.8,91,000/-
9,	Ms. Saima Baig	Rs.8,91,000/-
10.	Ms. Alphina F Gracias	Rs.8,91,000/-

Tuition Fee Waivers (TFW) granted to PGDM (Healthcare) 2016-18 batch with amount and name of students:

Sl.	Name	TFW Amount (Rs.)
1	Ms. Ruchi S. Furtado	Rs.4,20,510/-

2015-17

Tuition Fee Waivers (TFW) granted to PGDM (FT) 2015-17 batch with amount and name of students:

Sl.	Name	TFW Amount (Rs.)
1	Mr. Raj Pradeephan SM	Rs.7,80,000/-
2	Mr Saurabh Joshi	Rs.7,80,000/-
3	Mr. Sreerag M. Namboodiri	Rs.7,80,000/-
4	Mr. Rajat Tiwari	Rs.7,80,000/-
5	Ms. Preeti Shibu	Rs.7,80,000/-
6	Mr. Mohit Rawat	Rs.7,80,000/-
7	Mr Rohit Bhuwania	Rs.7,80,000/-
8.	Mr. Aditya Kumar Voona	Rs.7,80,000/-

Tuition Fee Waivers(TFW) granted to PGDM (Healthcare) 2015-17 batch with amount and name of students:

Sl.	Name	TFW Amount (Rs.)
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1	Ms. Shirley Judith Vaz	Rs.4,20,000/-
2	Mr. Priyankit Panwar	Rs.4,20,000/-

▪ Number of scholarships offered by the Institution, duration and amount: -

20 Access Scholarships at Rs.4 lakhs each per student offered to meritorious students who excel in selection process and demonstrate a positive attitude to learning and with a promise for a good use of the award.

5 GMS – The Institute offers five scholarships each amounting to Rs.4 lakhs to candidates holding MBBS degree and admitted into PGDM Healthcare course.

Access Scholarship Winner PGDM 2020-22 Session

Sr No	GIMID	Registered Name	Scholarship Amount (Rs.)
1	000135	SANKALP MILIN	Rs.4 lakhs
2	000456	NIHAL ALIAS ASHISH SHET NARVENKAR	Rs.4 lakhs
3	000747	VISHAN KHATAVKAR	Rs.4 lakhs
4	001173	SONALI GAGNEJA	Rs.4 lakhs
5	001390	SANDEEP S	Rs.4 lakhs
6	002149	NIKHIL PREM CHANDWANI	Rs.4 lakhs
7	002253	DIVESH PALIWAL	Rs.4 lakhs
8	002757	DARVI	Rs.4 lakhs
9	002859	JITESH DIPAK PARATE	Rs.4 lakhs
10	003359	BHARADWAJ MAHANTI	Rs.4 lakhs
11	004652	POOJA	Rs.4 lakhs
12	004893	BHASKAR DEKA	Rs.4 lakhs
13	005346	SHUBHAM VIJAY NANEWAR	Rs.4 lakhs
14	006447	YASH JALAN	Rs.4 lakhs
15	006652	HARSHIKA MOHINDRA	Rs.4 lakhs
16	007465	AVI MAHAJAN	Rs.4 lakhs
17	008423	AJAY DHAKAD	Rs.4 lakhs
18	008591	KASHISH GOEL	Rs.4 lakhs
19	008747	AVINASH SANJEEVA MENDON	Rs.4 lakhs
20	009268	AMAM ARUN	Rs.4 lakhs
21	009303	SAURAV TIWARI	Rs.4 lakhs
22	009348	SHIBIKA	Rs.4 lakhs
23	009706	ARPIT RADHAKANT GAUR	Rs.4 lakhs
24	009742	AKSHITA DUBEY	Rs.4 lakhs
25	009794	MEENAL JAIN	Rs.4 lakhs
26	009857	ANUSTHA	Rs.4 lakhs

Access Scholarship Winners PGDM 2019-21 Session

Sr. No.	GIMID	Salutation	Full Name	Scholarship Amount (Rs.)
1	900010	Miss	Ramya Ramakrishnan	Rs.4 lakhs
2	900558	Mr	Pavan Rao Hb	Rs.4 lakhs
3	900647	Mr	Rahul Kumar	Rs.4 lakhs
4	901642	Mr	Aditya Ashok Balande	Rs.4 lakhs
5	902464	Mr	Prabhav Agarwal	Rs.4 lakhs
6	902507	Miss	Surabhi Gupta	Rs.4 lakhs
7	902739	Miss	Subhasmita Swain	Rs.4 lakhs
8	902844	Mr	N Subrahmanyam	Rs.4 lakhs
9	902867	Mr	Abhishek Sharma	Rs.4 lakhs
10	904096	Mr	Cavan Lino Santiago	Rs.4 lakhs
11	904553	Miss	Swetha Sundararajan	Rs.4 lakhs
12	904558	Miss	Sukanya Sunil Bhatt	Rs.4 lakhs
13	905776	Mr	Somit	Rs.4 lakhs
14	906028	Mr	Kunal Pramanik	Rs.4 lakhs
15	906098	Miss	Tanushka Malhotra	Rs.4 lakhs
16	906894	Mr	Rabprit Singh	Rs.4 lakhs
17	907801	Mr	Anurudra	Rs.4 lakhs
18	907992	Miss	Shubham Srivastava	Rs.4 lakhs
19	908386	Miss	Sweta Burnwal	Rs.4 lakhs
20	908527	Mr	Aakash Deep Singh	Rs.4 lakhs
21	908617	Mr	Gopal Krishan Dixit	Rs.4 lakhs
22	908958	Miss	Shivani Agrawal	Rs.4 lakhs
23	910033	Mr	Om Prakash Verma	Rs.4 lakhs
24	908184	Mr	Sachin Mukeshkumar Jain	Rs.4 lakhs

ACCESS SCHOLARSHIP WINNERS – PGDM 2018-20 SESSION

Sr. No.	GIM Id	Name	Scholarship Amount (Rs)
1	801827	Aekansh Tripathi	Rs. 4 Lakhs
2	801969	Anwasha Pal	Rs. 4 Lakhs
3	802026	Chetan Sunil Pangavane	Rs. 4 Lakhs
4	803405	Arti Kesari	Rs. 4 Lakhs
5	803487	Aishwarya Prashant Kamat	Rs. 4 Lakhs
6	803620	Ajita Chakladar	Rs. 4 Lakhs
7	804044	Ravi Dilipbhai Kamani	Rs. 4 Lakhs
8	804470	Palak Kakkar	Rs. 4 Lakhs
9	804580	Sidharth Suman Bhuyan	Rs. 4 Lakhs

ACCESS SCHOLARSHIP WINNERS – PGDM 2017-19 SESSION

Sr.	GIM Id	Name	Scholarship
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No.			Amount (Rs)
1	700124	Miss.Sneha Sandip Sardesai	Rs. 4 Lakhs
2	700176	Mr.Deepak Peter Alvares Rodricks	Rs. 4 Lakhs
3	700199	Mr.Sarvesh Santosh Nigalye	Rs. 4 Lakhs
4	700217	Miss.Surya Agrawal	Rs. 4 Lakhs
5	700744	Mr.Amit Joshi	Rs. 4 Lakhs
6	701798	Miss.Mayonka Mukherjee	Rs. 4 Lakhs
7	702125	Mr.Zishan Shaikh	Rs. 4 Lakhs
8	702616	Miss.Pragya Malhotra	Rs. 4 Lakhs
9	702843	Mr.Joel Jerry Menezes Gama	Rs. 4 Lakhs
10	703067	Miss.Ashwini Kumar Rana	Rs. 4 Lakhs
11	703122	Miss. Deepshika Rana	Rs. 4 Lakhs
12	703266	Miss. Anamika Misra	Rs. 4 Lakhs
13	703411	Mr. Prasad Balavant Patil	Rs. 4 Lakhs
14	703685	Mr. Arjun Gupta	Rs. 4 Lakhs
15	704565	Miss. R Priti	Rs. 4 Lakhs
16	704804	Mr. Aakash Gupta	Rs. 4 Lakhs
17	705013	Mr. Rohit Mondal	Rs. 4 Lakhs
18	705501	Miss. Arka Mitra	Rs. 4 Lakhs
19	705553	Miss. Ramya Gupta	Rs. 4 Lakhs
20	705644	Mr. Saket Upadhyay	Rs. 4 Lakhs
21	705671	Miss. Srividya Mukunthan	Rs. 4 Lakhs
22	706526	Miss. Jigyasa Manojkumar Jain	Rs. 4 Lakhs
23	707087	Mr. Krishna kanth Thota	Rs. 4 Lakhs
24	708089	Menka Sunil Chandani	Rs. 4 Lakhs
25	708268	Miss.Nikhil Abraham Jacob	Rs. 4 Lakhs
26	708762	Mr. Prafull Kumar Aeron	Rs. 4 Lakhs
27	709199	Miss.Mahalaxmi Subramanian	Rs. 4 Lakhs
28	709324	Miss. Anushri Bhargava	Rs. 4 Lakhs
29	709375	Mr. Manish Kumar	Rs. 4 Lakhs

ACCESS SCHOLARSHIP WINNERS – PGDM 2016-18 SESSION

Sr No.	GIMID	Salutation	First Name	Middle Name	Last Name
1	600184	Mr	PRASHANT		BHARDWAJ
2	600232	Mr	Mihir	Sunil	Parsani
3	600367	Mr	Gaurav	Premchand	Teli
4	600618	Mr	Narendra	Vishnu	Mhalsekar
5	600664	Miss	Samaakhya		P
6	601086	Mr	Chirag	Subhash	Borkar
7	601398	Mr	DIPTAM		DUTTA
8	601572	Miss	Aishwarya alias Ankita	Ugam	Sinai Usgaonkar
9	601578	Miss	Stephanie		Fernandes
10	601613	Miss	Oisheeparna		Sen
11	601998	Mr	Eddie	Romario	Carvalho
12	602127	Miss	Blossom	Caroline	Dsouza
13	602146	Mr	RAHUL		TYAGI

14	602162	Miss	Rajasi		Manrai
15	602455	Miss	Rachel		Mathew
16	602460	Miss	ALKA		ELIZABETH
17	602463	Miss	Mohini	Prabhakar	Shidhaye
18	602711	Mr	Gaurav		Biyani
19	602962	Miss	Neha	Suhas	Thatte
20	603129	Miss	Rela	Alice	Jacob
21	603177	Mr	SRINIVAS		N B
22	603445	Miss	Rashi		Mittal
23	603695	Mr	GAURAV	SINGH	BANAFER
24	604014	Miss	Arhatha		Magavi
25	604116	Mr	Arnab		Bardhan
26	604814	Mr	Zubbin	Rumi	Maajoo
27	605362	Mr	SBS DAYAABARAN		
28	605655	Miss	Apoorva		Ramchandran
29	606044	Miss	VIDHI		AGARWAL
30	606814	Miss	Tarandeep		Kaur
31	606839	Mr	ASHA KIRAN		BONAGIRI
32	607154	Mr	Manoj Kumar Reddy		Sanivarapu
33	607160	Miss	BHAVYA		GAUR
34	607233	Mr	HARSHENDU	SHRINIVAS	DAVE
35	607260	Mr	Manzil		Chakraborty

ACCESS SCHOLARSHIP WINNERS PGDM 2015-17

Sr. No.	GIM Id	Name	Scholarship Amount (Rs.)
1	500660	ANIRUDHA CHANDRASHEKHAR CHAVAN	Rs.6 lakhs
2	504586	Bavya Venkateswaran	Rs.6 lakhs
3	505820	Sehr Arora	Rs.6 lakhs
4	500760	JUBIN ABRAHAM MATHEWS	Rs.6 lakhs
5	501321	Aniket Vallabh Kuncolienar	Rs.6 lakhs
6	503873	Vishal Birendra	Rs.6 lakhs
7	505955	Sanya Gupta	Rs.6 lakhs
8	505230	Chaitanya Anil Datar	Rs.6 lakhs
9	505588	NIHAR RANJAN SAHU	Rs.6 lakhs
10	501568	Zain Ahmed Khwaja	Rs.6 lakhs
11	504475	VASUNDHRA GUPTA	Rs.6 lakhs
12	501312	Manish Phukan	Rs.6 lakhs
13	501712	GAURAV SHARMA	Rs.6 lakhs
14	506780	Asmita Chakraborty	Rs.6 lakhs
15	503898	Gina Ubelina Almeida	Rs.6 lakhs
16	506227	Anuj Agarwal	Rs.6 lakhs
17	504190	Ashish Anilkumar	Rs.6 lakhs
18	500690	Sonia Kerkar	Rs.6 lakhs
19	504165	Parul Mishra	Rs.4 lakhs
20	507955	HIMANSHU SHARMA	Rs.4 lakhs

21	500363	PAULOMI BASAK	Rs.4 lakhs
22	506711	Palak Dhawan	Rs.4 lakhs
23	503924	Shivam Lamba	Rs.4 lakhs
24	503821	Rohit Joshi	Rs.4 lakhs
25	504001	Mihir Chhangani	Rs.4 lakhs
26	502336	Arpit Srivastava	Rs.4 lakhs
27	501375	UDIT KUKREJA	Rs.4 lakhs
28	503719	Prachi Jauhari	Rs.4 lakhs
29	501454	VENNELA NALLA	Rs.4 lakhs
30	507391	Sautrik Joardar	Rs.4 lakhs
31	502382	Koushik Sircar	Rs.4 lakhs
32	502853	Pranav Kakkar	Rs.4 lakhs
33	504784	Shilpa Mittal	Rs.4 lakhs
34	505345	CHAYAN MUNJAL	Rs.4 lakhs
35	502294	Samjukta Paul	Rs.4 lakhs
36	504249	Ambika Rajan Kamat	Rs.4 lakhs
37	501716	Mohit Balkrishna Pai	Rs.4 lakhs
38	504268	Vishnu R Krishnan	Rs.4 lakhs
39	506573	Neha Maruti Shiroor	Rs.4 lakhs
40	500092	Salina Kiran Bhobe	Rs.4 lakhs
41	503323	Nilesh Mohanlal Suthar	Rs.4 lakhs
42	504152	Suhail Khan	Rs.4 lakhs

Criteria for Fee Waiver: The Institute follows the criteria as laid down by AICTE for Tuition Fee Waiver.

Estimated cost of Boarding & Lodging in Hostels: Approximate hostel fee for two years: Hostel Fee for two years: Rs.1,54,535/- (FY Double; SY Single Room); Food approximately Rs.4500/- per month.

10. Admission:

- Number of seats sanctioned

Approval year: 2020-21

Post Graduate Diploma in Management: 240

Post Graduate Diploma in Management (Healthcare): 60

Post Graduate Diploma in Management (Part Time): 60

Post Graduate Diploma in Management (Big Data Analysis): 120 (60+60)

Post Graduate Diploma in Management (Banking Insurance & Financial Service): 60

Fellowship Programme in Management: 20

- Number of Students admitted under various categories each year in the last three years: See item no. 06 Programmes

- Number of applications received during last two years for admission under Management Quota and number admitted : NOT APPLICABLE

11. Admissions Procedure

- Mention the admission test being followed, name and address of the Test Agency and its URL (website):

CAT (www.iimcat.ac.in)

XAT (www.xatonline.in)

CMAT (www.ntacmat.ac.in)

GMAT (www.mba.com)

- Number of seats allotted to different Test Qualified candidate separately (AIEEE/ CET (State conducted test/ University tests/ CMAT/ GPAT)/ Association conducted test):

There are no seats allotted for individual exams. We create a merit list considering all from competitive examinations

- Calendar for admission against Management/vacant seats: NA
 - Last date of request for applications: 3rd January 2020
 - Last date of submission of applications: 3rd January 2020
 - Dates for announcing final results:
 - Release of admission list (main list and waiting list shall be announced on the same day)
 - Date for acceptance by the candidate (time given shall in no case be less than 15 days)
 - Last date for closing of admission
 - Starting of the Academic session 1st August, 2020
 - The waiting list shall be activated only on the expiry of date of main list
 - The policy of refund of the fee, in case of withdrawal, shall be clearly notified: policy mentioned on the offer letter

12. Criteria and Weightages for Admission

- Describe each criterion with its respective weightages i.e. Admission Test, marks in qualifying examination etc.
- The final selection for Achievers round shall be made on objective and leadership assessment (40% weightage), the candidate's past academic performance (15% weightage), work experience, if any (10% weightage), performance in face to face evaluation process (30 % weightage) and

composite diversity index (5% weightage). This is subject to obtaining a desired proficiency in written communication and a minimum score for each evaluation component, except work experience. The objective assessment shall be based on XAT, CAT, GMAT or CMAT score and the leadership assessment shall be based on Individual Assessment in Group Activity - an interaction with peers and evaluators.

- The final selection for Regular Round of PGDM shall be made on the basis of objective assessment (40% weightage), past academic performance (15% weightage), work experience, if any (10% weightage), performance in face-to-face evaluation (30% weightage), and Composite Diversity Index (5% weightage). This is subject to obtaining desired proficiency in written communication and minimum score for each evaluation component, except work experience. The objective assessment for PGDM shall be based on XAT, CAT, GMAT, or CMAT score.
- All candidates who have applied for admission to PGDM(HCM) and PGDM(BDA) will be shortlisted for face to face evaluation on the basis of their profile consisting of the entrance test scores, past academic performance and work experience for Interviews. Interview centers are Ahmedabad, Bangalore, Chandigarh, Chennai, Cochin, Delhi, Goa, Guwahati, Hyderabad, Indore, Kolkata, Mumbai and Varanasi (all centers are subject to availability)
- The final selection for PGDM (HCM) shall be made on the basis of objective assessment (40% weightage), past academic performance (15% weightage), work experience, if any (10% weightage), performance in face-to-face evaluation (30% weightage) and Profile Assessment Index (5% weightage). This is subject to obtaining desired proficiency in written communication and minimum score for each evaluation component, except work experience. The objective assessment for HCM shall be based on XAT, CAT, GMAT or CMAT score.
- The final selection for PGDM (BDA) shall be made on the basis of objective assessment (45% weightage), past academic performance (15% weightage), work experience, if any (10% weightage), and performance in face-to-face evaluation (30% weightage). This is subject to obtaining desired proficiency in written communication and minimum score for each evaluation component, except work experience. The objective

assessment for BDA shall be based on GAAT score and XAT, CAT, GMAT, or CMAT score.

- The final selection for PGDM (BIFS) shall be made on the basis of objective assessment (40% weightage), past academic performance (15% weightage), work experience, if any (10% weightage), performance in face-to-face evaluation (30% weightage) and Profile Assessment Index (5% weightage). This is subject to obtaining desired proficiency in written communication and minimum score for each evaluation component, except work experience. The objective assessment for BIFS shall be based on XAT, CAT, GMAT, or CMAT score.

- Mention the minimum level of acceptance, if any

Cut offs for PGDM:

CAT: 88

XAT: 82

CMAT: 98

GMAT: 600

PGDM (HCM), PGDM (PT), PGDM (BDA) and PGDM (BIFS) are profile based

- Mention the cutoff levelsof percentage and percentile scoreof the candidat es in the admission test for the last three years: See item no. 06 programmes

13. List of Applicants

- List of candidates whose applications have been received along with percentile/percentage score for each of the qualifying examination in separate categories for open seats:

We received 10180 applications

- List of candidates who have applied along with percentage and percentile score for Management quota seats: – NONE

14. Results of Admission Under Management seats/Vacant seats:

NOT APPLICABLE

Admission process before the registration date involved announcement of more than one list. On the date of registration, the status was:

PGDM (Full Time): 246*

PGDM (HCM): 57

PGDM (BDA):121*

PGDM (BIFS): 31

PGDM (Part Time): 28

FPM : 0

*5% supernumerary seats

15. **Information on infrastructure and other resources available:**

• **15.1. Infrastructural Information**

Sl. No	Document No	Date of Registration	Plot No	Address (Village). Dist		Area in acres
1	348/2008	16/10/2008	58/1-C	VILLAGE PORIEM, DIST NORTH GOA		25 ACRES
2	81/2010	9/2/2010	58/1-C	VILLAGE PORIEM, DIST NORTH GOA		25 ACRES
S.No	Room Type (Functions)		TOTAL SQ. M	Completion of Flooring	Completion of Walls and Painting	Completion of Electrification and lighting
	PHASE 1					
A	ACADEMIC BLOCK		4819.00	YES	YES	YES
B	CAFETERIA		1465.00	YES	YES	YES
C	LIBRARY & GUEST ROOM		984.27	YES	YES	YES
D	HOSTEL 1		2133.00	YES	YES	YES
E	HOSTEL 2		2148.00	YES	YES	YES
F	HOSTEL 3		1319.00	YES	YES	YES
G	HOSTEL 4		1629.00	YES	YES	YES
H	HOSTEL 5		1629.00	YES	YES	YES
I	FACULTY HOUSING		2076.00	YES	YES	YES
J	MULTI PURPOSE HALL		1275.00	YES	YES	YES
K	SITE SERVICES AREA		540.00	YES	YES	YES
	TOTAL BUILT UP AREA IN SQ.M. (PHASE 1)		20017.27			
	PHASE 2					
A	INTERNATIONAL STUDENTS HOSTEL		688.03	YES	YES	YES
B	VISITING FACULTY ACCOMMODATION		489.07	YES	YES	YES
C	CAFETERIA EXTENSION		171.27	YES	YES	YES

D	PRAYER ROOM	108.34	YES	YES	YES
E	FACULTY HOUSING 2	2498.45	YES	YES	YES
F	INTERNATIONAL STUDENTS HOSTEL (MDP EXTENSION)	858.46	YES	YES	YES
	TOTAL BUILT UP AREA IN SQ.M. (PHASE 2)	4813.62			
	PHASE 3				
A	KITCHEN AND DINING BLOCK	182.00	YES	YES	YES
B	FACULTY OFFICE EXTENSION BLOCK	429.45	YES	YES	YES
C	HOSTEL 7A	1250.28	YES	YES	YES
D	FACULTY HOUSING 3A	1734.08	YES	YES	YES
	TOTAL BUILT UP AREA IN SQ.M. (PHASE 3)	3595.81			
	TOTAL BUILT UP AREA IN SQ.M. (PHASE 1, 2 AND 3)	28426.7			

Open breakout rooms = 128.7 sqm; Closed breakout rooms 12 nos. area for each

Academic block Classroom no.	Length (M)	Breadth(M)	Area	Capacity
1	13.71	9	123.39	60
2	13.71	9	123.39	60
3	13.71	9	123.39	60
4	13.71	9	123.39	60
5	9.3	7.87	73.22	30
6	9.2	8.73	80.31	30
11	9	6.2	55.8	30
12	13.71	9	123.39	60
13	13.71	9	123.39	60
14	13.71	9	123.39	60
15	9	7.035	63.32	30
16	9	7.035	63.32	30
17	13.71	9	123.39	60
18	9.3	7.87	73.22	30

BDA Classroom no.	Length (M)	Breadth(M)	Area	Capacity
lab 1	11.23	15.25	171.2575	64
classroom 1	11.23	15.25	171.2575	65
lab 2	11.23	15.25	171.2575	64
classroom 2	11.23	15.25	171.2575	65

room 9.9 sqm.


- Number of Laboratories and size of each: Not applicable

- Number of drawing halls and capacity of each: Not applicable
- Number of Computer Centers and capacity of each: 71.31 sqm
- Central Examination facility, number of rooms and capacity of each:

Examinations are held in the MPH having CCTV, area 985 sqmts, capacity 120 examinees, and in classrooms mentioned above having CCTV facility.

- Barrier free built environment for disabled and elderly persons: Yes.

▪ **15.2. Occupancy certificate**



VILLAGE PANCHAYAT PORIEM

Taluka : Sattari - GOA.

ग्राम पंचायत पर्ये

ता. सत्तरी - गोवा.

Ref. No. : VP/P/SATT/998/2010-11

Date : 30/11/10

OCCUPANCY CERTIFICATE

The construction of Management Institute in survey no. 58/1C-1 & 58/1C-2 by the Goa Institute of Management at Poriem permitted by this Panchayat under license No. 01/2009-10 dated 07/10/2009 has been completed Academic block (Ground floor), Hostel block 1 & 2, Cafeteria block & Library Block and he had applied to get occupancy certificate from this office and referred the same to the concern technical officer vide our office letter No. VPP/SAT/901/2010-11 dated 01/11/2010 as per clause(B) (C) of Regulation of building rules. The planning officer under his letter No. DD/1922/BICH/TCP-10/948 dated 09/11/2010 issued NOC from planning point of view. As per our resolution no. 2(2) dated 30/11/2010.

After considering the above this occupancy certificate is issued to the said construction to The Goa Institute of Management of Ribandar Goa.

A.A Sheh

SARPAJCHU

Village Panchayat Poriem

Sattari - Goa

▪ **15.3. Fire and Safety Certificate:**



Government of Goa
Directorate of Fire & Emergency Services

St. Inez, Panaji,
Goa – 403 001 – India



File No.: DFES/FP/EDU/24/20-21/ 281

Date : 05.08.2020.

NO OBJECTION CERTIFICATE
(Rule 26)

In pursuance of the Goa State Fire Force Act, 1986 and Rules 1997 read with Clause No.15.2 of The Goa Land Development and Building Construction Regulations, 2010 and Government Notification No.3/5/97-HD(G)Part/3934 dated; 17.12.2014, No Objection is hereby granted to Goa Institute of Management for their Educational Building “**Goa Institute of Management – Academic Block, Cafeteria, Library and Multipurpose Hall**” situated at Sanquelim Campus, Poriem, Sattari, Goa for having complied with the Fire Protection Arrangements (Annexure), which can be safely and effectively used at all material times, subject to the conditions as prescribed in the enclosed schedule.

The No Objection Certificate is valid for a period of One year from the date of issue. The next date of inspection is **05.08.2021.**




(ASHOK MENON)
DIRECTOR
FIRE & EMERGENCY SERVICES

Encl:-Annexure & Schedule.

To,

The Director,
Goa Institute of Management,
Sanquelim Campus, Poriem,
Sattari, Goa.

rs/-

Phone Nos.: +91 (832) 2225500 / 2425101
Directorate of Fire & Emergency Services

Fax No.: +91 (832) 2226100
www.dfes.goa.gov.in
Email: dir-fire.goa@nic.in

- **15.4. Hostel Facilities:** Each Hostel Block, totaling to 9 blocks, have a common room equipped with cable TV and indoor games. Each hostel block has solar heated water, washing machines and dryers.

Double Occupancy Rooms	No. of rooms	Area per room in Sq.mtr.
Hostel 1	60	14.4
Hostel 2	60	14.4
Hostel 8	67	14.4
Hostel 9	41	14.4
Single Occupancy Rooms	No. of rooms	Area per room in Sq.mtr.
Hostel 3	70	8.96
Hostel 4	85	8.96
Hostel 5	85	8.96
Hostel 6 (AC with bath attached)	23	14.54
Hostel 7	61	8.96
Hostel 9	45	8.96

15.5. Library:

- 15.5.1. Number of Library books: 45919
(Number of books: 23581 hard copy printed books+ bound volumes 3167 +Number of e-Books from Pearson: 48+Number of e-Book Business collection from EBSCO:19123)

- 15.5.2. E-books

eLibrary is an e-book reference collection for libraries published by Pearson India Education. It is customized collection of 48 books subscribed by GIM.

EBSCOhost -eBook Business Collection: 19,123

eBook Business Collection

This collection offers more than 19,000+ eBook titles selected to assist students and scholars with various business research, special project and entrepreneurial needs, and to help students understand general business concepts. A key resource for academic and business school libraries, content within the *eBook Business Collection* encompasses a variety of business topics, such as marketing, finance, supply chain management and entrepreneurship, with additional focus on career growth, personal development, communication and networking.

Titles are available from many noteworthy academic and business/association publishers, including Oxford University Press, Sage, Routledge, John Wiley & Sons, MIT, Harvard Univ. Press, Cambridge Scholars Publishing, Boohar Research Institute, World Scientific Publishing Company, Princeton University Press, Morgan James Publishing and Ashgate Publishing

15.5.3. Number of titles (Books): 18281+48+19123=37452 hard + e books.

15.5.4. Number of Library Journals in hard copy:

(Total no of Journals:90 (Nationals Journals: 78, International Journals: 12)
Total no of Magazines: 30 (National Magazines: 24 and International magazines: 6 i.e. Total number of Journals and Magazines are 120)

No separate list of books and Journals can be provided program-wise as courses are interdisciplinary and interrelated. Mostly for first year all programs same curriculum is used.

15.5.5. List of online National/ International Journals subscribed

15.5.5.1. EBSCO: Total 15428

EBSCO details:

Database Name	No of Full Text Journals
Business Source Ultimate	5258
Academic Search Complete	9123
Psychology and Behavioural science collection	510
Health Business Elite	612
Entrepreneurial Studies Source	117
Total Full Text Journals	15620 Full Text Journals
eBook Business Collection	18722 Full Text eBooks

15.5.5.2. EBSCO Healthcare Elite

This database provides comprehensive journal content detailing all aspects of healthcare administration and other non-clinical aspects of healthcare institution management. It is indispensable resource for both healthcare professionals and researchers.

15.5.5.3. ProQuest: 9142

The most comprehensive ABI/INFORM™ database, this comprises ABI/INFORM Global, ABI/INFORM Trade and Industry, and ABI/INFORM Dateline.

Row Labels	Count of Title	Count of Full_Text	Count of Ongoing Full Text	Count of Content Notation
Audio &	11	11		

Video Works				
Blogs, Podcasts, & Websites	189	189	174	151
Books	29	29	2	
Conference Papers & Proceedings	42	41	23	2
Magazines	452	395	173	37
Newspapers	144	104	66	9
Other Sources	91	86	47	7
Reports	2300	2289	1104	15
Scholarly Journals	3306	2513	1546	99
Trade Journals	2345	1805	593	25
Wire Feeds	205	198	149	4
Working Papers	28	28	24	
Grand Total	9142	7688	3901	349

15.5.5.4. JSTOR :(Business and Economic): 369

J TOR provides access to more than 12 million academic journal articles, books, and primary sources in 75 disciplines.

It helps users explore a wide range of scholarly content through a powerful research and teaching platform. We collaborate with the academic community to help libraries connect students and faculty to vital content while lowering costs and increasing shelf space, provide independent researchers with free and low-cost access to scholarship and help publishers reach new audiences and preserve their content for future generations.

JSTOR is part of ITHAKA, a not-for-profit organization helping the academic community use digital technologies to preserve the scholarly record and to advance research and teaching in sustainable ways.

15.5.5.5. Science Direct (Elsevier): 140

(Business Management and Accounting :70 Journals and Economics and Finance :70 Journals)

Following Journals are subscribed print as well as digital subscription.

15.5.5.6. Sage journals: 22 (Asian journal of Management cases, Business

perspectives and Research, FIIB Business review, Foreign Trade Review, Global Business Review, Indian Journal of Corporate Governance, International Journal of rural Management, JINDAL journal of Business Research, Journal of Emerging market finance, Journal of Entrepreneurship & Innovation Emerging Economics, Journal of Health management, Journal of Heritage Management, Journal of Human values, Journal of Operations & strategic planning, Management and Labour studies, Metamorphosis: A Journal of Management Research, Psychology and developing societies, Science technology & society, South Asian Journal of Business & Management cases, South Journal of Human Resource Management, The Journal of Entrepreneurship, VISION, The Journal of Business Perspective.)

- 15.5.5.7. Economist
- 15.5.5.8. People matters
- 15.5.5.9. Human Capital
- 15.5.5.10. SHRM:Society for Human resource Management

15.5.6. E-Library facilities:

Entire book collection of Library is **computerized** and catalogue is available in ERP. Library has inbuilt **ERP** software (e-varsity).
Library is open 24X7.Issue and return of books is computerized using **RFID** (Radio Frequency Identification Technology) and users can issue and return any time of the day and night.

15.5.7. DATABASES:

15.5.7.1. CMIE: ProwessIQ:1.94

Prowess IQ is a database of large and medium Indian firms. It contains financial performance of 50,736 companies. You can query any financial, non-financial information of available companies using prowess.

A ProwessIQ subscriber can download extracts of annual reports, interim results, credit rating rationale, news articles and stock announcements of companies from the ProwessIQ website.

15.5.7.2. EPWRF India Times series

I nteractive online database which provides a wide range of macro-economic and social statistics on the Indian economy in a time series format and has over 50,000 variables structured in 20 different subject modules. The database tries to provide in continuous time series from 1950 depending on the availability.

15.5.7.3. INDIA BUSINESS INSIGHT(IBM)

INDIA BUSINESS INSIGHT is the first and only comprehensive desk-research tool to Indian business and industry information. INDIA BUSINESS INSIGHT, a product of Informatics (India) Limited was launched in the early 90's to provide well indexed Indian content to global databases. INDIA BUSINESS INSIGHT knowledge base is captured from more than 319 sources which encompasses daily newspapers, magazines and accesses information disseminated through Government sources. INDIA BUSINESS INSIGHT monitors information on listed and unlisted companies, government bodies, topics, industries, and people that matter the most for an organization.

IBI provides its subscribers a unified platform to access nationwide industry related news, through its 'advanced filter-based' search options. These search options help the user in retrieving the relevant information from mines of data in a simple, trouble-free and effortless manner.

INDIA BUSINESS INSIGHT has 1,743,062 business stories summarized and compiled since 1993 and adds over 80,000 records every year. The database has an index of 103133 organisations under 44 industry segments and 7,228 products. Besides, articles of INDIA BUSINESS INSIGHT are indexed under 74 Business Concepts. INDIA BUSINESS INSIGHT presents detailed summary of selected news and views published in Indian business and industry information sources and are reviewed by an in-house expert editorial team. The content is indexed to international standards to facilitate compilation, retrieval and analysis. What makes INDIA BUSINESS INSIGHT so refreshing is the way INDIA BUSINESS INSIGHT transforms as an online research tool in the hands of business strategists and students of management colleges with its succinct business information and analysis for making informed decisions.

15.5.7.4. Indiastat:

It provides comprehensive compilation of secondary level Socio-Economic Statistical Information about India its states, regions and sector on various socio-economic parameters. These parameters are General info, Demographics, Agriculture, Education, Housing, Media, Insurance, Health etc

15.5.8. Other Softwares

15.5.8.1. AMOS 16 – 5 Perpetual Licenses: Amos (Analysis of Moment Structures) is an easy-to-use program for visual SEM. With Amos, you can quickly specify, view, and modify your model graphically using simple drawing tools. Then you can assess your model's fit, make any modifications, and print out a publication-quality graphic of your final model. Simply specify the model graphically (left). Amos quickly performs the computations and displays the results (right).

15.5.8.2. EViews 7 - 100 Perpetual Licenses: EViews offers academic researchers, corporations, government, agencies, and students access to powerful

statistical, forecasting, and modelling tools through an innovative, easy-to-use object-oriented interface.

- 15.5.8.3. IBM SPSS Statistics **21** for Windows & M
- 15.5.8.4. IBM SPSS Statistics 21 for Windows & MAC (BASE, Advance Statistics, Regression) – **35 Perpetual Licenses** : **IBM SPSS Statistics V21.0** helps improve decision making and productivity through simulation modelling and augmented integration with other tools.
- 15.5.8.5. MarkStrat Online Student Handbook Electronic (GNP) - 240 Users: Markstrat is a strategic marketing simulation, which offers MBA students and professionals a risk-free platform to test theories and make decisions.
- 15.5.8.6. Microsoft Project Professional – 50 licenses: Project Professional is a leading, end-to-end project management solution, offering intuitive tools for scheduling, resource management, and collaboration.
- 15.5.8.7. Minitab 16 Academic Multi-user network 25 Perpetual Licenses: MiniTab is software for statistical data analysis. Minitab leads you through analysis and helps you interpret your results with confidence. It gives a complete set of statistical tools, including Descriptive Statistics, Hypothesis Tests, Confidence Intervals and Normality Tests. It also presents your data effectively and confidently using impressive, professional graphs, by means of which you can monitor your processes over time and evaluate their stability. You can also send your results directly to Microsoft PowerPoint or Word.
- 15.5.8.8. Qualtrics: Qualtrics Customer Experience is the world's most agile platform for customer experience improvement, making it easy for companies to monitor, respond, and improve every key moment along the customer journey and incorporate customer feedback into every decision.
- 15.5.8.9. QuestionPro Online survey software: QuestionPro is a web-based survey application for small and medium companies, the same as enterprises. It enables companies to easily create online polls and surveys, and share them with a targeted set of users in order to make business decisions based on the responses collected. QuestionPro Inc. who design online survey and workflow software for millions of customers across the globe has developed the app.
- 15.5.8.10. The SAS 9.4 releases continue to fully use multicore technologies to deliver increased processing capabilities through high-performance, in-database and in-memory analytics resulting in greater insights more quickly from big data and streaming data. SAS 9.4 delivers a highly available and resilient platform for deploying SAS in traditional on-site environments along with additional support for private and public cloud deployments

- 15.5.8.11. SAS Visual Analytics (VA) is web-based environment that supports several applications. It allows you to create beautiful, interactive dashboards or reports that are immediately available on the web or a mobile device.
- 15.5.8.12. SAS Forecasting
Provides point-and-click access to powerful forecasting capabilities. Interactive time series exploration and analysis. Provides a graphical user interface for exploring and analysing large volumes of time series data prior to forecasting.
- 15.5.8.13. SAS Contextual Analysis is a web-based text analytics application that uses contextual analysis to provide a comprehensive solution to the challenge of distinguishing and categorizing textual data. The application combines aspects of the power of SAS® Text Miner and the capabilities of SAS® Enterprise Content Categorization into a single user interface.
- 15.5.8.14. SmartPLS 3.1.9. Single User License: SmartPLS is a software application for (graphical) path modelling with latent variables (LVP). SmartPLS is the workhorse for all PLS-SEM analyses - for beginners as well as experts
- 15.5.8.15. SPSS 16 for Windows (BASE, AMOS, Regression, Advance, Tables, Trends, Categories, Classification trees, Complex Samples, Conjoint, Maps, Exact Test, Missing Value Analysis, Data Preparation). – **10 Perpetual Licenses:** **SPSS** is a widely used program for statistical analysis in social science. It is also used by market researchers, health researchers, survey companies, government, education researchers, marketing organizations, data miners,[3] and others.
- 15.5.8.16. Stata 10 (Linux platform) **Single License:** **Stata** is a complete, integrated statistical software package that provides everything you need for data analysis, data management, and graphics.
- 15.5.8.17. Stata/IC-14 Educational Volume – 2 user Perpetual License: Stata/IC allows datasets with as many as 2,048 variables and 2 billion observations. Stata/IC can have at most 798 independent variables in a model.
- 15.5.8.18. STATCRAFT - 60 Users: is a web-server based platform that allows users to run data analytics in R from a browser-based GUI that eliminates the need to write complex R codes. STATCRAFT makes it easy for Data Scientists to run analysis-using R, manage and clean data and publish results as formatted tables and charts.
- 15.5.8.19. Thomson Reuters Eikon – 8 Users: Thomson Reuters Eikon delivers a powerful combination of information, analytics and exclusive news on financial markets – delivered in an elegant and intuitive desktop and mobile interface.

