



Goa Institute of Management

"Next Marking" Management Education

Giving India business Marvels since 1993

**Corporate
Engagement Handbook
2020-2021**

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Placement Team



For 26 years now, GIM has consistently been at the forefront of industry excellence, nourishing student communities to bear the torch of conscious leadership.



Introduction

GIM is among the top business schools in the country with a strong legacy to be proud of. It was founded in 1993 by Fr. Romuald D'Souza, the former director of XLRI Jamshedpur and founder of XIMB.

For 26 years now, GIM has consistently been at the forefront of industry excellence, nourishing student communities to bear the torch of conscious leadership. The bar is raised time and again with 2019 seeing a phenomenal growth not just in terms of average salaries but a hearty expansion of our portfolio of recruiters. The unique qualities that the students of the institute have to offer has attracted organizations across a multitude of sectors.

Over 70 industry leaders and pioneers made a total of 256 offers to an enthusiastic and talented pool of 240 students. The institute witnessed the likes of Gartner

India, A.O.Smith, AbInBev, Reliance Industries Limited, Saint Gobain, BMW Motorrad India, Mondelez India, Signify, GEP, Ernst & Young, Asian Paints, JPMorgan Chase & Co., Barclays, ITC, Deloitte, Thoughtworks, Godrej & Boyce and Crompton Greaves among many others forge lasting relationships with us thereby enabling our leaders of tomorrow to learn from & with the best.

We are immensely grateful to our family of recruiters who have always placed faith in the collective qualities and value additions that students from GIM bring with them. The year saw an increase of 12% in the average salary to 11.72 LPA over the previous year. It was also accompanied by a significant increase of 11% in the median salary to 11.40 LPA. Despite economic hurdles, boosts in these metrics along with trust of our recruiting partners will continue into the coming years.

70

Industry leaders & pioneers

256

Total offers

240

Enthusiastic & talented students

Vision & Mission



MISSION

The Mission of Goa Institute of Management is to create knowledge & nurture leaders for sustainable business and an inclusive society for India and the world while maintaining strong & ongoing commitment to Goa.



VISION

The Vision of Goa Institute of Management:

- To achieve a pre-eminence among business institutions in India and be acknowledged among the ten best Institutions in the country.
- To obtain international accreditation and be acknowledged among the fifty best schools in the world.
- Our graduates should be acknowledged as sound business managers with an all-round capacity, with environmental sensitivity, and social consciousness of their lesser privileged associates.

Thank You Father!

GIM mourns loss of founding father.

The lord was reunited with one of his favourite sons, Father Romuald D'Souza on November 1, at the young age of 94 years.

Born on December 20, 1925 in Aldona, Father Romuald completed his Masters in Counselling at Fordham University in New York and Columbia University. He was ordained as a priest in Belgium in 1958. He started his journey as an educationist after returning to India as principal of St Vincent's High School Pune in 1967.

In his long journey in education, he founded several institutions starting with the Xavier Centre of Historical Research Porvorim in 1978. He then went on to serve as Director of XLRI Jamshedpur from 1982-89. He founded Xavier Institute of Management Bhubaneswar in 1987. He set up the Goa Institute of Management (GIM) in 1993 and continued to lead the institute as its founding director till 2004 and continued to be on the governing society of the institute ever since.

It is difficult to articulate his contribution to education and society, for the institutions he founded and built are in several ways an embodiment of what and who he is. For his immense contribution to management education, on January 26, 2010, the Padma Shri was conferred on him.

His spirit of adventure, his inexhaustible energy, his simplicity and his impatience to get ahead of things is what everyone who knows him would miss the most.

Every GIMite pledges to ensure that the world continues to reap the goodness and strength from the values that Father Romuald had sowed into the bricks of GIM 26 years ago.

Father Romuald epitomized what the Mahatma once said: "Live as if you were to die tomorrow. Learn as if you were to live forever!" Rest in Peace Father Romuald.





Message from The Director

We at GIM have endeavoured to provide you with young, hard-working and dynamic talent with a focus on creativity, management competence and character.

Dear Recruiters,

The times are tough but so are you!

We wish we could have reached out to you under better circumstances but as leaders of tomorrow, we all learn to adapt. As a pandemic is enveloping our world, we all are learning new ways to survive and upskilling ourselves.

We take immense pride in inviting you to participate in the Campus Recruitment Drive 2020-21 of the Goa Institute of Management.

We at GIM have endeavoured to provide you with young, hard-working & dynamic talent with a focus on creativity, management competence and character. Moreover, our belief in diversity engendering greater peer-to-peer learning has resulted in us being able to usher in a fair amount of gender diversity.

The flagship PGDM programme builds on long years' excellence in management education nurturing business leaders with personal integrity, social responsibility and global outlook. Our students get a thorough understanding of Indian Business Reality and a deep International perspective. Our International Linkages reflect this perspective and provide an opportunity for the student to hone their skills in the International settings.

GIM has come a long way since then with a 4000 strong alumni network spread across the globe and alumni chapters in London, Toronto, the United States, Dubai, Singapore and all major cities of India.

The dedication of our faculty, diverse student body from over 29 Indian states, and constant guidance from an array of distinguished visiting and guest faculty give GIM students a competitive edge. This when accompanied by the wide range of student lead initiatives including the year-long immersion social sensitivity program, Give Goa, make them competent and compassionate business leaders.

The declining trends of the economy in 2019 did not deter organizations from recruiting talent from GIM. I sincerely thank the recruiters for placing their faith in the human capital that GIM has to offer. The increase in median and average salaries offered in the context of our current economy, stands testimony to this. As always, our stronghold of successful alumni extended their much valued & dependable support through business connect and live project opportunities at their organizations and I am grateful for them. There is only success going forward & I am sure the students are capable of scaling greater heights.

I extend my sincere thanks and gratitude for the patronage you provide to GIM and proudly invite you to our campus to participate in our 2020-21 placement process.

Regards,

Prof. Ajit Parulekar

Director

Goa Institute of Management



Message from The Placement Chair

Thanks to the support from our relationship client organization, most of our students have carried out the live projects with a mix of online and onsite, due to the COVID 19, that the world has battled with.

Dear Recruiters,

The Talent Pool of GIM for the placement season 20-21 has diversity inbuilt in various forms. To begin, there is significant level of gender diversity of close to 50%, which is one of the highest across the B-Schools in the country. The other slices of diversity include cross cultural diversity with talent coming from over 25 states in the country, making the GIM Campus, a mini-India. The diversity on education and experience is rich with representation across various education and work experience streams.

On the experience front, the students have experience in the range of 0-4 years across sectors and job profiles. In addition to the work experience, the students have undertaken summer internships in organizations across sectors/locations/functions. Thanks to the support from our relationship client organization, most of our students have carried out the live projects with a mix of online and onsite, due to the COVID 19, that the world has battled with. Our clients were appreciative of the commitment and adaptation skills of our talent for their delivery on their project expectations and learning skills. The students with this mix of knowledge & skills will make them a

preferred talent pool in their hunt for talent in the market. For the students, who could not pursue their live projects, we have adopted a multi-pronged strategy to ensure their learning curve remains at par with the in-company interns. We have deployed a strategy mix of desk projects and mini live projects, to drive the learning on the knowledge and skills.

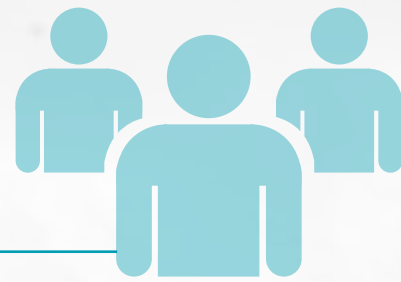
Another interesting initiative from our end was making it mandatory for the students to identify and complete from MOOC course in cutting edge areas, as learning component in their summer learning calendar. In addition, the GIM talent remains on the toes in terms of learning through interaction with 150 plus industry practitioners/leaders, workshops and not to mention on campus activities. We have been receiving queries both existing and new client organizations on our talent pool. Given this backdrop, hope you would be keen to consider our talent for the needs of your organization.

Prof. Venkatesh Naga

Placement Chair

Goa Institute of Management

Board of Governors



Chairman

Prof. Ashoka Chandra

Former Special Secretary
Government of India, Ministry of HRD, New Delhi

Secretary

Dr. Ajit Parulekar

Director
Goa Institute of Management

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Former Chairman EDC, Panaji, Goa
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Rahul Kanodia's Note



GIM has evolved into a leading management institution in India over the past quarter of a century, known for attracting talent (both Faculty & Students). The academic rigor is reinforced with multiple accreditations it has received, both national and international (SAQS). The fact that GIM attracts large number of applicants from across all 28 states of the country, vying for 240 learning opportunities, indicates the credibility and pull factor among the aspiring students in the country.

The vibrant learning climate anchors conducive environment for students to be groomed as future leaders. The immersive learning experience of students is bundled with action orientation, interactive industry interface, curriculum that is contemporary and it helps the students gain the confidence, knowledge and skills needed to evolve & transition as future leadership talent.

The traits acquired through the course of the program, have attracted leading organizations to have GIM as a preferred destination to hire talent year after year. The institute has established itself firmly as an excellent grooming ground for young talent, before their transition into the industry.

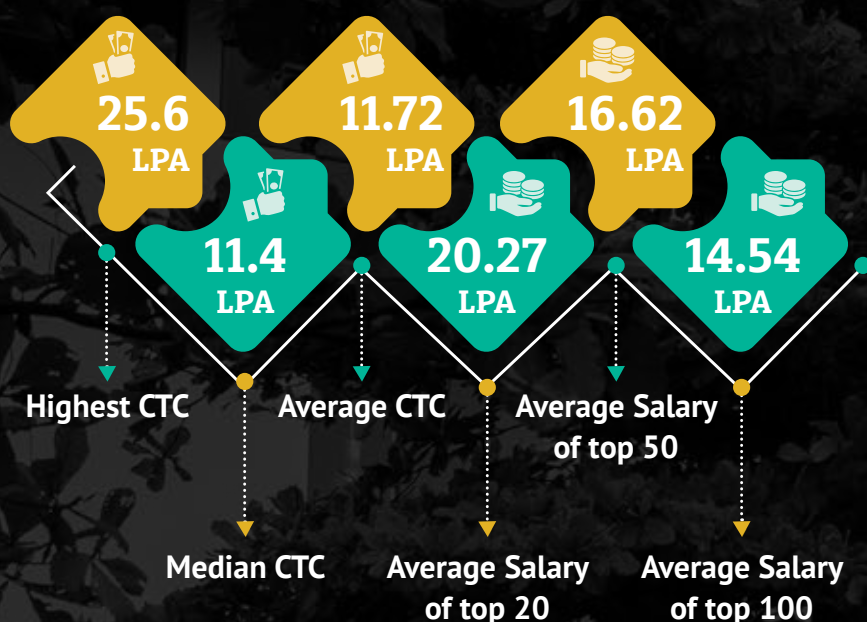
Rahul Kanodia

Vice Chairman & CEO
Datamatics Global Services Limited

Placement Highlights 2019-2020



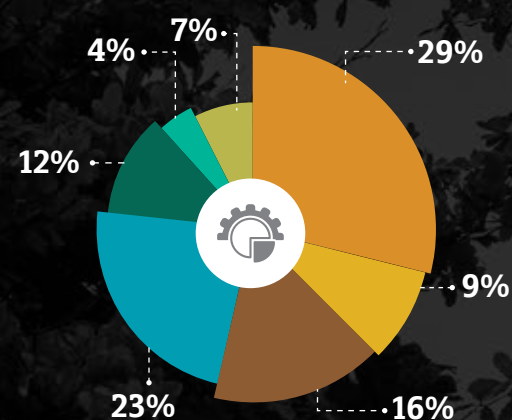
Finals



41 Total no. of new companies

69 Total no. of companies

Sector-Wise Distribution



- BFSI
- Consulting
- FMCG/FMCD
- IT/ITES
- Manufacturing/Logistics
- Market Research/Digital Marketing
- Others

* All salaries in INR



Promises Kept

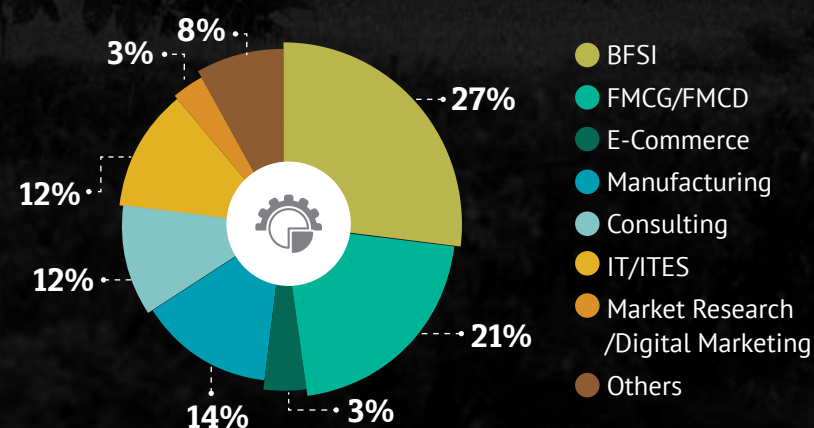


New Relationships



Summers

Sector-Wise Distribution



Highest Stipend
2,00,000

Average Stipend
70,000

Median Stipend
60,000

* All salaries in INR



Thoughts of Recruiters



Visiting GIM has been an absolute delight. The academic rigor and resilience that the students display is brilliant. A penchant for sales is clearly evident in the batch. Our experience at RB, with students from GIM has been great in the Sales Leadership Program and hence this time we widened the ambit and hired for the IS Leadership Program as well. Trainees recruited from GIM have done well in RB and continue to tread forward on fast track. We value our association with GIM and look forward to scale greater heights together and make valuable contribution to the overall sales ecosystem.

Reckitt Benckiser



Our association with GIM began a couple of years back & it has been extremely positive. We believe that quality, seamless process and continuous improvement are the three pillars for corporate & campus relationships and GIM has been able to deliver on all these. Students and the faculty have been super supportive to our needs and beyond. NetApp is keen to contribute into the professional growth of these students and look forward for a stronger association with GIM. We wish them the best in their ongoing journey of building stronger & dynamic "Young India".

NetApp

GIM has been a trusted recruitment partner with Infosys for many years now. Our hiring experience here has always been excellent. The students demonstrate great attitude and excellent communication skills. The hiring process itself is run seamlessly by the placement team and we hope to continue the relationship in the same vein in the coming years.

Infosys



First of all, we had a great process when we visited the college to hire the Interns, the placement coordinators were very active and responsive which ensured a smooth process.

We had hired 2 Interns from GIM, we found them to be very good, they were self-motivated, independent, great communication and good team players.

We further wish to continue grow the relationship with the college. Thanks for your help!

HP India





Why GIM?



“Because it's the cradle of principled business leadership. The institute's founding ethos and values are based on a combination of academic rigor, strength of character, impactful problem solving, social responsibility and nation building. Those get reflected by way of the learning pedagogy, interactions, courses and co-curricular activities at the institute over a 2-year period.

I had the privilege of being one of the first 5 batches, graduating in 1999, and over the years have been associated with my alma mater, GIM, in multiple roles - as an alumnus, a visiting faculty, a recruiter, and a Board member. I saw the principles and values in action then, and I see it now over the past 20 years after graduating. Most of our alumni have done extremely well, with a lot many in leadership roles across various industries in

different parts of the world. Quietly and effectively, the alumni are bringing about change in their respective areas of influence, all building up on the differentiated learning pedagogy here at GIM.

The learning is experiential with a mix of theory and application, including in-field live projects.

The emphasis is on collaborative working, global outlook, systemic view to effective solutioning, and ethical decision making.

GIM makes one **think & do**.

Ketan Hajarnavis

Founder & Managing Director
Scale Factor Consulting Labs
GIM Batch: 1997-1999

“We work hard and party hard”. This was my introduction to GIM. The faculty member who had come to interview potential students during the selection process left me with this response when I asked him how is Goa as a destination for a PGDM course. GIM lived over and beyond this expectation.

GIM has a very close-knit ecosystem which facilitates learning that is 360 degrees. The pedagogy is proficient with faculty coming from astute academic backgrounds and achievements in the industry. The students undergo a holistic learning experience that is acquired from case studies, group assignments, live projects and research assignments. The residential campus, set in the lap of nature, adds to the wholesome learning atmosphere. Most students also take up roles in committees that enhances the PGDM experience through real life application. So,

a student not only plays the role of a student but also a groupmate, a colleague, a leader, an individual contributor and a team player. This ensures that the learning comes a complete circle.

Much akin to the Avis adage – “We are number two, we try harder”, students of GIM are products of great humility and perseverance. With leadership that is firmly rooted in providing world class tutelage to its students the institute has produced achievers who have gone far and wide in the corporate world. I am privileged to have been a beneficiary of such excellence. Proud of GIM.

Sundaram R M

Senior Vice President (HR Domain)
YES Bank
GIM Batch: 2006-2008



What our Professors are proud of?



The decade I spent at Goa Institute of Management has been invigorating and highly enjoyable. GIM has a great work culture, and a fabulous scenic oxygen-rich campus buzzing with activities round the clock. Everyone can exercise influence and make improvements in the running of the institute. Student bodies have the autonomy to make decisions. Learning never stops at GIM for everyone. I am 60+ and am still learning. Our students learn in classrooms, in the hostels, and in corridors. They learn by reading, learn by doing, and learn by interacting. Running into a student during an evening walk and discussing with a student without a set agenda are some of my most cherished moments. We celebrate diversity. A very diverse student group, a very diverse faculty group, multiple programmes and a variety of learning methods is what characterizes GIM.

Rakesh Shrivastava

Professor- Operations Management & Admissions Chairman
Goa Institute of Management

I have grown with the institute and can say my 14+ years' experience with GIM has been really amazing so far. At GIM, we believe in learning-centric pedagogy that includes practices of teaching and learning that are project based, collaborative, foster knowledge building and require self-regulation. Through our collaborative and active pedagogy, we try to create an ambience where students contribute significantly and co-create value in the process of learning. There are courses based on Service-learning pedagogy which allows students to act as well as reflect.

If I answer this from a faculty point of view, I think it is the academic freedom and openness to experiment which is unique here. Be it designing new and relevant courses, new initiatives, collaboration, research etc., learning orientation and emphasis on developing responsible managers remains our focus.