- 15.5.8.20. Turnitin Feedback studio license (Included campus license, with up to 100 students and 10 Instructors): Turnitin is a commercial, Internet-based plagiarism-detection service launched in 1997. It provides instructors with the tools to engage students in the writing process, provide personalized feedback, and assess student progress over time. Turnitin is used by more than 30 million students at 15,000 institutions in 150 countries

15.6. Laboratory and Workshop: Not Applicable.

15.7. Computing Facilities:

- 15.7.1. Internet Bandwidth: 1GBPS Leased line Connectivity 1:1 and 100MBPS Leased line connectivity 1:1

- 15.7.2. Number and configuration of system

A. SERVERS:

Server	Description
2 HP Servers (Big Data)	HP ProLiant DL 160 Gen 9 860912-375 1U rack Server: (Sr. No: SGH752V122/SGH752V11Y) Intel Xeon Processor E5-2620V4(2.1GHz, 8 cores, 20 MB L3 cache, 85W), 256GB RAM (HP 32GB x 8 Dual rank X4 DDR4-2400 Memory kit), 3.6TB HDD(HP 1.2TB 12G SAS 10k rpm (2.5 inch.) Hard Disk – 3Nos), DVD RW, 2 X HP 900W AC 240VDC Power Module, HPE Ethernet 1GB 2-Port 36Li Adapter, Lenovo 19.5” TFT, HP combo USB KB & Mouse Y5G54PA#ACJ, Digisol 4 Port KVM Switch DG-KU1004.
1 HP Server (ERP)	HP ProLiant DL 180e Gen 9 M6D52A : /Intel Xeon Processor E5-2630 v3(2.4 GHz, 8-Core, 20MB, 85W) , 32 GB DDR4, 8SFF (2.5 inch) Hot plug SAS/SATA h240 Smart HBA without key, DVD RW, Redundant 800W/900W Gold Ht Plg Pwr, HP 300 GB 6G SAS 10K rpm SFF 3 Nos
5 HP Servers AIS D-view Databases Data Library	HP ProLiant DL 180 G6/Intel Xeon Processor E5520(2.26GHz, 8MB L3 Cache, 4-core- 80W, DDR3-1066,HT, Turbo 1/1/2/2)/32 GB RAM/3 X 300 GB HDD/ HP SMART Array P410/256 MB Controller (RAID 0/1/1+0/5/5+0) /DVD/Remote Management Software, Digisol 8 Port DGKB4208D KVM Switch

B. Number of Computers with Configuration:

Sr. No.	Number of Computers	Configuration
1	60	Laptop – Dell Latitude 3400 Laptop /14” HD /8th Generation Intel® Core™ i5-8265u Processor (6M Cache, up to 3.90 GHz) /8GB RAM/450GB-45Nos/512GB-15Nos SSD OPAL 2 (self-encryption) /3 Cell 45 W/720 P HD CAM

		with Microphone/ WiFi BT/HDMI/Spill resistant KB/Dell Backpack
2	16	Laptop – Lenovo - ThinkPad E480 20KNS0E200/14" HD /8th Generation Intel® Core™ i5-8250u Processor/8GB RAM/256GB SSD OPAL 2 (self-encryption) /3 Cell 45 W/720 P HD CAM with Microphone/ WiFi BT/HDMI/Spill resistant KB/Lenovo Backpack
3	7	Laptop – Dell Latitude 3450/3470 –5 th /6 th generation Intel® Core™ i5-5200U/-6200U CPU @ 2.2 GHz, 8 GB (2 x 4GB)1600MHz DDR3L Memory , Intel HD 4400 Graphics, 14-inch Display, 500GB SATA Hard drive, Integrated 802.11b/g/n, Integrated HD camera, Bluetooth, 40WHR-4cell, 65W power adapter.
4	9	Laptop – Dell Vostro V3446 – 4 th generation Intel® Core™ i5-4210U CPU, 8 GB (1 x 4GB)1600MHz DDR3 SDRAM , NV 820M Graphics, 35.56cm HD WLED-backlit Anti-Glare, 500GB SATA Hard drive, DVD+/-RW, Integrated 802.11b/g/n, Integrated HD camera, Bluetooth, 40WHR-4cell, 65W power adapter.
5	11	Laptop – Dell Vostro 2420 –3rd generation Intel® Core™ i5-3210M CPU (3M cache up to 3.10 GHz), 8 GB DDR3 RAM 1600MHz, 14.0" WLED Anti-Glare, 500GB SATA Hard drive, DVD+/-RW, Integrated 802.11b/g/n, Integrated Web Camera & Microphone, 6 cell Lithium Ion Battery, 65W power adapter.
6	2	Laptop – Dell Vostro 1450 – Intel® Core™ i5-2410M CPU @ 2.30 GHz, 8 GB 1DIMM DDR3 RAM, 14.0" WLED Anti-Glare, 500GB SATA Hard drive, DVD+/-RW, Integrated 802.11b/g/n, Integrated Web Camera & Microphone, 6 cell Lithium Ion Battery
7	4	Laptop - Compaq Presario CQ42-462TU Portable - Intel ® Core ™ i5 Mobile Processor i5-460M (2.53 GHz), 3MB integrated Intel Smart Cache, Intel HM55 Express Chipset, 8 GB PC3-8500 DDR3-1066 (8663MB/S), 320GB SATA HDD, 8X SuperMulti LightScribe Double layer(8.5GB) DVD Writer 14.0" LED Blacklit WideScreen, Integrated 10/100 BaseT, Integrated 802.11n, Integrated Web Camera & Microphone, 6 cell Lithium Ion Battery.
8	65	Dell T3630 Workstation Intel Xeon E-2224, (4 Core, 8MB Cache, 3.4Ghz, 4.6Ghz Turbo) /16GB (8 x 2) DDR4 RAM / 1TB HDD/ DVDRW/ NVIDIA® Quadro® P100 4GB/MDPPort/460W with SD card/Dell 19.5" TFT Monitor/Cadyce Mini DP to HDMI convertor
9	67	ThinkStation P330 Tower: Intel core i7-8700 3.2G 6C, (8x2) 16GB DDR4 RAM, 1TB 7200 RPM 3.5" SATA 3 HDD, Intel UHD Graphics 2 x Display Port, 8 USB Port. Lenovo V 19.5" Monitor / Display port to VGA Adapter
10	67	HP Workstation HP Z240T (3XV95PA#ACJ) : Intel core i7-7700 3.6 8M 4C TWR CPU, (4x2+8) 16GB DDR4 non-ECC RAM, Intel HD Graphics 630, 1TB 7200 RPM SATA 1 st HDD, 9.5MM slim Supermulti DVDRW/ HP V203-19.5" LED Monitor/Hp Keyboard and Mouse/ HP Display port to VGA Adapter
11	36	Desktop -DELL Optiplex 3020MT - Intel core i5-4590 processor, DVD-RD, 8 GB DDR3-RAM, 500 GB-HDD, 18.5" Dell Monitor, keyboard, Mouse
12	10	Desktop -DELL Optiplex 3020 (Finance Lab) CAD015X320716IN8 - Intel core i5-4570 processor, Intel H81 Expansion Slots, Integrated10/100/1000GBE network con., Intel HD Graphics 4600, wired optical mouse and keyboard, DVD-RD, 4+4 GB DDR3-1600 UDIMM Memory, 500 GB7200RPM sata-HDD, ports: 4 USB 2.0, 3 USB 3.0, 2 Microphone, 1 Headphone, 1 Audio line in, 1

		Audio line out, 1VGA, 1RJ45. 18.5" TFT Monitor
13	2	Desktop – HP 202G1 – Corei3 3240 3rd Gen, 4GB RAM, 500 GB HDD, DVDRW, 21.5" LED Monitor, Small speaker.
14	1	Desktop - Creative Lab PC : Intel Core i5 2400 Processor, Intel DH67BLB3 Desktop board, 16 GB DDR III memory, 1TB SATA HDD, DVD-WR, XFX 6570/1GB graphic card, creative 5.1 Speakers, 24"benq TFT, creative sound blaster X-Fi Titanium Fatality Champ.
15	12	Desktop – Compaq Presario CQ3430IX – Intel Pentium Dual Core Processor E5700 with EM64T(2MB Cache, 3.00 GHz,800 MHz FSB), Intel G41 Express chipset, 8 GB RAM, 320 GB Sata II HDD(300MB/Sec @ 7200 RPM), 16X SuperMulti Lightscribe Double layer(8.5GB) DVD Writer
16	29	Desktop – Machines with Intel Core 2 Quad 8400 @2.6 GHz, (Each Machine is connected via LG network Card to 5 Network Monitors to make a set of 6 workstations. Total 5 Machines makes 30 Workstations) Cabinet, Intel G41 Chipset, Motherboard, Gigabit LAN, Front USB, Audio, 4GB DDR 800, 500 GB SATA HDD,DVDWR, LG 18.5 TFT

Total Computers: 398 (109 Laptops, 199 Workstations and 90 Desktops)

15.7.3. Total number of systems connected by LAN: 398

15.7.4. Total number of systems connected by WAN:398

15.7.5. Major software packages available:
Statistical Packages:

1. SAS 9.4 with SAS Visual Analytics (VA), SAS Forecasting & SAS Contextual Analysis
2. STATCRAFT – 60 Users License
3. IBM SPSS Statistics 21 for Windows (BASE, Advance Statistics, Regression) – 35 licenses perpetual.
4. SPSS 16 for Windows (BASE, AMOS, Regression, Advance, Tables, Trends, Categories, Classification trees, Complex Samples, Conjoint, Maps, Exact Test, Missing Value Analysis, Data Preparation). – 10 licenses perpetual
5. AMOS 16 – 5 Licenses perpetual
6. Stata/IC 15 10-user Network License Perpetual
7. Stata/IC-14 Educational Volume – 2 user perpetual license.
8. SmartPLS 3.2.7. Single User License-2Nos -Yearly Subscription
9. Stata 10 (Linux platform) Upgraded from 7 to 10 in October 2007
10. Minitab 16 Academic Multi-user network Perpetual 25 perpetual Licenses.
11. EvIEWS 7 (100 Concurrent Perpetual Licenses)
12. NVivo 12 Plus Software for qualitative data analysis – 2 user perpetual license
13. MarkStrat Online Student Handbook Electronic (GNP) - 63 Nos. – Yearly Subscription
14. R and R-Studio (open source)
15. Python (open Source)

Databases:

1. Thomson Reuters Eikon – 8 Users

2. Prowess IQ from CMIE
3. IndiaStat – Single user license
4. EPWRF India Time series (ITS) online database.
5. India Business Insight (IBI)

E-Journals:

1. EBSCO (Business Source Ultimate, Academic Search Complete, Health Business Elite, Entrepreneurial Studies Source, Psychology and Behavioral Sciences Collection)
2. ProQuest (ABI/INFORM Dateline information, ABI/INFORM Global information, ABI/INFORM Trade & Industry information)
3. JSTOR
4. Science Direct

E-Books:

1. EBSCO eBook Business Collection
2. eBook collection (custom collection of 47 books) by Pearson India Education Service

Supporting license software:

We have signed “Campus Agreement” with Microsoft for Latest Operating System and Office.

1. Turnitin Feedback studio license (included campus license, with up to 100 students and 50 Instructors)
2. Qualtrics 12 Month Research suite License Users: 10 Unlimited responses branded login
3. ERP: Modules: Academic, Accounts, Administration, Alumni, Guest House, Hostel, Leave Management, Library, Placement, Purchase, Workforce.
4. EduGrievance Software: Online Grievance redressal System by Orell Software Solutions Pvt. Ltd.
5. Dess Digital Meetings (Software used for efficient paperless board and committee meetings)
6. ESET Endpoint Protection Advanced. 390 Users -Yearly Subscription
7. QuestionPro Online survey software
8. Business in a Box (Templates to Start, Run and grow your business) – one license perpetual.
9. Microsoft Project Professional – 50 licenses yearly subscription
10. Microsoft Visio Professional- 50 licenses yearly subscription
11. Microsoft Visual Studio.net Professional
12. Microsoft Visual Studio 6.0 – 1 license yearly subscription
13. Tally 9ERP
14. Microsoft COBOL 4.50 (5.25)
15. QSOM
16. Borland C++ Builder 6.0 Win XP/NT/98
17. Microsoft FORTRAN Development System 5.1
18. Borland Paradox 5.0
19. Lotus SmartSuite 2.1 (Win)

20. Borland dBase IV 2.0 for DOS
21. Borland dBase Compiler 2.0 for DOS
22. WordStar 6.0
23. Dragon Naturally Speaking Preferred
24. IBM DB2 Software
25. Borland C++ 4.0
26. First Aid 95 Deluxe
27. Mathcad for Win3X Version 3.11
28. PC Tools for Dos.
29. Artificial life
30. Borland Quattro Pro ver 5.0 for DOS
31. Insi Ver 3.0.0
32. Managing Customers for Profits (Harvard Business School Publishing)
33. Building Service, Driving Profits (Harvard Business School Publishing)
34. Win A& D (Software Engineering Made Easy)
35. Solid PDF tools
36. Windows Server 2012 Standard
37. Windows Server 2008
38. Windows Server 2003
39. Microsoft Windows NT 4.0 (Server and Workstations)
40. Novell Netware (4.11) with Oracle8 for Netware
41. Windows 10 Education
42. Windows 10 LTSP 2016
43. Windows 8.1 Enterprise
44. Windows 7 Enterprise
45. Windows Vista Enterprise
46. Windows XP Professional
47. Windows 98
48. Oracle 8 for Windows NT Ver. 8.0.5
49. Oracle Developer for Windows NT/95/98 Release 6.0
50. Microsoft Office Professional Plus 2019
51. Microsoft Office 2016 Professional Plus
52. Microsoft Office 2013 Professional Plus
53. Microsoft Office 2010 Professional Pro
54. Microsoft Office 2007
55. Microsoft Office 2003
56. Microsoft One Note 2003
57. Microsoft Office 2000 Standard Version.

15.7.6. Special Purpose facilities available

Behavioral Lab:

Behavioral lab with Tobii Pro Lab - full edition/ Tobii Pro Nano hardware/Accessory Shimmer3 GSR +unit– Single user License. Zotac 4GB DDR3 GT 730 Graphics card and C922 Web camera for Tobii server

Finance Lab:

Finance lab has 10 terminals of Thomson Reuters, these terminals provide access to information at global level on Equities, Commodities & Energy, Fixed Income, Foreign Exchange and Money markets, economic data, industry data, company data. Over 2,000,000 real time prices (of various finance securities) are distributed per second, over 1,600,000 company's data are accessible and over 208,000 financial industry peers collaborate via Thomson Reuters Eikon Messenger. The database also provides economic and company level historic data. Ticker displaying stock prices is also available.

BDA Labs:

BDA labs has high end workstations and software like SAS 9.4 with SAS Visual Analytics (VA), SAS Forecasting & SAS Contextual Analysis, STATCRAFT etc.

15.8. Innovation Cell:

- Centre For Innovation
- Centre For Creativity
- Centre For Design Thinking
- Centre Entrepreneurship

The Centre for Creativity, Innovation and Design Thinking, one of the four Centers of Excellence, conducts various workshops to help build the concept of Innovative and Design Thinking among the students. The student committee of the Centre for Creativity, Innovation and Design Thinking works closely with faculty and institution to achieve the objectives of the Centre.

The Entrepreneurship Cell at GIM, is a prominent student body that promotes and celebrates the Entrepreneurial spirit amongst the students and encourages them to be budding entrepreneurs. The cell conducts numerous workshops, seminars, events and interactive sessions with eminent Entrepreneurs, thus, providing the students with unparalleled exposure to the entrepreneurial World.

ATAL INCUBATION CENTRE – GOA INSTITUTE OF MANAGEMENT (AIC-GIM)

Atal Incubation Centre – Goa Institute of Management (AIC-GIM) has been set up by Atal Innovations Mission (AIM) by NITI Aayog. Our mission is to aid startups, stimulate their growth and facilitate their success through a holistic support system for entrepreneurs by providing them opportunities to access mentors who are experts in their field of business, investment support, access to industries and networking with growing startup ecosystems.

15.9. Social Media Cell:

SMC Name: Karman Khanna
Designation: Senior Lecturer
Phone: 9987268604

Email: karman@gim.ac.in

Twitter: @GIM_Sanquelim

Facebook: gimgoa (Goa Institute of Management)

Instagram: gim_goa

15.10. Compliance of the National Academic Depository (NAD): Complied.

15.11. List of facilities available:

15.11.1. Games and sports facilities: Football/Cricket Ground. Lawn Tennis courts, Indoor Badminton courts, Basketball court, Gymnasium, Swimming pool, Volleyball court

15.11.2. Medical Facilities: Doctors available on all days on campus from 9:00 AM TO 1:00 PM and from 5.30pm to 8.30 pm; Government of Goa Primary Health Service centre two kilometres from campus open 24 hours.

15.11.3. Cafeteria, Night Café, Juice Centre, ATM Facility, Provision Store, Photocopy

15.11.4. Counselling/Mentoring
Career Counseling Placement Coordinator Mentoring Groups of students are assigned to Faculty Advisors Student Counsellor Counsellor available on campus for consultation on all days, except Thursdays and Sundays. The Institute has an agreement with YourDost, offering online services for counselling and emotional support, technology platform designed to foster mental health. YourDost anonymously connects individuals with the right experts, consisting of psychologists, psychotherapists, counsellors, life coaches and career coaches who understand and can guide individuals through completely confidential one on one session.

15.11.5. Students Insurance/Study Loan:

15.11.5.1. Student Insurance – Students insured with TATA AIG_Premium paid by GIM

15.11.5.2. Student Loan – The Institute facilitates students to avail study loan from State bank of India, HDFC Bank Ltd or any other Bank of their choice.

15.11.6. Extra-curricular activities:

Student Accolades

Sr. No	Innovation Drive (name of the event)	Number of students participated & their name	Details of prize won
1	Finascre (SIBM B)	Shubham Ahuja (1)	Participation
2	ESG-GIM Business challenge	Old Monks	2nd Position
3	Markurious (SIBM B)	Conquerors	Participation
4	VoiceRoy Dhruv20	Gaurav Kumar Mishra (1)	Participation
5	Avenue'19 Mahayodha	Tanisha Gupta (1)	Participation

	SJMSOM, IIT Bombay		
6	National Level Finance Quiz Pecunia 2.0 IBS Hyderabad	Mavericks	3rd Position
7	TATA Crucible National Level BITS Pilani Goa	Rahul Kumar (1)	Participation
8	HEYFOLIO Student of the year	Rahul Kumar (1)	1st Position
9	Scribble Dribble 3.0 IIM Kashipur	Anubhab Paul	Participation
10	Tamasha SIBM Bangalore	Aarambh	Participation
11	5th IIMA International Conference on Advances in Healthcare Management Services	Dr. Sarangi Bhalani, Dr. Sathish R, Sabir Khan, Joshmita Kotian (4)	Participation
12	OYO the catalyst	Hola	Participation
13	HRistic NMIMS, Bangalore	Atulya (Nabarun Nandi, Aditi Raikar, Rohit Naik) (3)	Participation
14	Anukaran 2.0 XIMB	Jayesh Gupta (1)	1st Position
15	Brandomania KJ SIMSR	Tirth Sheth, Umesh Jhavar, Aman Goyal (3)	Participation
16	Cogentix IMT Hyderabad	Jayesh Gupta (1)	Participation
17	Dhruva IMT Trichy	Jayesh Gupta (1)	Participation
18	On Your Mark SJMSOM, IITB	Tanushka Malhotra (1)	1st Position
20	Finascre (SIBM B)	Tirth Sheth, Umesh Jhavar, Aman Goyal (3)	Participation
21	ESG-GIM Business challenge	Holmes	2nd Position
	Markurious (SIBM B)	Conquerors	Participation
	VoiceRoy Dhruv20	Gaurav Kumar Mishra	Participation
22	Avenue'19 Mahayodha SJMSOM, IIT Bombay	Tanisha Gupta	Participation
23	National Level Finance Quiz Pecunia 2.0 IBS Hyderabad	Mavericks	3rd Position
24	Impromptu Speech - Agora Speakers International	Dr Avni Trivedi	1st
25	Group Debate competition	Dr Avni Trivedi	1st (as individual best speaker)
26	HR Conclave - Prabodhan	Rijul Handa	Runners up
27	Revelation 2019	Komal	Participated
28	Paper Presentation at National Conference on artificial intelligence,	Dr Renuka Sharma	Participation
29	OPEN MIC 1.0 by INCEPTION	GAURAV KUMAR MISHRA	1ST POSITION
30	Ashwamedha	Reema Barretto	Among the top 30 finalists (approx 200 entries)
31	Gameplan- Signify	Kushagra Dudhoria	Campus Winner
32	YES Bank Transformation Series	Kushagra Dudhoria	Campus Ace
33	Master-plan 2018	Kushagra Dudhoria	Finalist
34	Infosys Ingenious	Yasharth Brajesh	Semi-Finalist
35	YES Bank Transformation Series	Yasharth Brajesh	Semi-Finalist
36	Chakravayuh 2019	Lohith	Runner Up
37	Sustainability Hackathon	Arushi Bansal	3rd
38	Sustainability Hackathon	Mainak Chakraborty	2nd

39	YES BANK Transformation Series	Aayushi Guwalani	Campus Ace Qualifiers
40	Hackathon	Ayush Chhablani, Archit Gupta, Jeet Ganatra	7th
41	HUL Speed Mentoring	Harshita Manjunath, Ayush Chhablani, Ashitha Thomas, Diptarshi Sen, Jahnvi Taneja	Top 5
42	Chrysalis	Prakhar Pathak	Second
43	Bootcamp 5.0	Ruchika Kedia	1st
44	Sustainability Hackathon	Ruchika Kedia	2nd
45	Varusantara, A Union Budget Preparation Competition	Aman Minocha	Final Round Participant
46	HUL Big Brand Theory	Sakshi	Campus Winners
47	Bootcamp 5.0	Sakshi	1st
48	Sustainability Hackathon	Sakshi	2nd
49	National Conference on Artificial Intelligence in	Akshata Shenoy	Shortlisted for paper presentation
50	DigiBytes	Supreet Kaur Wadhwa, Manavi Somani and Neha Arora	National Finalist (Top 6)
51	Tathya - Analytics Case Study Competition	Aditi Vinay Raikar	Second
52	Open Mic 1.0	Aditi Vinay Raikar	Second in solo dance
53	NetApp Business Case Challenge	Sanya Khatri	2nd
54	Veditum, Samridhi, GIM	Harshita Manjunath, Riddha Mathur	1st
55	Carromania	Surabhi Gupta	First
56	Chakravayuh	Jhilam Dutta	1st runner up
57	CFA Institute Research Challenge	Nikita Mehra	Rank 3 in GIM
58	Comcentric	Ayush Chhablani, Saumya Mittal	Runners up
59	Art of Elevator Pitch	Ayush Chhablani, Saumya Mittal	Finalist
60	Sustainability Hackathon	Nirmalkumar Rathi	1st
61	V-Guard B-Plan	Nirmalkumar Rathi	National Finalists- Top 25
62	Infosys Ingenious	Anshika Srivastava, Arani Das, Saumya Mittal	Camps Finalist
63	Infosys Ingenious	Archit Gupta, Ayush Chhablani, Jeet Ganatra	Campus Finalists
64	Theater Competition	Aman Goyal	Best Actor
65	लफ़ज़ (Lafz)	Ayesha Kedia	Participation

STUDENT CLUBS' ACTIVITIES

MECCA- THE MARKETING CLUB OF GIM.

GIM WIZBIZ: MECCA holds pride in conducting GIM WIZBIZ, the annual corporate quiz, since its inception in 2001. GIM WIZBIZ is India's biggest student managed corporate quiz that is held on the third Saturday of February every year.

In the build-up to GIM WIZBIZ a series of pre-events are organized. Online quiz "e-WIZBIZ", was conducted on a popular online portal prior to the event; "WIZBIZ Weekly", a 2-week

online quiz competition on Facebook and ZEAL, an offline quizzing competition exclusively for GIM students takes place on campus.

GIM WIZBIZ 2020 saw the participation from some of the top corporations of the country such as Deloitte, RBI, TCS, Vedanta etc. The audience comprised of students and the corporate fraternity, this event hosted by one of India's most popular quizmasters, Mr. Avinash Mudaliar. The total prize money of the event was a whopping Rs. 2.5 lakhs.

Sale-Away: Sale-Away, an on-field marketing event that MECCA has been conducting for the last six years. This event was conducted on the first week of January. The event provided the participants with first-hand market experience and exposure as it involved going to the market on a beach and selling various products to the general public. The winning team got the tag of 'Super Salesman' along with prize money.

Boot Camp: Boot Camp is MECCA's hunt for 'The Best Marketer on Campus'. It was a marketing case study competition, wherein the participating teams have to carry out rigorous research and analysis about the case that is provided to them. The case and its deliverables are designed in such a way as to include maximum marketing concepts and their thorough analysis. The results of the analysis are presented in the form of a PowerPoint presentation to external judges of the industry. The case was provided by the State Bank of India and the participants were judged by the esteemed members from SBI along with our GIM faculty.

KriDaH: The first event of the calendar year, conducted on 13th October 2019. This event was a platform to test the marketing and branding knowledge, agility and creativity of the participants through an amalgamation of games and quizzes.

PRAYAS

Please find below the list of events conducted by Prayas – The Sports Club during Academic year 2019-20.

S.No.	Event Name	Description
1	Gully Cricket	Indoor Cricket Tournament
2	Carromania	Carrom Tournament
3	Dahi Handi	Matki Phod for Janmashtami Celebration
4	Kick Off	11-a-side Football match between PGP1s and PGP2s
5	Street Football	Indoor football event
6	Tug OF War	Rope Tugging event
7	Ping Pong	Table Tennis tournament
8	Play Off	Basketball match between PGP1 and PGP2
9	Kai Po Che	Kite flying event

10	Panache	Fashion show
11	Basanti Cup	Cricket tournament
12	Smash	Badminton tournament
13	Veeru Cup	Volley Ball Tournament
14	Candle Passing	Distribution of medals and Trophies for all sports events and Candle Passing

SPROCKETS

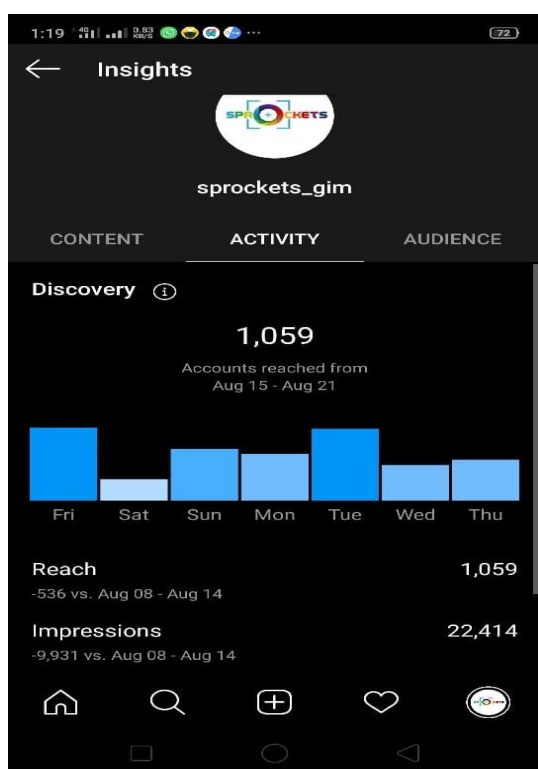
A Week at GIM' Series Duration: 5 days (Monday-Friday)

Date: 10th – 14th August 2020

Platform: Instagram

Brief: We organized an online photograph series 'A Week at GIM'. Starting from Monday, we posted a picture of the GIM campus and wrote about the memories which students associate with the campus. We posted pictures of some of the famous places of the campus like– Academic Block, Maggie Point, Sunset Point, Passage from Cafeteria to classes, Exotic view of rainbows from the campus etc. As we had anticipated, we got a brilliant response from the students. They re-shared the pictures along with captions mentioning the desire to get back to the campus. Each picture garnered around 200-300 likes and a good number of re-shares.

Insights:



Shootout 10.0 Duration: 14 days

Date: 15th- 28th August 2020

Platform: Outlook form (Submission of entries)

Brief: We organized the flagship event of Sprockets, Shootout 10.0, the online photography competition. The theme was **Patterns** and the participants were from all the batches of PGP-1 and PGP-2. We got an overwhelming response (200+ entries) as a large number of students had sent their entries.

Buzz on World Photography Day

Duration: 1 day

Date: 19th August 2020

Platform: Instagram

Brief: In order to celebrate World Photography Day, the team uploaded 8 pictures comprising of the best clicks by every team member. The purpose was to convey the message of celebrating the art of photography and promote learning of the skill.

UPCOMING EVENTS AND PLANS

Stitch a story in association with Samriddhi 2020

Duration: 3 days

Platform: D2C and even looking for international platforms

Brief: This event is all about the art of storytelling. Every picture tells a story. It will help to evaluate content, creativity and photography skills. Each participant has to click 3-5 photos to stitch a story. This story can be anything like a day in a life of MBA student, How I spend my day, et cetera. Students have to write a description of the same to relate to each photo.

Shootout 11.0 and 12.0

The flagship event of Sprockets. Shootout is conducted each term for showcasing the hidden talents of our students.

Virtual Gallery

We are planning for creating a Virtual Gallery which can be a part of the GIM website with the help of Google Slides. The idea was initiated by Cedric Sir and we are looking for various tools and ideas to implement this. The virtual gallery will contain the best photos by students and the faculties. This will showcase the talent of students and faculties in the field of photography and we shall expand this idea with different inputs from our team.

THE CULTURAL CLUB

Year	Month	Events	Description
2019	June	Mid Summers Night	Freshers and Prom Night
	July	-	-
	August	Janmashtami Zumba Evening	Puja Fitness session
	September	Onam	Procession
	October	Garba Night Bengali Bhoj Diwali	Puja Dance Celebration Food Festival Antakshari
	November	-	-
	December	Christmas	Procession Carols Secret Santa
2020	January	Lohri	Dance Cultural Celebration
	February	-	-
	March	Holi	Colour Festival

SYSTEMS & CONSULTING CLUB

Following were the campus activities (events) conducted by us during the academic year 2019-20:

1. Comcentric : A national level case study competition organized in association with Samriddhi
2. The Consultant : A consulting-based case solving competition in which a live business problem was gathered from an actual firm and the students proposed solutions for the firm resulting in enhancement of problem solving and analysing skills
3. Blitz : An event that puts analytical and problem-solving skills to test. It involves aspects from the physical as well as the virtual world where participants try to outdo each other
4. Curio : A business simulation/guesstimate event in which the students were put in the shoes of a consultant and decided the strategy for the firm, usage of resources and making sustainable company

• THE ENTREPRENEURSHIP CELL

Below is the updated list of campus activities conducted by our club during the Academic year 2019-20.

1. Eureka- A business plan competition organized in association with Samriddhi.

2. Privilege card - A product designed from scratch by the E cell as a revenue generating model where students are given discounts on various restaurants, bistros and salons in goa
3. Utsav - A flagship event organized for the students on campus where they are given chance to be an entrepreneur for a day and earn by selling the items on their stall.
4. Elevator pitch- A state level business plan pitching competition where participants have to pitch their business idea in 90 sec.

List of events conducted in association with AIC-GIM

- 1) Knowledge sessions throughout the year for the students interested in entrepreneurship and financing.
- 2) Round table conference where participants from all over the state participated to pitch their idea for the real time funding

- Samriddhi:

The theme for Samriddhi 2019 was TeXperience: Connecting the Unconnected. 'Texperience' is a term coined to express how technology impacts the environment and consequently, the experience. Technology and the digital age are making our lives a series of short-lived experiences.

Across industries and across functions, we are witnessing the disruption of technology, with it becoming more and more human, creating better customer experiences. From being a mere enabler to now defining our very existence, the convergence of technologies and their development has made it possible to give more in less: less size – multiple functions in a little package, less time – from punching a button to clicking to just touching.

With the disruption of technology taking every industry and every function by storm, its impact on our lives is inevitable, especially as we go out into the corporate world. To fully understand this impact and to better equip ourselves for what is to come, Samriddhi 2019 incorporated the contemporary subject as its main theme for the event.

What better way to understand and learn about the theme, than from the ones who live through it themselves?

The speaker lineup of Samriddhi 2019 was a carefully curated one – professionals across

Mr. Harish Iyer - Equal Rights Activist industries, along with a social activist. The talks of Samriddhi 2019 accordingly ranged from educational and enlightening to motivational and to deeply moving and emotional.

The speakers were:

- Mr. Harjeet Khanduja - VP, Reliance Jio
- Mr. Mantosh Roy -VP, Retail Operations and Lead Automation, Nykaa.com
- Mr. Harish Iyer - Equal Rights Activist
- Mr. Tamal Bandyopadhyay - Consulting Editor of Business Standard and Senior Advisor at Jana Small Finance Bank
- Mr. Venkatesh Maheshwari - Senior VP and Head of Supply Chain at Aditya Birla

There were 9 clubs that associated with Samriddhi this year for holding competitions. The event witnessed large number of participations from various B Schools across the country. The national level competitions organized by these clubs served as a platform for students from some of the renowned B Schools to showcase their work and talent.

The competitions saw enthusiastic participation – and winnings! – from top B-schools across the country, like SIBM Pune, TISS, IMI, K J Somaiya, Welingkar and more. There was a 7% increase in the total number of participants from 2970 in 2018 to 2175 this year.

The total prize money for competitions was at an all-time high in 2018 since it was the 25th year of GIM. However, we decided to level up the game this year as well by distributing Rs. 300,000 as prize money which was 5% more than 2018.

Samriddhi also associated with Parigyan club for organizing Buzz Cafe: A panel discussion on “Stories Behind Data” with some esteemed panelists, Mr Krishna Pethaperumal, Mr Winny Patro and Sriram Venkat. This too received a tremendous response with more than 90 students applying for the sessions.

Samriddhi also improved its presence over social media this year. Facebook saw greater traction with 8.4% increase this year. Our website too underwent a series of changes which resulted in a better and enhanced version from last year.

There were two workshops conducted this year, one in the domain of Marketing and the other in the domain of Finance. The Marketing Workshop was on “Marketing Strategy using Design thinking Principles and the Finance workshop was on “Valuation” The workshops received a huge response in terms of participation. At the end of each workshop, the students received a certificate.

Samriddhi 2019 boasted of 20 sponsors. Some of them were as below:

1. The hospitality partner - Acron Waterfront Resort, Acron Homes and Fortune Acron Regina
2. Banking partners - Kotak Mahindra Bank, HDFC and Canara Bank
3. Food partners - Wagh Bakri Tea Lounge, Cremeaux, Hangout Zone, Toro, Piccola Roma, I Fruit, Cafe Lovi and The Mumbai Canteen etc.

4. Gifting partner - Magsons
5. Adventure partner - B Live
6. Competition partner - IIFL Wealth
7. Networking partner - Mars Edusystems.

There were many more partners who helped in the success of the event.

The number of food stalls went up to 5 from 2 in 2018. The event also boasted of a food truck which was the center of attraction for all.

On the Public Relations front, take 5 videos were conducted for of all the speakers this year, as opposed to a select few from the 2018 lineup.

Overall, it was a successful event which received huge commendations from faculty, students as well as participants of various colleges who stayed in our campus. The team received compliments from students via mails, WhatsApp texts as well as Facebook messages.

The event was conducted smoothly with no delay in any of the speaker talks or competitions.

Vinidhan – The Student Investment Fund:

Released three quarterly reports, three sector reports, a budget analysis, and an annual report during the academic year 2019-20.

SOFIA

SOFIA, the Society of Finance at GIM strives to implement the concept of 'learning finance with fun'. We at SOFIA organize various finance-centric events and issue newsletters in order to provide a platform for people from different domains like engineering, commerce, biotechnology, pharmacy etc. to develop an understanding of the dynamic financial world. The club imparts knowledge on current happenings w.r.t. global economy and encourages insights from all finance enthusiasts across batches. The topics ranging from Capital Markets to Central Banking and Derivatives are explained through various fun-filled events.

1. Nivesh in association with Samriddhi: A national level event which is organized in two parts. The first part is an online stock trading simulation. The next round is an on-campus round where the teams are required to perform a valuation of any one of the given companies and make a presentation of the same. The presentations are judged by a panel of two members who are experts in the field of finance.
2. Gold Rush: Modified treasure hunt where the participants have to solve queries related to finance.
3. GuruBhai: A conventional trading floor game. The participants buy and sell stock on the trading floor of specific companies and commodities like Crude, Gold, and Copper just the way trading used to take place before the development of online trading.
4. FinQuiz: A national level online quiz is conducted on Dare2Compete. The quiz tests the knowledge of participants from different B-schools in the field of finance.

5. Auctomania: In line with mixing fun with learning, this game tests participants' ability to manage their wealth in stressful situation.
6. Talk on behavioral aspects of Finance: We conducted interactive talk by Dr. Prasanna Chandra for all the PGP1 & PGP2 students.
7. Workshops: We have conducted workshop on creating wealth in stock market for all the PGP1 & PGP2 students. Bid for players to form a cricket team. The participating team with the highest value was the winner.
8. Talk on different opportunities in Finance: We conducted two talks this past year. One in collaboration with Finshiksha, where the students were made aware about different opportunities they could take up in the field of Finance. And the other which had our alums addressing the students about a future in equity research.

BRAINVISTA

Daily Quiz Questions uploaded on social media sites of Brainvista: Facebook, WhatsApp and Instagram.

Detailed list of campus/online events conducted by Brainvista during the Academic year 2019 - 20.

Date	Event Name	Details	Theme	Team size	prize
25th August 2019	Chakravyuh	National Level Online Quiz organized in association with Samriddhi, the annual business symposium organized by GIM.	Synergy	2	Rs. 10000
8 th October, 2019	A.U.T.O.S	Offline Quiz organized for all the batches in GIM	Anything Under the Overhead Sun	2	Rs.4000
29th October 2018	Reels Frames N	Offline Quiz organized for all the batches in GIM.	Movies / Media / Entertainment Business	2	Rs. 3500
18th November 2019	Indipedia	National Level Online Quiz.	India	2	Rs. 3000
28th November 2019	Brand'Holic	Offline Quiz organized for all the batches in GIM.	Brands	2	Rs. 3500
3rd December 2019	Khelbaaz	National Level Online Quiz.	Sports	2	Rs. 3000

11th January 2020	Wipro Earthian Sustainability Quiz	<p>The 3rd edition of Wipro Earthian Sustainability quiz was held at Sanquelim campus. Wipro Earthian is India's largest sustainability education program for schools and colleges. It is designed to act as a catalyst for fostering excellence in sustainability thinking and action amongst youth. Brainvista, the quizzing club of GIM was proud to take the league of last year forward and present Wipro Earthian Sustainability Quiz this year too.</p> <p>Quiz Master: Lloyd Saldanha, A Vice President (Quizzing) and Quizmaster at Greycaps India Pvt Ltd</p>	Economic factors of sustainability, more on social aspects of sustainability and the most on environmental aspects of sustainability.	2	<ol style="list-style-type: none"> 1st Prize: ₹ 40,000 (Cash) 2nd Prize: ₹ 20,000 (Cash) 3rd Prize: ₹ 10,000 (Cash) <p>➤ Audience Prize: Amazon Vouchers worth ₹ 1,000 each</p>
18th January 2020	QRIOSITY	Online Quiz for GIM students, organized in association with SCOPES, Supply Chain & Operations Club.	Supply Chain and Operations	2	Rs. 5000
3rd February 2020 – 16th February 2020	WIZBIZ Weekly	Daily Online Quiz Questions, organized in association with MECCA, the Marketing Club of GIM.	General	1	Rs. 2000
6th February 2020	Inquizitive 2019	Online Quiz for GIM students, organized in association with HRIDAY, HR Club.	HR	2	Rs. 5000
8th February 2020	Q-Fiesta (FLAGSHIP EVENT)	<p>State Level Offline Quiz organized for all the batches in GIM.</p> <p>Quiz Master: Rajiv D' Silva, Tata Crucible '10 Champion and an eminent Quiz Master</p>	General	2	Rs. 20000

KSHITIZ

Friendship's Day: Celebrated in the first week of August. This year's theme was, "har ek friend zaruri hota hai" meaning that all kinds of friends are necessary in one's life especially in the 2-year MBA journey at GIM. We put up a message board outside cafeteria for all students to participate. We also conducted a fun – who knows me better – quiz between friends in a team of two.

Samriddhi: We participated in Samriddhi as the Creative Heads of the national level business symposium of GIM. Theme was Texperience. We took up responsibilities for the decoration of the entire MPH and outside space where various students, guests, faculties, corporates interacted during the 3-day event.

Kalaakriti: In the year gone by, we published 2 creative newsletters for all GIM students. We do plan to expand our horizon and include various students from other colleges and leaders from other industries.

Happily Ever After: We had our fun event, “Happily ever after” which was an event based on fun, creativity, speed and also knowledge Disney movies and characters. As theme for this JCC event was Disney. The event was to bring all the students together during the hectic schedule of placement season and second term.

GIMmericks: We conducted an Online event for the students of GIM, on poetry where students wrote 5-line poems with the rhyming scheme AABBA which were published on various social media platforms.

SARC 10-year Reunion: Being the creative partners for the 10-year Reunion for the class of 2009, we decorated the MPH for the same.

Literati: We conducted our flagship event Literati '20 in the month of January. It had a total of three events, Global Tiff, Wingman and Tamasha, which were conducted over two days which tested students on their creativity, literary knowledge, debating and artistic skills.

Batch Counter clock: We setup a 30-day countdown in the month of February for the graduating batches of PGDM 2018-20 & HCM 2018-20. We also setup a 10-day counter clock for the first graduating class of BDA (2018-20) at GIM in the month of November.

Batch Yearbook: We designed the yearbook for the all students of batch 2018-20.

Batch T-shirts: We designed batch T-shirts for the class of 2020.

HRIDAY

25th August, 2019

Veditum: This is a national-level HR case study competition conducted by Samriddhi in association with HRiday and has prize money totaling Rs. 25000.

4th & 5th September, 2019:

I Know What You Did Last Summer: The second-year students share their experiences about their internships and answer the queries raised by the first-year students.

7th September, 2019

Sanjeevani: A blood donation camp was organized by the club in collaboration with Goa Medical College. Approximately 50 people donated blood in this drive.

13th September, 2019

Arohin: Seniors share their final interview transcripts with the juniors to help them prepare better during the final placement season.

19th November, 2019

JCC Event: It is a fun event organized by the JCCs of HRiday every year for the students.

29th November, 2019

Sanjeevani: HRiday collaborated with HDFC and GMC for another blood donation drive in GIM campus. The drive was a huge success with 54 donors.

26th January, 2020

Abhaar: Organized annually on Republic Day, this event involves the felicitation of the support staff of GIM. The GIM fraternity generously donated for this noble cause and we distributed clothes and sweets as a token of gratitude to every member of the support staff.

15th & 16th February, 2020

Anveshan is a National-Level HR Business Symposium which includes interactive sessions by industry experts, skill development workshops, case study competitions and simulation competitions. The following events were organized under the banner of Anveshan -

Samiksha: National level live HR case study competition. The case was written by the core committee members of the club in collaboration with an organization seeking solutions to a live problem. The event garners participation from leading B schools across the country and has the largest cash prize for any HR Live case study. It was conducted on 16th February, 2020 and the prize amount was Rs. 50000

Gyaanodaya: This event is the opening event of Anveshan 2020, where a highly prominent personality from the HR industry shares insights from HR domain to GIM students.

Mr.Animesh Kumar from Zee Entertainment Enterprise Ltd. (ZEEL) was the keynote speaker for Anveshan 2020.

Margdarshan: An industry mentorship simulation programme wherein students from BSchools across India come to participate in an HR simulation competition. These students partner with HR professionals specifically invited to mentor the students to win the simulation competition. It was conducted on 15th February, 2020 and the prize amount was Rs. 25000

InQuizitive: A national level online HR quiz event in association with Brainvista, the quizzing club of GIM, to test students across all B-schools on knowledge in HR domain. This event was conducted on 6th February, 2020 and the prize amount was Rs. 7000 **Yukti:** Certified workshops organized by the best in the industry for nurturing and learning of the students. This year's workshop which saw an attendance of 40 GIM students was based on 'Assessment Centers' and was conducted on 16th Feb.

20 and 21st February, 2020

Fahrenheit: A knowledge sharing session between the two batches. A deeply loved initiative by the students of GIM, this event brings seniors and juniors on a common platform so that seniors can guide the juniors on which electives can be taken based on their career interest.

SUPPLY CHAIN AND OPERATIONS CLUB (SCOPES)

The Supply Chain and Operations Club, strives to live up to the vigor of Operations enthusiasts and is a step ahead in ensuring that learning doesn't stop beyond books.

The Flagship event, Prabodhan- The Annual supply chain and operations conclave of GIM, aims upon bridging the gap between theoretical concepts and agility required to excel in the industry. By hosting some of the most prolific speakers and experts such as Mr. Ritesh Andre and Mr. Amartyaa Guha , a holistic image of the emerging trends and pre-requisite analytical skills is drawn.

During Prabodhan, the annual supply chain newsletter "Samhita" is launched, which entails articles from supply chain and operations enthusiasts across the nation. The conclave also includes events such as continuum, Qurocity, insider for a day and a supply chain workshop.

Continuum V6.0- The National Level Case Study Competition, one of the most unparalleled competitions of its kind in the B-school fraternity, devises live business case studies every year to witness humongous participation from students across the most prestigious B schools of the nation, with scintillating case solutions from over 1000 participants across the nation.

An Insider for a day, encompasses a factory visit for students to various industrial units, to gain insights about supply chain, logistics & operations concepts learnt as part of pedagogy.

Qriosity is an in-house supply chain and operations quiz that SCOPES organizes.

With event like "Beer Game", participants learn team work, strategy & competition and fundamentals of Supply chain and Operations.

Beer Game, is an open challenge for teams to compete and prove themselves as the most

efficient strategists. In real life, more than the understanding one gets by playing as different entities in a single supply chain, it is the learning when numerous supply chains compete with one another, then the real strategic intent is made clear.

From the 2019 SCOPES has started arranging Round Table Conference on trending issues/topics relating to supply chain and operations. In the year 2019 our first-round table conference held on “Supply Chain 4.0 – Building Intelligent Supply Chain” on 19th Oct 2019.

SCOPES has taken GIM Operations stream to a national level with its Case Study competition Continuum, witnessing a huge participation from India's top B-schools.

Events

- Prabodhan: The National Level Supply Chain & Operations Conclave
 - i. Continuum : National level live operations and/or general management case study competition
 - ii. Tantra : Insights on various operation's concepts by area experts
 - iii. An Insider for a Day- Factory Visit to various industrial units
 - iv. Samhita : Annual operations magazine of GIM
 - v. Supply chain workshop- a two-day workshop on new trends in supply chain management
 - vi. Qriosity- Supply chain and operations quiz
- Round Table Conference: Conference on trending issues/topics relating to supply chain and operations
- •Beer Game : Supply chain based online simulation game organized at National Level during Samriddhi and also In-House.

SAMARTHAN

Please find the details of the event listed below-

Letter Earthling - An event where GIM students write letters to people going through a rough phase in their lives (October)

Stakeholder event - *Stakeholders Event*

Samarthan organises Stakeholder's event every year. The event focusses on catering to the needs of a certain section of our society which is deprived of the some of the basic life amenities. This time we spent a day with Dogs (stakeholders for the year) by visiting animal shelter orphanage (February 2020)

Make a wish - An event where we grant wishes of underprivileged children by collecting funds from students (November)

One Billion Rising - It is an international campaign where we spread awareness on gender-based violence through flash mob, music event and a play (February)

Flood Relief Drive- Conducted in the month of October

Mental Health Awareness Campaign- Two counsellors were in college to create awareness about mental health (March)

i3 club

Please find the details of the campus activity conducted by i3 club during the academic year 2019-20 as following:

Concept to Cash Workshop: The workshop was conducted on 13th and 14th July, 2019. It was based on leveraging the principles of systems thinking to develop a holistic approach while taking on a journey from identification and definition of a problem, the conceptualization of an idea to a business case and a go-to-market strategy.

Details of other campus activities conducted by i3 club during the academic year 2019-20:

Number of live projects with student participation in AY 2019-20 - **27**

Few of the companies that we have worked with are OYO Rooms, B-Live, Kellogg India, Europe India Centre for Business & Industry, The Thickshake Factory, Finlatics, etc.

Parigyan

Parigyan conducted the following events during the academic year 2019-20.

1. Peer to Peer Learning Session – The session was conducted on MS Excel where topics related to Charts, Pivot Tables, Sorting, Data Cleaning, Formatting, Advanced Data Filters, Lookups, Conditional Statements were discussed. It was a two-session conducted on 10th and 11th July 2019.
2. Buzz Café: Samriddhi 2019 in association with Parigyan conducted a Panel Discussion on ***Stories Behind Data*** with the people engaged in the Data Science, Data mining, Artificial intelligence, Machine learning, Deep learning field which will help to enlighten people about the current happenings in these fields. The event was conducted on 23rd August 2019. The panelist for the event included Mr. Winny Patro (CEO – Innovative Society Andhra Pradesh), Mr. Krishna Pethaperumal (Lead Data Consultant t Gramener), Mr. Sriram Venkat (Lead Analytics at Google)

3. Coalesce: The National Data Science Summit powered by TVS Credit conducted on 11th and 12th November, 2019 covered open forum discussions by industry professionals and academicians. Students were able to gain a lot of knowledge about industries as well as practices about industry and Data Science practices. The Summit comprised of Data Talks conducted in association with Ribandar Talks by Mr. Sameer Dhanrajani (CSO at Fractal Analytics), Mr. Avik Sarkar (Head of Analytics at Niti Aayog), Mr. Shailendra Kumar (VP at SAP) and Ms. Moumita Sarkar (VP at Cartesian Consulting). It also included a Debate on Is AI Eating jobs by Ms. Aparana Gupta (Analytics & Data Science Leader at Oracle) & Mr. Sameer Dhanrajani, a Panel Discussion on Does Analytics act as an enabler in current business models by Mr. Shailendra Kumar, Mr. Srinidhi Shama Rao (Senior Partner, TheMath Company), Ms. Aparana Gupta, Mr. Amit Kurhekar (Director Data Science at Envestnet) Prof. Hemant Padhiari, a Workshop on AI and ML in association with Sankhya and a Datathon CRYPTO (powered by TVS Credit).

- OxyGIM- the official GIM Band:

YouTube Covers Recently, OxyGim started their own YouTube channel and uploaded the very first cover of Heal the world – MJ, were planning to upload more original and cover songs to start monetizing our YouTube channel and increase the reach.

➤ TEAM INCEPTION:

Instagram Live with Vedang Mayekar

Description – A live musical night with our beloved alumnus from the Batch of 2019 and ex-OxyGIM member, Vedang Mayekar!

Date – 25th July 2020-09-05

Footfall/Attendance – Approximately 570 people attended the live session. Platform – Instagram (handle: inception).

Induction Closing Ceremony 2020

Description – Bollywood Music Night themed Induction Closing Ceremony, Live on Instagram welcoming the Batch 2020-22

Date – 8th August 2020.

Artist – Vipul Ajmera, a Hindustani classical trained singer who performs across the country with his band 'The Vipul Ajmera Collective'.

Footfall/Attendance – Approximately 800 people attended the live session

Platform – Instagram (handle: inception)

From Your Balcony (Instagram IGTV Series)

Description – An online series for all the students, alumni and faculty to showcase their talent in different genres of performing arts like dance, music, poetry, comedy, etc. (The event was conducted as a competition only for PGP-1)

Date – 10th August 2020 – Present

Number of entries – 61 (from students, alumni, and faculty members)

Platform – Instagram (handle: inception_gim)

SANKHYA - THE SOCIETY OF ANALYTICS

Workshops

MS Excel & Power Point Workshop - Jun 21 to Jun 23, 2019

This certification course was conducted by Mr. J.K Nair from Yoda Learning Team who had previously conducted similar workshops in other premier B Schools like XLRI.

Certification Course on Power BI – August 4, 2019 to Sept 9, 2019

This certification course was conducted by Mr. J.K Nair from Yoda Learning Team who had previously conducted similar workshops in other premier B Schools like XLRI

Data Analytics with Python

Trainer : Mr. Rishu Gupta who is a BI specialist associated with Defour Analytics

Artificial Intelligence and Machine Learning – November 11 & 12, 2019

Trainer : Mr. Ashish Patil – He has previously conducted similar workshops in GIM as well as other premier institutes like IIT Bombay, NIT Surathkal and various other IITs, NITs and other institutes

Tableau – Jan 30 – 31st 2020

Trainer : Mr. Ashish Patil – He has previously conducted similar workshops in GIM as well as other premier institutes like IIT Bombay, NIT Surathkal and various other IITs, NITs and other institutes

EVENTS

Tathya – Aug 23 to 25, 2019

Sankhya's national level analytics case study competition. It is conducted in association with Samriddhi, which is GIM's annual business symposium. There are 3 rounds in this competition. The first round is an online quiz. The second is a case study competition and finally, the shortlisted candidates move to the 3rd round. In this round, the finalists

present their cases in front of the faculty jury at GIM. The winners bagged a sum of ₹25,000 /

Excelrate – Oct 17, 2019

The newest addition to Sankhya's list of events curated by its JCCs in 2019 to test the skills of Excel analysis exhibited by the students of GIM stands as a budding event that has received appreciation for providing in depth understanding and intricacies of Data collection. This event received participation of up to 50 teams.

Alohomora!

Jan 29, 2020

Alohomora is a fun filled event for both first year and Second year's students of GIM. It is a treasure hunt with a twist of analytics. The event revolves around participants solving files that are laced with excel features and concepts that are usually used in the industry. These excel files unlock clues that help the participants to find the treasure across the campus. The event is designed specifically in a way that participants not only brush up their but also hone their excel skills while having fun alongside Alohomora. It attracted 96 participants in 2019 with total prize money of Rs. 6000/

- **INCEPTION – THE ANNUAL CULTURAL FESTIVAL**

Inception is the cultural society of Goa Institute of Management which organizes musical events for the students throughout the year. The list and brief of events conducted by Team Inception through the academic year 2019-20 are:

INDUCTION CLOSING CEREMONY – 21st June, 2019

Induction Closing Ceremony marks the end of the 2-week induction period for the first-year students. This year the ceremony hosted our in-house band, OxyGIM and Goa-based rock band, Crimson Tide

OPEN MIC 1.0 – 15th August, 2019 and OPEN MIC 2.0 – 30th October, 2019

Open Mics are nights dedicated for students to shed their inhibitions and showcase their talent in front of the students and faculty members of Goa Institute of Management. The event features singing, dance, stand-up comedy, and poetry.

OXYGIM NIGHT – 9th February, 2020

OxyGIM Night is a curtain raiser event for our flagship event, Inception, that celebrates the talent of the college's official band – 'OxyGIM'.

GIM FILM FESTIVAL (GIMFF) – 13th February, 2020

GIMFF is a short film making competition dedicated for students across the country to portray their movie making skills. These movies are featured at Goa Institute of Management prior to Inception.

INCEPTION 2020 – 15th & 16th February, 2020

Inception is a two-day festival featuring some of India's most popular musicians and artists performing exclusively for the students & faculty of Goa Institute of Management. This year the event witnessed a footfall of more than 800 and saw participation by students from colleges across India. The event categories included dance offs, singing, and battle of the rock bands, apart from a headliner performance by Anand Bhaskar Collective. This year the stage also hosted other eminent artists like Samar Mehdi, and The Salsa Duo – Amit & Sakshi. Popular food brands set up stalls on campus to allow students to have a refreshing, and indulgent meal. The sponsors for Inception 2020 included:

1. Kingfisher Ultra
2. Nestle
3. Vespa
4. Casant
5. ICICI Bank
6. The Time of India
7. Furtados
8. Frozen bottle
9. Kokm Juicery
10. Shavraj Ecofarm
11. The Vadapav Café
12. The Tonia Group
13. Fat Boyz Restaurant
14. Da Food Affair
15. Sher-E-Punjab Bar and Restaurant
16. Carasid Bakery
17. Kaka's Kitchen
18. Real Water
19. Kamal Restaurant
20. B-Live

Ribandar Talks

Ribandar Talks Speaker for the academic year 2019-20

<u>Name of Guest Speaker</u>	<u>Date</u>	<u>Designation</u>	<u>Topic</u>
Partho Dasgupta	25/08/2020	President of Advertising Club of India, Ex CEO of BARC	Future of Indian Television and Advertising
Amit Sharma	06/01/2020	Vice President & CHRO	Failures are necessary for eventual success
Hetal Sonpal	01/12/2019	TEDx Speaker, Startup Evangelist and "Mentor of Change" for Niti Ayog.	The race to forty
Anjali Gulati	17/11/2019	CEO & Founder	Career: Decoded
Dhruv Talwar	11/08/2020	Head of Brand Strategy	Being a linchpin
Shiv Shankar Mukherjee	7/08/2019	Former Indian civil servant	Negotiation Management
Pratik Gauri	6/07/2019	India President and CEO	Taking the road less taken
Rishabha Nayyar	15/06/2019	Executive Director, Strategic Planning	Brands or blends

ALUMNI CONNECT

Activities Completed:

The Executive Committee meetings are being held regularly, physically and virtually as per compliance of Society's Act and to coordinate for alumni activities. The GIMAA accounts are being maintained and audited regularly.

Academic Activities:

Imprints 2019: Summer City Meets

Imprints 2019 (Summer City meets) were organized successfully at Eight locations –Goa, Bengaluru, Pune, Kolkata, Mumbai, Chennai, Delhi & Hyderabad, April – May 2019. These meets were well received and recorded maximum participation. There was a small get together of alumni in Ahmedabad as well, but since this number was very small and this was informally organized.

- Goa: 27th April 2019, Saturday
- Bengaluru: 4th May 2019, Saturday
- Pune: 11th May 2019, Saturday
- Kolkata: 11th May 2019, Saturday
- Mumbai: 18th May 2019, Saturday
- Chennai: 18th May 2019, Saturday
- Delhi: 25th May 2019, Saturday

Hyderabad: 25th May 2019, Saturday

We received sponsorship of Rs. 1,24,576/-.

Registration details are as follows:

City	Pre-registrat ion	Alumni	Faculty	Student s	Final- registrati on	Faculty
Goa: 27th April 2019	9	19	4	3	26	Ajit Parulekar, Diya Guha Roy, Amiya Sahu, Akshay Bhat
Bengaluru: 4th May 2019	25	39	2	5	46	Ajit Parulekar, Umesh Mahtani
Pune: 11th May 2019	5	10	1	3	14	Anamika Sinha
Kolkata: 11th May 2019	14	21	2	2+3*	28	Sumit Datta Diya Guha Roy
Mumbai: 18th May 2019	71	80	4	9	93 +1**	Ajit Parulekar Anand Teltumde Karman Khanna Apoorv Sharma
Chennai: 18th May 2019	15	17	1	3	21	Shawn Coutinho
Delhi: 25th May 2019	70	75	2	10	87	Shikha Agarwal
Hyderabad: 25th May 2019	7	28	2	5	35	Venkatesh Naga Divya Singhal

*Volunteers **Guest

Alumni Participation in Induction Session

Mr. Sanjay Netravalkar (1995 Batch), Mr. Mrunmay Das (1996 Batch) and Mr. Gaurav Golwalkar (2012 Batch) had taken session in Induction programme on 09th June 2019 in the MPH. This interaction was well received by the PGDM, PGDM-HCM & PGDM- BDA students.

Executive Committee Meeting

Ninth Executive committee meeting was held on 28th July 2019 via conference call. Discussion was held on Elections, Dissolution of non-active members, future course of action for organization of AGM and GAM, FDs and Univibe portal.

Annual General Body Meeting

The Annual General Body Meeting of the Goa Institute of Management Alumni Association (GIMAA), Sanquelim, Sattari Taluka, Poriem, Goa, 403505, Reg. No 703/Goa/2013 was held on 12th October 2019 at Global Fusion, Andheri Kurla Road, Near Sakinaka Junction, Mumbai, 11 am onwards. Total 27 members attended this Meeting.

The agenda of the meeting was as follows:

1. Approval of Minutes of Third Annual General Body meeting, held on 12th August 2018
2. Present alumni activity report
3. Present the financial report GIMAA

4. Appointment of auditor for the next year
5. Continuation of Present Executive Committee Members without rotation. Non-active members to step down and decision on process of inclusion of new members.
6. Any other item with the permission of the Chairman

Audit reports

GIM Alumni Association Bank Account has been regularly audited. For this we have completed and received audit reports from V B Associates Bangalore. This audit reports will be presented to the Alumni Body in the Annual General Body meeting to be held in the month of September/October 2019.

Financial Transactions

The corpus of the GIMAA Fund has been invested in fixed deposits. The amount collected from the current batch is transferred to GIMAA and the current available bank balance is Rs. 26,02,239.57/-. Creation of new FD is in process after maintaining the share of working capital as agreed in the ninth executive meeting which was held on 28th July 2019 via conference call.

Summer Solstice 2019- Gold Medal for the Best Summer Internship Project

Summer Solstice was organized by the Student Alumni Relations Cell (SARC) on 19th October 2019 at GIM, Sanquelim campus. This is an annual event aimed to encourage students to excel in their summer internships and to choose best internship which will be awarded Alumni Gold Medal for the Best Summer Internship Project. The event provides a platform to the shortlisted students of PGDM, HCM and BDA to present their summer internship projects and compete for the gold medal, 06 students were shortlisted for the presentation.

The panel of judges was comprised of GIM alumni.

Name	Batch	Designation	Current Organization (as on	Profile
Desmond Da Costa	1998	Proprietor	Dalison Novatech	linkedin.com/in/desmond-da-costa-25150712
Rahul Goyal	2002	Head- Credit Risk Models	Standard Chartered Bank	linkedin.com/in/rahul-goyal-94a7985
Ashish Singhal	2009	Business Manager	Cochlear Limited	linkedin.com/in/ashishsinghal2019

The winner is Mr. Bibino Binu Varghese, BDA, who did his Summer Internship with Landmark Group Pvt. Ltd.

The judges really appreciated all the participants, their quality of the projects and the hard work that was put in the projects by the students.

10 Year Reunion

The 10 Year Reunion of Class of 2009 was organized on 16th November 2019. Thirty-one alumni plus one guest participated in the event. During the morning session, alumni interacted with the Alumni Chairperson, faculty members, alumni office and Student Alumni Relations Cell followed by lunch.

A student interaction session was arranged in the evening where current students had their face-to-face interaction with these senior alumni. A campus tour was arranged to showcase the facilities at campus. The alumni were very happy about the infrastructure developments at the institute. The final event at the campus was a friendly cricket match between the students and alumni in the MPH.

Hangouts

Hangouts is an interactive session for PGP1 students that will help them gain some perspective and clarity about their career prospects.

Hangout #AskMeAnything received an overwhelming response from students of all three courses (PGDM, HCM and BDA), with a total of 90 students turning up. The guest speaker was Mr. Prasenjit Das Purkayastha (Class of 1998).

The session was highly interactive and the students have shown interest in more such sessions.

Meeting with NBA team

The NBA accreditation team visited GIM campus on the 14th & 15th of December 2019. There was brief interactive session was scheduled with the alumni on 14th December. Mr. Jerry Mathew (1998 Batch) and Mr. Rupesh Gauns (2004 Batch) interacted with the team.

Grand Alumni Meet

The Grand Alumni Meet was organized on 25th January, 2020. This year's meet had a different flavor. 77 alumni attended the meet. This year more alumni from junior batches made their representation. The meet was sponsored by Fortune Acron group.

The event started at 2 PM and was closed at the night post the Gala dinner. This year the Distinguished alumni award was presented to Mr. Samarjeet Singh (1997), CEO and Co-founder of IKSULA and the Honorary Mention was Mr. Rohan Prasher (2009), Group Brand Manager at Asian Paints India Ltd.

The event this year showcased a panel discussion by Mr. Vipul Singh (1998), Mr. Shankar Pednekar (2009) and Mr. Mr. Samarth Kholkar (2006). The panel was moderated by Prof. Sarita D'Souza and was an insightful and knowledge enriching segment.

The Student Alumni Relation Cell introduced a Coffee Table book which was released on the

day. The book is a collection of memories and photographs of the alumni as students of GIM.

There was a brief club interaction and each club was asked to pitch for their clubs. The alumni were asked to vote for the club they felt was doing the best activities. Kshitij, the creativity club was awarded the best club.

This year Second highlight was the performance of the stand-up comedian- Mr. Jaspreet Singh. This was followed by the aurora of lights where the alumni lit the candles in the sky. The event was concluded by 10 PM with the last segment which was “Gala Dinner with OxyGIM”.

Distinguished alumni award

A jury of 9 member selected the Distinguished Alumni Award recipient from the 14 nominations received this year. The panel consists of 5 external members and 4 internal members.

We invited nominations for the award from the all the graduated batches. The nomination was proposed and recommended by two alumni. A pre-decided format was used and four criteria for evaluation of the nominations were pre-decided.

After checking for the accuracy of the data in the nominations, the candidates were presented to the jury member who rank ordered the alumni on the basis of the four criteria.

The final awardee was Mr. Samarjeet Singh, CEO and Co-founder of Iksula and Mr. Rohan Prasher, Marketing and Brand Manager, Asian Paints received Honorary Mention this year.

Alumni on Admission Panel

A google doc was floated to invite alumni on admissions panel. This activity is done to create transparency in the admission process and to get a buy in the institutes academic and placement processes. We invited more than 85 nominations who were mapped city wise in different panels with the faculty members.

Soft skill development facilities: Foreign Language courses – French, German, Spanish and Portuguese.

15.12. Teaching Learning Process

- Curricula and syllabus for each of the programmes as approved by the University
- Academic Calendar of the University
- Academic Time Table with the name of the Faculty members handling the Course
- Teaching Load of each Faculty
- Internal Continuous Evaluation System and place
- Student’s assessment of Faculty, System in place
(for above points see Student Manual given below)

15.12. STUDENT MANUAL

15.12.1. ABOUT THIS INSTITUTE

15.12.1.1. The Goa Institute of Management was started in July 1993 by Fr. Romuald D'Souza SJ with the support of some prominent citizens and industrialists for the purpose of training professional managers for the corporate sectors and the public systems.

15.12.1.2. Our Vision

- To achieve a pre-eminence among business institutions in India and be acknowledged among the ten best Institutions in the country
- To obtain international accreditation and be acknowledged among the fifty best business schools in the world
- Our graduates should be acknowledged as sound business managers with an all-round capacity, environmental sensitivity, and social consciousness of their lesser privileged associates.

15.12.1.3. Our Mission

The mission of the Goa Institute of Management is to create knowledge and nurture leaders for sustainable business and an inclusive society for India and the world while maintaining a strong and ongoing commitment to Goa.

The Institute endeavors to train managers to respond competently and confidently to the economic, social and organizational challenges arising from rapidly advancing technology, a shifting economic base, and a global marketplace. The challenge that the organizations are facing is to become and remain competitive in the face of accelerating economic, social, and political change. Those who want to play a part in leading tomorrow's organizations to success, must be able to create value in order to gain a competitive edge.

15.12.2. OUR COMMITMENT

15.12.2.1. *To Our Students*

Our relationship with students is based on respect, fairness, and caring. We are committed to teaching excellence. We expect of every one of our student's dedication to learning, along with honesty and punctuality in completing and submitting the work assigned to them.

Any form of Ragging in the Institute is not permitted (as per the Supreme Court guidelines)

15.12.2.2. To Our Colleagues

We recognize the dignity and personal worth of our colleagues in the teaching profession and strive to build closer cooperation among persons interested in promoting the science and practice of management.

15.12.2.3. To Practicing Managers

We are convinced that the exchange of ideas and information between academics and managers is essential, and has the potential to enrich the teaching and practice of management, to translate theory into practice, and to further research and community service. To maximize such potential benefits, we are guided by the ideals of competence, integrity, and objectivity, particularly when consulting with client organizations.

15.12.2.4. To Society

In our teaching, research, and service, we shall show sensitivity to people, to diverse cultures, to the needs of the poor and disadvantaged, to ethical values, and to the newly emerging ethical dilemmas.

15.12.2.5. To Management Knowledge

Our research and teaching will be done with honesty and integrity, have a clear purpose, safeguard confidentiality, respect the rights of all individuals and organizations, use resources efficiently, duly acknowledge the contributions of others, and advance the knowledge of management as an evolving profession at the service of society.

15.12.3. OUR EDUCATIONAL PHILOSOPHY:

The purpose of this educational philosophy is to articulate a clear sense of direction for GIM. The philosophy guides and inspires the members of GIM by enunciating its identity, purpose, goals, processes and methods. Encapsulating the aspirations of GIM, it acts as a policy and moral anchor that guides and influences all decisions and actions pertaining to its growth, performance and maintenance. It is kept alive by the collective will of its constituents in whom this philosophy manifests and is made visible through their actions. It is the touchstone against which dilemmas are tested and resolved. Some of the key points relating to students are given below.

15.12.3.1. End Student Attributes

Our goal is to create a total manager tuned to striving for excellence in the physical, intellectual and moral realms. Some of the qualities that we aim to be achieving in the students are as under:

- Excellence in management education that includes content mastery, applied skills and critical thinking about the disciplines taught.
- Have a global outlook with ability to operate cross-culturally in a technologically-driven environment.
- Be ethical, socially responsible and humane; embrace diversity and be a good citizen sensitive to all concerns of society.
- Possess an achievement drive always striving to improve or meet a standard of excellence.
- Be self- confident, motivated, efficient and committed to the organization and the nation.
- Have ability to think independently, analytically and creatively; be innovative and assertive in expression and action and work in teams.
- Have effective oral and written communication skills.
- Be optimistic and culturally sensitive.
- Ability to be both a manager and leader.
- While being a specialist in one's chosen field, approach managerial issues in an integrated and holistic manner; be multi-disciplinary and sufficiently versatile to make informed and balanced decisions.
- Have necessary knowledge, skills, attitude and values to be job-ready at entry level.
- Inculcate an entrepreneurial spirit.

Proper measures to inculcate these qualities are taken by constantly reviewing curriculum and pedagogy. Each and every educational activity are linked to the inculcation of such qualities.

15.12.3.2. Pedagogy

The primary need is for students to be proactive in their own education, while GIM provides a system where the way to learn is as important as what is learnt. Management challenges should never be taught merely by function but by a holistic understanding of the problems. At GIM, teaching in functional silos gives way to teaching through integration of several disciplines. Both content and process of education therefore remains important.

Managerial training must inculcate in students, the capacity for developing deep insights into organizations and the intelligence of understanding social situations in organizations and taking decisions keeping in view the social context. It is necessary to find new ways of learning in a rapidly changing world. This may include multiple pedagogical approaches; simulations – either computer-based or real-life situations that allow confrontations with reality and understanding the consequences of decisions taken by management; exposure to managerial responsibilities; team work on projects; opportunities to take initiative; calculated and assumed risk taking; and social and economic impact of organizational

decisions and actions, must all be included in the curriculum.

The definition of teaching implies a certain passivity of the learner. Teaching and education have different meanings and do not meet the same objectives. The notion of education seems more appropriate to situations intended for developing learners' minds, raising people's awareness of the entrepreneurial phenomenon, giving them keys to their personal development and professional orientation, and giving them the incentive to act entrepreneurially. While the notion of 'teaching' is more appropriate to contexts of knowledge transfer, both teaching and education are undertaken at GIM.

In developing professional managers, while certain facets will require the transfer of knowledge, other facets of education that help students to evolve in their aptitudes, behaviors and personality must also be stressed upon. It is difficult for a philosophical document to prescribe the pedagogical model. Based upon the context, subject, timing, feasibility, desired learning outcomes and inclination and innovativeness of the faculty, the best method be chosen. Pedagogy is meant to serve the educational objectives. As soon as objectives have been set and specific constraints have been identified, methods can be selected. Techniques and modalities of education depend on the objectives, contents and constraints of the situation and topic. Faculty must be continually alert to the changing circumstances in the environment and develop new courses and adopt innovative pedagogical methods for achieving the objectives of education.

15.12.3.3. Organizational Culture

Culture is an evolving entity that shapes and will be shaped by the members of the GIM community. A culture of persistent learning and collegiality must pervade the institution. Learners must assume primary responsibility for their education while GIM creates and offers as many options for collaborative learning as possible. Academic rigor must underlie all academic activities which implies a set of high standards and expectations for students as well as faculty. Leaders, management, faculty, students and professional staff must collectively engage to evolve a shared understanding of an ideal academic culture.

The management strives to strike a balance between centralization and decentralization and adopt a consultative approach in management of the institute with adequate sensitivity towards all stakeholders. Information sharing and vibrant communication mechanisms must be set up. Transparency, openness and honesty must comprise the supportive communication climate. Integrity and reliability must be essential personality components of all members of GIM. Active listening and quick redressal mechanisms must be established.

15.12.3.4. Distinctiveness of GIM

If there is one thing that is distinctive about GIM, it is the emphasis on ethics and values. Transparency in thought and action must continue to be a part of identity of GIM. Education

about ethics and values could be integrated in all aspects of training and in all disciplines in addition to its being a core course. Such an emphasis could position and build the image of GIM as an institution that produces responsive and responsible managers.

15.12.3.5. Conclusion

At GIM students are encouraged to comprehend their positive role in society, and prepare for the increasing challenges that the world of organizations will continue to face.

A reference to Article 26(2) of the Universal Declaration of Human Rights would also be in order - “Education should be directed to the full development of the human personality and to strengthen the respect for human rights and fundamental freedoms. It shall promote understanding, tolerance, and friendship among all nations, racial & religious groups”

It is hoped that this educational philosophy clarifies the aims, purposes, and intentions of GIM. It is hoped that the collective will of all members of GIM will unite to achieve the original purpose for which GIM was created in ways that will make society and the nation proud of this institution.

15.12.4. THE ACADEMIC YEAR

- The Academic Year: It consists of three terms, each of approximately three months and Internship Project as per the following schedule:

Term I	:	July to September
Term II	:	October to December
Term III	:	January to March
Internship:		Refer to specific programme.

- Due to unprecedented situations during AY 2020-21, the academic process may undergo changes. Students will be informed well in advance about such process change.
- For further information please refer to Academic Calendar specific to your programme.

15.12.5. REGISTRATION

- Students are required to register **IN PERSON** for each term on the Registration Day as indicated in the Academic Calendar. At the first Registration, the student must submit a set of documents in physical and/or electronic form as advised by the admissions department. In case the original certificates are not available at the time of registration, provisional certificates should be filed and the original certificates should be submitted as soon as they become available or on the date of registration for the Second Term, whichever is earlier.
- Students who fail to register on the specified date will be deemed to have left the Institute.

- In case of students discontinuing from the programme, and subsequently seeking to re-register for the course, the institute will reserve its right to re-admit the student. The student may apply to the respective Programme Chair.

15.12.6. FEES

- Fees payable for the current year are announced in the Institute's annual Bulletin. The payment dates are announced in the Academic Calendar.
- All Fees are to be paid in time either by Bank Transfer or by Bank Draft drawn in favor of Goa Institute of Management, payable at Sanquelim. **Cheque/Cash are not accepted, or Online payment gateway EduQfix.(for those who have taken education loan) to:**

The Institute's Bank Details are given below:

Name of the Account Holder: Goa Institute of Management.

Name and address of Bank: HDFC Bank Ltd., Anant Prema, Near Radha Krishna Temple, Sanquelim – 403 505,

Type of Account: Saving Account

Account No.:23611450000016

RTGS/NEFT IFS Code: HDFC0002361

MICR Code : 403240029

(In case of payment made through Bank transfer, you are requested to inform details of transfer to the Accounts office, GIM by email to payments@gim.ac.in)

- A fee of Rs. 2,500/- (Rupees Two Thousand Five Hundred only) is charged for auditing an elective course.
- A student will not be allowed to take the end-term examination if he/she has not paid the Institute's fees as well as the late payment charges, and the other dues that are payable.
- Duplicate Transcript of Marks:
 - Extra copies of the transcript of marks may be obtained on payment of Rs. 200/- (Rupees two hundred only) per copy which may be appropriately marked as additional copy.
- Refund of Caution Fees:
 - Except for the Caution Deposit, no fees paid to the Institute are refundable when the student withdraws from the Institute's rolls either voluntarily or otherwise.
 - he cautions deposit will be released only after the student has cleared ALL dues payable to the Institute. The refund of the deposit will be made online after the

student has actually left the Institute, and the various departments have had time to check and issue a clearance certificate. The caution deposit, less deductions if any, will be refunded to the student by end-June of the graduating year.

- No certificate of any kind will be issued to a student who has outstanding dues. A clearance certificate form can be obtained from the Accounts Office.

15.12.7. PGDM- FT

COURSE DESIGN

The faculty's main objective is to assist the student to develop those qualities and to internalize those values that make for effective leadership in organizations. Since this involves more than the knowledge of specific theories and models, different learning methods are used that are appropriate to the skills to be developed (like problem analysis, case studies, simulated games, small group seminars, and 'laboratory' exercise). Hence the student's attendance and participation in **EVERY** class is essential. While classroom interaction aims at developing a wide knowledge base, the student must analyses, anticipate, innovate and otherwise prepare himself or herself for a challenging professional career.

The courses are designed considering the requirements of employers and the abilities of the students to reach the highest standards. At the beginning of a course, the Faculty Member will give the students the course outline, information about the learning objectives to be achieved, and how student performance will be evaluated and graded. This information may also be made available to the students on the intranet in the faculty's course folder.

By providing ready access to the Institute's electronic databases, learning material and Internet resources, the use of laptops in class will facilitate development of the ability to process and graph data immediately and to check estimates and make decisions.

THE FIRST YEAR

The Courses of the first year are core courses, and every student is required to take them, unless a "waiver" has been granted. The student should give a written application for a waiver.

Waiver: If the Course Faculty Member is satisfied that a student has the requisite standard of knowledge of the course, he/she may advise the Programme Chair to grant the student a "waiver" by which the student is exempted from attending the regular classes of that particular core course. Before a waiver is granted, the student is required to:

- A) Take a written test comparable to the end-term test.

- B) Agree to submit a term paper as required by the course Faculty Member based on which the course grade will be given.
- C) Obtain the written approval of the Programme Chair.

A course, which carries one credit, extends to ten clock hours of class sessions. It is expected that class preparation and assignments will account for at least another thirty clock hours of work. That is, the student workload per credit is forty clock hours of work.

- A course, which carries three credits, usually has two class sessions of 75 minutes each per week, and in addition, assignments by way of readings and projects.

Give Goa project

- GIM initiated the Give Goa project in 2011. The project aims to help students become more socially aware and responsible towards the broader good of society. It was operationalized as a compulsory 4credit course in the first year of the program. The course has two components: a three-credit experiential project and one credit classroom learning.
- Students are formed into groups to undertake a project at an organization in Goa. The duration of the project is one year spread into 20 visits. Each group is guided by a faculty member and by a project coordinator from the client organization.
- Projects are taken up broadly in the fields of education, social welfare, agriculture extension and public health. They are finalized, based on inputs from the Give Goa coordination team, the client organizations, and the students of GIM.
- Faculty members play a major role in guiding and evaluating the student groups, with inputs provided by the client organizations. Discussions with the client organizations, students and faculty are regularly held to ensure that the initiative benefits all. An essential requirement of the project is that student groups reflect on, and document their experiences and outcomes.

THE SUMMER INTERNSHIP PROJECT

The Summer Internship Project (SIP) at GIM aims at being a bridge between institutional delivery of knowledge and contemporary organizational practices. It seeks to supplement the campus learnings with on the-job observation and training in order to better prepare the students for work in the corporate sector once they graduate from the programme. It also provides a basis for companies to assess the talent pool at the institute and also identify prospective candidates for full time employment.

The duration of the SIP would be for a minimum of 8 weeks and a maximum of 10 weeks. The student would only be affiliated to one organization for this duration, and cannot simultaneously be working with two organizations.

The institute would attempt as far as possible to place the students in credible

organizations with structured SIP programmes.

- Towards this, the students would have to be flexible with respect to the location of the SIP.
- The students would have to identify their area of priority, by function and / or industry and should actively engage with the placement committee to fructify the same into a credible SIP.

The nature of the project work could be of the following categories

- Research-based project: this would involve collection of information / knowledge which is of relevance to the organization.
- Problem-solving project: this type of project would aim to study, analyses and if possible recommend actions to address a problem that a certain department or unit of the organization might be facing.
- Experiential-learning project: in this type of project, the student would undertake a structured approach to studying the functions and/or processes at work in an organization or its sub-unit in the form of a department or division.

The students would have to submit documents certifying their placement in an organization, as well as the satisfactory completion of the summer project by the organization.

- In cases of SIP placement through the institute, the Placement Office should submit a list of students and the Organization they have been placed to the PGP Office. In cases where the students have arranged for SIP through personal means, they should arrange for a letter from the organization stating they have been assigned a summer internship with the organization for a period of minimum of 8 weeks, and submit the same to PGDM Office.
- On completion of the period of the SIP, it is mandatory for the student to obtain a signed certificate on the organization's official letterhead stating that they have satisfactorily completed their SIP with the organization.

The students would be guided in their work by both an internal organizational guide as well as a faculty member at GIM.

- The organizational guide should be identified at the earliest by the student, if possible before leaving campus after the third term exams. However, if not by then, the student should do so immediately on reporting to the organization, and being appointed a guide.
- The faculty advisor of the student would act as their faculty guide for the project duration also. The students would have to report regularly to them (detailed later) and keep them informed about the progress made, issues faced, etc.
- The students, on a need-basis, may approach other faculty members, in case any functional inputs of a more complex nature are required. Such faculty members may, time permitting, voluntarily guide the students in these specifics.

The students are supposed to submit periodic reports outlining the nature of work performed. Proforma formats for these reports would be given to the students separately.

- The first, joining report has to be submitted by the student in the first week of the SIP. This should mention the date of commencement of the project, and details of the summer project, if not earlier communicated to the institute / faculty guide. These details should include name and contact details of the organizational mentor as well as details of the project assigned (whatever may have been informed to the student by that stage).
- Subsequently, the student should submit fortnightly reports to the faculty advisor outlining work done during the period. **These subsequent reports would have to be submitted by April 20th, May 5th, May 20th, and last one on completion of the SIP.**
 - The first of these fortnightly reports should outline the study proposal of the student for the duration of the summer internship. A format for this would be circulated to the students later.
 - This last report should specify the completion date of the SIP and should summaries the deliverables that have resulted from the internship.

The student on resumption of term IV, shall submit to the faculty advisor and the institute a report on the SIP done.

- First, the student would have to submit a draft report to the faculty advisor, latest by the 30th of June, and then over the next week seek their feedback on the same. In order to avoid a last-minute rush, and any issues related to availability of the faculty advisors, students are however advised to expedite this submission to as soon as possible after registering for the fourth term.
- Subsequently, they will have to refine their report on the basis of feedback received and shall submit the final report by July 16th. The final report should compulsorily include a certificate of satisfactory completion given by the organization where the summer internship has been performed. This has been detailed earlier as well under 'Certification'.

Apart from the completion certificate sought from the organization,

- The institute will also communicate with the organizational guide to obtain feedback in a structured questionnaire format. This would be considered while performing the evaluation of the students.
- Over and above the structured feedback at the end of the project, the faculty advisor or placement representative may also intermittently communicate with the organizational guide of the student to assess with their work. This may take place through emails, phones and even personal visits coordinated by the institute.

The SIP report shall be evaluated on the following basis.

- 50% of the marking would be done by the faculty advisor who has supervised the project.
- The balance 50% would be done by a two-faculty panel which would consist of faculty apart from the faculty advisor.
- These would be combined to give the overall score for SIP.
- The student would have to necessarily obtain a Satisfactory rating from the entire evaluation panel to qualify for receiving the PGDM Certificate.
- These scores would also be considered for nominating students for the best SIP report awards. The SIP grades would be incorporated in the grade sheet.

FACULTY ADVISOR

In the first year, every student admitted to the Institute will be assigned a Faculty Advisor who will assist the student in the induction process, and monitor his/her progress during his/her continuance in the Institute. Students are advised to discuss with their Faculty Advisor, the problems they may encounter concerning academic requirements and regulations.

The Faculty advisor will provide guidance to the students in the development of few competencies that are required for their desired career profile.

The Faculty advisor will also guide the same students during their Give-Goa Project.

THE SECOND YEAR

In the second year of the programme, students are advised to choose two areas of concentration with a view to placement at the entry level. The areas of choice are:

- Accounting and Financial Management
- Marketing Management
- Human Resource Management and Organizational Behavior.
- Operations Management & Information Technology
- General Management

A student is required to complete 46 to 48 credits in elective courses. In choosing the courses he/she should also opt for courses other than those of the area of concentration so as to enhance his/her overall managerial competence.

The criteria for admission of students to any of the courses of an area are determined by the respective Course Faculty Member. The criteria will be communicated to the students at the beginning of the registration process.

Before the end of the first year, each student should indicate the electives he/she wishes

to take in the second year.

A student must take a minimum of 14 elective credits and a maximum of 18 elective credits in each term (terms IV, V and VI). In addition, the student should also take the core courses, if any, prescribed and offered in the second year.

A student may audit additional elective courses (one course per term in Term IV and Term V only). The consent of the Faculty Member is necessary.

The number of auditors in a course should not exceed 25 percent of the number of creditors. In case the number of students wanting to audit a particular course exceeds this limit, a selection will be made on the basis of the higher grades in the core courses of that Area.

In class, auditors are treated at par with the creditors. They are required to meet all the regular course requirements, and appear for all exams including the end-term exam. Their status as auditors is recognized in the grade card only if they obtain at least a “B” grade in the course. The grade, however, is not entered in the grade card, and is not considered in computing the GPA or CGPA.

The student must inform the Programme Office about the electives chosen. This must be done as per the deadlines announced during the year.

An elective course chosen by the student may not be always available, either because the number of students opting for it is too small or because the number of students subscribing to that course is larger than the course can accommodate. In the latter case, the criteria for admission of students will be determined as per Clause above.

The electives will be offered subject to minimum number of students as communicated from time to time. A course offered for the first time in GIM may be permitted to run with lesser students. Director may exempt the minimum limit required under special circumstances.

Audit courses cannot be converted into credit courses and vice versa, after the student has submitted his/her list of electives.

An Auditor is required to pay a non-refundable fee of Rs. 2,500 (Rupees Two Thousand Five Hundred only) per audit course.

Course of Independent Study (CIS): A student who desires to study a specific topic not included in the list of electives may, with the permission of the Programme Chair, choose

to do a Course of Independent Study (CIS) under the guidance of a Faculty Member.

The topic of CIS should be identified along with the Faculty Guide within the first week of the beginning of the term, and the permission of Programme Chair obtained in writing. A student may take only one CIS per term, and not more than two CIS during the entire second year. However, a student will not be permitted to take up a CIS in the last term.

The CIS is evaluated by the Faculty Guide in accordance with the objective determined at the beginning of the term. Details about CIS are available in Annexure A.

DISSERTATION

Student has an option of submitting a Masters Level Dissertation instead of a three-credit elective course with the approval of the Programme Chair. The student must inform the Programme Chair about the topic chosen and the faculty who will guide the Dissertation. The student must submit Dissertation, by the date indicated by the Programme Office. The Dissertation will carry letter grades as in the case of other courses. Details about dissertations are available in the Annexure B.

15.12.8. PGDM-HCM

COURSE DESIGN

The faculty's main objective is to assist the student to develop those qualities and to internalize those values that make for effective leadership in organizations. Since this involves more than the knowledge of specific theories and models, different learning methods are used that are appropriate to the skills to be developed (like problem analysis, case studies, simulated games, small group seminars, and 'laboratory' exercise). Hence the student's attendance and participation in **EVERY** class is essential. While classroom interaction aims at developing a wide knowledge base, the student is encouraged to analyses, anticipate, innovate and otherwise prepare himself or herself for a challenging professional career.

The Programme consists of 87 credits of core courses and 18 credits of elective courses. At the beginning of a course, the Faculty Member gives the students in writing the course outline, information about the learning objectives to be achieved, and how student performance will be evaluated and graded. This information may also be made available to the students on the intranet in the faculty's course folder.

By providing ready access to the Institute's electronic databases, learning material and Internet resources, the use of laptops in class will facilitate development of the ability to process and graph data immediately and to check estimates and make decisions.

THE FIRST YEAR

The courses of the first year are core courses, and every student is required to take them, unless a “waiver” has been granted. The student should give a written application for a waiver.

Waiver: If the Course Faculty Member is satisfied that a student has the requisite standard of knowledge of the course, he/she may advise the Programme Chair to grant the student a “waiver” by which the student is exempted from attending the regular classes of that particular core course. Before a waiver is granted, the student is required to:

- Take a written test comparable to the end-term test.
- Agree to submit a term paper as required by the course Faculty Member based on which the course grade will be given.
- Obtain the written approval of the Programme Chair.

A course, which carries one credit, extends to ten clock hours of class sessions. It is expected that class preparation and assignments will account for at least another thirty clock hours of work. That is, the student workload per credit is 40 clock hours of work.

A course, which carries three credits, has total of 20 sessions of 90 minutes each in a term, and, in addition, assignments by way of readings and projects.

Know Your Healthcare Provider (KYHP): are a set of 3 field-based courses (KYHP1, KYHP 2 & KYHP3 are scheduled in terms 1, 2 and 3 respectively) that exposes the student to the functioning of various facets of the healthcare industry. These field visits are usually scheduled on one entire working day a week, wherein the student spends the entire day in a hospital, pharmaceutical manufacturing or retail setting, a medical device manufacturing unit, a primary health care center, with an NGO on a healthcare project or in other healthcare settings. Students are also required to undertake real-time project, in a partner healthcare organization, as a part of KYHP.