There are a lot of memorable moments gained from my teaching, research, and MDP experiences. But what is most satisfying is meeting our alumni. I always look forward to meet and interacting with them when they visit the campus; I also love to listen and cherish with them when they share their journey.

Dr. Divya Singhal

Associate Professor, Chairperson- Centre for Social Sensitivity and Action (CSSA)
Goa Institute of Management



This is my third academic year at GIM. My experiences here range from teaching PGDM students, to publishing high quality research papers to training industry professionals through workshops/ MDPs to various administrative roles at the institute. The learning pedagogy that I follow in most courses that I teach on machine learning and business analytics; the students are imparted necessary skills mainly through hands-on lab sessions. I encourage individual/group doubt

clearing sessions outside of the course for convenience & greater understanding of students. I feel at GIM the overall environment for faculty is of constant motivation, encouragement and enthusiasm which enables everyone to perform to the best of their abilities.

I have been recently conferred with the title of 'Professor of the year 2020 at GIM' by an independent body called InsideIIM.com. It was an extremely humbling experience for me to see thousands of messages pouring in from various students congratulating me and sending words of gratitude.

Dr. Alekh Gour

Assistant Professor
Goa Institute of Management



You can call it the 'Goa Effect' but I have never experienced a dull moment at GIM. We have faculty research discussions, presentations & workshops, student club activities & competitions, management programs and international students. If you have the will to learn, GIM facilitates. I have always enjoyed working and interacting with students through their corporate competitions. Competitions are like puzzles waiting to be solved. And to embark on these journeys with student groups is always intellectually stimulating and enjoyable.

We at GIM, strongly believe in the social responsibility of businesses and entrepreneurship at the grassroots level. Our Give Goa program and Atal Incubation Centre are steps in this direction. We also believe that we are global citizens. Our International Consulting Bootcamp allows students to work in multi-cultural teams to solve local business problems. Truly, learning never stops at GIM.

Kanupriya Katyal

Associate Professor – Marketing
Goa Institute of Management



These are times of acute change, brought about by the rather unfortunate global pandemic. While none of us wanted this to happen, we can only but forge ahead, with our motto of The learning never stops at GIM. Consequently, we seek to gain perspective, knowledge and new skillsets to be ready for the accelerated challenges that we face going ahead. It is a shared belief we have at the institute that we all need to step up in times of adversity. We seek to be deft, decisive and tolerate the odd error of judgement, and in the process collectively hone great entrepreneurial ability that resonates with our approach of being a student-driven campus. While the corporate world is bound to be beset with immense challenges due to the circumstances, they will also have access to a cohort of graduating students who would have evolved into really worthy managerial talent by a true trial by fire. This talent is further primed

by a sense of social concern and empathy obtained by field projects in the social space, mentored by the Centre for Social Sensitivity and the Centre for Sustainability.

As an institute, we are proud to present to industry, the batch of 2019-21, with an unprecedented learning exposure and with a strong underpinning of inclusive spirit.

Neeraj Amarnani

Professor and Dean Academics



I joined Goa Institute of Management (GIM) in the month of October 2015. The monsoon clouds had cleared up, yet there were marginal rains. I saw the first, full-arc-rainbow against the hillocks within the first week of joining. I was welcomed by the Chairman, Mr. Nasser Munjee who had also interviewed me with the words that "I want my faculty to have 40% of their day's

time free so that they can discuss, read and creatively engage with the students and industry. Their own content must be updated and in line with the future requirements of the industry." Since then, to now, the culture of GIM and the scenic beauty of Goa has constantly been an inspiration to raise the bar; Develop and research to be able to bring quality teaching in the classroom.

GIM stands unique because students drive the college and administration here. In the process, they learn the management and administration challenges of an organization. Campus life and informal learning through peer interaction develops soft skills that take them a long way in careers. More often than not, the maturity and sensitivity exhibited by the students is heart warming.

GIM is a small fraternity of about 5500 people which includes current students, alumni, current and ex faculty and staff. The alumni is engaged and committed to build its sophomore such that GIM stands out as a brand of excellent education. The character building is practical and students taste the real world while on campus.

The faculty has the full autonomy to decide what they want to teach and are supported financially to constantly upgrade.

In close to five years here, I feel I have evolved as a professional, researcher and a human being. I feel graced to have received an opportunity to balance an overall, long term reservoir and grounding needed for future growth.

Anamika Sinha

Associate Professor
Goa Institute of Management

26 Years of Excellence and Growth



#GIM turns

Silver Jubilee Celebrations

25



01

GIM kicked off its 25th anniversary year-long celebrations with a keynote address from His Holiness the fourteenth Dalai Lama. Speaking on the topic 'Today's relevance of ancient Indian knowledge', his holiness said, "We need more people to come together and talk and debate on aspects linked to India's ancient knowledge such as ahimsa and compassion. We also need to find ways to reduce conflict among ourselves."



03

Shortlisted by the NITI Aayog, as one of the 13 institutes nationwide to host the prestigious, innovation-oriented Atal Incubation Centre (AIC), the GIM hosted IdeaLab 2018, an international event featuring over 300 start-ups in association with World Islamic Economic Forum.

Keeping with its philosophy of espousing principle-centred leadership, GIM organised Ethical Data Leadership in Bengaluru. The event featured keynote speech by Mr. Bhaskar Pramanik, former Chairperson of Microsoft India; along with other prominent speakers like Dr. Avid Sarkar (NITI Aayog), Prof Rahul De (Hewlett-Packard Chair Professor in ICT for Sustainable Economic Development at IIM Bangalore), Mr. Anoop Nambiar (Partner with Deloitte Touche Tohmatsu India LLP) and Mr. Narasimha Murthy (Vice President of Cartesian Consulting)

02



GIM organised Women's Leadership Forum on 'Pathways to Resilient Leadership' at Taj Vivanta, Panaji. Governor of Goa Mridula Sinha was the Chief Guest. Guest speakers included, Meera Shankar, Former Indian Ambassador to USA; Brinda Somaya, Architect and Urban Conservationist and Founder of SNK India; Dr. Maria Aurora Counto, Writer, Historian and Educationalist; Kshama Fernandes, MD & CEO, Northern Arc and Miti Desai, Classical Dancer, Designer and Founder of Miti Design Lab.

04





Accreditation



NBA
(2019-2022)



AIU
(2019-2022)



AACSB
(Member)



EFMD
(Member)



SAQS
(2018)



Ranking

MBA Universe -
All India

**48th
Rank**

**23rd
Rank**

NIRF 2020 -
All India

The Week 2019 -
All India

**Grade
A**

**23rd
Rank**

T.I.M.E 2020

Business Today
2020 -All India

**11th
Rank**

**26th
Rank**

Career 360 -
Private Institute

Selected by
GMAC as
one among
the top 10
B-Schools
for their
Study
in India
Program

**Top
10**

Thoughts of Alumni



The best that GIM instilled in me was an entrepreneurial attitude. Being a part of the 4th batch, our batch had to take the leadership role in laying the foundation and starting many clubs which have blossomed today at GIM. Networking with seniors & juniors was part of our culture and as Global Head of Channels at Datamatics, networking within the Industry is part of my day to day work. The pedagogy in GIM is very strong in Sales & Marketing and has helped me to progress in my career. GIM provides an environment for an individual to not only manage self, but to start managing your teams and ecosystems. Today, GIM has one of the leading facilities in the industry and technology enabled campus. I am sure the current batch & future students will leverage the excellent facilities such as the Finance Labs, various club activities and strong faculty support to mould themselves into future business leaders.

Murali Satya

Vice President

Global Partners & Alliances - Datamatics
Global Services Limited



Goa holds a special place in my memory not for the picturesque coastlines but for my time at Goa Institute of Management (GIM). GIM sets the right foundation through a broad-based curriculum, outstanding faculty and industry experience, emphasising on practical learning, alignment with industry and its growing needs. The integrated approach towards professional development that interweaves knowledge, discussion forums and a good mix of socio-cultural activities is what I fondly remember about it, being distinct from the rest! Also, the faculty interactions go beyond the classroom to sports fields and other areas of common interest, thus, developing lasting bonds of permanence that I hold special.

Supria Dhanda

Vice President & Country Manager
Western Digital



Infrastructure



**Solar Panel
powered
residential
campus**

**Reduced Energy
Consumption**

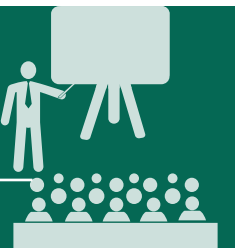


**Rain Water
Harvesting**

**Zero Waste
campus**

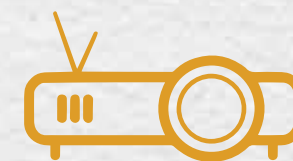
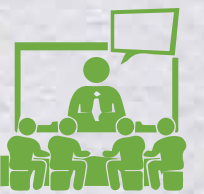


Classroom



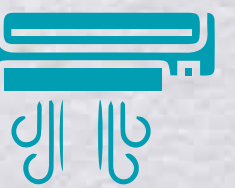
**Wifi enabled
campus**

**State-of-the-art
video conferencing
rooms**



**LCD Projectors, Video
Recording, Video Conferencing**

**Air-Conditioned
Classrooms,
Ergonomical
Seating**





Library



Over

15,000

Management
Books

10,000

Online Journals



Comprehensive news and information provided in the

Digital Library Section



Subscription to
around

165

Indian and
International
journals

Access to annual
reports of around

1000

companies,
stock exchange
directory, CMIE

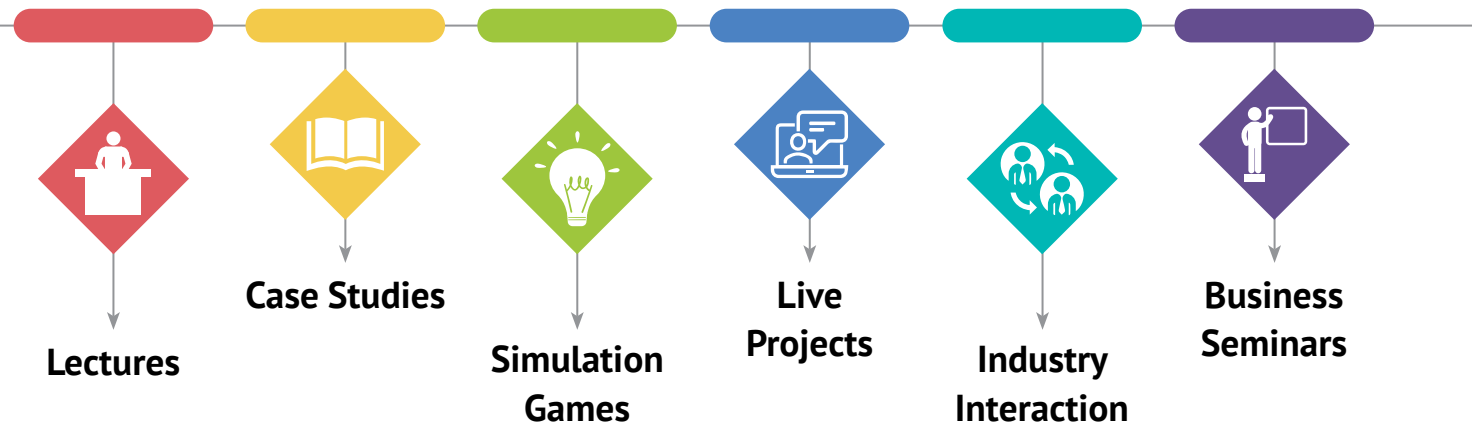


A tie-up with the

University of Ohio, USA,

which assists in updation of titles

Pedagogy



Resources

- CMIE's research and compilations on Mergers and Acquisitions, Business Beacon, Industry Analysis Service, Economic Intelligence Service, Prowess, CapEx, India Trades, Indian Harvest, Alpha, International Economic
- PROQUEST, EBSCO, India Business Insight database (IBID)
- VANS, CAPITALINE PLUS Corporate Database, CRISIL
- Database Tools like SPSS & SA
- Simulation worked on: Markstrat, Capstone



**Lecture series
by eminent
personalities
across diverse
fields**



Centres of Excellence



The centres of excellence at GIM connect academia and industry to advance management education, research and outreach in key areas.

Centre For Research (CFR)

CFR is a faculty-initiated activity to promote and foster a culture of research with clear objectives, facilitate an environment that promotes learning, encourage faculty members to engage in high quality research, imbibe research driven pedagogy that nurtures critical thinking among students and be known among the management community as a thought leader.



Centre For Social Sensitivity and Action (CSSA)

CSSA has been created to promote social responsibility among organizations, promote social responsibility among students of GIM through service to less privileged communities and contribute to the local and national community.



Centre For Entrepreneurship Development (EDC)

EDC has been established with the aim to foster the spirit of entrepreneurship among students and also providing students with the opportunity to learn about entrepreneurship and the entrepreneurial process while developing entrepreneurial attitudes and capabilities.



Centre For Creativity & Design Thinking (CCIDT)

Design Thinking is a critical tool in problem solving in the work place today. It uses a human centred approach to find sustainable solutions to existing problems. The Centre works toward making students "see" solutions when none seem to exist and harnesses metaphors to see new product/service designs possibilities.



The Joint International Internship Seminar

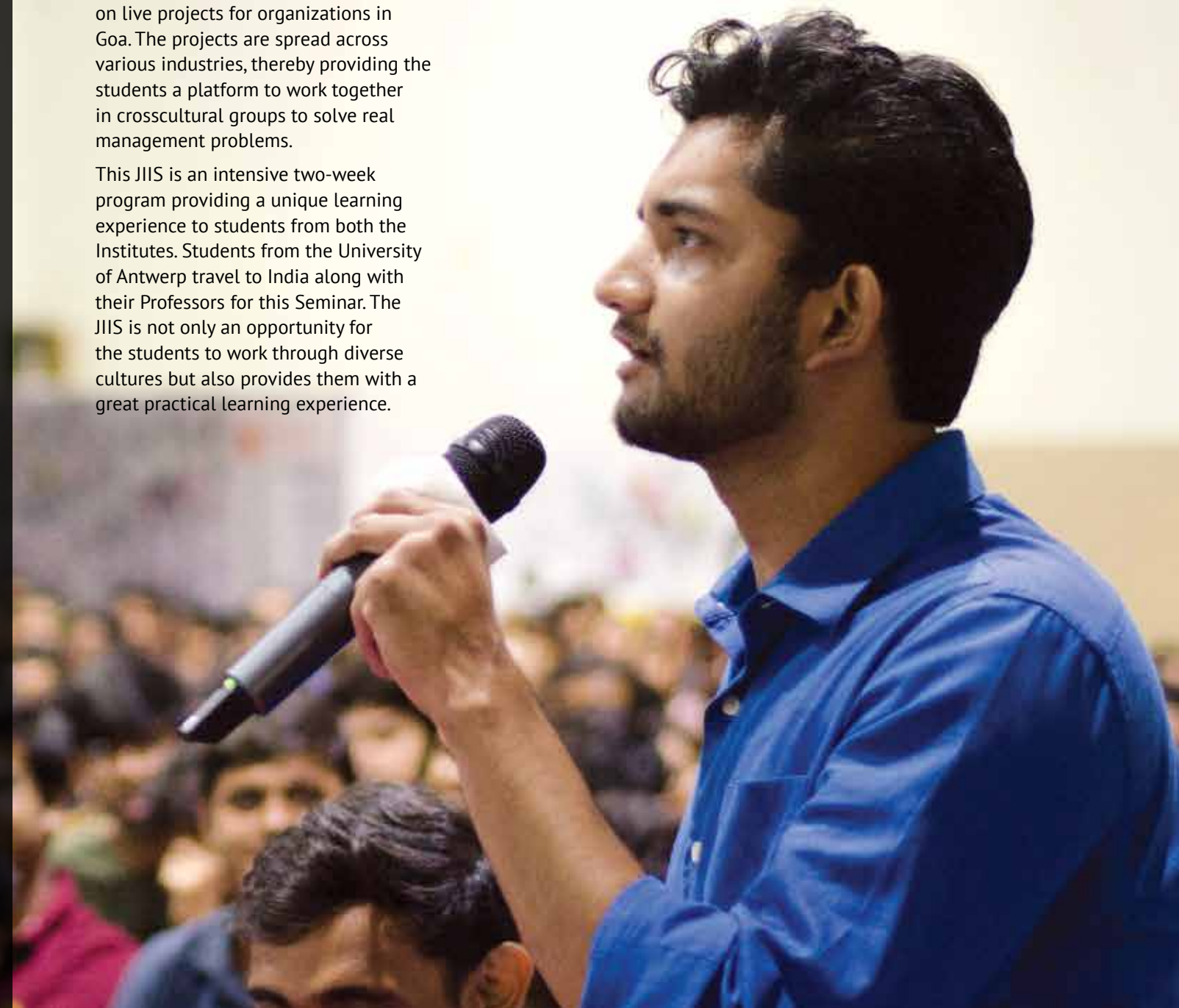
As a part of the Global Immersion Programs, GIM is proud to host a Joint International Internship Seminar every year, in collaboration with the University of Antwerp. Students from the University of Antwerp and GIM work together on live projects for organizations in Goa. The projects are spread across various industries, thereby providing the students a platform to work together in crosscultural groups to solve real management problems.

This JIIS is an intensive two-week program providing a unique learning experience to students from both the Institutes. Students from the University of Antwerp travel to India along with their Professors for this Seminar. The JIIS is not only an opportunity for the students to work through diverse cultures but also provides them with a great practical learning experience.



9th ISDSI International Conference

Goa Institute of Management had the opportunity to host the 9th edition of the prestigious Indian Subcontinent Region Decision Sciences Institute (ISDSI) International Conference at the Sanquelim campus, in January 2016, which promoted the research of interdisciplinary sciences and exchange of knowledge through various means. ISDSI is part of the Decision Sciences Institute, USA and is a platform to promote interdisciplinary research at the global level in the area of Decision Sciences through conferences. The conference at GIM hosted various academicians from different countries, practitioners from business and industry, and research scholars. Over forty institutes from USA and India converged at the GIM campus for the international event.



Leaders' Interaction Summit 2019-2020



In every academic year, high-level leaders from various companies come together for Leaders' Interaction Summit at GIM.

It is a great platform to hear from a range of speakers including managing directors and CXOs of various organizations about their career highlights and offer insights into their respective businesses.