Non-credit activities: A series of non-credit activities are conducted for an overall development of the students. All students are required to attend each of the non-credit activities. These activities include,

- Business buzz – every fortnight: Activities like business quiz, extempore, debate etc. are conducted
- Panel discussions, - about 2-3 in every term: People from industry are invited to have a discussion on a specific topic or theme. Students benefit from their discussion and gets the opportunity to interact with panelists
- Book review – one per term in term 1, 2 and 3: Students are required to read specified book or other reading material and present a review in front of faculty

- Film review – Students are shown an educational movie followed by a discussion on learnings
- Library Reading – Our hour of reading newspapers & business Magazine every day in library.

It is mandatory for all students to attend all non-credit activities. Absence from the same may attract fine/penalty, unless a prior permission for leave is taken from the faculty concerned.

THE SUMMER INTERNSHIP PROJECT (SIP)

In the summer after the first year, students are required to spend eight to ten weeks in a healthcare industry organization (like hospitals, healthcare NGOs, medical devices, pharmaceuticals, public health delivery, healthcare IT & consulting) carrying out a project on a significant aspect or problem of organization. The aim of the summer project is to provide students an opportunity to observe closely an organization in operation, and to relate what they have learnt in class to actual practice. It also facilitates the selection of electives in the second year, and is of significant value at the time of final placement.

The Faculty In-charge of Placement and the Placement Committee consisting of elected student representatives would help students to identify SIP.

Each student is assigned a Faculty Guide.

On successful completion, the summer internship project report must be submitted to the Programme Office by the stipulated date. A certificate of completion and a feedback from the organization as per prescribed proforma must also be submitted by the students immediately after completion of SIP.

Students should present their summer internship project before a panel consisting of faculty members (other than their SIP guide) for evaluation. The panel will award a Satisfactory or Unsatisfactory Grade to the project, which will be entered in the student's grade-sheet. If a student gets an Unsatisfactory grade, the same will carry six equivalent disqualification points.

During summer internship, students are not allowed to take any leave and work as per the rules of their summer internship organization. In exceptional situation such as hospitalization or major medical problem, students are required to take leave permission from their summer internship organization. All such leaves taken shall be informed to the faculty guide at GIM.

In cases where complaint about the student is received from summer internship organization and same is found to be genuine, strict action will be taken against the student.

THE SECOND YEAR

In the second year of the programme, the course load consists of 33 credits of core courses (including 3 credits for the Sectoral project) and 18 elective credits.

Before the end of the first year, each student should indicate the electives he/she wishes to take in the second year. Students can indicate courses not listed in the list provided, which they think are important for their career, and these may be added to the list.

The student must inform the Program chairs office of the electives chosen. This must be done by the stipulated timeframe.

An elective course chosen by the student may not be always available, either because the number of students opting for it is too small or because the number of students subscribing to that course is larger than the course can accommodate.

The electives will be offered subject to minimum number of students as communicated from time to time.

- ✦ A student may audit additional elective courses (one course per term in Term IV and Term V only). The consent of the Faculty Member is necessary.
- ✦ The number of auditors in a course should not exceed 25 percent of the number of creditors. In case the number of students wanting to audit a particular course exceeds this limit, a selection will be made on the basis of the higher grades in the core courses of that Area.
- ✦ In class, auditors are treated at par with the creditors. They are required to meet all the regular course requirements, and appear for all exams including the end-term exam. Their status as auditors is recognized in the grade card only if they obtain at least a “B” grade in the course. The grade, however, is not entered in the grade card, and is not considered in computing the GPA or CGPA.
- ✦ Audit courses cannot be converted into credit courses and vice versa, after the student has submitted his/her list of electives.
- ✦ An Auditor is required to pay a non-refundable fee of Rs. 2,500 (Rupees Two Thousand Five Hundred only) per audit course

Course of Independent Study (CIS): A student who desires to study a specific topic not included in the list of electives may, with the permission of the Programme Chair choose to do a Course of Independent Study (CIS) under the guidance of a Faculty member.

The topic of CIS should be identified along with the Faculty Guide within the first week of the beginning of the term, and the permission of Program Chair obtained in writing. A student may take only one CIS per term, and not more than two CIS during the entire second year. A student will not be permitted to take up a CIS in the last term. CIS cannot be taken as audit course.

The CIS will be evaluated by the Faculty Guide in accordance with the objective determined at the beginning of the term. Details about a CIS are available in Annexure A.

Give Goa - Health: Give Goa Health is a field-based courses conducted in term4, 5 and 6. Intention of the give goa is to sensitize students towards societal needs. Students, in groups are assigned to an NGO and are expected to work with the NGO on certain identified social projects. A faculty mentor is allocated to each group who will help and monitor the working of his/her give goa group. The field visits of students under give goa are usually scheduled on one entire working day a week, wherein the student spends the entire day with the NGO or in field for the work. Periodic reports are to be submitted by each student groups.

Change of Electives – Once finalized, changing an elective course is generally not allowed. However, for genuine reason some change can be allowed by Program chair, as per the elective change procedure.

FACULTY ADVISOR

In the first year, every student admitted to the Institute will be assigned a Faculty Advisor who will assist the student in the induction process, and monitor his/her progress during his/her continuance in the Institute. Students are advised to discuss with their Faculty Advisor, the problems they may encounter concerning academic requirements and regulations.

By cultivating social relationships with the students, the Faculty Advisor promotes a feeling of solidarity and a sense of commitment to the Institute's objectives and a greater participation in the Institute's activities.

Student can reach out their faculty advisor for sharing and discussing career related plans, academic matters or any other matter that is related to the development of student.

DISSERTATION

Any student has an option of submitting a Masters Level Dissertation instead of a three-credit elective course with the approval of the Program Chair. The student must inform

the Program office of the topic chosen and the faculty who will guide the Dissertation, and follow the schedule indicated in the Academic Calendar. The students should submit their Dissertations, by the date indicated in the Academic Calendar. The Dissertation will carry letter grades as in the case of other courses. Details about dissertations are available in the Annexure B.

15.12.9. PGDM-BDA

COURSE DESIGN

The faculty's main objective is to assist the student to develop those qualities and to internalize those values that make for effective leadership in organizations. Since this involves more than the knowledge of specific theories and models, different learning methods are used that are appropriate to the skills to be developed (like problem analysis, case studies, simulated games, small group seminars, and 'laboratory' exercise). Hence the student's attendance and participation in **EVERY** class is essential. While classroom interaction aims at developing a wide knowledge base, the student is encouraged to analyze, anticipate, innovate and otherwise prepare himself or herself for a challenging professional career.

The courses are designed considering the requirements of employers and the abilities of the students to reach the highest standards. At the beginning of a course, the Faculty Member will give the students the course outline, information about the learning objectives to be achieved, and how student performance will be evaluated and graded. This information may also be made available to the students on the intranet in the faculty's course folder.

The BDA course is designed to prepare the students to be managers who are well versed in the emerging paradigm of data-driven decision making. The institute has set up Data lab equipped with requisite hardware and software. The course is designed to provide students with capsuled view of all functional areas of management such that they would be able to identify problem areas within each and which of them are amenable to solutions through analytics. The students will be exposed to various tools and techniques for analytics and data-driven decision making in a hands-on mode so as to be able to model the business problems and make appropriate tools/techniques for best possible solution. Equipped with the domain knowledge in management and skills in analytics arena, they will go to companies to do their five-month internship. The internship will prepare them not only to learn how analytics is applied in a business organization but also choose their focus area of expertise. After their return from internship, they will do their Term V and Term VI in one of the three concentrated areas, viz, 1. Finance, Banking and Insurance, 2. Marketing and Digital Business, and 3. Operations and Public Systems, by choosing Electives worth prescribed credit.

The institute has tied up with several industry partners to impart training in analytics and data-driven courses. For example, SAS Institute offers certain courses as part of the academic partnership. Students will be exposed to both open source and propriety tools to explore analytics and data driven solutions. Besides SAS, students will also be trained in R and Python Programming, so as to be able to handle any possible business problem even in non-SAS environment.

THE FIRST YEAR

The Courses of the first year are core courses, and every student is required to take them, unless a “waiver” has been granted. The student should give a written application for a waiver.

Waiver: If the Course Faculty Member is satisfied that a student has the requisite standard of knowledge of the course, he/she may advise the Programme Chair to grant the student a “waiver” by which the student is exempted from attending the regular classes of that particular core course. Before a waiver is granted, the student is required to:

- Take a written test comparable to the end-term test.
- Agree to submit a term paper as required by the course Faculty Member based on which the course grade will be given.

Obtain the written approval of the BDA Programme Chair.

A course, which carries one credit, extends to ten clock hours of class sessions. It is expected that class preparation and assignments will account for at least another thirty clock hours of work. That is, the student workload per credit is 40 clock hours of work.

Students are mandated to come prepared to the class and participate in class discussions. Most courses specify credit (marks) for class participation.

A course, which carries three credits, usually has two class sessions of 90 minutes each per week, and in addition, assignments by way of readings and projects.

Analytics Services for Goa (ASG)

Analytics services for Goa is a flagship program for PGDM- BDA, which offers the first-hand interaction of the PGDM- BDA students and faculty with the Goan Industries and institutions with respect to analytics practices and projects. ASG is a core course for the 1st year students only. It is a 3 credits course spread across term II and III.

- Students are formed into groups to undertake a project at an organization in Goa. The duration of the project is Term II and Term III spread into 10-week days engagement. Each group is guided by a faculty member and by a project coordinator from the client organization.

- Projects are taken up broadly in the analytics and data-driven context. They are finalized, based on inputs from the ASG task force (ASG-TF), the client organizations, and the students of GIM.
- Faculty members play a major role in guiding and evaluating the student groups, with inputs provided by the client organizations. Discussions with the client organizations, students and faculty are regularly held to ensure that the initiative benefits all. An essential requirement of the project is that student groups reflect on, and document their experiences and outcomes in the analytics and data-driven context.

THE SUMMER INTERNSHIP PROJECT (SIP)

The BDA course provides for intensive five-month Internship (Term IV) in a company. After the Term II, the companies shall be invited to select students as their interns. Although, these selections shall expressly be for the internship, the length of exposure may facilitate companies to absorb the interns as their employees. Most students are expected to earn their PPOs during their internship by displaying their professional competence and knowledge.

The duration of the SIP would be for a minimum of 18 weeks and a maximum of 21 weeks.

The Placement Committee for BDA will facilitate students getting placed for SIP.

During internship, the students shall be subject to company's conduct rules and discipline. Unless otherwise agreed, the entire internship shall be in a single organization. However, if the company directs students to its affiliate, such assignments are required to be approved by the Programme Chair.

After term III, the students will opt for electives in their chosen area of concentration for term V and VI.

The students would have to submit documents certifying their placement in an organization, as well as the satisfactory completion of the internship project by the organization.

In cases of Internship placement through the institute, the Placement Committee will provide a list of students and the companies they have been placed with to the Programme Office. In cases where the students have arranged internship on their own, they should arrange for a letter from the company stating that they have accepted the student as their intern for a period of 5 months and the proposed assignment, for the prior approval of Programme Chair.

On completion of the internship, it is mandatory for the student to obtain a signed certificate on the company's official letterhead stating that they have satisfactorily

completed their internship with the organization.

The students are guided in their work by both company mentor as well as a faculty mentor at GIM.

- The company mentor should be identified at the earliest by the company, before leaving campus. In an exceptional case, when the company mentor is nominated after student joined the company, the student should immediately report it to the Programme Office
- The faculty mentor of the student will ensure that students' internship is progressing satisfactorily. The students will be in close touch with the faculty mentor.

The students are required to submit fortnightly reports in specified on specified dates.

- The first, report should provide all details of the internship project, even if they communicated earlier to the Programme office.
- This last report should specify the completion date of the internship and should summaries the deliverables that have resulted from the internship.

The student on resumption of term IV, shall submit to the faculty mentor a comprehensive report on the internship in a specified format.

- The student will submit a draft report to the faculty mentor, latest by the 15th of September, and seek his/ her feedback on the same.
- They will finalize their report on the basis of feedback received and shall submit the final report by 1st of October. The final report should compulsorily include a certificate of satisfactory completion given by the company.

A copy of the report shall be sent by the BDA office to the company mentor.

A completion certificate of the internship shall be submitted by the student to the BDA office

The assessment of student's performance shall be done as follows:

- 50% of the marking would be done internally by the faculty mentor who has supervised the project.
- The internal assessment shall have the following breakup:
- Fortnightly Reports: Regularity & Punctuality – 10%
- Fortnightly Reports: Content – 15%
- Problem/ Project Detailing and Analysis – 15%
- Project report writing: Structure and Quality – 15%
- Balance 50% marks shall be provided by the Company mentor

BDA Programme Chair may change the assessment criteria under special circumstances. The criteria will be communicated to the students as and when needed.

FACULTY ADVISOR

In the first year, every student admitted to the Institute will be assigned a Faculty Advisor who will assist the student in the induction process, and monitor his/her progress during his/her continuance in the Institute. Students are advised to discuss with their Faculty Advisor, the problems they may encounter concerning academic requirements and regulations.

By cultivating social relationships with the students, the Faculty Advisor promotes a feeling of solidarity and a sense of commitment to the Institute's objectives and a greater participation in the Institute's activities.

The Faculty advisor will also guide the same students during their internship projects.

THE SECOND YEAR

In the second year of the programme, students shall choose their area of concentration as follows:

- A) Finance, Banking and Insurance
- B) Marketing and Digital Business
- C) Operations and Public Systems

Each of the area of concentration will offer a set of electives. A student is required to take minimum five electives from this set to get expertise in that area.

The criteria for admission of students to any of the electives of an area are determined by the concerned faculty and approved by the Programme Chair. The criteria will be communicated to the students at the beginning of the registration process.

Before the end of the first year, each student will be required to select their area of concentration in the second year.

In the second year, a student must complete a minimum of 32 credits in term V & term VI together.

The breakup of the core and electives is as follows:

- In each of the term V and term VI students have to complete 15 to 17 credits.
- Across the two terms a student has to minimum 17 elective credits.

During the second year, a student may audit additional elective courses subject to the acceptance of the concerned faculty and Programme Chair. A student is allowed to audit

only one course per term. Audit course is not allowed in Term VI.

The number of auditors in a course should not exceed 25 percent of the number of creditors. In case the number of students wanting to audit a particular course exceeds this limit, a selection will be made on the basis of the higher grades in the specified core courses of that Area.

In class, auditors are treated at par with the creditors. They are required to meet all the regular course requirements, and appear for all exams including the end-term exam. Their status as auditors is recognized in the grade card only if they obtain at least a “B” grade in the course. The grade, however, is not entered in the grade card, and is not considered in computing the GPA or CGPA.

The student must inform the BDA office of the electives chosen by registering on ERP. This must be done as per the deadlines announced during the year.

An elective course chosen by the student may not be always available, either because the number of students opting for it is too small or because the number of students subscribing to that course is larger than the course can accommodate. In the latter case, the criteria for admission of students will be determined as per Clause 9.5.3 above.

The electives will be offered subject to minimum number of students as communicated from time to time but in no case lesser than 20. A course offered for the first time in GIM may be permitted to run with lesser students. BDA Programme Chair may exempt the minimum limit required under special circumstances.

Audit courses cannot be converted into credit courses and vice versa, after the student has submitted his/her list of electives Programme office, which must be done on the First day of Term V and VI.

Course of Independent Study (CIS): A student who desires to study a specific topic not included in the list of electives may, with the permission of the BDA Programme Chair choose to do a Course of Independent Study (CIS) under the guidance of a Faculty member.

The topic of CIS should be identified along with the Faculty Guide within the first week of the beginning of the term, and the permission of BDA Programme Chair obtained in writing. A student may take only one CIS per term, and not more than two CIS during the entire second year.

The CIS will be evaluated by the Faculty Guide in accordance with the objective

determined at the beginning of the term. Details about a CIS are available in Annexure A.

15.12.10. PGDM-BIFS

COURSE DESIGN

The faculty's main objective is to assist the student to develop those qualities and to internalize those values that make for effective leadership in organizations. Since this involves more than the knowledge of specific theories and models, different learning methods are used that are appropriate to the skills to be developed (like problem analysis, case studies, simulated games, small group seminars, and 'laboratory' exercise). Hence the student's attendance and participation in **EVERY** class is essential. While classroom interaction aims at developing a wide knowledge base, the student must analyse, anticipate, innovate and otherwise prepare himself or herself for a challenging professional career. The courses are designed considering the requirements of employers and the abilities of the students to reach the highest standards. At the beginning of a course, the Faculty Member will give the students the course outline, information about the learning objectives to be achieved, and how student performance will be evaluated and graded. This information may also be made available to the students on the intranet in the faculty's course folder.

By providing ready access to the Institute's electronic databases, learning material and Internet resources, the use of laptops in class will facilitate development of the ability to process and graph data immediately and to check estimates and make decisions.

THE FIRST YEAR

The courses of the first year are core courses, and every student is required to take them, unless a "waiver" has been granted. The student should give a written application for a waiver.

Waiver: If the Course Faculty Member is satisfied that a student has the requisite standard of knowledge of the course, he/she may advise the Programme Chair to grant the student a "waiver" by which the student is exempted from attending the regular classes of that particular core course. Before a waiver is granted, the student is required to:

- Take a written test comparable to the end-term test.
- Agree to submit a term paper as required by the course Faculty Member based on which the course grade will be given.

Obtain the written approval of the Programme Chair.

A course, which carries one credit, extends to ten clock hours of class sessions. It is expected that class preparation and assignments will account for at least another thirty

clock hours of work. That is, the student workload per credit is forty clock hours of work.

A course, which carries three credits, usually has two class sessions of 75 minutes each per week, and, in addition, assignments by way of readings and projects.

SUMMER INTERNSHIP PROJECT (SIP)

The Summer Internship Project (SIP) at GIM aims at being a bridge between institutional delivery of knowledge and contemporary organizational practices. It seeks to supplement the campus learnings with on-the-job observation and training in order to better prepare the students for work in the corporate sector once they graduate from the programme. It also provides a basis for companies to assess the talent pool at the institute and also identify prospective candidates for full time employment.

The duration of the SIP would be for a minimum of 18 weeks and a maximum of 21 weeks.

The Placement Committee for BIFS will facilitate students getting placed for SIP.

During internship, the students shall be subject to company's conduct rules and discipline. Unless otherwise agreed, the entire internship shall be in a single organization. However, if the company directs students to its affiliate, such assignments are required to be approved by the Programme Chair.

The students would have to submit documents certifying their placement in an organization, as well as the satisfactory completion of the internship project by the organization.

In cases of Internship placement through the institute, the Placement Committee will provide a list of students and the companies they have been placed with to the Programme Office. In cases where the students have arranged internship on their own, they should arrange for a letter from the company stating that they have accepted the student as their intern for a period of 18 to 21 weeks and the proposed assignment, for the prior approval of Programme Chair.

On completion of the internship, it is mandatory for the student to obtain a signed certificate on the company's official letterhead stating that they have satisfactorily completed their internship with the organization.

The students are guided in their work by both company mentor as well as a faculty mentor at GIM.

- The company mentor should be identified at the earliest by the company, before leaving campus. In an exceptional case, when the company mentor is nominated after student joined the company, the student should immediately report it to the Programme Office.

- The faculty mentor of the student will ensure that students' internship is progressing satisfactorily. The students will be in close touch with the faculty mentor.

The students are required to submit fortnightly reports in specified on specified dates.

- The first, report should provide all details of the internship project, even if they communicated earlier to the Programme Office.
- This last report should specify the completion date of the internship and should summaries the deliverables that have resulted from the internship.

The student on resumption of term IV, shall submit to the faculty mentor a comprehensive report on the internship in a specified format.

- The student will submit a draft report to the faculty mentor, latest by the 15th of September, and seek his/ her feedback on the same.
- They will finalize their report on the basis of feedback received and shall submit the final report by 1st of October. The final report should compulsorily include a certificate of satisfactory completion given by the company.

A copy of the report shall be sent by the Programme office to the company mentor.

Apart from the completion certificate sought from the organization, The Programme Office will obtain feedback from the company mentor in a structured format. This would be considered while performing the evaluation of the students.

THE SECOND YEAR

In the second year of the programme, students shall choose their area of concentration as follows:

- Banking
- Insurance
- Financial Services
- Information Technology

Each of the concentration area has a set of core and elective courses.

The criteria for admission of students to any of the electives of an area are determined by the concerned faculty and approved by the Programme Chair. The criteria will be communicated to the students at the beginning of the registration process.

Before the end of the first year, each student will be required to select their area of concentration in the second year.

During the second year, a student may audit additional elective courses subject to the acceptance of the concerned faculty and Programme Office. A student is allowed to audit only one course per term. Audit course is not allowed in Term VI.

The number of auditors in a course should not exceed 25 percent of the number of creditors. In case the number of students wanting to audit a particular course exceeds this limit, a selection will be made on the basis of the higher grades in the specified core courses of that Area.

In class, auditors are treated at par with the creditors. They are required to meet all the regular course requirements and appear for all exams including the end-term exam. Their status as auditors is recognized in the grade card only if they obtain at least a “B” grade in the course. The grade, however, is not entered in the grade card, and is not considered in computing the GPA or CGPA.

An Auditor is required to pay a non-refundable fee of Rs. 2,500 (Rupees Two Thousand Five Hundred only) per audit course.

The student must inform the Programme office of the electives chosen by registering on ERP. This must be done as per the deadlines announced during the year.

An elective course chosen by the student may not be always available, either because the number of students opting for it is too small or because the number of students subscribing to that course is larger than the course can accommodate. In the latter case, the criteria for admission of students will be determined as per Clause 10.4.3 above.

The electives will be offered subject to minimum number of students as communicated from time to time but in no case lesser than 15. A course offered for the first time in GIM may be permitted to run with lesser students. BFSI Chair may exempt the minimum limit required under special circumstances.

Audit courses cannot be converted into credit courses and vice versa, after the student has submitted his/her list of electives to Programme office.

Course of Independent Study (CIS): A student who desires to study a specific topic not included in the list of electives may, with the permission of the BFSI Chair choose to do a Course of Independent Study (CIS) under the guidance of a Faculty member.

The topic of CIS should be identified along with the Faculty Guide within the first week of the beginning of the term, and the permission of BFSI Chair obtained in writing. A student may take only one CIS per term, and not more than two CIS during the entire second year.

The CIS will be evaluated by the Faculty Guide in accordance with the objective determined at the beginning of the term. Details about a CIS are available in Annexure A.

FACULTY ADVISOR

In the first year, every student admitted to the Institute will be assigned a Faculty Advisor who will assist the student in the induction process, and monitor his/her progress during his/her continuance in the Institute. Students are advised to discuss with their Faculty Advisor, the problems they may encounter concerning academic requirements and regulations.

By cultivating social relationships with the students, the Faculty Advisor promotes a feeling of solidarity and a sense of commitment to the Institute's objectives and a greater participation in the Institute's activities.

The Faculty advisor will also guide the same students during their summer internship projects.

DISSERTATION

Student has an option of submitting a Masters Level Dissertation instead of a three-credit elective course with the approval of the Programme Chair.

The student must inform the Programme Chair of the topic chosen and the faculty who will guide the Dissertation, and follow the schedule indicated in the Academic Calendar.

The students should submit their Dissertations, by the date indicated to the Programme Office.

The Dissertation will carry letter grades as in the case of other courses. Details about dissertations are available in the Annexure B.

15.12.11. PGDM - PT

COURSE DESIGN

The faculty's main objective is to assist the student to develop those qualities and to internalize those values that make for effective leadership in organizations. Since this involves more than the knowledge of specific theories and models, different learning methods are used that are appropriate to the skills to be developed (like problem analysis, case studies, simulated games, small group seminars, and 'laboratory' exercise). Hence the student's attendance and participation in **EVERY** class is essential. While classroom interaction aims at developing a wide knowledge base, the students are encouraged to analyze, anticipate, innovate and prepare themselves for challenges in their professional

career.

The courses are designed considering the requirements of their career goals. At the beginning of a course, each faculty member will give the PGDM PT office the course outline, information about the learning objectives, and how student performance will be evaluated and graded. This information will be sent by email by the PGDM PT office.

By providing ready access to the Institutes databases, learning material and Internet resources, the use of Laptops in class will facilitate development of the ability to process data and to check estimates and make decisions.

THE FIRST YEAR

The courses of the first year are core courses, and every student is required to take them, unless “*waiver*” has been granted. The student should give a written application for a waiver.

Waiver: If the course Instructor is satisfied that a student has the requisite standard of knowledge of the course, he/she may advise the Programme chair to grant the student a “waiver” by which the student is exempted from attending the regular classes of that particular course. Before a waiver is granted, the student is required to:

- Take a written test comparable to the end-term test.
- Agree to submit a term paper as required by the course Instructor based on which the course grade will be given.
- Obtain the written approval of the Programme Chair.

A course, which carries one credit, is learnt over ten clock hours of class sessions. It is expected that class preparation and assignments will account for at least another thirty clock hours of work. Thus, the student workload per credit is 40 clock hours of work.

A course, which carries three credits, usually has two / three class sessions of 75 minutes each per week, and, in addition, assignments by way of readings and projects.

To meet the expected preparations, the Students need to make appropriate provision for the required time during the week days.

THE SECOND YEAR

In the second year of the programme, students are advised to choose elective subjects from those offered that would enhance their professional skills and benefit themselves in their organizations. The areas of choice are:

- Accounting and Financial Management
- Marketing Management
- Human Resource Management and Organisational Behaviour

- Operations Management & Information Technology
- General Management

A student is required to complete at least 36 credits of Elective courses and not more than 40 credits in the second year.

The criteria for admission of students to any of the Elective courses are determined by the course Faculty member. The criteria will be communicated to the students at the beginning of the registration process.

Before the end of first year, each student should indicate the electives he/she wishes to take in the second year. Students can indicate courses not listed in the list provided, which they think are Important for their career, and these may be added to the list.

The student must inform the Programme Office of the electives chosen by the time specified.

An elective course chosen by the student may not be always available, either because the number of

Course of Independent Study (CIS): A student who desires to study a specific topic not included in the list of electives may, with the permission of the Programme Chair choose to do a Course of Independent Study (CIS) under the guidance of a Faculty member.

The topic of CIS should be identified along with the Faculty Guide within the first week of the beginning of the term, and the permission of Programme Chair obtained in writing. A student may take only one CIS per term, and not more than three CIS during the entire second year.

The CIS will be evaluated by the Faculty Guide in accordance with the objective determined at the beginning of the term. Details about a CIS are available in Annexure I.

Work Improvement Project (WIP) / Dissertation& Case Study.

- A) To qualify for the award of the Diploma, a student is required to submit the following Projects:
 - Work Improvement Project of 4 Credits carrying a letter Grade and
 - A Case Study of 4 Credits carrying a letter grade.
- B) In regular intervals, students are required to submit the progress of their Project works to their respective faculty guide and the Programme office. Late submissions of progress report may lead to reduction of grades.

FEES – PGDM PT

The fees payable will be communicated by email and also displayed on the notice board of the Institute from time to time.

All fees are to be paid in time either by Bank Transfer or by Bank Draft drawn in favor of Goa Institute of Management, payable at Panaji. **Cheques /Cash are not accepted.**

The Institute's Bank Details are given below:

Name of Bank	:	HDFC Bank Ltd
Name of A/c holder	:	GOA INSTITUTE OF MANAGEMENT
Type of A/c	:	Saving
A/c No.	:	23611450000016
IFSC	:	HDFC0002361

A non-refundable fee of Rs.2500/- (Rupees Two Thousand Five Hundred only) is charged for auditing an elective course. Students are required to pay the fee when the list of auditors is posted on the notice board, within the time specified therein.

A student will not be allowed to take the end-term examination if he/she has not paid the Institute's fees as well as the late payment charges, and the other dues that are payable.

Duplicate Diploma or Transcript of Marks:

(a) Extra copies of the transcript of marks may be obtained on payment of Rs.200/- (Rupees two hundred only) per copy.

Refund of Caution Fees:

A) Except for the Caution Deposit, no fees paid to the Institute are refundable when the student withdraws from the Institute's rolls either voluntarily or otherwise.

B) The caution deposit will be released only after the student has cleared ALL dues payable to the Institute.

c) The caution deposit, less deductions if any, will be refunded to the student by end June of the graduating year.

No certificate of any kind will be issued to a student who has outstanding dues.

PGDM PT - ATTENDANCE

The Institute requires every student to be punctual and be regular in attendance. Absence from class may mean the loss of grade points. Attendance below 60% will warrant

repetition of the course.

Absence from class will mean the loss of grade points. The downgrading scheme based on the absence from class is available with the Programme Office.

Students should keep in mind that the final grade assigned to them for a course takes into account their class participation. They should therefore make it a point to come to class duly prepared and not to miss any class.

PGDM PT - LEAVE OF ABSENCE

Under special circumstances and for very good reasons, a student may be granted leave of absence. In such case, the concerned student has to send the leave application to the concerned Instructors with a copy to the PGDM PT Chair by email.

In case the absence concerns just one class, the Instructor may grant leave, but the PGDM - PT office should be notified.

Faculty Members are not responsible if the student loses any segment of evaluation on account of absence from class without prior permission, and the makeup of any test missed due to absence with prior permission is left entirely to the discretion of the concerned Faculty Member.

The Faculty Member must be informed in case a student is absent from class due to illness or work exigencies. The instructor may ask for a certificate or evidence to that effect. Even in this case, if the absence is more than 60 % of the class sessions, the student will be required to repeat the course. If in any term a student has missed more than 40% of the classes in three or more courses, he/she will be required to repeat the term.

PGDM PT - QUALIFYING STANDARDS

A student will need to meet all the minimum qualifying standards as specified in the following para of 11.7.1 and 11.7.2 for continuing in the programme and for being awarded the PGDM-PT.

The minimum qualifying CGPA required is: CGPA at the end of the first year : 4.00 AND CGPA for the second year :4.00

(Cumulated over the courses of the SECOND YEAR ONLY)

Further, the student:

✦ Should not accumulate equal to or greater than 12 (twelve) Disqualification Points (DPs) during the first year and

- ✦ Should not accumulate equal to or greater than 15 (fifteen) DPs during the entire programme (first & second years).
- ✦ Disqualification point (DP) is defined as:
 - Grade 'F' will carry 2 (two) DPs per 1.0 credit course
 - Grades 'D' and 'D+' will carry 1 (one) DP per 1.0 credit course

The Work Improvement Project, Case study & Dissertation may also carry DP's as stated above and these will be added to the DP's, if any, obtained in the courses.

The PGDM-PT programme must be completed within 5 years from date of joining the course.

Written approval should be obtained from the Director of the Institute.

PGDM PT - LIBRARY TIMINGS

Monday–Friday : 10 AM- 5PM

Saturday-Sunday: 9AM – 7PM

PGDM PT - LIBRARY FINES FOR LATE RETURN

Regular issue

After due date First 10 days Rs.2/- per day & 11th day onwards Rs.5/- per day

If the book is not returned within 30 working days together with the fine from due date, Library will stop all the facilities of such a student and charge a penalty of Rs.10/- from the first day.

PGDM PT - AWARD OF DIPLOMA

The Postgraduate Diploma in Management is awarded to students who have successfully completed the programme and who, in the judgment of the Faculty council, have satisfactorily fulfilled all the conditions and requirements for the award. The Diploma is conferred at the Institute's Annual convocation. All students who qualify for the Diploma are expected to attend the Convocation.

Awards and Medals: The following are the Awards/Medals for PGDM - PT Programme distributed by the Institute on the basis of merit:

- Goa Institute of Management Gold Medal for the Best Academic Performance
- Goa Institute of Management Silver Medal for the Second-Best Academic Performance.

15.12.12. FACULTY ADVISOR (For PGDM-FT, PGDM-HCM, PGDM-BDA, PGDM-BIFS)

In the first year, student admitted to the Institute will be assigned a Faculty Advisor who will assist the student in the induction process, and monitor the progress during the continuance in the Institute. Students are advised to discuss with their Faculty Advisor the problems they may encounter concerning academic requirements and regulations.

By cultivating social relationships with the students, the Faculty Advisor promotes a feeling of solidarity and a sense of commitment to the Institute's objectives and a greater participation in the Institute's Activities. The faculty advisor will monitor the progress of their advisees and be available for advice on matters such as selection of electives & career.

15.12.13. ATTENDANCE AND LEAVE OF ABSENCE

The Institute requires every student to be punctual and be regular in attendance for all courses. This is an important part of the training of students who need to have sense of duty and personal responsibility in all their managerial roles. It is also critical to the learning process in each course which follows a particular sequence. Attendance has to be taken very seriously and it has to be given top priority. In principle, attendance is compulsory for all students in all courses.

Under exceptional circumstances, two absences may be condoned without affecting the grades in any way. Any student who absents more than two sessions in a 2.0 or 3.0 credit course would have 0.20 grade points for each session reduced from the grade for the course. For a course which has only 1.5 or 1 credit, one absence would be condoned.

Under exceptional circumstances, and in order to accommodate absence on account of exigencies, additional absences may be condoned by the respective Programme Chair without affecting the grades in any way. (Up to a maximum of the 40% norm laid out in 15.4) Following are the exigencies which will be applicable:

- A) Hospitalization of self for serious illness or accident
- B) Hospitalization for sudden serious illness or demise of parent, grandparent, brother, sister, spouse or child
- C) Natural and other disasters which prevented travel to Goa at the end of term breaks.

Appropriate proof of such exigencies will be required to be provided by the student.

If the percentage of absence in a course is more than 40% then the student will be barred from appearing for the End Term Exam and he/she will repeat the course as and

when it is offered again by the Institute.

The Institute will use the Table shown below in all matters of attendance:

(For PGDM-FT & PGDM-BIFS)

Credits per course	Total No. of Sessions	40% of Sessions
3.0	24	10
2.5	20	8
2.0	16	6
1.5	12	5
1.0	8	3

(For PGDM-BDA& PGDM-HCM)

Credits per course	Total No. of Sessions	40% of Sessions
3.0	20	8
2.5	17	7
2.0	14	6
1.5	10	4
1.0	7	

Students should apply for leave in the form as prescribed in Annexure D.

Students should keep in mind that the final grade assigned to them for a course considers their class participation.

Electronic data kept would be used as the basis for attendance and therefore it is in the interest of the students that they keep a track of the RFID attendance marked. In case a Faculty Member does mark the manual attendance, it shall prevail over the RFID records.

The students' attendance in all courses will be continuously monitored during the term. Students will receive feedback about any foreseeable problem in this regard. The Faculty Member may keep a written record of the attendance in every class session, and this will be filed in the respective Programme Office at the end of the Term.

Absence without permission is considered a serious breach of discipline, and the student is liable to disciplinary action. The student should submit a written application to the respective faculty members whose classes he/she will miss, and on getting the signatures from the Faculty members, notify the concerned Programme Office.

In case a student has missed an assignment/ test/ exam with the permission of the concerned faculty member, the faculty member has the discretion to give the student an opportunity to make up for the missed assignment/ test/ exam. Such an opportunity will be given only if the student deserves it. If the student fails to avail, within the time specified by the respective Faculty Member to make-up the test(s) missed by him/her, the Student will forfeit the opportunity, and will receive zero marks for the missed evaluation component of the course.

NO MAKE UP FOR THE END TERM EXAM WILL BE ALLOWED AND ZERO MARKS WILL BE GIVEN FOR THE MISSED END TERM EXAM COMPONENT.

The Faculty Member must be informed in case a student is absent from class due to illness. Even in this case, if the absence extends to 40 percent of the class sessions, the student will be required to repeat the course next year. There would be no appeal entertained on this issue, whatever be the circumstances leading to such an attendance shortfall. If in any term, a student has missed more than 40 percent of the classes in three or more courses, he/she will be required to repeat the term.

15.12.14. THE EVALUATION SYSTEM

The major objective of the Institute's evaluation system is to motivate all students to excel. We seek to achieve this objective by keeping all the students continually informed of their performance in relation to the required and expected standards. Apart from the end-term examination, a student's performance is continually assessed on the basis of class participation, term papers, mid-term test and surprise quizzes. The grading synthesizes, on an eight-point scale, the continual process of assessment.

Each Faculty Member evolves his/her criteria for grading student's performance, which is appropriate for the course he/she teaches. In general, for a course of 2 credits or more, evaluation should be based on a suitable combination of quizzes, assignments, fieldwork, class presentations, term papers, and mid-term and end-term tests. The end-term test, with a weightage of 30% to 40% of the total, is compulsory. Faculty Members are however free to decide on the other components of their evaluation system and the relative weightage to be assigned to each of them. No single component, other than the end-term test, should have a weightage of more than 30%. For courses below 2.0 credits, the course faculty can evolve an appropriate evaluation framework, subject to at least 2 evaluation components, one of which should be the end term test, with no component exceeding a

weightage of 50%.

In general, the grade represents the student's combined performance in quizzes, assignments, reports, projects, fieldwork, class participation, mid-term and end-term exams.

(a) The grading follows a system of eight points. A relative grading system is followed at GIM. The point value of the grades and their significance is as follows:

<u>Grade</u>	<u>Points</u>	<u>Significance</u>
A+	8	Outstanding performance
A	7	Superior performance
B+	6	Very good
B	5	Good
C+	4	Fair
C	3	Satisfactory
D+	2	Unsatisfactory
D	1	Very Unsatisfactory
F	0	Failure
I		Incomplete
AUD		Audited the course, not graded

(b) In case the number of students being graded is less than 30, absolute grading system is followed. The point value of grades and their significance is as follows:

<u>Grade</u>	<u>Points</u>	<u>Significance</u>
A+	7.50 – 8.00	Outstanding performance
A	6.50 – 7.49	Superior performance
B+	5.50 – 6.49	Very good
B	4.50 – 5.49	Good
C+	3.50 – 4.49	Fair
C	2.50 – 3.49	Satisfactory
D+	1.50 – 2.49	Unsatisfactory
D	0.59 – 1.49	Very Unsatisfactory
F	0.00 – 0.49	Failure
I		Incomplete
AUD		Audited the course, not graded

The notation AUD is entered in the transcript only when the student has obtained at least

a B grade in the course he/she audits.

A student's performance in a term is indicated by the Grade Point Average (GPA), which is obtained by averaging the Grade points earned by the student in all courses of that term, weighted by the number of credits. The cumulative performance of the student in all the terms he/she has completed is shown as Cumulative Grade Point Average (CGPA). The "audit" (AUD) grade is not included in computing the GPA or the CGPA.

The Institute insists on submission ON TIME of all written reports, projects, and other assignments. Delayed submissions would not be accepted in case of assignments and projects done during a course. However, in case of delays in dissertations and summer projects, due to uncontrollable circumstances late submission would be considered by the respective Programme Chair and may be permitted with / without a suitable penalty depending on the details of the case.

The Faculty Member will give the students periodic feedback on their performance through comments on the answer papers and through individual meetings.

A student wanting clarification on the grade awarded to him/her for any segment of evaluation or for the course should meet the Faculty Member concerned within a week of receiving the grade.

Request for re-evaluation of a test or term paper will normally not be entertained. In an exceptional case, if a student considers that the grading has been unfair, he/she may apply to the Director through Dean (Academics) and respective Programme Chair in writing, within one week of declaration of result, explaining the reasons for seeking re-evaluation.

The term grades obtained by the students will be communicated to them by the concern Programme office within one month of the last end-term examination. (to check on procedure)

If a student has missed any component of evaluation (excluding end term exam) on account of absence with prior permission, it will be student's responsibility to arrange with the Faculty Member concerned for a make-up evaluation, and to notify the Programme Office accordingly. The student must also ensure that the Faculty Member submits to the Programme office the grade at an early date, and until this is done, the student's transcript will carry the 'I' grade.

15.12.15. QUALIFYING STANDARDS

A student will need to meet all the minimum qualifying standards as specified in the

following para of 17.1 and 17.2 for continuing in the programme and for being awarded the Diploma.

The minimum qualifying CGPA required is

CGPA at the end of the first year : 4:00 AND

CGPA for the second year* : 4.00

(*: Cumulated over the courses of the SECOND YEAR ONLY-For PGDM PT cumulated for Three years)

Further, the student:

- ✦ Should not accumulate equal to or greater than 9 (nine) Disqualification Points (DPs) during the first year and
- ✦ Should not accumulate equal to or greater than 15 (fifteen) DPs during the entire programme (first & second years).

✦ Disqualification point (DP) is defined as:

- o Grade 'F' will carry 2 (two) DPs per 1.0 credit course
- o Grades 'D' and 'D+' will carry 1 (one) DP per 1.0 credit course
- o Unsatisfactory grade in summer project will carry 6 DPs (For PGDM-FT & PGDM-HCM)

The grades earned in Summer Internship Project will not be included in the computation of GPA and the CGPA. (For PGDM-FT&PGDM-HCM)

15.12.16. DISQUALIFICATION

A student is automatically disqualified from continuing in the programme or from being awarded the diploma if he/she does not meet the conditions in clause 17, and is consequently required to discontinue the programme.

15.12.17. EXAMINATIONS

Students are not allowed to bring into the examination hall papers, books or notes except when the test is declared as "open book"

Any form of communication with another student in the examination hall through electronic means, exchange of notes, remarks or gestures, or glances at another student's answer paper, will be considered as an attempt to cheat, and will be treated as malpractice.

No student will be permitted to leave the examination hall without submitting the answer paper to the invigilator. Answer scripts carried outside the hall, without permission from

the invigilator(s), will call for strict disciplinary action.

Late entry in exam hall: Late entry would not be allowed in the exam halls. It is recommended that the students be seated in the hall 15 minutes in advance.

Penalty for copying in exam: The Programme Chair shall award the “F” grade for the course & include the name of the student in Dean’s Dishonor list. In case the incident of use of unfair means by the student has been repeated, the concerned student will get rusticated. The concerned student shall be informed accordingly by the Programme Chair.

Bio-break during the exam: The Bio breaks would not be allowed in the first 60 minutes of the exam and the last 30 minutes of the exam. The invigilators will ensure that only one candidate from their room is allowed at a time. A student is allowed to use Bio break only once during that examination.

Examination during COVID 19: Because of unprecedented situations during the AY 2020-22, the examination process may undergo changes. Students will be informed well in advance about such process changes.

Any violation in the rules 19.1, 19.2 or 19.3 shall be reported to the respective Chair of the programmes. If reported, the Chairperson shall give the offender an opportunity to present his side of the case. If a student admits a violation and requests a disposition without a formal hearing, the respective Programme chair Programme chair may, after giving a hearing to the student, impose such punishment as is deemed fit and proper. If required, the student may be then directed to appear before a Disciplinary Committee. The offender shall be directed to show cause against disciplinary action and will be given an opportunity to present his/her case. The Discipline Committee in consultation with respective Programme chair may, after giving a hearing to the student and after conducting such investigation as is deemed fit and proper in the circumstances, impose such punishment as is deemed fit and proper.

Student Feedback: The students are expected to provide feedback on courses.

- **Plagiarism Policy-** To encourage the originality of thinking in students, a plagiarism policy is followed. The policy will be applicable on all assignments and work done by students. Following are the requirements under this policy
- Plagiarized contents will not be accepted and if found the students will be penalized which can extended up- to rustication from Institute
- Students must scan their submissions for plagiarism using Institute’s Turnitin or any other approved plagiarism software. Only those submissions in which similarity percentage is not exceeding 20%, or as decided by the Faculty, will be accepted for submission.