Through Leaders' Interaction Summit, GIMites have an opportunity for engagement with the industries. This summit is also a unique opportunity for GIMites to collaborate on various business challenges and discuss the impact of new trends and development with the leaders. Leaders' Interaction Summit also creates a space for hands-on work, small-group discussions, and one-on-one meetings with some of the top corporate leaders.

At Leaders' Interaction Summit 2019, we are hosting a number of distinguished speakers. To name a few:



Mr. Adhir Mane
CHRO-Lifestyle Business
Raymond Ltd.



Mr. Rajarshi Choudhury
Director HR
Amadeus



Mr. Satyajit Mohanty
CHRO
Crompton Greaves
Consumer Electricals
Limited



Mr. Saurabh Sharma
Lead TA
OLX



Ms. Pavitra Singh
Director HR
Pepsico



Dr. Sujatha Sudheendran
Head HR
Aditya Birla Finance Ltd



Mr. Sameer Soni
Director – International Business
Bennett Coleman and
Co. Ltd. (Times Group)



Mr. Pradeep Gopi
HR Leader
Nissan Digital



Bridge The Gap 2020



The COVID-19 pandemic challenged organizations and institutes across the globe on their abilities to face the VUCA world. GIM also had to face the brunt. Though it had put restrictions on our physical mobility, the echo from the core belief of "Learning never stop at GIM" gave GIM the strength to ensure that the knowledge, information and thoughts mobility was maintained seamlessly. **BridgeTheGap**, a webinar series, was conceptualized as a result.

BridgeTheGap created an e-platform for both industry and academia to discuss the COVID-19 pandemic and how it has impacted the business as usual. The goal was to exchange ideas about the role of management education and that of future leaders in this unforeseen crisis to ensure

business maintenance and recovery. It intended to bring together bright minds to give talks that are idea-focused, and on a wide range of subjects, to foster learning, inspiration and wonder-and provoke conversations that matter.



List of Speakers



Minali Bhawsar
Head
Sales Capability, Mars



Kartik Mohindra
CMO
Pernod Ricard India Ltd



Anish Chowdhary
Head
Products, Marketing
& Consumer Vertical,
SME Lending, Edelweiss
Financial Services



Mahesh Sohoni
Management Consultant
Accenture Strategy



Rajiv Porwal
General Manager
Customer Service,
3M India Pvt Ltd



Puneet Aneja
Manager,
Business Development
Platform, Mastercard



Guhan Ramanan
President
Business Transformation,
Neeyamo



Vijay Sivaram
CEO
Quess Corp



Hari T.N
Head HR
Big Basket



Strafford Fernandes
Manager
University Relations,
Flipkart

MANTHAN 2020



Goa Institute of Management
presents

MANTHAN

WITH

BOSTON INSTITUTE OF ANALYTICS & SPINNAKER ANALYTICS

Panel discussion on evolution of analytics in the new normal



Sufia Khan
Director
Boston Institute of Analytics



Ashwin Malik Meshram
Managing Director
Spinnaker Analytics



Aayush Shah
Head of Analytics
Spinnaker Analytics

Corporate Relations & Placement Cell of GIM organised **MANTHAN 2020**, a panel discussion on **June 15th, 2020**. The panel consisted of

Ms. Sufia Khan

Director
Boston Institute of Analytics

Mr. Ashwin Malik Meshram

Managing Director
Spinnaker Analytics and

Mr. Aayush Shah

Head of Analytics
Spinnaker Analytics.

During the discussion, the panel agreed to the fact that 'Data science helps one in taking necessary business actions from the insights that one gets from the data. More actionable the insights, better the strategies for a business'. The discussion revolved around topics such as how a person with non-technical background should approach the Data Science and Analytics domain, how evolution of Analytics will be in the post COVID era and finally how deep should our knowledge of Data Science be.

The panel also discussed basic requirements for everyone who ought to be a good Data Scientist, what language should one have expertise on and the statistical and the mathematical methods one should master to be a good Analyst.

Thoughts of Alumni



We were the third batch of GIM and while I joined looking at the faculty, however there were a lot of apprehensions on how it will shape me as an individual and my career.

While we had our own share of challenges – infrastructure, canteen, common utilities and less faculty what unfolded was that it imbibed in me values and ethics that I continue to live with every day. The faculty was ever nurturing in their approach through personal connect and an holistic learning approach of theory, projects, case studies and assignments.

I see the same warmth and care even today from them during our interactions. I would admit that the overall context at GIM has made me a confident and better person who can navigate through difficult and complex times. I am proud to be an alumnus of GIM.

Sandip Mishra

CHRO
Prodapt

After working two years at American Express as a Product Analyst, I realised that the only way to move up in corporate is to have an MBA. This realisation was a strong motivation to prepare and sit through all the competitive exams for MBA entrances. Cracking through XAT and securing a seat at GIM was a life changing event for me. Firstly it was about leaving behind the new found financial independence that I had recently achieved with a great job, secondly I was going back to school for further studies and lastly it was in GOA! I still remember a bunch of my friends back then being shocked that I was headed to Goa for my MBA. But all these three realisations became the foundational strength that I needed to power through my first time away from home, away from family and my first time living with friends (who were later to become my family!). GIM not only taught me a great deal in academics (so much so that I came back after 8 years to teach at my alma-mater) but taught me life lessons that I could've only imagined to learn to this day.

I feel proud that I have been associated with this institute and in the last 11 years, I've always been passionate to talk about my college to my peers from other A+ grade institutes - be it IIMs, ISBs or sometimes even Harvard's of the world. It has been a very humbling experience to have traversed through multiple roles and companies and people and what levels up at the end is not the academic institute we come from but the business ethics and people values we have imbibed along the way. Working at Google for over two years now, each day is a reminder that my MBA journey taught me to cope with life leaving me with great friends like family and that is far more important to me today than my take home salary.

Mitali Bhargava

Product Lead
Google

Corporate Competitions Excelled



Debate for good



1st & 2nd Position

Wipro Earthian Sustainability Quiz



3rd Position

GEP GAMEPLAN



National Finalist

Blueprint



Offered PPI to
Campus Winners

L'oreal Brandstorm



Regional Finalists

Future Generali
Get Set Go



Campus Winners

HUL Speed Mentoring
Programme



1st Position

TATA Crucibles



Goa Round Finalist

Hero Campus
Challenge Season 4



Regionals

Ab Inbev Hackathon- Chasing
Procurement Excellence



National Finalist

MTV Linkedin Get a Job
Season 5



National Finalist

VGuard Big Idea



2nd Position

DCB Top Recruit Challenge



National Finalist

Transformation Series



Campus Ace Winners

MindRover Season
Season 7



Regionals

Renew Power



National Finalist

HUL Big Brand Theory



National Finalist

Credit Research
Challenge



National Finalist

J&J Quest



Regional Winner

Mark Case



3rd Position

Titan Elevate



Campus winners

HUL The Premier League



National Finalist

PCBL Challengers -
Season 2



National Finalist

The Ultimate Pitch 3.0



Campus Finalist

Avery Dennison Campus
Corporate Challenge



National Finalist

Niine Path Breaker's
Challenge



West Regional Finalist

Learning Beyond Classrooms



Give Goa Initiative

As a part of Give Goa project, I, along with my group, had an opportunity to work with CII Young Indians, on their Project 'Masoom', which has been conceived to keep children safe by creating awareness on child safety amongst young children, parents, and other stakeholders. In the course of last one year, we conducted workshops with primary school teachers and students to spread awareness on child sexual abuse and safe and unsafe touch. At the beginning of the year, we had targeted 15+ schools for our visits. On completion of the project, we were successful in conducting sessions in 17 schools as well as a special session for the Eco- Clean Staff at GIM.

In the process, we realized that each individual has a responsibility for contribution to society, and we must thus all work towards a common goal of removing such social evil, by creating an impact in any way possible. We feel proud to contribute our part towards this goal. We believe it has helped the community in the sense that these children now will know if they are being exploited or see someone else in a similar situation and would know what to do.

By Akshita Sabharwal
(2018-2020)



International Consulting Bootcamp



Joint International Internship Seminar (JIS) is an intensive two-week project in collaboration with students from University of Antwerp, Belgium at Nirmala Institute of Education, Goa. The main objective of the project was to conduct a job analysis of the administrative staff and to build a robust mechanism for monitoring as well as evaluating the performance of the staff. A project like this offered us a once in a lifetime opportunity to work on critical issues that prevail at the workplace. Working with cross-cultural teams exposed us to multifaceted solutions to a single program which not only encouraged expression of new ideas but also propelled us to think globally. The program as a whole acted as a window to other cultures and ideas which enriched us on many levels and helped us evaluate our own abilities to integrate and collaborate with all the members of the team and balance between the differences.

By Prithvi Raj Bhatia & Tanishka Asnani
(2018-2020)



Student Exchange Program (Summer 2019)

Summer Internship Program (SIP) is an integral part of our curriculum. However as per mandate set by the Institute, we can choose to study a semester abroad in lieu of the SIP. Hence, I decided to explore this latitude. I went for Foreign Exchange Program to Catolica Lisbon School of Business and Economics in Portugal. Being one of the premier B-Schools in Europe, it helped me perfect my existing skills and impart new ones in a setting that serves as a great opportunity and a once in a lifetime experience. The pedagogy used was a sublime mix of classroom lectures by industry experts and reputed members of the fraternity, as well as practical implications and deliverance of the principles taught.

Our team worked on a live project along with BCG (Portugal) analysts to provide consultancy and solutions to a social impact firm, looking to expand its area of operation. This involved setting a delivery time-line, thorough market research & analysis, constant feedback and interactions with the client as well as the senior consultants.

This exchange program helped me in understanding - how education as well as transactions are conducted in this part of the world along with the change in policy and approach required, in order to penetrate different geographical markets and segments. Having an intuitive knowledge about the same, post this student exchange program has inculcated an essence of adaptability as well as a motivation in me to take up challenges

By Osama Kamran
(2018-2020)



Student Initiatives/Clubs



E-cell

The **E-Cell - The Entrepreneurship Cell** at GIM is a prominent student body that promotes and celebrates the entrepreneurial spirit and encourages students to be entrepreneurs. "UTSAV" is the flagship event of E-Cell, which provides an opportunity to students to run their very own entrepreneurial venture for a day, the aim being to implement and put in practice every aspect of managing a business. The E-Cell has an in-house product, the "Privilege Card" that students, faculty and staff purchase to avail discounts at multiple restaurants, hotels and other social setups across Goa. The E-Cell also organizes EUREKA - a national level B-Plan competition and ELEVATOR PITCH - a 3-minute Idea Pitch Competition to address multi-facet aspects of Entrepreneurship. To inculcate the spirit within the institute even better, The E-Cell has collaborated with Atal Incubation Centre GIM. The E-cell along with AICGIM conducts numerous workshops, seminars, events like ASSOCHAM LAUNCHPAD | GOA and various other interactive sessions with eminent Entrepreneurs and angel investors thus providing the students with unparalleled exposure to the entrepreneurial world.

Elevator Pitch - The Elevator pitch is an inter-college competition intended to challenge students to present their "Big Idea" as succinctly and convincingly as possible in a competitive environment. This event is the ultimate test of the participant's clarity of thought, creativity, persuasive abilities and business acumen within 3 minutes.



Sankhya

Sankhya - The Analytics Club's principal objective is to help students comprehend analytics concepts as an essential competitive resource and learn new computational methods through hands-on workshops and informational sessions. Each industry generates and preserves large amounts of raw data from day-to-day operations. To keep ahead of the competition, many firms convert these large pools of data into useful insight, which in turn increases productivity and quality of products and services, which is used by various departments like HR, Marketing, Finance and Operations.

Sankhya strives to act as a bridge between the theoretical concepts and their applications by organizing a host of workshops, case study competitions, knowledge building sessions, tools learning session by industry experts (Python, SAS certification, VBA, R, Hadoop, SPSS, etc.), intra-college as well as national events. The unparalleled benefits of these events is shared with all the stakeholders - Students, GIM, Societies and the Clubs.



HRiday

HRiday is the **HR Club** of GIM with a legacy of over 20 years. Over the years, the club has constantly strived to improve its offerings with the sole aim of the students' holistic development. Right from events like I Know What You Did Last Summer, a student interaction forum to Anveshan; the club's continuous focus has been to provide a platform to the student community for meaningful interactions, self-learning and exhibiting problem solving skills.

'Anveshan 2020 - Forging Connect' sponsored by Deccan Fine Chemicals (India) Pvt. Ltd. is one of the largest National Level HR Business Symposiums conducted by any B-School in the country. It was organized by HRiday - the HR Club of Goa Institute of Management. Anveshan 2020 was the eighth iteration of Anveshan and was held on the 15th and 16th of February 2020. Post Graduate Management students from over 250 B-Schools in India participated in this event.

Over the course of two days, various events were held which included - Gyaanodaya (talk by an HR leader), Samiksha (National level HR case study competition), Margdarshan (industry mentorship simulation HR competition), Yukti (series of workshops on different topics) and InQuizitive (national-level online HR quiz competition).

Anveshan 2020 was sponsored by various top organizations of the country. It had TOPSIM as its Simulation Partner, Safexpress as the Official Supply Chain Partner, Tangentia as Technology Partner, People Matters as the Media Partner, Human Capital as the Knowledge Partner, Big FM as Radio Partner, Herald as Print Media Partner, The Souled Store as the Official Gifting Partner and many other sponsors.



Ribandar Talks

Ribandar Talks was founded in the year 2004. We at Ribandar Talks provide a platform for students to interact with industry-experts by organizing talks, symposiums, and round-table conferences. We have hosted numerous industry professionals from diverse backgrounds with an attempt to enrich the student community with industry experience and knowledge. Some prominent speakers we have hosted in the recent past are Mr. Piyush Pandey (Ogilvy), Mrs. Kiran Bedi (Guv. Puducherry), Mr. Amit Sharma (CHRO Volvo Group) and many more. The takeaways from RT sessions make students aware of the recent industry trends and make them ready for their corporate journey.





Prayas

Prayas is a student driven "Sports" club of GIM. With organizing more than 20 mainstream sports events, conducting workshops (which "include" Tennis, Basketball, Badminton, Yoga and many more) and "celebrating" traditional sports like 'Matki Phod' and 'Kites Flying' we are also responsible for "management, procurement and maintenance of sports infrastructure and inventory. As much as the need for academics is stressed in GIM, students are also made to realise that the importance for sports is essential for holistic self-development. The mantra of Prayas is simple - 'Word Hard, Play Hard' - and its mission is to awaken the sportsperson in every individual.



SCOPES

SCOPES, the Supply Chain and Operations Club, strives to live up to the vigour of Operations enthusiasts and is a step ahead in ensuring that learning does not stop beyond books. We constantly use digital media platforms to convey the latest trends in operations and supply chain domain to the students of GIM as well as update them with academic activities concerning Operations. As far as our events are concerned, they are specifically designed to ensure that teamwork, strategy & competition becomes enjoyable and constantly test them.

Our Flagship event, "**Prabodhan**", a national level supply chain & operations conclave includes Tantra where we host some of the most prolific speakers and industry experts to share their expertise, and, Continuum the National Level Case Study Competition, where we witness humongous participation from students across the most prestigious B schools of the nation. The annual supply chain newsletter "Samhita" is launched during Prabodhan.

Prabodhan 2020 was a standout wherein apart from the usual itinerary, we had Mr. Amartya Kumar Guha (Associate Director -Supply Chain, Flipkart) and Mr. Ritesh Andre (Spokesperson, Mumbai Dabbawala) share their thoughts on "**Supply Chain towards Sustainability**".



Vinidhan

Vinidhan is a student managed investment fund which was conceptualized in 2013 with the objective of providing a platform for the students to learn through the experience of managing a real investment fund. 'Learning' is the primary objective of Vinidhan and it is managed solely by the students of GIM under the guidance of the Faculty Advisor Prof. Amiya Sahu.

Vinidhan is registered under the Society's Registration Act, 1860. The students who are a part of Vinidhan are committed to make it a successful and a well-managed fund through hard work, peer-learning and ethical trading practices. These students get an in-hand experience of investment research, investment of money and managing a portfolio prior to entering their corporate lives.



MECCA

MECCA-The Marketing Club of GIM exists to provide a platform for the marketing enthusiasts to hone and surpass their capabilities and master their interest. It strives to act as a bridge between the theoretical concepts and their applications by organizing a host of intra-college as well as national events, each of which has an underlying marketing concept, benefits of which will be shared with all the stakeholders – Students, GIM, Society and the Club.



Industry Institute Interaction (i3) Club

Industry Institute Interaction Club (i3) is a student driven initiative that consistently works towards bridging the gap between industry and the students through live projects. Over the years, GIM students have successfully worked upon meaningful projects with top-level organizations into diverse fields ranging from marketing to data analytics, which has helped them to elevate their learning experience. Our endeavor is to be associated with brands that continue to add value and nurture the skillset of the students. Our students also organized a productive workshop known as concept to cash in collaboration with Scalefactor, which taught students the art of systematic thinking.

Few of the projects we got on board this year:

Oyo rooms, Kellogg's, B-Live, The ThickShake Factory, Finlatics.



Testimonials:

The i3 club has made a great impact on my life. I got the exposure to reach out to companies for providing insights into the corporate environment, thereby giving me opportunities for personal development and growth. The live projects gave me a birds-eye view into the corporate scenario. It was fun to be the part of the i3 club and it will always be an important part of my GIM journey.

Aarushi Rishi Raj

Senior Analyst, EY
Batch 2017-2019

For me GIM was about pushing my boundaries, finding comfort in uncertainty, connecting with people, helping others, and seeking help whenever required. Being an i3 club member, I was able to experience and practice all of it and beyond. Learnings from being a member of this club continues to help me in my professional career as well. It has made me practice empathy, which is the most important skillset required to survive in the corporate world, either be it about understanding your customers, team, client and always going an extra mile to help. I am glad and extremely proud to be a member of i3.

Anubhav Agrawal

Associate Partner, ScaleFactor Consulting Labs
Batch of 2017-2019

Annual Conclaves



Anveshan 2020

'Anveshan 2020 – Forging Connect' sponsored by Deccan Fine Chemicals (India) Pvt. Ltd. is one of the largest National Level HR Business Symposiums conducted by any B-School in the country. It was organized by **HRiday – the HR Club of Goa Institute of Management**. Anveshan 2020 was the eighth iteration of Anveshan and was held on the 15th and 16th of February 2020. Post Graduate Management students from over 250 B-Schools in India participated in this event.

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International Consulting Bootcamp

GIM concluded the 14-day **International Consulting Bootcamp**, from 16th to 29th September. 16 students from the University of Antwerp (faculty of applied economics), Belgium, visited the campus and worked alongside students from GIM with clients like Optel, Magssons, EDC Goa, Salgaocar Hospital, to name a few.

The projects included understanding the problem statement and coming up with feasible recommendations, and solutions, based on extensive research and daily field visits.

Through this culturally immersive program, students got an opportunity to experience the industry firsthand and hone their communication skills.



Conference on Emerging Markets Innovation

GIM hosted a 'Conference on Emerging Markets Innovation' on 22nd February 2020. The conference began with Dr Ajit Parulekar addressing the audience, explaining the importance of such conferences entailing centres of creativity and design thinking, entrepreneurship, and innovation.

Ms. Ankita Anand, Director of Information Technology, Government of Goa spoke about 'Glocalisation' and 4A's- Availability, Accessibility, Affordability, and Appropriateness as she talked about innovation.

Dr. Ashis Dash, Joint Director General of Foreign Trade Regional Authority, Vadodara, Gujarat, DGFT, Ministry of Commerce and Industry, Government of India spoke about the policy paradigm shift in the world. He explained the role of WTO and its tax free policies for imports and exports.

The conference advanced into two panel discussions on potential, challenges and opportunities for emerging markets innovation, and policy and framework for the same, followed by a paper and case presentation and Idea Exposition.

"Innovation is seeing what everybody has seen and thinking what nobody has thought." – **Dr. Albert, Szent- Györgyi.**



Coalesce 2019

Coalesce'19: Annual Data Science Summit of Goa Institute of Management was held on 11th and 12th of November, 2019. The summit hosted data science leaders from across industry and witnessed the enthusiasm they carry. Several leaders delivered individual data talks related to their field of work, few were involved in sizzling debate: 'Is Artificial Intelligence Eating Jobs?' and a panel discussion on topic 'Does analytics act as enabler in current business model?'.



WizBiz 2020

MECCA organizes **GIM WIZBIZ**- a national level corporate quiz competition, the biggest organized by any B-School in the nation. This year was the 20 th edition of this flagship event.

This event gives the most competitive quizzers of the nation an opportunity to compete with the best of the best.

Our esteemed quizmaster, Mr. Avinash Mudaliar, is one of the most reputed in the quizzing world and a well accomplished quizzers himself. Mr. Mudaliar is the Chief Product Officer at Network 18 Digital and is also the quizmaster of Asia's largest quiz- Under the Peepal Tree and is associated with SaReGaMa HMV and Gaana. com. He has conducted over 1500 quizzes in the last 21 years and has been associated with GIM WIZBIZ for last 16 years.

Since its inception in 2000, GIM WIZBIZ has been sponsored by the top companies of India.

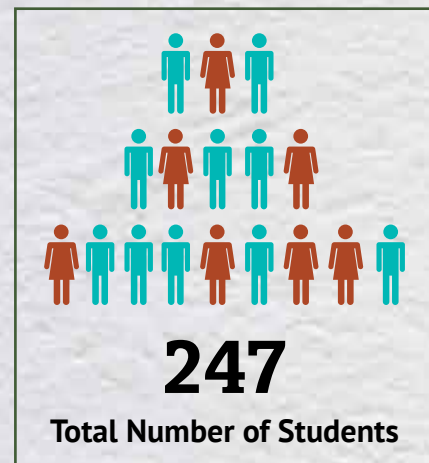
This has continued at GIM WIZBIZ 2020 where we had ONGC, SBI and Thaly TVS amongst 60 others as our generous sponsors.

The winners of our pre-events e-WIZBIZ (online), WIZBIZ Weekly (online) and the winners of the main event GIM WIZBIZ take home prizes worth Rs. 3 lakhs. The reigning 1 st place champions of GIM WIZBIZ 2020- Jayakanthan R and B Naveen Kumar are from TCS and Sai Mitra Constructions respectively. We also had large number of participations from other top corporates such as RBI, Deloitte, Infosys, Pepsi, Pidilite, Cognizant, Vedanta, Tata Motors, which include winners of Tata Crucible and Brand Equity as well.

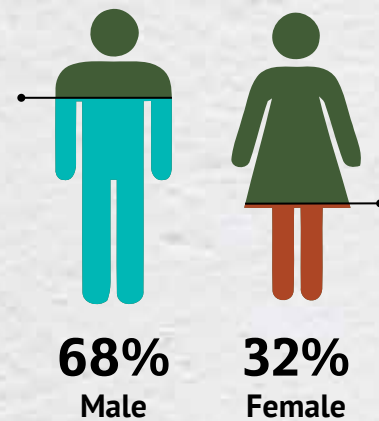


Batch Demographics

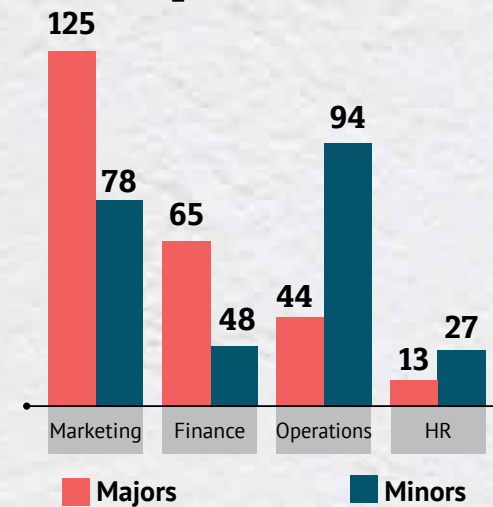
2020-2022



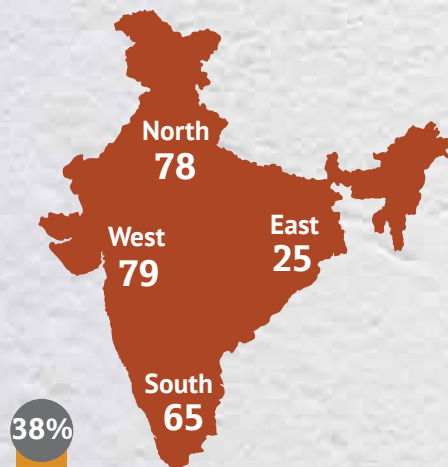
Gender Ratio



Specialization



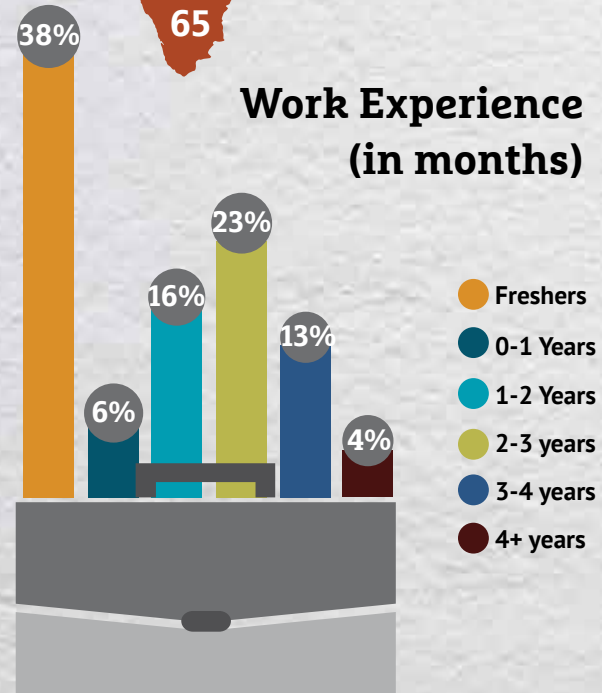
Zone-Wise Diversity



Work Experience (by sectors)

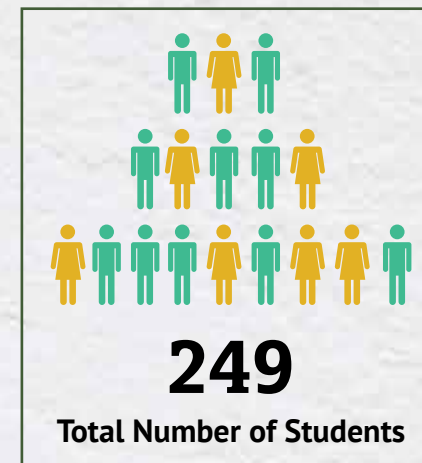


Work Experience (in months)

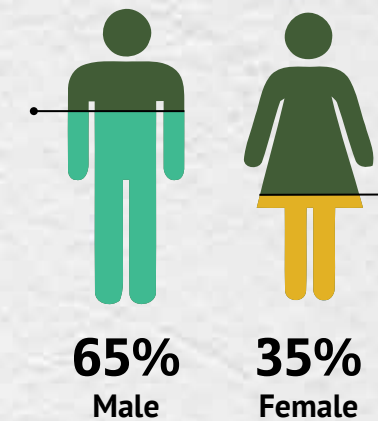


Batch Demographics

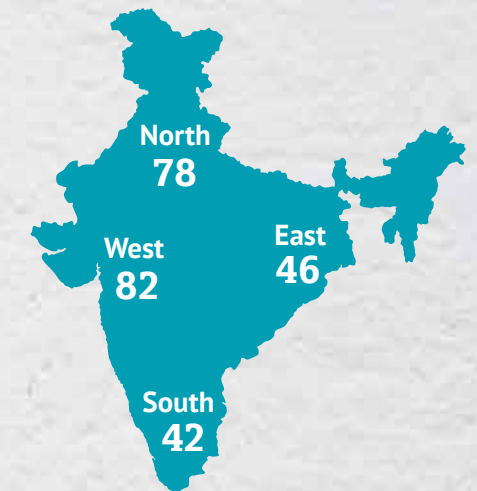
2019-2021



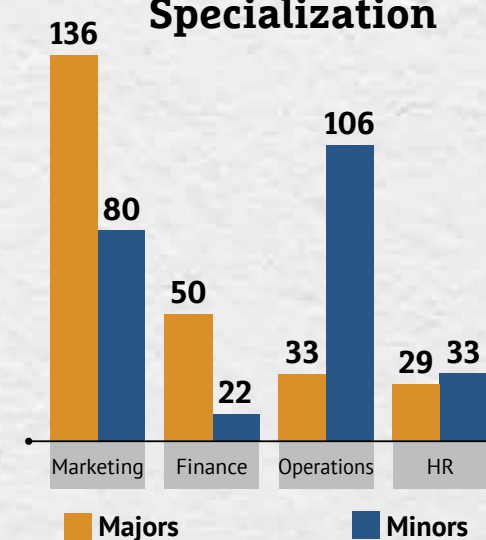
Gender Ratio



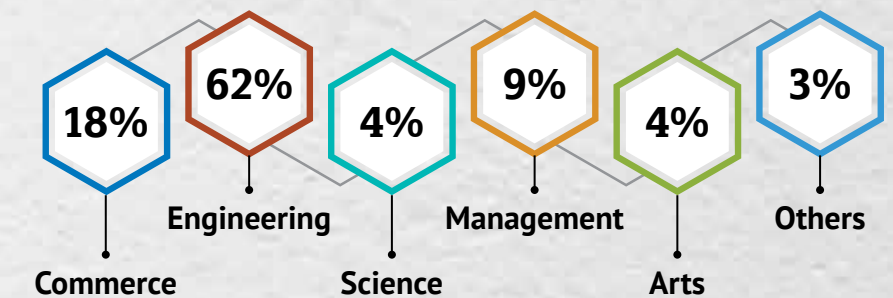
Zone-Wise Diversity



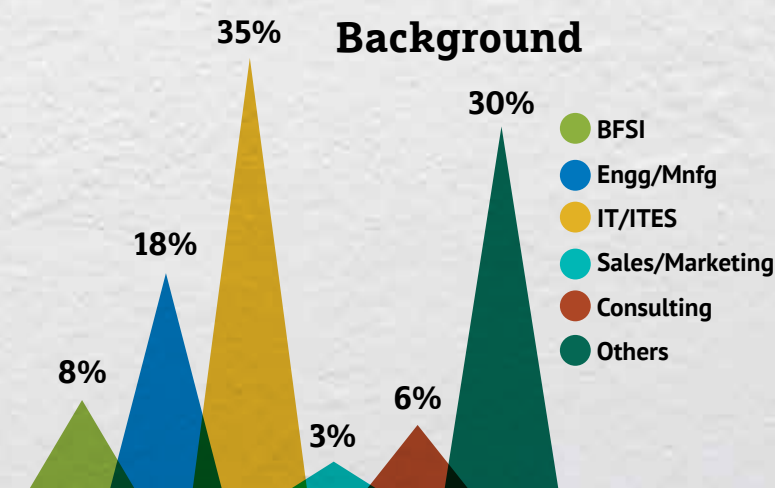
Specialization



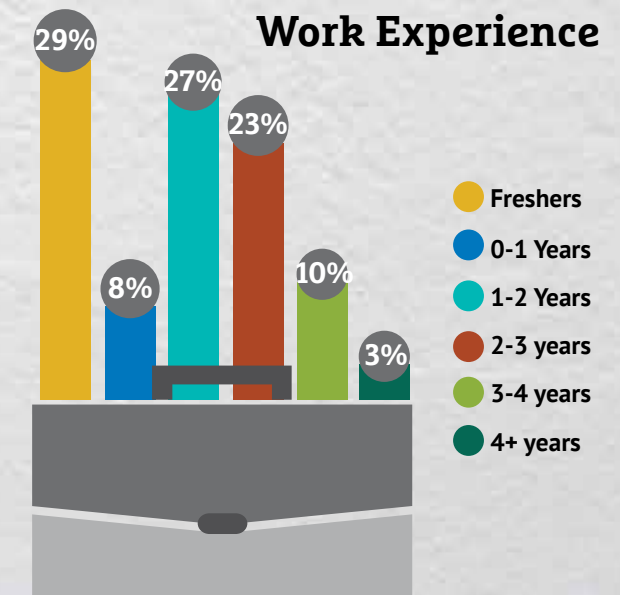
Academic Background



Professional Background



Work Experience



Finance



Course Details

- Banking
- Behavioural Finance
- Corporate Taxation
- Entrepreneurial Finance
- Financial Communication & Investor Relations
- Financial Derivatives
- Financial Econometrics
- Financial Institutions & Financial Markets
- Financial Modelling using Spreadsheets
- Financial Reporting and Analysis
- Financial Risk Management
- Fintech
- Fixed Income Securities
- Insurance
- International Finance
- Investing & Wealth Creation
- Merger & Acquisition
- Project Appraisal & Finance
- Security Analysis and Portfolio Management
- Strategic Cost Management
- Strategic Financial Management
- Technical Analysis
- Valuation
- Working Capital Management
- Quantitative Finance
- Sustainable Financing and Impact Investing
- Alternative Investments
- Banking Analytics



Faculty

Prof. Abhishek Ranga

CPA, ICWA, ACMA, MBA, Ph.D

Prof. Amiya Kumar Sahu

B.Sc (Zoology), MBA (Fin), Ph.D

Prof. Arpita Amarnani

B.E (Elect), MBA (Fin), Ph.D

Prof. Kaushik Desarkar

B.Sc, PGDM, MSc(UK), FRM

Prof. Lakshmi S. Ladha

B.Sc, PGDM, Ph.D

Prof. Manas Mayur

M.Sc (Forestry), Ph.D

Prof. Manish Parmar

M.Com, CA(ICAI), Ph.D(pursuing)

Prof. Manju Tripathi

B.Sc, MBA, Ph.D

Prof. Monika Ishwar Dhochak

B.Com, MBA, Ph.D

Prof. Neeraj Amarnani

B.Sc, MBA (Fin), Ph.D

Prof. Rajesh Pathak

M.Com, MBA, Ph.D

Prof. Ranjan DasGupta

M.Com, M.Phil, Ph.D

Prof. Umesh Satyanand Mahtani

PGDM(IIM-B), ACMA(UK), CPA(AICPA-US), Ph.D (pursuing)



Visiting Faculty

Prof. Ganapathy

Sr. Divisional Manager(Retd), LIC, Bangalore

Prof. Vipul Arora

I will always value my stint at GIM as it shaped the way I think while handling any work situation. The academic rigour along with innovative case-based ways of teaching and evaluation helped to develop the technical as well as personal skills required to execute my work right. The flexibility to study any courses of choice go a long way in providing a diverse exposure.

Himanshu Nassa

Associate - Diligence Advisory Group
Cushman & Wakefield
GIM Batch: 2010-12

Aakankshit Kar

22 years



B.Sc (Hons.)

Symbiosis School of Economics

Work Experience:

Summer Internship: Duff & Phelps

Internship Sector: Consulting

Aakash Deep Singh

25 years



B.Tech

Vellore Institute of Technology

Work Experience: 32 months
Larsen and Toubro Limited

Summer Internship: Arcesium

Internship Sector: BFSI

Aayushi Agarwal

23 years



BBA

Swift College

Work Experience: 22 months

Ganga Digital

Summer Internship: JP Morgan Chase & Co.

Internship Sector: BFSI

Abhinaba Roy

26 years



B.Tech

Techno India College of Technology

Work Experience: 42 months

Tata Consultancy Services

Summer Internship: Barclays

Internship Sector: BFSI

Abin Babu

25 years



B.Tech

Toc H Institute of Science and Technology

Work Experience: 16 months

H.M.T Machine Tools Ltd

Summer Internship: Vivriti Capital

Internship Sector: BFSI

Aditi Singhvi

23 years



B.Com

Jai Narain Vyas University

Work Experience:

Summer Internship: Future Generali India Insurance Company Limited

Internship Sector: BFSI

Aditya Gaba

23 years



BBA

Anil Surendra Modi School of Commerce

Work Experience: 20 months

Trade Enterprises(Reebok)

Summer Internship: Hedge Equities (P) Ltd.

Internship Sector: BFSI

Aivin Mathews

25 years



B.E

Don Bosco Institute of Technology

Work Experience: 13 months

Beautex Industries Pvt. Ltd.