- For each submission at least 3 literature should be referred and appropriately cited in student's submission work. The teaching faculty can modify this requirement if required
- Citation and referencing should be as per APA style.

15.12.18. AWARD OF DIPLOMA

The Postgraduate Diploma in Management is awarded to students who have successfully completed the programme and who, in the judgment of the Faculty Council, have satisfactorily fulfilled all the conditions and requirements for the award. The Diploma is conferred at the Institute's Annual convocation, which is normally held soon after the completion of the programme. All students who qualify for the Diploma are expected to attend the Convocation.

Awards and Medals: The following are the Awards/Medals distributed by the Institute on the basis of merit:

PGDM PT		Award/Medal
Goa Institute of Management	Best Academic Performance	Gold Medal
Goa Institute of Management	Best Academic Performance	Silver Medal
PGDM Health Care		
Goa Institute of Management	Best Academic Performance	Gold Medal
Dr Francis and Chantal Pinto	Best Student of the Year	Gold Medal
PGDM FT		
GIM Alumni Association	Best Summer Project	Gold Medal
Shri Damodar Sripad Borkar	Best Academic Performance	Gold Medal
Goa Institute of Management	Best Academic Performance	Silver Medal
Shri Nirmal Goswami	Best performance in Communications	Gold Medal
Dr. Deepa Martins Memorial	Recognition of Extracurricular Activities	Gold Medal
Fr. Romuald D'Souza	Best Student of the Year	Gold Medal
Shri Pratapsingh Raoji Rane and Mrs. Vijayadevi Rane	Best Goan Student	
PGDM BIG DATA ANALYTICS		
Goa Institute of Management	Best Academic Performance	Gold Medal
Goa Institute of Management	Best Student of the Year	Gold Medal

The medals for dissertation would be considered only in the case of sufficient number of students pursuing a dissertation in the respective functional discipline.

15.12.19. INTERNATIONAL EXCHANGE PROGRAMME

The international linkages are designed to provide an opportunity to GIM students to obtain a global exposure as well as facilitate foreign students to experience GIM and India. Our linkages are built on strong and enduring relationships. These allow partner institutes to share and learn from each other. The international linkages are greatly valued by students. Students enthusiastically participate in innovative programs like the International Consulting Bootcamp and the International Exchange Programs.

Goa Institute of Management (GIM) has international tie-ups with the following leading educational institutions across the globe. They are o University of Catolica, Portugal (AACSB, EQUIS, EFMD accredited) o University of Antwerp, Belgium (AACSB accredited) o Kansas State University, USA (Higher Learning Commission (HLC) of the North Central Association of Colleges and Schools)

- o Warsaw University of Technology Business School, Poland (EPAS accreditation) o Lappeenranta University of Technology, Finland (EFMD accredited) o Lisbon University Institute (ICSTE), Portugal (AACSB, AMBA) o Sapir College, Israel (Institutional Accreditation, Ministry of Education, Israel) o Colegio Universitario De Estudios Financieros (CUNEF), Spain

The three major types of Exchange Programs available to students are:

1. The International Consulting Bootcamp
2. The International Student Exchange Program
3. The Country Immersion Program

The International Consulting Bootcamp (ICB)

The International Consulting Bootcamp (ICB) is held every year in the month of September and is a collaboration between the University of Antwerp and GIM. This ICB is an intensive two-week program and provides a unique learning experience to students from both institutes. Students from the University of Antwerp travel to India along with their professors for this program.

Students from both the institutions work together on live projects in organizations in Goa. The projects are spread across various industries and challenge students to work together in cross-cultural groups to solve real management problems faced by the organization. Clients included Vedanta, ACGL, Magsons, Taj Vivanta - Panaji, Acron,

Panjim Inn, EDC, Optel India etc.

The ICB has over the years successfully delivered on projects in organizations and participating students have found it to be an excellent opportunity to learn how to work across cultural differences as well as to experience working on live projects within tight deadlines.

The International Student Exchange Program

GIM's student exchange programs enable students to study abroad for one term at its partner universities. GIM has international tie-ups with 4 leading educational institutions in Europe. They are (1) University of Catolica – Lisbon, Portugal, (2) University of Antwerp, Belgium, (3) CUNEF, Spain and (4) Lappeenranta University of Technology, Finland.

The Academic Internships (AI) and Academic Exchanges (AE) at GIM provide an opportunity to GIM students to have a global exposure. International learning and knowledge drives students towards accepting and understanding different cultural perspectives. International exchange generally increases interest and broadens a student's knowledge of global issues. This creates individuals who are more adaptive and comfortable in 'unknown' environments. At one level, the program endeavors to enhance problem solving and analytical skills, it also leads to more holistically developed individual. We also receive students from the foreign partner Universities to study at GIM for different periods.

The Country Immersion Program

The country immersion program (CIP) allows students to understand the various dynamics related to doing business in the host country. This comes from understanding trade, politics, and society. The participants will be taken on industrial visits to various business establishments in the host institution's country. Participants will get to interact with various business leaders. An immersion program is incomplete without experiencing the cultural heritage of host country. This program gives importance to developing a student's understanding of the culture and business ethos. This program is driven through classroom lectures and cultural visits. Currently, GIM students can travel to WUTBS, Poland for this program. WUTBS awards GIM students a completion certificate titled 'Certificate in Business: A European Perspective'

Guidelines for Exchange Programs

Definition and Duration:

1. The International Consulting Bootcamp is defined as a firm driven short term project. This 2-week program happens during the first year first trimester term-break. At present this program is conducted with University of Antwerp, Belgium

2. An Academic Internship (AI) is defined as an academic program done in lieu of the SIP. This program is graded by the host school. The duration of the academic internship is 8 weeks. At present the Summer School at Catolica, Portugal is categorized as AI.
3. An Academic Exchange (AE) is defined as an academic program done in lieu of a complete trimester. At present the term VI exchanges with University of Antwerp, Belgium; LUT, Finland and CUNEF, Spain are categorized as AE.
4. The Country Immersion Programs are short duration visit to one or many countries to further a student's exposure to international business practices. This 2-week program happens during the first trimester term-break of the first year. At present this program is conducted with WUTBS, Poland

Certification: The students undergoing either AI or AE receive mark-sheets for their scholastic achievements. Student grades will be awarded based on GIM's criteria of conversion and evaluation. The students undergoing either the ICB or the CIP receive a certificate of participation. The top three teams of ICB are awarded a certificate of merit.

Selection: The selection process for GIM students to participate in ICB or CIP starts in early July. The selection process for AI and AE starts in mid-September. The first-year students at GIM can participate in ICB, CIP and AI while the second-year students can participate in AE. Students need to be aware of any program-based restrictions in participation.

To apply for International Exchange, GIM students are required to submit the following:

- A An application covering letter with the subject line - 'Application for Program Abbreviation 20XX'. For example, a student applying to ICB in 2020 will use the following line: Application for ICB 2020. Please mention your name, section, GIM roll number, GIM email ID, alternative email id and your contact number - Printed document
 - a. If applying to ICB, please clearly mention the projects bidding for in the order of preference. A student can apply for a maximum of 3 projects.
 - b. If applying to AE, please clearly mention the University names applied for in the order of preference.
- B 'Statement of Purpose' - Printed document
- C Your CV - Printed document
- D Past academic performance (10th, 12th, Bachelors level marks-year wise) - Self-Attested photocopies
 - a. For AE or AI, GIM's first term marks will be considered (based on availability).
- E CAT/XAT/CMAT score - Self-Attested photocopy
- F Valid passport - Self-Attested photocopy

- a. Not required for ICB
- G Proof of Foreign language proficiency (Optional) – Prior certification proof - Self-Attested photocopy OR Details of Language course attended at GIM.

Selection for the program will be based on an evaluation of the submitted documents, followed by a personal interview by a selection panel for shortlisted candidates. The selection panel (faculty members of GIM) will be constituted by the International Exchange Team. The results will be communicated early August for ICB and CIP and October for AI and AE.

The selected candidates will then apply for means and merit scholarship. The deadlines for CIP will be mid-August and for AI and AE by end – October. These students need to submit a formal application for the same and enclose both parents’/ guardian’s and their (if with work experience) IT returns for the last 2 financial years supporting the claim for financial aid. They also need to submit documentary evidence of any other financial assistance provided by the GIM. All the document submitted need to be self-attested.

Guidance: GIM students would be guided in their work under an International program by a faculty member at GIM and a point of contact (if appointed) by the host institution.

- a. A faculty member would be requested to guide the students for their ICB projects. The student group will be required to work under their supervision.
- b. The faculty mentor (as appointed by the Programme Office) of the student would act as their faculty guide for the AI duration. The students would have to report regularly to them and keep them informed about the progress made and issues faced.

Reporting: GIM students working in ICB and AI are supposed to submit periodic reports outlining the sessions and/ or tasks performed. Formats for these reports and their submission dates would be given to the selected students separately.

15.12.20. FOREIGN LANGUAGE COURSES

Learning another language opens up new opportunities and gives a new perspective to the budding managers/entrepreneurs that they might never have encountered otherwise. With this basic objective foreign language courses are offered to our students.

Goa Institute of Management (GIM) is offering basic courses in following foreign languages – French, Portuguese, Spanish and German in collaboration with Alliance Française de Goa, Instituto CamõesPanjim, Communicare Trust and Indo–German Educational and Cultural Society-Goa.

These courses are offered to the PGDM students of GIM during the 1st year of their academic program spread across term 1 and 2. All the courses are designed for a duration of 50-60 hours wherein the students are taught about the basics of the respective foreign language with due emphasis on business communication.

15.12.21. DISCIPLINE

The Institute attaches utmost importance to integrity, honesty, self-discipline and commitment to work as qualities which should characterize a leader of people. All students both inside and outside the campus must reflect a sense of responsibility and a high degree of maturity. In every aspect of campus life and activity, the Institute strives to inculcate these qualities in the future managers it trains.

Without prejudice to the generality of the foregoing, the following commissions and/or omissions on the part of students will constitute breach of discipline, or say, acts of misconduct:

- i. Damage to the property of the center/Institute (while you are on campus)
- ii. Riotous or violent or disorderly behavior;
- iii. Reporting fictitious data for empirical study or in the dissertation or assignments;
- iv. Theft or fraud or dishonesty;
- v. Copying in any form in the assignments, dissertation or examinations;
- vi. Permitting, whether willfully or otherwise, a co-student to copy from one's own answer book or document or material;
- vii. Smoking, use of alcohol and other prohibited intoxicants in the campus;
- viii. Unsolicited communication by group e-mail;
- ix. Impersonation or proxy submission or assignments, reports and other documents to the faculty;
- x. Leveling false and baseless allegations against any faculty member or officer or employee or other students of the institute;
- xi. Doing or causing to do, any act, which is likely to adversely affect the relations of the Institute with its outside constituents;
- xii. Indulging in any act or acts, such as, defacing, burning or otherwise damaging any banner or property or equipment of a company or erected by a company or by an Association of Goa Institute of Management, commemorating an event organized or sponsored by the company at Goa Institute of Management;
- xiii. Indulging in any act subversive of general discipline (the word "discipline" being used here in its generic sense and its widest amplitude), inside or outside the campus, and/or is detrimental to the reputation, image and/or standing of the Institute.
- xiv. Any form of Ragging in the Institute (as per the Supreme Court guidelines)
- xv. Behaving inappropriately with the opposite gender which would constitute sexual harassment

- xvi. Behaving in an inappropriate manner with any visitor or executives who may be visiting the campus for placement or guest lecture etc.

Unless otherwise specified by the Faculty Member, collaboration with others in any way in the writing of home assignments is treated as malpractice. In other words, the papers submitted to the Faculty Member for evaluation should be the independent work of each student. In their own interest and to avoid getting into trouble, students are advised not to communicate their written work or take-home assignments to other students.

In matters of discipline the decision of the Director will be final.

Students are expected to be seated in their respective class 5 minutes before the session starts. Late entries will be marked absent. Students must be seated as per the seating plan issued by Programme office and place their name card in-front of their desk.

Mobile phones, smart watches, laptops or any other gadgets are not to be used in class, unless asked for by the course faculty. If mobile phones or laptops etc. are found with student without permission, same will be confiscated from them.

15.12.22. PENALTY AND PUNISHMENT

Punishment may be any of the following nature:

- a) Oral warning (which may be recorded in the records of the student)
- b) Written warning
- c) Award of Academic disqualification points. The number of disqualifications points shall be recommended by the Programme Chair/Disciplinary Committee.
- d) Fine – amount to be recommended by the Programme Chair/Disciplinary Committee which may extend up to a full term's tuition
- e) Inclusion in the Dean's dishonor list- inclusion in this list would make the student ineligible for any scholarships and awards for the period in which he/she has been kept in it. Any further misconduct or indiscipline while a student is included in the list would automatically invite more severe punishment. A student can graduate from the Institute only after he has appealed for his/her removal from the dishonor list. A student may appeal to the Director for his removal after the specific period stipulated in the initial punishment.
- f) Award of a lowered grade (than what has been earned by the student) in a component of the course.
- g) Reduction of grades in the full course (GPA) or the CGPA. For computation of averages and determining the academic requirements of the student, such lowered grade shall be reckoned and academic disqualification points shall invariably be awarded accordingly.
- h) Suspension – the number of days to be recommended by the Disciplinary Committee.
- i) Removal from campus placement process.

- j) Temporary Rustication – in such cases the student shall come back and continue his programme as and when he is permitted to do by the Director based on the recommendation by the Disciplinary Committee
- k) Permanent Rustication – the student is asked to withdraw from the programme and he/she is not allowed to seek admission again in any programme(s) in GIM. No refund of fees paid up to that point shall be made.

Punishments a to d above may be implemented or recommended by the respective Programme Chairs. Items e to g will be recommended by the Programme Chair/Disciplinary Committee to the Director (or an official acting as Director) and to be confirmed by the Director). Items h to k will be recommended by the Disciplinary Committee and be confirmed by the Director.

Depending on the extenuating or damaging circumstances, the above punishments may be awarded jointly or singly.

15.12.23. PLACEMENT

A Placement Committee consisting of elected student representatives is constituted for each Programme and is guided by a Faculty designated as Placement Chair. The Placement Chair guides the student committee to secure the Final Placement by establishing contact with prospective employers. Policy and Operational guidelines will be communicated to students from time to time by the Placement Committee in consultation with the Placement Chair.

The Institute's objective is to educate its students for management careers rather than for a job, the academic work will take precedence over placement. Placement activities should in no way interfere with classes or with other academic work.

This does not apply to PGDM PT Programme.

15.12.24. RFID

The student Identification Card with RFID will be issued to each student. Students should carry their RFID card whenever they enter or leave the Institute's Main Gates, use it in the library for borrowing or returning books, update the balance for any payments in the Campus shops, recording class attendance, entry to Faculty Block etc. GIM is a cashless transaction campus. Students should maintain sufficient balance in their RFID Card for availing trouble-free service.

15.12.25. CAFETERIA

As per the scheduled timings on all seven days a week, the Cafeteria provides Breakfast, Lunch, Evening Snacks, and Dinner. Students may avail the Cafeteria service as per their requirements by making advance payments before the beginning of each term. The

students Health Club plan and execute the weekly menu for Breakfast, Lunch, Snacks and Dinner. The Caterer and the rates will be decided jointly by the Service provider and the Student Health Club.

15.12.26. HOSTEL GUIDELINES

THE AIM OF THE HOSTEL, like that of the other facilities on campus - namely the classrooms, library, computer facilities, etc. - is to provide students with opportunities to prepare themselves for a management career. The opportunities the hostel offers are of a specific kind and may not be found in the classroom or library or other areas of the Institute. Every hostelite is expected to contribute towards creating in the hostel an environment of work. Please be sensitive to the needs of others and abstain from doing anything like playing loud music or shouting which will make it difficult for any student to achieve his or her best performance. The Hostel will have served its purpose well when every student exercises self-discipline. The management assumes that every one of the students is mature enough to exercise self-discipline without the need of rules and regulations and supervision.

NO SMOKING: As a matter of policy, smoking is not permitted in public places on Campus. Hence the library, classrooms, study rooms, seminar rooms, computer labs, dining room, canteen and TV room are NO SMOKING areas.

ABSENCE FROM HOSTEL: Students are required to register themselves at the Main Gate every time they leave/return to campus. All are expected to be back in the Institute before mid-night. The main gate will be locked after that. If you intend to be out of the hostel overnight, you should inform the Hostel Superintendent in writing, so that you can be contacted in case of an emergency.

ROAD SAFETY: Students travelling on 2-wheelers should compulsorily wear a helmet. They will not be allowed to leave or enter the campus without wearing a helmet. Students who wish to park their vehicles in the campus are required to affix a "Vehicle Pass" on their vehicle. The Vehicle Pass may be obtained from the Estate Manager of the Institute on payment of Rs. 20/-.

SAFETY OF YOUR BELONGINGS: You are strongly advised not to keep more than petty cash in your room or in your personal desk. It is desirable that you deposit your money in the Bank. Please make it a habit to lock your desk, cupboard and room.

ELECTRICAL APPLIANCES: Cookers, electric irons, heaters should not be used in the rooms without specific written permission from the Administrator.

BREAKAGES: All cases of malfunctioning equipment or of breakage should be reported to the hostel Superintendent so that they can be attended to immediately. You may be asked to compensate for breakage for which you are responsible.

ENTERTAINING IN ROOMS: It is preferable that entertaining be done in the canteen or the Common Room. The women's hostel is out of bounds for men. The use of alcoholic drinks is not permitted in the hostel.

FURNITURE AND EQUIPMENT: May not be moved out of its place without the knowledge and consent of the person in charge. Since the canteen and mess contractors are responsible for the cutlery and crockery, they should be informed if these articles are taken out of the mess or canteen. These articles should be returned after use.

LAUNDRY SERVICES: washing machines are kept in the Hostels for washing and drying the clothes. The Hostel warden or the Institute Estate Manager may be contacted for assistance if any required. Online drying of clothes in the hostel and inside the room, is not permitted.

HOLIDAYS: You may stay in your rooms during the Puja and Christmas holidays. Should you leave the hostel during these holidays you should leave the keys with the hostel Superintendent. You need explicit permission from the hostel Superintendent to stay in the hostel during the summer holidays and you will be charged Rs. 100/- (Rupees Hundred only) per day as room charges.

15.12.27. FACILITIES IN CAMPUS

SPORTS FACILITIES

- (A) Gymnasium
- (B) Swimming Pool
- (C) Basket Ball Court
- (D) 2 Tennis Courts
- (E) Football Ground
- (F) 3 Badminton Courts
- (G) Volleyball court
- (H) Table tennis tables

INTERNET FACILITIES

Wi-Fi access has been provided in the entire campus on optic fiber backbone, high-end switches and access points. The following link: ERP (erp.gim.ac.in) can be used to access

the grades. The username will be your Roll no and password (DOB): DDMMYYYY. This system is used for accessing time table, class attendance and grades.

Downloading copyright material is strictly prohibited through GIM network. Violation of the same will invite strict disciplinary action

Databases GIM subscribes to are: EBSCO, ProQuest, J-Gate, JSTOR, Capitaline Plus and CMIE databases.

MEDICAL FACILITIES* A doctor will be made available every day in the campus from 09.00 am to 01:00 pm in Hostel No. 2. (Timings from 9.00 am to 1.00 pm) except on Thursday. Lady doctor is available from 5.30pm to 8.00pm.

** Refer to details under the hostel guidelines*

COUNSELLERS AT CAMPUS

The Institute has full time students' counsellors on campus and also online counselling facilities.

CLUBS FOR THE STUDENTS:

There are 25 clubs available for students namely

- Student Alumni Association,
- BRAINVISTA- The Quiz Club of GIM
- The Health Club,
- Hriday-The HR Club,
- The Systems and Consulting Club,
- 13-The Industry Institute Interaction Club,
- Kshitiz-The Creativity and Literary Club of GIM,
- MECCA- The Marketing Club,
- Prayas- The sports Club,
- The Public Relations Cell,
- Razzmatazz- The Cultural Club,
- Ribandar Talks,
- Samarthan-Centre for Social Sensitivity and Action,
- SCOPES- Supply Chain and Operations Club,
- SOFIA- Society of Finance,
- GIM Agora speakers International,
- Vinidhan-The Student Investment Fund
- Sprockets,
- Inception,
- Sankhya- Society of Analytics.
- Samriddhi
- Parigyan
- E-cell @GIM
- Students Advisory Council

There are various centers like Centre for Social sensitivity and action (CSSA), Centre for Creativity, Innovation and Design thinking (CCIDT), Centre for Entrepreneurship development (EDC), Centre for sustainability, etc.

15.12.28. PREVENTION OF SEXUAL HARRASSMENT

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 provides for protection against sexual harassment of women at the workplace and for its prevention and the redressal of complaints of sexual harassment. The Institute is also governed by the All India Council for Technical Education (AICTE) Gender Sensitization, Prevention and Prohibition of Sexual Harassment of Women Employees and Students and Redressal of Grievances in Technical Institutions) Regulations, 2016 (No. F. AICTE/WH/2016/01).

Sexual harassment includes:

- (i) Any one or more of the following unwelcome acts or behavior (whether directly or by implication) physical contact or advances, demand or request for sexual favors, making sexually colored remarks, showing pornography, any other unwelcome physical, verbal or non-verbal conduct of sexual nature;
- (ii) Any implicit or explicit promise of preferential treatment as quid pro quo for sexual favors, implied or explicit threat of detrimental treatment in the conduct of work, implied or explicit threat about the present or future status of the person concerned, creating an intimidating, offensive or hostile learning environment or humiliating treatment likely to affect the health, safety, dignity or physical integrity of the person concerned (if it occurs or is present in relation or connected with any behavior that has explicit or implicit sexual undertones)

All students are required to read the content provided at <https://wcd.nic.in/sites/default/files/Sexual-Harassment-at-Workplace-Act.pdf> and http://www.aicteindia.org/downloads/GenderSensitization_june_2016.pdf to understand the law in this regard and behave accordingly.

Sexual harassment is prohibited at GIM. Action will be taken against any person found guilty of sexual harassment and penalties/punishment will be imposed as prescribed by the Act and the Regulations.

An aggrieved woman can make a complaint to the Internal Complaints Committee (ICC). (gimicc@gim.ac.in).

15.12.29. NO RAGGING POLICY

Ragging of students is banned in the Institute. Anyone guilty of ragging and or abetting ragging is liable to be punished. Orders of the Government and of the Honorable Supreme Court are followed in the Institute.

Ragging in any form is banned. Severe punishment, including expulsion from the Institute

and Hostel, shall be imposed on any resident if he/she is found to have indulged in Ragging.

Ragging is a cognizable offence. The offender shall also be dealt as per law of the state.

Any resident, for that matter any person/student, if witness to an incident of Ragging must report the same immediately to the Anti-ragging committee of Institute. Failure to do so shall be considered as a serious offence and shall be dealt with at par with the perpetrators of Ragging.

When the students committing or abetting the crime of Ragging could not be identified, collective punishment on a group or all the students may be resorted to as a deterrent measure.

All residents are required to sign an Anti-Ragging Undertaking as per stipulated guidelines.

15.12.30. RESERVATION OF RIGHTS

Goa Institute of Management reserves the right to make changes in the requirements for admission, for continuing in the course and for graduation, in the content of the courses, in the fees charged, in the regulations affecting students, or make any suitable modifications in any provisions of the Student Manual in any matter incidental or ancillary thereto, should these be deemed necessary in the interest of the students, the Institute, or the profession. All disputes are under the jurisdiction of the State of Goa.

15.12.31. RULES AND REGULATIONS FOR HOSTEL RESIDENTS

PREAMBLE

Goa Institute of Management (hereinafter referred to as the Institute) is a fully residential Institute. Hence, all registered students (hereinafter referred to as residents) are required to stay, if not permitted otherwise, in the Hostels as described hereunder.

Hostel Wardens

Hostel Wardens shall be the authority of the Hostel, responsible for managing and conducting the affairs of the Hostel. Hostel wardens look into the disciplinary issues and ensure that a symbiotic culture of learning is achieved by providing a conducive environment.

Their core responsibilities are as follows:

Discipline and conduct of the students with the help of SAC.

Creating conducive environment for learning and enhancing quality of life in the Campus.

Periodically bring to the notice of the director/ dean any concern that stands in the way of achieving above conditions.

ACCOMMODATION

Hostel accommodation shall be available to all registered students of the Institute.

Residents shall occupy a seat/room only during the semesters. No student attending any of the PGDM Programme will occupy a room during vacation. However, the resident may be permitted by the Wardens to stay on request if the student is doing any course work/project work/Institute work/Hostel work.

Hostel accommodation is available to all registered PGDM students for a maximum period of two years. They can retain their room during the vacation, if needed for curricular academic requirement. At the end of the programme they have to vacate the Hostel.

Application for admission to the Hostel must be made in written citing the reasons for requirement to the wardens which is available in the Hostel office or in the Academic Section of the Institute. Accommodation would be provided only after paying the requisite fees and rents as decided by the Institute from time to time. All charges and rents prescribed in the admission form or any other documents are subject to change as per the decision of the Institute authorities without prior notice.

The Institute has the right to refuse admission to any one and/or withdraw permission already granted, if it is found that the resident has submitted incorrect information.

At the time of admission every resident has to submit a written undertaking in the prescribed form, countersigned by his/her parent/guardian, to the extent that he/she would abide by the rules and regulations of the Hostel.

No student will be allowed to stay in the Hostel without formal admission signing the prescribed form.

At the end of the PGDM Programmes students are required to vacate their accommodation at Hostel and handover the keys to the Assistant Manager Maintenance. However, the graduated students can avail Hostel rooms for accommodation during the Convocation subject to the approval of the Hostel Wardens.

No married accommodation shall be provided to any PGDM student in the hostel.

ROOM ALLOTMENT

At the time of admission of a student into the Hostel and at the beginning of every year, each resident is required to submit a duly filled in prescribed Personal Data Form, containing the current address, mobile and/or the telephone number and the e-mail address of the parents/guardian. Any change in this information at any point of time has to be intimated to the respective PGDM Office in writing.

The Institute will generally provide a minimum set of furniture and fittings in each room, consisting of a cot for each student as well as table, chair, ceiling fan with regulator and reasonable light fitting.

Allotment of rooms shall be the sole discretion of the Institute.

Residents must occupy the respective rooms allotted to them. Rooms once allotted to the students for an academic year will not be changed. Under no circumstances the residents should exchange seats/rooms.

In exigencies, the Institute without assigning any reason, may shift residents from one room to another.

The students are entitled for accommodation in the Hostel as long as they are full time registered students. Accommodation will not be provided to any student whose registration is cancelled. Any student, whose name has been removed from the Rolls of the Institute, will automatically cease to be a resident of the Hostel. Such students shall immediately vacate the Hostel.

The furniture, WiFi and electrical installations including the fan(s) and any other fixtures that were provided in the room, all have to be handed over in proper condition to the Assistant Manager Maintenance at the time of vacating the room and on completion of no due's formality. If any damage in any item is found to have occurred, compensation as assessed by the Institute shall be recovered from the resident concerned.

Residents shall respect equal rights of their fellow residents.

VISITORS

Any visitor is allowed to enter the Hostel up to the common room only. All visitors to the Hostel including the parents/guardians will have to make necessary entries in the Visitors' Book available with the security guards at the Hostel entrance.

Visiting hours for guests (not staying over) are from 7.00 a.m. to 11.00 p.m. Visitors to the Hostel are not permitted after 11.00 p.m. Residents are requested to meet their visitors

in the common room. Male visitors are not permitted to visit the girls' Hostel. Female residents are requested to meet such visitors at the common room of the Hostel. Institute reserves the right of admission to the Hostel.

Men are not permitted to enter girl's Hostels. Female students may visit boy's hostel for academic work. During their visit to the boy's hostels, residents are expected to maintain a desired level of decency and decorum.

Hostel rules and regulations will equally apply to the guests also. No guest is permitted to stay in a resident's room overnight. If it is established that a visitor has stayed overnight in a resident's room, severe punishment will be imposed on the resident which may include a monetary fine of Rs. 2,500/- (Rupees two thousand five hundred only) and expulsion from the Hostel. In addition, such cases will be referred to the Institute's Disciplinary Committee for further action.

If any damage is caused to the Hostel property by the guests, compensation as assessed by the Institute shall be recovered from the host resident concerned.

USE OF APPLIANCES

The use of electrical/electro-mechanical equipment, gadgets, appliances, such as electric stove/heaters/iron/refrigerator/infrared cooker/TV, in or outside the room by the residents is strictly prohibited. Private cooking in the rooms or anywhere in the Hostel is strictly forbidden. Any such appliance found in a Hostel room will be confiscated.

The use of audio systems which may cause inconvenience to the roommates or other residents is not allowed.

When the residents go out of their rooms they should switch off all the electrical/electronic appliances, and lock the doors (at all times). Violation of this rule will attract suitable penalty and punishment as decided by the Institute.

CAFETERIA

The Hostels are meant for both boarding and lodging. No one is permitted to use the Hostel for boarding or lodging only. The residents are not permitted to carry any food items to the Hostel premises.

Once a student is admitted to a Hostel he/she is deemed to have become a member of the Institute Cafeteria until he/she officially vacates the Hostel.

The Cafeteria shall provide both vegetarian and non-vegetarian food.

The weekly menu will be prepared by the Health club in consultation with the Institute

and the menu will be circulated through emails. Changes in the menu, if necessary, can be made by the Health club in consultation with the Institute.

Discipline should be strictly maintained in the Cafeteria.

The Cafeteria has a self-service system and it is open during the following hours for service.

	Weekdays	Sundays & Other Institute Holidays
Breakfast	8.15 – 11.00 a.m.	8.15 –11.00 a.m.
Lunch	12.15 – 02.30 p.m.	12.15 – 2.30 p.m.
Evening Snacks	04.15 – 06.00 p.m.	04.15 – 06.00 p.m.
Dinner	08.00 – 10.15 p.m.	08.0 – 10.15 p.m.

Food will not be served in rooms.

The residents should not enter the kitchen.

Suitable fine, as decided by the Institute, shall be imposed on the student in case he/she defaults in payment of Cafeteria dues.

A resident, desirous for applying for Cafeteria rebate, will be required to inform the Health Club at least 24 hours in advance. Simultaneously, a copy must be also submitted to the Health Club at their respective email id in the prescribed format available with Health Club.

- a. Rebate can be applied for a period of minimum of 4(four) consecutive days and maximum of 5(five) consecutive days.
- b. Resident is entitled to a rebate only once per month.
- c. Rebate dates spanning across two months will not be allowed.
- d. No resident, who is on rebate, will be allowed to avail the Cafeteria facility on the basis of extras or as a guest of other student and if caught in the act will be fined as per rules of the Health Club.
- e. Rebates (exceeding 5 days) is admissible to a member in the following cases:
 - i) He/she is on medical leave or any other sanctioned leave from the Institute. The rebate period will include Institute holidays, and Saturdays/Sundays falling during, before or after the leave.
 - ii) He/she is out of station for academic or Institute work (duly certified by competent authorities).
 - iii) He/she is unable to take Cafeteria food for health reasons, as certified by a Medical Officer/ Doctor of the Institute. If number of days exceeds more than 20 (twenty), Directors approval will be a must.

iv) Sub-clauses (i), (ii) and (iii) are applicable at all times during the year when academic session is in progress. Applications for rebate under these clauses shall be approved by the Health Club subject to necessary documentation provided by the student.

Except for the 4 sub clauses mentioned above under point number (e), the overall cap on availing rebate in a month is at maximum 5 days.

HOSTEL MAINTENANCE AND CLEANLINESS

It is the responsibility of the Institute to look after and take care of the general maintenance and cleanliness of the Hostel premises including the building, courtyards and the washrooms. All residents shall whole-heartedly cooperate in these endeavors.

RAGGING

Ragging in any form is banned. Severe punishment, including expulsion from the Hostel and the Institute, shall be imposed on any resident if he/she is found to have indulged in Ragging.

Ragging is a cognizable offence. The offender shall also be dealt as per law of the state.

Any resident, for that matter any person/student, if witness to an incident of Ragging must report the same immediately to the Anti-ragging committee of Institute. Failure to do so shall be considered as a serious offence and shall be dealt with at par with the perpetrators of Ragging.

When the students committing or abetting the crime of Ragging could not be identified, collective punishment on a group or all the students may be resorted to as a deterrent measure.

All residents are required to sign an Anti-Ragging Undertaking as per stipulated guidelines.

LEAVE FROM HOSTEL

Residents leaving the station i) to participate in select extra-curricular events, or ii) to attend some personal emergency (medical or family occasions), must get his/her hostel leaving application approved by respective PGDM Chair and subsequently submitted to any of the Hostel Wardens for final approval.

Except during vacations, residents shall be allowed to go home only if there is a written request for the same from self /parent/guardian citing genuine grounds and consented by respective PGDM office. Frequent leave is not permitted.

Residents are required to intimate their outstation address and contact details with SAC and Hostel Wardens.

Leaving the hostel without prior permission or intimation to respective authorities is considered as an act of indiscipline except in the case of medical emergencies.

CODE OF CONDUCT

All residents are required to maintain standards of behaviour expected of students. They are expected to behave courteously and fairly with everyone inside and outside the Hostels and Campus.

Silence must be observed in the Hostel premises. All loud noises must be avoided.

Modesty in dress is expected from residents.

All residents are required to produce, whenever asked, their valid identity cards issued to them by the Institute.

The rooms, common areas and surroundings should be kept clean and hygienic. Notices must not be pasted on walls. Walls must not be scribbled on.

A room is allotted to a student on his/her personal responsibility. He/she must take care of the cleanliness and maintenance of his/her room.

If any maintenance work (Civil, Carpentry, Electrical, and Sanitation) is required to be carried out in the rooms, corridors, toilets or any other place in the Hostel premises, residents should log an entry in the register provided at the Hostel entrance. If the problem is not resolved within a reasonable time, it can be brought to the notice of SAC. Even after informing SAC the problem is not resolved within a reasonable period, the issue can be brought to the notice of Hostel Wardens.

The residents must cooperate in carrying out maintenance work and vacate their rooms completely when the Institute requires the rooms for this purpose. On such occasions, the Institute shall provide alternative accommodation.

The resident of a room is responsible for any damage to the property in the room during his/her occupancy or at the time of vacating the room. If any furniture or fixture under the responsibility of the resident is found to be damaged or broken, the Institute shall take strict disciplinary action including levying monetary penalty equal to the market price of the item and a fine of Rs. 1000/= for each item.

In case of any damage or loss of Hostel property kept in the common area, the cost of repairing/replacing the same will be recovered from the residents responsible for such damage or loss, if identified; otherwise, the same will be recovered from all the residents of the respective Hostel, as decided by the Institute.

The resident shall not move any furniture from its allotted place. If there is an additional item in a room other than those belonging to the Hostel, the occupant of the room shall hand it over to the Assistant Manager Maintenance, failing which he/she will be charged a penal rent as decided by the Institute.

The student shall not remove any fitting or fixture from any room or common area.

Students should not participate in any anti-national, antisocial or any other undesirable activity within or outside the campus. If a student/s is found indulging in such activities, suitable disciplinary actions will be initiated.

The residents will be responsible for the safe keeping of their own property. In the event of loss of any personal property of a resident due to theft, fire or any other cause, the Institute shall in no way be considered responsible.

The residents are not permitted to engage personal attendants during their course of stay in the Hostels.

In the Campus the following acts are strictly prohibited:

- Smoking
- Consumption of alcoholic drinks
- Consumption of drugs
- Gambling
- Intimidation or violence
- Willful damage to property
- Entering the Hostel premises in an intoxicated state
- Using abusive languages, indecent gestures and postures
- Employing unauthorized persons for personal work such as washing clothes etc.
- Cooking in the room or on the Hostel premises
- Use and keeping of fire arms
- Keeping pets

DISCIPLINARY MEASURES

Any student, who is found to be indulging in undesirable and offensive activities such as ragging, physical assault, damage to property, causing inconvenience to other students, noncompliance of any of the conduct rules or violation of any other rule stipulated in several clauses under various sections and subsections, shall be subjected to disciplinary action.

Defilement of any Institute's property (e.g., walls, doors, windows etc.) is prohibited. Residents involved in such actions will need to refurbish the defiled property. The

residents have to levy monetary penalty equal to the market price of the item/property concerned and a fine of Rs. 1000/= for each item/property.

In case any wall/door/ceiling etc. is found to be scribbled with ink or any other material, the cost of repainting including scrubbing for the entire space along the length and breadth will be charged to the resident/occupants of the Hostel.

FINE FUNDS

A Fund, to be called the Cafeteria Fine Fund, will be created out of the fines collected from the defaulters of the Cafeteria dues. This Fund will be utilized for the improvement in the Cafeteria services, as decided by the Institute. A separate account for this fund should be maintained by the Institute.

A Fund, to be called the Hostel Fine Fund, will be created out of the fines collected from the residents of the Hostel. The Hostel Fine Fund will be utilized for the improvement and upkeep of the Hostel, as decided by the Institute. A separate account for this fund should be maintained.

The above Fine Funds are to be properly maintained and are to be subjected to the internal audit.

DRIVING RULES

Wearing helmets while driving bikes is mandatory.

Speed limit to be maintained within the campus as is displayed on signboards within the campus is 20 kmph.

MEDICAL EMERGENCIES

In case of any medical emergency, residents can call ambulance immediately at 108. Subsequently, they should inform SAC and any of the Hostel wardens.

Under medical emergency students can call main gate contact no. at 800 to ask for a car to come and take the patient to a nearby hospital.

In case of any medical emergency residents can leave campus without any prior approval. However, they will have to produce a medical certificate on returning to campus.

The first aid kits are kept at all the Hostels; the medicines are to be taken after consultation with the doctor and/ or in accordance to the list of drug usage kept in each kit.

Medical stretchers are available in the hostel no 2 dispensary and also at the ground floor of the Academic block. Wheel chairs are also available near the academic block for use. In case of an urgent requirement of the wheelchair SAC/Assistant Manager Maintenance should be contacted.

A doctor will be made available every day in the campus from 09.00 am to 01:00 pm in Hostel No. 2. (Timings from 9.00 am to 1.00 pm) except on Thursday. Lady doctor is available from 5.30pm to 8.00pm.

Rooms for specially-abled students are available when needed. Residents may contact SAC / Assistant Manager Maintenance for allotment of such rooms.

GRIEVANCE REDRESSAL

If any resident feels aggrieved on any matter concerning running of the hostels or the Cafeteria, he/she may approach the SAC. If SAC is unable to resolve the issue within a reasonable time, the resident can send a formal mail to Hostel Wardens. If the issue is still unresolved after a reasonable period the resident can approach Dean Administration in writing for help, guidance and/or redressal of the grievance. Depending on the nature of the grievance, the Institute may take necessary action.

Any grievances regarding discipline in hostels & quality of life are to be brought to the notice of the Hostel Wardens.

RIGHTS OF THE INSTITUTE

The Institute reserves the right to initiate amendment of the rules and regulations stated herein before from time to time as felt necessary. The residents shall be informed of any amendment becoming effective through appropriate communication channel.

APPELLATE AUTHORITY

In case of any dispute or any grievance not being satisfactorily taken care of, a student may make an appeal to the Director of the Institute through the Dean Administration and Hostel Wardens for redressal. The decision of the Director on the matter shall be considered as final and binding.

Annexure A

What are Independent studies¹:

In the second year, students may opt for independent studies that involve (a) the study of a subject that is contemporary, and not offered at any time during the second year

¹ Ideas sourced from the following link:
http://www.iimahd.ernet.in/programmes/pgpabmcon_pedagogy.htm on 29th April 2009. ² Ibid.

(COURSE OF INDEPENDENT STUDY) (b) research in the practice of management in particular organizations or sectors (DISSERTATION). In GIM, we have traditionally offered students an option of dissertation or a course of independent study. **A student can take not more than 6 credits through such Independent Studies.**

The aim of independent studies is to help students gain (a) an integrated understanding (theoretical and/or practical) of the functioning of an organization (b) a discipline of acting on the basis of evidence. What follows is a brief description of each type of independent study and the administrative processes proposed to ensure that the student learns through the experience of doing such studies.

The Course of Independent Study (CIS)²

The Course of Independent Study (CIS) (independent work of two-three units) allows students to explore deeply, a subject of interest and relevance to their career. It should enable a student to obtain an integrated perspective of management in that subject, i.e., help the student access learnings from several fields/ disciplines that have given thought to and researched the subject. The student would learn entirely through secondary sources. The student would be guided by a permanent faculty of GIM only. If required, the student could access the help of experts within and/or outside the Institute; however, guidance would mainly be provided by the permanent faculty member and evaluation would be done by him/her. Timetabling of the regular courses of the PGP will take precedence over the schedule of the CIS.

The CIS must be done in a subject that is (a) of relevance to management (as against a technical issue) and (b) not currently offered (or planned to be offered) by faculty members during the current second year of the PGP. It is preferable that the CIS is of relevance to the faculty member's teaching/ research interests.

Administrative issues in CIS

- **Who can do the CIS?** Students who are among the top fifty percent (50%) of the class in the first year and strong performance in courses related to the subject of study. The student must be willing to take responsibility for driving the course.
- **How many credits can be availed through a CIS?** The CIS could be 2- or 3 credits, depending on the amount of work scheduled for the CIS. The faculty needs to arrive at the appropriate number of credits. It must be completed in the term in which it is initiated.
- **What could be the procedure for applying for a CIS?** The student wanting to do a CIS should submit a proposal to the faculty whose guidance is being sought, before the beginning of the fourth term (if he/ she wants to do the CIS in the fourth term) or before the end of the fourth term (if he/she wants to do the CIS in the fifth term). The proposal should suggest the subject that the student wants to explore in the CIS, along with a note on how the CIS would tie up with his career plans.
- If the faculty agrees to guide the student on the CIS, the faculty member would provide a course outline with the following data: (a) syllabus with the text/ set of readings that would be discussed in the CIS (b) the method of learning that will be adopted (c) how frequently they intend to meet in a week (d) how the student will be evaluated (e) when

the draft report would be ready (f) how many credits would be given for the CIS. The student's inputs and the faculty member's inputs would be submitted to the PGP office in the first week of the term in which the CIS is being scheduled.

- What could be the procedure for approving the CIS proposal? The PGP Chairperson could request an expert to review the CIS proposal for its suitability and provide comments/ suggestions. The faculty and student would be requested to address the issues, if any, raised by the expert. Once the issues have been addressed and communicated to the PGP office, the CIS would be approved.
- What could be the duration of a CIS? The CIS must be finished during the term in which it becomes operant. As per our rules, it can be taken up in the 4th or 5th term only.
- What outputs need to be submitted? The student must submit (a) a final written report describing the specific learnings from the CIS on the subject and (b) a list of classes attended (day-date details, maintained by the faculty member only) to the PGP office, as part of the CIS requirements. The guide must ensure that the report is appropriately referenced.
- What would be the pattern of evaluation? Evaluation needs to include several components. It must be done through the entire term in which the CIS is being offered. The grading system followed for the CIS must be similar to that followed for other courses, as specified in the manual. Grades need to be submitted within 3 weeks after the end of the term in which the CIS was conducted.
- If the student does not follow the class schedule despite repeated requests from the guide, the guide may decide to terminate the CIS and inform the student and the PGP office accordingly.