Summer Internship: MWH Holdings Ltd

Internship Sector: BFSI



Akshali Desai

22 years

**B.Tech**

Chandubhai S Patel Institute of Technology

Work Experience:**Summer Internship:** Hedge Equities (P) Ltd.**Internship Sector:** BFSI

Amogh Ansh

24 years

**B.Tech**

Mukesh Patel School of Technology Management and Engineering

Work Experience: 22 months

IBM India Private Limited

Summer Internship: Vivriti Capital**Internship Sector:** BFSI

Gaurav Lokesh Metha

24 years

**B.E**

PES Modern College of Engineering

Work Experience: 13 months

Shri Krishna Trading Co

Summer Internship: Hedge Equities (P) Ltd.**Internship Sector:** BFSI

Gunjan Yadav

26 years

**B.Tech**

Bharathi Vidyapeeth Deemed University College of Engineering

Work Experience: 21 months

Webtracker Technologies Private Limited

Summer Internship: Hedge Equities (P) Ltd.**Internship Sector:** BFSI

Anshul Singh Thakur

26 years

**B.E**

Jabalpur Engineering College

Work Experience: 38 months

Infosys Limited

Summer Internship: The Money Roller**Internship Sector:** BFSI

Anupam Anand

23 years

**B.A. (Hons.)**

Ramanujan College

Work Experience:**Summer Internship:** Hedge Equities (P) Ltd.**Internship Sector:** BFSI

Harriot Elizabeth Babu

21 years

**B.Com (Hons.)**

St. Xavier's College

Work Experience:**Summer Internship:** Hedge Equities (P) Ltd.**Internship Sector:** BFSI

Harshita Singh

20 years

**B.Com**

Kalindi College

Work Experience:**Summer Internship:** Future Generali India Insurance Company Limited**Internship Sector:** BFSI

Aparna

21 years

**B.Com (Hons.)**

Patna Women's College

Work Experience:**Summer Internship:** JP Morgan Chase & Co.**Internship Sector:** BFSI

Charchit Gupta

22 years

**B.Com**

Christ Church Pg College

Work Experience:**Summer Internship:** Future Generali India Insurance Company Limited**Internship Sector:** BFSI

Hriday Santosh Ranade

21 years

**B.Com**

Symbiosis College of Arts and Commerce

Work Experience:**Summer Internship:** Wealth Managers India Pvt Ltd.**Internship Sector:** BFSI

Kirtika Mundhra

25 years

**B.Com (Hons.)**

Goenka College of Commerce and Business Administration

Work Experience:**Summer Internship:** Hedge Equities (P) Ltd.**Internship Sector:** BFSI

Debotro Sinha

27 years

**B.E**

M.S.Ramaiah Institute of Technology

Work Experience: 39 months

Dynamic Construction Corporation

Summer Internship: Tequity Investing**Internship Sector:** BFSI

Duttatreya Mishra

22 years

**B.Com (Hons.)**

Sri Guru Nanak Dev Khalsa College

Work Experience:**Summer Internship:** Vivriti Capital**Internship Sector:** BFSI

Megha Goel

24 years

**B.Com (Hons.)**

Indraprastha College For Women

Work Experience: 25 months

Sorabh Goel and Associates

Summer Internship: JP Morgan Chase & Co.**Internship Sector:** BFSI

Muskan Taneja

21 years

**B.A. (Hons.)**

Shaheed Bhagat Singh College

Work Experience:**Summer Internship:** Money work here holding**Internship Sector:** BFSI



Neeraj Rajani

20 years

**B.Com (Hons.)**

University College of Commerce and Management Studies

Work Experience:**Summer Internship:** Citi**Internship Sector:** BFSI

Nidhi Vinod Mistry

22 years

**BMS**

Narsee Monjee College of Commerce and Economics

Work Experience: 12 months
Kotak Securities**Summer Internship:** JP Morgan Chase & Co.**Internship Sector:** BFSI

Saket Gupta

27 years

**B.Tech**

The Lnm Institute of Information Technology

Work Experience: 39 months
4C Plus Co. Ltd.**Summer Internship:** Ernst & Young**Internship Sector:** Consulting

Sanil Surendra Pai Kakode

26 years

**B.E**

Rajendra Mane College of Engineering

Work Experience: 27 months
Canacona Municipal Council**Summer Internship:** Hedge Equities (P) Ltd.**Internship Sector:** BFSI

Pranav Murali Krishna Panyam

24 years

**B.Tech**

Gandhi Institute of Technology and Management

Work Experience: 15 months
Byju's**Summer Internship:** JP Morgan Chase & Co.**Internship Sector:** BFSI

Praneet Kapooria

26 years

**B.Com**

Professor G. Ram Reddy Centre For Distance Education

Work Experience:
Summer Internship: Hedge Equities (P) Ltd.**Internship Sector:** BFSI

Saurabh Deepak Chitlange

24 years

**B.Com**

Institute of Distance and Open Learning

Work Experience: 22 months
Mayur B. Mehta Chartered Accountants**Summer Internship:** Hedge Equities (P) Ltd.**Internship Sector:** BFSI

Shinjan Bhattacharya

25 years

**B.Tech**

SRM University

Work Experience: 35 months
Cognizant Technology Solutions India Private Limited**Summer Internship:** Hedge Equities (P) Ltd.**Internship Sector:** BFSI

Raghav Wadhwa

26 years

**B.Com**

Arya College Ludhiana

Work Experience: 27 months
Idm Solutions Pvt. Ltd.**Summer Internship:** Ernst & Young**Internship Sector:** Consulting

Ridhi Bajoria

21 years

**BBA (Hons.)**

St. Xavier's College

Work Experience: 9 months
Presidency Impex Pvt. Ltd.**Summer Internship:** Duff & Phelps**Internship Sector:** Consulting

Shruti Verma

21 years

**B.Com (Hons.)**

Kamla Nehru College

Work Experience:
Summer Internship: Feedback INFRA**Internship Sector:** Consulting

Shubham Ahuja

23 years

**B.Com (Hons.)**

Shaheed Bhagat Singh College

Work Experience: 12 months
Ey Global Delivery Services India Llp**Summer Internship:** Ernst & Young**Internship Sector:** Consulting

Rushabh Shah

24 years

**B.Com (Hons.)**

The Bhawanipur Edu.Soc. College

Work Experience: 27 months
C.Kant & Co**Summer Internship:** Tata Capital**Internship Sector:** BFSI

Sai Teja Reddy

23 years

**B.Com (Hons.)**

Aurora Degree College

Work Experience: 23 months
Cognizant Technology Solutions India Private Limited**Summer Internship:** Ernst & Young**Internship Sector:** BFSI

Shubham Srivastava

26 years

**B.Tech**

Manipal Institute of Technology

Work Experience: 24 months
Reliance Industries Limited
Summer Internship: JP Morgan Chase & Co.**Internship Sector:** BFSI

Siddesh Shiva Naik

25 years

**B.E**

Goa College of Engineering

Work Experience: 36 months
Vedanta Limited**Summer Internship:** Hedge Equities (P) Ltd.**Internship Sector:** BFSI



Suchitra Divakaran

24 years

**B.E***Goa College of Engineering***Work Experience:** 12 months
Mormugao Port Trust**Summer Internship:** Hedge
Equities (P) Ltd.**Internship Sector:** BFSI

Sudeep Mohan

22 years

**B.Tech***VIT Vellore***Work Experience:**
Summer Internship: Barclays**Internship Sector:** BFSI

Vinitha Bharathan

22 years

**B.Tech***Vidya Academy of Science***Work Experience:**
Summer Internship: Hedge
Equities (P) Ltd.**Internship Sector:** BFSI

Yash Dogra

22 years

**B.Sc***Shyam Lal College***Work Experience:**
Summer Internship: Hedge
Equities (P) Ltd.**Internship Sector:** BFSI

Sumit Kumar Singh

22 years

**BBA***Amity School of Business***Work Experience:**
Summer Internship: Ernst &
Young**Internship Sector:** Consulting

Suraj Gururaj Deshpande

24 years

**B.E***Vidyavardhaka College of
Engineering***Work Experience:** 4 months
Vidyavardhaka Polytechnic**Summer Internship:** Tequity
Investing**Internship Sector:** Consulting

Tanmay Shrilol Bastikar

28 years

**B.E***DJ Sanghvi College of Engineering***Work Experience:** 25 months
Intelnet**Summer Internship:** Hedge
Equities (P) Ltd.**Internship Sector:** BFSI

Tirth Kishor Sheth

19 years

**B.Com***Amrut Mody School of
Management***Work Experience:**
Summer Internship: Pi Square
Investments Ltd**Internship Sector:** BFSI

Trupti Bhalchandra Joshi

24 years

**B.E***Goa College of Engineering***Work Experience:** 33 months
JSW Infrastructure Limited**Summer Internship:** Tequity
Investing**Internship Sector:** Consulting

Vaishnavi Vijaykumar Duggal

21 years

**BBA***MIT School of Management***Work Experience:**
Summer Internship: JP Morgan
Chase & Co.**Internship Sector:** BFSI

Marketing



Course Details

- B2B Marketing
- Brand Management
- Consumer Behaviour
- Consumer Judgement and Choice Models
- Customer Relationship Management
- Digital Marketing
- Integrated Marketing Communication
- International Marketing
- Marketing Analytics and Implementation
- Marketing Research
- MarkStrat Simulation
- Neuro Marketing
- New Product Development
- Retail Marketing
- Rural and BoP Marketing
- Sales & Distribution Management
- Services Marketing
- Social Marketing & Engineering for Sustainability
- The Business of Media
- Entrepreneurial Marketing
- Pricing



Faculty

Prof. Anubhav Anand Mishra
B.Com, M.Phil, Ph.D

Prof. Diya Guha Roy
B.E, MBA, Ph.D (Pursuing)

Prof. Kanupriya Katyal
B.E. (ECE); PGDM, Fellow (XLRI)

Prof. Kapil Khandeparkar
B.E (Hons), FPM (IIM-A)

Prof. Pravat Surya Kar
M.B.A, Ph.D.

Prof. Ranbir Singh Sodhi
B.E. (Mech), MBA, Executive Fellowship Programme (pursuing)

Prof. Subrata Majumdar
PGCGM (IIM-C)



Visiting Faculty

Prof. Mohan Kuruvilla
Kuruvilla Marketing Services, Bangalore

Prof. Aditi Hingu

Prof. Prasenjit Purkayastha

Prof. Manish Saraf

Prof. Vinit Thakur

Nestled in the green lap of the Sahyadris lies this beautiful campus where every minute spent is a lesson learnt in life. Here, is where the ticking intellectual minds are shaping themselves into the global citizens of the future. The engaging and effective methods of teaching by the esteemed faculty combined with the excellent curriculum ensures that the students not only come out with flying colours but also are future ready for their corporate careers.

Suma Nair

AVP and Head - Corporate Marketing
Birlasoft
Batch 1997-1999

Aatish Mahajan

24 years



B.Tech

Jaypee University of Information Technology

Work Experience: 22 months
Ericsson

Summer Internship: Ppfly Analytics

Internship Sector: Marketing and Advertising

Aatish Pavan Agrawal

23 years



B.Com

HL Institute of Commerce

Work Experience: 23 months
Dynamic Agri And Foodbiz Consultants Pvt. Ltd.

Summer Internship: Climber Knowledge & Careers Private Limited

Internship Sector: Edutech

Adarsh Nandakumar Bhagat

23 years



B.E

Goa College of Engineering

Summer Internship: CyberCad Technologies

Internship Sector: IT/ITES

Aditya Ashok Balande

26 years



B.Tech

College of Engineering

Work Experience: 38 months
Lodha Group

Summer Internship: Go Mechanic

Internship Sector: Automobile

Aditya Mehra

23 years



BBA (Hons.)

Christ University

Work Experience: 16 months
Sandeep Publicity Pvt. Ltd

Summer Internship: Tata Capital

Internship Sector: BFSI

Advait Adhir Mane

27 years



B.E. (Hons.)

BITS Pilani Dubai Campus

Work Experience: 35 months
Stellar Srid

Summer Internship: Acuity Knowledge Partners

Internship Sector: Analytics

Aishani Shukla

24 years



B.A. (Hons.)

Kamla Nehru College

Work Experience: 15 months
Infiniti Research

Summer Internship: Global education sector and its emerging trends

Internship Sector: Edutech

Aishvarya Gupta

25 years



B.Tech

Banasthali Vidyapith

Work Experience: 23 months
Accenture Solutions Private Limited

Summer Internship: Hyperlinq Technology

Internship Sector: Market Research/Digital Marketing



Ajay Kewal Jadhav

26 years

**B.E**

Shivajirao S. Jondhale College of Engineering and Technology

Work Experience: 47 months
SSA Business Solutions Private Limited

Summer Internship: Climber Knowledge & Careers Pvt. Ltd.

Internship Sector: Edutech

Akashdeep Goel

22 years

**B.Tech**

SRM Institute of Science and Technology

Work Experience: 12 months
Career Dreams

Summer Internship: Reliance Retail: AJIO Business

Internship Sector: E-Commerce

Arsh Trikha

22 years

**B.Tech**

Bml Munjal University

Summer Internship: Jio Creative Labs

Internship Sector: Marketing and Advertising

Arun K

25 years

**B.Tech**

SCMS School of Engineering and Technology

Work Experience: 6 months
Platino Classic Motors

Summer Internship: Olik (Witbug Technologies Pvt Ltd)

Internship Sector: IT/ITES

Aman Anil Agrawal

23 years

**B.Com**

Thakur College of Science and Commerce

Work Experience: 19 months
Kotak Mahindra Bank

Summer Internship: Deltin Group

Internship Sector: Hospitality Industry

Aman Goyal

21 years

**B.Com (Hons.)**

Surajmal Agarwal Degree College

Summer Internship: Desk Project

Internship Sector: FMCG/FMCD

Atri Dineshkumar Patel

22 years

**B.E**

Birla Visvakarma Mahavidyalaya

Summer Internship: Atlas Copco India Limited

Internship Sector: Engineering/Manufacturing

Avani Khandelwal

27 years

**B.Tech**

Institute of Chemical Technology,

Work Experience: 35 months
Parle Products Pvt Ltd

Summer Internship: Mondelez

Internship Sector: FMCG/FMCD

Aman Trivedi

22 years

**B.Tech**

Ambekar Institute of Advanced Communication Technologies and Research

Summer Internship: PUMA

Internship Sector: Retail

Ankit Sekhri

25 years

**B.Tech**

Manipal University

Work Experience: 20 months
Crossworld Properties

Summer Internship: Kotak Mahindra Bank

Internship Sector: BFSI

Avnish Arvind Hirani

21 years

**BBA**

Som-Lalit Institute of Business Administration

Summer Internship: The Wolf Corp.

Internship Sector: Market Research/Digital Marketing

Bidhi Prasad Nayak

28 years

**B.E**

Assam Engineering College

Work Experience: 32 months
Marwadi Education Foundation

Summer Internship: Cutting Edge Medical Devices Pvt Ltd

Internship Sector: Engineering/Manufacturing

Anmol Kekin Shah

23 years

**B.Com**

Mithibai College of Art and Commerce

Work Experience: 13 months
Fliesman Hillard

Summer Internship: ScaleFactor Consulting Labs

Internship Sector: Consulting

Anubhuti Mathur

23 years

**BBA LLB (Hons.)**

Amity Law School

Summer Internship: Sula Vineyards

Internship Sector: Alco-Bev

Cavan Lino Santiago

24 years

**BMM**

Jai Hind College

Work Experience: 26 months
Shark and Ink Entertainment Pvt Ltd

Summer Internship: TeamLease

Internship Sector: General Staffing

Christina Fernandes

22 years

**B.A**

St. Xavier's College

Work Experience: 16 months
Socheers Infotech Private Limited

Summer Internship: PUMA

Internship Sector: Retail



Devbrat Mehar

22 years

**BBA***Prestige Institute of Management and Research***Summer Internship:** The Thickshake Factory**Internship Sector:** FMCG/FMCD

Diksha Balkishan Mandhana

21 years

**B.Sc***MG Science College***Work Experience:** 2 months ASDM**Summer Internship:** Mondelez**Internship Sector:** FMCG/FMCD

Harshit Jain

22 years

**B.Com***Motilal Nehru College***Summer Internship:** GrowSafe Partners and Consultants**Internship Sector:** Consulting

Harshvardhan Sharma

23 years

**BBA***Footwear Design and Development Institute***Work Experience:** 2 months Acxiom Consulting**Summer Internship:** Mondelez**Internship Sector:** FMCG/FMCD

Disha Seth

24 years

**B.Arch***Aayojan School of Architecture***Work Experience:** 23 months Ezhomz Solutions Privated Limited**Summer Internship:** Three fourth solutions**Internship Sector:** Marketing and Advertising

Gaurav Gupta

25 years

**B.Tech***Jaypee University of Information Technology***Work Experience:** 31 months Ericsson**Summer Internship:** Future Generali India Insurance Company limited**Internship Sector:** BFSI

Hasibuddin Ahmed

30 years

**B.E***Assam Engineering College***Work Experience:** 56 months Info Edge**Summer Internship:** High Space**Internship Sector:** Consulting

Himanshi Rajesh Chauhan

23 years

**B.Tech***College of Engineering, Roorkee***Summer Internship:** Future Generali India Insurance Company limited**Internship Sector:** BFSI

Gopal Krishan Dixit

26 years

**Bachelor of Fashion Technology**
*National Institute of Fashion Technology***Work Experience:** 47 months Decathlon Sports India Private Limited**Summer Internship:** Crompton Greaves Consumer Electricals Ltd.**Internship Sector:** FMCG/FMCD

Gorugantu Pruthvi Sainath

23 years

**B.Tech***Gitam University***Work Experience:** 24 months CGI Information Systems and Management Consultants Private Limited**Summer Internship:** Tata Capital**Internship Sector:** BFSI

Hiten Talwar

22 years

**B.Tech***Guru Nanak Dev University***Summer Internship:** Future Generali India Insurance Company limited**Internship Sector:** BFSI

Imtiaz Ali

25 years

**B.E***Assam Engineering College***Work Experience:** 21 months Torrecid India Pvt Ltd**Summer Internship:** Desk Project**Internship Sector:** FMCG/FMCD

Govind Chandrash Bhangle

24 years

**B.E***Goa College of Engineering***Work Experience:** 19 months Crystal India**Summer Internship:** The Wolf Corp.**Internship Sector:** Market Research/Digital Marketing

Govind Mathur

21 years

**B.Com***Shaheed Bhagat Singh College***Summer Internship:** Future Generali India Insurance Company limited**Internship Sector:** BFSI

Isha Pandey

24 years

**B.Tech***Kamla Nehru Institute of Technology***Summer Internship:** The Thickshake Factory**Internship Sector:** FMCG/FMCD

Jaimin Rajeshbhai Brahmhatt

22 years

**B.E***Birla Visvakarma Mahavidyalaya***Summer Internship:** Reliance Retail: AJIO Business**Internship Sector:** E-Commerce



Jaiwant Audi

30 years

**B.E***Goa College of Engineering***Work Experience:** 35 months
AR-Mine's Industries**Summer Internship:** Desk
Project**Internship Sector:** BFSI

Jayesh Gupta

23 years

**BBA***Maharaja Agrasen Institute of
Management Studies***Work Experience:** 12 months
Aon Consulting Private Limited**Summer Internship:** Mondelez**Internship Sector:** FMCG/FMCD

Lakshay Kathuria

25 years

**B.Tech***University of Petroleum and Energy
Studies***Work Experience:** 34 months
Airtel Cooling Process Private
Limited**Summer Internship:** Sabka
Mandi (Decimi Technologies
Private Limited)**Internship Sector:** FMCG/FMCD

Lavisha Chanana

22 years

**BBA***Christ University***Summer Internship:** ITC Limited**Internship Sector:** FMCG/FMCD

Jhilam Dutta

27 years

**B.Tech***Meghnad Saha Institute of
Technology***Work Experience:** 43 months
Tata Consultancy Services**Summer Internship:** Reliance
Retail: AJIO Business**Internship Sector:** E-Commerce

Jigar Singhal

26 years

**B.Tech***VIT Vellore***Work Experience:** 29 months
Accenture Solutions Private
Limited**Summer Internship:** V-Guard
Industries**Internship Sector:** FMCG/FMCD

Mahima Lalwani

22 years

**BBA***Chameli Devi Institute of
Professional Studies***Summer Internship:** IBM**Internship Sector:** IT/ITES

Manish Kumar

26 years

**B.Tech***Srm University***Work Experience:** 32 months
Cognizant Technology Solutions
India Private Limited**Summer Internship:** FinShell
(An OPPO Group Company)**Internship Sector:** BFSI

Jonathan Fernandes

24 years

**B.E***Agnel Institute of Technology and
Design***Work Experience:** 8 months
Commscope**Summer Internship:** Future
Generali India Insurance
Company limited**Internship Sector:** BFSI

Kaiwal V Shah

22 years

**B.E***Sardar Vallabhai Patel Institute of
Technology***Summer Internship:** Chowgule
Brothers Pvt. Ltd.**Internship Sector:** Logistics

Mansi Gandhi

22 years

**B.Tech***Guru Tegh Bahadur Institute of
Technology***Summer Internship:** Dranding
Consulting**Internship Sector:** Consulting

Mansi Kathuria

23 years

**B.Tech***Jaypee University of Information
Technology***Work Experience:** 18 months
Willis Towers Watson**Summer Internship:** Aditya Birla
Capital**Internship Sector:** BFSI

Kripal Lakhmani

23 years

**B.Com (Hons.)***Shaheed Bhagat Singh College***Work Experience:** 16 months
Aon Consulting Private Limited**Summer Internship:** Deltin
Group**Internship Sector:** Hospitality
Industry

Krishna Pratap Singh

24 years

**BBA***Maharaja Agrasen Institute of
Management Studies***Work Experience:** 19 months
Havells India Limited**Summer Internship:** Mondelez**Internship Sector:** FMCG/FMCD

Margi Dhavalbhai Thaker

21 years

**B.Tech***Chandubhai S Patel Institute of
Technology***Summer Internship:** ThinkWhy
- Social Media, Digital Marketing
& Branding Company**Internship Sector:** Market
Research/Digital Marketing

Megh Hemendra Shah

21 years

**B.Com***Amrut Mody School of
Management***Work Experience:** 12 months
Educare Enterprise**Summer Internship:** Ranniti**Internship Sector:** Marketing and
Advertising

**Mehak Sharma**

23 years

**B.Sc***Sri Venkateswara College***Summer Internship:** Go Digit
General Insurance Limited**Internship Sector:** BFSI**Mital Sharma**

25 years

**B.Tech***G H Raison College of Engineering***Work Experience:** 18 months
Tata Consultancy Services**Summer Internship:** Infinitus**Internship Sector:** IT/ITES**Ojaswini Budhiraja**

21 years

**B.Tech***Jamia Millia Islamia***Summer Internship:** BMW-
Motorrad**Internship Sector:** Automobile**Omkar Prashant Laghate**

24 years

**B.Pharm***Maharashtra Institute of Pharmacy***Work Experience:** 10 months
SANOFI India Limited**Summer Internship:** DataVinci
Analytics Agency**Internship Sector:** Analytics**Naman Jain**

23 years

**BMS***Xavier School of Commerce***Summer Internship:**
MadOverBiking**Internship Sector:** FMCG/FMCD**Nayan R Bhandari**

24 years

**B.Pharm***Dayananda Sagar College of
Pharmacy***Work Experience:** 33 months
Pfizer**Summer Internship:** Happygut
Food and Nutrition Pvt LTD**Internship Sector:** FMCG/FMCD**Paridhi Agarwal**

22 years

**B.Sc (Hons.)***St. Xavier's College***Work Experience:** 17 months
Innomedia Creations Private
Limited**Summer Internship:** Cipla
Limited**Internship Sector:** Healthcare**Parth Rajendrakumar Joshi**

22 years

**B.Tech***Charutar University of Science and
Technology***Work Experience:** 12 months
Shree Gyanjyot Primary School
(Shree Sardar Patel Education &
Charitable Trust)**Summer Internship:** Naveen
Distillery**Internship Sector:** Alco-Bev**Neeti Omprakash Thapliyal**

22 years

**BBM***Maer's Mitsom College***Work Experience:** 19 months
Royal Electro Computers Private
Limited**Summer Internship:** Godrej and
Boyce Mfg. Co. Ltd.**Internship Sector:** FMCG/FMCD**Neha Katiyar**

26 years

**B.E***Shri Shankaracharya Technical
Campus***Work Experience:** 40 months
Cognizant Technology Solutions
India Private Limited**Summer Internship:** Thermax Ltd.**Internship Sector:** Market
Research/Digital Marketing**Pavan Rao Hb**

24 years

**B.E***R.V. College of Engineering***Work Experience:** 17 months
Yokogawa India Ltd**Summer Internship:** Strategi
Automation Solutions Private
Limited**Internship Sector:** Engineering/
Manufacturing**Prabhav Agarwal**

23 years

**B.Com (Hons.)***St. Xavier's College***Work Experience:** 16 months
Shanti Collections Pvt Ltd**Summer Internship:** Crompton
Greaves Consumer Electricals
Limited**Internship Sector:** FMCG/FMCD**Nikunj Agarwal**

22 years

**BBA***J.D. Birla Institute***Summer Internship:** Jio Creative
Labs**Internship Sector:** Market
Research/Digital Marketing**Nitin Singh Bundela**

29 years

**B.E***Lakshmi Narain College of
Technology***Work Experience:** 53 months
Catalyser Eduventures Pvt. Ltd.**Summer Internship:** Bolt IoT
(Inventrom Pvt. Ltd.)**Internship Sector:** Edutech**Prakhar Pathak**

26 years

**B.Tech***University of Petroleum and Energy
Studies***Work Experience:** 14 months
TATA Consulting Engineers
Limited**Summer Internship:** ScaleFactor
Consulting Labs**Internship Sector:** Consulting**Pranay Singh**

23 years

**B.E***Sinhgad Institute of Science and
Technology***Work Experience:** 17 months
Infosys Limited**Summer Internship:** OxyGarden**Internship Sector:** FMCG/FMCD



Prasad Shridhar Mukhedkar

23 years

**B.E***B.V. Bhoomaraddi College of Engineering and Technology***Work Experience:** 10 months
Accenture Solutions Private Limited**Summer Internship:** RupeeZen**Internship Sector:** BFSI

Prashant Parashar

28 years

**B.Sc (Hons.)***Hans Raj College***Work Experience:** 53 months
Shankhnad Today**Summer Internship:** Sabka Mandi (Decimi Technologies Private Limited)**Internship Sector:** FMCG/FMCD

Richa Jitendra Kenkre

24 years

**B.E***Padre Conceicao College of Engineering***Work Experience:** 31 months
Tata Consultancy Services**Summer Internship:** Acer India**Internship Sector:** Market Research/Digital Marketing

Rishi Bharadwaj

26 years

**B.E***Visvesvaraya Institute of Technology***Work Experience:** 32 months
Tata Consultancy Services**Summer Internship:** V-Guard Industries**Internship Sector:** FMCG/FMCD

Pratish Pradeep Prabhudessai

23 years

**B.E***Padre Conceicao College of Engineering***Work Experience:** 21 months
The Penta Cori**Summer Internship:** Tata Steel**Internship Sector:** Engineering/Manufacturing

Preeta De

25 years

**B.Tech***Future Institute of Engineering and Management***Work Experience:** 33 months
Cognizant Technology Solutions India Private Limited**Summer Internship:** GEP Worldwide**Internship Sector:** Consulting

Rohan Ghanshyambhai Kotak

23 years

**B.Tech***School of Technology***Work Experience:** 12 months
Just Dial Limited**Summer Internship:** ITC Limited**Internship Sector:** FMCG/FMCD

Rohan Goswami

25 years

**B.Tech***North-Eastern Hill University***Work Experience:** 26 months
Royal Caterer**Summer Internship:** Crompton Greaves Consumer Electricals Limited**Internship Sector:** FMCG/FMCD

Priyanka Sunil Mantri

23 years

**B.Sc***Kishinchand Chellaram College***Summer Internship:** Future Generali India Insurance Company limited**Internship Sector:** BFSI

Rabprit Singh

25 years

**B.Tech***Kalinga Institute of Industrial Technology***Work Experience:** 32 months
Pervacio Inida Private Limited**Summer Internship:** Jio Creative Labs**Internship Sector:** Marketing and Advertising

Roumyodeep Dutta

26 years

**B.Tech***Institute of Technical Education and Research***Work Experience:** 24 months
Vodafone Mobile Services Ltd.**Summer Internship:** Crompton Greaves Consumer Electricals Limited**Internship Sector:** FMCG/FMCD

Russell Jude Mendonca

24 years

**B.E***Don Bosco College of Engineering***Work Experience:** 21 months
Bhutoria Refrigeration Pvt. Ltd.**Summer Internship:** Acuity Knowledge Partners**Internship Sector:** Analytics

Rahul Kumar

23 years

**B.Tech***Siksha 'O' Anusandhan***Summer Internship:** Karkhana Makerspace**Internship Sector:** Engineering/Manufacturing

Rajbir Singh

21 years

**B.Sc (Hons.)***Guru Nanak Dev University***Summer Internship:** Iksula**Internship Sector:** Consulting

Rwik Dutta Chowdhury

24 years

**B.Tech***Heritage Institute of Technology***Work Experience:** 22 months
Nimba Incorporated**Summer Internship:** Sabka Mandi (Decimi Technologies Private Limited)**Internship Sector:** FMCG/FMCD

Sachin Mukeshkumar Jain

23 years

**B.E***Sarvajani College of Engineering and Technology***Work Experience:** 10 months
Kamra Suiting Shirting**Summer Internship:** Climber Knowledge & Careers Private Limited**Internship Sector:** Edutech



Sahil Vashisht

24 years

**B.Com (Hons.)**

Maharaja Agrasen College

Work Experience: 21 months
RBS Services India Private Limited**Summer Internship:** Rustonjee**Internship Sector:** Real estate

Sakshi Ajmera

21 years

**B.Com (Hons.)**

International Institute of Professional Studies

Summer Internship: Climber Knowledge & Careers Private Limited**Internship Sector:** Edutech

Shivdutt Vasantrao Deshmukh

24 years

**B.Tech**

Rajarambapu Institute of Technology

Summer Internship: Naveen Distillery**Internship Sector:** Engineering/Manufacturing

Shruti Chandra

23 years

**B.Com (Hons.)**

St. Xavier's College

Summer Internship: Future Generali India Insurance Company Limited**Internship Sector:** BFSI

Samarth Patel

22 years

**B.E**

Ldrp Institute of Technology and Research

Summer Internship: LogiNext Solutions**Internship Sector:** Logistics

Saransh Jha

29 years

**B.Com (Hons.)**

The Bhawanipur Gujarati Education Society College

Work Experience: 42 months
Dhanwantary Medicare and Research Centre Pvt. Ltd.**Summer Internship:** ScoopWhoop**Internship Sector:** Market Research/Digital Marketing

Shubham Arun Mahajan

24 years

**B.E**

N.B.N. Singhad Technical Institute

Work Experience: 17 months
Tata Asset Management Ltd**Summer Internship:** CRIF India**Internship Sector:** BFSI

Shubham Parihar

21 years

**B.Com (Hons.)**

Jai Narain Vyas University

Summer Internship: Dev Information Technology Ltd.**Internship Sector:** IT/ITES

Sauvik Ghosh

21 years

**B.Tech**

St. Thomas' College of Engineering and Technology

Summer Internship: Reelo Technologies Pvt. Ltd.**Internship Sector:** Analytics

Shantanu Verma

23 years

**B.Tech**

VIT Vellore

Summer Internship: Future Generali India Insurance Company Limited**Internship Sector:** BFSI

Shubham Tyagi

25 years

**B.Tech**

University of Petroleum and Energy Studies

Work Experience: 16 months
Attentio Research Center Private Limited**Summer Internship:** Iksula**Internship Sector:** Consulting

Shubhangi

22 years

**B.Com**

School of Open Learning

Work Experience: 14 months
Career Dreams**Summer Internship:** ITC Limited**Internship Sector:** FMCG/FMCD

Shishir Jain

20 years

**BBA**

International Institute of Professional Studies

Summer Internship: Iksula**Internship Sector:** Consulting

Shivam Vaish

26 years

**B.Tech**

National Institute of Technology Warangal

Work Experience: 14 months
SD Solutions**Summer Internship:** Climber Knowledge & Careers Private Limited**Internship Sector:** Edutech

Sidra Qureshi

24 years

**B.E**

Acropolis Institute of Technology and Research

Work Experience: 28 months
Capgemini Technology Services India Limited**Summer Internship:** Bolt IoT (Inventrom Pvt. Ltd.)**Internship Sector:** Edutech

Soham Chakraborty

23 years

**B.Tech**

Techno India College of Technology

Summer Internship: Future Generali India Insurance Company Limited**Internship Sector:** BFSI



Soham Sinha Ray

25 years

**B.Tech***Heritage Institute of Technology***Work Experience:** 46 months
Hi-Tech Systems and Services Limited**Summer Internship:** Thermax Limited**Internship Sector:** Engineering/Manufacturing

Somit

23 years

**B.Tech***NIT Srinagar***Work Experience:** 23 months
SKF**Summer Internship:** Asian Paints**Internship Sector:** FMCG/FMCD

Suhani Radheshyam Mishra

22 years

**B.A. (Hons.)***Maharaja Sayajirao University of Baroda***Summer Internship:** Reliance Industries Limited**Internship Sector:** FMCG/FMCD

Sukanya Sunil Bhatt

22 years

**B.Media Studies***Symbiosis Institute of Media and Communication***Work Experience:** 9 months
Trident**Summer Internship:** Tata Capital**Internship Sector:** BFSI

Sonali S Sahoo

21 years

**BMS***Bhavan's College***Summer Internship:** Sula Vineyards**Internship Sector:** Alco-Bev

Soumendu Sanyal

26 years

**B.Tech***Srm Institute of Science and Technology***Work Experience:** 47 months
R1 Rcm Global Private Limited**Summer Internship:** Cutting Edge Medical Devices Pvt Ltd**Internship Sector:** Engineering/Manufacturing

Sukhbir Kaur

23 years

**BBA***Axis Institute of Higher Education, Maharajpur***Summer Internship:** Ascorb Technologies Pvt Ltd (Edmingle)**Internship Sector:** Edutech

Sukhman Gambhir

21 years

**B.A. (Hons.)***Sri Guru Tegh Bahadur Khalsa College***Summer Internship:** Kotak Mahindra Bank**Internship Sector:** BFSI

Soumya Sen

25 years

**B.Tech***Kalinga Institute of Industrial Technology***Work Experience:** 24 months
Accenture Solutions Private Limited**Summer Internship:** Reliance Retail: AJIO Business**Internship Sector:** Retail

Srinath Nair

24 years

**B.E***M.E.S. College of Engineering***Work Experience:** 23 months
Seacore Logistics Analytics LLP**Summer Internship:** Reliance Industries Limited**Internship Sector:** Engineering/Manufacturing

Surabhi Gupta

24 years

**B.Tech***Galgotias University***Work Experience:** 34 months
Infosys Limited**Summer Internship:** Zycus Infotech Pvt Ltd**Internship Sector:** IT/ITES

Sweta Burnwal

26 years

**B.Tech***Heritage Institute of Technology***Work Experience:** 31 months
Capgemini Technology Services India Limited**Summer Internship:** GEP Worldwide**Internship Sector:** Consulting

Subham Agarwal

23 years

**B.Tech***Manipal University***Work Experience:** 10 months
Lumding Plywood Pasting Pvt. Ltd.**Summer Internship:** XPRT**Internship Sector:** Market Research/Digital Marketing

Subhasmita Swain

24 years

**B.Tech***Veer Surendra Sai University of Technology Odisha***Work Experience:** 35 months
Accenture Solutions Private Limited**Summer Internship:** Dranding Consulting**Internship Sector:** Consulting

Swetha Sundararajan

24 years

**B.E***SSN College of Engineering***Work Experience:** 34 months
Freshworks Technologies Private Limited**Summer Internship:** Reliance Retail: AJIO Business**Internship Sector:** E-Commerce

Tanushka Malhotra

23 years

**B.Tech***SRM Institute of Science and Technology***Work Experience:** 8 months
Inforcom Technologies Private Limited**Summer Internship:** BMW-Motorrad**Internship Sector:** Automobile



Tanya Aggarwal

21 years

**B.Com (Hons.)***M C M Dav College For Women***Summer Internship:** Future Generali India Insurance Company limited**Internship Sector:** BFSI

Uddhav Dilip Kulkarni

25 years

**B.E***PVG's College of Engineering and Technology***Work Experience:** 30 months
Flowserve Sanmar Limited**Summer Internship:** The Thickshake Factory**Internship Sector:** FMCG/FMCD

Vibhor Jain

27 years

**B.Tech + M.tech***Gautham Buddha University***Work Experience:** 34 months
Time Education Private Limited**Summer Internship:** Bisleri International**Internship Sector:** FMCG/FMCD