Annexure B

Dissertation

The Dissertation allows students to explore deeply, a research question of interest and relevance to the student. It should provide valuable experience in the research process of defining the problem, gathering and analyzing data rigorously, and drawing conclusions.

The research topic should (a) be managerially relevant (not technical) (c) allow the student to enhance discipline related knowledge of management practices. It is preferable that the dissertation topic is of relevance to the faculty member's teaching/ research interests. The topic explored need not be original.

The student would learn from secondary sources *and* primary sources (one or more organizations). He/ She would be guided by a permanent faculty of GIM. If required, the student could access the help of experts within and/or outside the Institute; however, guidance and evaluation of the dissertation would mainly be the responsibility of the

permanent faculty member.

Administrative issues in Dissertations

- Who can do a dissertation? Students must meet the following conditions to qualify for doing a dissertation:
(a) have a CGPA of 5.5 or more in the first year (b) strong performance in courses related to the subject of study (c) be inclined towards research and (d) be strong in verbal and written communication in English language. The overall CGPA could indicate the student's motivation to do serious work; the grades in specific courses could indicate sufficient expertise in areas of study needed for the dissertation (including communicating clearly and comprehending research articles).
- How many credits can be availed through a Dissertation? The dissertation needs to be worth 3 credits. The credits could be spread over two terms (in the fourth and fifth terms) or one term. If the credits are spread over two terms, an interim grade for the work done must be submitted to the PGP office, at the end of the first term in which the dissertation is being done.
- What could be the procedure for applying for a dissertation? The student wanting to do a dissertation should submit a proposal to the faculty whose guidance is being sought, before the beginning of the fourth term. The proposal should suggest the research topic that the student wants to explore in the dissertation, along with a note on how doing the dissertation would tie up with his career plans. The Dean/Chair-PGDM's Office should be informed in writing of the tentative topic of dissertation duly approved by the faculty guide latest by **31st July, 2020**.
- What would be the process followed for approving the dissertation? If the faculty agrees to guide the student on the dissertation, the student would provide the following data to the guide and to the PGP office: (a) research topic (b) the name of the dissertation guide (c) a brief note on why the topic is relevant to managers and to the student's career (d) date of proposal submission to PGP office and (e) tentative date of proposal defense (a presentation to faculty and students). The proposal defense must be scheduled in the fourth term itself.
- The student would work with his/ her guide to develop the dissertation proposal (include clear research question and hypotheses, a review of literature, definition of terms, proposed research method with justification and how this study would be relevant for a manager). The proposal would be defended before a dissertation committee constituted for each student doing a dissertation. If the committee's feedback about the proposal is favorable, the student can then work on the dissertation. Else, he/ she should choose to do a course in any of the following terms, whenever feasible.
- What outputs need to be submitted? Once the student clears the proposal stage, he needs to submit the draft dissertation report to his guide on the date specified earlier. The draft needs to be presented to the dissertation committee and revised in the light of the feedback received. The final report must be submitted to the guide and PGP office on or before the end of the term in which the dissertation is scheduled to be completed. The guide must ensure that the report is appropriately referenced and is not plagiarized.
- How will the dissertation be evaluated? The dissertation could be evaluated at several points such as proposal presentation, draft presentation and final report, with the final report carrying the most weight. About 30-35% of the final grade would be assigned by

the dissertation committee. The grading system followed for the dissertation must be similar to that followed for other courses, as specified in the manual. Grades need to be submitted within 3 weeks of the end of the term in which the dissertation is scheduled to be completed.

- The dissertation guide could recommend a dissertation for the dissertation award(s). A committee would be constituted to examine such recommendations and decide who the award(s) would be given to.

Annexure C



GOA INSTITUTE OF MANAGEMENT
SANQUELIM, GOA – 403 505

STUDENT UNDERTAKING FORMAT

I, student of Post Graduate Programme (2020-22) in the Goa Institute of Management, undertake to abide by the rules and regulations as given in the Student Manual in force.

I further agree to abide by the regulations, the Institute may frame from time to time regarding the evaluation system, the minimum standards of academic performance and discipline required of students for satisfactory completion of the Post Graduate Programme.

I am aware of the Institution's strict enforcement of the rules against ragging and punishment that will be meted out. I shall be liable if found guilty of ragging.

I appreciate that in the event of my non-adherence to the Institute Rules and Regulations I may be asked to leave the Institute and the Director's decision in this regard shall be accepted by me.

Name, Roll No & Signature of Student: _____

Place: _____

Date: _____

Annexure D

GOA INSTITUTE OF MANAGEMENT
SANQUELIM, GOA – 403 505



LEAVE REQUEST FORM

Date: -----

Name: -----

Mob. No.: -----

Roll No: -----

No. of days Leave requested: -----

Term:

From: ----- **To** -----

Reason: -----

Name of the Courses you will be absent during the Leave period:

Session No.	Faculty Signature
1.	
2.	
3.	
4.	
5.	
6.	

Applicant's signature and date:

Faculty Member's Signature:

Approved/Not Approved

Programme Chair (PGDM):

**This Leave Application should be submitted to respective PGDM Office after
obtaining Chair-PGDM's Approval.**

Abbreviations of Programmes:

- ✦ **PGDM FT** – Post Graduate Diploma in Management – Full Time
- ✦ **PGDM HCM** – Post Graduate Diploma in Management – Health Care Management
- ✦ **PGDM BDA** – Post Graduate Diploma in Management – Big Data Analytics
- ✦ **PGDM PT** – Post Graduate Diploma in Management – Part Time
- ✦ **PGDM BIFS** - Post Graduate Diploma in Management- Banking Insurance and Financial Service.

16. Enrollment of students in the last 3 years:

PGDM COURSES	2020-22	2019-21	2018-20
PGDM- FT*	246	247	245
PGDM - PT	28	25	26
PGDM – HCM	57	63	62
PGDM – BDA*	121	117	60
PGDM - BIFS	31	NA	NA
FPM	6	NA	NA

*Including Tuition Fee Waiver students

17. List of Research Projects/Consultancy Works

Academic Research

- Faculty Paper Publication
List of Publications in referred journals, reputed conferences, books, book chapters, case studies in public domain etc.)
- List of Ph.D. /Fellowship titles(FPM) awarded during the assessment period while working in the institute
- All relevant details shall be mentioned.

LIST OF PUBLICATIONS FACULTYWISE GIVEN BELOW:

AJIT PARULEKAR

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
CASES						
1	2015-16	Case	Technological Innovation in Mining- What next for Perceptron Software Limited?		ISB-Ivey Case Competition	

ABHISHEK RANGA

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Mat - 2020 (2019-20)	Research Paper	Brand impairment testing disclosures and compliance		Voice of Research	International

2	Jan-2017 (2016-17)	Research paper	Accounting Choice, Annual Report Disclosures and Implied Cost of Equity		International Journal of Economic Research	International
3	Jan-2017 (2016-17)	Research paper	A Note on Inventory Reporting by Selected Indian Automobile Firms		International Journal of Applied Business and Economic Research	International
4	Jan-2017 (2016-17)	Research paper	Earnings Quality and Analyst Following		Indian Journal of Economics and Business	National
5	Jan-2017 (2016-17)	Research paper	Is Extraordinary, Ordinary?		Asian-African Journal of Economics and Econometrics	International
6	Jan-June 2017 (2016-17)	Research paper	A Note on R&D Expenses Disclosures by Indian Pharmaceutical Firms		Indian Development Review	International
7	June-2017 (2016-17)	Research paper	Accounting Choice and Its Impact on Reported Earnings - A Note		Indian Journal of Scientific Research	International
8	June-2017 (2016-17)	Research paper	A Note on Depreciation Written Back		Indian Journal of Applied Research	International
9	June-2017 (2016-17)	Research paper	Determinants of Working Capital Requirements of Indian Bulk Drug and Formulation Drug Industry		Paripex-Indian Journal of Research	National
10	June-2017 (2016-17)	Research paper	Inventory Reporting as Per Indian Accounting Standards		Global Journal for Research Analysis	International

Other Publications

1	Jul-19	Article	Brand Impairment Testing and Compliance with Mandatory Ind AS Disclosures		WIRC Bulletin	National
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2	01-06-2018 (2017-18)	Article	Goodwill Impairment Testing Disclosures under Ind-AS		WIRC Bulletin	National
3	01-04-2017 (2016-17)	Article	A Note on Prior Period Income		WIRC Bulletin	National

AKSHAY BHAT

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	June 2019 (2018-19)	Research Paper	Network Advantages Among Zoroastrian Small Scale Entrepreneur in Modern India		Voice of Research	International
2	Mar 2019 (2018-19)	Research Paper	A rudimentary understanding to research in the social sciences		Voice of Research	International
3	Jan-2015 (2014-15)	Research Paper	Evaluation of Need, Motivation and Study of Strategic Alliances Among Corporates		Indira Management Review	National
CONFERENCES						
1	Sept-2014 (2014-15)	International Conference	Extensive literature review from the most influential strategy journals to assimilate the scholarly progress and the academic understanding in the field of strategic & setting directions for new inquiry		British Academy of Management - Belfast Conference	International

ALEKH GAUR

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Oct-2019 (2019-20)	Research Paper	Type II fuzzy set-based data analytics to explore amino acid associations in protein sequences of Swine Influenza Virus		Applied Soft Computing	International
2	Feb-2018 (2017-18)	Research Paper	Statistical and Soft Fuzzy Set Based Analysis of Amino Acid Association Patterns in Peptide Sequence of Swine Influenza Virus		Advanced Science, Engineering and Medicine	International
3	Jan-2017 (2016-17)	Research Paper	Soft Fuzzy Set Approach for Mining Frequent Amino Acid Associations in Peptide Sequences of Dengue Virus		Proceedings of the National Academy of Sciences, India Section A: Physical Sciences	National
4	Dec-2017 (2016-17)	Research Paper	Weighted Soft Set Approach for Mining Frequent Amino Acid Associations in Peptide Sequences of Swine Influenza Virus		International Journal of Life Science and Pharma Research	International

AMIYA KUMAR SAHU

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	2014-15	Research Paper	Institutional Investments in India: A Review of the Literature		IUP Journal of Corporate Governance	National/

ANAMIKA SINHA

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						

1	Jul-2019 (2018-19)	Research Paper	Food delivery apps in India: wherein lies the success strategy?		ABI-Strategic Direction	<i>H Index - 9</i>
2	Jul-2019 (2018-19)	Research Paper	Design thinking for HR solutions: A case of a food tech company		Development and learning in organizations: an international Journal	
3	Jan-Mar 2019, (2018-19)	Research Paper	Psychological contract breach and voluntary behavioral outcomes: a moderation - mediation Model		South Asian Journal of Management	
4	Mar-2018 (2017-18)	Research Paper	Project Nirman: The way ahead		South Asian Journal of Business and Management cases	International
5	Dec-2017 (2017-18)	Research Paper	Professionalizing a Religion-centric Firm through Workplace Learning		Vikalpa	International
6	Apr-June 2017 (2016-17)	Research Paper	Professionalizing religious family owned organization: An examination of HRM Challenges		South Asian Journal of Management	<i>International, Association of Management Development Institutions in South Asia</i>
7	Jan-2016 (2015-16)	Research Paper	Knowledge Sharing in Cross-Functional Teams and its Antecedents: Role of Mutual Trust as a Moderator		<i>Journal of Information & Knowledge Management</i>	<i>International</i>
8	2014-15	Research Paper	People First: Formalization of HRM in MSMEs of Gujarat		<i>European Journal of Business and Management</i>	<i>International</i>
9	April-June 2015	Research Paper	Scale Development: Validation		<i>SCMS Journal of Indian Management</i>	<i>National</i>

	(2014-15)					
10	2014-15	Research Paper	Effect of stress on academic performance of MBA students: An empirical case study		<i>SCMS Journal of Management</i>	<i>National</i>
11	2014-15	Research Paper	Motivating Sales Personnel: A systems perspective		<i>Indian Journal of Training and Development</i>	National
CASES						
1	2017-18	Case	Paradox of training Metrics		IIM A Case collection, HRM 0236 (National Case)	
2	2016-17	Case	AW Ltd.: Managing Change		Ivey Publishing	
3	2015-16	Case	Addrec Solution: Building Organizational Capabilities for Growth		Ivey Publishing	
4	2015-16	Case	Training Delivery Faux Paus: Daily Diary of a Trainer		IIM, Ahmedabad	
BOOKS						
1	2014-15	Book	Transforming HR Creating a culture for change and CSR		New Delhi: Excel India Publication	
2	2014-15	Book	Business Excellence and Leadership: Transforming HR for Enhanced Organizational Capability		New Delhi: Excel India Publication	
3	2014-15	Book	Innovative Process for Transforming HR for enhanced organizational capability		New Delhi: Excel India Publication	
MAGAZINE/ NEWSPAPER/ OTHERS						

1	Mar-2018 (2017-18)	Case	The POSH Infringement		Human Capital	
2	Jan-2018 (2017-18)	Case	Are you what you tweet		Human Capital	
3	Oct-2017 (2017-18)	Case	A case of Need		Human Capital	
4	July-2017 (2017-18)	Case	Darting Performance: Ignoring Values		Human Capital	
5	Feb-2015 (2014-15)	Article	Radhika's Dilemma		Human Capital	
6	2014-15	Article	Make a choice		Human Capital	
Awards/Prizes						
1	Jan-2018 (2017-18)	Case	Managing a rebel at workplace		Edgefarm Case Competition , CII Western region, Mumbai	

ANAND TELTUMBDE

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
BOOKS						
1	2018-19	Book		Republic of Caste (Ed)	Navayana, New Delhi,	International
2	2018-19	Book		The Radical in Ambedkar	Penguin, New Delhi	International

ARIF RAZA

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						

1	Apr-2020 (2019-20)	Research Paper	Factors causing poor online rating of hospitals; Analysis of online reviews of hospitals to discern major factors of dissatisfaction		International Journal of Research and Analytical Reviews	International
2	June 2019 (2018-19)	Research paper	Does Accreditation Improves Quality of Care Perceived by Healthcare Providers?		Indian Journal of Public Health Research & Development	International
3	June 2019 (2018-19)	Research paper	Factors associated with the vulnerability of patients to medical errors		International Journal of Medical Science and Public Health	International
4	Jul-Sep 2016 (2016-17)	Research paper	An assessment of India's development in healthcare in comparison to overall development in LMIC countries		<i>Indian Journal of Public Health Research and Development</i>	International
5	Jan-June 2016 (2015-16)	Research paper	Use of CRABEL Scores to improve Quality of Medical Records Documentation in Hospitals		International Journal of Research Foundation of Hospital and Health Care Administration	International
BOOK						
1	2016 (2016-17)	Book	Accreditation of Healthcare Organizations		JAYPEE - The Health Sciences Publisher	
CONFERENCES						
1	2014-15	Conference Proceeding	Performance of India in Healthcare: A comparative assessment of achievements and present status since year 2000		Proceedings of the 'International Conference on Organization and Management	Abu Dhabi, UAE: Abu Dhabi University

2	2014-15	Conference Proceeding	Measurement of surgical patients' vulnerability to avoidable adverse events		proceedings of 'Global Healthcare Summit', Mumbai, India	American Association of Physicians of Indian Origin
3	2014	Conference Proceeding	Use of CRABEL Score for improving the Quality of Medical Record documentation.		Proceedings of the International Conference for Management Practices and Research	New Delhi: Apeejay School of Management
MAGAZINE/ NEWSPAPER/ OTHERS						
1	2014-15	Newspaper Article	Is your Hospital giving you infection?		Weekender, Gomantak Times	National
2	2014-15	Newspaper Article	Is your Doctor Cheating on You?		Weekender, Gomantak Times	National

ANUBHAV MISHRA

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Jan-2019 (2018-19)	Research Paper	Loss is a Loss, Why Categorize it? Mental Accounting across Cultures		Journal of Consumer Behaviour	H Index - 32
2	Sept-2018 (2018-19)	Research Paper	When should We not expect Attraction Effect? The Moderating influence of Analytic versus Holistic Thinking		Journal of Strategic Marketing	42 - H Index
3	2018-19	Research Paper	Consumer Responses to Brand Deletion		Journal of Brand Management	35 H Index

4	Dec-2017 (2017-18)	Research Paper	Gandhian Values and Consumption Behaviour: Scale Development and Validation		Journal of Strategic Marketing	42 - H Index
5	2016	Research Paper	The Role of Customer Gratitude in Relationship Marketing: Moderation and Model Validation		Journal of Strategic Marketing	42 - H Index
6	2015	Research Paper	Consumer Innovativeness and Consumer Decision Styles: A Confirmatory and Segmentation Analysis		International Review of Retail, Distribution and Consumer Research	18 H Index
7	2014	Research Paper	National vs. Local Celebrity Endorsement and Politics		International Journal of Politics, Culture and Society	22 H Index
8	2014	Research Paper	Shopping Value, Satisfaction and Behavioural Intentions: A Socio-Demographic and Inter-Product Category Study on Private Label Brands		Journal of Global Marketing	29 H Index

ANUP KUMAR MAURYA

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
Article						
1	Jun 2020 (2019-20)	Research Paper	A Robust user authentication protocol with privacy-preserving for roaming service in mobility environments		Peer-to-Peer Networking and Applications	International
Conference						

1	2017-18	Conference Proceedings	Symmetric Hash Function based Secure and Efficient Authenticated Key Exchange Mechanism for Wireless Sensor Networks		11th IEEE International Conference on Advanced Networks and Telecommunications Systems	December 17-20, 2017, Bhubaneswar, Odisha, India
2	2015-16	Conference Proceedings	User Cryptanalysis and Improvement of ECC -based Security Enhanced User Authentication Protocol for Wireless Sensor Networks		Third International Symposium on Security in Computing and Communications	August 10-13, 2015, Kochi, India

ARINDAM DAS-GUPTA

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
BOOK CHAPTERS						
1	2017-18	Book Chapter	Inclusive Growth: The Key to India's Sustainable Development	<i>Inclusive Growth: The Key to India's Sustainable Development</i>	New Delhi: Regal Publications	
2	2014-2015	Book Chapter	Fiscal Resources for Inclusive Growth	Inequality, Inclusive Growth, and Fiscal Policy in Asia	Routledge and Asian Development Bank	D. Park, S. Lee and M. Lee (Eds.), New York, USA and Oxford, UK
3	2014-2015	Book Chapter	Tax Administration Reform and Tax-Payer Compliance in India.	Tax Reform in Developing Countries		J. Alm & J. Martinez-Vazquez (Eds.), UK:

						Edward Elgar Publishing
4	2014-15	Book Chapter	Public Finance in Developing Countries	International Development: Ideas, Experience, and Prospects	New York: Oxford University Press	B. Currie-Alder, R. Kanbur, D. Malone, & R. Medhora (Eds.)
MAGAZINE/NEWSPAPER/ OTHERS						
1	2014-15	Other Publication	Fiscal Resources for Inclusive Growth		background Paper for Asian Development Outlook. ADB Economic Working Paper Series Number 416,	Manila: Asian Development Bank

ARPITA AMARNANI

Sr No	Year	Publication Type	Title	BOOK	Journal Publication /	Remarks
RESEARCH PAPERS						
1	June 2020 (2019-20)	Research Paper	Green Bonds: A Growing Phenomenon or a passing fad?		Voice of Research	<i>International</i>
2	June 2019 (2018-19)	Research Paper	Digital payments: increasing significance in the Indian context		Voice of Research	<i>International</i>
3	Dec-2015 (2015-16)	Research Paper	Impact of Microfinance on Poor Women:		IIM Kozhikode Society & Management Review	<i>International</i>

			Lessons from Sabarkantha, Gujarat			
MAGAZINE/ NEWSPAPER/ OTHERS						
1	Oct-Dec 2016 (2016-17)	Research Article	India's Emphasis on solar energy: issues and challenges in the new path		Energy Manager	

AVIK SINHA

Sr No	Year	Publication Type	Title	BOOK	Journal / Publication	Remarks
RESEARCH PAPERS						
1	2020		Examining the impacts of economic and demographic aspects on the ecological footprint in South and Southeast Asian countries.		Environmental Science and Pollution Research	International
2	2020		Tourism, environment and energy: an analysis for China		Current Issues in Tourism	International
3	2020		Dynamic linkages between tourism, transportation, growth and carbon emission in the USA: evidence from partial and multiple wavelet coherence		Current Issues in Tourism	International
4	2020		Analyzing the association between Innovation, Economic Growth, and Environment: Divulging the Importance of FDI and Trade Openness in India		Environmental Science and Pollution Research	International

5	2020		The relationship between economic growth and carbon emissions in G-7 countries: evidence from time-varying parameters with a long history		Environmental Science and Pollution Research	International
6	2020		How Renewable Energy Consumption Contribute to Environmental Quality? The Role of Education in OECD Countries		Journal of Cleaner Production	International
7	2020		Analyzing Technology-Emissions Association in Top-10 Polluted MENA Countries: How to Ascertain Sustainable Development by Quantile Modeling Approach		Journal of Environmental Management	International
8	2020		Revisiting the role of renewable and non-renewable energy consumption in testing EKC in Turkey: Evidence from Quantile ARDL approach		Sustainable Cities and Society	International
9	2020		The Dynamic Effects of Globalization Process in Analyzing N-Shaped Tourism Led Growth Hypothesis		Journal of Hospitality and Tourism Management	International
10	2020		Tourism and inequality in per capita water availability: Is the linkage sustainable?		Environmental Science and Pollution Research	International
11	2020		The effects of tourism and globalization over environmental degradation in developed countries		Environmental Science and Pollution Research	International

1 2	2020		The Renewable Energy Consumption-Environmental Degradation Nexus in Top-10 Polluted Countries: Fresh Insights from Quantile-on-Quantile Regression Approach		Renewable Energy	International
1 3	2020		Interplay between technological innovation and environmental quality: Formulating the SDG policies for next 11 economies		Journal of Cleaner Production	International
1 4	2020		Renewable, non-renewable energy consumption, economic growth, trade openness and ecological footprint: Evidence from Organization for Economic Co-operation and Development countries		Journal of Cleaner Production	International
1 5	2020		The relationship between financial development and income inequality in Turkey		Journal of Economic Structures	International
1 6	2019		Impact of corruption in public sector on environmental quality: Implications for sustainability in BRICS and next 11 countries		Journal of Cleaner Production	International
1 7	2019		Foreign Direct Investment-CO2 Emissions Nexus in Middle East and North African countries: Importance of Biomass Energy Consumption		Journal of Cleaner Production	International

18	2019		From Nonrenewable to Renewable Energy and Its Impact on Economic Growth: The role of Research & Development Expenditures in Asia-Pacific Economic Cooperation Countries		Journal of Cleaner Production	International
19	2019		Impact of natural resource rents on human development: What is the role of globalization in Asia Pacific countries?		Resources Policy	International
20	May-19 (2018-19)	Research Paper	The role of the stock market and banking sector development, and renewable energy consumption in carbon emissions: Insights from G-7 and N-11 countries		Resources Policy	(H Index - 57)
21	June, 2019 (2018-19)	Research Paper	Impact of natural resource rents on human development: What is the role of globalization in Asia Pacific countries?		Resources Policy	(H Index - 57)
22	Mar 2019 (2018-19)	Research Paper	Revisiting the growth-emission feedback mechanism: a note on contradicting results		Economics Bulletin	25 <i>H Index</i>
23	Jan-2019 (2018-19)	Research Paper	Foreign Direct Investment–CO2 Emissions Nexus in Middle East and North African countries: Importance of Biomass Energy Consumption		Journal of Cleaner Production	<i>International</i>
24	Jan-2019 (2018-19)	Research Paper	From non-renewable to renewable energy and its impact on economic growth: The role of research & development expenditures in Asia-Pacific Economic Cooperation countries		Journal of Cleaner Production	International
25	Jun 2018	Research Paper	Renewable energy policies and contradictions in		Journal of Cleaner Production	International

	(2018-19)		causality: a case of Next 11 countries			
26	Oct 2017 (2017-18)	Research Paper	Exploring the relationship between energy usage segregation and environmental degradation in N-11 countries		Journal of Cleaner Production	International
27	Sep-17 (2017-18)	Research Paper	Inequality of renewable energy generation across OECD countries: A note		Renewable and Sustainable Energy Reviews	International
BOOK CHAPTERS						
1	2020	Book chapter	Impact of Energy Use Segregation on Carbon Emissions: The Role of FDI in Net Importing and Net Exporting Countries	Econometrics of Green Energy Handbook: Economic and Technological Development	Springer	
1	May-19 (2018-19)	Book Chapter	Impact of Trade Inequality on Environmental quality: A Global Assessment	Energy and Environmental Strategies in the Era of Globalization	Springer	Spain
2	2019	Book Chapter	Environmental Kuznets Curve Specifications: Issues with Model, Data, and Variables	Environmental Kuznets Curve (EKC) with its all	Elsevier	France

				dimensions: A Manual		
Conferences						
1	2014-15	Conference	Nature of Energy index volatility in post financial crisis period: Evidences from India		7th International Conference on Applied Energy, March 2015	Abu Dhabi, United Arab Emirates
2	2014-15	Conference	Inequality of carbon intensities across OECD countries		7th International Conference on Applied Energy, March 2015	Abu Dhabi, United Arab Emirates
3	2014-15	Conference	Collaboration between Central and State Government and Environmental Quality: Evidences from Indian Cities.		Winter School 2014	Delhi School of Economics
4	2014-15	Conference	Economic Liberalization and Environmental Degradation in India: A Causal Analysis of Interventions.		Antibes 13th International Academic Conference	Antibes, France

CEDRIC SERPES

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	Mar-2019 (2018-19)	Research Paper	Methods for Introducing Howard Gardner's Theory of Multiple Intelligence in Management Education		Voice of Research	International
2	Dec-2016 (2016-17)	Research Paper	Golgotha and other Poems		International Journal of English, Language, Literature and Humanities	International
CONFERENCES						

1	2016-17	Conference Proceedings	A Conceptual Model for Introducing Design Thinking in Management		Proceedings of the ICoRD 2017	International
MAGAZINE/NEWSPAPER/ OTHERS						
1	2014-15	Newspaper Article	Should a surgeon play the Oboe. .			<i>O'Heraldo (Goa, India)</i>
2	2014-15	Newspaper Article	Dropped Article			<i>O'Heraldo (Goa, India)</i>
3	2014-15	Newspaper Article	The Future of Advertising			<i>O'Heraldo (Goa, India)</i>
4	2014-15	Newspaper Article	Heuristics and Brand Genders			<i>O'Heraldo (Goa, India)</i>
5	2014-15	Newspaper Article	Can we see with our ears?			<i>O'Heraldo (Goa, India)</i>
6	2014-15	Newspaper Article	Invisible People			<i>O'Heraldo (Goa, India)</i>
7	2014-15	Newspaper Article	Brand Parables and Stories: Making a point			<i>O'Heraldo (Goa, India)</i>
8	2014-15	Newspaper Article	Biomimicry-the future of our history			<i>O'Heraldo (Goa, India)</i>
9	2014-15	Newspaper Article	Meaning and Value			<i>O'Heraldo (Goa, India)</i>
10	2014-15	Newspaper Article	Is your Brand a noun or a verb?			<i>O'Heraldo (Goa, India)</i>
11	2014-15	Newspaper Article	Does my Begonia sense fear?			<i>O'Heraldo (Goa, India)</i>
12	2014-15	Newspaper Article	WOM Communication			<i>O'Heraldo (Goa, India)</i>
13	2014-15	Newspaper Article	The Eloquence of Silence			<i>O'Heraldo (Goa, India)</i>
14	2014-15	Newspaper Article	Does your brand have Charisma?			<i>O'Heraldo (Goa, India)</i>
15	2014-15	Newspaper Article	Your FUD is showing!			<i>O'Heraldo (Goa, India)</i>

16	2014-15	Newspaper Article	The Tenacity of Burrs			<i>O'Heraldo (Goa, India)</i>
17	2014-15	Newspaper Article	Can a 5-year-old compose music?			<i>O'Heraldo (Goa, India)</i>
18	2014-15	Newspaper Article	Jarret the Parrot-Bsc			<i>O'Heraldo (Goa, India)</i>
19	2014-15	Newspaper Article	The Redundancy of Words			<i>O'Heraldo (Goa, India)</i>
20	2014-15	Newspaper Article	Idea Epidemics-infecting the market			<i>O'Heraldo (Goa, India)</i>
21	2014-15	Newspaper Article	Has anyone seen my Spork?			<i>O'Heraldo (Goa, India)</i>

CHINMAYA BEHERA

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Apr 2020 (2019-20)	Research Paper	Institutional Quality and Foreign Direct Investment Inflow: Evidence from Cross-country Data with Policy Implication		International Journal of Economics and Business Administration	International
2	2015-16	Research Paper	Price Discovery and Spill-over impact in the Indian Commodity Futures Market: An Empirical investigation into Metal Futures		International Journal of Applied Business and Economic Research	
3	2014-15	Research Paper	Long Memory and Spill-over Effect in the Indian Commodity futures Market: An Econometric Investigation into Metal and Energy Futures		International Journal of Business Quantitative Economics and Management Research	

4	2014-15	Research Paper	Price Discovery and Market Efficiency in the Indian Commodity Futures Market		International Journal of Innovative Research in Engineering & Management	
5	2009	Research Paper	Stock Prices and its Relation with Crude Oil prices and Exchange Rates in India		Applied econometrics and international development	
CONFERENCES						
1	April 24-25, 2019 (2018-19)	Conference Proceeding	Impact of Trade openness, Financial Development and Institutional Quality on economic growth		International Conference of Banking, Finance and Business – ICBFB 2019	CBFS campus, Muscat, Sultanate of Oman
2	8th-10th January 2019 (2018-19)	Conference Presentation	Nexus between Trade Openness, Financial Development, Institutional Quality, and Economic Growth: A Dynamic Panel Unit Root Model		The Indian Econometrics Society Conferee	NISM Mumbai

DEVASHISH MATHUR

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Sep 2019 (2019-20)	Research paper	Situating Social Entrepreneurship in Public Service Innovation Literature		Voice of Research	International
2	Apr- Jun 2018 (2017-18)	Research paper	Policy Innovators in Indian Bureaucracy		Journal of Management Research	International

3	2017-18	Research paper	Policy Innovations in India: An Exploration of Conditions for Successful Diffusion		International Journal of Indian Culture and Business Management	International
4	2017-18	Research paper	Peeping into Career Bureaucrats' mind: What do they make of Policy Innovation? An Empirical Study to Capture the Types of Innovative Bureaucrats using Q-method		Journal of Management Research	International
5	Sept-2017 (2017-18)	Research paper	Creating a Strategy Framework for Successful Diffusion of Policy Innovation for Public Managers		Public Affairs and Governance	International
CASES						
1	2016	Case	Earthhood: Chasing an Ideal or a Mirage		<i>The Case Centre, ECCH</i>	
CONFERENCES						
1	Sep 2019 (2019-20)	Conference Proceedings	The Strategy to Successfully Innovate in Public Health Program		Ninth International Conference on Health, Wellness & Society,	International
1	2017 Nov (2017-18)	Conference Proceedings	Theory of Radical Innovation in Public Health Services in India using Grounded Theory Method		Public Service Innovation Conference, Inland Norway University of Applied Sciences	International

2	01-06-2017 (2017-18)	Conference Proceedings	Peeping into Career Bureaucrats' mind: What do they make of innovation in public management		3rd International Conference on Public Policy, Lee Kuan Yew School of Public Policy, Singapore	International
3	June-2016 (2015-16)	Conference Proceedings	Innovation in Policy-Making: Developing a Framework to Innovate Using a Grounded Theory Approach		APPAM 2016 International Conference, London School of Economics, London, UK	International
4	April-2016 (2015-16)	Conference Proceedings	Social Entrepreneurship and Co-Construction: Case Study of a Mobile Application Enabling Co-Construction of Public Services		IAPSS World Congress, Institute of Social Science, Humboldt University, Berlin, Germany	International
5	June-2015 (2014-15)	Conference Proceedings	Policy Innovation and its Determinants: A Literature Review		17TH International Conference on Public Policy and Social Sciences, ICPPS, Paris	International
OTHER PUBLICATIONS						
1	April 09, 2019 (2018-19)	Op-Ed Articles	Health Manifesto for Elections		Financial Express	
2	Jan 16, 2017 (2016-17)	Op-Ed Articles	Rethinking Healthcare in India		Financial Express	

3	Jun 23, 2017 (2016-17)	Op-Ed Articles	Perpetually Revolving Doors		Financial Express	
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DIVYA SINGHAL

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	Mar 2020 (2019-20)	Research paper	Building Sustainability through Emphasis on Scheme to Promote Vegetable Cultivation : A successful Case Study from Goa State Horticulture Corporation (GSHCL), India		Prerana- Journal of Management Thought and Practice	National
2	Dec 2019 (2019-20)	Research paper	Pseudo green players and their greenwashing practices: a differentiating strategy for real green firms of personal care category		Strategic Direction	International
3	June 19 (2018-19)	Research paper	International supply chains: compliance and engagement with the Modern Slavery Act		Journal of British Academy	International
4	Oct-Dec 2018 (2018-19)	Research paper	Sustaining the Lawande Super Store Amidst Growing Competition		Journal of Contemporary Research in Management (JCRM)	International
5	March-2017 (2016-17)	Research paper	Relevance of Oral Comprehensive Exams in B-School Environment		International Journal of Innovative Research and Advanced Studies	International

6	March-2017 (2016-17)	Research paper	Music Placement in Indian Television Advertisements		International Journal of Advanced Research in Management and Social Sciences	International
7	April-2017 (2016-17)	Research paper	Innovation in Management: Challenges and the Road Ahead		International Journal of Management Research and Business Strategy	International
8	Feb 2017 (2016-17)	Research paper	Nostalgia Advertising and Young Indian Consumers: The Power of Old Songs		Asia Pacific Management Review	International
9	Feb - 2017 (2016-17)	Research paper	Understanding Student-Centered Learning and Philosophies of Teaching Practices		International Journal of Scientific Research and Management	International
10	July-sept 2014 (2014-15)	Research paper	Towards Inculcating Social Responsibility among Future Managers: GiveGoa Initiative		Management in Government	National
11	2014 (2014-15)	Research paper	Women Empowerment through Social Initiatives: An Indian Story		DLSU Business & Economics Review	International (https://search.ebscohost.com/login.aspx?direct=true&db=bth&AN=97365040&site=ehost-live)
CASES						

1	2020	Case	Creating a safe working environment: The Zatlara's struggle against sexual harassment		Sage Business Case	http://dx.doi.org/10.4135/9781529712919
2	2014-15	Case	Education Entrepreneurship: Not so easy. Parts (A)		GIVING VOICE TO VALUES, BABSON COLLEGE	http://www.babson.edu/Academics/teaching-research/gvv/Documents/Student/Education-Entrepreneurship-Not-So-Easy_A_S.pdf
3	2014-15	Case	Education Entrepreneurship: Not so easy. Parts (B)		GIVING VOICE TO VALUES, BABSON COLLEGE	http://www.babson.edu/Academics/teaching
4	2014-15	case	Education Entrepreneurship: Not so easy. Parts (C)		GIVING VOICE TO VALUES, BABSON COLLEGE	http://www.babson.edu/Academics/teaching
5	2014-15	Case	Education Entrepreneurship: Not so easy. Parts (D)		GIVING VOICE TO VALUES, BABSON COLLEGE	
6	2014-15	Case-Teaching Note	Teaching Note: Education Entrepreneurship: Not so easy (Part A, B, C and D)		GIVING VOICE TO VALUES, BABSON COLLEGE	
BOOKS						

1	2015-16	Book	Implementing ISO 9001: 2008 Quality Management System: A Reference Guide		Delhi: Prentice Hall	Third Printing (second edition revised)
CONFERENCES						
1	2019-20	Conference presentation	Role-Playing as a Tool to Inculcate Social Responsibility : Social Responsibility and Action course at GIM		6th RMER Conference hosted by Jönköping International Business School (JIBS), Sweden	International
2	Oct-2018 (2018-19)	Conference Presentation	Reducing Inequalities through Emphasis on Horticulture: A Successful case from Goa, India		International Conference on Governance for Sustainable Development	
3	2016 (2015-16)	Conference Presentation	Towards Enhancing Horticulture Scenario in Goa: An Impact Assessment Study of assistance for promotion of vegetables with assured market scheme : Sankhli Procurement Centre		State Level Seminar on the National Statistic Day 29th June	State Level
MAGAZINE/NEWSPAPER/ OTHERS						
1	2020	Magazine	Changing Future Skill Requirement: Role of Academia Industry Connect		GGCI Bulletin	
2	2020	Magazine	Sustainable Agriculture and Organic Certification		Vyapaar Expert	
3	2020	Newspaper	Anxiety and Coping during COVID-19: What General Public in India say		Pennews	

4	December 1, 2018		Towards Universal Access to Water and Sanitation		The Goan	
5	July-Sep 2018		Hospitality Sector in India- A Growth Story		Vyapaar Expert	Page 18
6	सितंबर - अक्टूबर २०१८		मय है सोच को बदलना का		गृहस्वासमनी	
7	2017	Essay	Digital Education: An essay		CEC, Govt. of India	National
8	2017	Research paper	Sustainable Development Goal-4 Quality Education: Towards improving quality of our 125 crore citizens		Quality World, Quality Council of India, Government of India	National
9	July-Sept 2017	Research paper	Communicating Business' commitment towards Sustainable Development Goals (SDGs)		Vyaapar Expert	National
10	July - sept 2016	Research paper	Quality of Management Education		Vyaapar Expert	National
11	2016	Article	Lyrical Expression and Music: Bob Dylan-Voice of a Generation			Available at SSRN
12	2016	Article	I Have an Invigilation to Do? What Is the Process?			Available at SSRN: https://ssrn.com/abstract=2836345

13	2016-17	Essay	Combating Inequality for achieving Global Goals in India: Understanding SDG 10, its Linkages, Dimensions, Indicators and Measures		Indian Institute of Public Administration, New Delhi	Essay entry awarded as winning essay entry (First Prize) in the given theme of 'The Sustainable Development Goals (SDGs) adopted by UN General Assembly in September 2015'
14	2015	Newspaper article	Singhal, D., Career, Moving beyond boardrooms		The Statesman	National
15	Jan-15	Article	Understanding the Concept of Quality of Life		Quality World	National
16	2014	Research Paper	Gender Equity Issues: Towards understanding the Gender Gap in India		(competition entry) organized by Indian Institute of Public Administration, New Delhi.	Won First Professor Saroja Memorial Award for the best article
17	2016-17	Essay	Combating Inequality for achieving Global Goals in India: Understanding SDG 10, its Linkages, Dimensions, Indicators and Measures		Indian Institute of Public Administration, New Delhi	Essay entry awarded as winning essay entry (First Prize) in the given theme of 'The Sustainable Development Goals (SDGs) adopted by UN General Assembly in

						September 2015'
18	2014-15	Research Paper	Gender Equity Issues: Towards understanding the Gender Gap in India		(competition entry) organized by Indian Institute of Public Administration, New Delhi.	Won First Professor Saroja Memorial Award for the best article
1	2018-19	Project	Tackling Slavery, Human Trafficking and Child Labour in Modern Business		Collaborative Research Project with University of Leeds, UK-Goa Institute of Management partnered with University of Leeds, U.K on a collaborative project entitled "Tackling Slavery, Human Trafficking and Child Labour in Modern Business". The project was related to Sustainable Development Goal (SDG) 8.7 which aims to end forced labour and modern slavery. The project has received grants from British Academy and DFID. The objective of the project was to develop insights into potential challenges implementing the	

					<p>UK legislation in the global clothing supply chains, as well as gather examples of how Indian industry is engaging with it and understand potential issues around social challenges. Research on the impact of the British government legislation on global business and management is still scarce. Therefore, this project was undertaken to help understand how legislation such as the Modern Slavery Act is being interpreted by UK brands and their global suppliers. It is clear that legislation poses challenges for the clothing industry, with its complex globalized supply chains. The research team from GIM was Dr. Divya Singhal (Coordinator), Ms. Deepti Jog and Ms. Suganya (Research Assistant). They have worked with selected Indian supply chain companies to get a better understanding of the supply chain and to explore what is the impact of UK retailers and brands on different tiers of the supply chain. During last one-year research team from GIM has interacted</p>	
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					with different tiers of suppliers such as garment manufacturers, suppliers of fabric, spinning mills, ginning suppliers, cotton farmers mainly from Tirupur, Erode, Coimbatore etc. to explore what is the impact of UK retailers and brands on different tiers of the supply chain. Two major events were successfully organized under this study; one was with corporates and other stakeholders in Coimbatore in January 2019 and Dissemination workshop in Delhi in February 2019.	
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DIYA GUHA ROY

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Sep-18	Research Paper	Empirical research on CBBE scale for medical tourism		International Journal of Pharmaceutical and Healthcare Marketing	
2	Oct-18	Research Paper	Qualitative Explorations into Customer Based Brand Equity (CBBE) for Medical Tourism in India		The Qualitative Report	
BOOK CHAPTER						

CONFERENCES						
1	2018	Conference Presentation	Culture, Infrastructure, Income, education, and CBBE scale in medical tourism		Australian and New Zealand Marketing Academy Annual Conference (ANZMAC)	Adelaide, Australia, during December 3-5, 2018.
2	2018	Conference Presentation	Culture & Infrastructure for Medical Tourism: An empirical research		18th Consortium of Students in Management Research (COSMAR)	IISc Bangalore, India, during November 29-30, 2018.
3	2018	Conference Presentation	Qualitative explorations into Customer Based Brand Equity (CBBE) for Medical Tourism in India		Winter AMA Conference	New Orleans, LA, U.S.A, during February 23-25, 2018
4	2017	Conference Presentation	Medical Tourism in India through the lens of content analysis		INDAM Conference	IIM Indore, India, during December 17-20, 2017.