Vipul Rajan Sardesai

26 years

**B.E***Padre Conceicao College of Engineering***Work Experience:** 31 months
HSBC**Summer Internship:** Tata Steel**Internship Sector:** Engineering/Manufacturing

Uddhav Suhas Patil

24 years

**B.Com***K.E.T's V.G. Vaze College of Arts, Science and Commerce***Work Experience:** 12 months
Media.Net Software Services India Private Limited**Summer Internship:** Climber Knowledge & Careers Pvt. Ltd.**Internship Sector:** Edutech

Ujjwal Bansal

24 years

**B.Tech***Dayalbagh Educational Institute***Work Experience:** 23 months
Gopal Enterprises**Summer Internship:** Oncierre**Internship Sector:** IT/ITES

Vishal Gandhi

21 years

**BBA***Som-Lalit Institute of Business Administration***Summer Internship:** Wholist Researcher LLP**Internship Sector:** Market Research/Digital Marketing

Vishal Sharma

26 years

**B.E***M.S.Ramaiah Institute of Technology***Work Experience:** 27 months
Accenture Solutions Private Limited**Summer Internship:** Phoenix Global Infotech**Internship Sector:** Edutech

Umesh Omprakash Jhavar

21 years

**BMS***SIES College of Arts, Science and Commerce***Summer Internship:** Climber Knowledge & Careers Private Limited**Internship Sector:** Edutech

Utkarsh Bansal

22 years

**B.Com***Dr. Bhim Rao Ambedkar College***Work Experience:** 20 months
Sidra Homestyles Private Limited**Summer Internship:** Mondelez**Internship Sector:** FMCG/FMCD

Vivek Dasgupta

27 years

**B.Tech***University of Petroleum and Energy Studies***Work Experience:** 45 months
L&T Infotech**Summer Internship:** DCirrus**Internship Sector:** IT/ITES

Yatharth Khanna

23 years

**B.Com (Hons.)***Sri Guru Nanak Dev Khalsa College***Work Experience:** 23 months
Mizoto**Summer Internship:** Desk Project**Internship Sector:** Marketing and Advertising

Vaishakhi Yogeshkumar Mehta

23 years

**B.Com***HL Institute of Commerce***Work Experience:** 4 months
CNET Technologies Limited**Summer Internship:** Future Generali India Insurance Company limited**Internship Sector:** BFSI

Varsha Bhargava

24 years

**BBA***St. Xavier's College***Work Experience:** 26 months
Axis Bank Limited**Summer Internship:** Asian Paints**Internship Sector:** Engineering/Manufacturing

Yeshitesh Shambhuroo Shirodkar

24 years

**B.E***KLS Gogte Institute of Technology***Work Experience:** 33 months
Maxxcell**Summer Internship:** Desk Project**Internship Sector:** Engineering/Manufacturing

Yogiraj Anand Kadam

24 years

**B.E***Maharashtra Institute of Technology***Work Experience:** 22 months
Sarvadnya Industries Pvt Ltd**Summer Internship:** Dalmia Bharat Sugar and Industries Limited**Internship Sector:** FMCG/FMCD

Operations



Course Details

- Advance Supply Chain Management
- Advanced Business Analytics
- Blockchain Strategy
- Business Analysis
- E-Commerce
- IT consulting
- Logistics Management
- Materials Management
- Operations strategy
- Project Management
- QE & Lean - Six sigma
- Revenue Management
- Service Operations Management
- Strategic Account Management
- Supply Chain Analytics
- Supply Chain Management
- Technical Bid Management And Pre-Sales in the IT Industry
- Technological Innovations in Management
- Theory of Constraints
- Big Data Management and Analytics
- Business Process Re-engineering
- Cloud Service Management

Before joining MBA at GIM I was engineer with 3 years of work experience in operations field. During the course of 2 years I learned how marketing, finance and HR fields are impacting operation field. Subjects like operation research, supply chain management inspired me to further perceive my career in operations. GIM has transformed me from a technical mindset of an engineer to a holistic mind of a manager. Thank you GIM.

Gauresh Naik

Associate Manager (Strategic Sourcing and SCM)
Hero MotorCorp Ltd.



Faculty

Prof. Anup Kumar Maurya
B.Sc, M.Tech, Ph.D (Pursuing)

Prof. Kiran K
B.E, M.Tech, PhD (Pursuing)

Prof. Nitin Upadhyay
B.E(CE), Ph.D

Prof. Rakesh Shrivastava
B.Tech(IIT-D), PGDM(IIM-C)

Prof. Rohit Mutkekar
M.Sc (Statistics), Ph.D (Statistics)

Prof. Sarat Kumar Jena
M.Tech, Ph.D

Prof. Vithal Sukhathankar
MCA, FDP (IIM-A), M.Phil



Visiting Faculty

Prof. Rahul Altekar

Prof. Suhas Rane

Prof. Neville Gomes

Prof. Avik Mitra

Prof. Suhas Ajgaonkar

Aakansha

24 years



B.Tech

Amity School of Engineering and Technology

Work Experience: 28 months
Eltek SGS Pvt Limited

Summer Internship: Qversity Inc.

Internship Sector: IT/ITES

Abhishek Sharma

26 years



B.E

Sir M Visvesvaraya Institute of Technology

Work Experience: 44 months
Ultratech Cement Ltd. (ABG)

Summer Internship: Reliance Industries Limited

Internship Sector: Engineering/Manufacturing

Abhishek Shripad Shivathaya

24 years



B.E

Goa College of Engineering

Work Experience: 29 months
Goa State Infrastructure Development Corp

Summer Internship: Climber Knowledge & Careers Private Limited

Internship Sector: Edutech

Anurudra

25 years



B.Tech (Hons.)

NIT Jamshedpur

Work Experience: 34 months
Larsen and Toubro Limited

Summer Internship: Optel Vision India Private Limited

Internship Sector: Engineering/Manufacturing

Anvit Sunil Nigavekar

25 years



B.Tech

Walchand College of Engineering

Work Experience: 14 months
Accenture Solutions Pvt Ltd

Summer Internship: Godrej and Boyce Mfg. Co. Ltd.

Internship Sector: FMCG/FMCD

Arunava Mukherjee

22 years



B.Tech

Gargi Memorial Institute of Technology

Work Experience: 21 months
Eptisa India Private Limited

Summer Internship: Cognizant Technology Solutions

Internship Sector: IT/ITES

Arvind Alias Aneesh Shailesh Kerkar

24 years



B.E

Padre Conceicao College of Engineering

Work Experience: 14 months
Polynova

Summer Internship: CyberCad Technologies

Internship Sector: Market Research/Digital Marketing

Battala Lohith Kumar

24 years



B.Tech

University of Petroleum and Energy Studies

Work Experience: 35 months
Attentio Research Center Private Limited

Summer Internship: MadOverBiking

Internship Sector: Consulting



Carla Maria Martins

26 years

**B.E***Padre Conceicao College of Engineering***Work Experience:** 26 months
Nine Stack LLP**Summer Internship:** Tata Steel**Internship Sector:** Engineering/
Manufacturing

Chetan Chandrashekhar Sawant

25 years

**B.E***Padre Conceicao College of Engineering***Work Experience:** 44 months
Commscope**Summer Internship:** Atlas Copco
India Limited**Internship Sector:** Engineering/
Manufacturing

Om Prakash Verma

26 years

**B.Tech***Manipal Institute of Technology***Work Experience:** 46 months
Tata Technologies Limited**Summer Internship:** CyberCad
Technologies**Internship Sector:** IT/ITES

Paresh Sudhakar Pawar

24 years

**B.E***Maharashtra Institute of Technology***Work Experience:** 12 months
Graphite India Limited**Summer Internship:** Cutting
Edge Medical Devices Pvt Ltd**Internship Sector:** Engineering/
Manufacturing

Deepak Joshi

25 years

**B.E***Medicap Institute of Technology and Management***Work Experience:** 30 months
Tata Consultancy Services**Summer Internship:** ITC Limited**Internship Sector:** FMCG/FMCD

Deepanjan Biswas

24 years

**B.Tech***SRM University***Work Experience:** 11 months
Cognizant Technology Solutions
India Private Limited**Summer Internship:** Reliance
Retail**Internship Sector:** Retail

Piyali Mukherjee

26 years

**B.Tech***Techno India College of Technology***Work Experience:** 20 months
Tata Consultancy Services**Summer Internship:** Tata Steel**Internship Sector:** Engineering/
Manufacturing

Ramya Ramakrishnan

24 years

**B.Tech***School of Biotechnology and Bioinformatics***Work Experience:** 13 months
Essen Speciality Films Pvt. Ltd.**Summer Internship:** Texas
Instruments**Internship Sector:** Engineering/
Manufacturing

Indu Segu

24 years

**B.Tech***NIT Calicut***Work Experience:** 35 months
Prakash Agencies**Summer Internship:** ITC Limited**Internship Sector:** FMCG/FMCD

Jyotish Raman

25 years

**B.Tech***Gandhi Institute of Excellent Technocrats***Work Experience:** 27 months
Jindal Saw Limited**Summer Internship:** Atlas Copco
India Limited**Internship Sector:** Engineering/
Manufacturing

Ritam Das

25 years

**B.Tech***RCC Institute of Information Technology***Work Experience:** 39 months
Tech Mahindra**Summer Internship:** Climber
Knowledge & Careers Private
Limited**Internship Sector:** Edutech

Rohit Porwal

27 years

**B.E***Shri G.S. Institute of Technology and Science***Work Experience:** 53 months
Wisdom House**Summer Internship:** Capgemini**Internship Sector:** IT/ITES

Karan Arvind Mhalsekar

23 years

**B.E***Padre Conceicao College of Engineering***Work Experience:** 12 months
Godrej & Boyce Mfg.Co.Ltd**Summer Internship:** Tata Steel**Internship Sector:** Engineering/
Manufacturing

Kunal Pramanik

26 years

**B.Tech***Future Institute of Engineering and Management***Work Experience:** 44 months
Cognizant Technology Solutions
India Private Limited**Summer Internship:** GEP
Worldwide**Internship Sector:** Consulting

Sabari A

27 years

**B.Tech***Rajadhani Institute of Engineering and Technology***Work Experience:** 49 months
Allianz Technology S E**Summer Internship:** CRIF India**Internship Sector:** BFSI

Sai Jyothirmayee Voloju

25 years

**B.Tech***Srm University***Work Experience:** 35 months
Cognizant Technology Solutions
India Private Limited**Summer Internship:** Vyapt
Consulting Pvt. Ltd.**Internship Sector:** Consulting



Shail Asitkumar Joshi

26 years

**B.E***Parul Institute of Engineering and Technology***Work Experience:** 22 months
Jk Paper Ltd.**Summer Internship:** Desk Project**Internship Sector:** Analytics

Shoeb Aamir

23 years

**B.Tech***Gokaraju Rangaraju Institute of Engineering and Technology***Work Experience:** 33 months
Deloitte**Summer Internship:** USPI Consulting Pvt Ltd**Internship Sector:** Consulting

Vamshidhar E Reddy

25 years

**B.E***MVSR Engineering College***Work Experience:** 45 months
Amazon Development Centre
India Private Limited**Summer Internship:** GEP Worldwide**Internship Sector:** Consulting

Shubham Jaiprakash Prabhu Dessai

25 years

**B.Tech***Goa College of Engineering***Work Experience:** 44 months
Vedanta Limited**Summer Internship:** Tata Steel**Internship Sector:** Engineering/
Manufacturing

Shubhranshu Upadhyay

25 years

**B.Tech***Vishveshwaraya Institute of Engineering and Technology***Work Experience:** 28 months
Tata Consultancy Services**Summer Internship:** Medethix**Internship Sector:** Healthcare

Sindhoor M Vinayak

24 years

**B.E***B M S College of Engineering***Work Experience:** 32 months
Bosch**Summer Internship:** Sabka Mandi (Decimi Technologies Private Limited)**Internship Sector:** FMCG/FMCD

Souvik Sarkar

26 years

**B.Tech***NIT Durgapur***Work Experience:** 52 months
IBM India Private Limited**Summer Internship:** Optel Vision India Private Limited**Internship Sector:** Engineering/
Manufacturing

Subrahmanyam N

23 years

**B.Tech***SRM University***Work Experience:** 34 months
Royal Enfield**Summer Internship:** Reliance Industries Limited**Internship Sector:** Engineering/
Manufacturing

Sunil K S

26 years

**B.E***Padre Conceicao College of Engineering***Work Experience:** 35 months
Panasonic Avionics Corporation**Summer Internship:** Tata Steel**Internship Sector:** Engineering/
Manufacturing

Human Resources



Course Details

- Leadership in Organizations
- Compensation and Reward Management
- Counseling Skills and Emotional Intelligence for Managers
- Diversity at Workplace
- Employment Law
- HR Analytics
- Industrial Relations
- International HRM
- Learning and Development
- Negotiation & Mediation for HR Managers
- Organisational Development
- Performance Management
- Personality Assessment for Self-improvement
- Recruitment and Selection
- Strategic HRM
- Talent Management



Faculty

Prof. Anamika Sinha
B.Sc, MCM, Ph.D

Prof. D N Venkatesh
LLB, MBA, Ph.D, Fellow (AHRB)

Prof. Nitasha Borah
M.A, M.Phil, Ph.D(pursuing)

Prof. Roshni Das
B.Sc, PGDM, FPM, Ph.D

Prof. Vartika Dutta
M.A, Ph.D

Prof. V. Padhmanabhan
MBA, Ph.D, FDPM (IIM A)



Visiting Faculty

Prof. Noel Noronha

Prof. Sandhya Azad

Prof. Nila Nayak
HR Consultant, Goa

Prof. Sarita D'Souza
Director,
Marian Institute of Health Care
Management, Goa

Prof. Tooba Mudassar

Prof. A.K. Srivastava
Organisational Development
Consultant and Educator

The HR program at GIM was a great learning opportunity for me, a good balance of seasoned HR professors, along with Industry Experts as visiting faculty ensured that we got a strong foundation in the Human Resources domain as well as a real-time practical application of the HR concepts taught to us. The case studies and situational role plays has helped me in getting a holistic perspective when dealing with challenges I face as a corporate HR professional.

Strafford Fernandes

Senior University Partner
Flipkart
GIM: 2011-2013

Aayush Gupta

23 years



B.Com
Mithibai College
Work Experience:
Summer Internship: Arcesium
Internship Sector: BFSI

Aditi Vinay Raikar

25 years



B.E
Ramrao Adik Institute of
Technology
Work Experience: 24 months
Tata Consultancy Services
Summer Internship: Reliance
Industries Limited
Internship Sector: Engineering/
Manufacturing

Ajitesh Handu

23 years



B.E
D Y Patil College of Engineering
Work Experience: 6 months
Johnson Controls India Private
Limited
Summer Internship: Vedanta
Resources Limited
Internship Sector: Engineering/
Manufacturing

Archita Sharma

24 years



B.Tech
Amity School of Engineering and
Technology
Work Experience: 14 months
Mastech Digital Private Limited
Summer Internship: F salon
academy
Internship Sector: Healthcare

Arushi Bansal

22 years



B.Com (Hons.)
Rajdhani College
Work Experience: 2 months
Avosys India Consulting LLP
Summer Internship: Vedanta
Resources Limited
Internship Sector: Engineering/
Manufacturing

Ayushi Jain

22 years



B.Com (Hons.)
Motilal Nehru College
Work Experience:
Summer Internship: TATA AIG
General Insurance
Internship Sector: BFSI

Deepan Banerjee

26 years



B.Tech
Techno India College of Technology
Work Experience: 41 months
Tata Consultancy Services
Summer Internship: Reliance
Industries Limited
Internship Sector: Engineering/
Manufacturing

Dhruv Shah Gangola

25 years



B.Tech
University of Petroleum and Energy
Studies
Work Experience: 34 months
Capgemini Technology Services
India Limited
Summer Internship: Saint Gobain
Internship Sector: Engineering/
Manufacturing



Dipankana Rakshit

27 years

**B.Tech**

Bengal College of Engineering and Technology

Work Experience: 53 months
Infosys Limited**Summer Internship:** Asahi India Glass Limited**Internship Sector:** Engineering/
Manufacturing

Gandha Damodar Bhat

23 years

**B.E**

Goa College of Engineering

Work Experience: 10 months
Creative Abode**Summer Internship:** Saint Gobain**Internship Sector:** Engineering/
Manufacturing

Muskan Kharbada

22 years

**B.Sc (Hons.)**

Daulatram College

Work Experience: 7 months
Vinattech Medical Systems Pvt Ltd**Summer Internship:** Hughes Systique Corporation**Internship Sector:** IT/ITES

Nabarun Nandi

28 years

**B.Tech**

Institute of Engineering and Management

Work Experience: 70 months
Cognizant Technology Solutions India Private Limited**Summer Internship:** Blitz Jobs**Internship Sector:** Consulting

Giselle Ann Colaco

22 years

**B.Sc**

Institute of Hotel Management

Work Experience:
Summer Internship: Helea**Internship Sector:** FMCG/FMCD

Megha Ganesh Sethiya

22 years

**BBA**

Navrachana University

Work Experience:
Summer Internship: IBM**Internship Sector:** IT/ITES

Nikita Chawla

22 years

**B.Com (Hons.)**

Janki Devi Memorial College

Work Experience:
Summer Internship: FITSO**Internship Sector:** FMCG/FMCD

Nikita Mehra

25 years

**B.A. (Hons.)**

Kirorimal College

Work Experience: 41 months
India Infrastructure Publishing Private Ltd**Summer Internship:** VANS
Skillings & Advisory**Internship Sector:** Consulting

Meghraj Bhardwaj

23 years

**B.Tech**

National Power Training Institute

Work Experience:
Summer Internship: Aventus**Human Capital Partners LLP****Internship Sector:** Consulting

Melinda Dcosta

25 years

**B.E**

St. Francis Institute of Technology

Work Experience: 43 months
Tata Consultancy Services**Summer Internship:** Fujitsu
Consulting India**Internship Sector:** IT/ITES

Priyanka Singh

27 years

**B.Tech**Regional College For Education,
Research and Technology**Work Experience:** 24 months
HCL Technologies Ltd**Summer Internship:** Nomura**Internship Sector:** BFSI