JOY CHOWDHURY

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	June-May, 2017 (2016-17)	Research Paper	GDP and Pollution: Empirical Analysis for the Nafta Trade Block		International Journal of Economic Growth and Environmental Issues	International
2	June-2017	Research Paper	The impact of Carbon Dioxide emission on the		International Journal of	International

	(2016-17)		FDI: An empirical analysis of Nafta area		Economic and Business Review	
3	Oct-2016 (2016-17)	Research Paper	Towards An Empirical Analysis of The Impact of Goods Trade Liberalization on Services Trade		EPRA International Journal of Economic and Business Review	International
CONFERENCES						
1	2015	Conference Proceeding	Estimating Export Demand: An Empirical Analysis (DVD) Presentation		Proceedings of the Fourth IIMA International Conference on Advanced Data Analysis, Business Analytics and Intelligence. Ahmedabad	<i>Proceedings published in DVD form</i>

KANUPRIYA KATYAL

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Jan 2019 (2018-19)	Research paper	What is a fair fare? Exploring the differences between perceived price fairness and perceived price unfairness		Journal of Revenue & Pricing Management	International
2	2016 (2015-16)	Research paper	Capturing Heterogeneity in Preference for a Real Estate Offering Using a Hierarchical Bayesian		Journal of Real Estate Research	International

			Regression Model			
3	01-06-2015 (2014-15)	Research paper	"Can you do something about the price?" – Exploring the Indian deal and bargaining-prone customer		Journal of Consumer Marketing	International
CONFERENCES						
1	2015-16	Conference Proceeding	Understanding the Impact of Consumer Characteristics on Customer Loyalty: An Indian Perspective.		In Proceeding of the Annual Conference of the Emerging Markets Conference Board.	Dubai: Emerging Markets Conference Board.
2	2014-15	Conference Proceeding	Capturing Heterogeneity in Preference for a Real Estate Offering using Hierarchical Bayesian Regression Model		Second Pan IIM World Management Conference	IIM Kozhikode
3	2014-15	Conference Proceeding	What is a Fair Fare? Development and Validation of a Price (Un) Fairness Scale		Annual Conference of Emerging Markets, IIM-L. Lucknow: IIM -L.	International
4	2014-15	Conference Proceeding	Can you do something about the price?" – Exploring the Indian Deal, Store-brand and		AMS World Marketing Congress	ESAN Business School, Peru

			Haggling-prone Consumer			
5	2014-15	Conference Proceeding	Can you do something about the price?" – Exploring the Indian Deal, Store-brand and Haggling-prone Consumer		Annual Conference of Emerging Markets Conference	IIM Lucknow (Noida campus)

KAPIL KHANDEPARKAR

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	Apr 2020 (2019-20)	Research paper	The Effect of Alcohol Consumption and Contextual Cues on the Evaluation of New Brands of Alcoholic Beverages at the Pos		Journal of retailing and consumer services	International
2	Jan 2020 (2019-20)	Research paper	Why should I pay more? Testing the impact of contextual cues on perception of price unfairness for the price-disadvantaged segment in dual pricing		Tourism Management	International
3	Mar-2018 (2017-18)	Research paper	Fake Love: Brand love for counterfeits		Marketing Intelligence and Planning	International

4	2017-18	Research paper	Determinants of affect versus cognition: A review on evaluation of humorous ads		Indore Management Journal	
5	May-2017 (2016-17)	Research paper	Influence of media context on humorous advertising effectiveness		Marketing Intelligence and Planning	International
6	Aug-2016 (2016-17)	Research paper	A Lovable Personality: The effect of brand personality on brand love		Journal of Brand Management	International
CONFERENCE PROCEEDINGS						
1	2017-18	Conference Proceedings	Fake Love: Brand love in the context of counterfeits		Proceedings of The 10th MAC 2017	International
2	2019-20	Conference presentation	The Effect of Alcohol Consumption and Contextual Cues on the Evaluation of New Brands of Alcoholic Beverages at the Pos		EBES 2019, UK	International

KAUSHIK DESARKAR

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
CONFERENCES						

1	2014-15	Conference Presentation	Relationship between underpricing and post IPO performance: Evidence from Indian IPOs		Presented at the world finance conference (Venice)	International
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KHEYA MELO FURTADO

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Nov-2015 (2015-16)	Research paper	NSSO 71st Round: Same Data, Multiple Interpretations		Economic and Political Weekly	International
2	2014-15	Research paper	Health resources in a 200,000 urban Indian population argues the need for a policy on private sector health services.		Indian Journal of Community Medicine	International
BOOK CHAPTERS						
1	2017	Book Chapter	The Malady in Healthcare: Agenda for Action	On the Trail of the Black	Rupa Publications: New Delhi	National
OTHER PUBLICATIONS						
1	2015	Online Article	Disease surveillance: Engaging the private sector		NITI technical articles	

KIRAN K

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						

1	Feb-2016 (2015-16)	Research Paper	High Returns from Higher Education: Effect on Agricultural Income		Economic and Political Weekly	
BOOK CHAPTERS						
CASES						
1	Feb 2020 (2019-20)	Case	Akshaya Patra Vrindavan: Operations and Resources Planning for a Mega Kitchen		Harvard Business Review	IMB815-PDF-ENG
2	Sep-14	Cases	Resource Planning at Akshaya Patra, Vasanthapura		Harvard Business Review	IMB475-PDF-ENG

MANAS MAYUR

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	2020	Research paper	Do Price-Earnings Ratios predict stock values: Cross country examination		Indian journal of economics	International
2	2020	Research paper	Is Value Investment still relevant? An empirical evidence from Indian Stock market		Empirical Economics letters	International
3	Jun-2019 (2018-19)	Research Paper	Market Timing Strategies and Mutual Fund Performance		Journal of contemporary research in management	International
4	2018 (2017-18)	Research Paper	Investor Sentiments and IPO pricing: Market Evidence from India		Corporate Ownership and Control	International
5	2018 (2017-18)	Research Paper	Concept, Evolution and Trend of Indian IPO's		Empirical Economics Letters	International

6	Sept-2017 (2017-18)	Research paper	Factors Affecting IPO Valuation: An Empirical Evidence from India		International Journal of Recent Advances in Multidisciplinary Research	International
7	2018 (2017-18)	Research Paper	The Disposition Effect in Shares Trading: An Empirical Investigation		Corporate Ownership and Control	International
8	2018 (2017-18)	Research Paper	Stock split announcement and stock price: Empirical evidence from India		Empirical Economics Letters	International
9	2018 (2017-18)	Research Paper	Why do Companies Go Private in an Emerging Market? A Look at India		Empirical Economics Letters	International
10	2017 (Feb) (2016-17)	Research Paper	Relationship between global stock exchanges and Indian stock market		Asian Journal of Empirical Research	International
11	2017 (June) (2016-17)	Research Paper	Relationship between stock market and economy: empirical evidence from India		Asian Journal of Empirical Research	International
12	2017 (June) (2016-17)	Research Paper	ECONOMIC FORCES AND STOCK PRICE IN AN EMERGING MARKET: THE CASE OF INDIA		Asian Economic and Financial Review	International
13	June-2017 (2016-17)	Research Paper	A Study on the Impact of Dividend Announcement on Stock Price		Journal of Advance in Social Science and Humanities	International
14	(August) 2016 (2016-17)	Research Paper	An empirical investigation of market timing behavior: evidence from Indian IPOs		Investment Management and Financial Innovations	International
15	2016 (Oct) (2016-17)	Research Paper	DO INVESTORS KEEP THEIR MISTAKES: AN EMPIRICAL INVESTIGATION ON DISPOSITION EFFECT		Indian Journal of Economics & Business	National

16	Nov-2016 (2016-17)	Research paper	Performance Implications of Board Size, Composition and Activity: Empirical Evidence from the Indian Banking Sector		<i>Corporate Governance</i>	International
17	2016 (2016-17)	Research paper	Do Investors Keep Their Mistakes: An Empirical Investigation on Disposition Effect		<i>Indian Journal of Economics and Business</i>	International
18	2016 (2016-17)	Research paper	An empirical investigation of market timing behaviour: evidence from Indian IPOs		<i>Investment Management and Financial Innovations</i>	International
19	2016 (2016-17)	Research paper	Agency Conflicts and Operating Performance in an Emerging Market		<i>Corporate ownership and Control</i>	International
20	Dec 2015 (2015-16)	Research paper	Is Underpricing a Signal of Firm Quality? An Empirical Investigation on Indian Companies		<i>Academy of Taiwan Business Management Review</i>	International
21	2015-16	Research paper	Impact of Global Stock Exchanges on the Indian Stock Market: An Empirical Investigation		<i>Indian Journal of Economics and Business</i>	National
22	May-2015 (2014-15)	Research paper	Technical Analysis and Stock Market Return		<i>Global Journal for Research Analysis</i>	International
23	Jan-2015 (2014-15)	Research paper	Relationship between Price-Earnings Ratios and Stock Value in an Emerging Market.		<i>Paradigm</i>	National
24	Apr-2015 (2014-15)	Research paper	Understanding Technical Analysis: A Conceptual Framework		<i>International Journal of Advanced Research in Management</i>	International

					<i>and Social Sciences</i>	
25	2014-15	Research paper	Valuing Watershed Services: An Empirical Study from India		<i>FIIIB Business Review</i>	International
CONFERENCES						
1	2017	Conference presentation	Political Affiliation and Performance: An Empirical Evidence from the Indian Banking Sector		World finance conference	Thailand
2	2014	Conference Presentation	Relationship between underpricing and post IPO performance: Evidence from Indian IPOs		Presented at the world finance conference	Venice, Italy
Other publications						
1	Jul 2020	Newspaper	Stock selection: How investors can identify resilient companies		Financial Express	

MEENA PARULEKAR

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Citation Details	Remarks
RESEARCH PAPERS							
1	Feb-2017 (2016-17)	Research Article	INSIGHTS INTO SELF - MEDICATION Review article		International Journal of Pharmaceutical Sciences and Business Management	5(2), 1-15	International
2	Nov-2016 (2016-17)	Research Article	Self-medication in Developing Countries a		Journal of Pharmaceutical Technology,	4(2), 103-127	National

			Systematic Review		Research and Management		
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MANJU TRIPATHY

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Feb - 2019 (2018-19)	Research Paper	Has EVA evolved to outperform conventional earnings measures in determining firm's value? A case of Indian consumer firms		Asia-Pacific Journal of Accounting & Economics	Scopus (H Index -10)

NAFISA VAZ

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Oct-Dec 2017 (2017-18)	Research papers	Mobile Health Literacy to Improve Health Outcomes in Low-Middle Income Countries		International Journal of Reliable and Quality E-Healthcare (IJRQEH)	
BOOK CHAPTER						
1	2017	Book Chapter	Patient Satisfaction	Healthcare Administration for Patient Safety and Engagement	IGI Global	
MAGAZINE/ NEWSPAPER/ OTHERS						

1	2016	Newspaper Article	Understanding Antibiotic Resistance		Weekender, Gomantak Times	
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NEERAJ AMARNANI

Sr No	Year	Publication Type	Title	Books	Journal / Publication	Remarks
RESEARCH PAPERS						
1	June 2019 (2018-19)	Research Paper	Digital payments: increasing significance in the Indian context		Voice of Research	<i>International</i>
2	Dec-2015 (2015-16)	Research Paper	Impact of Microfinance on Poor Women: Lessons from Sabarkantha, Gujarat		IIM Kozhikode Society & Management Review	<i>International</i>
BOOKS						
1	2014	Book Edited	Perspectives on Financial Markets and Systems – Market Efficiency, Behavioural Finance and Financial Inclusion. (2014)		Ahmedabad, Gujarat: Institute of Management, Nirma University	
2	2014	Book	Emerging Paradigms in Corporate Finance and Regulatory Framework		Ahmedabad, Gujarat: Institute of Management, Nirma University	
BOOK CHAPTERS						

1	2014	Book Chapter	Study of Calendar Anomalies in Indian Stock Market.	Perspectives on Financial Markets and Systems - Market Efficiency, Behavioural Finance and Financial Inclusion.	Ahmedabad: Institute of Management, Nirma University.	
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PADHMANABHAN V

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Mar-2019 (2018-19)	Research paper	A case of Impulsiveness		Prerana - Journal of Management Thought and Practice	International
2	April, 2019 (2018-19)	Research paper	An Action Research Case Study on Water Awareness Program in The Rural Schools in Goa		Journal of Contemporary Research in Management	International
3	Apr-2017 (2016-17)	Research paper	Innovation in Management: Challenges and the Road Ahead		International Journal of Management Research and Business Strategy	International
4	April 2017 (2016-17)	Research paper	Relationship between Workgroup Characteristics and Effectiveness-		IUP Journal of Organizational Behavior	International

			A study on Women Self-Help Groups			
5	Mar-2017 (2016-17)	Research paper	Relevance of Oral Comprehensive Exams in B-School Environment		International Journal of Innovative Studies and Advanced Research	International
6	July – December, 2016 (2016-17)	Research paper	An empirical study to identify Workgroup Characteristics with special reference to Women Self-Help Groups		Vimarsh – A Journal of Management	National
7	April-2016 (2015-16)	Research paper	Perception Management – The “X” factor for performance appraisal		International Journal of Management Research and Strategy	International
8	June-2015 (2014-15)	Research paper	Creating Ethical Climate through Culture and Ethical Leadership		International Journal of Business and Management Invention	International
9	June-2015 (2014-15)	Research paper	Understanding Online Knowledge Sharing Communities: A Qualitative Research Approach through a Group Leader's Experience		International Journal of Management and Social Science Research	National
10	June-2015 (2014-15)	Research paper	The Self-Help Group's Workgroup Characteristics and Its Relations with the Group's Effectiveness - A Conceptual Study		Research Journal of Commerce & Behavioural Science	International

CASES						
1	January – June 2017 (2016-17)	Case	The Leadership Change at the Casino Blue Bell		Jaipuria Journal of International Management	International
2	March, 2017 (2016-17)	Case	A Case Study on the Intervention for Change: The GSHCL's Initiative		PRERANA	International
3	May, 2017 (2016-17)	Case	Are trainees a Soft Target – Harassment at Workplace		Global Research Academy – Multi Disciplinary Journal	International
4	February, 2017 (2016-17)	Case	The Style and Role incompatibility – A Leadership Challenge.		International Journal of Global Business Management and Research	International
5	01-04-2017 (2016-17)	Case	Innovation in Management: Challenges and the Road Ahead		International Journal of Management Research and Business Strategy	International
6	March, 2017 (2016-17)	Case	Confrontation or Compromise		International Journal of Management and Social Science Research Review	International
7	2016 (2015-16)	Case	Whose Money is this Anyway?		International Journal of Management and Social Sciences Research	International
8	01-06-2015 (2014-15)	Case	Will they Resolve Their Differences - A conflict Story?		International Journal of Scientific	International

					Research and Management	
9	2014 -15	Case	A Case Study on Unethical Team Leadership		International Journal of Scientific Research and Management	International
10	2014-15	Case	A Neutral Line to the State Electricity Board (A).		Babson	International
11	2014-15	Case	A Neutral Line to the State Electricity Board (B).		Babson	
12	2014-15	Case	A Neutral Line to the State Electricity Board (Teaching Note)		Babson	International
CONFERENCES						
1	2016	Conference Presentation	Towards Enhancing Horticulture Scenario in Goa: An Impact Assessment Study of assistance for promotion of vegetables with assured market scheme : Sankhli Procurement Centre.		State Level Seminar on the National Statistic Day	

PRAVAT SURYA KAR

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
CASES						

1	2019-20	Case with teaching note	Vi-John's Ideation for New Product Development and Dilemmas		Sage Business Case Collection	International
2	2018-19	Case with teaching Note	Air Pollution in Delhi and Six Blind Men” - a teaching case along with its teaching note		Sage Business Case Collection	International
3	2018	Case with teaching Note	Positioning GABC Foodtech		ECCH, The Case Center.	International
4	2018	Case with Teaching Note	A business game - Pricing Feni (Including exercise)		ECCH, The Case Center	International
5	2018	Case	A Background note - Pricing Feni		ECCH, The Case Center	International
6	2017	Case with Teaching Note	GABC Foodtech Start-Up's Marketing Challenges		ECCH, The Case Center	International, 64 Copies Sold
BOOK CHAPTERS						
1	Nov 2018 (2018-19)	Book Chapter	Sustainability Research, Practice and Role of 'Community Orientation'	Energy, Peace and Global Governance	XUB, press	International
CONFERENCES						
1	2017-18	Conference Presentation	Business Students and RRA: Case for Sustainability Appreciation		3rd Sustainability summit at XUB, Bhubaneswar	International, 9th and 10th of Feb 2018
2	2017-18	Conference Proceeding (Abstract)	Service Recommendation and Antecedents: A		11th Great Lakes NASM EI Marketing Conference	International, 22nd & 23rd December, 2017

			Panel Data Exploration			
3	2017-18	Conference Presentation	Grab-A-Bite.com: Positioning Challenge – Teaching Note		IBS, Hyderabad, International case study conference	International, 5th to 7th October, 2017
4	2016-17	Conference Presentation	State Of Marketing Education a Curriculum Review Template		39 th ISMS Marketing Science Conference 8-10 June, 2017, Marshall School of Business, University of Southern California, Los Angeles, USA	International
5	2016-17	Conference Presentation	Sustainability in Higher Education - GIM Representation		Wipro Western Region Sustainability Symposium, Ahemdabad	21-22, Oct, 2016.
6	2016-17	Conference Proceeding	Sustainability research, practice and role of 'community orientation		XUB Sustainability Summit - 2016 on 'Energy, Peace & Global Governance'	1th - 13th August, 2016.
7	2015-16	Conference Proceeding	Revisiting Rural India's Periodic Markets: RRA of Two HAATs		Proceedings of the 37th ISMS Marketing Science Conference	Baltimore, Maryland, USA: Johns Hopkins University, Carey Business School
OTHER PUBLICATIONS						
1	Dec-18	Magazine Article	A book review of Marketing Management, Kotler & Keller 15th (Indian) edition, 2015		Marketing Mastermind,	IUP Publication
2	Oct-18	Magazine Article	A book review of Marketing Management, Kotler & Keller		Marketing Mastermind,	IUP Publication

			15th (Indian) edition, 2016			
3	2017	Consultancy Report	A study of Industrial water usage in the state of Goa		Fomento Group, Goa	Sponsored Consultancy Report submitted to: Fomento Group, Goa
4	2015	Consultancy Report	Improving the Occupancy Rate of the Hospitality Division		International Centre, Goa	Sponsored Consultancy Report submitted to: International Centre, Goa
Prizes/Awards						
1	2017-18	Prize	Business Students and RRA: Case for Sustainability Appreciation		3rd Sustainability summit at XUB, Bhubaneswar on 9th and 10th of Feb., was adjudged the best paper in one of the tracks and received a cash prize of 25000/-.	

RAJ V AMONKAR

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	2014-15	Research paper	Design of a Global Supply Chain-Issues and Concerns.		Manufacturing Excellence: Imperative for Emerging Economies	International
BOOK CHAPTERS						
1	2015-16	Book Chapter	Innovative Solutions for Implementing Global Supply Chains in	Innovative Solutions for Implementing Global Supply Chains in	IGI Global	A. Dwivedi (Ed.)

			Emerging Markets	Emerging Markets		
CONFERENCES						
1	2014-15	Conference Proceeding	Design of a Global Supply Chain-Issues and Concerns.	Proceedings of the International Conference on Manufacturing Excellence : Imperative for emerging economies	NITIE POMS	International

RAJESH PATHAK

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	2019-20	Research paper	Does earnings transparency affect corporate payout decisions?		<i>International Journal of Managerial Finance</i>	International
2	2019-20	Research paper	Does the Legal Origin Affect Corporate Cash Holding		International Journal of Emerging Markets	International
3	2019-20	Research paper	Testing the Efficiency of Metal's Market: New Evidence from a Generalized Spectral Test		<i>Studies in Economics and Finance</i>	International
4	2019-20	Research paper	Testing the oil price efficiency using various measures of long-range dependence		Energy Economics	International
1	(2018-19)	Research Paper	Does Accounting Quality Predict Corporate Cash Holdings? has got accepted for publication		Afro-Asian J. of Finance and Accounting	(H Index – 7)

2	Mar-2019 (2018-19)	Research Paper	Modelling the dynamics of Bitcoin and Litecoin: GARCH versus stochastic volatility models		Applied Economics	(H Index- 72)
3	10-2018 (2018-19)	Research Paper	Earnings Quality and Corporate Payout Policy Linkages: An Indian Context		<i>North American Journal of Economics and Finance</i>	
4	11-2018 (2018-19)	Research Paper	Price Discovery in the Indian Stock Index Futures Market		<i>The Empirical Economics Letters</i>	
5	2018-19	Research Paper	Corporate Cash Holding During Crisis and Beyond: What Matters the Most		<i>International Journal of Managerial Finance</i>	
6	Dec 2018 (2018-19)	Research Paper	Firm's Risk-Return Association Facets and Prospect Theory Findings- An Emerging vs. Developed Country Context		<i>Risks</i>	
7	Oct 2018 (2018-19)	Research Paper	Earnings Quality and Corporate Payout Policy Linkages: An Indian Context		North American Journal of Economics and Finance	
8	Nov 2018 (2018-19)	Research Paper	Price Discovery in the Indian Stock Index Futures Market		<i>The Empirical Economics Letters</i>	
9	Jan 2018 (2017-18)	Research Paper	Do Bank Appointed Directors Affect Corporate Cash Holding?		<i>International Review of Economics and Finance</i>	International
10	Nov-2017 (2017-18)	Research Paper	To Pay or not to Pay: What matters the most for dividend payments?		International Journal of Managerial Finance	International
11	July-2017 (2017-18)	Research Paper	Information Content of Implicit Spot Prices Embedded in Single Stock Futures Prices: Evidence from Indian Market		<i>Journal of Emerging Market Finance</i>	International

12	July-2017 (2017-18)	Research Paper	Stock liquidity and stock prices crash-risk: Evidence from India		<i>The North American Journal of Economics and Finance</i>	International
13	July-2017 (2017-18)	Research Paper	Predictability and Predictors of Volatility Smirk		<i>Business: Theory and Practice/Verslas : Teorija ir Praktika</i>	International
14	Jan-2017 (2016-17)	Research Paper	Going European from American: Does Style Matter?		<i>Managerial Finance</i>	International
15	Feb-2017 (2016-17)	Research Paper	Are exchange rates interdependent? Evidence using wavelet analysis		<i>Applied Economics</i>	International
16	Feb-2016 (2015-16)	Research Paper	Do the Calendar Anomalies Still Exist? Evidence from Indian Currency Market		<i>Managerial Finance</i>	International
17	Feb-2015 (2014-15)	Research Paper	Volatility Informed Trading in the Options Market: Evidence from India		<i>Business: Theory and Practice/Verslas : Teorija ir Praktika</i>	International
18	Apr-2015 (2014-15)	Research Paper	Information Content of Derivatives under Varying Market Conditions and Moneyness: The Case of S&P CNX Nifty Index Options		<i>Global Business Review</i>	International
CASES						
1	2014-15	Case	Accounting Misdeeds at General Electric		<i>Indian Journal of Finance</i>	National
Prizes and Awards						
1	2017-18	Award	Earnings Quality and Value Relevance: Evidence from Business Group Firms and Crisis Period		International conference ICFMCF hosted by IIT- Kanpur	best paper award (2nd runner up)
Conference						

1	2019	Conference presentation	Legal tradition and investor's protection as a predictor of corporate cash holdings- cross country analysis		World Finance and Banking Symposium	International
2	2019	Conference presentation	The stability of Dividends and its Predictability: A cross-country Analysis		ICBMG-2019 (University of Western Australia)	International
3	2018	Conference presentation	EQ and VR: Evidence from BG Firms and Crisis		ICFMCF-2018 (IIT-Kanpur)	International

RAKESH SHRIVASTAVA

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
Research Paper						
1	Jun-2019 (2018-19)	Research paper	Future of B - Schools: Extinction or Metamorphosis		Voice of Research	International,
2	Jan-2016 (2015-16)	Research paper	Whose Money is this Anyway?		International Journal of Management and Social Sciences Research (IJMSSR)	International,

RANBIR SINGH SODHI

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
BOOK CHAPTER						
1	2015-16	Book Chapter	Micromax: Preparing for the Chinese invasion		Handbook of Indian cases	<i>National</i>

RANJAN DASGUPTA

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	May 2020 (2019-20)	Research paper	Does the Legal Origin Affect Corporate Cash Holding?		International Journal of Emerging Markets	International
2	May 2020 (2019-20)	Research paper	Exploring the Relationship between Risk and Performance in Listed Indian Firms		International Journal of the Economics of Business	International
3	June 2020 (2019-20)	Research paper	Testing the efficiency of metal's market: new evidence from a generalized spectral test		Studies in Economics and Finance	International
1	Aug 2019 (2018-19)	Research Paper	Cross-impact of leverage and performance: Developed versus frontier bank-based economies		Managerial Finance	
2	2018	Research Paper	BRIC-US Stock Market Associations In and Around US 2007-09 Financial Crisis - An ARDL Application for Policy Implications		<i>International Journal of Economic Perspectives</i>	Publication fee accepted
3	June 2019 (2018-19)	Research Paper	Investor sentiment antecedents: A structural equation modeling approach in an emerging market context		<i>Review of Behavioral Finance</i>	

4	Dec-2018 (2018-19)	Research Paper	Firm's Risk- Return Association Facets and Prospect Theory Findings-An Emerging vs. Developed Country Context		<i>Risks</i>	
5	Sept-2018 (2018-19)	Research Paper	BRIC-US Stock Market Associations In and Around US 2007-09 Financial Crisis - An ARDL Application for Policy Implications		International Journal of Economic Perspectives	
6	July-2018 (2018-19)	Research Paper	The 2007-09 US Crisis Impact on Asian Stock Markets Integration and Dynamic Linkages - An Introspect		International Business Management	
7	July -2017 (2017-18)	Research Paper	Risk-Attitudes of the NSE 500 Firms - Bowman's Paradox and Prospect Theory Perspectives		IIMB Management Review	
8	Sept-2017 (2017-18)	Research Paper	Behavioral Implication of Risk-Return Associations - An Application of Prospect Theory on CNX NIFTY Companies		Australasian Accounting, Business and Finance Journal	
9	July-2017 (2017-18)	Research Paper	International Portfolio Diversification Opportunities for the Indian		Indian Journal of Finance	

			Investors in and Around US 2007-09 Financial Crisis - An ARDL Application For Future Reference			
10	July-2017 (2017-18)	Research Paper	ASIAN-US Stock Market Associations In And Around US 2007-09 Financial Crisis - An ARDL Application For Policy Implications		International Journal of Economics and Financial Issues	
11	Sept, 2016 (2016-17)	Research Paper	Integration and Dynamic Linkages in International Stock Markets in Light of the Recent US Financial Crisis - An Introspect		Journal of Economics and Economic Education Research	
12	June, 2016 (2015-16)	Research Paper	International Portfolio Diversification - Role of Emerging Economies-US Integration and Dynamic Linkages: An Empirical Study		International Journal of Economics and Finance	
13	April, 2015 (2014-15)	Research Paper	Demographic and Socioeconomic Impact on Risk Attitudes of the Indian Investors - An Empirical Study		Asian Economic and Financial Review	
14	December, 2014 (2014-15)	Research Paper	Risk Attitudes of the Listed Indian Financial Companies: A		Rajagiri Management Journal	

			Prospect Theory Perspective			
CONFERENCES						
1	Jul-18	Conference Presentation	Behavioral Implications of Market Anomaly and Operating Risk-Return Association - An Emerging Country Context		World Finance Conference	Mauritius
2	7-8th July 2017	Conference Presentation	Revisiting Bowman's paradox in accounting risk and return: new Indian evidence		the ICFMCF 2017	IIT KGP
3	16-17 March 2017	Conference Presentation	Partial volatility anomaly in accounting risk and return: new Indian evidence		Joint Conference of the Academy of Entrepreneurial Finance (Europe) and the Academy of Behavioral Finance and Economics 2017	Stuttgart, Germany
4	7th-8th January, 2017.	Conference Presentation	Risk-Attitudes of the CNX NIFTY Companies - A Prospect Theory Perspective		13th International Accounting Conference organized by the Indian Accounting Association Research Foundation (IAARF) in collaboration with Deloitte India in CRNN	University of Calcutta, Kolkata

2	2016	Conference Presentation	'Challenges of Accredited Social Health Activists (ASHA Workers) in Implementing the Maternal Health Programs in Balasore District of Odisha, India'		Indian Institute of Management Calcutta. In 2nd international conference on public policy and management	International
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RATHISH BHAT

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	Jun-2017 (2016-17)	Research paper	Corporate governance and firm performance in Malaysia		Corporate Governance: The International Journal of Business in Society	International
2	Jan-2017 (2016-17)	Research paper	Family firms, board structure and firm performance: evidence from top Indian firms		International Journal of Law and Management	International
3	Jun-2017 (2016-17)	Case study	Managing Change at Muhibbah Engineering (M) Bhd		South Asian Journal of Business and Management Cases	International
4	Dec-2015 (2015-16)	Research paper	Do Board Characteristics Impact Firm Performance? An Agency and Resource Dependency Theory Perspective		Asia-Pacific Journal of Management Research and Innovation	International

5	2015	Research paper	Board structure and firm performance in Indian IT firms		Journal of Advances in Management Research	International
CONFERENCES						
1	2016-17	Conference Proceedings	Family Firms, Board Structure and Firm Performance: Evidence from top Indian Firms		Strategic Management Forum XIX Annual Convention, IIM Lucknow	International
2	2014-15	Conference Proceedings	Corporate Governance, Capital Structure and Firm Performance: Evidence from top listed firms in India		Management Doctoral Colloquium and VRS, IIT Kharagpur	National
3	2014-15	Conference Proceedings	Does Board Characteristics Improve Firm Performance? Evidence from Indian IT Sector		Conference on Advances in Business Research and Management Practices	International

ROHIT MUTKEKAR

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	2018-19	Research paper	Exploring Internet Banking Service Quality Attributes and its impact on customer satisfaction		Pacific Business Review International	International
2	2017-18	Research paper	Challenges & Opportunities of Digital Marketing in Rural India		Tatva - The journal of	National

					Management Scholars	
3	Oct-2016 (2016-17)	Research paper	Estimation of Reliability for Stress-Strength Cascade Model		<i>Open Journal of Statistics</i>	International

ROSHNI DAS

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Apr 2019 (2018-19)	Research Paper	Quality of life concerns in emerging economy tourist destinations: A Network paradigm perspective.		Int. J. of Knowledge Management in Tourism and Hospitality	
2	Feb 2019 (2018-19)	Research Paper	Diversity Management as a strategic human resource agenda: Critique and Roadmap		Strategic HR Review	
3	May 2018 (2017-18)	Research Paper	Strategic human resource management: A power-based critique		Benchmarking: An International Journal	
4	Feb 2018 (2017-18)	Research Paper	Archival research: A neglected method in organization studies		Benchmarking: An International Journal	
5	Aug-2017 (2017-18)	Research Paper	Postmodern Consumption in India: A conceptualization and case Synthesis.		International Journal of Indian Culture and Business Management,	
6	2017	Research Paper	Institutionalism in Organization studies: Navigating Paradigmatic Incommensurability		International Journal of Management Concepts and Philosophy	
7	Oct-2017	Research Paper	Risks of Results oriented Leadership: A Perspective in		NHRD Network Journal	

	(2017-18)		need of a Re-evaluation			
8	Jan 2017 (2016-17)	Research Paper	Diversity Scholarship and Impact on Performance: Research Synthesis and Directions for Theory Building		IUP Journal of Organizational Behaviour	
9	Sept 2016 (2016-17)	Research Paper	Economic Exchange: Interdisciplinary Conceptualizations for Management Applications		Vilakshan: XIMB Journal of Management	
10	May-2016 (2015-16)	Research Paper	United bank of India: A Strategic Analysis using the VRIO method.		IUP Journal of Bank Management	
CASE						
1	2016	Case with teaching Note	Sustaining Employer Branding at Whirlpool of India Ltd.		ET Case	
Award						
1	2019	Research Grant	The TAEC model of diversity for organizational effectiveness		SSHRC explore grant award	

SHAWN COUTINHO

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Sept 2019 (2018-19)	Research paper	How does the largely unregulated private health sector impact the Indian mass?		Journal of Health Management	H Index- 13

SHIKHA AGARWAL

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						

1	2019-20	Research paper	Towards a definition and concept of Collaborative Resilience in Supply Chain		International Journal of Information Systems and Supply Chain Management	
2	2018-19	Research paper	Modeling enablers of supply chain quality risk management: a grey-DEMATEL approach		The TQM Journal	
3	2018-19	Research paper	A grey-based DEMATEL model for building collaborative resilience in supply chain		International Journal of Quality & Reliability Management	
4	2016-17	Research Paper	Towards a Grounded view of Collaboration in Indian Agri-food Supply Chains: A Qualitative Investigation		British Food Journal	<i>International</i>
CASES						
1	Jan-2018 (2017-18)	Cases	How to Steer Fun buns Through Crisis?		The case center	Reference no. 618-0004-1
2	Feb-2018 (2017-18)	Cases	Will McDonald's Be Able to Bounce Back?		The case center	Reference no. 618-0008-1
3	Feb-16	Cases	Nokia's Supply Chain Strategy Under Disruption: Robust or Resilient?		Harvard Business Press	
4	February 2016.	Cases	Ericsson: What Went Wrong?		The Case Centre	
5	Jun-16	Cases	Recovering Supply Chain		Harvard Business Press	

			Operations: The Nissan Way			
6	2015 May	Cases	Youreka Hotel, Amritsar.		Harvard Business Press	
Book Chapter						
1	2014	Book Chapter	Applications of Mathematical Programming Models for Product Mix Optimization in World Steel Industry: Challenges and Directions	Managing in Recovering Markets	Springer India	
Conferences						
1	21-24 November 2015	Proceedings	Benchmarking Supply Chain Collaboration using Data Envelopment Analysis		Proceedings of Annual Meeting of the Decision Sciences Institute: Decision Sciences in the 21st Century: Theoretical Impact and Practical Relevance	

UMESH MAHTANI

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	2018-19	Research Paper	An analysis of factors affecting financial distress of airline companies: Case of India		Int. J. of Business Excellence	<i>International</i>
2	Nov-2018 (2018-19)	Research Paper	An analysis of key factors of financial distress in airline companies in India using fuzzy AHP framework		Transportation Research Part A: Policy and Practice	<i>International</i>

3	Jan-2018 (2017-18)	Research Paper	Analysis of related party transactions in India: a group and non-group company perspective		<i>Corporate Ownership & Control</i>	International
4	Sept - 2017 (2017-18)	Research Paper	Related Party Transactions in India and their impact on reported earnings		The Journal of Developing Areas	International

D N VENKATESH

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	Dec-2018 (2018-19)	Research paper	Role of ATM Channel Management in Demonetisation		Apeejay Business Review	International
2	May-2017 (2016-2017)	Research paper	STUDY OF TALENT MANAGEMENT (TM) PRACTICES IN PROFESSIONAL SERVICES FIRM (KMGS)		Ahead - International Journal of Recent Research Review	International
3	April-2017 (2016-17)	Research paper	Leveraging CSR to Meet Millennials Expectations		International Journal of Management Research and Business Strategy	International
4	May-2017 (2016-2017)	Research paper	Study on Impact of Hotel Category on training & Development practices in Hospitality Industry, Goa		International Journal of Recent Research Review	International
5	Apr-June 2017 (2016-17)	Research paper	Study on Impact of Employee Training & Development on Employee Performance in		International Journal of Business and Administration Research Review	International

			Hospitality Industry at Goa			
6	May-2017 (2016-2017)	Research paper	Influence of Organisational Culture on CSR initiatives in India		International Journal of Management and Social Science Research Review	International
7	June-2017 (2016-2017)	Research paper	Learning Culture & Practices in Pharma Organisations (Sanofi)		International Journal of Research in Business Management	International
8	May-2017 (2016-2017)	Research paper	Leveraging CSR for Action Learning of Employees		Ahead- International Journal of Recent Research Review	International
9	2017	Research paper	Leveraging & Integrating CSR with Talent Management (TM)		Organizational Behaviour	International
10	May-17	Research paper	Study on Barriers for Employee Training & Development in Hospitality Industry at Goa		International Journal of Management and Social Science Research Review	International
11	Apr-June 2017	Research paper	Study on Impact of Employee Training & Development on Attrition - Hospitality Industry, Goa		International Journal of Research in Business Management	International
12	May - 2017	Research paper	Study to Identify People Practices to Build Competitive Ability of Hospitality Industry, Goa		International Journal of Multidisciplinary Research Review	International

13	Apr-June 2017	Research paper	Comparative Study of Structural Dimensions of Commercial VS Political Organisations		International Journal of Business and Administration Research Review	International
14	May-17	Research paper	Building and Sustaining the Safe Work Environment at Vedanta Ltd. Sesa Goa Iron Ore Business		International Journal of Advanced Scientific Research & Development	International
15	Apr-17	Research paper	Metrics & Assessment of Employer Branding		International journal of research in commerce, IT & Management	International
16	Jan-17	Research paper	Framework for Integrating-Employer Branding & Talent Sourcing		International Journal of Advanced Scientific Research and Development	International
17	May-June 2016	Research paper	Leveraging & Integrating CSR with Talent Management (TM)		Elixir Org. Behaviour (Elixir International Journal)	International
18	May-June 2016	Research paper	Leveraging CSR For Nurturing Employee Engagement		International Journal of Commerce, Business and Management	International
19	Apr-June 2016	Research paper	Organizational Framework for implementing CSR in India		International Journal of Advanced Scientific Research and Development	International
20	Dec-15	Research paper	Framework for Competency Based Academic System for Indian B-Schools		The International Journal of Business & Management	International

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	June 2019 (2019-20)	Research paper	Application of Block chain in the Land Registration		Apeejay Business Review	International
2	Dec - 2018 (2018-19)	Research paper	Impact of Partnership on project management		<i>Apeejay Business Review</i>	International
3	Jan-June 2018 (2017-18)	Research paper	Mediating Effects of Business Value Planning on Relationship of Partnership and Business-IT Alignment		<i>The Indian Management Researcher</i>	International
4	May-17	Research paper	Impact of Partnership on Portfolio Management		<i>International Research Journal of Management and Commerce</i>	International
5	May-17	Research paper	IMPACT OF PARTNERHSIP ON BUSINESS VALUE PLANNING		<i>International Research Journal of Management and Commerce</i>	International
6	May 2017	Research paper	Impact of partnership on architecture		<i>International Journal of Business and Administration Research Review</i>	International
7	April-June 2017	Research paper	Relationship between building human resources and architecture		<i>International journal of Management research and business strategy</i>	International
8	Jan-17	Research paper	Relationship between building human resources and project management		<i>International Journal of Research in Management</i>	International
9	May-17	Research paper	Relationship between building human resources and portfolio management		<i>International Journal of Research in Management</i>	International

10	May-17	Research paper	Relationship between Build human resources and Business value planning		<i>International Journal of Management, IT & Engineering</i>	International
11	Jun-17	Research paper	Relationship between IT-architecture and business-IT alignment		<i>International journal of Management research and business strategy</i>	International
12	Apr-17	Research paper	Impact of Enabling Technology on Project Management		<i>International Journal of Management and Social Science Research Review</i>	International
13	Mar-17	Research paper	Impact of portfolio management on business-IT Alignment		<i>International Journal of Management, IT & Engineering</i>	International
14	Apr-17		Relationship between Project and portfolio management		<i>International Journal of Management, IT & Engineering</i>	International
15	Jun-17		Impact of enabling-technology on Business-IT alignment		<i>International Journal of Business and Administration Research Review</i>	International
16	May-17	Research paper	Impact of Building and Implementing Communication Strategy on Business-IT Alignment		<i>International research journal of business and management</i>	International
17	Sep-16	Research paper	Impact of BVP and social factors on Business-IT alignment		<i>International journal of business and Information</i>	International
18	Dec-16	Research paper	Impact of business value planning on Portfolio management		<i>International Journal of Research in Management</i>	International
19	July-Sep 2016		IMPACT OF VISION FOR IT(VIT) ON BUSINESS-IT ALIGNMENT		<i>International Research Journal of Management and Commerce</i>	International
20	Nov-16	Research paper	Impact of Building and Implementing Communication		<i>International Research Journal of</i>	International

			Strategy on Business-IT Alignment		<i>Business and Management</i>	
21	Sep-16	Research paper	Impact of Business Value Planning and Social Factors on Business-IT Alignment in the Indian Context		<i>International Journal of Business and Information</i>	International
22	2016	Research paper	Impact of enabling technology(et) on Business-IT alignment		<i>International Journal of Business and Administration Research Review</i>	International
23	Nov-16	Research paper	Impact of vision for IT (VIT) on Business - IT alignment		<i>International Research Journal of Management and Commerce</i>	International
24	Mar-16	Research paper	Impact of Partnership on Business IT Alignment		<i>International Research Journal of Management and Commerce</i>	International
25	May-16	Research paper	Impact of Building Human Resources on Business - IT Alignment		<i>Elixir International Journal</i>	International
26	Dec-15	Research paper	Designing the high-level approach for designing the process for impact analysis process		<i>International Journal of Information Technology & Computer Sciences Perspectives</i>	International

Prof. ANURAG DUGAR

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	June - 2019	Research Paper	Impact of Service Quality on Customer Satisfaction and Loyalty in the Sector of Telecom Service Provider in Delhi-NCRb		International Journal of Innovative Technology and Exploring Engineering	International

2	Dec-2019	Research Paper	An Analysis of Perception and Expectation Scores of Service Quality between Private Mobile Operators in India		Journal of Advanced Research in Dynamical & Control Systems	<i>International</i>
3	Jan-2020	Research Paper	Determining the challenges to infrastructure sharing among mobile service providers in Delhi NCR		International Journal of Scientific Technology and Research	<i>International</i>

Prof. BALASUBRAMANYAM

Sr No	Year	Publication Type	Title	Book	Journal / Publication	Remarks
RESEARCH PAPERS						
1	August 30-31 - 2018	Conference	"Ensemble of Time series forecasting in complex approach,		5th World Machine Learning and Deep Learning Congress and World Congress on Computer Science, Machine Learning and Big Data,	<i>International</i>

Prof. BHANU PRATAP SINGH

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	2018-19	Research Paper	Corruption and firm value: Evidence from emerging market economies		Emerging Markets Finance and Trade	<i>International</i>
2	2018-19	Research Paper	Corruption and cash holdings: Evidence from emerging market economies		Emerging Markets Review	<i>International</i>
3	2018-19	Research Paper	Testing capital structure theories using error correction models: Evidence from China, India, and South Africa.		Cogent Economics & Finance	International
4	2018-19	Research Paper	Determinants of dividend payout of Indian manufacturing companies: A quantile regression approach.		Journal of Indian Business Research	International
5	2018-19	Research Paper	Modelling volatility in emerging capital market: The case of Indian capital market		Academy of Accounting and Financial Studies Journal	International
6	2018-19	Research Paper	Determinants of corporate credit spread: Evidence from India		Decision	International
Conferences						
1	2018	Conferences	Determinants of dividends of Indian		7th India Finance Conference, Indian Finance	National

			manufacturing companies: A quantile regression approach		Association IIM Bangalore	
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Prof. D N PANIGRAHI

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	2017	Research Paper	Personal Tax Planning & Investment Planning		Journal of Portfolio Organizer	<i>National</i>
2	2018	Research Paper	Individual Client's Financial Health Checkup: A Step by Step Guide for a Financial Planner		Journal of Portfolio Organizer	<i>National</i>
3	2018	Research Paper	Trade Credits for Imports: Buyers' Credit and Suppliers' Credit		Journal of Treasury Management	<i>National</i>
4	2018	Research Paper	Anatomy of the PNB-Nirav Modi Buyers' Credit-LoU Scam & Lessons Learned		Journal of Treasury Management	<i>National</i>
5	2019	Research Paper	Financial literacy and retirement planning and preparedness: Evidence and Implications for Financial Education - An Empirical Study among the Organized Sector Employees (An abstract of the doc)		Finance India	International

6	2019	Research Paper	A Primer on Estate Planning: A Guide for the Client and the Financial Planner		Journal of Portfolio Organizer	<i>National</i>
7	2020	Research Paper	Buying the right life insurance plan and estimating the life insurance need of an individual		Journal of Portfolio Organizer	<i>National</i>
CASES						
1	2017	Case	Client's Financial Goal Formulation, Asset Allocation and Estimation of Saving Rate		Case Centre	
2	2018	Case	Estimating Client's Life Insurance Need: How Much Life Insurance Cover is Adequate		Case Centre	
3	2018	Case	Padhy Leather: Minimizing Commercial Risk through a Letter of Credit		IVEY publishing	
4	2018	Case	TVM-Saving for Child's College Fund		Case Centre	
5	2019	Case	Bharat Home Finance: How to Evaluate a Mortgage (Home) Loan Proposal		Case Centre	
Conferences						
1	Jan - 2018	Conference	Ageing & Longevity Risk: Role of Life Annuities in the Payout Phase of Private Pensions		International Seminar on "Institutional Excellence for Economic Growth Bhubaneswar	International
2	March-2018	Conference	Sustainable Pension Withdrawal Strategies (Optimal Retirement Spending		International Seminar on "Innovation & Entrepreneurship	International

			Policy) in the presence of Longevity Risk		for Sustainable Development Bhubaneswar	
3	June-2018	Conference	Longevity Risk Aversion and Sustainable Retirement Income Planning in a Low Return World		International Seminar on "Skilling India: Need for Redefining Commerce Education in India Bhubaneswar	International
4	Sept-2018	Conference	Longevity Risk Aversion and Sustainable Pension Withdrawal Strategies		International Conference on "Sustainability & Management Strategies" Nagpur	International
5	Sept-2019	Conference	External benchmark-based lending rates: Will it be effective in improving rate-cut transmission and loan-pricing transparency by banks?		International Conference on "Sustainability & Management Strategies" Nagpur	International

Prof. NANDAKUMAR MEKOTH

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	2020	Research Paper	Quality of Work Life and Work-Life Balance		Journal of Human Values	<i>International</i>
2	2019	Research Paper	Deconstructing coping using cognitive influences on ability groups.		Studies in Higher Education	<i>International</i>
3	2019	Research Paper	The relationship between workplace spirituality, job		International Journal of Process Management and Benchmarking	<i>International</i>

			satisfaction and job performance			
4	2018	Research Paper	Regimen Difficulty and Medication Non-Adherence and the Interaction Effects of Gender and Age		Hospital topics	<i>International</i>
5	2018	Research Paper	A qualitative study on electricity energy-saving behaviour.		Management of Environmental Quality: An International Journal	<i>International</i>
6	2018	Research Paper	Understanding nature of empathy through the lens of service encounter: a phenomenological study on FLE's.		International Journal of Productivity and Quality Management, 23(1), 55-73.	<i>International</i>
7	2018	Research Paper	Food Preferences and Culture: The Influence of Nationality and Religion Among Tourists Visiting Goa		Tourism Culture & Communication	<i>International</i>

Prof. PADMAVATHI

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
		Conferences				

1	14th August 2018	Conference	Regaining the balance in pro self and prosocial motivations in context of social enterprises		78th Academy of Management Conference Chicago, Illinois, USA	International
2	5 th July 2019	Conference	From charitable care to sustainable care: Navigating the paradox of appropriate technology		University of Edinburgh, Scotland, UK	International
3	3rd January 2020	Conference	Constructing Holistic Equitable Care Logic: Institutional Change Process		6th Biennial Indian Academy of Management Conference Indian Institute of Management Tiruchirappalli, India	International
4	19th July 2020	Conference	Changing the Rules of the Game While Playing: Process of Logic Hybridization in Community Ophthalmology Field		32nd Society for the Advancement of Socio-Economics Conference at University of Amsterdam, Netherlands	International
	Awards					
1	July 2020	Awards	Funding to attend 32nd SASE Conference		Full funding including Conference registration and membership dues for attending 32nd SASE Conference held at Amsterdam University, Netherlands	

Prof. PRAKASH SINGH

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	March 2018	Research Paper	Access to Finance, Financial Development and Firm Ability to Export: Experience from Asia-Pacific Countries		Asian Economic Journal	<i>International</i>
2	April 2019	Research Paper	Sources of Finance, Innovation and Exportability in Asia: Cross-country Evidences		Journal of Asian Economic Integration	<i>International</i>
3	Aug-2019	Research Paper	Factors determining Financial Constraint of SMEs: A Study of Unorganized Manufacturing Enterprises in India		Journal of Small Business & Entrepreneurship	<i>International</i>
BOOKS						
1	2018	Book	Children with Disabilities in India: the Children Left behind the General Prevalence of Education		Poverty Reduction of Women and Children with Disabilities in developing countries: the Quantitative Data and the Empirical	

					Research IDE-JETRO, Japan	
2	2020	Book	ICT, Access to Finance and Firm Exports: A Cross Country Study		Digitalization and Development: Issues for India and Beyond Springer	
Conferences						
1	22-23 Feb 2018	Conference	ICT, Productivity and Exportability: A Cross Country Analysis		International Workshop on Economics of ICT Delhi	International
2	13-14 Dec 2018	Conference	Sources of Finance, Innovation and Exportability: Cross Country Evidence		Asia Pacific Innovation Conference 2018 Delhi School of Economics	International
	Funded project					
1	2020-2022	Funded Project	International Trade, Uneven gains and the role of ICTs		Funding Organization:- Japan Govt-ICSSR	International
	Award					
1	2020	Award	Sir Ratan Tata Post-Doctoral Fellowship		Institute of Economic Growth and ICSSR	International

Prof. ROHIT PRABHUDESSAI

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	2017	Research Paper	Antecedents of SME alliance performance: a multilevel review		Management Research Review	<i>International</i>

2	2017	Research Paper	Exploring Emerging Latin America: Implications for German Companies Using Spain as a Springboard Country		Global Business Review	<i>International</i>
3	2018	Research Paper	What drives trust-performance relationship in SME alliances?		International Journal of Business and Globalization	<i>International</i>
4	2018	Research Paper	What drives SME explorative-exploitative alliance formation: an integrated perspective		International Journal of Business Innovation and Research	International
5	2018	Research Paper	Understanding the international strategic alliances of SMEs: a case-study approach		International Journal of Entrepreneurship and Small Business	International
6	2018	Research Paper	An Empirical Study on TQM Practices and its Influence on Employee Satisfaction and Performance in Technical Institutions: Teachers' Perspectives		Journal of Management and Marketing Review (JMMR)	<i>International</i>
7	2020	Research Paper	Determinants of Sustainable Financial and Innovation Performance: A Panel Data Analysis of Indian Manufacturing SMEs		International Journal of Business and Globalization	<i>International</i>

Prof. SHANTANU

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
Funded Projects						
1	2017	Project	Social Media Usage, Electronic Word of Mouth and Purchase Decision Involvement			"C" & Scopus: Asia Pacific Journal of Business Administration
2	2018	Project	Role of Conviction in the Impact of Electronic Word of Mouth on Purchase Intention for Financial Products and Services,			"C" & Scopus: Indian Journal of marketing
3	2019	Project	Purchase Decision of Generation Y in an Online Environment			"A" & Scopus: Marketing Intelligence and Planning
4	2019	Project	Blogging Effects across Supplier, Retailer and Customer			"B" & Scopus: Journal of Marketing Communications
5	2019	Project	Business Process Management and Outsourcing", International Journal of Innovative Technology and Exploring Engineering			Scopus: International Journal of Innovative Technology and Exploring Engineering
6	2019	Project	Size Effect Anomaly in Indian Stock Market: Time Series Analysis			International Journal of Research in Commerce, Economics & Management

Prof. SHIV NATH SINHA

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	July 2017	Research Paper	A Critical Analysis of the Provisions of Corporate Social Responsibility		The IUP Journal of Corporate Governance	<i>International</i>
2	Sept 2018	Research Paper	Impact of CSR on Learning Outcomes		Management of Environmental Quality: An International Journal	<i>International</i>
CASES						
1	July 2017	Case	CSR in Village school: Challenge after success		Emerald Emerging Markets case Studies	

Prof. SOUMEN KUMAR MANNA

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	2019	Research Paper	Characterization and Optimal Designs for Discrete Choice Experiments		Statistics and Applications	<i>National</i>
2	2020	Research Paper	Optimal choice designs for practical choice models (Submitted)		Journal of Choice Modelling	<i>International</i>
3	2020	Research Paper	Optimal choice designs for $N < n$ choice sets (Submitted)		Statistics & Probability Letters	<i>International</i>
BOOKS						
1	2020	Book	Elements of GATE Biotechnology (in press)		Viva Books Pvt. Ltd	

2	2021	Book	Elements of ICMR JRF Life Sciences (Under Review)		Viva Books Pvt. Ltd	
Book Ch.						
	2020		A route planning strategy for commercial deliveries using drones		Springer	

Prof. SREERUPA

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	March 2018	Research Paper	Accelerating Change: Strategizing for Gender Equality by 2030		ASCI Journal of Management; Special Issue, Vol 47, No.2	<i>International</i>
2	March 2018	Research Paper	Data Equality to Gender Equality: Responding to Agenda 2030		ASCI Journal of Management; Vol 47, No.2 (pp 111-125). ISSN: 0257-8069	<i>International</i>
Funded Projects						
1	2017	Projects	Impact Assessment of Telangana Skill and Knowledge Centre		Commissionerate of Collegiate Education, Govt. of Telangana	
2	2017	Projects	Impact Assessment of Adolescent Health and Nutrition Education		Commissionerate of Collegiate Education, Govt. of Telangana	
3	2018	Projects	Assessment of Take-Home Ration		Directorate of Economics, Maharashtra	
4	2018	Projects	Evaluation of Regional Vocational Training Centers		National Commission for Women	

			for Skilling of Women			
5	2018	Projects	Evaluation of One Stop Centre		National Commission for Women	
Awards						
1	Aug-Dec 2019	Award	Advanced Professional Training Program		Managing Global Governance and SDG, organized by German Development Institute, Bonn; Funded by Federal Ministry of Economic Cooperation and Development	
2	Sept-2019	Award	Diplomacy of the 21st Century		Federal Foreign Office, Berlin; Funded by Federal Ministry of Economic Cooperation and Development	

Prof. SUPRIYA PHADNIS

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	2017	Research Paper	The impacts of a hemophilia education intervention on the knowledge and health related quality of life of parents of Indian children with hemophilia		Hemophilia	<i>International</i>

Prof. TUHIN GUPTA

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						

1	June-2018	Research Paper	Quintessence of third party (3PL) logistics		Journal of Global Operations & Strategic Sourcing	<i>International</i>
2	June-2018	June-2018	Renewable energy policies and contradictions in causality: A case of Next 11 countries		Journal of Cleaner Production	<i>International</i>
3	May-2019	Research Paper	Impact of natural resource rents on human development: What is the role of globalization in Asia Pacific countries?		Resources Policy	<i>International</i>
4	May-2019	Research Paper	Sharing app for farm mechanization: Gold Farm's digitized access-based solution for financially constrained farmers		Computers in Industry	<i>International</i>
5	June-2019	Research Paper	Impact of corruption in public sector on environmental quality: Implications for sustainability in BRICS and next 11 countries		Computers in Industry	<i>International</i>
6	June-2019	Research Paper	Access-based business model innovation in frontier markets: Case study of shared mobility in Timor-Leste		Technological Forecasting & Social Change	<i>International</i>
7	May-2020	Research Paper	Analyzing technology-emissions association in Top-10 polluted MENA countries: How to ascertain sustainable development by quantile modeling approach		Journal of Environmental Management	<i>International</i>

8	May-2020	Research Paper	How renewable energy consumption contribute to environmental quality? The role of education in OECD countries		Journal of Cleaner Production	<i>International</i>
9	Janua-2020	Research Paper	Interplay between technological innovation and environmental quality: formulating the SDG policies for next 11 economies		Journal of Cleaner Production	<i>International</i>
10	Dec-2019	Research Paper	Assessment of systemic greenness: a case study of tyre manufacturing unit		Production Planning & Control	<i>International</i>
CASES						
1	May-2020	Cases	Female Feticide: The Role of National Health Mission in India.		Emerald	
2	Deac-2018	Cases	Cropping Technology Solutions: Farm Management through Digitization		Ivey Publishing	
3	May 2018	Cases	Jigsaw Academy: Outreaching the Analytics Market		Emerald	
4	Feb-2018	Cases	Indian PharmaChem: A Resource Allocation Peccadillo		Emerald	
5	Feb 2018	Cases	Gokuldhaam Society: A Case on Transportation Planning		Emerald	
6	Dec 2017	Cases	Credit Guarantee Corporation: Accommodating an Expansion Strategy		Ivey Publishing	

BOOK Chapter						
1	2020	Book	Impact of IoT on the Healthcare Producers: Epitomizing Pharmaceutical Drug Delivery Process		Springer Nature Switzerland	
2	2019	Book	Business Model Innovation in Sustainable Procurement: A Case Study on Organic Farming in India		CRC Press	
3	2019	Book	Conceptual Framework in Sustainable Procurement: SDG's Focused Content Analysis Approach		CRC Press	
4	2017	Book	Vehicular Traffic Forecasting in Filling Station		IGI Global	
Conferences						
1	2017		Role of Product Quality and Incentives in Handicraft Supply Chain		2017 Informs Annual Meeting	
2	2017		Quintessence of 3PL Logistics		2017 Informs Annual Meeting	
3	2017		Kanti Medicals: Prioritizing Customer Segments		2017 NACRA Annual Meeting	
4	2017		Handicraft Retail in India: Responding to Customer Preference		2017 NACRA Annual Meeting	

	Funded Project					
1	2019		Access-Based Business Model for Tackling Institutional Voids in Subsistence Markets – A Case Study of Water Shop Concept in India		ULMS Pump Priming Grant, Awarded by University of Liverpool	

Prof. VILASINI DEVI

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	June - 2020	Research Paper	non-communicable disease and public health facility utilization: a study in rural Kerala		International journal of development research, vol 7 issue 10	
CASES						
1	Nov 2017	Cases	social determinants of non-communicable diseases: as study in Kerala. (PhD paper)		· First World NCD Conference, November 2,2017, Postgraduate institute - Chandigarh –oral presentation	
2	Jan-2020	Cases	· National conference on Health sector sustainable development, 15-16 January 2020, Goa, panelist and lead paper presentation.			
Other publication						
1	April 2020	Publication	noncommunicable diseases and COVID 19: a global challenge		express health care	
Funded Project						

	2020	Project	Social determinants and patient's satisfaction on home based palliative care a study in Goa and Kerala			

Prof. VINIT GHOSH

Sr No	Year	Publication Type	Title	Book	Journal Publication /	Remarks
RESEARCH PAPERS						
1	May-2020	Research Paper	Deep-Level Diversity and workgroup creativity: the role of creativity climate		Journal of Indian Business Research	<i>International</i>
2	April-2020 (in press)	Research Paper	Factors influencing adoption of cloud computing services in HEIs: A UTAUT approach based on students' perception		International Journal of Business Information Systems	<i>International</i>
3	March-2019	Research Paper	TMX and innovative behaviour: The role of psychological empowerment and creative self-efficacy.		International Journal of Innovation Science	<i>International</i>
4	Oct-2018	Research Paper	Transforming human resource management processes through intelligent systems		<i>The Indian Journal of Industrial Relations</i>	<i>International</i>
5	March-2018	Research Paper	Gender differences in the effect of downward influence strategies on perceived stress and general-health: The mediating role of organizational justice.		<i>Employee Responsibilities and Rights Journal</i>	<i>International</i>
6	Aug-2018	Research Paper	CSR activities of a hospital:		<i>International Journal of Business Excellence</i>	<i>International</i>

			perspectives of stakeholders			
	Case		The NextGen HRM: e-HRM in Cloud			
1	2018	Case	Enterprise Integrated Business Process Management and Business Intelligence Framework for Business Process Sustainability.		New York: Routledge Publications	
2		Case	The NextGen HRM: e-HRM in Cloud		IGI Global	
3	2017	Case	Enterprise Integrated Business Process Management and Business Intelligence Framework for Business Process Sustainability.		New York: Routledge Publications	
	Other Publication					
1	2017-18	Publication	Work Motivation: History, Theory, Research, and Practice by Gary P. Latham		Review of the book Work Motivation: History, Theory, Research, and Practice].	

18. LoA and subsequent EoA till the current Academic Year:

अखिल भारतीय
तकनीकी शिक्षा परिषद्
(आर.आई.सी.टी.ई.)
एन.ए.जी. स्पोर्ट्स कॉम्प्लेक्स, आई.पी. एस्टेट
नई दिल्ली - 110 002
दूरभाष : 3326673, 3326689

ALL INDIA COUNCIL FOR
TECHNICAL EDUCATION
(A STATUTORY BODY OF THE GOVERNMENT OF INDIA)
Indira Gandhi Sports Complex, I.P. Estate,
New Delhi - 110 002
Phone : 3326673, 3326689

No.F. 24-1/B-II/BOS(M)/94 23232

Registered
March 31st 1994

To,
The Secretary and commissioner
Department of Higher & Technical Education
Govt. of Maharashtra
Mantralaya Annexe
Bombay - 400 032

Subject: Approval to the Goa Institute of Management
Panaji to conduct the PGD PGB course

Sir,

I am directed to state that on the recommendations of the Task Force for Management Education the All India Council for Technical Education, New Delhi has accorded approval to the conduct of following programmes at the Goa Institute of Management Studies, Panaji of GIM STD-TRUST.

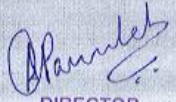
COURSE	ANNUAL INTAKE	PERIOD OF APPROVAL
Post Graduate Diploma in Business Administration	60	2yr.FT) 1994-95
Post Graduate Diploma in Business Administration	30	(3yr.FT) 1994-95

The approval is subject to the fulfillment of the conditions as per Annexure.

You are requested to kindly take necessary action in the matter and keep the Western Regional Officer, AICTE, Bombay and this office informed of the progress made in this regard.

Yours faithfully,

Shefali Gautam
(Shefali Gautam)
Assistant Director


DIRECTOR
GOA INSTITUTE OF MANAGEMENT
SANQUELIM CAMPUS, PORIEM, GOA



APPROVAL PROCESS 2018-19

Extension of Approval (EoA)

F.No. Western/1-3508423931/2018/EOA

Date: 10-Apr-2018

To,

The Secretary (Education)
Department of Hr. & School Education,
Govt. of Goa, New Secretariat complex,
R. No. 207, 3rd Floor Porvorim, Goa-403521

Sub: Extension of Approval for the Academic Year 2018-19

Ref: Application of the Institution for Extension of approval for the Academic Year 2018-19

Sir/Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2016 notified by the Council vide notification number F.No.AB/AICTE/REG/2016 dated 30/11/2016 and amended on December 5, 2017 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Permanent Id	1-4166917	Application Id	1-3508423931
Name of the Institute	GOA INSTITUTE OF MANAGEMENT	Name of the Society/Trust	GOA INSTITUTE OF MANAGEMENT
Institute Address	SANQUELIM, PORIEM, SATTARI, NORTH GOA, Goa, 403505	Society/Trust Address	GOA INSTITUTE OF MANAGEMENT, RIBANDAR, NORTH GOA, Goa, 403006
Institute Type	Unaided - Private	Region	Western

Opted for Change from Women to Co-Ed and vice versa	No	Change from Women to Co-Ed and vice versa Approved or Not	NA
Opted for Change of Name	No	Change of Name Approved or Not	NA
Opted for Change of Site	No	Change of Site Approved or Not	NA
Opted for Conversion from Degree to Diploma or vice versa	No	Conversion for Degree to Diploma or vice versa Approved or Not	NA
Opted for Organization Name Change	No	Change of Organization Name Approved or Not	NA

To conduct following Courses with the Intake indicated below for the Academic Year 2018-19

Program	Shift	Level	Course	FT/PT+	Affiliating Body (Univ/Body)	Intake Approved for 2018-19	NRI Approval Status	PIO / FN / Gulf quota/ OCI/ Approval Status	Foreign Collaboration /Twining Program Approval Status*
MANAGEMENT	1st	POST GRADUATE DIPLOMA	POST GRADUATE DIPLOMA IN MANAGEMENT	FT	None	240	NA	NA	NA
MANAGEMENT	1st	POST GRADUATE DIPLOMA	POST GRADUATE DIPLOMA IN MANAGEMENT	PT	None	60	NA	NA	NA
MANAGEMENT	1st	POST GRADUATE DIPLOMA	POST GRADUATE DIPLOMA IN MANAGEMENT (HEALTHCARE)	FT	None	60	NA	NA	NA
MANAGEMENT	1st	POST	Post Graduate	FT	None	60	NA	NA	NA

Application No:1-3508423931

Note: This is a Computer generated Report. No signature is required.
Printed By : ae855351

Page 1 of 2

Letter Printed On:26 April 2018

T		GRADUATE DIPLOMA	Diploma in Management - Big Data Analytics						
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+FT –Full Time,PT-Part Time

In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.

Strict compliance of Anti-Ragging Regulation: - Approval is subject to strict compliance of provisions made in AICTE Regulation notified vide F. No. 37-3/Legal/AICTE/2009 dated July 1, 2009 for Prevention and Prohibition of Ragging in Technical Institutions. In case Institution fails to take adequate steps to Prevent Ragging or fails to act in accordance with AICTE Regulation or fails to punish perpetrators or incidents of Ragging, it will be liable to take any action as defined under clause 9(4) of the said Regulation.

Prof. A.P Mittal
Member Secretary, AICTE

Copy to:

1. The Regional Officer,
All India Council for Technical Education
Industrial Assurance Building
2nd Floor, Nariman Road
Mumbai - 400 020, Maharashtra
2. The Director Of Technical Education**,
Goa
3. The Registrar**,
None
4. The Principal / Director,
GOA INSTITUTE OF MANAGEMENT
SANQUELIM,
PORIEM, SATTARI,NORTH GOA,
Goa,403505
5. The Secretary / Chairman,
GOA INSTITUTE OF MANAGEMENT
GOA INSTITUTE OF MANAGEMENT,
RIBANDAR,NORTH GOA,
Goa,403006
6. Guard File(AICTE)

Note: Validity of the Course details may be verified at <http://www.aicte-india.org/>

** Individual Approval letter copy will not be communicated through Post/Email. However, consolidated list of Approved Institutions(bulk) will be shared through official Email Address to the concerned Authorities mentioned above.



APPROVAL PROCESS 2019-20

Extension of Approval (EoA)

F.No. Western/1-4259344576/2019/EOA

Date: 29-Apr-2019

To,

The Secretary (Education)
Department of Hr. & School Education,
Govt. of Goa, New Secretariat complex,
R. No. 207, 3rd Floor Porvorim, Goa-403521

Sub: Extension of Approval for the Academic Year 2019-20

Ref: Application of the Institution for Extension of approval for the Academic Year 2019-20

Sir/Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2018 notified by the Council vide notification number F.No.AB/AICTE/REG/2018 dated 31/12/2018 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Permanent Id	1-4166917	Application Id	1-4259344576
Name of the Institute	GOA INSTITUTE OF MANAGEMENT	Name of the Society/Trust	GOA INSTITUTE OF MANAGEMENT
Institute Address	SANQUELIM, PORIEM, SATTARI, NORTH GOA, Goa, 403505	Society/Trust Address	GOA INSTITUTE OF MANAGEMENT, RIBANDAR, NORTH GOA, Goa, 403006
Institute Type	Unaided - Private	Region	Western

Opted for Change from Women to Co-Ed and vice versa	No	Change from Women to Co-Ed and vice versa Approved or Not	NA
Opted for Change of Name	No	Change of Name Approved or Not	NA
Opted for Change of Site/Location	No	Change of Site/Location Approved or Not	NA
Opted for Conversion from Degree to Diploma or vice versa	No	Conversion for Degree to Diploma or vice versa Approved or Not	NA
Opted for Organization Name Change	No	Change of Organization Name Approved or Not	NA
Opted for Merger of Institution	No	Merger of Institution Approved or Not	NA
Opted for Introduction of New Program/Level	No	Introduction of Program/Level Approved or Not	NA

To conduct following Courses with the Intake indicated below for the Academic Year 2019-20

Program	Shift	Level	Course	FT/PT+	Affiliating Body (Univ/Body)	Intake Approved for 2019-20	NRI Approval Status	PIO / FN / Gulf quota / OCI/ Approval Status
MANAGEMENT	1st	POST GRADUATE DIPLOMA	POST GRADUATE DIPLOMA IN MANAGEMENT	FT	None	240	NA	NA
MANAGEMENT	1st	POST		PT	None	60	NA	NA

Application No:1-4259344576

Note: This is a Computer generated Report. No signature is required.
Printed By : ae855351

Page 1 of 3

Letter Printed On:5 May 2019

		GRADUATE DIPLOMA	POST GRADUATE DIPLOMA IN MANAGEMENT					
MANAGEMENT	1st	POST GRADUATE DIPLOMA	POST GRADUATE DIPLOMA IN MANAGEMENT (HEALTHCARE)	FT	None	60	NA	NA
MANAGEMENT	1st	POST GRADUATE DIPLOMA	Post Graduate Diploma in Management - Big Data Analytics	FT	None	60	NA	NA
MANAGEMENT	1st	POST GRADUATE DIPLOMA	Post Graduate Diploma in Management - Big Data Analytics##	FT	None	60	NA	NA

+FT –Full Time,PT-Part Time

Approved New Courses

In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.

Strict compliance of Anti-Ragging Regulation: - Approval is subject to strict compliance of provisions made in AICTE Regulation notified vide F. No. 37-3/Legal/AICTE/2009 dated July 1, 2009 for Prevention and Prohibition of Ragging in Technical Institutions. In case Institution fails to take adequate steps to Prevent Ragging or fails to act in accordance with AICTE Regulation or fails to punish perpetrators or incidents of Ragging, it will be liable to take any action as defined under clause 9(4) of the said Regulation.

It is mandatory to comply all the essential requirements as given in APH 2019-20(appendix 6)

NOTE: If the State Government / UT / DTE / DME has a reservation policy for admission in Technical Education Institutes and the same is applicable to Private & Self-financing Technical Institutions, then the State Government / UT/ DTE / DME shall ensure that 10 % of Reservation for EWS would be operational from the Academic year 2019-20 without affecting the percentage reservations of SC/ST/OBC/General . However, this would not be applicable in the case of Minority Institutions referred to the clause (1) of Article 30 of Constitution of India.

Prof. A.P Mittal
Member Secretary, AICTE

Copy to:

- The Director Of Technical Education**, Goa**
- The Registrar**,
None**
- The Principal / Director,
Goa Institute Of Management
Sanquelim,
Poriem, Sattari,North Goa,
Goa,403505**
- The Secretary / Chairman,
Goa Institute Of Management
Goa Institute Of Management.**

Application No:1-4259344576

Note: This is a Computer generated Report. No signature is required.

Printed By : ae855351

Page 2 of 3

Letter Printed On:5 May 2019

Ribandar, North Goa,
Goa, 403006

- 5. The Regional Officer,**
All India Council for Technical Education
Industrial Assurance Building
2nd Floor, Nariman Road
Mumbai - 400 020, Maharashtra

6. Guard File(AICTE)

Note: Validity of the Course details may be verified at <http://www.aicte-india.org/>

**** Individual Approval letter copy will not be communicated through Post/Email. However, consolidated list of Approved Institutions(bulk) will be shared through official Email Address to the concerned Authorities mentioned above.**

All India Council for Technical Education

(A Statutory body under Ministry of HRD, Govt. of India)

Nelson Mandela Marg, Vasant Kunj, New Delhi-110070 Website: www.aicte-india.org



APPROVAL PROCESS 2020-21

Extension of Approval (EOA)

F.No. Western/1-7014323734/2020/EOA

Date: 15-Jun-2020

To,

The Secretary (Education)
Department of Hr. & School Education,
Govt. of Goa, New Secretariat complex,
R. No. 207, 3rd Floor Porvorim, Goa-403521

Sub: Extension of Approval for the Academic Year 2020-21

Ref: Application of the Institution for Extension of Approval for the Academic Year 2020-21

Sir/Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2020 notified by the Council vide notification number F.No. AB/AICTE/REG/2020 dated 4th February 2020 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Permanent Id	1-4166917	Application Id	1-7014323734
Name of the Institute	GOA INSTITUTE OF MANAGEMENT	Name of the Society/Trust	GOA INSTITUTE OF MANAGEMENT
Institute Address	SANQUELIM, PORIEM, SATTARI, NORTH GOA, Goa, 403505	Society/Trust Address	GOA INSTITUTE OF MANAGEMENT, RIBANDAR, NORTH GOA, Goa, 403006
Institute Type	Private-Self Financing	Region	Western

To conduct following Courses with the Intake indicated below for the Academic Year 2020-21

Program	Level	Course	Affiliating Body (University /Body)	Intake Approved for 2019-20	Intake Approved for 2020-21	NRI Approval Status	PIO / FN / Gulf quota/ OCI/ Approval Status
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM	None	240	240	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM	None	60	60	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM(HEALTH CARE MANAGEMENT)	None	60	60	NA	NA

Application No:1-7014323734

ALL INDIA COUNCIL FOR TECHNICAL EDUCATION

Page 1 of 3

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Letter Printed On:19 June 2020

MANAGEMENT	POST GRADUATE DIPLOMA	PGDM(BIG DATA ANALYTICS)	None	60	60	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM(BIG DATA ANALYTICS)	None	60	60	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM(BANKING INSURANCE AND FINANCIAL SERVICE)	AUTONOMOUS	0	60##	NA	NA
MANAGEMENT	FELLOWSHIP	FELLOWSHIP PROGRAMME IN MANAGEMENT	AUTONOMOUS	0	20##	NA	NA

Approved New Course(s)

It is mandatory to comply with all the essential requirements as given in APH 2020-21 (Appendix 6)

Important Instructions

1. The State Government/ UT/ Directorate of Technical Education/ Directorate of Medical Education shall ensure that 10% of reservation for Economically Weaker Section (EWS) as per the reservation policy for admission, operational from the Academic year 2020-21 is implemented without affecting the reservation percentages of SC/ ST/ OBC/ General. However, this would not be applicable in the case of Minority Institutions referred to the Clause (1) of Article 30 of Constitution of India. Such Institution shall be permitted to increase in annual permitted strength over a maximum period of two years beginning with the Academic Year 2020-21
2. The Institution offering courses earlier in the Regular Shift, First Shift, Second Shift/Part Time now amalgamated as total intake shall have to fulfil all facilities such as Infrastructure, Faculty and other requirements as per the norms specified in the Approval Process Handbook 2020-21 for the Total Approved Intake. Further, the Institutions Deemed to be Universities/ Institutions having Accreditation/ Autonomy status shall have to maintain the Faculty: Student ratio as specified in the Approval Process Handbook. All such Institutions/ Universities shall have to create the necessary Faculty, Infrastructure and other facilities WITHIN 2 YEARS to fulfil the norms based on the Affidavit submitted to AICTE.
3. In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.
4. Strict compliance of Anti-Ragging Regulation: - Approval is subject to strict compliance of provisions made in AICTE Regulation notified vide F. No. 373/Legal/AICTE/2009 dated July 1, 2009 for Prevention and Prohibition of Ragging in Technical Institutions. In case Institution fails to take adequate steps to Prevent Ragging or fails to act in accordance with AICTE Regulation or fails to punish perpetrators or incidents of Ragging, it will be liable to take any action as defined under clause 9(4) of the said Regulation.

Prof. Rajive Kumar
Member Secretary, AICTE

Copy to:

1. The Director Of Technical Education**, Goa

Application No:1-7014323734

ALL INDIA COUNCIL FOR TECHNICAL EDUCATION

Page 2 of 3

Note: This is a Computer generated Report. No signature is required.
Printed By : ae855351

Letter Printed On:19 June 2020

2. **The Registrar**,**
None
3. **The Principal / Director,**
GOA INSTITUTE OF MANAGEMENT
Sanquelim,
Poriem, Sattari, North Goa,
Goa, 403505
4. **The Secretary / Chairman,**
GOA INSTITUTE OF MANAGEMENT
RIBANDAR, NORTH GOA
Goa, 403006
5. **The Regional Officer,**
All India Council for Technical Education
Industrial Assurance Building
2nd Floor, Nariman Road
Mumbai - 400 020, Maharashtra
6. **Guard File(AICTE)**

Note: Validity of the Course details may be verified at <http://www.aicte-india.org/>

** Individual Approval letter copy will not be communicated through Post/Email. However, consolidated list of Approved Institutions(bulk) will be shared through official Email Address to the concerned Authorities mentioned above.

19. Accounted audited statement for the last three years

GOA INSTITUTE OF MANAGEMENT SANQUELIM GOA			
INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDING 31-03-2019 (in Rupees)			
	SCHEDULE	31-03-2019	31-03-2018
INCOMES			
SALE OF APPLICATION FORMS		1,73,04,003	1,69,00,934
FEES	11	49,24,48,522	41,08,25,320
HOSTEL FEES	12	4,81,76,530	4,01,18,540
INTEREST INCOME	13	32,06,949	23,26,915
OTHER INCOMES	14	1,94,27,293	1,50,09,308
	A	58,05,63,296	48,51,81,016
EXPENDITURE			
ADMISSION RELATED EXPENSES		2,14,95,402	1,74,23,526
STUDENT & FACULTY EXPENDITURE			
A) FACULTY RELATED EXPENDITURE	15	16,40,59,346	13,40,13,392
B) STUDENT RELATED EXPENDITURE	16	2,95,46,395	2,64,19,434
C) ACADEMIC RELATED EXPENDITURE	18	4,85,97,052	2,63,36,447
ESTABLISHMENT EXPENDITURE	17	8,14,83,365	8,63,30,131
DEPRECIATION	10	8,11,25,398	7,10,88,996
	B	42,63,06,959	36,16,11,925
SURPLUS/(DEFICIT) OF THE YEAR	A-B	15,42,56,338	12,35,69,091

For Goa Institute of Management



Dr. Ajit Parulekar
Director

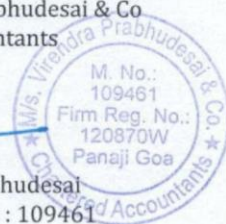
Place: Sanquelim Goa
Date: 21-09-2019



As per Report of Even Date
For Virendra Prabhudesai & Co
Chartered Accountants
FRN 120870W



CA Virendra Prabhudesai
Proprietor M No : 109461



UDIN: 19109461AAAAGR4951

**GOA INSTITUTE OF MANAGEMENT
SANQUELIM GOA**

BALANCE SHEET AS AT 31ST MARCH 2019

LIABILITIES	SCHEDULE	31-03-2019	31-03-2018
CORPUS FUND	1	61,80,40,886	46,37,84,549
HEALTH CARE MANAGEMENT FUND	2	78,59,271	76,73,797
GOLD MEDAL FUND	3	4,00,000	4,00,000
SECURED & UNSECURED LOAN	4	18,06,59,752	21,03,32,196
DEPOSITS	5	1,78,79,767	1,13,04,767
OUTSTANDING EXPENSES	6	8,10,88,341	6,43,03,711
	TOTAL	90,59,28,018	75,77,99,020
ASSETS			
FIXED ASSETS	10	85,49,84,908	72,69,61,824
DEPOSITS & ADVANCES	7	1,77,82,887	8,99,794
RECEIVABLES	8	2,14,81,529	1,83,93,964
CASH & BANK BALANCES	9	1,16,78,694	1,15,43,439
	TOTAL	90,59,28,018	75,77,99,020

REFER NOTES TO ACCOUNTS ANNEXED

For Goa Institute of Management



Dr. Ajit Parulekar
Director

Place: Sanquelim Goa
Date: 21-09-2019



As per Report of Even Date

For Virendra Prabhudesai & Co

Chartered Accountants

FRN 120870W



CA Virendra Prabhudesai
Proprietor M No : 109461



UDIN : 19109461AAAAGR4951

GOA INSTITUTE OF MANAGEMENT
SANQUELIM GOA

INCOME & EXPENDITURE ACCOUNT FOR YEAR ENDING 31st MARCH 2020

(in Rupees)

Particulars	Schedule	For year ending 31st March 2020	For year ending 31st March 2019
<u>INCOMES</u>			
SALE OF APPLICATION FORMS		2,00,11,798	1,73,04,003
FEES	9	60,95,62,707	49,24,48,522
HOSTEL FEES	10	5,89,84,265	4,81,76,530
INTEREST INCOME	11	59,86,787	32,06,949
OTHER INCOMES	12	2,24,35,283	1,94,27,293
	A	71,69,80,841	58,05,63,296
<u>EXPENDITURE</u>			
ADMISSION RELATED EXPENSES		2,73,54,591	2,14,95,402
<u>STUDENT & FACULTY EXPENDITURE</u>			
A) FACULTY RELATED EXPENDITURE	13	19,63,93,554	16,40,59,346
B) STUDENT RELATED EXPENDITURE	14	3,11,36,904	2,95,46,395
C) ACADEMIC RELATED EXPENDITURE	15	2,79,21,258	4,85,97,052
ESTABLISHMENT EXPENDITURE	16	11,07,91,759	8,14,83,365
DEPRECIATION	5	10,64,73,796	8,11,25,398
	B	50,00,71,861	42,63,06,959
SURPLUS/(DEFICIT) OF THE YEAR	A-B	21,69,08,979	15,42,56,338

For Goa Institute of Management

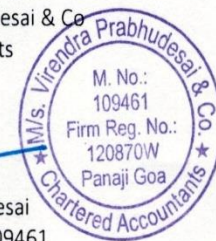
Dr. Ajit Parulekar

Dr. Ajit Parulekar
Director

Place: Sanquelim-Goa
Date: 28/07/2020

As per Report of Even Date
For Virendra Prabhudesai & Co
Chartered Accountants
FRN 120870W

CA Virendra Prabhudesai
Proprietor M No : 109461



UDIN: 20109461AAAAQS4343

GOA INSTITUTE OF MANAGEMENT
SANQUELIM GOA

BALANCE SHEET AS AT 31st MARCH 2020

(in Rupees)

Particulars	Schedule	As at 31st March 2020	As at 31st March 2019
LIABILITIES			
CORPUS FUND	1	83,49,49,865	61,80,40,886
HEALTH CARE MANAGEMENT FUND	2	77,54,054	78,59,271
GOLD MEDAL FUND		5,00,000	4,00,000
SECURED & UNSECURED LOAN	3	6,85,30,567	18,06,59,752
DEPOSITS FROM STUDENTS		2,11,87,767	1,78,79,767
OUTSTANDING EXPENSES	4	11,02,93,088	8,10,88,343
TOTAL		1,04,32,15,341	90,59,28,018
ASSETS			
FIXED ASSETS	5	93,82,00,097	85,49,84,908
DEPOSITS & ADVANCES	6	7,90,04,211	2,82,30,190
RECEIVABLES	7	1,12,02,161	1,10,34,226
CASH & BANK BALANCES	8	1,48,08,873	1,16,78,694
TOTAL		1,04,32,15,341	90,59,28,018

For Goa Institute of Management

Dr. Ajit Parulekar

Dr. Ajit Parulekar
Director

Place: Sanquelim-Goa
Date: 28/07/2020

As per Report of Even Date
For Virendra Prabhudesai & Co
Chartered Accountants
FRN 120870W

CA Virendra Prabhudesai
Proprietor M No : 109461



UDIN: 20109461AAAA954343

**GOA INSTITUTE OF MANAGEMENT
SANQUELIM GOA**

INCOME & EXPENDITURE ACCOUNT FOR YEAR ENDING 31st MARCH 2021

Particulars	Schedule	(in Rupees)	
		For year ending 31st March 2021	For year ending 31st March 2020
INCOME			
SALE OF APPLICATION FORMS		1,98,40,589	2,00,11,798
FEES	9	69,95,81,448	60,95,62,707
HOSTEL FEES	10	1,89,18,430	5,89,84,265
INTEREST INCOME	11	41,55,135	59,86,787
OTHER INCOMES	12	2,63,02,852	2,24,35,283
	A	76,87,98,454	71,69,80,841
EXPENDITURE			
ADMISSION RELATED EXPENSES		2,19,79,644	2,73,54,591
STUDENT & FACULTY EXPENDITURE			
A) FACULTY RELATED EXPENDITURE	13	24,58,08,095	19,63,93,554
B) STUDENT RELATED EXPENDITURE	14	2,37,03,916	3,11,36,904
C) ACADEMIC RELATED EXPENDITURE	15	1,74,96,765	1,56,87,867
D) RESEARCH RELATED EXPENDITURE	16	1,14,88,474	1,22,33,391
ESTABLISHMENT EXPENDITURE	17	12,43,72,590	11,07,91,759
GRANT TO AIC-GIM FOUNDATION		1,74,00,000	-
DEPRECIATION	5	11,10,30,192	10,64,73,796
	B	57,32,79,676	50,00,71,861
SURPLUS/(DEFICIT) OF THE YEAR	A-B	19,55,18,778	21,69,08,979

For Goa Institute of Management



Dr. Ajit Parulekar
Director

Place: Sanquelim-Goa
Date: 23/07/2021



As per Report of Even Date
For S. P. Bhandare & Associates
Chartered Accountants
FRN 101157W



Sandip Bhandare
Proprietor
M. No. 035615
Place: Sanquelim-Goa
Date: 23/07/2021
UDIN: 21035615AAAAHI3141



**GOA INSTITUTE OF MANAGEMENT
SANQUELIM GOA**

BALANCE SHEET AS AT 31st MARCH 2021

(in Rupees)			
Particulars	Schedule	As at 31st March 2021	As at 31st March 2020
LIABILITIES			
CORPUS FUND	1	1,03,04,68,643	83,49,49,865
HEALTH CARE MANAGEMENT FUND	2	78,44,454	77,54,054
GOLD MEDAL FUND		5,00,000	5,00,000
SECURED & UNSECURED LOAN	3	6,40,297	6,85,30,567
DEPOSITS FROM STUDENTS		2,29,55,000	2,11,87,767
TRADE PAYABLES AND OTHER LIABILITIES	4	15,27,75,828	11,02,93,088
TOTAL		1,21,51,84,222	1,04,32,15,341
ASSETS			
FIXED ASSETS	5	97,70,66,256	88,76,34,514
CAPITAL WORK IN PROGRESS		14,39,71,249	5,05,65,583
DEPOSITS & ADVANCES	6	3,74,80,216	7,90,04,211
RECEIVABLES	7	8,49,619	1,12,02,161
CASH & BANK BALANCES	8	5,58,16,882	1,48,08,873
TOTAL		1,21,51,84,222	1,04,32,15,341

For Goa Institute of Management



Dr. Ajit Parulekar
Director

Place: Sanquelim-Goa
Date: 23/07/2021



As per Report of Even Date
For S. P. Bhandare & Associates
Chartered Accountants
FRN 101157W



Sandip Bhandare
Proprietor
M. No. 035615
Place: Sanquelim-Goa
Date: 23/07/2021
UDIN: 21035615AAAAHI3141



20. **Best Practices adopted, if any**