Rashi Choudhary

24 years

**B.E**Medicap Institute of Technology
and Management**Work Experience:** 34 months
Amdocs Development Centre India LLP**Summer Internship:** Cognizant
Technology Solutions**Internship Sector:** IT/ITES

Michelle Brian Barrett

21 years

**B.Tech**Karunya Institute of Technology
and Sciences**Work Experience:**
Summer Internship: Hexagon**Capability Center India****Internship Sector:** IT/ITES

Midushi

20 years

**B.Com (Hons.)**

Bharti College

Work Experience:
Summer Internship: Reliance Jio**Internship Sector:** IT/ITES

Rohit Rajendra Naik

27 years

**B.E**

M.S. Bidwe College of Engineering

Work Experience: 22 months
Pathfinder**Summer Internship:**
**Management Consultants on
Human Capital****Internship Sector:** Consulting

Shivani Agrawal

26 years

**B.Tech**Z.H. College Of Engineering and
Technology**Work Experience:** 31 months
Tata Consultancy Services**Summer Internship:** Cognizant
Technology Solutions**Internship Sector:** IT/ITES



Sohini Mukhuty

28 years

**B.Sc (Hons.)***St. Xavier's College***Work Experience:** 18 months
Axis Bank Limited**Summer Internship:** Asahi India
Glass Limited**Internship Sector:** Engineering/
Manufacturing

Tanya Chhabra

22 years

**B.A***College of Vocational Studies***Work Experience:** 9 months
FIS Global Business Solutions**Summer Internship:** Saint
Gobain**Internship Sector:** Engineering/
Manufacturing

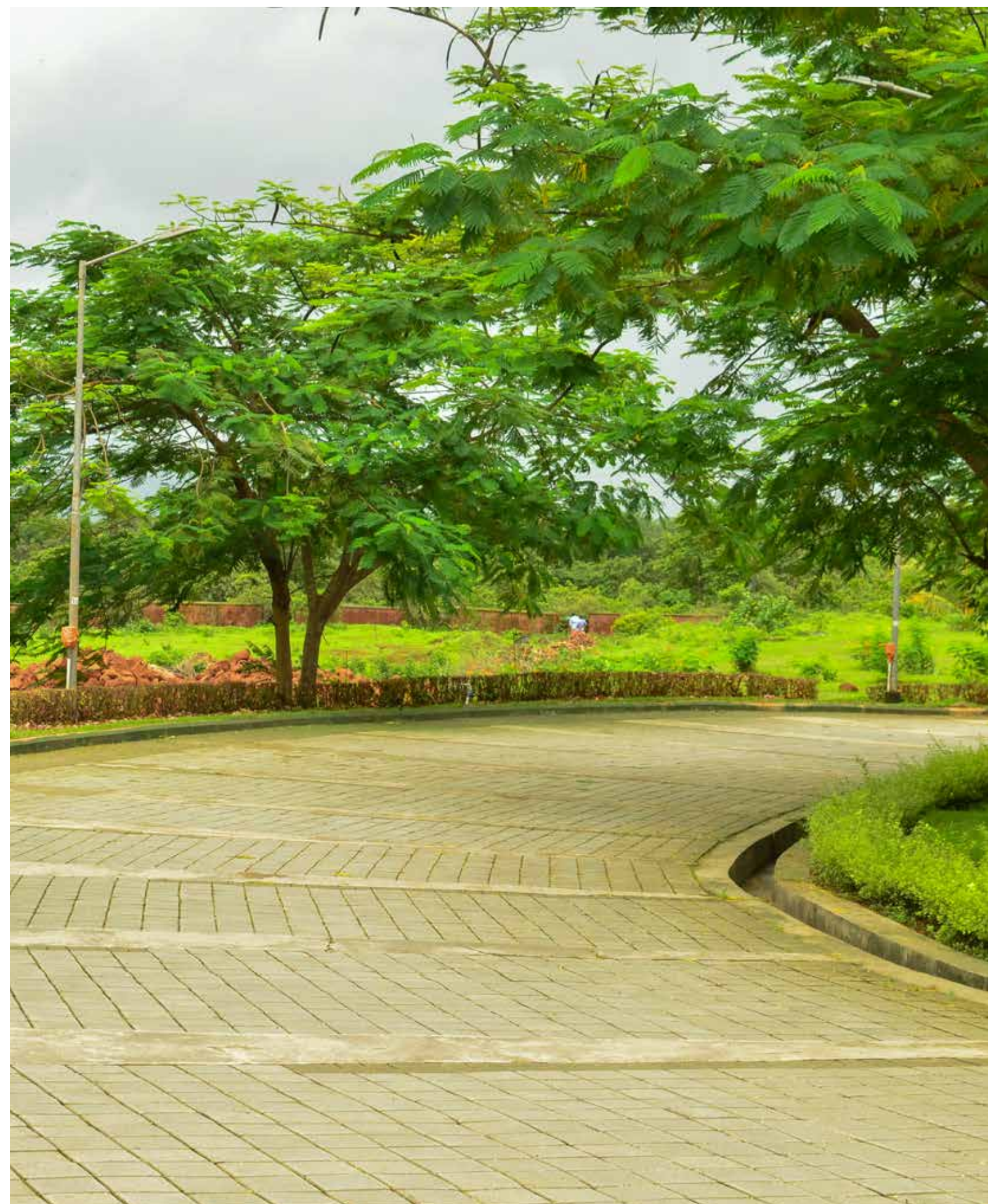
Utsa Mukherjee

28 years

**B.E***University Institute of Technology***Work Experience:** 38 months
IBM India Private Limited**Summer Internship:** Minskill
HR Solutions LLP**Internship Sector:** Consulting

Yashkriti Singh

22 years

**B.A***Kirorimal College***Work Experience:** 13 months
Anupama Foundation**Summer Internship:** FinShell
(An OPPO Group Company)**Internship Sector:** BFSI

General Management



Course Details

- Forecasting Analytics
- Leadership Spiritual Quotient (SQ) the Vedic Way
- Effective Negotiations
- Corporate Governance
- Creativity, Innovation and Design Thinking
- Entrepreneurship
- Lyrics and Management
- The Science of Happiness
- Strategy Implementation
- International Business
- Economic Environment of Business
- Game Theory
- Strategy for Digital Transformation
- Analysis of Economic Data: Methods & Applications
- Competitive Strategy
- Profitable Pricing Strategies: How to Design and Implement
- Theory and Tax of Compliance
- Business and Government
- Corporate Environmental Strategy
- Corporate Governance
- Corporate Restructuring - M&A and other strategies

What drew me towards GIM was the repute it was gaining in the academic circle. At that time, we didn't have the infrastructure or resources we could boast about, but we always felt a cut above the rest. The pedagogy employed by the director and the faculty not only inculcated real world managerial skills also at the same time fostered free thinking and entrepreneurial culture. In the last 20 years, I have visited the old campus at Ribandar as well as the sprawling new campus at Sanquelim several times. I have seen the college improve not just in terms of infrastructure and resources but also in terms of the quality of students. The students today are more independent and industry-ready than ever.

Jerry Mathew

Managing Director
The Hello Group
GIM Batch: 1996-1998



Faculty

Akshay Bhat

B.E, Ph.D, FDP, AEC IIM-Ahmedabad, CTLCD (ISB-Hyderabad)

Andy Silveira

M.A, M.Phil, Ph.D

Arindam Das-Gupta

Ph.D Economics (Cornell University)

Avik Sinha

B.E, PGDM, FPM

Cedric Serpes

M.S Communications (University of Southern Louisiana)

Chinmaya Behera

M.A, M.Phil, Ph.D

Divya Singhal

CWED, BJMC, MIMC, M.A (Economics), Ph.D

Hemant Kumar Padhiari

B.E, M.Tech, Fellow IRMA

Joy Chowdhury

M.Sc (Economics), M.Phil, Ph.D

Karman Khanna

BMM, Ph.D (Pursuing)

Krishna K. Ladha

M.Sc, PGDM, Ph.D

R Rathish Bhatt

B.E, MBA, Ph.D



Visiting Faculty

Prof. Sarita D'Souza

Director, Marian Institute of Health Care Management, Goa

Prof. D Sundaram

MD and Vice Chairman, TVS Capital

Prof. A. Kanagraj

Faculty, IIM Indore

Prof. Pitabas Mohanty

XLRI, Jamshedpur

Our Distinguished Alumni



Abhimanyu Kalra

Executive Director- India Equity Sales
Nomura
2001-03

Adit Pankaj Parekh

Chief Business Officer
Pay Craft Solutions Pvt Ltd
2006-08

Alok Saigal

Head Strategy EWAM
Edelweiss Global Wealth Management

Amitabh Jha

Head - HR/IR
Tata Steel
1995-97

Ankur Jhunjhunwala

Chief Operating Officer
Edelweiss Asset Reconstruction Company
2013-15

Arul Vaz

Management Consultant
Vision
1999-01

Brian Caetano Freitas

General Manager
Freitas Foundation
2000-02

Dwijendra Srivastava

CIO Debt & Executive Vice President
Sundaram Asset Management Co Ltd
1997-99

Eugene Savio Valles

Head - HR
GTL Ltd.
1994-96

Gagan Banga

Vice Chairman & Managing Director
Indiabulls Housing Finance Ltd
1996-98

Genevieve D'Cunha

Director - CRM,
Indian Hotels Co. Ltd.
1995-97

Jackbastian K. Nazareth

CEO
The Wire Group
2001-03

Jaideep Kumar

CEO
SaaSfocus
1998-00

John Mathew

Director & CEO
Sycamore Foods & Technologies Pvt Ltd
1994-96

Juvenal Dias

Associate Director - Global IT
Ernst & Young
1997-99

Ketan Hajarnavis

Founder & Managing Director
Scale Factor Consulting Labs Pvt. Ltd
1997-99

Kishore Agasthi

Global Chief Data Officer
Nissan Motor Corporation
1995-97

Mrunmay Das

Director
Das Capital Management and Advisors Private limited
1994-96

Murali Sathya

GVP - Strategic Alliance's & Partnerships
Datamatics Global Services Ltd
1996-98

Muralidhar Salvatee Swaran

Regional Operations Director, South Asia
Kantar
1995-97

Nandini Prasanna

Vice President- Risk Management
Wells Fargo
1998-00

Neel Adhikari

Global operations & Program Management
Solvay
1997-99

Noel Noronha

Senior HR Specialist, Transformation & People
Telstra
1995-97

Perry Goes

Chief Strategy Officer
United Breweries Ltd.
1993-95

Prasad Shejale

Co-Founder & CEO
Logicserve Digital
1995-97

Prasenjit Das Purkayastha

Market Researcher
Self employed
1996-98

Puneet Mahajan

Executive Vice President & CFO
Suffolk Construction
1996-98

Rajesh Gupta

Chief Executive Officer
Mahindra South Africa
1997-99

Rajesh Patalia

Chief Strategy Officer
Agency09
1994-96

Rama Kant Sharma

Executive Director
JPMC
1999-01

Rishabha Nayyar

Executive Director - Strategic Planning
Lowe Lintas
2000-02

Rituparna Chakraborty

Co-Founder & Executive Vice President
Teamlease Services Ltd.
1997-99

Rohit Kumar

VP- Automotive Practice
Kantar
2001-03

Samarjeet Singh

CEO & Co-Founder
Iksula
1995-97

Sameer Batra

Chief Executive Officer
Wynk Limited
1998-00

Sameer Mehra

Chief Revenue Officer
Hersha Hospitality
1999-01

Sandip Mishra

CHRO
Prodapt
1995-97

Saurav G Mukherjee

Managing Director
ORCA Media PTE Ltd
1998-00

Shashank Upadhyay

Co-Founder & Managing Partner
Scale Factor Consulting Labs
1996-98

Shifali Jain

Senior Vice President - Government Business Group
HDFC
1995-97

Shilpa Gulati

Vice President People Operations
IKEA
1996-98

Sreekumar Bahuleyan

Associate Vice President
L Brands
1995-97

Srinivas Chunduru

Sr. Advisor & Board of Directors
OLA
1996-98

Sumanta Ray

CMO
Narayana Health
1995-97

Sunando Das

Head of Analytics, EMEA
Annalect
1994-96

Supria Dhanda

VP & Country Manager
Western Digital
1996-98

Vijay Thomas

CEO
Tangentia
1999-01

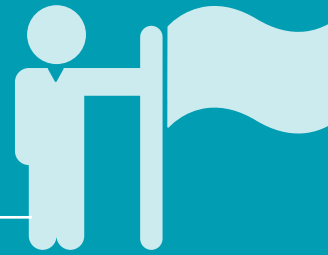
Vikas Sharma

Vice President - Corporate Treasury
Goldman Sachs
2005-07

Vipul Mathur

Chief Operating Officer
MUFTI
1996-98

Alumni Entrepreneurs



Abhinit Kulkarni

Tequity Investing
2010-12

Adit Mittal

Tio Tilly's
2012-14

Ajay Antony

The Physics Chamber
1996-98

Anil Nagar

Adda247
2005-07

Ashwin Mocherla

Thick Shake Factory
2012-14

Denny George

Project Annadanam
2004-06

Gaurav Arora

Social Panga
2011-13

Gaurav Golwalkar

BuyTestSeries.com
2010-12

Ketan Hajarnavis

Scalefactor Consulting Labs
1997-99

Kshama Adka

Shmoozie's Hand-Crafted Ice Creams
2012-14

Manish Sahajwani & Sheeba Manish

Learn Craft Info Solution
1999-01

Mayank Kabra

Trendzone
1999-01

Meghna Godkhindi

Digeratie
1999-01

Nitin Dhall

Sahaj Software Solutions
2000-02

Payal Patra

Global Munchies
2014-16

Pranav Pai Vernekar

Bolt IoT
2010-12

Ranjeeth R

Chola Impressions
2011-13

Rohit Singh

Daakiya
1994-96

Samarjeet Singh

Iksula
1995-97

Samarth Kholkar

B-Live
2004-06

Sangeeta Sundaram

Nucleus Insights
1996-98

Shantanu Bhattacharyya

Repairwale
1995-97

Sharad Maheshwari

Avaria
1995-97

Shibani Prasad Mohapatra

Corrus Cloud Services
1997-99

Sumeet Anand

Crrux
1997-99

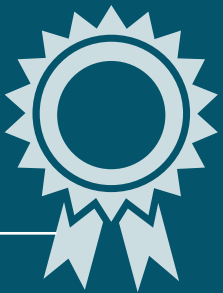
Vinayak Sridhar

Pragyata E-Learning Solutions
2011-13

Vineet Jain

LoanStreet.in
2000-02

Alumni Awards & Recognitions

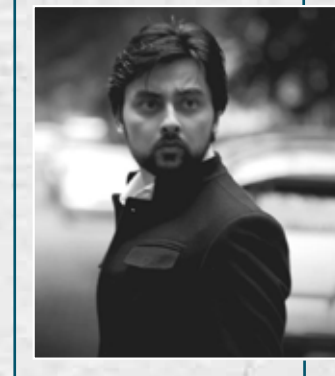


Dr. Abhishek Nanda

(Class of 2009)

Business Unit Head
Pidilite Industries Limited

Award: "Corporate Entrepreneur Award" at Season IX of Betien Awards



Mr. Gaurav Sharma

(Class of 2007)

Recognition: Writer of Netflix original film titled "Brij Mohan Amar Rahe"



Mr. Prasad Shejale

(Class of 1997)

Co-founder and CEO
Logicserve Digital Pvt. Ltd.

Award: "Digital Person Of the Year-2018" at the CMO Asia Awards held in Singapore



Mr. Rajnish Khare

(Class of 1999)

Sr. VP II - Head Digital Transformation, Social Business & New Media and Mobility Banking
HDFC Bank

Award: "Talent Accelerator Category" for Centre of Digital Excellence at the IDC Digital Transformation Summit held in New Delhi



Mr. Sachin Agrawal

(Class of 2005)

Head HR
Reliance Retail (AIJO Business)

Award: The title of HR 40 under 40, Journeys by Jombay

Placement Process and Timeline



Placement Process

Final Placements

01

Pre-placement talks

A pre-placement talk provides companies with an opportunity to increase their visibility on campus. The company also gets a chance to interact with prospective employees, as well as throw light on various aspects of profiles being offered by them.

02

Placement week guidelines

A company interested in participating in the final placement process must register with the placement cell. The company must indicate their preferred dates for the pre-placement talks and final interview at the time of the registration. GIM will then assign and confirm the campus interview dates for the registered companies.

03

Allotment of slots

A company will be given a slot of 8 hours on a day. The allotment of the day and slot shall be done on the basis of the following parameters:

- Batch feedback
- Past relationship with GIM
- Company reputation
- Salary offered
- OB profile
- No of positions on offer

Summer Placements

As part of the curriculum, each student takes up live projects with a company for a period of 8-10 weeks, after the completion of the first year.

Summer internship policy

A student can apply to any number of companies. Once an offer has been made, the student has to accept that offer. Students cannot withdraw from the selection process of a company once applied to. However in the event that student has received an offer in another company, before the result of the current process is announced; they will have to accept the offer that was made first.

Pre-placement offers

Pre-placement offers made by the company are to be routed through the placement cell. Any company keen on making a PPO may get in touch with the placement cell.

Communication of offers

All final offers made to successful candidates are to be communicated through the placement cell only.

Placement Team



Dipankana Rakshit
+91 95943 93142



Jaimin Brahmabhatt
+91 70484 22669



Jhilam Dutta
+91 86177 99136



Mansi Kathuria
+91 98169 27984



Prakhar Pathak
+91 91372 81383



Rohit Porwal
+91 91313 96328



Swetha Sundararajan
+91 97901 49399



Placement Timeline

Activities	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Pre Placement Talk			✓	✓	✓	✓						
Summer Placement Process					✓	✓						
Final Placement Process					✓	✓	✓	✓	✓	✓	✓	✓
Campus Connect*	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Placement Chairperson

Prof D.N. Venkatesh
venkateshnd@gim.ac.in

Placement Secretary

Suraksha Hadfadkar
placement@gim.ac.in

Contact Address:

Corporate Relations and Placement Cell
Goa Institute of Management
Poriem, Sattari, Goa -403505
Tel: 0832-2366705
Email: placement@gim.ac.in



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MANAGEMENT EDUCATION**

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See you soon at GIM!

**Corporate Relations & Placement Cell
Goa Institute of Management**

Poriem, Sattari, Sanquelim, Goa-403505

Tel: 0832-2366705

Email: placement@gim.ac.in